

WIB BOARD MEMBERS

LARRY BOOTH
Frank M. Booth, Inc.

BRIAN BROADWAY
Sacramento Job Corps

PAUL CASTRO
California Human Development Corporation

N. LISA CLAWSON
Blood Source, Inc.

LYNN R. CONNER –Chair
Parasec

MICHAEL DOURGARIAN
Asher College

ANN EDWARDS
Department of Human Assistance

DIANE FERRARI
Employment Development Department

KEVIN FERREIRA
Sacramento-Sierra Building & Construction
Trades Council

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

JASON HANSON
Sierra Pacific Home and Comfort, Inc.

LISA HARR
Vision Service Plan

THOMAS P. KANDRIS
Package One

MATTHEW KELLY
Northern California Construction Training

DAVID KIEFFER
SEIU-United Health Workers

GARY R. KING – First Vice Chair
SMUD

DANIEL KOEN
California Teachers Association

KATHY KOSSICK
Sacramento Employment & Training Agency

FRANK A. LOUIE
Xerox Corporation

SUSAN MANSFIELD
A. Teichert & Son, Inc.

ELIZABETH MCCLATCHY
The Safety Center, Inc.

DENNIS MORIN
Sacramento Area Electrical Training Center

DR. JENNI MURPHY
California State University, Sacramento

JAY ONASCH
California Department of Rehabilitation

KIM PARKER
California Employers Association

DEBORAH PORTELA
Casa Coloma Health Care Center

LORENDA T. SANCHEZ
California Indian Manpower Consortium

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA
Sacramento Convention & Visitors Bureau

DALE WALDSCHMITT
Pacific Coast Companies, Inc.

TERRY A. WILLS, ESQ.
Cook Brown, LLP

RICK WYLIE – Secretary/Treasurer
Beutler Corporation

DAVID P. YOUNGER
Lionakis Beaumont Design Group



SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, March 25, 2015

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

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DISTRIBUTION DATE: WEDNESDAY, MARCH 18, 2015

Sacramento Works, Inc. Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County, is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 28, 2015 MEETING

BACKGROUND:

Attached are the minutes of the January 28, 2015 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, January 28, 2015
8:00 a.m.

I. **Call to Order/Roll Call:** Mr. Rick Wylie called the meeting to order at 8:05 a.m.

Members Present: Brian Broadway, Paul Castro, Lisa Clawson, Mike Dourgarian, Diane Ferrari, Kevin Ferreira, Troy Givans, Jason Hanson, Lisa Harr, Gary King, Kathy Kossick, Frank Louie, Susan Mansfield, Elizabeth McClatchy, Dr. Jenni Murphy, Jay Onasch, Kim Parker, Deborah Portela, Anette Smith-Dohring, Dale Waldschmitt, Terry Wills, Rick Wylie, David Younger

Members Absent: Larry Booth, Lynn Conner, Walter DiMantova, Ann Edwards, David Gordon, Tom Kandris, Matt Kelly, David Kieffer, Daniel Koen, Dennis Morin, Martha Penry, Lorenda Sanchez, Mike Testa.

→ Recognition of Former Board Member: Mr. **Maurice Read**, served on the board for over 20 years and served on the Private Industry Council.

→ Introduction of New Board Member: Mr. Kevin Ferreira was welcomed to the board. He is the Executive Director of the Building Trades and an ironworker.

→ Member Spotlight: Dr. Jenni Murphy, California State University, Sacramento: During her presentation, Dr. Murphy stated that she is a former dislocated worker and was very happy to be chosen to serve on this board.

II. **Consent Item**

A. Approval of Minutes of the November 19, 2014 Meeting

No questions or corrections.

Moved/Clawson, second/Ferreira, to approve the minutes of the September 24, 2014 meeting.

Roll Call Vote:

Aye: 23 (Broadway, Castro, Clawson, Dourgarian, Ferrari, Ferreira, Givans, Hanson, Harr, King, Kossick, Louie, Mansfield, McClatchy, Murphy, Onasch, Parker, Portela, Smith-Dohring, Waldschmitt, Wills, Wylie, Younger)

Nay: 0

Abstentions: 0

Absent: 13 (Booth, Conner, DiMantova, Edwards, Gordon, Kandris, Kelly, Kieffer, Koen, Morin, Penry, Sanchez, Testa)

III. Discussion/Action Items

A. Approval of the Board Development/Board Expectations Document

Ms. Wills referred to a three page document put together by an ad hoc committee comprised of Gary King, Lynn Conner, Lisa Harr, Lorenda Sanchez, Roger Niello, and Lisa Clawson. This information was taken from the retreat and encompasses what the board expectations are.

Mr. Waldschmitt inquired whether there will be Executive Committee involvement in recruitment/removal. Ms. Kossick replied that there has been no controversy surrounding this item; she checks with board members to see if they want to continue for another three years. The Executive Committee wants to look at attendance records, those are available.

Ms. Parker suggested a change in language under time commitments; change the language to 'serving on the board requires approximately 20-30 hours per year in addition to attending the board retreat'.

Ms. Kossick stated that the board membership may change slightly under the new act but the board expectations will not change.

Ms. Wills stated that the 12 year maximum would probably begin now. There was discussion regarding the idea of individuals stepping off the board but recommending others to be considered for the board. This keeps new ideas and thoughts coming into the board.

Mr. Cunningham stated that this could be adopted as a policy of the board which would not require formal bylaw recommendations. The board chose to adopt as a policy of the board. It needs to be reviewed, updated and enforced as necessary.

Ms. Kossick stated that every board member is expected to be on a committee; this will increase the numbers on the committee and could also affect the quorum for committees. This will make our committees more active.

Ms. Wills referred to the requirement that each person tour one Sacramento Works job center. This is very useful for board members to be knowledgeable of the system.

Mr. Dourgarian supports this document and urges the passage; it is a great way to ensure board members remain engaged.

Moved/Dourgarian, second/Waldschmitt, to approve the board expectations documents.

Roll Call Vote:

Aye: 23 (Broadway, Castro, Clawson, Dourgarian, Ferrari, Ferreira, Givans, Hanson, Harr, King, Kossick, Louie, Mansfield, McClatchy, Murphy, Onasch, Parker, Portela, Smith-Dohring, Waldschmitt, Wills, Wylie, Younger)

Nay: 0

Abstentions: 0

Absent: 13 (Booth, Conner, DiMantova, Edwards, Gordon, Kandris, Kelly, Kieffer, Koen, Morin, Penry, Sanchez, Testa)

Ms. Kossick introduced Mr. Roy Kim, Deputy Director of Workforce Development.

Mr. King assumed the position of Chair.

IV. Information Items

A. Update on Workforce Accelerator Grant

Mr. Kim reported that this is a very small grant of \$150,000 and will be updating on the various strategies. Mr. Kim stated that this grant does not have a lot of participant driven outcomes. The program is being supplemented with additional resources.

Part of the grant is completing human centered design exploring a digital notebook for long-term unemployed. Staff is looking to replicate the paper scholarship application and looking at existing platforms to building employer and job leads. Ms. Terri Carpenter is the manager working on this particular grant.

Another strategy was developed with Cindy Sherwood-Green at American River College. She worked with ARC to develop a Bridge Program for veterans with medical experience. This program takes veterans with medical experience and allows them to challenge the LVN program with a goal to get into the second year RN program.

The last strategy is the hospitality career pathway. Staff is in discussions with Los Rios to see if a program currently in Southern California can be replicated here. The priority apprenticeship program is another of the programs. Mr. William Walker stated that the program works by connecting people with an apprenticeship program and they are indentured. Mr. Walker referred to a client, Eric Martinez. Mr. Martinez started at the Sacramento Job Corps as an Operating Engineer. He was working with Teichert construction and now is working on the arena project. This is a process that moves people through apprenticeship programs that generally take 4-5 years. The pre-apprentice model is greatly accelerated. This is an extremely challenged population. The whole program is going to 2016 and it is expected that the goal of 70 participants will be met by the middle of 2015.

- B. Career Pathways Trust – Capital Academy and Pathways: Mr. Kim reviewed this program that includes Elk Grove Unified School District and Sacramento City Unified School District. This project supports five career specialists working alongside district staff in industry based activities in 4-5 industry clusters. This is also a grant overseen by Ms. Terri Carpenter.
- C. 2014 Employer Outreach Committee Accomplishments: No questions.
- D. Modification to the Eligible Training Provider List Policies and Procedures: In April 2014, the State released a directive that required training providers maintain 70% placement rate. On January 2, the California State Workforce Investment Board approved a modification to the existing policy which would allow a waiver request for training providers falling below 70% placement. It is possible that the CWIB will have a modified policy under the new WIOA Act.

Mr. Onasch asked whether private schools are able to accommodate people with disabilities. It is likely that the DOR and SETA will have joint clients. Mr. Kim replied that all providers must be in compliance with the Americans with Disabilities Act and staff tracks all participants. Ms. Michelle O’Camb stated that we have policy directives on this and all contractors are required to follow policy directives.

- E. Sacramento Works First Quarter Performance Report: Mr. Ralph Giddings reported that the Agency has met or exceeded its goals.
- F. Dislocated Worker Report: Mr. Walker stated that there has not been a lot of activity.
- E. Employer Recruitment Activity Report: Mr. Givans stated that Macy’s will be moving into the recently closed Campbell Soup facility. The plant is being remarketed and rebranded by a group from Southern California. There may be up to 350 workers on site at the new Macy’s warehouse. Mr. Givans stated that there will be follow up with the dislocated Campbell’s employees to see if their skills can be upgraded for potential employment at the Macy’s warehouse.
- F. Labor Market Information Projection Highlights: Mr. George Marley, consultant, Employment Development Department, reviewed the recently released projections for December. The unemployment rate was 6.2% in December.

Every two years LMI updates projections for 10 years and the 2012-2022 projections are on line. Board members were urged to contact Mr. Marley directly if they have questions: 227-0298.

- G. Committee Updates
 - ✓ Youth Council: No meeting.

- ✓ Planning/Oversight Committee: No meeting.
- ✓ Employer Outreach Committee: No meeting.
- ✓ Board Development Committee: No report.

V. Other Reports

1. Chair: No report.
2. Members of the Board: No report.
3. Counsel: No report.
4. Public Participation: None.

VI. Adjournment: The meeting was adjourned at 9:35 a.m.

ITEM II-B - CONSENT

CONFIRMATION OF MEMBERS TO THE EXECUTIVE COMMITTEE

BACKGROUND:

The composition of the current WIB Executive Committee includes the following nine board members:

- Lynn Conner, Chair
- Gary King, First Vice Chair
- Rick Wylie, Secretary-Treasurer
- Larry Booth, Employer Outreach Chair
- Anette Smith Dohring, Planning/Oversight Committee Chair
- Matt Kelly, Youth Council Chair
- Kathy Kossick, At Large
- Diane Ferrari, At Large
- Liz McClatchy, At Large

The Second Vice Chair slot is vacant with the departure of Bill Camp. Currently there is no seat held for the Past Chair.

Article 5.01 (a) of the Sacramento Works, Inc. Bylaws indicates that the Executive Committee will include the elected officers, two at-large members, the chair of the Planning Committee and the Youth Council, and such other members as the Chair may appoint from time to time, subject to confirmation by the Board of Directors.

The Executive Committee will review and take action on this item at their March 23 meeting.

RECOMMENDATION:

Discuss and confirm members of the Executive Committee.

ITEM III-1 - ACTION

APPROVAL OF ELIGIBLE TRAINING PROVIDER LIST (ETPL) WAIVER REQUEST FOR THE CENTER FOR EMPLOYMENT TRAINING

BACKGROUND

Under the California Workforce Investment Board's policy for the Eligible Training Provider List (ETPL), to be eligible to receive WIA funds to provide training services, postsecondary education providers must meet a 70 percent entered employment rate (placement).

On February 2, 2015, an "Eligibility Waiver Process" was published in EDD Directive WSD 14-7. The Directive allows for local boards, on behalf of postsecondary education providers, to request waivers to the 70 percent placement rate under limited circumstances. The waiver process is intended to allow for consideration of the characteristics of the populations served and relevant economic conditions. The request must be supported by a publicly noticed Action of the local board, and must explain why the training provider is unable to achieve the state's minimum placement rate of 70 percent and actions the local board will take to ensure the continuous improvement of this rate during the waiver period.

In addition to meeting all other applicable requirements, should a waiver be approved, the following minimum waiver performance levels must be met for the following performance periods:

- Calendar Year 2013 – 54 percent
- Calendar Year 2014 and 2015 – 64.2 percent
- Calendar Year 2016 – 70 percent

Staff will be providing an oral report at the meeting.

RECOMMENDATION:

Review and approve the Center for Employment Training's Waiver Request.

ITEM III-2- ACTION

APPROVAL TO SUBMIT AN APPLICATION TO THE CALIFORNIA WORKFORCE INVESTMENT BOARD (CWIB) FOR INITIAL LOCAL AREA DESIGNATION AND LOCAL BOARD CERTIFICATION UNDER THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)

BACKGROUND:

On February 20, 2015, the Employment Development Department (EDD), acting under the authority of the Governor, released Workforce Services Directive WSD14-10, which communicates the policies and procedures regarding the initial designation of Local Workforce Development Areas and the initial certification of Local Workforce Development Boards under the Workforce Innovation and Opportunity Act (WIOA). The policies are intended to provide maximum flexibility to local areas to allow for sufficient time to prepare for and fully comply with the new WIOA requirements for subsequent local area designation and local board certification.

Initial local area designation shall be approved by the Governor for all local areas who, during PYs 2012-13 and 2013-14, were designated as a local area under the Workforce Investment Act (WIA), performed successfully, and sustained fiscal integrity. Initial designation is effective July 1, 2015 through June 30, 2017. Subsequent designation will be effective July 1, 2017.

The region's current Local Workforce Investment Area (LWIA) has met the eligibility criteria for initial designation and certification of its Local Workforce Investment Board (LWIB), therefore, staff seek approval to submit the application for Initial Local Area Designation (July 1, 2015- June 30, 2017) and Initial Board Certification (July 1, 2015- June 30, 2016) to CWIB by the deadline of March 31, 2015.

RECOMMENDATION:

Approve the submission of the application for Initial Local Area Designation and Initial Board Certification under WIOA to the California Workforce Investment Board.

ITEM IV-A - INFORMATION

UPDATE ON PRIORITY APPRENTICESHIP PROGRAM

BACKGROUND:

SETA/Sacramento Works as a partner in the Community Workforce Pipeline has conducted an outreach recruitment and screening campaign through the Sacramento Works Job and Training Center System for “Priority Workers” to enroll in pre-apprenticeship programs in preparation for upcoming Sacramento Kings’s Project and other construction jobs in the region.

Mr. William Walker, Workforce Development Manager, will share information with the Sacramento Works board.

ITEM IV-B - INFORMATION

FINAL PY 2013-14 WIA PERFORMANCE RESULTS

BACKGROUND:

The performance results for program year 2013-2014 are attached.

Staff will be available to answer questions.

ADULT	ADULT FINAL LWIA PERFORMANCE RESULTS 2013-14								
	ENTERED EMPLOYMENT			RETENTION			AVERAGE EARNINGS		
07/2013-06/2014	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate
California	64.7%	63.4%	102.7%	82.5%	83.0%	99.4%	\$14,610.	\$14,200	102.8%
Alameda	57.8%	58.5%	98.8%	83.8%	81.8%	102.4%	\$19,180	\$15,900	120.6%
Anaheim	88.8%	77.0%	115.3%	90.0%	84.0%	107.1%	\$15,169	\$13,500	112.4%
Contra Costa	80.6%	79.2%	101.8%	91.1%	84.0%	108.4%	\$14,719	\$14,581	100.9%
Foothill	77.6%	76.7%	101.2%	90.3%	83.0%	108.8%	\$17,698	\$13,408	132.0%
Fresno	66.1%	70.1%	94.3%	82.9%	80.8%	102.6%	\$13,767	\$12,726	108.2%
Golden Sierra	77.3%	72.5%	106.6%	85.7%	85.0%	100.8%	\$18,442	\$16,750	110.1%
Humboldt	52.3%	63.4%	82.6%	79.8%	81.0%	98.5%	\$12,277	\$14,400	85.3%
Imperial	73.3%	73.6%	99.6%	87.6%	80.0%	109.5%	\$10,835	\$10,000	108.4%
Kern/Inyo/Mono	73.3%	72.0%	101.7%	86.9%	82.0%	105.9%	\$13,360	\$12,700	105.2%
Kings	79.8%	61.0%	130.8%	79.1%	83.3%	94.9%	\$13,642	\$12,700	107.4%
Los Angeles City	84.5%	77.0%	109.8%	85.2%	79.0%	107.8%	\$14,420	\$12,500	115.4%
Los Angeles Co.	80.8%	55.0%	146.9%	84.8%	67.0%	126.5%	\$13,904	\$12,800	108.6%
Long Beach	55.6%	50.8%	109.5%	80.5%	76.9%	104.7%	\$13,935	\$13,324	104.6%
Madera	54.3%	55.0%	98.6%	74.4%	72.0%	103.4%	\$12,019	\$11,500	104.5%
Marin	58.3%	74.6%	78.2%	88.0%	81.8%	107.6%	\$14,646	\$16,427	89.2%
Mendocino	100.0%	80.0%	125.0%	100.0%	85.0%	117.6%	\$12,536	\$15,500	80.9%
Merced	76.7%	76.0%	100.9%	83.8%	81.9%	102.3%	\$11,850	\$14,200	83.4%
Mother Lode	78.5%	69.5%	112.9%	85.1%	81.0%	105.1%	\$13,362	\$12,000	111.4%
Monterey	74.4%	62.1%	119.8%	75.2%	74.0%	101.6%	\$10,581	\$10,129	104.5%
Napa	72.7%	73.6%	98.8%	90.9%	81.2%	112.0%	\$19,085	\$16,411	116.3%
North Central Con.	82.3%	67.2%	122.4%	88.4%	78.0%	113.3%	\$16,974	\$13,500	125.7%
NORTEC	87.2%	76.6%	113.9%	87.4%	78.9%	110.8%	\$19,821	\$13,700	144.7%
NOVA	54.8%	51.0%	107.5%	83.7%	78.5%	106.6%	\$23,180	\$18,000	128.8%
Oakland	67.3%	68.0%	99.0%	81.3%	78.0%	104.3%	\$11,087	\$11,800	94.0%
Orange	80.7%	78.2%	103.2%	84.9%	82.3%	103.1%	\$16,040	\$15,841	101.3%
Richmond	86.1%	73.4%	117.2%	84.6%	87.5%	96.7%	\$15,872	\$15,100	105.1%
Riverside	51.1%	50.7%	100.7%	78.4%	74.0%	105.9%	\$12,444	\$10,776	115.5%
Sacramento	64.6%	51.0%	126.6%	81.5%	78.0%	104.4%	\$14,336	\$12,177	117.7%
Santa Ana	77.6%	64.0%	121.2%	78.9%	82.0%	96.2%	\$12,164	\$12,000	101.4%
Santa Barbara	80.5%	68.0%	118.4%	85.3%	83.7%	101.9%	\$11,954	\$12,000	99.6%
San Benito	85.7%	80.0%	107.1%	81.8%	85.0%	96.3%	\$15,305	\$13,500	113.4%
San Bernardino City	85.0%	77.0%	110.4%	95.0%	86.0%	110.5%	\$17,946	\$11,300	158.8%
San Bernardino Co.	51.8%	50.7%	102.1%	80.9%	74.7%	108.3%	\$13,135	\$12,780	102.8%
South Bay	94.0%	80.0%	117.6%	82.7%	85.0%	97.3%	\$11,851	\$11,450	103.5%
Santa Cruz	87.0%	74.7%	116.5%	87.2%	83.0%	105.1%	\$16,449	\$15,000	109.7%
San Diego	67.1%	51.6%	130.0%	83.7%	78.5%	106.7%	\$15,087	\$12,500	120.7%
SELACO	75.5%	76.8%	98.3%	90.8%	81.7%	111.2%	\$23,169	\$14,500	159.8%
San Francisco	74.3%	73.2%	101.5%	85.4%	80.0%	106.8%	\$11,574	\$12,950	89.4%
San Joaquin	73.5%	66.0%	111.3%	81.5%	80.0%	101.9%	\$13,054	\$14,500	90.0%
San Jose City	53.3%	50.7%	105.1%	82.1%	78.7%	104.3%	\$15,042	\$13,724	109.6%
San Luis Obispo	58.6%	76.5%	76.6%	77.2%	80.9%	95.4%	\$13,012	\$12,950	100.5%
San Mateo	70.1%	65.0%	107.8%	80.4%	82.0%	98.0%	\$14,760	\$14,122	104.5%
Solano	78.2%	73.6%	106.3%	86.4%	80.0%	108.1%	\$15,885	\$14,382	110.5%
Sonoma	59.1%	53.9%	109.6%	83.6%	78.3%	106.7%	\$16,647	\$12,600	132.1%
Stanislaus	74.0%	69.5%	106.4%	81.6%	75.7%	107.8%	\$12,998	\$11,133	116.7%
Tulare	52.9%	50.8%	104.2%	79.5%	77.4%	102.8%	\$11,128	\$9,950	111.8%
Ventura	79.2%	72.0%	110.0%	85.9%	81.0%	106.0%	\$14,369	\$13,251	108.4%
Verdugo	75.4%	53.0%	142.3%	83.5%	82.0%	101.8%	\$14,331	\$14,033	102.1%
Yolo	81.0%	75.8%	106.8%	71.4%	82.4%	86.7%	\$11,083	\$14,000	79.2%

DISLOCATED WORKER	DISLOCATED WORKER FINAL LWIA PERFORMANCE RESULTS 2013-14								
	ENTERED EMPLOYMENT			RETENTION			AVERAGE EARNINGS		
	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate
07/2013-06/2014									
California	72.0%	72.0%	100.0%	86.1%	89.5%	96.2%	\$19,178	\$18,842	98.2%
Alameda	70.6%	67.8%	104.1%	86.0%	87.0%	98.9%	\$20,621	\$19,500	105.7%
Anaheim	90.5%	82.5%	109.7%	92.6%	88.1%	105.1%	\$16,897	\$17,000	99.4%
Contra Costa	83.5%	80.4%	103.9%	91.3%	89.3%	102.2%	\$20,493	\$19,500	105.1%
Foothill	82.5%	71.9%	114.7%	83.8%	87.5%	95.8%	\$21,694	\$19,200	113.0%
Fresno	76.1%	78.5%	97.0%	84.7%	84.7%	100.0%	\$16,432	\$13,467	122.0%
Golden Sierra	78.1%	67.0%	116.5%	88.2%	87.5%	100.8%	\$25,652	\$17,900	143.3%
Humboldt	71.7%	68.0%	105.4%	88.5%	84.5%	104.7%	\$14,658	\$15,500	94.6%
Imperial	79.6%	73.1%	108.9%	90.5%	83.0%	109.0%	\$14,211	\$10,500	135.3%
Kern/Inyo/Mono	75.8%	76.0%	99.8%	82.8%	84.5%	98.0%	\$15,662	\$15,000	104.4%
Kings	71.1%	65.0%	109.3%	83.0%	83.0%	100.0%	\$15,385	\$16,350	94.1%
Los Angeles City	84.6%	78.5%	107.8%	86.0%	84.0%	102.4%	\$16,718	\$15,000	111.5%
Los Angeles Co.	84.4%	60.0%	140.6%	86.0%	71.6%	120.0%	\$16,540	\$15,119	109.4%
Long Beach	64.6%	59.2%	109.1%	86.3%	82.0%	105.2%	\$19,164	\$16,500	116.1%
Madera	73.0%	64.5%	113.2%	76.5%	82.1%	93.2%	\$14,249	\$12,500	114.0%
Marin	46.7%	67.1%	69.6%	100.0%	82.3%	121.5%	\$15,458	\$18,500	83.6%
Mendocino	93.8%	82.5%	113.6%	90.3%	85.0%	106.3%	\$18,331	\$16,000	114.6%
Merced	77.8%	79.0%	98.5%	84.9%	83.5%	101.7%	\$15,609	\$15,600	100.1%
Mother Lode	81.0%	77.0%	105.1%	87.2%	81.0%	107.6%	\$16,611	\$15,000	110.7%
Monterey	74.5%	61.8%	120.5%	83.5%	75.6%	110.5%	\$19,518	\$13,122	148.7%
Napa	78.6%	75.0%	104.8%	85.7%	85.0%	100.8%	\$17,966	\$16,430	109.3%
North Central Con.	82.9%	68.7%	120.7%	90.3%	78.5%	115.1%	\$17,389	\$13,863	125.4%
NORTEC	83.4%	77.6%	107.5%	88.2%	79.4%	111.1%	\$15,660	\$14,759	106.1%
NOVA	63.4%	58.0%	109.3%	85.4%	80.0%	106.8%	\$31,655	\$24,500	129.2%
Oakland	76.3%	68.1%	112.0%	85.0%	82.6%	103.0%	\$16,084	\$16,370	98.3%
Orange	86.9%	80.0%	108.6%	90.3%	86.0%	105.0%	\$21,500	\$19,581	109.8%
Richmond	91.7%	76.6%	119.7%	86.4%	87.3%	99.0%	\$19,988	\$18,200	109.8%
Riverside	60.6%	57.6%	105.1%	83.9%	75.0%	111.9%	\$15,208	\$13,748	110.6%
Sacramento	76.4%	57.6%	132.6%	87.5%	79.7%	109.8%	\$19,446	\$15,500	125.5%
Santa Ana	70.8%	65.0%	108.8%	85.5%	85.0%	100.5%	\$14,376	\$14,750	97.5%
Santa Barbara	92.7%	76.0%	121.9%	91.8%	83.1%	110.5%	\$14,207	\$14,070	101.0%
San Benito	75.0%	82.5%	90.9%	96.6%	89.5%	107.9%	\$15,198	\$15,570	97.6%
San Bernardino City	96.3%	82.5%	116.7%	86.7%	85.0%	102.0%	\$16,299	\$13,500	120.7%
San Bernardino Co.	57.2%	57.6%	99.4%	84.6%	79.9%	105.8%	\$15,958	\$12,500	127.7%
South Bay	88.9%	82.5%	107.8%	87.3%	87.0%	100.3%	\$19,402	\$15,500	125.2%
Santa Cruz	73.6%	72.7%	101.2%	86.8%	86.0%	100.9%	\$17,177	\$14,500	118.5%
San Diego	75.4%	61.0%	123.6%	87.3%	79.7%	109.6%	\$19,244	\$16,700	115.2%
SELACO	72.2%	76.7%	94.2%	95.6%	86.9%	110.0%	\$15,009	\$16,500	91.0%
San Francisco	74.0%	75.0%	98.7%	87.6%	88.0%	99.5%	\$18,697	\$16,500	113.3%
San Joaquin	78.2%	71.9%	108.8%	85.1%	82.8%	102.8%	\$16,898	\$17,225	98.1%
San Jose City	60.6%	57.6%	105.2%	84.7%	82.4%	102.8%	\$22,193	\$19,460	114.0%
San Luis Obispo	64.0%	82.5%	77.5%	87.1%	89.6%	97.2%	\$14,805	\$15,975	92.7%
San Mateo	76.1%	70.5%	107.9%	81.2%	85.0%	95.5%	\$18,500	\$17,528	105.5%
Solano	82.5%	82.1%	99.5%	88.7%	87.0%	102.0%	\$19,546	\$18,500	105.7%
Sonoma	68.8%	57.6%	119.4%	87.6%	81.9%	107.0%	\$15,471	\$16,615	93.1%
Stanislaus	86.0%	76.9%	111.9%	89.3%	80.0%	111.7%	\$16,511	\$14,700	112.3%
Tulare	65.2%	57.6%	113.2%	80.9%	78.0%	103.7%	\$13,543	\$11,900	113.8%
Ventura	80.2%	75.0%	107.0%	92.8%	84.0%	110.5%	\$18,772	\$16,000	117.3%
Verdugo	75.8%	60.0%	126.3%	80.8%	82.5%	98.0%	\$20,314	\$17,000	119.5%
Yolo	79.4%	77.1%	103.0%	88.5%	89.3%	99.1%	\$21,598	\$16,900	127.8%

YOUTH	YOUTH FINAL LWIA PERFORMANCE RESULTS 2013-14								
	PLACEMENT			ATTAINMENT			LITERACY/NUMERACY		
	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate	Actual Perf Rate	Current Neg Goal	Success Rate
07/2013-06/2014									
California	66.2%	74.0%	89.4%	67.7%	60.0%	112.8%	61.6%	60.5%	101.7%
Alameda	58.3%	59.2%	98.5%	44.6%	40.0%	111.6%	28.4%	25.0%	113.5%
Anaheim	86.0%	72.0%	119.5%	95.4%	70.0%	136.2%	87.9%	61.9%	142.0%
Contra Costa	77.2%	65.2%	118.5%	74.6%	43.6%	171.2%	55.0%	34.3%	160.3%
Foothill	58.4%	71.5%	81.7%	53.5%	57.3%	93.4%	71.4%	55.0%	129.9%
Fresno	62.9%	70.0%	89.8%	65.1%	59.6%	109.2%	50.7%	76.2%	66.6%
Golden Sierra	73.9%	57.0%	129.6%	77.1%	48.0%	160.5%	57.5%	30.0%	191.7%
Humboldt	53.8%	64.0%	84.0%	71.3%	68.0%	104.8%	0.0%	60.5%	0.0%
Imperial	50.4%	55.0%	91.6%	76.4%	55.0%	138.8%	33.3%	55.0%	60.6%
Kern/Inyo/Mono	62.8%	64.6%	97.2%	82.4%	60.0%	137.3%	45.7%	25.0%	182.6%
Kings	72.6%	72.0%	100.8%	90.0%	67.0%	134.3%	83.3%	60.5%	137.7%
Los Angeles City	65.5%	72.0%	90.9%	59.3%	60.0%	98.8%	59.8%	60.5%	98.9%
Los Angeles Co.	66.4%	65.9%	100.7%	69.0%	60.0%	115.1%	62.5%	57.1%	109.4%
Long Beach	85.9%	72.0%	119.3%	95.4%	60.0%	159.0%	94.9%	80.0%	118.7%
Madera	53.0%	52.3%	101.4%	66.1%	54.5%	121.3%	78.8%	51.6%	152.7%
Marin	48.7%	55.0%	88.6%	75.0%	60.0%	125.0%	0.0%	60.5%	0.0%
Mendocino	100.0%	67.0%	149.3%	50.0%	61.0%	82.0%	50.0%	47.0%	106.4%
Merced	69.6%	74.0%	94.0%	84.0%	70.0%	120.0%	36.7%	46.8%	78.4%
Mother Lode	76.9%	74.0%	103.9%	70.0%	62.0%	112.9%	50.0%	55.0%	90.9%
Monterey	72.4%	70.1%	103.2%	83.1%	64.3%	129.2%	81.3%	61.0%	133.2%
Napa	83.3%	74.0%	112.6%	68.0%	60.0%	113.3%	31.8%	48.4%	65.7%
North Central Con.									
	87.1%	74.0%	117.7%	77.2%	70.0%	110.3%	55.9%	54.0%	103.6%
NORTEC	76.2%	62.1%	122.6%	55.7%	75.0%	134.6%	69.9%	59.4%	117.7%
NOVA	83.3%	59.2%	140.8%	79.0%	48.0%	164.6%	66.7%	48.4%	137.7%
Oakland	46.3%	59.2%	78.3%	24.3%	55.0%	44.1%	7.4%	25.0%	29.7%
Orange	75.8%	70.8%	107.0%	80.4%	51.7%	155.5%	77.3%	68.2%	113.3%
Richmond	59.1%	70.0%	84.4%	34.8%	42.7%	81.5%	20.0%	33.0%	60.6%
Riverside	66.4%	45.0%	147.5%	81.7%	54.8%	149.0%	77.2%	65.0%	118.8%
Sacramento	78.0%	64.3%	121.4%	81.3%	60.5%	134.3%	66.9%	55.0%	121.7%
Santa Ana	72.0%	74.0%	97.4%	86.0%	65.0%	132.3%	83.1%	67.0%	124.0%
Santa Barbara	88.6%	62.0%	142.9%	89.5%	55.0%	162.7%	60.9%	52.5%	115.9%
San Benito	66.7%	74.0%	90.1%	71.4%	69.0%	103.5%	25.0%	48.4%	51.7%
San Bernardino City									
	79.7%	74.0%	107.7%	98.5%	60.0%	164.2%	78.3%	63.0%	124.2%
San Bernardino Co.									
	58.0%	68.0%	85.4%	80.6%	53.5%	150.7%	57.1%	60.5%	94.4%
South Bay	89.4%	72.0%	124.2%	87.6%	65.0%	134.8%	71.6%	48.0%	149.1%
Santa Cruz	79.3%	70.5%	112.4%	81.2%	70.0%	115.9%	94.3%	75.0%	125.7%
San Diego	58.6%	72.0%	81.4%	66.2%	60.0%	110.3%	73.3%	54.5%	134.6%
SELACO	57.7%	67.7%	85.2%	51.6%	34.3%	150.3%	47.4%	50.5%	93.8%
San Francisco	49.1%	50.0%	98.1%	48.1%	40.0%	120.3%	23.1%	35.0%	65.9%
San Joaquin	70.3%	67.9%	103.6%	83.9%	67.0%	125.2%	59.0%	53.0%	111.4%
San Jose City	65.1%	67.0%	97.2%	79.0%	41.4%	190.9%	63.3%	60.5%	104.7%
San Luis Obispo	61.2%	67.1%	91.2%	74.5%	68.7%	108.5%	95.0%	78.7%	120.7%
San Mateo	71.6%	68.0%	105.3%	78.0%	62.7%	124.4%	14.3%	40.0%	35.7%
Solano	61.0%	70.0%	87.2%	84.4%	70.0%	120.6%	58.1%	60.5%	96.1%
Sonoma	69.2%	59.2%	116.9%	41.0%	41.8%	98.0%	29.6%	22.0%	134.3%
Stanislaus	60.1%	70.5%	85.3%	49.5%	62.0%	79.8%	66.0%	60.5%	109.1%
Tulare	65.0%	67.5%	96.3%	56.3%	46.1%	122.2%	67.1%	48.4%	138.7%
Ventura	71.3%	70.0%	101.9%	80.7%	60.0%	134.5%	78.5%	60.5%	129.8%
Verdugo	74.0%	70.5%	105.0%	68.8%	52.1%	132.1%	83.1%	65.0%	127.8%
Yolo	94.4%	72.0%	131.2%	78.1%	70.0%	111.5%	0.0%	75.0%	0.0%

ITEM IV-C - INFORMATION

UPDATE ON SLINGSHOT

BACKGROUND:

Attached is a report on the Capital Region SlingShot Compact Development Plan.

Staff will be available to answer questions.

Capital Region SlingShot Compact Development Plan

The Strategy: Strengthening the Capital Region's Innovation Ecosystem

The Capital Region SlingShot initiative aims to strengthen regional economic prosperity and improve income mobility by creating a stronger regional innovation ecosystem. The Capital Region's innovation economy is the major driver of regional economic prosperity. Innovative businesses—both start-ups and more established firms—increase economic productivity, making rising wages and income mobility possible. But the region's innovative economy alone will not necessarily create widely shared prosperity. Through SlingShot, the Capital Region seeks to develop and implement a strategy for increasing the region's capacity to innovate, while ensuring that all of the region's residents are prepared to access opportunity in the innovation economy.

Strengthening the region's innovation ecosystem will require a broad-based, collaborative approach that mobilizes the region's innovation assets. The SlingShot initiative will center on:

- A set of shared outcomes among business and public partners that includes both process and long-term impact measures to ground the SlingShot strategy.
- Strong industry engagement from both established businesses as well as start-ups in defining and championing priorities for action in strengthening the region's innovation ecosystem;
- An integrated approach among partners in workforce development, education, economic development, and others to play complementary roles in promoting and accelerating innovation and addressing priority opportunities and system gaps.

The SlingShot project builds on the work of Next Economy, a regional shared prosperity plan, which focuses on six key business clusters that demonstrated growth potential and also includes other sectors that are emerging in the more rural parts of the region. Next Economy also outlined three initial strategies for fostering a strong innovation environment, including:

- Bolstering university technology transfer and commercialization,
- Expanding access to capital for high-growth companies and small and medium enterprises, and
- Building a robust network of business incubator and accelerator services.

We will build upon these strategies during the next phase of the SlingShot project.

Next Phase: Developing a Regional Compact

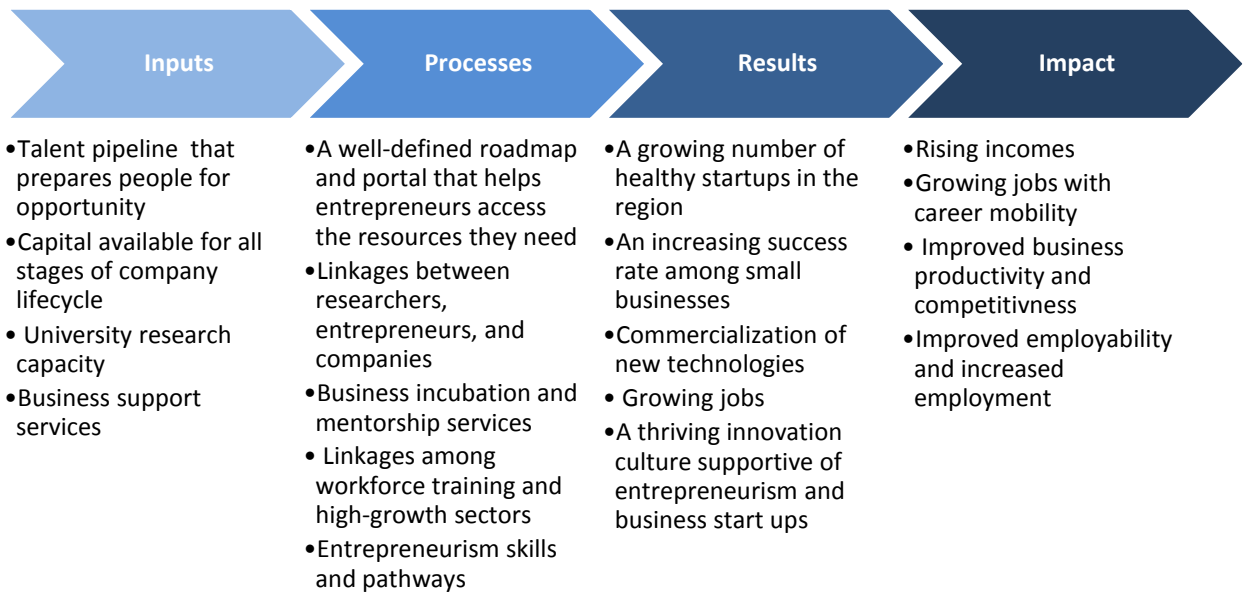
In the design phase, the Capital Region SlingShot Advisory Committee has engaged a broad group of stakeholders who are committed to working together to strengthen the region's innovation ecosystem (the SlingShot team). This team defined an initial set of goals, strategies, and metrics to guide the collaboration. The next "Compact Development" phase (March-June) will build on this work and include three elements: 1) developing shared outcomes that define

success; 2) engaging businesses and entrepreneurs as partners and champions; and 3) building an integrated approach among public partners for strategy implementation.

1) Shared outcomes

The SlingShot Advisory Committee identified an initial set of outcome measures that define success in strengthening the region’s innovation ecosystem. These measures include long-term impact metrics at the intersection of regional economic prosperity and income mobility; for example, rising incomes, growth in jobs with career mobility, and improved business productivity and competitiveness. The Team also identified a series of process indicators that measure progress in developing a robust innovation ecosystem (see Figure 1). These indicators will help to anchor the SlingShot strategy in a shared definition of success.

Figure 1: Measuring the Innovation Ecosystem



Next Steps

Beginning in March, the SlingShot Advisory Committee will convene a metrics working group to further refine and develop these metrics, with the goal of developing a final set of outcomes measures to be included in the SlingShot compact. These will include both impact metrics (e.g. income mobility and regional prosperity) as well as process measures (e.g., connections among researchers, entrepreneurs, and companies).

2) Industry Engagement

In the Compact Development Phase, the SlingShot Advisory Committee will begin to engage a group of innovative business leaders to identify specific areas of opportunity to strengthen the region’s innovation ecosystem. Outreach and employer engagement will target business

leaders and entrepreneurs from across the region’s innovation-focused clusters, including advanced manufacturing, agriculture and food, clean energy technology, education and knowledge creation, information and communications technology, and life sciences and health care. The existing SlingShot Advisory Committee has rich connections and relationships with entrepreneurs, small business innovators and larger business leaders, some engaging hundreds of entrepreneurs and small business owners yearly. The team will draw on these relationships to engage deeper with these individuals to better understand the existing assets and conditions that foster innovation, what helped them succeed, what were barriers to success, and what is still needed to build a strong ecosystem.

From this engagement, champions will emerge and be invited to join the SlingShot Advisory Committee. From March to June 2015, the SlingShot Advisory Committee team will conduct interviews, convene focus groups, and solicit commitments and participation from entrepreneurs as well as leaders from fast-growing, innovative companies and larger employers fostering an innovative culture and mentoring business peers. The following sets forth the types of engagement that will occur.

Figure 2: Engaging Entrepreneurs, Employers and Thought Leaders

Type of engagement	Who	Process	What
Individual interviews	Employers, thought leaders, researchers, elected officials, economic development professionals	Individual interviews of SlingShot team contacts: <ul style="list-style-type: none"> • Greater Sacramento Area Economic Council, Bob Burris • Cities of Sacramento, West Sacramento, Roseville, and others • CA Capital, Clarence Williams • Velocity Venture Capital, Jack Crawford • Yuba-Sutter EDC • Metro Chamber SBDC, Scott Leslie • Sierra Business Council • UCD, Graduate School of Management, Andy Hargadon • Sac State Center for Entrepreneurship • Chico State Center for Economic Development, Dan Ripke • Yuba College 	<ul style="list-style-type: none"> • Learn more about the conditions that enabled entrepreneurial and business growth success and systems that would foster innovation for current entrepreneurs and businesses • Identify new resources • Identify champions and solicit commitments around time, investment, mentoring and employment

Type of engagement	Who	Process	What
		<ul style="list-style-type: none"> • Sacramento Asian-Pacific Chamber of Chamber, Pat Fong Kushida • SBA, Joe McClure 	
Focus groups	Entrepreneurs and small business startups	<p>SlingShot team contacts (representing each cluster)</p> <ul style="list-style-type: none"> • ICT: Hacker Lab, Urban Hive, Capsity, Velocity Venture Capital, UCD Child Family Institute for Entrepreneurship and Innovation • Life Sciences and Health Services: SARTA, Sutter Health • Food and Ag: SARTA, Center for Land Based Learning, UCD Sustainable AG Tech Innovation Center • Advanced Manufacturing: Hacker Lab, SME Sac Valley Chapter • Clean Energy Technology: SARTA, Green Capital Alliance • Education and Knowledge Creation: Drexel 	<ul style="list-style-type: none"> • Understand what services/assets are currently being accessed and learn more about what is missing. • Identify new resources • Identify champions and solicit commitments around time, investment and employment
Focus groups/ small group meetings	Geographic sub-regions	<ul style="list-style-type: none"> • WIBs • SBDC network • Sierra Business Council • Yuba-Sutter EDC 	<ul style="list-style-type: none"> • Understand the conditions in the rural or outer regional areas, identify emerging areas of opportunity and how to best engage those communities • Identify champions and solicit commitments around time, investment and employment
Surveys	Small businesses	Conducted by Chico State Center for Economic Development for SBDC network, and sharing results with SlingShot team	<ul style="list-style-type: none"> • Business climate and growth issues • Business services, capital access needs,

Type of engagement	Who	Process	What
		Other possible on-line surveys by Advisory Team partners	workforce

An innovation ecosystem will require aligned actions of the business community and business supporters. As such, it is critical for the Capital region to cast a wide net of engagement and outreach, drawing from rich relationships of the existing SlingShot team. The findings of the interviews, focus groups, surveys and champion identification will inform the development of the SlingShot Compact. Further, this engagement will inform how champions will participate in the SlingShot design formation and/or Advisory Committee. The SlingShot team will be flexible in its approach with the expectation that entrepreneurs, employers, and business supporters will work together to create the Innovation Ecosystem. The SlingShot Advisory Committee plays several critical roles in the development of the SlingShot Compact:

- **Identifying what is most important to innovation.** Building on an initial inventory that the SlingShot Advisory Committee has compiled of networks and services available to Capital Region entrepreneurs and small businesses. Entrepreneurs and employers will be asked to identify what has helped them innovate most. The discussion will include:
 - **Assets** such as R&D, technology, talent, financial capital, or physical infrastructure including incubators, co-working spaces and accelerators which help nurture and grow businesses.
 - **Networks** that help to translate ideas into new products, services, policies, or initiatives.
 - **Culture** that supports innovation, including attitudes, beliefs and mindsets that encourage creativity and risk taking.
 - **Community** and quality of life that help to recruit and retain talented people and investors.
- **Championing specific priorities to strengthen the region’s innovation ecosystem.** The SlingShot Advisory Committee members, with the engagement and participation of entrepreneurs and employers will identify a set of priority opportunities and requirements that they are willing to personally champion to strengthen the region’s innovation capacity and increase economic prosperity and income mobility. Industry champions will commit to work in partnership with workforce, education, economic development and other stakeholders to implement the recommended strategies.

Next Steps

In March, the SlingShot team will identify and engage business leaders and entrepreneurs. Engagement will focus on small businesses and start-ups as well as larger innovative companies that play important roles in the region's innovation ecosystem. Engagement will also include businesses from each of the region's targeted sectors and will represent all sub-regions.

3) An integrated approach

Creating a strong innovation ecosystem requires a broad base of support from a range of public partners who share common goals and play complementary roles to address priority opportunities and system gaps. Creating an integrated approach will require identifying specific ways for education, workforce development, economic development, and other stakeholders to work together to promote innovation and catalyze synergies.

The SlingShot Advisory Committee identified a set of initial commitments that will leverage the range of organizational assets in the region to support innovation and advance regional prosperity and income mobility. These included:

- Support in the next phase of the SlingShot process
 - Identification of companies and business leaders that can address the innovation ecosystem
 - Facilitation and engagement of business and public partners
- Support in implementing the SlingShot Strategy
 - Small business development resources
 - Entrepreneurship training and access to capital
 - Workforce training and professional development

By engaging with entrepreneurs, business leaders, and business supporters, the SlingShot Advisory Committee will develop a set of priority opportunities and requirements for strengthening the innovation ecosystem, these commitments will be refined and further developed.

Next Steps

The team will work together to engage entrepreneurs, small businesses and employers, drawing from existing networks throughout the region, including sub-regional meetings. In addition, the team will continue to develop an initial inventory of innovation-related assets and services in the region to serve as a starting place for a coordinated regional strategy. The Team will also conduct further research on the inventory of ecosystem assets and resources, and best practices and models that can inform the design and development of implementation strategies.

Summary: Compact Development Plan

	March	April	May	June	June 30
Shared Outcomes		Convene metrics working group to refine a set of key outcome measures (both impact and process).	Metrics working group finalizes outcomes measures.		SlingShot Compact finalized, including shared outcomes, strategies, and implementation commitments from industry leaders and community partners. Preparation of Implementation strategies.
Industry Engagement	Engage entrepreneurs, small business, employers, geographic subregions and thought leaders in interviews, focus groups and surveys	Engagement will : 1) Identify most important drivers of the region’s innovation ecosystem 2) Identify initial opportunities, requirements and champions to strengthen and accelerate regional innovation capacity	Email updates to disseminate results of engagement to SlingShot Advisory Committee Conference calls to further refine priorities and develop Action Plan. Cluster team meetings, if needed. Visit subregions	SlingShot Advisory Committee meeting to review and finalize Action Plan and discuss implementation commitments	
Integrated Approach	Further develop initial gap analysis/asset mapping of innovation-related assets and services,	Review initial results of entrepreneur, small and larger business leaders engagement meetings to identify areas where partners can support implementation.	Teams of community partners organize around industry-determined priorities and strategies. Conduct research on best practices and models, investigate what resources are needed for data or resource publishing tools	Finalize initial inventory of innovation-related assets and services. Identify promising model components.	

Current SlingShot Advisory Committee

Sacramento:

Monique Brown, Velocity Venture Capital
Dave Butler, NextEd
Terri Carpenter, SETA
Amber Harris, SARTA
Christine Irion, Sacramento State
Tom Kandris, PackageOne
Trish Kelly, Valley Vision
Roy Kim, SETA
Brian King, Los Rios Community College
Kathy Kossick, SETA
Pat Fong Kushida, Asian Chamber of Commerce
Jason Law, Velocity Venture Capital
Scott Leslie, Sacramento Metro Chamber of Commerce
Frank Louie, Xerox
Gina Lujan, Hacker Lab
Joe McClure, SBA
Deborah Muramoto, California Capital WBC
Jamey Nye, Los Rios Community College
Brooks Ohlson, Los Rios Community College
Dean Peckam, City of Sacramento E.D.
Dr. Matt Perry, CRANE
Stella Premo, NextEd
Evan Schmidt, Valley Vision
Anette Smith-Dohring, Sutter Health
Kirk Uhler, SARTA
William Walker, SETA
Clarence Williams, California Capital
Greg Williams Sr., SETA
Rick Wylie, Beutler Corp.

Golden Sierra:

Virginia Boyar, Lake Tahoe Community College
Jason Buckingham, Golden Sierra WIB
Jim Claybaugh, El Dorado County EDC
Darlene Galipo, Golden Sierra WIB
Karen Garner, City of Rocklin
Michael Indiveri, Golden Sierra WIB
Laura Matteoli, City of Roseville

Carol Pepper-Kittredge, Sierra College
Dave Snyder, Placer County
Shawn Tillman, City of Lincoln
Dale Van Dam, Folsom Lake Community College
Michael Ward, HighBar Global Consulting
Kristin York, Sierra Business Council
Randy Wagner, Sierra Business Council

North Central Counties Consortium

Nancy Crooks, North Central Counties Consortium
Ed Davis, Yuba Community College
Ben Felt, Colusa County Economic Development
John Fleming, Yuba County Economic Development
Ken Freeman, Yuba College
Darin Gale, Yuba City Economic Development
Doug Gibbs, Product Builders / Gibbs Group LLC
Jeff Lucas, Community Development Services
Rickki Shaffer, Yuba - Sutter Chamber of Commerce
Lettie Seaver, North Central Counties Consortium
Brynda Stranix, Yuba-Sutter EDC

Yolo County

Josette Lewis, UC Davis World Food Center
Elaine Lytle, Yolo County WIB
Edward Silva, UC Davis

ITEM IV-D – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

STAFF PRESENTER: William Walker

Dislocated Worker Information PY 2014/2015

The following is an update of information as of March 17, 2015 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	6/6/2014	North Sacramento Chrysler Jeep Dodge, LLC 3610 Fulton Blvd. Sacramento, CA 95821	8/3/2014	66	No Job Loss
Official	7/15/2014	Intuit Inc. 620 Coolidge Dr. Suite 200 Folsom, CA 95630	9/15/2014	15	7/30/2014
Official	7/16/2014	Video Products Distributors Inc. 150 Parkshore Dr. Folsom, CA 95630	10/12/2014	90	8/19/2014 8/20/2014
Unofficial	7/16/2014	Orchard Supply Hardware 3350 Arden Way Sacramento, CA 95825	10/10/2014	50	8/26/2014 8/27/2014
Official	8/27/2014	Verizon Wireless 295 Pakshore Dr. Folsom, CA 95630-4716	1/27/2014	372	Relocated
Official	10/6/2014	Prometheus 2345 Northrop Ave. Sacramento, CA 95825	12/31/2014	2	Declined
Official	10/14/2014	Harrold Ford 1535 Howe Avenue Sacramento, CA 95825	12/16/2014	120	No Job Loss
Official	10/15/2014	Volcano 2870 Kilgore Rd Rancho Cordova, CA 95670	12/16/2014	170	12/3/2014 1-7-2015
Official	2/23/2015	Albertsons Safeway 2935 West Ramco West Sacramento, CA	4/25/2015	213	Partnering with Yolo County
Official	3/11/2015	United Airlines, Inc. Sacramento Airport 6900 Airport Blvd Sacramento, CA 95837	5/17/2015	54	3/6/15 3/16/15
Official	3/11/2015	eHealth Insurance Services, Inc. 11919 Foundation Place, Ste.100 Gold River, CA 95670	3/10/2015	72	Pending
Official	3/16/2015	Scarborough Management Corporation Fairway Dr. 526 Galt, CA 95632	5/1/2015	22	Pending
			Total # of Affected Workers	1,246	

ITEM IV-E – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

STAFF PRESENTER: William Walker

Employment Recruitment Activity Report
July 1 - March 13, 2015

EMPLOYER	CRITICAL CLUSTERS	JOB	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
A Plus Construction	3	Finish Carpenter	4
	7	Window Installer	4
A+ Pro Cleaning LLC	1	Janitorial/House Cleaner	1
	1	Office Assistant	1
Aamcom	1	Customer Service Representative	3
Able Building Maintenance	1	Janitor/Porter	70
Able Force	1	Customer Service Representative	11
	1	Intake Rep III	10
Acorn Aboricultural Services, Inc.	10	Tree Climber/Trainee	2
Action Military Surplus	1	eBay Technician	1
	10	Retail Clerk	1
Active Network LLC	1	Seasonal Reservation Agent	50
Adams and Associates	1	Administrative Assistant	1
Adecco Employment Services	9	Almond Sorter	50
	9	Certified Forklift Driver	25
	1	Call Center Customer Service Representative	20
	4	Clinical Coordinator Coverage Determination	1
	1	Customer Service Representative	1
	9	Factory Laborer	10
	3	General Laborer	50
	9	Lift Truck Driver - DC	25
	9	Lift Truck Driver - Production	25
	1	Quality Control Inspector	1
	1	Sanitation Worker	25
Advanced Call Center Technologies	1	Customer Service & Sales Advocates	50
Aerospace Museum of California	1	Director of Education	1
Alchemist Community Development Corporation	1	Administrative Manager	1
All In Energy	1	Account Manager	1
Alpha Des Security	1	Security Patrol Driver	2
ALSCO, INC	7	Maintenance Worker	1
Area 4 Agency on Aging	1	Office Specialist II	1
Asian Resources, Inc.	1	Youth Employment Service Specialist	1
Autobahn Performance Inc.	1	Receptionist Bi-Lingual Spanish/English	1
B&R Head & Block Repair	7	Diesel/Auto Engine Head and Block Repair Technician/Machinist	2
Backflow Distributors	3	Warehouse/Forklift Operator	1
Better Life Children Services	5	Social Worker	1
Beutler Corporation	1	Administrative Assistant	1
	10	Career Developer	1
	1	Customer Service Representative	1
	10	Inventory Controller	1
	9	Manufacturing	10
	7	Retrofit Installer	1
	3	Solar Engineer & Planning Tech	1
Big O Tires	7	Tire/Lube Technician	1
Breathe California	1	Communications Associate	1
BrightStar Care	4	Caregiver/CNAs/CHHAs	50
Building Materials Distribution Inc.	9	Class A Truck Driver	1
	9	Part-Time Warehouse Worker	1
	7	Service Technician and Carpenter	1
	10	Stock Cutter	1
Butte County Office-Education	1	Family Support Paraprofessional	1
Caballo Bronco Barber Styling	10	Barber/Styling Salon Cosmetologist	1
Cal Pac Gutters	7	Gutter Installer	1

Employment Recruitment Activity Report
July 1 - March 13, 2015

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California Custom Coatings	7	Installer	2
California CareGivers	4	Caregiver	50
California Fairs Financing Authority	1	Accounting Assistant	1
California Learning Center	1	Tutor	1
California Retail Management	1	Entry-Level Administrative Assistant	1
California Special Districts Association	1	Member Services Representative	1
California Workforce Association	1	Program Manager	1
Capital Social Services	1	ILS Instructor	2
Capitol Area Indian Resources	1	Tutor	6
Carillos Tax, Inc..	1	Bilingual Receptionist	1
Center for Employment Training	1	Industrial Relations Specialist	1
Certified Property Rescue	7	Property Damage Restoration Production Team Leader or Technician	1
CEVA Logistics US INC	1	Customer Service Representative II	1
Child Action	1	Administrative Assistant	1
	6	Programmer	1
Children All Around	1	Children Assistant to Teacher	1
Chime Solutions	10	Customer Service Representatives	40
Class A Powdercoat, Inc.	10	Operations Manager	1
Clean World	9	Material Handler	2
ClearPlex Corporation	9	Film Molder and Packer	50
Cokeva, Inc.	3	Associate Engineer	1
Colbert/Ball Tax Service	1	Tax Professional	1
Combined Insurance Company	1	Territory Manager	2
Community Link Capital Region	6	Database Program Manager	1
CPS Security Solutions	1	Security Guard	10
Craig Cares	4	Caregiver/ Personal Attendant	10
Creative Living Options	1	Direct Support Professional/Personal Attendant	50
	1	General Administrative Assistant	1
Crossroads Facility Services	1	Community Support Specialist	1
	1	Employment Specialist I	1
	1	Janitor Custodian	1
	1	Job Developer - Citrus Heights- Full Time with Benefits	1
	10	Landscape Crew Lead	1
	1	Landscape Supervisor	1
	1	On Call Job Coach	1
	1	On-Call Janitor	1
	1	Payroll Specialist	1
Curves Jenny Craig	10	Health and Wellness Consultant	1
D3 LED, LLC	1	Buyer/Planner	1
	3	Drafting Specialist	1
Delta Protective Services	1	Security Guard	10
Developmental Disabilities Service Organization	1	Direct Support Professional	1
	7	Maintenance Technician I	1
Dickeys Barbecue	10	Assistant Manager	1
	10	Food Service Counter Clerk	15
E&E Foods, LLC	9	Seafood Processor	30
Eastman Building Products	9	Driver/Yardman--Lumber Yard	1
	1	Lumber Sales	1
Elevate Learning	1	Tutor	31
Elica Health Center	4	Medical Assistant	8
Elite Air Interiors	7	Aircraft/Auto/Boat Upholstery Repair Technician	2
Engineered Monitoring Systems	2	Technician Apprentice	2
	2	Journeyman / Lead Tech	2
Excel Managed Care & Disability Services, Inc.	1	Intake/Bookkeeping Support	1
	1	Office Clerk	1
Eventus Solutions Group	1	Call Center Representative	2
EverRae Association Services, Inc.	7	General Maintenance	1

Employment Recruitment Activity Report
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Express Employment Professionals	9	Class A Flatbed Driver Local Routes	1
	9	Production Worker	150
	10	Registered Veterinary Technician	1
FedEx Ground 958	1	Line haul Coordinator	1
	1	Maintenance Service Manager	1
	1	Operations Manager	1
	9	Package Handler	50
	1	Special Assignment Clerk	2
Floor & Decor	1	Customer Service Associate	8
	1	Inventory Control Specialist	1
	9	Warehouse Specialist	1
FolioDynamix	10	DB2DBA	1
	10	Overlay Manager I	1
Fortune Energy, Inc.	10	Sales Representative	10
Frito-Lay	9	Detailer	1
	10	Merchandiser	1
	1	Route Sales Representative	1
G&K Services	9	Route Relief	1
General Produce Company	1	Order Selectors	6
	9	Commercial Driver	5
	1	Receptionist	1
Genesis ATC	10	Resource Recovery Specialist	5
	9	Warehouse Attendant	1
Glass One Windows & Doors	10	Flyer Distributor	2
Global Touchpoints Inc.	1	HR Assistant	1
Gourmet Demo Svc	10	Demo Associate	6
GroundWorks Campaigns	1	Canvasser	50
GSI	10	Telemarketing Fundraiser	10
H.O.P.E Consulting, LLC	4	Behavior Therapist	5
Harris Miller & Hanson	10	Aviation Environmental Services Consultant	2
Hedy Holmes Staffing Services	9	Winery Worker	10
Hialeah Terrace	4	Caregiver	2
Horizon Personnel Services	9	Class A Driver	10
	9	Class C Driver	50
	7	Maintenance Mechanic	2
	9	Order Picker	10
	9	Receiving Lead	1
	9	Warehouse Worker	10
HP Hood	9	Dairy Manufacturing	3
	9	Aseptic Control Room Operator	2
	2	Controls Engineer	1
	9	ESL Filler Operator	3
	7	Maintenance Engineer	1
	1	Parts/Purchasing Assistant	1
	9	Warehouse/Forklift Operator	1
	1	Yard Jockey	2
	7	Maintenance Engineer	1
HR Management, Inc.	1	Admissions/Records Clerk III	1
	1	Office Clerk	50
Hunter Douglas Fabrication	9	Entry Level Production Associate	50
Hylton Security Incorporated	1	Security Guard	1
Ignition Interlock Service Centers of California	1	Customer Service Representative	1
In-Shape Health Clubs	1	Housekeeping Lead	1
	1	Membership Counselor	3
Infinity Energy	10	Canvasser	4
Ingenuity Films LLC	10	Editor/Film Maker	2

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Innovative Maintenance Solutions, Inc.	1	Custodial Quality Control	1
	7	Facility and Roofing Technician	1
	7	General Maintenance & Lighting Technician	1
	7	General Maintenance & Lighting Technician	1
	1	Janitor	1
	1	Janitorial Manager	1
	3	Licensed Roofing Contractor	1
	7	Lighting/Electrical Technician	1
	7	Roofing Technician	2
	1	Special Service Manager (Natomas)	1
	7	Utility Worker: Carpet & Floor Cleaner	1
	7	Utility/Carpet & Floor Lead	3
InSync Consulting Services LLC	1	Customer Service Professional	100
IUOE NTF	1	Heavy Equipment Operator Instructor	1
Kirkland's	1	Senior Assistant Manager	1
J4 Systems	6	Microsoft Dynamics AX 2013	1
	6	Network Engineer	3
J Williams Staffing	1	Community Manager	1
Kings Arena Limited Partnership, LP	1	Box Office Attendant	10
	1	Janitor Custodian	10
	10	Merchandise Seller	7
	10	Parking Attendant	10
	10	Security Officer	25
Kirkland's	1	Senior Assistant Manager	1
L-3 Narda Microwave-West	1	Program Manager	1
LCA SERVICES	1	Lead Case Manager	1
Learn It Systems Llc	1	Program Specialist	1
Liberty Home Equity Solutions	1	Call Screener - Inside Sales	4
	1	Inside Sales Advisor	4
Los Rios Community College District	1	Account Clerk II	1
	1	Administrative Assistant I	2
	1	Admissions/Records Clerk II	1
	1	Admissions/Records Clerk III	2
	1	Admissions/Records Evaluator I	3
	1	Admissions/Records Evaluator II	1
	1	Admissions/Records Evaluator/Degree Auditor	1
	1	Anthropology Adjunct Assistant Professor Pool	1
	1	Architectural Design Technology Assistant Professor	1
	1	Associate Vice Chancellor, Instruction	1
	1	Athletic Counselor	1
	1	Athletic Trainer	1
	7	Audio/Visual Production and Maintenance Technician II	1
	1	Bookstore Stock Clerk	1
	10	Buyer III	1
	1	CalWORKs District-Wide Coordinator	1
	1	Certified Nurse Assistant/Aide and Home Health Aide - Assistant Professor	1
	1	Chemistry Assistant Professor	3
	1	Child Development Center Supervisor	1
	1	Clerk II	1
	1	Clerk III	7
	1	College Information Technology Systems Supervisor	1
	1	College Receiving Clerk/Storekeeper	2

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Los Rios Community College District	1	Computer Information Science Adjunct Assistant Professor Pool	1
	1	Confidential Human Resources Specialist I	1
	1	Confidential Human Resources Specialist III	1
	1	Confidential Internal Auditor	1
	1	Counseling Clerk II	1
	1	Counselor	1
	1	Counselor/ Articulation Officer	1
	1	Custodian	1
	1	Dean of Counseling and Student Services	1
	1	Dean of Mathematics	1
	1	Dean of Science, Mathematics and Engineering	1
	1	Dean of Student Services	1
	1	Dean of Technical Education	1
	1	Diesel Technology Assistant Professor	1
	1	Director of Institutional Research	1
	1	Director of Technical Services Information Technology	1
	1	Director, Administrative Services	1
	1	Disabled Students Programs & Services Coordinator	1
	1	Disabled Students Programs and Services (DSP&S) Counselor	1
	1	Educational Center Supervisor	1
	1	Electronics Technology Assistant Professor	1
	1	Extended Opportunity Programs and Services (EOPS) Counselor	2
	1	Facilities Projects Supervisor	1
	1	Financial Aid Clerk II	1
	1	Grant Coordination Clerk	1
	10	Graphic Designer	1
	1	Groundskeeper	1
	1	Head Coach for Intercollegiate Softball	1
	1	Head Groundskeeper	1
	1	Health Information Technology Assistant Professor	1
	1	Horticulture Assistant Professor	1
	1	Hospitality Management/Culinary Arts Assistant Professor	1
	1	Information Technology Application Systems Supervisor	1
	1	Information Technology Business/Technical Analyst II	2
	6	Information Technology Specialist I - Microcomputer Support	1
	1	Information Technology Technical Services Supervisor	1
	1	Instructional Assistant - Aeronautics	1
	1	Instructional Assistant - Chemistry	1
	1	Instructional Assistant - Communication, Visual and Performing Arts	1
	1	Instructional Assistant - Foreign Language	1
	1	Instructional Assistant - Learning Resources	2
	1	Instructional Assistant - Music	1
	1	Instructional Assistant - Sign Language Studies	1
	1	Instructional Assistant - Writing/English/Reading	2
	1	Instructional Services Assistant II	2
	1	Laboratory Technician - Science	4
	1	Lead Library Media Technical Assistant	1
1	Librarian (Technical Services) Adjunct Pool	1	
1	Library Area - Special Project - Instructional Assistant - Library	1	
1	Library Media Technical Assistant	1	

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Los Rios Community College District	1	Mathematics Adjunct Assistant Professor Pool	1
	1	Nursing (RN/LVN) Assistant Professor	1
	1	Outreach Clerk	1
	1	Police Officer	1
	1	President, Cosumnes River College	1
	6	Programmer I	1
	6	Programmer II	1
	1	Real Estate/Management (Business) Assistant Professor	1
	1	Research Analyst	1
	1	Senior Information Technology Systems/Database Administrator	1
	6	Senior Information Technology Technician - Lab/Area Microcomputer Support	4
	1	Sign Language Assistant Professor	1
	1	Speech Communication Assistant Professor	1
	1	Student Life Supervisor	1
	1	Student Personnel Assistant - Assessment/Testing	1
	1	Student Personnel Assistant - Davis Outreach Program	1
	1	Student Personnel Assistant - Disabled Student Programs and Services	1
	1	Student Personnel Assistant - Extended Opportunity Programs and Services	1
	1	Student Personnel Assistant - Internship Developer	1
	1	Student Personnel Assistant - Student Services	1
	1	Student Success and Support Program	1
1	Vice President of Student Services	1	
1	Welding Technology Assistant Professor	1	
MACY'S	1	Cosmetic Beauty Advisor	6
	1	Retail Cosmetics Sales - Counter Manager	1
Markstein Beverage Co.	9	Class A Commercial Delivery Driver	1
	9	Delivery Helper	1
	1	Executive Assistant	1
	10	Merchandiser	1
	9	Night Warehouse Associate	1
	10	Sales Trainee	1
McConnell Jones Lanier & Murphy LP	1	Accountant	1
	1	Bookkeeper	1
	1	Bookkeeper and Clerk	1
	1	Cook	
	1	Inventory	1
	1	On-Call Safety/Security Advisor	6
	1	Substitute Academic Instructor	3
	10	Substitute Cook	1
1	Substitute Vocational Instructor	3	
Mexifoods Inc.	9	Delivery Driver	2
Michael's Transportation Service	9	Bus Driver	20
MJ Communications, INC	7	Installers	1
Mutual Housing California	1	Accounting Supervisor	1
N T Engineering	7	CNC Machine Setup	2
New Hope Baptist Church	1	Receptionist	1
Northern Landscape Management, Inc.	1	Crew Leader and Laborer	2
Nurses PRN	1	Caregiver	30
Office of Environmental Health Hazard Assessment	6	Staff Programmer Analyst	1
Old Dominion Freightlines	9	Short line & Team Drivers	16

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Opening Doors, Inc.	1	Accounting Clerk/Office Associate	1	
	1	Anti-Trafficking Coalition Manager	1	
	1	Director of Operations	1	
	1	Prosperity Economic Development Coordinator	1	
	1	Prosperity Program Assistant	1	
	1	Prosperity Project Coordinator	1	
	1	Survivors of Human Trafficking Case Coordinator	1	
Patriot National Insurance Group	1	Senior Claims Adjuster	2	
Pennell Consulting, Inc.	6	Low Voltage Security Electronics Engineer	1	
Pinnacle Workforce Logistics	9	Freight Handlers	15	
	1	Janitor	5	
PRIDE Industries	1	Custodian	3	
Pro Pacific Fresh	9	Class A or B Route Driver	2	
ProctorU	1	Exam Proctor	25	
	1	French Language Proctor	25	
Puddles	1	Manager	1	
Ready-Set-Go Children's Center	1	Preschool Teacher	4	
	1	Sales Associate	1	
Resource Staffing Group	1	Accounts Payable Administrator	1	
	10	Incoming/Outgoing Mail Courier	1	
	1	Team Leader		
Ryder Transportation	9	Class A Driver	15	
Sacramento Children's Home	1	Youth Peer Mentor	1	
Sacramento Covered	1	Health Navigator/Certified Enrollment Counselor	5	
Sacramento Loaves & Fishes	1	Montessori Preschool And Nap Assistant	1	
	1	Teacher	1	
Sacramento Employment and Training Agency	1	Accountant I	1	
	1	Consultant: Head Start Mentor Coach	1	
	1	Early Head Start Educator	1	
	1	Family Services Worker Range III	1	
	1	Head Start Teacher	1	
	1	Head Start/Early Head Start Coordinator	1	
	1	Personnel Analyst	1	
	1	Personnel/Human Resources Department Chief - Exempt	1	
	1	Senior Accountant	1	
	1	Site Supervisor	1	
	1	Workforce Development Analyst Supervisor	1	
	1	Workforce Development Professional	1	
	Sacramento Regional Transit District	1	Administrative Technician	1
		10	Attorney I/Attorney II/Attorney III	1
9		Bus Operator - Community Bus Services (CBS) and Fixed Route (FR)	1	
7		Facilities Maintenance Mechanic	1	
9		Light Rail Vehicle Technician	1	
1		Maintenance Supervisor - Light Rail	1	
1		Pension and Retirement Administrator	1	
1		Senior Human Resources Analyst	1	
1		Senior Information Technology Business Systems Analyst	1	
Samarrah Independent Living Services	1	Life Skills Educator/ILS	2	
SCIS	1	Armed Security Officer	30	
Safety Dynamics Corporation	1	Unarmed security guard	10	
San Juan Unified School District	1	Substitute Instructional Assistant II & III	20	
Segovia Carehome	4	Direct Care Staff	3	

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Select Staffing	9	Assembler	5
	1	Call Center Representative & Data Entry Clerk	200
	9	Graveyard Forklift Driver	1
	10	Sorter	5
Serenity Respite	4	Respite Care Provider	10
	4	Respite Caregiver	25
Sierra Asphalt Inc.	7	Heavy Duty Mechanic/Welder	1
Sierra Wes Wall Systems Inc.	3	Drywall and Insulation Installers	10
Smart & Final Stores	1	Service Clerk	30
	1	Store Associate	40
Softsol Resources INC.	1	Document Preparation & Scanning Operator	1
Solar City	3	Site Surveyor	4
	1	Solar Sales - Energy Specialist	50
Solution Soft Systems Inc.	1	International Sales Executive	2
South Side Art Center	1	Community Skills Trainer	1
Spartan Staffing	9	Electro-Mechanical Assembler	30
SSP America	10	Food Preparation Worker	4
	10	Food Service Worker	12
	10	Line Cook	4
Stans Auto & Towing	9	Tow Operator	2
Starbucks Corporation	1	Barista	10
	1	Shift Supervisor	1
Strategies To Empower People STEP	1	Job Coach	10
Subway #25628	1	Sandwich Artist	1
Sullivan Learning Systems	1	Tutor	20
Supply Hardware & Building	1	Assistant Manager Retail	1
	1	Sales Team Associate Hardware	2
Tahoe Lodging	1	Night Clerk	1
Teledyne Microwave Solutions	9	Assembler I	1
	9	Assembler 2	1
	1	Assistant Controller	1
	2	Drafter/CAD Operator 2	1
	2	Electronic Engineer	2
	9	Machinist 3	1
	9	Product Finisher	1
	9	Stockroom Clerk	1
	4	Technical Support 2	1
	9	Technician/Brazing Furnace Operator	1
The Spanish Immersion Program	1	Office Assistant (Bilingual)	1
	1	Preschool Teacher	2
The Staffing Solutions Group	6	CNC Programmer I, II, III	1
	9	Machinist I, II	1
	1	Planner/Scheduler I, II	1
	1	Precision Inspector I, II, III	1
	3	Welder I - III	1
THR Cleaning Services	1	House Cleaning Specialist/Housekeeping Associate	2
Tony's Fine Foods, Inc.	1	Accounts Receivable Specialist	1
	9	Class A Route Driver - West Sacramento	5
	9	Class C Delivery Driver	1
	9	Crane Support	3
	1	Dispatcher	1
	9	Forklift Operator	2
	1	Human Resources Generalist	1
	1	Inventory Clerk	1
	6	IT Support Specialist II	1
	9	Loader	1
	9	Night Shipping Supervisor	1
	9	Order Selector	18
	1	Pricing Analyst	1
	1	Pricing Specialist	1
	9	Regional Route Driver	1
10	Retail Support Specialist	1	
10	Sales Account Manager	1	

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July 1 - March 13, 2015

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
United Site Services	1	Administrative Clerk I	1
	1	Fence Manager	1
	1	Operations Supervisor	1
US Solar Distributing	1	Account Manager	1
Voice Empowered Tech Org	1	Business Operational Professional	3
	1	Teacher/Tutor	1
W C Stein Construction Corp	7	Service Plumber	2
Wealth Strategies Retirement Asset Management Services	1	Receptionist	1
Wendy's	7	Maintenance Technician	1
West Coast Frame & Collision	7	Journeyman Bodyman	1
Western States Fire Protection	10	Design and Project Management Internship	1
	10	Designer	1
	10	Fire Extinguisher Technician	1
	7	Residential Fire Sprinkler Fitter	1
	1	Senior Designer / Project Manager	1
Wind Youth Services	5	On-Call Shelter Worker	1
	5	Shelter Program Coordinator	1
	5	Street Outreach Worker	1
Wollborg Michelson	9	Group Level Processor	50
Women's Empowerment	1	Childcare Coordinator	1
Woodmack Products, Inc.	1	Accountant	1
	9	Entry-Level Production Machine Operator	1
	3	Entry Level Production Welder	1
	9	Janitor & Machine Operator	1
Yellow Cab of Sacramento	1	Dispatcher	4
Yolo County Children's Alliance	1	STAR Readers Reading Coordinator	1
Z Squared Construction	3	Rough and Finish Carpenter	3
ZETA Communities	3	Carpenter - Rough & Finish	15
	3	Dry Wall Installer	5
	3	Electrician	5
	3	Plumber	5
Total			2726

ITEM IV-F- INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month January was 6.7%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

STAFF PRESENTER: Roy Kim

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA
(MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Seasonal cutbacks in retail trade led month-over job decline**

NOTE: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor's annual revision process.

The unemployment rate in the Sacramento—Roseville—Arden-Arcade- MSA was 6.7 percent in January 2015, up from a revised 6.3 percent in December 2014, but below the year-ago estimate of 8.1 percent. This compares with an unadjusted unemployment rate of 7.3 percent for California and 6.1 percent for the nation during the same period. The unemployment rate was 6.6 percent in El Dorado County, 5.8 percent in Placer County, 6.8 in Sacramento County, and 8.0 percent in Yolo County.

Between December 2014 and January 2015, combined employment located in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 7,800 to total 904,300 jobs.

- Trade, transportation, and utilities registered a seasonal decline of 7,200 jobs over the month. Retail trade accounted for a bulk of the losses, dropping 5,200 jobs. Transportation, warehousing, and utilities receded by 1,500 jobs, and wholesale trade dipped by 500 jobs.
- Professional and business services edged down by 1,400 jobs month over. The losses were predominately in administrative and support and waste services, down 1,200 jobs. Professional, scientific, and technical services trimmed 300 jobs, while management of companies and enterprises ticked up 100 jobs.
- Construction slowed down by 500 jobs over the month. The seasonal decrease was the smallest December to January job decline going back to 1990.
- Four industries saw month-over job increases, led by leisure and hospitality and its gain of 900 jobs. Other services and government each added 600 jobs for the month. Financial activities grew by 100 jobs.

Between January 2014 and January 2015, total jobs in the region increased by 24,800 or 2.8 percent.

- Professional and business services maintained its healthy year-over growth, expanding by 5,800 jobs. Administrative and support and waste services increased by 4,000 jobs. Professional, scientific, and technical services added 1,400 jobs, and management of companies and enterprises picked up 400 jobs.
- Educational and health services grew by 3,800 jobs. Health care and social assistance led the growth with a gain of 3,400 jobs. Private education rose by 400 jobs.
- Government added 3,700 jobs year over. State government increased by 3,100 jobs. Local government improved by 800 jobs, while federal government slipped by 200 jobs.

- Information and total farm were the only decliners, down 200 and 100 jobs respectively.

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REPORT 400 C
Monthly Labor Force Data for Counties
January 2015 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,889,100	17,517,900	1,371,300	7.3%
ALAMEDA	7	813,800	770,000	43,800	5.4%
ALPINE	15	570	540	40	6.4%
AMADOR	27	14,420	13,280	1,140	7.9%
BUTTE	31	101,500	92,900	8,700	8.5%
CALAVERAS	26	20,120	18,590	1,530	7.6%
COLUSA	58	10,950	8,410	2,540	23.2%
CONTRA COSTA	9	545,700	514,800	30,900	5.7%
DEL NORTE	37	9,910	8,930	980	9.9%
EL DORADO	18	89,200	83,300	5,900	6.6%
FRESNO	49	442,200	388,700	53,500	12.1%
GLENN	43	12,740	11,320	1,410	11.1%
HUMBOLDT	18	62,700	58,500	4,200	6.6%
IMPERIAL	57	79,600	62,700	16,900	21.3%
INYO	21	9,100	8,460	640	7.0%
KERN	43	394,800	351,000	43,800	11.1%
KINGS	52	57,300	49,900	7,400	12.9%
LAKE	33	30,220	27,520	2,700	8.9%
LASSEN	34	10,980	9,950	1,030	9.3%
LOS ANGELES	29	5,048,800	4,638,900	409,900	8.1%
MADERA	48	64,200	56,600	7,600	11.8%
MARIN	2	140,900	135,300	5,600	4.0%
MARIPOSA	39	7,450	6,670	790	10.6%
MENDOCINO	21	41,100	38,220	2,890	7.0%
MERCED	55	116,000	99,800	16,200	14.0%
MODOC	47	3,180	2,810	370	11.7%
MONO	9	8,790	8,300	500	5.7%
MONTEREY	50	212,100	186,100	25,900	12.2%
NAPA	9	72,300	68,200	4,100	5.7%
NEVADA	14	49,060	46,030	3,030	6.2%
ORANGE	5	1,585,300	1,506,200	79,000	5.0%
PLACER	12	177,200	166,900	10,200	5.8%
PLUMAS	56	7,620	6,510	1,110	14.6%
RIVERSIDE	25	1,020,900	945,600	75,400	7.4%
SACRAMENTO	20	684,300	637,600	46,700	6.8%
SAN BENITO	32	31,100	28,400	2,700	8.8%
SAN BERNARDINO	24	918,200	852,100	66,000	7.2%
SAN DIEGO	12	1,550,700	1,461,100	89,500	5.8%
SAN FRANCISCO	3	538,700	516,700	22,000	4.1%
SAN JOAQUIN	39	310,300	277,500	32,800	10.6%
SAN LUIS OBISPO	7	139,900	132,300	7,600	5.4%
SAN MATEO	1	435,500	418,600	16,800	3.9%
SANTA BARBARA	17	217,100	203,000	14,100	6.5%
SANTA CLARA	4	1,011,600	963,800	47,700	4.7%
SANTA CRUZ	38	140,500	126,100	14,400	10.2%
SHASTA	35	75,500	68,400	7,100	9.4%
SIERRA	42	1,480	1,320	160	11.0%
SISKIYOU	51	17,780	15,520	2,260	12.7%
SOLANO	21	204,100	189,800	14,300	7.0%
SONOMA	6	256,400	242,900	13,500	5.3%
STANISLAUS	43	240,800	214,000	26,700	11.1%
SUTTER	53	43,800	38,000	5,800	13.3%
TEHAMA	35	25,580	23,170	2,410	9.4%
TRINITY	41	4,880	4,350	520	10.7%
TULARE	54	199,700	171,900	27,800	13.9%
TUOLUMNE	30	21,630	19,840	1,800	8.3%
VENTURA	15	428,600	401,300	27,300	6.4%
YOLO	28	102,300	94,100	8,200	8.0%
YUBA	46	28,100	24,900	3,100	11.2%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2014 benchmark and Census 2010 population controls at the state level.

REPORT 400 M
Monthly Labor Force Data for California
Counties and Metropolitan Statistical Areas
January 2015 - Preliminary
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,889,100	17,517,900	1,371,300	7.3%
ANAHEIM-SANTA ANA-IRVINE MD (Orange Co.)	7	1,585,300	1,506,200	79,000	5.0%
BAKERSFIELD MSA (Kern Co.)	48	394,800	351,000	43,800	11.1%
CHICO MSA (Butte Co.)	36	101,500	92,900	8,700	8.5%
EL CENTRO MSA (Imperial Co.)	63	79,600	62,700	16,900	21.3%
FRESNO MSA (Fresno Co.)	54	442,200	388,700	53,500	12.1%
HANFORD CORCORAN MSA (Kings Co.)	58	57,300	49,900	7,400	12.9%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	34	5,048,800	4,638,900	409,900	8.1%
MADERA MSA (Madera Co.)	53	64,200	56,600	7,600	11.8%
MERCED MSA (Merced Co.)	61	116,000	99,800	16,200	14.0%
MODESTO MSA (Stanislaus Co.)	48	240,800	214,000	26,700	11.1%
NAPA MSA (Napa Co.)	12	72,300	68,200	4,100	5.7%
OAKLAND HAYWARD BERKELEY MD	11	1,359,400	1,284,700	74,700	5.5%
Alameda Co.	9	813,800	770,000	43,800	5.4%
Contra Costa Co.	12	545,700	514,800	30,900	5.7%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	18	428,600	401,300	27,300	6.4%
REDDING MSA (Shasta Co.)	40	75,500	68,400	7,100	9.4%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	29	1,939,100	1,797,700	141,400	7.3%
Riverside Co.	30	1,020,900	945,600	75,400	7.4%
San Bernardino Co.	28	918,200	852,100	66,000	7.2%
SACRAMENTO ROSEVILLE ARDEN ARCADE MSA	23	1,053,000	982,000	71,000	6.7%
El Dorado Co.	21	89,200	83,300	5,900	6.6%
Placer Co.	15	177,200	166,900	10,200	5.8%
Sacramento Co.	24	684,300	637,600	46,700	6.8%
Yolo Co.	33	102,300	94,100	8,200	8.0%
SALINAS MSA (Monterey Co.)	55	212,100	186,100	25,900	12.2%
SAN DIEGO CARLSBAD MSA (San Diego Co.)	15	1,550,700	1,461,100	89,500	5.8%
SAN FRANCISCO REDWOOD CITY SOUTH SAN FRANCISCO MD	2	974,100	935,300	38,800	4.0%
San Francisco Co.	4	538,700	516,700	22,000	4.1%
San Mateo Co.	1	435,500	418,600	16,800	3.9%
SAN JOSE SUNNYVALE SANTA CLARA MSA	6	1,042,700	992,200	50,500	4.8%
San Benito Co.	37	31,100	28,400	2,700	8.8%
Santa Clara Co.	5	1,011,600	963,800	47,700	4.7%
SAN LUIS OBISPO PASO ROBLES ARROYO GRANDE MSA (San Luis Obispo Co.)	9	139,900	132,300	7,600	5.4%
SAN RAFAEL MSA (Marin Co.)	2	140,900	135,300	5,600	4.0%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	43	140,500	126,100	14,400	10.2%
SANTA MARIA SANTA BARBARA MSA (Santa Barbara Co.)	20	217,100	203,000	14,100	6.5%
SANTA ROSA MSA (Sonoma Co.)	8	256,400	242,900	13,500	5.3%
STOCKTON LODI MSA (San Joaquin Co.)	44	310,300	277,500	32,800	10.6%
VALLEJO FAIRFIELD MSA (Solano Co.)	25	204,100	189,800	14,300	7.0%
VISALIA PORTERVILLE MSA (Tulare Co.)	60	199,700	171,900	27,800	13.9%
YUBA CITY MSA	56	71,900	62,900	9,000	12.5%
Sutter Co.	59	43,800	38,000	5,800	13.3%
Yuba Co.	51	28,100	24,900	3,100	11.2%
Alpine Co.	18	570	540	40	6.4%
Amador Co.	32	14,420	13,280	1,140	7.9%
Calaveras Co.	31	20,120	18,590	1,530	7.6%
Colusa Co.	64	10,950	8,410	2,540	23.2%
Del Norte Co.	42	9,910	8,930	980	9.9%
Glenn Co.	48	12,740	11,320	1,410	11.1%
Humboldt Co.	21	62,700	58,500	4,200	6.6%
Inyo Co.	25	9,100	8,460	640	7.0%
Lake Co.	38	30,220	27,520	2,700	8.9%
Lassen Co.	39	10,980	9,950	1,030	9.3%
Mariposa Co.	44	7,450	6,670	790	10.6%
Mendocino Co.	25	41,100	38,220	2,890	7.0%
Modoc Co.	52	3,180	2,810	370	11.7%
Mono Co.	12	8,790	8,300	500	5.7%
Nevada Co.	17	49,060	46,030	3,030	6.2%
Plumas Co.	62	7,620	6,510	1,110	14.6%
Sierra Co.	47	1,480	1,320	160	11.0%
Siskiyou Co.	57	17,780	15,520	2,260	12.7%
Tehama Co.	40	25,580	23,170	2,410	9.4%
Trinity Co.	46	4,880	4,350	520	10.7%
Tuolumne Co.	35	21,630	19,840	1,800	8.3%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2014 benchmark and Census 2010 population controls at the state level.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 January 2015 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
El Dorado County	89,200	83,300	5,900	6.6%	1.000000	1.000000
Cameron Park CDP	8,800	8,300	500	5.7%	0.099797	0.085585
Diamond Springs CDP	5,100	4,600	400	8.2%	0.055621	0.070626
El Dorado Hills CDP	21,400	20,400	1,000	4.6%	0.245026	0.169084
Georgetown CDP	1,000	900	100	11.3%	0.010742	0.019402
Placerville city	4,600	4,200	400	8.9%	0.050742	0.070172
Pollock Pines CDP	3,100	2,900	200	5.3%	0.034801	0.027652
Shingle Springs CDP	2,600	2,400	100	5.5%	0.029098	0.024025
South Lake Tahoe city	11,700	10,900	900	7.3%	0.130188	0.145059

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2013 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2013 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2013, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 January 2015 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Placer County	177,200	166,900	10,200	5.8%	1.000000	1.000000
Auburn city	6,900	6,400	500	6.7%	0.038529	0.045307
Colfax city	1,200	1,100	100	10.9%	0.006640	0.013181
Dollar Point CDP	500	500	0	1.3%	0.003152	0.000685
Foresthill CDP	900	900	0	5.0%	0.005264	0.004451
Granite Bay CDP	11,300	10,700	600	5.3%	0.064164	0.058659
Kings Beach CDP	2,500	2,300	200	7.5%	0.013845	0.018260
Lincoln city	18,200	17,100	1,100	6.3%	0.102185	0.112183
Loomis town	3,100	3,000	100	3.9%	0.017866	0.011926
Meadow Vista CDP	1,400	1,300	100	4.5%	0.008042	0.006163
North Auburn CDP	5,600	5,200	300	5.7%	0.031381	0.031155
Rocklin city	30,200	28,400	1,800	5.8%	0.170128	0.172268
Roseville city	63,200	59,800	3,400	5.5%	0.358148	0.336890
Sunnyside Tahoe City CDP	1,100	1,000	100	6.3%	0.006069	0.006676
Tahoe Vista CDP	1,000	900	100	5.3%	0.005670	0.005136

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Notes:

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Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2013 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2013, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area

Data Not Seasonally Adjusted

Area Name	Labor Force	Employ- ment	Unemployment Number	Rate	Census Ratios Emp	Unemp
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may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 January 2015 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Unemp
Sacramento County	684,300	637,600	46,700	6.8%	1.000000	1.000000
Arden Arcade CDP	44,000	40,600	3,400	7.8%	0.063708	0.073225
Carmichael CDP	29,700	27,400	2,300	7.8%	0.042896	0.049253
Citrus Heights city	43,400	40,300	3,100	7.2%	0.063202	0.066743
Elk Grove CDP	76,200	72,200	4,000	5.3%	0.113216	0.085809
Fair Oaks CDP	16,300	15,400	1,000	5.9%	0.024089	0.020444
Florin CDP	19,700	17,700	2,000	10.4%	0.027683	0.043810
Folsom city	35,000	33,500	1,600	4.4%	0.052468	0.033253
Foothill Farms CDP	15,800	14,700	1,100	7.0%	0.023006	0.023675
Galt city	10,900	10,000	900	8.0%	0.015711	0.018695
Gold River CDP	4,100	4,000	100	2.9%	0.006200	0.002541
Isleton city	300	300	0	11.8%	0.000411	0.000751
La Riviera CDP	5,700	5,300	400	7.3%	0.008235	0.008869
North Highlands CDP	17,500	16,400	1,100	6.1%	0.025707	0.022985
Orangevale CDP	17,100	15,900	1,200	7.0%	0.024970	0.025527
Rancho Cordova City	32,500	30,100	2,500	7.5%	0.047165	0.052545
Rancho Murieta CDP	2,700	2,600	100	4.3%	0.004112	0.002552
Rio Linda CDP	6,600	6,200	400	6.6%	0.009698	0.009363
Rosemont CDP	11,400	10,600	700	6.6%	0.016685	0.015989
Sacramento city	227,600	211,200	16,400	7.2%	0.331159	0.351507
Vineyard CDP	12,400	11,800	600	5.2%	0.018491	0.013869
Walnut Grove CDP	600	600	100	12.0%	0.000889	0.001656
Wilton CDP	1,700	1,700	100	3.3%	0.002610	0.001224

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2013 Census.

Notes:

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- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2013 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

Data Not Seasonally Adjusted

Area Name	Labor Force	Employ- ment	Unemployment Number	Rate	Census Ratios	
					Emp	Unemp

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2013, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

Sacramento Roseville Arden Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2014 Benchmark

Data Not Seasonally Adjusted

	Jan 14	Nov 14	Dec 14 Revised	Jan 15 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,045,800	1,051,500	1,046,700	1,053,000	0.6%	0.7%
Civilian Employment	960,600	981,100	980,600	982,000	0.1%	2.2%
Civilian Unemployment	85,200	70,500	66,100	71,000	7.4%	-16.7%
Civilian Unemployment Rate	8.1%	6.7%	6.3%	6.7%		
(CA Unemployment Rate)	8.5%	7.1%	6.8%	7.3%		
(U.S. Unemployment Rate)	7.0%	5.5%	5.4%	6.1%		
Total, All Industries (2)	879,500	912,500	912,100	904,300	-0.9%	2.8%
Total Farm	7,300	7,800	7,600	7,200	-5.3%	-1.4%
Total Nonfarm	872,200	904,700	904,500	897,100	-0.8%	2.9%
Total Private	646,900	673,300	676,100	668,100	-1.2%	3.3%
Goods Producing	76,300	82,700	80,800	80,200	-0.7%	5.1%
Mining and Logging	400	500	500	500	0.0%	25.0%
Construction	42,200	47,000	45,300	44,800	-1.1%	6.2%
Construction of Buildings	9,500	10,500	10,200	9,800	-3.9%	3.2%
Specialty Trade Contractors	28,100	31,300	29,800	30,100	1.0%	7.1%
Building Foundation & Exterior Contractors	7,100	8,300	8,000	7,800	-2.5%	9.9%
Building Equipment Contractors	11,200	12,000	11,600	11,800	1.7%	5.4%
Building Finishing Contractors	6,500	7,200	7,000	6,800	-2.9%	4.6%
Manufacturing	33,700	35,200	35,000	34,900	-0.3%	3.6%
Durable Goods	24,000	25,300	25,200	25,200	0.0%	5.0%
Computer & Electronic Product Manufacturing	6,600	6,700	6,700	6,700	0.0%	1.5%
Nondurable Goods	9,700	9,900	9,800	9,700	-1.0%	0.0%
Food Manufacturing	3,500	3,400	3,300	3,300	0.0%	-5.7%
Service Providing	795,900	822,000	823,700	816,900	-0.8%	2.6%
Private Service Providing	570,600	590,600	595,300	587,900	-1.2%	3.0%
Trade, Transportation & Utilities	142,100	149,000	151,700	144,500	-4.7%	1.7%
Wholesale Trade	24,800	24,500	24,600	24,100	-2.0%	-2.8%
Merchant Wholesalers, Durable Goods	13,300	13,000	13,000	12,800	-1.5%	-3.8%
Merchant Wholesalers, Nondurable Goods	9,100	9,200	9,200	9,100	-1.1%	0.0%
Retail Trade	94,500	100,800	102,700	97,500	-5.1%	3.2%
Motor Vehicle & Parts Dealer	12,500	12,700	12,600	12,600	0.0%	0.8%
Building Material & Garden Equipment Stores	7,400	7,700	7,700	7,500	-2.6%	1.4%
Grocery Stores	17,600	18,700	18,600	18,500	-0.5%	5.1%
Health & Personal Care Stores	5,400	5,500	5,400	5,200	-3.7%	-3.7%
Clothing & Clothing Accessories Stores	7,300	7,900	7,800	6,900	-11.5%	-5.5%
Sporting Goods, Hobby, Book & Music Stores	4,400	4,600	4,700	4,400	-6.4%	0.0%
General Merchandise Stores	19,900	22,200	23,000	20,700	-10.0%	4.0%
Transportation, Warehousing & Utilities	22,800	23,700	24,400	22,900	-6.1%	0.4%
Information	13,800	13,700	13,700	13,600	-0.7%	-1.4%
Publishing Industries (except Internet)	2,500	2,400	2,400	2,400	0.0%	-4.0%
Telecommunications	6,600	6,500	6,500	6,500	0.0%	-1.5%
Financial Activities	48,600	48,800	49,400	49,500	0.2%	1.9%
Finance & Insurance	35,600	35,400	35,800	36,000	0.6%	1.1%
Credit Intermediation & Related Activities	12,400	12,000	12,100	12,200	0.8%	-1.6%
Depository Credit Intermediation	7,600	7,200	7,200	7,300	1.4%	-3.9%
Nondepository Credit Intermediation	2,600	2,600	2,700	2,700	0.0%	3.8%
Insurance Carriers & Related	19,200	19,200	19,300	19,400	0.5%	1.0%
Real Estate & Rental & Leasing	13,000	13,400	13,600	13,500	-0.7%	3.8%
Real Estate	10,200	10,200	10,400	10,300	-1.0%	1.0%
Professional & Business Services	114,400	120,900	121,600	120,200	-1.2%	5.1%
Professional, Scientific & Technical Services	52,900	54,100	54,600	54,300	-0.5%	2.6%
Architectural, Engineering & Related Services	8,800	9,000	9,100	9,100	0.0%	3.4%
Management of Companies & Enterprises	10,200	10,400	10,500	10,600	1.0%	3.9%
Administrative & Support & Waste Services	51,300	56,400	56,500	55,300	-2.1%	7.8%
Administrative & Support Services	48,700	53,500	53,500	52,300	-2.2%	7.4%
Employment Services	19,300	21,100	20,800	19,400	-6.7%	0.5%
Services to Buildings & Dwellings	10,300	11,300	11,300	11,100	-1.8%	7.8%

Data Not Seasonally Adjusted

	Jan 14	Nov 14	Dec 14 Revised	Jan 15 Prelim	Percent Change	
					Month	Year
Educational & Health Services	132,900	136,800	137,000	136,700	-0.2%	2.9%
Education Services	13,400	14,000	13,600	13,800	1.5%	3.0%
Health Care & Social Assistance	119,500	122,800	123,400	122,900	-0.4%	2.8%
Ambulatory Health Care Services	41,600	42,300	42,500	42,700	0.5%	2.6%
Hospitals	23,700	23,600	23,700	23,600	-0.4%	-0.4%
Nursing & Residential Care Facilities	15,800	16,200	16,300	16,300	0.0%	3.2%
Leisure & Hospitality	89,800	90,700	91,200	92,100	1.0%	2.6%
Arts, Entertainment & Recreation	15,300	13,700	14,000	14,000	0.0%	-8.5%
Accommodation & Food Services	74,500	77,000	77,200	78,100	1.2%	4.8%
Accommodation	8,900	8,200	8,200	8,200	0.0%	-7.9%
Food Services & Drinking Places	65,600	68,800	69,000	69,900	1.3%	6.6%
Full-Service Restaurants	30,400	32,200	32,600	33,500	2.8%	10.2%
Limited-Service Eating Places	32,100	33,300	33,000	33,300	0.9%	3.7%
Other Services	29,000	30,700	30,700	31,300	2.0%	7.9%
Repair & Maintenance	8,400	8,700	8,500	8,500	0.0%	1.2%
Government	225,300	231,400	228,400	229,000	0.3%	1.6%
Federal Government	13,300	13,500	13,700	13,100	-4.4%	-1.5%
Department of Defense	1,600	1,700	1,700	1,700	0.0%	6.3%
State & Local Government	212,000	217,900	214,700	215,900	0.6%	1.8%
State Government	112,000	115,400	115,100	115,100	0.0%	2.8%
State Government Education	28,300	29,500	29,400	29,100	-1.0%	2.8%
State Government Excluding Education	83,700	85,900	85,700	86,000	0.4%	2.7%
Local Government	100,000	102,500	99,600	100,800	1.2%	0.8%
Local Government Education	56,700	57,800	55,000	56,400	2.5%	-0.5%
Local Government Excluding Education	43,300	44,700	44,600	44,400	-0.4%	2.5%
County	18,000	18,300	18,200	18,200	0.0%	1.1%
City	9,500	9,800	9,700	9,600	-1.0%	1.1%
Special Districts plus Indian Tribes	15,800	16,600	16,700	16,600	-0.6%	5.1%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: George Marley 916/227-0298 or Nati Martinez 209/941-6551

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 January 2015 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Yolo County	102,300	94,100	8,200	8.0%	1.000000	1.000000
Davis city	34,600	32,500	2,100	6.2%	0.345390	0.261124
Esparto CDP	1,300	1,200	100	8.9%	0.012881	0.014454
West Sacramento city	24,400	22,200	2,300	9.2%	0.235558	0.276712
Winters city	3,700	3,400	300	7.1%	0.036611	0.032404
Woodland city	28,800	26,400	2,400	8.5%	0.280544	0.298914

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2013 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2013 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

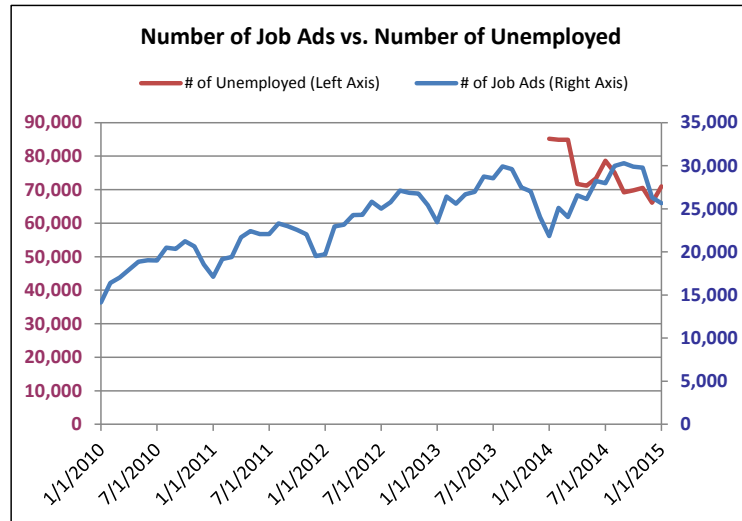
City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2013, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

Recent Job Ads for Sacramento Roseville Arden Arcade MSA

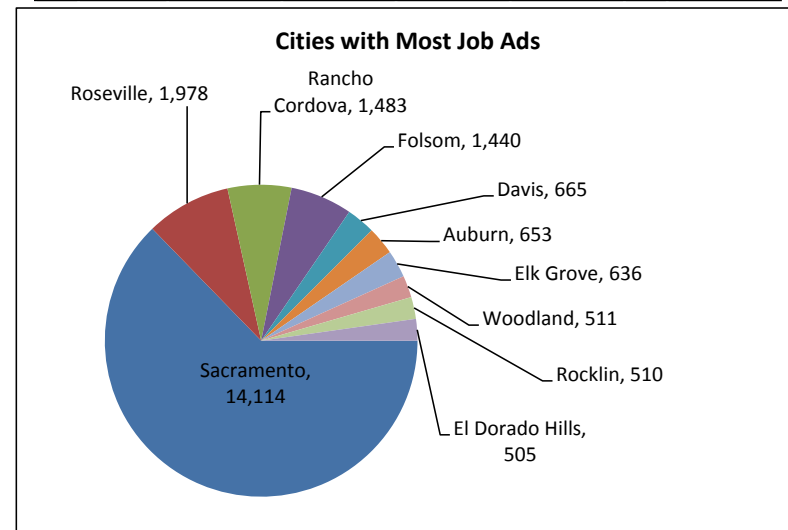
January 2015

“Unemployment data for the years 2010 – 2013 are unavailable due to the annual [benchmarking](#) process. Data will be added as it is released by the Bureau of Labor Statistics.”



- ### Employers with Most Job Ads
- Kaiser Permanente - 590
 - Dignity Health - 498
 - Sutter Health - 437
 - Intel - 276
 - University of California, Davis - 234
 - Randstad - 218
 - Robert Half International - 198
 - Blue Shield of California - 187
 - Anthem, Inc. - 182
 - Wells Fargo - 157

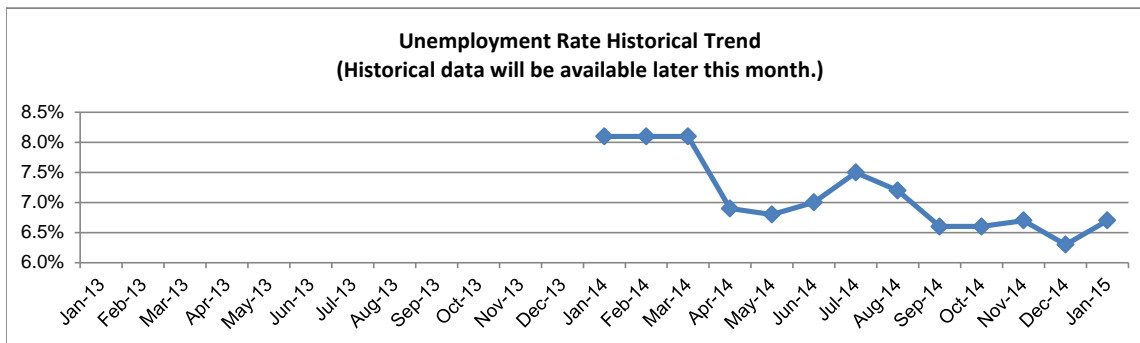
- ### Occupations with Most Job Ads
- Registered Nurses - 1671
 - First-Line Supervisors of Retail Sales Workers - 492
 - Heavy and Tractor-Trailer Truck Drivers - 482
 - Customer Service Representatives - 469
 - First-Line Supervisors of Office & Administrative Support - 467
 - Medical and Health Services Managers - 451
 - Computer Systems Analysts - 433
 - Retail Salespersons - 422
 - Computer User Support Specialists - 422
 - Network and Computer Systems Administrators - 375



Sources: Employment Development Department, Labor Market Information Division; Help Wanted Online from The Conference Board and WANTED Technologies

IMMEDIATE RELEASE
 SACRAMENTO-ROSEVILLE-ARDEN ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Roseville-Arden Arcade MSA was 6.7 percent in January 2015, up from a revised 6.3 percent in December 2014, and below the year-ago estimate of 8.1 percent. This compares with an unadjusted unemployment rate of 7.3 percent for California and 6.1 percent for the nation during the same period. The unemployment rate was 6.6 percent in El Dorado County, 5.8 percent in Placer County, 6.8 percent in Sacramento County, and 8.0 percent in Yolo County.



Industry	Dec-2014	Jan-2015	Change		Jan-2014	Jan-2015	Change
	Revised	Prelim				Prelim	

Total, All Industries	912,100	904,300	(7,800)		879,500	904,300	24,800
Total Farm	7,600	7,200	(400)		7,300	7,200	(100)
Total Nonfarm	904,500	897,100	(7,400)		872,200	897,100	24,900
Mining and Logging	500	500	0		400	500	100
Construction	45,300	44,800	(500)		42,200	44,800	2,600
Manufacturing	35,000	34,900	(100)		33,700	34,900	1,200
Trade, Transportation & Utilities	151,700	144,500	(7,200)		142,100	144,500	2,400
Information	13,700	13,600	(100)		13,800	13,600	(200)
Financial Activities	49,400	49,500	100		48,600	49,500	900
Professional & Business Services	121,600	120,200	(1,400)		114,400	120,200	5,800
Educational & Health Services	137,000	136,700	(300)		132,900	136,700	3,800
Leisure & Hospitality	91,200	92,100	900		89,800	92,100	2,300
Other Services	30,700	31,300	600		29,000	31,300	2,300
Government	228,400	229,000	600		225,300	229,000	3,700

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov
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ITEM IV-G – INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Anette Smith-Dohring
- Employer Outreach Committee – Larry Booth
- Board Development Committee – Terry Wills

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.