

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

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Sacramento Metro Chamber of Commerce

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Frank M. Booth, Inc.

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Kaiser Permanente

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Better Business Bureau

DAVID P. DE MERS
Sacramento Regional Conservation Corps

DIANE FERRARI
Employment Development Department

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Office of Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

KIM GUSMAN
California Employers Association

TOM KANDRIS
pk1, Inc.

GARY R. KING – Chair
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens, Inc.

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

DR. JAMEY NYE
Los Rios Community College District

JAY ONASCH
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

PETER TATEISHI
Associated General Contractors of California

RICK WYLIE – Vice Chair
Villara Building Systems



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, November 28, 2018

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBERS

I. Call to Order/Roll Call

▶ Presentations and Strategic Discussion on the Role of the Sacramento Works Board

▶ Presentation (15 min.): Barry Broome, Greater Sacramento Economic Council

▶ Presentation (15 min.): Steven Mills, DCA Capital Partners

▶ Presentation (15 min.): Jack Crawford, Impact Venture Capital

II. Consent Item (2 minutes)

A. Approval of Minutes of the July 25, 2018 Meeting and September 26, 2018 Committee of the Whole meeting 2-9

III. Action Item

- A. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2018-19, and Authorize Staff to Submit a Request to the State of California, Employment Development Department 10

IV. Information Items (10 minutes)

- A. Workforce Innovation and Opportunity Act (WIOA), Title IB, Negotiated Performance Goals for the Sacramento Workforce Development Area and the Capital Region PY 2017 and PY 2019 11-20
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- C. Employer Recruitment Activity Report (William Walker) 23-27
- D. Unemployment Update/Press Release from the Employment Development Department (Cara Welch) 29-44
- E. Committee Updates 45
- ✓ Youth Committee (David Gordon)
 - ✓ Planning/Oversight Committee (Dr. Jamey Nye)
 - ✓ Employer Outreach Committee (Rick Wylie)
 - ✓ Board Development Committee (Lisa Clawson)

V. Other Reports 46

1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: TUESDAY, NOVEMBER 20, 2018

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JULY 25, 2018 MEETING AND
SEPTEMBER 26, 2018 COMMITTEE OF THE WHOLE

BACKGROUND:

Attached are the minutes of the July 25, 2018 meeting and September 26, 2018 Committee of the Whole for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California

Wednesday, July 25, 2018
8:00 a.m.

I. Call to Order/Roll Call

Mr. Gary King called the meeting to order at 8:00 a.m. The roll was called and a quorum was established.

Members Present: Larry Booth, Lisa Clawson, Lynn Conner, David De Mers, Ann Edwards, Diane Ferrari, Tom Kandris, Troy Givans, Gary King, Kathy Kossick, Matt Legé, Frank Louie, Dennis Morin, Dr. Jamey Nye, Jay Onasch, Johnny Perez, Rick Wylie

Members Absent: David Gordon, Kim Gusman, Fabrizio Sasso, Anette Smith-Dohring, Peter Tateishi

- ❖ Slingshot Presentation: Evan Schmidt, Valley Vision, and Heather Luke reported that eight proposals were funded in response to a request for proposals for mentorship, makerspace, and incubator services including the creation of an eResource and database tool. All of the programs will continue to grow and expand – even without Slingshot funding.

II. Consent Item

A. Approval of Minutes of the May 23, 2018 Meeting

The minutes were reviewed; no questions or corrections.

Moved/Clawson, second/Perez, to approve the May 23 minutes.

Aye: 15: (Booth, Clawson, Conner, De Mers, Ferrari, Givans, King, Kossick, Legé, Louie, Morin, Nye, Onasch, Perez, Wylie)

Nay: 0

Abstentions: 2 (Edwards and Kandris)

Absent: 5 (Gordon, Gusman, Sasso, Smith-Dohring, Tateishi)

III. Discussion/Action Items

A. Approval of FY 2018-2019 Employer Outreach Budget

Mr. Kim reviewed this item that requests the approval of the Employer Outreach Committee budget. There was a carryover fund of \$52,000 with a balance of

\$35,000 for other initiatives. This is a new allocation for the coming fiscal year. Mr. De Mers requested information on what is employer outreach, outside advertising programs or job fairs. Last year, funds were spent on the Build Your Own Workforce initiative. Mr. Wylie stated that at the next EOC meeting EMRL will be invited to leverage outreach with the planned Business Summit. Some of the funds can be utilized to bring people to the event.

Moved/Edwards, second/Kandris, to approve the allocation of \$100,000 of Board Initiative funds to the Employer Outreach Budget for FY 2018-2019.

Aye: 17: (Booth, Clawson, Conner, De Mers, Edwards, Ferrari, Givans, Kandris, King, Kossick, Legé, Louie, Morin, Nye, Onasch, Perez, Wylie)

Nay: 0

Abstentions: 0

Absent: 5 (Gordon, Gusman, Sasso, Smith-Dohring, Tateishi)

B. Discussion on the Role of the Sacramento Works Board

Mr. King stated that this is an opportunity to continue the discussion from earlier in the year. There are two more meetings scheduled in the year and he wants to come to a consensus on two issues before the end of the year.

Highlights issues raised before:

- Critical industries
- Regional approach and reaching out to other organizations
- How do we use data information; are we leveraging the information to understand trends
- Looking at providing clarity of board member expectations.
- Revisit board committees and their roles
- Look at opportunities/fundraising function for items that cannot be paid for with federal funds.
- Build Your Own Workforce tool.
- Nature of level of unemployment and employment development of people with criminal records and other barriers.
- Look at changes at the federal level.
- Apprenticeships- look at the value of apprenticeships.

Mr. Kandris stated that the Sacramento region is one of three areas getting a 5G network. This may be one of the times in recent history that we can get ahead of jobs and what they will be. We need to light up Oak Park and revitalize the water district. The items suggested are excellent but consider others around 5G network.

Mr. Booth liked the idea of identifying barriers to employment (checkered employment record) and what we can do to eliminate the barriers. What employment opportunities are there and what will be there in the future? It's

important to take the currently underemployed population and get them fully employed.

Mr. Kandris stated that his company is a second-chance employer. There are some regulatory issues that prevent some education and training of the convicted. It is important to understand the issues and figure out ways around the regulations. How do we get them trained? Ms. Kossick stated that the state is setting aside \$34 million to make connections with the incarcerated population to be trained before they get out of prison.

Dr. Nye reported that Los Rios Community College District recently hired a Director of Inmate Education. He anticipates a lot of expansion because the state is hosting this expansion of training.

Mr. De Mers stated that he read an article that within 36 months, the economy is expected to slow down. We have to figure out how to tweak our workforce development to lean into the jobs that are less impacted by economic downturn; we have to have a workforce that is dexterous in an economic downturn.

Mr. Onasch is also interested in what occurs with individuals with disabilities, especially those with severe disabilities. There is an underserved population of those with severe disabilities.

Mr. Cunningham stated that Mr. King, as Chair, has the option of setting up an Ad Hoc Committee. Mr. King stated that the group would work with staff to frame areas for discussion and organize how the conversations are done.

The Ad Hoc Committee was charged to come back with a report to the board in September. Mr. Kandris said that if staff does not have the time or resources, perhaps Ms. Schmidt could be hired to do the report. Ms. Kossick responded that in 60 days, we will not get as much done as we like based on the scope. Mr. King requested participation from the entire board so everyone is on the same page.

Dr. Nye suggested having the Centers of Excellence do a presentation which would be informative.

Board members willing to work on the Ad Hoc Committee: David De Mers, Frank Louie, Jay Onasch, Gary King, Tom Kandris, Kathy Kossick, and Dr. Nye.

IV. Information Items

A. Dislocated Worker Report

Mr. William Walker provided requested information on a two-year Employer Recruitment report. Mr. Givans stated that his office has been working with

Siemens who have been attracting more suppliers. He is very happy that a new company has made an investment here.

Mr. De Mers stated that it is great bringing new companies in the Sacramento area when there is not a huge workforce but has there been any conversations about skills sets that a person would need to have to build to get these higher jobs?

- B. Employer Recruitment Activity Report: No additional report.
- C. Unemployment Update/Press Release from the Employment Development Department: Unemployment continues to track downward.
- D. Committee Updates
 - ✓ Youth Committee: No report.
 - ✓ Planning/Oversight Committee: No report.
 - ✓ Employer Outreach Committee: Mr. Wylie reported that the Committee is working on a regional business summit: Region Rising Summit. It is scheduled for the morning of Wednesday, May 15 and will be held at Bayside Campus. This facility will accommodate 150-1,500 participants. The speaker will be Patrick Schwerdtfeger, author of Anarchy Incorporated; he will be talking about the coming disruption of robotics and how it will affect our workforce. This is a great opportunity to showcase what workforce boards do regionally. The Committee is considering using some funds to create video presentations of what SETA does.
 - ✓ Board Development Committee: Ms. Lisa Clawson reported that the committee has been working to recruit additional members to our board and are recommending the addition of two people:
 - Christine Laster, Senior HR Manager, Siemens
 - Amanda Blackwood, CEO/President of the Sacramento Metropolitan Chamber of CommerceIt is expected these new members will join the board in September.

V. Other Reports

- 1. Chair: None.
- 2. Members of the Board: Ms. Kossick reminded board members to do their ethics training.
- 3. Counsel: No report.
- 4. Public Participation: None.

VI. Adjournment: The meeting was adjourned at 9:11 a.m.

Committee of the Whole
OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California

Wednesday, September 26, 2018
8:00 a.m.

I. Call to Order/Roll Call

Mr. Gary King called the meeting to order at 8:06 a.m. The roll was called and a quorum was not established.

Members Present: Lisa Clawson, Diane Ferrari, Troy Givans, Gary King, Christine Laster, Matt Legé, Dr. Jamey Nye, Fabrizio Sasso, Rick Wylie

Members Absent: Amanda Blackwood, Larry Booth, Lynn Conner, David De Mers, David Gordon, Kim Gusman, Tom Kandris, Kathy Kossick, Frank Louie, Dennis Morin, Jay Onasch, Johnny Perez, Anette Smith-Dohring, Peter Tateishi

Mr. King stated that the action items will be continued to the next meeting.

Mr. King introduced the recently appointed members: Ms. Christine Laster from Siemens and Ms. Amanda Blackwood, CEO of the Sacramento Metro Chamber. Ms. Kristin Gibbons, Department of Human Assistance was appointed to the board and will be replacing Ann Edwards.

Mr. King wants the board to focus on what is the role of this board. We have a number of responsibilities and we are looking to focus our time/energy in more strategic ways. It is important to look at what is coming and take action. In this region, we are experiencing development and Sacramento is a 'hot' place to be. It is a place to be for the millennial population, especially with the 5G network. What are the barriers to employment and what can be done to get rid of those barriers? What are we trying to attract to our region and can we identify jobs that will be impacted by economic fluctuations? Over the next two meetings, plan to bring insights to build a strategy. The two presentations today are intended to lay out a foundation of information that will direct our decision making.

- ▶ Presentation (20 min.): Valley Vision and Greater Sacramento Economic Council - Brookings Report on Economic Prosperity: Mr. Bill Mueller, CEO of Valley Vision and Ms. Elena Ruiz provided a presentation on the Sacramento Regional Prosperity Plan.

Mr. Bill Mueller stated that it has taken a while to build the coalition; this is not easy but it is important and we need help to keep it together. This is hard, trying

to build a billion-dollar economy. We have to stay the course and do not follow the shiny object...it is important to do the thing well to the end. In addition, we must be in alignment and working closely and the CEOs are working together which is needed. There is no alignment between workforce organizations. There are some great well intentioned efforts and there are hundreds of non-profits dedicated to some aspect of this, but there is no alignment. Align Capital Region is part of the answer but not the whole answer. There are two jobs: 1) identify courses for skills to prepare the workforce, and 2) we have to get our acts together to get it done and not worry about turf wars.

Mr. Bill Walker stated that there are six staff working to bring alignment between large organizations such as Los Rios, Sacramento State, organized labor, school districts, etc. He is confident that Align Capital Region will make it more productive.

- ▶ Presentation (20 min.): Los Rios Center of Excellence Reports: Mr. Aaron Wilcher introduced himself. His job is to assist community colleges and workforce boards where they should be investing. He is working with the New York City labor market information service, serving as a technical consultant. The goal is to use job postings data and interviews to outline how career pathways work.

II. Consent Items: No action taken.

- A. Approval of Minutes of the July 25, 2018 Meeting

III. Discussion/Action Items: No action taken.

- A. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2018-19, and Authorize Staff to Submit a Request to the State of California, Employment Development Department
- B. Discussion on the Role of the Sacramento Works Board

Mr. King wants to bring people from the private sector to see where they funnel their dollars. He understands SETA will also be exploring this issue with the governor's office. Mr. Kim stated that staff will be talking with GSEC on where they invest their dollars.

Mr. King asked if there were any other areas of interest board members wanted to explore. Mr. Matt Legé stated that there are some underserved communities and it would be interesting to hear from those communities on what is preventing upward mobility.

Mr. Wylie encouraged focusing on job development and on the underemployed; the lower tier that is stuck. It will cause some push back because there are some businesses that want 'stuck' people. How do we reach out to lower-skilled workers to train them to move up the economic ladder?

IV. Information Items

- A. Dislocated Worker Report: No questions.
- B. Employer Recruitment Activity Report: No questions.
- C. Unemployment Update/Press Release from the Employment Development Department: Ms. Cara Welch reviewed the most recent LMID information.
- D. Committee Updates
 - ✓ Youth Committee: Ms. Carpenter reported that the Youth Committee's strategic goals are almost finalized. The Committee is embarking on a discussion on how to redesign the year-round WIOA youth program. Committee members will be touring the youth providers in November.
 - ✓ Planning/Oversight Committee: Dr. Nye stated that Mr. Wilcher will come to the October meeting and take one of the most recent sector clusters and go through it in more detail.
 - ✓ Employer Outreach Committee: Mr. Wylie reported that the Committee is still working on the regional business event. The Committee is also working to figure out the marketing plan.
 - ✓ Board Development Committee: No report.

V. Other Reports

- 1. Chair: No report.
- 2. Members of the Board: None.
- 3. Counsel: None.
- 4. Public Participation: Mr. Kim reminded members that SETA's 40th year anniversary is scheduled for October 10.

VI. Adjournment: The meeting was adjourned at 9:50 a.m.

ITEM III-A - ACTION

APPROVAL TO TRANSFER WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) DISLOCATED WORKER FUNDS TO ADULT FUNDS, PROGRAM YEAR (PY) 2018-19, AND AUTHORIZE STAFF TO SUBMIT A REQUEST TO THE STATE OF CALIFORNIA, EMPLOYMENT DEVELOPMENT DEPARTMENT

BACKGROUND:

This item addresses the transfer of Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker funds to Adult funds for Program Year (PY) 2018-19. WIOA, signed into law July 22, 2014, allows Local Workforce Development Boards (LWDBs), with approval from the Governor, to transfer up to and including 100 percent of the funds allocated for Adult and Dislocated Worker programs in order to maximize customer service and provide local boards with greater flexibility to respond to changes in their local labor markets and the demonstrated needs of each unique population. WIOA funds transfer limitations can be found in WIOA, Section 133(b)(4).

Each year, eligible dislocated workers are served under SETA's adult funding stream. By alleviating staff and service providers of the labor-intensive eligibility, data collection, accounting and reporting procedures required when serving customers under the dislocated worker funding stream, more effort can be focused on education, training, and job development services.

Consistent with the State of California, Employment Development Department's (EDD) Workforce Services Directive WSD15-23, Transfer of Funds – Adult/Dislocated Worker Programs, issued on March 29, 2016, staff is recommending that the Board authorize the transfer of up to 75 percent of SETA's total WIOA dislocated worker formula allocation to the adult program for PY 2018-19.

SETA's WIOA, Title I, Adult and Dislocated Worker formula allocations for PY 2018-19 are:

Adult -	\$3,627,927
Dislocated Worker -	<u>\$3,278,849</u>
	\$6,906,776

The amount of dislocated worker funds to be transferred to the adult allocation for PY 2018-19 will be up to \$2,459,137. Before effecting the transfer, SETA will obtain written approval from EDD, Workforce Services Division, which has been delegated authority to act on behalf of the Governor.

The Planning/Oversight Committee approved this action on August 15, 2018.

RECOMMENDATION:

Approve the transfer of up to 75 percent (\$2,459,137) in WIOA dislocated worker formula funds to the WIOA adult formula funding stream for PY 2018-19, and authorize staff to submit a request to the State of California, EDD.

ITEM IV- A - INFORMATION

WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), TITLE IB,
NEGOTIATED PERFORMANCE GOALS FOR THE SACRAMENTO WORKFORCE
DEVELOPMENT AREA AND THE CAPITAL REGION PY 2018 AND PY 2019

BACKGROUND:

The California Workforce Development Board recently released a directive requiring local areas to negotiate WIOA, Title IB, Adult, Dislocated Worker and Youth performance goals for PY 2018 and PY 2019. The State conducted negotiations with Local Areas through a process that involved representatives from the Regional Planning Units.

Attached are the final negotiated local and regional performance goals, along with the State Draft Directive describing the performance negotiation process and the state performance goals.

Staff will be available to answer questions.

Local Workforce Development Area: Sacramento

Performance Indicators	PY 2017										Proposed and Final Negotiated Goals					
	Final Nego Levels	Q1 Quarterly	Q1 Rolling 4	Q2 Quarterly	Q2 Rolling 4	Q3 Quarterly	Q3 Rolling 4	Q4 Quarterly	Q4 Rolling 4	% Nego Goal Achieved	Local Proposed PY18	State Prop. PY18	Local Proposed PY19	State Prop. PY19	Final Negotiated	
															PY18	PY19
Adult																
Employment 2nd Q post exit (7/1/16 - 6/30/17)	65.0%	58.02%	58.02%	68.86%	62.54%	73.08%	65.41%	71.01%	67.08%	103.2%	65.0%		66.0%		65.0%	66.0%
Employment 4th Q post exit (7/1/16 - 12/31/16)	62.5%	-	-	-	-	59.75%	59.75%	69.90%	63.98%	102.4%	62.5%		63.0%		62.5%	63.0%
Median Earnings (7/1/16 - 6/30/17)	\$4,840	\$4,675	\$4,675	\$5,816	\$5,170	\$5,765	\$5,380	\$6,028	\$5,629	116.3%	\$ 4,840	\$ 4,900	\$ 4,900	\$ 5,100	\$ 4,900	\$ 5,100
Credential Attainment Rate (7/1/16 - 12/31/16)	45.0%	-	-	-	-	71.68%	71.68%	75.51%	73.06%	162.4%	45.0%	56.0%	46.0%	58.0%	53.0%	54.0%
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	9.65%	19.56%	12.53%	22.37%	11.63%	23.03%	11.75%	22.19%	baseline	baseline	baseline	baseline	baseline	baseline	baseline
Dislocated Worker																
Employment 2nd Q post exit (7/1/16 - 6/30/17)	68.0%	65.52%	65.52%	71.21%	68.55%	67.65%	68.23%	73.97%	69.81%	102.7%	68.0%		69.0%		68.0%	69.0%
Employment 4th Q post exit (7/1/16 - 12/31/16)	66.5%	-	-	-	-	72.41%	72.41%	72.73%	72.58%	109.1%	66.5%		67.0%		66.5%	67.0%
Median Earnings (7/1/16 - 6/30/17)	\$ 7,308	\$7,442	\$7,442	\$8,142	\$7,642	\$7,078	\$7,487	\$4,677	\$7,653	104.7%	\$ 7,308		\$ 7,400		\$ 7,308	\$ 7,400
Credential Attainment Rate (7/1/16 - 12/31/16)	60.0%	-	-	-	-	78.95%	78.95%	72.00%	75.00%	125.0%	60.0%		61.0%		60.0%	61.0%
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	11.85%	13.10%	26.83%	23.64%	20.87%	28.57%	23.58%	35.47%	baseline	baseline	baseline	baseline	baseline	baseline	baseline
Youth																
In Ed,Trng or Employment 2nd Q post exit (7/1/16 - 6/30/17)	58.1%	85.71%	85.71%	81.25%	82.61%	71.43%	76.47%	75.07%	75.24%	129.5%	58.1%		59.0%		58.1%	59.0%
In Ed,Trng or Employment 4th Q post exit (7/1/16 - 12/31/16)	54.1%	-	-	-	-	85.71%	85.71%	68.75%	60.87%	112.5%	54.1%		55.0%		54.1%	55.0%
Median Earnings (7/1/16 - 6/30/17)	baseline	\$1,663	\$1,663	\$1,639	\$1,639	\$2,580	\$2,411	\$2,876	\$2,714	baseline	baseline	baseline	baseline	baseline	baseline	baseline
Credential Attainment Rate (7/1/16 - 12/31/16)	55.0%	-	-	-	-	100.00%	100.00%	75.00%	85.71%	155.8%	55.0%		56.0%		55.0%	56.0%
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	0.00%	39.53%	7.64%	34.17%	10.89%	29.26%	39.60%	45.92%	baseline	baseline	baseline	baseline	baseline	baseline	baseline

DRAFT DIRECTIVE COVERPAGE

STATE LEVEL PERFORMANCE GOALS AND LOCAL AREA NEGOTIATIONS FOR PY 18 AND PY 19

GENERAL INSTRUCTIONS

The attached Directive is being issued in draft to give the Workforce Development Community the opportunity to review and comment prior to final issuance.

Submit any comments by email or mail no later than **October 5, 2018**.

All comments received within the comment period will be considered before issuing the final Directive. Commenters will not be responded to individually. Rather, a summary of comments will be released with the final Directive.

Comments received after the specified due date will not be considered.

Email Kirstin.cordova@edd.ca.gov
Include "Draft Directive Comments" in the email subject line.

Mail Employment Development Department
Attn.: Program Reporting and Analysis Unit
P.O. Box 826880 / MIC 50
Sacramento, CA 94280-0001

If you have any questions, contact Kirstin Cordova at 916-654-8293.

DRAFT DIRECTIVE

STATE LEVEL PERFORMANCE GOALS AND LOCAL AREA NEGOTIATIONS FOR PY 18 AND PY 19

EXECUTIVE SUMMARY

This policy provides the guidance and establishes the procedure regarding final *Workforce Innovation and Opportunity Act* (WIOA) state-level negotiated performance goals for Program Year (PY) 2018 and 2019 for the following programs: Wagner-Peyser; and Title IB Adult, Dislocated Worker, and Youth. This Directive also provides Local Workforce Development Area (Local Areas) guidance on negotiating Adult, Dislocated Worker, and Youth program performance goals for PY 18 and PY 19.

The California Workforce Development Board (CWDB) intends to negotiate Title IB WIOA primary indicators of performance for PY 18 and PY 19 with Local Areas through a negotiation process with representatives of Regional Planning Units (RPU). This policy applies to the Employment Development Department (EDD) and all Local Areas, and is effective on the day of issuance.

This policy contains some state-imposed requirements. All state-imposed requirements are indicated by ***bold, italic*** type.

This policy supersedes Workforce Services Directive *Final State Level Wagner-Peyser, WIOA Title IB, and Local Area Performance Negotiations for PY 2016-17 and PY 2017-18* (WSD16-21), dated June 12, 2017. Retain this Directive until further notice.

REFERENCES

- *Workforce Innovation and Opportunity Act* (Public Law 113-128) Sections 107(d)(9), 116(b)-(c) and 503
- Title 20 *Code of Federal Regulations (CFR)* Part 677: “Performance Accountability Under Title I of the Workforce Innovation and Opportunity Act” (Uniform Guidance)
- Title 20 CFR Part 679: “What are the requirements for local planning?” (DOL Exceptions), Section 679.510

- Training and Employment Guidance Letter (TEGL) [10-16](#), Change 1, Subject: *Performance Accountability Guidance for Workforce Innovation and Opportunity Act (WIOA) Title I, Title II, Title III, Title IV Core Programs* (August 23, 2017)
- TEGL [09-17](#), Subject: *Negotiating Performance Goals for the Workforce Innovation and Opportunity Act (WIOA) Title I Programs and the Wagner-Peyser Employment Service as amended by Title III, for Program Years (PYs) 2018 and PY 2019* (February 16, 2018)
- Workforce Services Draft Directive [WSDD-185](#), Subject: *Performance Guidance for WIOA Title I and III Programs* (June 27, 2018)

BACKGROUND

WIOA Section 116(b) requires the state to reach an agreement with the Department of Labor (DOL), Employment and Training Administration (ETA) on state-level performance goals for the Wagner-Peyser, and WIOA Title IB Adult, Dislocated Worker, and Youth programs every two years.

The process for negotiating state-level goals began with the submission of proposed goals in the WIOA Unified State Plan (State Plan). The State Plan with the proposed goals was open for a 30-day public comment period. The proposed goals were based on estimates obtained from available WIOA participant data. The State Plan was approved by DOL ETA, which established proposed performance goals for the Wagner-Peyser and WIOA Title IB Adult, Dislocated Worker, and Youth programs' primary indicators of performance.

The next phase of the process, required the state to use the DOL ETA issued Statistical Adjustment Model (SAM) as a baseline to assess potential performance goal levels within the policy context developed through the State Plan. The policy in the State Plan supports the establishment of performance goals based on current and projected levels, which enables Local Areas in their planning efforts to provide industry-related skill attainment to participants who face barriers to employment. Increasing the percentage of participants served from identified target populations helps develop the state's vision to build and sustain regional sector pathways, and prepare a workforce for in-demand middle skill jobs. The rationale and subsequent data-driven analysis also sought to establish a baseline for continuous improvement in the workforce education and training system, and ensure a return on targeted investments.

It is important to note that due to limited WIOA performance data, the SAM uses participant data collected from the *Workforce Investment Act* (WIA) participant records.

In May 2018, the state negotiated levels of performance with DOL ETA. The state-level negotiated goals (Attachment 1) will be the baseline for state negotiations with Local Areas. The Local Workforce Development Board (Local Board), Chief Elected Official (CEO), and the state shall negotiate and reach agreement on local level performance goals for the same time periods as the state negotiated goals.

POLICY AND PROCEDURES

Definitions

Expected levels of performance – Levels of performance for each primary indicator of performance for each core program submitted by the state in the initial submission of the State Plan.

Negotiated level of performance – Levels of performance for each primary indicator of performance for each core program agreed to by the state and DOL ETA, and the Local Area and the state prior to the start of the PY.

Adjusted levels of performance – The negotiated levels of performance after being revised at the end of the PY using the SAM.

Actual Results – Results reported by the state for each primary indicator of performance for each core program.

Baseline indicators – Certain primary indicators of performance that will be used as baseline data to inform the process to determine the negotiated levels of performance in future PYs.

Statistical Adjustment Model (SAM) – An objective statistical regression model developed by DOL ETA used to make adjustments to the negotiated levels of performance for actual economic conditions, and the characteristics of participants served at the end of the PY. The SAM is also the key factor to be used in negotiating performance.

Primary Indicators of Performance

Each Local Area must negotiate performance goals for the Title I Adult, Dislocated Worker, and Youth programs for each of the following primary indicators of performance:

1. Employment Rate – 2nd Quarter After Exit

The percentage of program participants who are in unsubsidized employment during the second quarter after exit from the program (for Title I Youth, the indicator is the percentage of participants in education or training activities, or unsubsidized employment during the 2nd quarter after exit).

2. Employment Rate – 4th Quarter After Exit

The percentage of program participants who are in unsubsidized employment during the fourth quarter after exit from the program (for Title I Youth, the indicator is the percentage of participants in education or training activities, or unsubsidized employment during the 4th quarter after exit).

3. Median Earnings – 2nd Quarter After Exit*

The median earnings of program participants who are in unsubsidized employment during the second quarter after exit from the program.

4. Credential Attainment

The percentage of program participants enrolled in an education or training program (excluding those in OJT and Customized training) who attain a recognized postsecondary credential, or a secondary school diploma or its recognized equivalent, during participation in, or within 1 year after exit from the program.

5. Measurable Skill Gains (MSG)**

The percentage of program participants who, during a program year, are in an education or training program that leads to a recognized postsecondary credential or employment, and who are achieving an MSG, defined as documented academic, technical, occupational, or other forms of progress, toward such a credential or employment.

*The Title I Youth program is not required to negotiate goals for this indicator as DOL ETA has identified this measure as a baseline indicator.

The MSG measure is a baseline indicator and is not subject to Local Area negotiations; *however, to encourage the alignment of skill attainment with the vision in the State Plan and to align it with other WIOA core program outcomes, Local Areas must propose regional MSG performance goals for the Adult, Dislocated Worker, and Youth programs.*** Local areas will not be held accountable for this baseline indicator.

Local Areas are not required to negotiate levels of performance for baseline indicators, which include MSG, Employer Effectiveness, and Median Earnings (for the Youth program only). Even though baseline indicators will not be negotiated, or used to determine failure to achieve adjusted levels of performance for purposes of performance accountability, Local Areas are expected to collect data and report on these indicators of performance.

For detailed information on each of the primary indicators of performance, please see Draft Directive [WSDD-185](#) *Performance Guidance for WIOA Title I and III Programs*.

Negotiating Local Levels of Performance

Local Areas will negotiate and reach agreement with the state on local levels of performance for PY 18 and PY 19. The objective of the negotiation process is to define local performance targets that are aligned with current economic indicators, and that reflect Local Area service strategies and local achievements. The process should also build on the overall system goal of continuous improvement, providing the greatest return on workforce investments, and enabling the regional planning implementation of the WIOA by providing industry-relevant skills attainment framework for individuals with barriers to employment.

The WIOA requires an agreement between Local Boards and CEOs on how a planning region will collectively negotiate and reach agreement with the state on local levels of performance. ***In accordance with the WIOA, the state has identified 14 RPUs for the purposes of WIOA strategic planning. The CWDB will negotiate Local Area performance goals through a negotiation process with each RPU.***

As the primary contact for performance negotiations, the CWDB will negotiate performance goals for all 45 Local Areas for PY 18 and 19 through their designated RPUs using the state level goals as a baseline for negotiations, as well as other analytical tools and resources that will help establish representative performance levels, such as the SAM provided by DOL ETA.

In compliance with the WIOA, the existing DOL ETA issued SAM will be used to negotiate local level performance goals. The SAM uses actual economic conditions and the characteristics of participants at a state level to predict the state's expected levels of performance. When used at a local level, the SAM may not accurately adjust the data and performance measures specific to the local level. Local Areas should review the SAM, and how it affects their performance goals before negotiating performance goals with the state.

The state will be working to adjust the model to accurately reflect local level economic conditions and characteristics of participants for future negotiations.

Local Areas must come to agreement within their RPUs on a method for negotiating collectively. If an RPU is a single Local Area, then that Local Area is solely responsible for regional negotiations. Local Areas within an RPU may develop their own collective method and provide proposed adjusted levels of performance keeping in mind the following:

- 1. Local Areas must negotiate as an RPU.***
- 2. Local Areas may select any number of representatives from the RPU to negotiate goals.***
- 3. An RPU must provide a Single Point of Contact (SPOC) for communication and coordination with the CWDB.***
- 4. Local Areas within an RPU must provide a data-driven rationale for how Local Area goals are established.***
- 5. Local Areas will be held accountable for local level negotiated performance.***
- 6. RPUs are not held accountable to negotiated goals, but Local Areas should consider an RPU negotiated level of performance in developing Local Area goals.***
- 7. State-level goals are a baseline for negotiations and should be considered as a point of comparison for how Local Areas and RPUs propose goals.***

- 8. The state-level negotiated goals for Credential Attainment are being proposed as Local Area goals for PY 18 and PY 19.**
- 9. RPUs will propose a regional goal for MSG for PY 18 and PY 19.**
- 10. The EDD's Program Reporting and Analysis Unit staff will be invited to attend all performance negotiations.**

Local Areas will NOT have the opportunity to renegotiate performance goals for PY 19 in the fourth quarter of PY 18.

A data-driven analysis supporting the preferred method of regionally negotiating performance goals must be documented and included in RPU regional plans. Data on past and current program performance, aggregate program participant data by barrier to employment or training type, and data that informs the regional economic analysis, may be used to support the establishment of performance goals. The analysis should consider, to the extent possible, how performance is connected to service delivery strategies, expected percentages of target populations to be served, and providing skill attainment to prepare workers for regional sector pathways.

All Local Areas must negotiate and reach agreement on performance goals no later than **September 30, 2018**.

ACTION

This Directive should be called to the attention of the CEO, Local Board, Local Area Administrators, and staff.

INQUIRIES

If you have any questions, contact Loren Shimanek at loren.shimanek@cwdb.ca.gov or by phone at (916) 657-1459.

/S/ JAIME L. GUTIERREZ, Chief
Central Office Workforce Services Division

Attachment is available on the internet:

[Final State-level Negotiated Performance Goals for PY 18 and PY 19](#)

**California's WIOA Title IB & Wagner-Peyser Negotiated Performance Goals
Program Years 2018 and 2019**

PY 2018 Performance Goals					
	Adults	Dislocated Workers	Wagner-Peyser *	Youth	
Employment Rate 2nd Quarter After Exit	64.0%	68.0%	57.7%	65.4%	Employment or Education Rate 2nd Quarter After Exit
Employment Rate 4th Quarter After Exit	60.5%	63.5%	53.7%	62.0%	Employment or Education Rate 4th Quarter After Exit
Median Earnings 2nd Quarter After Exit	\$5,200	\$7,450	\$5,000	BASELINE	Median Earnings
Credential Attainment within 4 Quarters After Exit	53.0%	57.0%	N / A	53.0%	Credential Attainment within 4 Quarters After Exit

PY 2019 Performance Goals					
	Adults	Dislocated Workers	Wagner-Peyser *	Youth	
Employment Rate 2nd Quarter After Exit	66.0%	69.5%	59.7%	66.9%	Employment or Education Rate 2nd Quarter After Exit
Employment Rate 4th Quarter After Exit	62.5%	65.0%	54.7%	64.0%	Employment or Education Rate 4th Quarter After Exit
Median Earnings 2nd Quarter After Exit	\$5,600	\$7,600	\$5,200	BASELINE	Median Earnings
Credential Attainment within 4 Quarters After Exit	54.0%	58.0%	N / A	54.0%	Credential Attainment within 4 Quarters After Exit

ITEM IV-B – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Sacramento Employment and Training Agency

Dislocated Worker Information PY 2018/2019

The following is an update of information as of November 30, 2018 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVED	COMPANY AND ADDRESS	WARN STATUS	AFFECTED WORKERS	SETA INTERVENTION
Unofficial	3/24/2018	Aaron Brothers 2345 Arden Way Sacramento, CA 95825	7/31/2018	20	7/31/2018
Official	4/18/2018	Sears Holdings 5900 Sunrise Mall Citrus Heights, CA 95610	7/8/2018	67	6/11/2018
Official	6/29/2018	Dream Center Education Holdings, LLC 2850 Gateway Oaks Dr. Ste.100 Sacramento, CA 95833	12/31/2018	125	Pending
Unofficial	8/6/2018	Golden West Packaging Package One 4225 Pell Dr. Sacramento, CA 95820	9/30/2017	84	8/28/2018
Unofficial	8/22/2018	Orchard Supply Hardware 4249 Elverta Rd. Antelope, CA 95843	10/29/2018	46	10/29/2018
Official	8/23/2018	Well Fargo 11000 White Rock Road Rancho Cordova, CA 95662	11/21/2018	191	9/17-20/2018
Official	9/28/2018	Aerojet Rocketdyne 2001 Aerojet Rd. Rancho Cordova, CA 95670	11/29/2018	120	11/20/18 11/26-27/2018
Official	10/1/2018	IAP Worldwide Services, Inc. 2900 Spruce St. McClellan, CA 95652	11/30/2018	8	11/13/2018
Official	10/18/2018	Sears Roebuck and Co. 5901 Florin Rd. Sacramento, CA 95823	12/31/2018	85	11/16/18 11/19/18 12/3/18
			Total # of Affected Workers	653	

ITEM IV-C – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

**SETA- Employer Activity Report
July 1, 2018 - October 31, 2018**

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical			
Adecco	1	Grower Quality Inspector I	1
	1	Grower Quality Inspector II	2
Artegan at Prairie City	8	Dishwasher	2
	7	Maintenance Assistant	1
Bay Area Kenworth UD Trucks	7	Body Shop Technician	1
California Native Plant Society	1	Accounting and HR Analyst	1
California Moving Systems	9	Driver, Helper (Mover)	1
California State University Sacramento	1	Front Office Receptionist (ASA II)	1
Children's Receiving Home	5	Residential Counselor	10
City of Elk Grove	1	Animal Care Supervisor	1
	1	Animal Services Officer	1
	2	Civil Engineer	1
	1	Environmental Specialist	1
	1	Manager	1
	1	Police Records Technician I	1
	1	Public Works Division Manager	1
	7	Senior Facilities Technician	1
City of Sacramento	1	Account Clerk II	2
	1	ADA Coordinator	1
	1	Administrative Analyst	1
	1	Administrative Officer	1
	1	Administrative Technician	1
	10	Aquatics Recreation Coordinator	1
	10	Art Museum Registrar	1
	1	Assistant City Manager	1
	7	Assistant Water Cross Connection Control	1
	2	Associate Civil Engineer-Hydraulic Model	1
	1	Auditor	1
	3	Building Services Manager	1
	10	Camp Sacramento Supervisor	1
	10	Cashier-Community Services	1
	3	Construction Inspector I	1
	6	Departments Systems Specialist I	1
	6	Departments Systems Specialist II	1
	1	Dispatcher II	1
	1	Dispatcher Recruit	1
	3	Electrician	2
	1	Environmental Program Manager	1
	10	Event Associate	1
	1	Executive Assistant	1
	1	Fiscal Policy Analyst	1
	7	Instrument Technician I	1
	7	Junior Plant Operator	2
	1	Labor Relations Officer	1
	7	Machinist	1
	1	Meter Reader	1
	1	Park Maintenance Worker II	1
	7	Plant Operator	2
	1	Police Administrative Manager	1
1	Police Officer	2	

**SETA- Employer Activity Report
July 1, 2018 - October 31, 2018**

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical			
City of Sacramento	1	Police Recruit	1
	6	Principal Systems Engineer	1
	6	Principal Systems Engineer -Information	1
	1	Program Analyst	4
	1	Program Specialist	1
	2	Senior Engineer	1
	10	Senior Recreation Aide	1
	1	Senior Staff Assistant	1
	1	Supervising Landscape	1
	7	Supervising Plant Operator	1
	1	Support Services Manager	1
	6	Systems Engineer	1
	1	Telecommunications Technician Trainee	1
	1	Traffic Control and Lighting Technician I	1
	1	Traffic Control and Lighting Technician II	1
1	Treasury Analyst	1	
Cosumnes Community Svc Dist	7	Water Cross Connection Control Specialist	1
	1	Fire Inspector I	1
	1	Maintenance Aide	1
	1	Park Maintenance Worker	1
	1	Preschool Aide-Tiny Tot Program	1
10	Recreation Leader	1	
Direct Delivery Service, Inc.	9	Delivery Driver	50
Easter Seals Superior CA	1	Community Skills Trainer	7
	1	Core Instructor w/Class B Drivers Li	2
	5	Rehab Assistant	1
Energy Star Lighting Electric Inc.	2	Lighting Technician-Electrician	10
Estelle's Baking Company	8	Assistant Pastry Chef	1
	8	Customer Service/Barista	1
	8	Dishwashers	1
	8	Line Cook	1
	8	Pastry/Bread Baker	1
Geological Logging Inc.	9	Truck Driver/Rig-up Lab Trailers/Shop Maintenance	1
General Produce Company	9	Order Selector	10
Greater Sacramento Area Economic Council	6	Data Engineer	1
	1	Digital Marketing Manager	1
Health Advocates	1	Attorney	1
Iron Mechanical, Inc.	7	Field HVAC Installer	20
Just Energy	1	Energy Advisor	12
Los Rios Community College District	1	Account Clerk II	1
	1	Account Clerk III	1
	1	Accounting Adjunct Assistant Professor	1
	1	Administration of Justice Adjunct Assistant	1
	1	Administrative Assistant I	2
	1	Admissions/Records Evaluator I	1
	1	Admissions/Records Evaluator II	1
	1	Aeronautics Adjunct Assistant Professor	1
	1	Agricultural Business & Related Services,	1
1	Agricultural Business Adjunct Assistant	1	

**SETA- Employer Activity Report
July 1, 2018 - October 31, 2018**

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical			
Los Rios Community College District	1	Allied Health Adjunct Assistant Professor	1
	1	Alternate Media Design Specialist	1
	1	Animal Science Adjunct Assistant Professor	1
	1	Arabic Adjunct Assistant Professor	1
	1	Athletic Trainer	1
	1	Business Services Supervisor	1
	1	Buyer III	1
	1	Chemistry Assistant Professor	1
	1	Child Development Center Teacher	1
	1	Clerk III	5
	1	College Safety Officer	1
	1	Confidential Administrative Assistant III	1
	1	Counselor (Athletics)	1
	1	Custodian	1
	1	Dean (III) of Fine and Applied Arts	1
	1	Dean (III) of Language and Literature	1
	1	Dean (III) of the Natomas Education Center	1
	1	Diagnostic Medical Sonography Assistant	1
	1	Director (VI) of First-Year Experience	1
	1	Disabled Student Programs and Services	1
	7	Energy Management Controls Specialist	1
	1	Engineering Assistant Professor	1
	7	Equipment Mechanic I	1
	1	Extended Opportunity Programs and Services	1
	1	Fiscal Services Supervisor	1
	1	Groundskeeper	1
	1	Health Information Technology Assistant	1
	7	Heating, Ventilation, and Air Conditioning	1
	9	Hospitality Management Culinary Supervisor	1
	6	Information Technology Business/Technical	1
	1	Instructional Assistant-Campus Computer	1
	1	Instructional Assistant-Fundamentals of Nursing	1
	1	Instructional Assistant-Health & Education	1
7	Maintenance Technician I	1	
1	Mathematics Assistant Professor	2	
1	Payroll Specialist	1	
1	Pharmacy Technology Assistant Professor and	1	
1	Philosophy Assistant Professor	1	
1	Police Communications Supervisor	1	
6	Programmer I	1	
1	Research Analyst	1	
1	Student Life Supervisor	1	
1	Student Personnel Assistant - Internship	1	
1	Technical Director - Harris Center for the Arts	1	
1	Vice President of Student Services	1	
Michael Bozzuto Insurance Agency	1	Commercial Lines Account Manager	1
Nesco Resource	9	Wine Cellar Laborer	5
Pacific Hearth & Home	1	Production Manager	1

**SETA- Employer Activity Report
July 1, 2018 - October 31, 2018**

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical			
People Ready	9	Auto Auction Driver	2
	8	Food Service Worker	3
	9	General Labor Associate	5
Rainbow Daycare	1	Preschool Teacher	3
	1	Toddler Teacher	3
Sacramento Children's Home	5	Child Care Worker	8
Sacramento Employment and Training Agency	1	Accountant I	1
	1	Accountant II (Supervisory)	1
	1	Facilities Specialist	1
	1	Family Service Worker - Range 3	1
	1	Head Start Associate Infant/Toddler Teacher	1
	1	Head Start Manager	1
	1	Head Start Teacher	1
	1	Personnel Clerk	1
Sacramento LGBT Community Center	1	Events Manager	1
	1	Outreach and Training Institute Director	1
San Juan Unified School District	1	Substitute Child Development Assistant ECE	1
Sierra Forever Families	5	Outreach Coordinator	1
SunStone Home Services	1	Appointment Setter	5
Tharaldson Hospitality Staffing	8	Hotel General Manager	1
Univision Television Group	10	Show Host	1
USCB, Inc.	1	Representative I, Customer Service	1
Wild Bill's Cheesesteaks	8	Cooks and Cashiers	1
Wisetek Solutions	1	Audit Technician	2
	9	Warehouse Associate	4
Zanker Road Resource	9	Class A/B Driver	2
	1	Customer Service Associate	2
	9	Load Checker	3
	9	Sorters	5
TOTAL			343

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of October was 3.5%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA
(MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**
Greater Sacramento area gained 7,800 jobs over the month; 12,700 over the year

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.5 percent in October 2018, up from a revised 3.4 percent in September 2018, and below the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 4.0 percent for California and 3.5 percent for the nation during the same period. The unemployment rate was 3.4 percent in El Dorado County, 3.1 percent in Placer County, 3.7 percent in Sacramento County, and 3.6 percent in Yolo County.

Between September 2018 and October 2018, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo, increased by 7,800 to total 1,002,200 jobs.

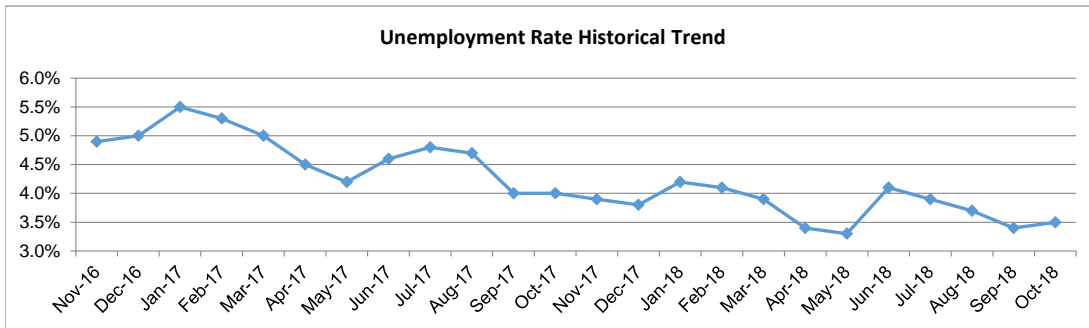
- Government (up 6,600 jobs) led the region with a normal seasonal job gain from September to October. State government picked up 3,700 jobs, while local government and federal government added 2,700 jobs and 200 jobs, respectively.
- Educational and health services advanced by 1,000 jobs. Health care and social assistance added 700 jobs. Education services gained 300 jobs.
- Professional and business services reported a month-over increase of 1,000 jobs. Professional, scientific, and technical services (up 800 jobs) was responsible for 80.0 percent of the growth.
- Meanwhile, four major industries experienced job declines from September to October, led by construction (down 1,200 jobs), manufacturing (down 500 jobs), leisure and hospitality (down 400 jobs), and farm (down 300 jobs).

Between October 2017 and October 2018, total jobs in the region increased by 12,700, or 1.3 percent.

- Government continued to lead year-over growth, adding 4,700 jobs. State government gained 3,100 jobs. Local government was up 1,800 jobs. These gains offset a decrease in federal government, which was down 200 jobs.
- Trade, transportation, and utilities gained 3,900 jobs since last October. Transportation, warehousing, and utilities added 2,200 jobs. Wholesale trade contributed 1,100 jobs. Retail trade increased by 600 jobs.
- Educational and health services expanded by 3,800 jobs. Health care and social assistance grew by 3,300 jobs. Education services added 500 jobs.
- The largest decrease occurred in construction with a decline of 1,500 jobs. Three other sectors also reported employment declines: professional and business services (down 600 jobs), other services (down 400 jobs), and information (down 200 jobs).

IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.5 percent in October 2018, up from a revised 3.4 percent in September 2018, and below the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 4.0 percent for California and 3.5 percent for the nation during the same period. The unemployment rate was 3.4 percent in El Dorado County, 3.1 percent in Placer County, 3.7 percent in Sacramento County, and 3.6 percent in Yolo County.



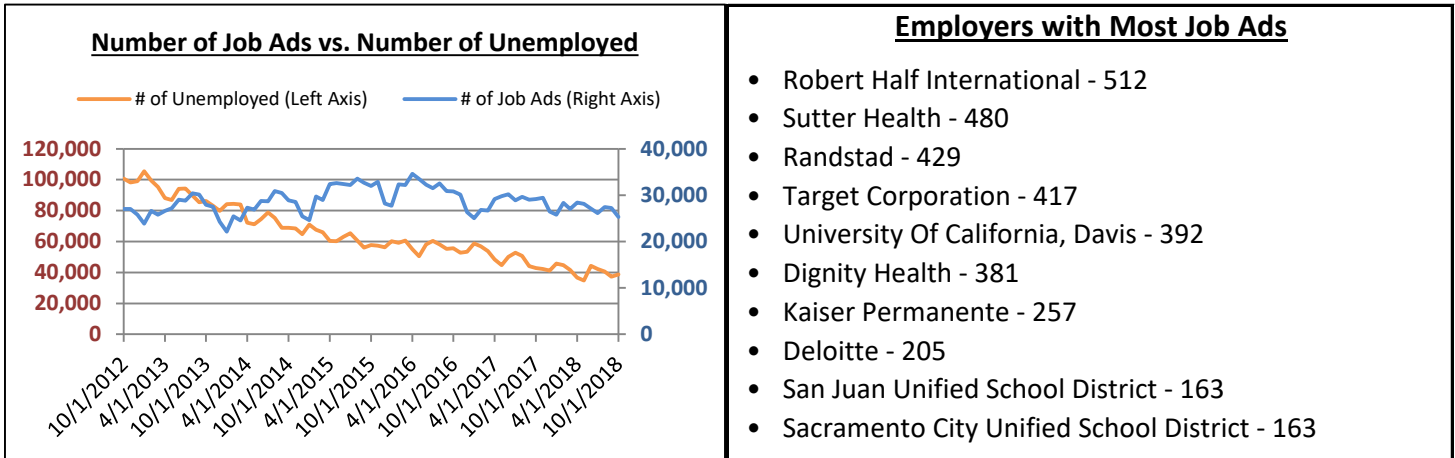
Industry	Sep-2018	Oct-2018	Change		Oct-2017	Oct-2018	Change
	Revised	Prelim				Prelim	
Total, All Industries	994,400	1,002,200	7,800		989,500	1,002,200	12,700
Total Farm	9,700	9,400	(300)		9,300	9,400	100
Total Nonfarm	984,700	992,800	8,100		980,200	992,800	12,600
Mining, Logging, and Construction	62,500	61,300	(1,200)		62,800	61,300	(1,500)
Mining and Logging	500	500	0		500	500	0
Construction	62,000	60,800	(1,200)		62,300	60,800	(1,500)
Manufacturing	36,800	36,300	(500)		35,800	36,300	500
Trade, Transportation & Utilities	158,900	159,300	400		155,400	159,300	3,900
Information	11,900	12,000	100		12,200	12,000	(200)
Financial Activities	52,900	53,400	500		52,200	53,400	1,200
Professional & Business Services	129,800	130,800	1,000		131,400	130,800	(600)
Educational & Health Services	158,300	159,300	1,000		155,500	159,300	3,800
Leisure & Hospitality	103,500	103,100	(400)		101,900	103,100	1,200
Other Services	31,400	32,000	600		32,400	32,000	(400)
Government	238,700	245,300	6,600		240,600	245,300	4,700

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month

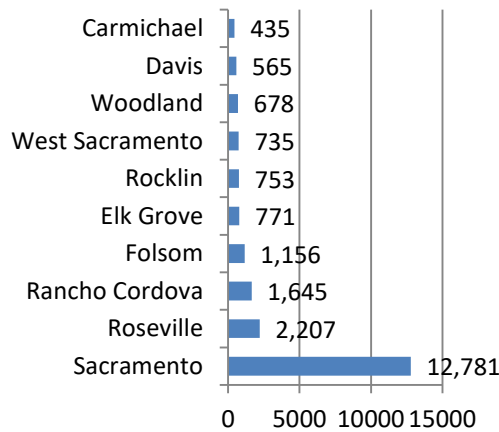
Recent Job Ads

Sacramento Roseville Arden Arcade MSA - October 2018

Not Seasonally Adjusted



Cities with Most Job Ads



Occupations with Most Job Ads

- Retail Salespersons - 734
- Registered Nurses - 714
- Customer Service Representatives - 599
- Heavy and Tractor-Trailer Truck Drivers - 561
- First-Line Supervisors of Retail Sales Workers - 554
- First-Line Supervisors of Office and Administrative Support Workers - 541
- Computer User Support Specialists - 405
- Software Developers, Applications - 388
- Teacher Assistants - 379
- Accountants - 348

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 October 2018 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Unemp
Sacramento County	711,200	685,100	26,000	3.7%	1.000000	1.000000
Arden Arcade CDP	45,800	43,400	2,300	5.1%	0.063399	0.089632
Carmichael CDP	31,000	29,800	1,200	3.9%	0.043480	0.046822
Citrus Heights city	44,200	42,600	1,600	3.6%	N/A	N/A
Elk Grove CDP	82,900	80,300	2,600	3.1%	N/A	N/A
Fair Oaks CDP	16,000	15,400	600	3.7%	0.022493	0.022749
Florin CDP	20,400	19,200	1,200	6.0%	0.028053	0.046876
Folsom city	37,400	36,300	1,000	2.7%	N/A	N/A
Foothill Farms CDP	15,800	15,200	600	3.6%	0.022212	0.021682
Galt city	11,400	10,900	500	4.2%	N/A	N/A
Gold River CDP	3,500	3,400	100	2.8%	0.005009	0.003769
Isleton city	400	300	0	4.5%	0.000493	0.000629
La Riviera CDP	5,700	5,500	200	2.8%	0.008086	0.006052
North Highlands CDP	19,100	18,400	700	3.6%	0.026837	0.026194
Orangevale CDP	17,500	16,900	600	3.5%	0.024666	0.023316
Rancho Cordova City	34,800	33,500	1,300	3.6%	N/A	N/A
Rancho Murieta CDP	2,400	2,400	0	0.8%	0.003478	0.000770
Rio Linda CDP	6,300	6,100	200	2.9%	0.008905	0.006863
Rosemont CDP	12,200	11,700	500	3.8%	0.017071	0.017643
Sacramento city	234,700	225,800	8,900	3.8%	N/A	N/A
Vineyard CDP	12,900	12,500	400	3.0%	0.018253	0.014806
Walnut Grove CDP	700	600	100	12.2%	0.000865	0.003161
Wilton CDP	2,400	2,300	0	1.0%	0.003409	0.000919

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2011-2015 5-Year American Community Survey (ACS).

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.
- 3) N/A = Estimate created by Bureau of Labor Statistics

Methodology:

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population

Data Not Seasonally Adjusted

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios	
					Emp	Unemp

and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2011-2015 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013/2011-2015 American Community Survey are exactly the same in each city and CDP as at county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

Data Not Seasonally Adjusted

	Oct 17	Aug 18	Sep 18	Oct 18	Percent Change	
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,083,800	1,083,500	1,088,700	1,095,600	0.6%	1.1%
Civilian Employment	1,041,000	1,042,900	1,051,400	1,056,900	0.5%	1.5%
Civilian Unemployment	42,900	40,500	37,300	38,700	3.8%	-9.8%
Civilian Unemployment Rate	4.0%	3.7%	3.4%	3.5%		
(CA Unemployment Rate)	4.2%	4.3%	3.9%	4.0%		
(U.S. Unemployment Rate)	3.9%	3.9%	3.6%	3.5%		
Total, All Industries (2)	989,500	999,400	994,400	1,002,200	0.8%	1.3%
Total Farm	9,300	10,600	9,700	9,400	-3.1%	1.1%
Total Nonfarm	980,200	988,800	984,700	992,800	0.8%	1.3%
Total Private	739,600	751,300	746,000	747,500	0.2%	1.1%
Goods Producing	98,600	99,800	99,300	97,600	-1.7%	-1.0%
Mining, Logging, and Construction	62,800	62,700	62,500	61,300	-1.9%	-2.4%
Mining and Logging	500	500	500	500	0.0%	0.0%
Construction	62,300	62,200	62,000	60,800	-1.9%	-2.4%
Construction of Buildings	13,000	13,700	13,800	13,800	0.0%	6.2%
Specialty Trade Contractors	42,700	43,100	42,800	42,400	-0.9%	-0.7%
Building Foundation & Exterior Contractors	12,500	13,200	13,000	12,900	-0.8%	3.2%
Building Equipment Contractors	16,500	16,600	16,600	16,400	-1.2%	-0.6%
Building Finishing Contractors	9,400	9,600	9,600	9,600	0.0%	2.1%
Manufacturing	35,800	37,100	36,800	36,300	-1.4%	1.4%
Durable Goods	23,400	23,700	23,500	23,800	1.3%	1.7%
Computer & Electronic Product Manufacturing	4,900	5,100	5,000	5,100	2.0%	4.1%
Nondurable Goods	12,400	13,400	13,300	12,500	-6.0%	0.8%
Food Manufacturing	4,000	5,000	4,900	4,000	-18.4%	0.0%
Service Providing	881,600	889,000	885,400	895,200	1.1%	1.5%
Private Service Providing	641,000	651,500	646,700	649,900	0.5%	1.4%
Trade, Transportation & Utilities	155,400	157,900	158,900	159,300	0.3%	2.5%
Wholesale Trade	27,100	28,300	28,200	28,200	0.0%	4.1%
Merchant Wholesalers, Durable Goods	14,600	14,900	14,900	14,900	0.0%	2.1%
Merchant Wholesalers, Nondurable Goods	9,800	10,300	10,200	10,300	1.0%	5.1%
Retail Trade	102,600	102,100	102,700	103,200	0.5%	0.6%
Motor Vehicle & Parts Dealer	14,600	14,500	14,700	14,600	-0.7%	0.0%
Building Material & Garden Equipment Stores	8,400	8,700	8,500	8,600	1.2%	2.4%
Grocery Stores	19,100	19,200	19,300	19,300	0.0%	1.0%
Health & Personal Care Stores	5,900	5,900	5,900	5,900	0.0%	0.0%
Clothing & Clothing Accessories Stores	8,200	8,200	8,000	8,000	0.0%	-2.4%
Sporting Goods, Hobby, Book & Music Stores	4,200	3,900	3,900	4,000	2.6%	-4.8%
General Merchandise Stores	20,300	21,000	21,100	22,000	4.3%	8.4%
Transportation, Warehousing & Utilities	25,700	27,500	28,000	27,900	-0.4%	8.6%
Information	12,200	12,000	11,900	12,000	0.8%	-1.6%
Publishing Industries (except Internet)	2,500	2,500	2,500	2,500	0.0%	0.0%
Telecommunications	3,900	3,900	3,900	3,900	0.0%	0.0%
Financial Activities	52,200	53,500	52,900	53,400	0.9%	2.3%
Finance & Insurance	37,000	37,700	37,300	37,700	1.1%	1.9%
Credit Intermediation & Related Activities	11,700	11,600	11,500	11,600	0.9%	-0.9%
Depository Credit Intermediation	6,400	6,600	6,500	6,600	1.5%	3.1%
Nondepository Credit Intermediation	2,800	2,800	2,800	2,800	0.0%	0.0%
Insurance Carriers & Related	21,300	22,100	21,800	22,100	1.4%	3.8%
Real Estate & Rental & Leasing	15,200	15,800	15,600	15,700	0.6%	3.3%
Real Estate	11,900	12,200	12,100	12,200	0.8%	2.5%
Professional & Business Services	131,400	131,700	129,800	130,800	0.8%	-0.5%
Professional, Scientific & Technical Services	55,800	56,300	54,900	55,700	1.5%	-0.2%
Architectural, Engineering & Related Services	10,200	10,600	10,500	10,600	1.0%	3.9%
Management of Companies & Enterprises	13,000	13,200	13,200	13,100	-0.8%	0.8%
Administrative & Support & Waste Services	62,600	62,200	61,700	62,000	0.5%	-1.0%
Administrative & Support Services	59,700	58,800	58,400	58,700	0.5%	-1.7%
Employment Services	26,000	25,000	24,900	25,600	2.8%	-1.5%

Data Not Seasonally Adjusted

	Oct 17	Aug 18	Sep 18	Oct 18	Percent Change	
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	13,200	13,700	13,700	13,700	0.0%	3.8%
Educational & Health Services	155,500	158,800	158,300	159,300	0.6%	2.4%
Education Services	12,700	12,400	12,900	13,200	2.3%	3.9%
Health Care & Social Assistance	142,800	146,400	145,400	146,100	0.5%	2.3%
Ambulatory Health Care Services	50,200	50,800	50,800	50,900	0.2%	1.4%
Hospitals	24,100	24,800	24,700	24,800	0.4%	2.9%
Nursing & Residential Care Facilities	17,300	17,700	17,700	17,800	0.6%	2.9%
Leisure & Hospitality	101,900	105,500	103,500	103,100	-0.4%	1.2%
Arts, Entertainment & Recreation	14,700	15,700	14,800	14,200	-4.1%	-3.4%
Accommodation & Food Services	87,200	89,800	88,700	88,900	0.2%	1.9%
Accommodation	9,000	9,700	9,600	9,500	-1.0%	5.6%
Food Services & Drinking Places	78,200	80,100	79,100	79,400	0.4%	1.5%
Restaurants	74,400	75,900	75,000	75,200	0.3%	1.1%
Full-Service Restaurants	34,900	36,300	35,800	35,000	-2.2%	0.3%
Limited-Service Eating Places	39,500	39,600	39,200	40,200	2.6%	1.8%
Other Services	32,400	32,100	31,400	32,000	1.9%	-1.2%
Repair & Maintenance	10,100	10,100	10,100	9,900	-2.0%	-2.0%
Government	240,600	237,500	238,700	245,300	2.8%	2.0%
Federal Government	14,300	14,000	13,900	14,100	1.4%	-1.4%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	226,300	223,500	224,800	231,200	2.8%	2.2%
State Government	120,300	120,200	119,700	123,400	3.1%	2.6%
State Government Education	31,400	30,400	29,900	33,300	11.4%	6.1%
State Government Excluding Education	88,900	89,800	89,800	90,100	0.3%	1.3%
Local Government	106,000	103,300	105,100	107,800	2.6%	1.7%
Local Government Education	59,400	55,000	57,800	60,900	5.4%	2.5%
Local Government Excluding Education	46,600	48,300	47,300	46,900	-0.8%	0.6%
County	19,100	19,200	19,200	19,100	-0.5%	0.0%
City	10,100	10,700	10,100	10,000	-1.0%	-1.0%
Special Districts plus Indian Tribes	17,400	18,400	18,000	17,800	-1.1%	2.3%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-865-2466 or Sheila Stock 530-225-2383

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 October 2018 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
El Dorado County	91,400	88,400	3,100	3.4%	1.000000	1.000000
Cameron Park CDP	9,800	9,500	300	3.5%	0.107216	0.110630
Diamond Springs CDP	5,500	5,300	200	3.9%	0.059634	0.069250
El Dorado Hills CDP	22,100	21,600	600	2.5%	0.244105	0.182340
Georgetown CDP	900	900	0	5.1%	0.009833	0.015280
Placerville city	4,700	4,500	200	3.8%	0.051112	0.057550
Pollock Pines CDP	3,300	3,200	100	2.7%	0.035967	0.028100
Shingle Springs CDP	2,400	2,300	100	2.1%	0.026333	0.016220
South Lake Tahoe city	11,900	11,500	500	3.9%	0.129759	0.150450

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2011-2015 5-Year American Community Survey (ACS).

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.
- 3) N/A = Estimate created by Bureau of Labor Statistics

Methodology:

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2011-2015 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013/2011-2015 American Community Survey are exactly the same in each city and CDP as at county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 October 2018 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Unemp
Placer County	185,000	179,300	5,700	3.1%	1.000000	1.000000
Auburn city	6,600	6,400	200	3.3%	0.035818	0.038855
Colfax city	1,200	1,100	100	7.3%	0.005985	0.014656
Dollar Point CDP	700	600	0	1.1%	0.003593	0.001272
Foresthill CDP	600	600	0	4.8%	0.003221	0.005007
Granite Bay CDP	11,100	10,700	300	2.9%	0.059880	0.055556
Kings Beach CDP	2,300	2,200	100	3.0%	0.012451	0.012081
Lincoln city	19,200	18,500	600	3.3%	N/A	N/A
Loomis town	3,100	3,000	100	3.4%	0.016847	0.018321
Meadow Vista CDP	1,500	1,500	0	1.9%	0.008317	0.005087
North Auburn CDP	5,600	5,400	200	3.8%	0.029937	0.036958
Rocklin city	31,800	30,900	1,000	3.0%	N/A	N/A
Roseville city	67,400	65,300	2,000	3.0%	N/A	N/A
Sunnyside Tahoe City CDP	800	700	0	4.4%	0.004146	0.006040
Tahoe Vista CDP	900	900	0	3.2%	0.004825	0.005007

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2011-2015 5-Year American Community Survey (ACS).

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.
- 3) N/A = Estimate created by Bureau of Labor Statistics

Methodology:

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2011-2015 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

Data Not Seasonally Adjusted

Area Name	Labor Force	Employ- ment	Unemployment Number	Rate	Census Ratios	
					Emp	Unemp

This method assumes that the rates of change in employment and unemployment since the 2009-2013/2011-2015 American Community Survey are exactly the same in each city and CDP as at county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 October 2018 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Yolo County	108,000	104,100	3,900	3.6%	1.000000	1.000000
Davis city	35,800	34,900	900	2.5%	N/A	N/A
Esparto CDP	1,700	1,700	100	4.3%	0.015951	0.018750
West Sacramento city	25,800	24,800	1,000	3.8%	N/A	N/A
Winters city	3,800	3,600	200	4.9%	0.034407	0.047140
Woodland city	30,300	28,900	1,300	4.4%	N/A	N/A

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2011-2015 5-Year American Community Survey (ACS).

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.
- 3) N/A = Estimate created by Bureau of Labor Statistics

Methodology:

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2011-2015 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013/2011-2015 American Community Survey are exactly the same in each city and CDP as at county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

REPORT 400 C
Monthly Labor Force Data for Counties
October 2018 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,627,400	18,846,900	780,500	4.0%
ALAMEDA	8	862,800	837,800	25,000	2.9%
ALPINE	44	460	440	20	5.2%
AMADOR	19	14,940	14,390	540	3.6%
BUTTE	29	106,700	102,200	4,500	4.2%
CALAVERAS	23	21,870	21,060	800	3.7%
COLUSA	56	11,230	10,320	910	8.1%
CONTRA COSTA	10	573,900	556,600	17,300	3.0%
DEL NORTE	41	10,070	9,560	510	5.0%
EL DORADO	15	91,400	88,400	3,100	3.4%
FRESNO	53	454,100	425,300	28,800	6.3%
GLENN	41	13,180	12,520	660	5.0%
HUMBOLDT	12	64,200	62,200	2,100	3.2%
IMPERIAL	58	74,900	60,600	14,400	19.2%
INYO	15	8,850	8,550	310	3.4%
KERN	55	390,900	365,200	25,700	6.6%
KINGS	54	57,100	53,400	3,700	6.4%
LAKE	37	30,070	28,660	1,410	4.7%
LASSEN	23	10,790	10,390	400	3.7%
LOS ANGELES	37	5,179,900	4,937,100	242,700	4.7%
MADERA	51	61,300	57,600	3,600	5.9%
MARIN	2	145,200	141,800	3,400	2.3%
MARIPOSA	35	7,710	7,370	340	4.4%
MENDOCINO	18	40,550	39,130	1,420	3.5%
MERCED	52	120,200	112,800	7,400	6.1%
MODOC	47	3,240	3,070	170	5.3%
MONO	29	8,600	8,240	360	4.2%
MONTEREY	29	225,500	216,100	9,400	4.2%
NAPA	6	74,900	72,900	2,000	2.6%
NEVADA	13	48,960	47,370	1,590	3.3%
ORANGE	8	1,640,100	1,593,000	47,100	2.9%
PLACER	11	185,000	179,300	5,700	3.1%
PLUMAS	44	7,970	7,560	410	5.2%
RIVERSIDE	35	1,099,700	1,051,600	48,100	4.4%
SACRAMENTO	23	711,200	685,100	26,000	3.7%
SAN BENITO	29	31,000	29,700	1,300	4.2%
SAN BERNARDINO	27	973,700	935,800	37,900	3.9%
SAN DIEGO	13	1,611,500	1,559,000	52,500	3.3%
SAN FRANCISCO	2	578,900	565,700	13,200	2.3%
SAN JOAQUIN	44	333,000	315,600	17,400	5.2%
SAN LUIS OBISPO	7	144,600	140,500	4,000	2.8%
SAN MATEO	1	461,000	451,200	9,800	2.1%
SANTA BARBARA	15	219,900	212,600	7,400	3.4%
SANTA CLARA	4	1,074,000	1,047,500	26,500	2.5%
SANTA CRUZ	19	147,300	142,100	5,200	3.6%
SHASTA	33	76,700	73,400	3,300	4.3%
SIERRA	40	1,360	1,300	70	4.8%
SISKIYOU	43	18,520	17,580	950	5.1%
SOLANO	19	211,300	203,600	7,700	3.6%
SONOMA	4	271,100	264,300	6,800	2.5%
STANISLAUS	48	244,000	230,700	13,400	5.5%
SUTTER	50	45,700	43,000	2,700	5.8%
TEHAMA	37	26,900	25,640	1,250	4.7%
TRINITY	33	5,070	4,850	220	4.3%
TULARE	57	205,000	187,900	17,100	8.3%
TUOLUMNE	28	21,790	20,910	880	4.0%
VENTURA	23	430,800	415,000	15,800	3.7%
YOLO	19	108,000	104,100	3,900	3.6%
YUBA	49	28,900	27,300	1,600	5.6%

Notes

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2017 benchmark and Census 2010 population controls at the state level.

REPORT 400 M
Monthly Labor Force Data for California
Counties and Metropolitan Areas
October 2018 - Preliminary
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,627,400	18,846,900	780,500	4.0%
ANAHEIM-SANTA ANA-IRVINE MD (Orange Co.)	10	1,640,100	1,593,000	47,100	2.9%
BAKERSFIELD MSA (Kern Co.)	61	390,900	365,200	25,700	6.6%
CHICO MSA (Butte Co.)	34	106,700	102,200	4,500	4.2%
EL CENTRO MSA (Imperial Co.)	64	74,900	60,600	14,400	19.2%
FRESNO MSA (Fresno Co.)	59	454,100	425,300	28,800	6.3%
HANFORD CORCORAN MSA (Kings Co.)	60	57,100	53,400	3,700	6.4%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	42	5,179,900	4,937,100	242,700	4.7%
MADERA MSA (Madera Co.)	57	61,300	57,600	3,600	5.9%
MERCED MSA (Merced Co.)	58	120,200	112,800	7,400	6.1%
MODESTO MSA (Stanislaus Co.)	53	244,000	230,700	13,400	5.5%
NAPA MSA (Napa Co.)	8	74,900	72,900	2,000	2.6%
OAKLAND HAYWARD BERKELEY MD	10	1,436,700	1,394,400	42,300	2.9%
Alameda Co.	10	862,800	837,800	25,000	2.9%
Contra Costa Co.	13	573,900	556,600	17,300	3.0%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	27	430,800	415,000	15,800	3.7%
REDDING MSA (Shasta Co.)	38	76,700	73,400	3,300	4.3%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	33	2,073,400	1,987,400	86,000	4.1%
Riverside Co.	40	1,099,700	1,051,600	48,100	4.4%
San Bernardino Co.	31	973,700	935,800	37,900	3.9%
SACRAMENTO--ROSEVILLE--ARDEN-ARCADE MSA	21	1,095,600	1,056,900	38,700	3.5%
El Dorado Co.	18	91,400	88,400	3,100	3.4%
Placer Co.	14	185,000	179,300	5,700	3.1%
Sacramento Co.	27	711,200	685,100	26,000	3.7%
Yolo Co.	23	108,000	104,100	3,900	3.6%
SALINAS MSA (Monterey Co.)	34	225,500	216,100	9,400	4.2%
SAN DIEGO CARLSBAD MSA (San Diego Co.)	16	1,611,500	1,559,000	52,500	3.3%
SAN FRANCISCO REDWOOD CITY SOUTH SAN FRANCISCO MD	2	1,039,900	1,016,900	23,000	2.2%
San Francisco Co.	3	578,900	565,700	13,200	2.3%
San Mateo Co.	1	461,000	451,200	9,800	2.1%
SAN JOSE SUNNYVALE SANTA CLARA MSA	5	1,104,900	1,077,200	27,800	2.5%
San Benito Co.	34	31,000	29,700	1,300	4.2%
Santa Clara Co.	5	1,074,000	1,047,500	26,500	2.5%
SAN LUIS OBISPO PASO ROBLES ARROYO GRANDE MSA (San Luis Obispo Co.)	9	144,600	140,500	4,000	2.8%
SAN RAFAEL MD (Marin Co.)	3	145,200	141,800	3,400	2.3%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	23	147,300	142,100	5,200	3.6%
SANTA MARIA SANTA BARBARA MSA (Santa Barbara Co.)	18	219,900	212,600	7,400	3.4%
SANTA ROSA MSA (Sonoma Co.)	5	271,100	264,300	6,800	2.5%
STOCKTON LODI MSA (San Joaquin Co.)	49	333,000	315,600	17,400	5.2%
VALLEJO FAIRFIELD MSA (Solano Co.)	23	211,300	203,600	7,700	3.6%
VISALIA PORTERVILLE MSA (Tulare Co.)	63	205,000	187,900	17,100	8.3%
YUBA CITY MSA	55	74,600	70,300	4,300	5.7%
Sutter Co.	56	45,700	43,000	2,700	5.8%
Yuba Co.	54	28,900	27,300	1,600	5.6%
Alpine Co.	49	460	440	20	5.2%
Amador Co.	23	14,940	14,390	540	3.6%
Calaveras Co.	27	21,870	21,060	800	3.7%
Colusa Co.	62	11,230	10,320	910	8.1%
Del Norte Co.	46	10,070	9,560	510	5.0%
Glenn Co.	46	13,180	12,520	660	5.0%
Humboldt Co.	15	64,200	62,200	2,100	3.2%
Inyo Co.	18	8,850	8,550	310	3.4%
Lake Co.	42	30,070	28,660	1,410	4.7%
Lassen Co.	27	10,790	10,390	400	3.7%
Mariposa Co.	40	7,710	7,370	340	4.4%
Mendocino Co.	21	40,550	39,130	1,420	3.5%
Modoc Co.	52	3,240	3,070	170	5.3%
Mono Co.	34	8,600	8,240	360	4.2%
Nevada Co.	16	48,960	47,370	1,590	3.3%
Plumas Co.	49	7,970	7,560	410	5.2%
Sierra Co.	45	1,360	1,300	70	4.8%
Siskiyou Co.	48	18,520	17,580	950	5.1%
Tehama Co.	42	26,900	25,640	1,250	4.7%
Trinity Co.	38	5,070	4,850	220	4.3%
Tuolumne Co.	32	21,790	20,910	880	4.0%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2017 benchmark and Census 2010 population controls at the state level.

REPORT 400 R
Monthly Labor Force Data for Regional Planning Units
October 2018 - Preliminary
 Data Not Seasonally Adjusted

REGION	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,627,400	18,846,900	780,500	4.0%
COASTAL REGION	6	737,300	711,300	26,000	3.5%
MONTEREY	---	225,500	216,100	9,400	4.2%
SAN LUIS OBISPO	---	144,600	140,500	4,000	2.8%
SANTA BARBARA	---	219,900	212,600	7,400	3.4%
SANTA CRUZ	---	147,300	142,100	5,200	3.6%
MIDDLE SIERRA	9	66,300	63,700	2,600	3.9%
AMADOR	---	14,940	14,390	540	3.6%
CALAVERAS	---	21,870	21,060	800	3.7%
MARIPOSA	---	7,710	7,370	340	4.4%
TUOLUMNE	---	21,790	20,910	880	4.0%
HUMBOLDT	5	64,200	62,200	2,100	3.2%
HUMBOLDT	---	64,250	62,170	2,080	3.2%
NORTH STATE	12	316,200	302,900	13,300	4.2%
BUTTE	---	106,700	102,200	4,500	4.2%
DEL NORTE	---	10,070	9,560	510	5.0%
LASSEN	---	10,790	10,390	400	3.7%
MODOC	---	3,240	3,070	170	5.3%
NEVADA	---	48,960	47,370	1,590	3.3%
PLUMAS	---	7,970	7,560	410	5.2%
SHASTA	---	76,700	73,400	3,300	4.3%
SIERRA	---	1,360	1,300	70	4.8%
SISKIYOU	---	18,520	17,580	950	5.1%
TEHAMA	---	26,900	25,640	1,250	4.7%
TRINITY	---	5,070	4,850	220	4.3%
CAPITOL REGION	8	1,195,100	1,150,500	44,600	3.7%
ALPINE	---	460	440	20	5.2%
COLUSA	---	11,230	10,320	910	8.1%
EL DORADO	---	91,400	88,400	3,100	3.4%
GLENN	---	13,180	12,520	660	5.0%
PLACER	---	185,000	179,300	5,700	3.1%
SACRAMENTO	---	711,200	685,100	26,000	3.7%
SUTTER	---	45,700	43,000	2,700	5.8%
YOLO	---	108,000	104,100	3,900	3.6%
YUBA	---	28,900	27,300	1,600	5.6%
EAST BAY	4	1,436,700	1,394,400	42,300	2.9%
ALAMEDA	---	862,800	837,800	25,000	2.9%
CONTRA COSTA	---	573,900	556,600	17,300	3.0%
NORTH BAY	3	773,100	750,400	22,700	2.9%
LAKE	---	30,070	28,660	1,410	4.7%
MARIN	---	145,200	141,800	3,400	2.3%
MENDOCINO	---	40,550	39,130	1,420	3.5%
NAPA	---	74,900	72,900	2,000	2.6%
SOLANO	---	211,300	203,600	7,700	3.6%
SONOMA	---	271,100	264,300	6,800	2.5%
BAY-PENINSULA	1	2,144,800	2,094,100	50,800	2.4%
SAN BENITO	---	31,000	29,700	1,300	4.2%
SAN FRANCISCO	---	578,900	565,700	13,200	2.3%
SAN MATEO	---	461,000	451,200	9,800	2.1%
SANTA CLARA	---	1,074,000	1,047,500	26,500	2.5%
SAN JOAQUIN VALLEY AND ASSOCIATED COUNTIES	14	1,883,000	1,765,400	117,600	6.2%
FRESNO	---	454,100	425,300	28,800	6.3%
INYO	---	8,850	8,550	310	3.4%
KERN	---	390,900	365,200	25,700	6.6%
KINGS	---	57,100	53,400	3,700	6.4%
MADERA	---	61,300	57,600	3,600	5.9%
MERCED	---	120,200	112,800	7,400	6.1%
MONO	---	8,600	8,240	360	4.2%
SAN JOAQUIN	---	333,000	315,600	17,400	5.2%
STANISLAUS	---	244,000	230,700	13,400	5.5%
TULARE	---	205,000	187,900	17,100	8.3%
SOUTHERN BORDER	10	1,686,400	1,619,600	66,800	4.0%
IMPERIAL	---	74,900	60,600	14,400	19.2%
SAN DIEGO	---	1,611,500	1,559,000	52,500	3.3%
LOS ANGELES BASIN	13	5,179,900	4,937,100	242,700	4.7%
LOS ANGELES	---	5,179,900	4,937,100	242,700	4.7%
ORANGE	2	1,640,100	1,593,000	47,100	2.9%
ORANGE	---	1,640,100	1,593,000	47,100	2.9%
INLAND EMPIRE	11	2,073,400	1,987,400	86,000	4.1%
RIVERSIDE	---	1,099,700	1,051,600	48,100	4.4%
SAN BERNARDINO	---	973,700	935,800	37,900	3.9%
VENTURA	7	430,800	415,000	15,800	3.7%
VENTURA	---	430,800	415,000	15,800	3.7%

Notes
 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
 2) Labor force data for all geographic areas now reflect the March 2017 benchmark and Census 2010 population controls at the state level.

REPORT 400 W
Monthly Labor Force Data for Local Workforce Development Areas
October 2018 - Preliminary
 Data Not Seasonally Adjusted

REGION	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,627,400	18,846,900	780,500	4.0%
ALAMEDA COUNTY Alameda County, except Oakland City	5	645,300	627,500	17,800	2.8%
OAKLAND CITY Oakland City	15	217,500	210,300	7,200	3.3%
CONTRA COSTA COUNTY Contra Costa County, except Richmond City	10	519,200	503,800	15,400	3.0%
RICHMOND CITY Richmond City	18	54,700	52,800	1,900	3.5%
LOS ANGELES COUNTY Los Angeles County, except Los Angeles City, Verdugo Consortium, Foothill Consortium, South Bay Consortium, Southeast Los Angeles County Consortium, and Pacific Gateway Workforce Investment Network	36	1,898,500	1,807,100	91,400	4.8%
LOS ANGELES CITY Los Angeles City	34	2,090,400	1,992,400	98,000	4.7%
VERDUGO CONSORTIUM Burbank, Glendale, and La Cañada Flintridge Cities	33	174,700	166,700	8,000	4.6%
FOOTHILL CONSORTIUM Arcadia, Duarte, Monrovia, Pasadena, Sierra Madre, and South Pasadena Cities	26	164,100	157,500	6,500	4.0%
SOUTH BAY CONSORTIUM Carson, El Segundo, Gardena, Hawthorne, Hermosa Beach, Inglewood, Lawndale, Manhattan Beach, Redondo Beach, Lomita, and Torrance Cities	31	371,400	355,100	16,300	4.4%
SELACO (SOUTHEAST LOS ANGELES COUNTY CONSORTIUM) Artesia, Bellflower, Cerritos, Downey, Hawaiian Gardens, Lakewood, and Norwalk Cities	32	231,200	220,700	10,500	4.5%
PACIFIC GATEWAY WORKFORCE INVESTMENT NETWORK Long Beach and Signal Hill Cities	35	249,600	237,600	12,000	4.8%
ORANGE COUNTY Orange County, except Anaheim and Santa Ana Cities	9	1,305,100	1,267,800	37,300	2.9%
ANAHEIM CITY Anaheim City	11	173,900	168,600	5,200	3.0%
SANTA ANA CITY Santa Ana City	8	161,200	156,600	4,600	2.8%
SAN JOSE - SILICON VALLEY Santa Clara County, except Cupertino, Los Altos, Milpitas, Mountain View, Palo Alto, Santa Clara, and Sunnyvale Cities	4	732,900	714,000	18,900	2.6%
NOVA (NORTH VALLEY CONSORTIUM) Cupertino, Los Altos, Milpitas, Mountain View, Palo Alto, Santa Clara, and Sunnyvale Cities; San Mateo County	1	802,000	784,700	17,400	2.2%
GOLDEN SIERRA CONSORTIUM Alpine, El Dorado, and Placer Counties	12	277,000	268,100	8,800	3.2%
KERN, INYO, MONO CONSORTIUM Kern, Inyo, and Mono Counties	44	408,300	381,900	26,400	6.5%
MOTHER LODE CONSORTIUM Amador, Calaveras, Mariposa, and Tuolumne Counties	24	66,300	63,700	2,600	3.9%
NORTEC (NORTHERN RURAL TRAINING AND EMPLOYMENT CONSORTIUM) Butte, Del Norte, Lassen, Nevada, Modoc, Plumas, Shasta, Sierra, Siskiyou, Tehama, and Trinity Counties	29	316,200	302,900	13,300	4.2%
NCCC (NORTH CENTRAL COUNTIES CONSORTIUM) Colusa, Glenn, Sutter, and Yuba Counties	40	99,000	93,100	5,900	5.9%
WORKFORCE ALLIANCE OF THE NORTH BAY (NORTH BAY CONSORTIUM) Napa, Lake, Marin and Mendocino Counties	7	290,700	282,500	8,200	2.8%
FRESNO COUNTY Fresno County	42	454,100	425,300	28,800	6.3%
HUMBOLDT COUNTY Humboldt County	13	64,250	62,170	2,080	3.2%
IMPERIAL COUNTY Imperial County	46	74,900	60,600	14,400	19.2%
KINGS COUNTY Kings County	43	57,100	53,400	3,700	6.4%
MADERA COUNTY Madera County	39	61,300	57,600	3,600	5.9%
MERCED COUNTY Merced County	41	120,200	112,800	7,400	6.1%
MONTEREY COUNTY Monterey County	28	225,500	216,100	9,400	4.2%
RIVERSIDE COUNTY Riverside County	30	1,099,700	1,051,600	48,100	4.4%
SACRAMENTO CITY/COUNTY Sacramento County	23	711,200	685,100	26,000	3.7%
SAN BENITO COUNTY San Benito County	27	31,000	29,700	1,300	4.2%
SAN BERNARDINO COUNTY	25	973,700	935,800	37,900	3.9%

San Bernardino County					
SAN DIEGO CITY/COUNTY San Diego County	14	1,611,500	1,559,000	52,500	3.3%
SAN FRANCISCO CITY/COUNTY San Francisco County	2	578,900	565,700	13,200	2.3%
SAN JOAQUIN COUNTY San Joaquin County	37	333,000	315,600	17,400	5.2%
SAN LUIS OBISPO COUNTY San Luis Obispo County	6	144,600	140,500	4,000	2.8%
SANTA BARBARA COUNTY Santa Barbara County	16	219,900	212,600	7,400	3.4%
SANTA CRUZ COUNTY Santa Cruz County	19	147,300	142,100	5,200	3.6%
SOLANO COUNTY Solano County	21	211,300	203,600	7,700	3.6%
SONOMA COUNTY Sonoma County	3	271,100	264,300	6,800	2.5%
STANISLAUS COUNTY Stanislaus County	38	244,000	230,700	13,400	5.5%
TULARE COUNTY Tulare County	45	205,000	187,900	17,100	8.3%
VENTURA COUNTY Ventura County	22	430,800	415,000	15,800	3.7%
YOLO COUNTY Yolo County	20	108,000	104,100	3,900	3.6%

Notes

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- 2) Labor force data for all geographic areas now reflect the March 2017 benchmark and Census 2010 population controls at the state level.

ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Rick Wylie
- Board Development Committee – Lisa Clawson

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.