

**WORKFORCE DEVELOPMENT  
BOARD MEMBERS**

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Ramos Oil Company, Inc.

**LARRY BOOTH**  
Frank M. Booth, Inc.

**BRIAN BROADWAY**  
Sacramento Job Corps

**DENNIS CANEVARI**  
Sheet Metal Workers Local #104

**N. LISA CLAWSON**  
Blood Source, Inc.

**LYNN R. CONNER –Chair**  
Parasec

**MICHAEL DOURGARIAN**  
Asher College

**ANN EDWARDS**  
Department of Human Assistance

**DIANE FERRARI**  
Employment Development Department

**DAVID W. GORDON**  
Sacramento County Office of Education

**GARY R. KING – First Vice Chair**  
SMUD

**KATHY KOSSICK**  
Sacramento Employment & Training Agency

**MATT LEGE**  
SEIU – United Healthcare Workers

**FRANK A. LOUIE**  
Sacramento Asian Chamber of Commerce

**ELIZABETH MCCLATCHY**  
The Safety Center, Inc.

**DENNIS MORIN**  
Sacramento Area Electrical Training Center

**DR. JAMEY NYE**  
Los Rios Community College District

**JAY ONASCH**  
California Department of Rehabilitation

**KIM PARKER**  
California Employers Association

**FABRIZIO SASSO**  
Sacramento Central Labor Council

**ANETTE SMITH-DOHRING**  
Sutter Health – Sacramento Sierra Region

**PETER TATEISHI**  
Sacramento Metro Chamber of Commerce

**RICK WYLIE – Secretary/Treasurer**  
Villara Building Systems



**SACRAMENTOWORKS**

**REGULAR MEETING OF THE  
SACRAMENTO WORKS, INC. BOARD**

**DATE:** Wednesday, March 22, 2017

**TIME:** 8:00 a.m.

**LOCATION:** SETA - Board Room  
925 Del Paso Blvd., Suite 100  
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net).

**A G E N D A**

**PAGE NUMBER**

**I. Call to Order/Roll Call**

- ➔ Brian Bedford, Align Capital Region (10 minutes)
- ➔ Recognition of Workforce Development Professional Apprenticeship Program Graduates

**II. Consent Item (2 minutes)**

- A. Approval of Minutes of the January 25, 2017 Meeting 1-8

**III. Discussion/Action Items (30 minutes)**

- A. Ratification of the Submission of the Capital Region's Strategic Workforce Development Plan and the Sacramento Area's Strategic Workforce Development Plan, Program Years 2017-2020, to the California Workforce Development Board, and Authorize SETA's Executive Director to Make Revisions Required by the State (Michelle O'Camb) 9-10

- B. Approval to Declare a Sacramento Works Board Seat Vacant and Direct the SETA Executive Director to Work with the SETA Governing Board to Fill the Vacancy (Legal Counsel) 11-12

**IV. Information Items** (15 minutes)

- A. Pending Grants Update (Roy Kim) 13-15
- B. Dislocated Worker Report (William Walker) 16-18
- C. Employer Recruitment Activity Report (William Walker) 19-24
- D. Unemployment Update/Press Release from the Employment Development Department (Roy Kim) 25-45
- E. Committee Updates 46
- ✓ Youth Committee (Brian Broadway)
  - ✓ Planning/Oversight Committee (Anette Smith-Dohring)
  - ✓ Employer Outreach Committee (Rick Wylie)
  - ✓ Board Development Committee
- F. Update on Strategic Planning Review Goals from January 20 Workshop 47-50

**V. Other Reports** 51

1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

**VI. Adjournment**

**DISTRIBUTION DATE: TUESDAY, MARCH 14, 2017**

# Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Committee):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

*(Adopted 5/25/11; updated 5/12/16)*

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 25, 2017 MEETING

BACKGROUND:

Attached are the minutes of the January 25, 2017 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

## **REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

### Minutes/Synopsis

*(The minutes reflect the actual progression of the meeting.)*

SETA Sequoia Room  
925 Del Paso Blvd.  
Sacramento, California

Wednesday, January 25, 2017  
8:00 a.m.

#### **I. Call to Order/Roll Call**

Ms. Anette Smith-Dohring called the meeting to order at 8:09 a.m. The roll was called and a quorum was established.

Members Present: Janet Bard, Brian Broadway, Larry Booth, Dennis Canevari, Mike Dourgarian, Diane Ferrari, Kathy Kossick, Matt Legé, Frank Louie, Elizabeth McClatchy, Dr. Jamey Nye, Kim Parker, Anette Smith-Dohring

Members Absent: Larry Burkhardt, Lisa Clawson, Lynn Conner, Ann Edwards, David Gordon, Gary King, Charlotte Mitchell, Dennis Morin, Jay Onasch, Fabrizio Sasso, Peter Tateishi, Rick Wylie

#### **II. Consent Item**

##### **A. Approval of Minutes of the November 16, 2016 Meeting**

The minutes were reviewed; no questions or corrections.

Moved/Canevari, second/McClatchy, to approve the November 16, 2016 minutes.

Roll Call Vote:

Aye: 13 (Bard, Broadway, Booth, Canevari, Dourgarian, Ferrari, Kossick, Legé, Louie, McClatchy, Nye, Parker, Smith-Dohring)

Nay: 0

Abstentions: 0

Absent: 12 (Burkhardt, Clawson, Conner, Edwards, Gordon, King, Mitchell, Morin, Onasch, Sasso, Tateishi, Wylie)

#### **III. Discussion/Action Items**

##### **A. Approval of Workforce Innovation and Opportunity Act (WIOA) "Stretch" Performance Goals**

Ms. Michelle O'Camb reported that over the past 15 months the Planning/Oversight Committee held hearings on establishing greater performance goals or stretch goals. The discussions included a review of historical performance, demographics, and suggestions on what we want to

apply stretch goals to, and what the benefits would be for these stretch goals, i.e., recognition or additional grant opportunities. In September, the committee requested that SETA staff prepare recommendations on stretch goals.

In December, the goals were brought forward and the committee chose to go with a 10% increase in entered employment rate for adult/dislocated worker. This will be reviewed in two years .

The board asked if there were any incentives or way to celebrate. Mr. Kim stated that there was discussion on whether or not to apply the additional funds to contracts. We want to establish a baseline and watch to see how we are faring. The partners will be informed of the goals. At this point, there has been no decision on local or board celebrations.

Moved/Booth, second/Dourgarian, to approve WIOA “stretch goals” for the WIOA Adult and Dislocated Worker formula programs, accepting Option #1 (+10% increase for both the Dislocated Worker and Adult programs) for the Median Earnings.

Roll Call Vote:

Aye: 13 (Bard, Broadway, Booth, Canevari, Dourgarian, Ferrari, Kossick, Legé, Louie, McClatchy, Nye, Parker, Smith-Dohring)

Nay: 0

Abstentions: 0

Absent: 12 (Burkhardt, Clawson, Conner, Edwards, Gordon, King, Mitchell, Morin, Onasch, Sasso, Tateishi, Wylie)

- B. Review One and Only Quote Received to Provide One-Stop Operator Services Under WIOA for this Region and Approve or Reject Quote. If Approved Send to Governing Board with Request for Concurrence

Mr. Phil Cunningham stated that under the new WIOA, the Board must appoint a one stop operator. This board delegated to the Executive Committee the process to find and select a one stop operator. There was discussion of whether a formal request for proposals would be done or another type of procurement.

Mr. Cunningham drafted a letter soliciting bidders and sent it to 28 providers that have a relationship with SETA; he received four responses. He went to the Executive Committee and looked at the possibility of not doing a formal RFP but do a small purchase procurement; the Executive Committee agreed. Another letter went out in November to the four organizations that expressed interest. Two of the bidders withdrew and Meristem did not respond, which left one quote from SETA. The quotation complies with all of the requirements needed.

Mr. Dourgarian asked if we are not representatives of the one stop career system, why we are voting on giving a contract to ourselves. Mr. Cunningham stated that SETA will be the contracting agency. Ms. Ferrari stated that this is part of the new act and was developed for the agencies that were one stop

operators; it was not well defined in the act so every board that is an operator is 'winging' it. Mr. Cunningham stated that a lot of boards are watching us to see how we are doing this.

Mr. Cunningham requesting that the board makes a finding of fact. The procurement regulations require that we did reach out. We contacted 28 organizations and published it in the Sacramento Bee to see if we could get interest. The Board finds that, after solicitation of a number of sources, competition has been deemed inadequate based on the solicitation letter and the issuance of the RFQ. While four organizations expressed interest in submitting proposals to serve as the One Stop Operator, SETA was the only organization that submitted a proposal. Consistent with Federal WIOA Regulations and the OMB Uniform Guidance (2CFR 200.320), non-competitive procurement is appropriate in such circumstances.

Mr. Kim stated that from a policy perspective, the requirement is more of a manager cording services across all of the partners. The regulations say that at a minimum we manage the partners as a 'mall manager' to best ensure the services are provided. Mr. Kim stated that SETA is also the grant administrator for some of the other funding sources, i.e., CSBG, Head Start, the Refugee program. All of these programs are not necessarily related to WIOA but will be leveraged against the other programs.

Mr. Dourgarian stated that based on recognition, we have a leading one stop system that we do not need to replace. We have to go through this exercise because of the new Act; it is not just because no one else bid, we believe in this provider.

Ms. McClatchy stated that SETA is a different legal entity than us. The organization the Board approves has its own board and own entity. We share staff with the Governing Board but it is an entirely different organization.

Dr. Nye asked how this was done in the past. Mr. Kim replied that the one stop operator role was originally under WIA and we were not required to procure. Congress made it clear nationally that they were not pleased with the performance of the career systems in some states. The quality may not have been the same across the nation.

Moved/McClatchy, second/Booth, and recommend the selection of SETA to serve as One-Stop Operator to the Governing Board for concurrence including the finding read into the record.

Roll Call Vote:

Aye: 12 (Bard, Broadway, Booth, Canevari, Dourgarian, Ferrari, Legé, Louie, McClatchy, Nye, Parker, Smith-Dohring)

Nay: 0

Abstentions: 1 (Kossick; declared a conflict and was out of the room during discussion and vote)

Absent: 12 (Burkhardt, Clawson, Conner, Edwards, Gordon, King, Mitchell, Morin, Onasch, Sasso, Tateishi, Wylie)

Moved/Canevari, second/Dourgarian, to make a supplemental finding that the selection is enhanced that the past practice of SETA makes it the most qualified entity to perform the required services.

Aye: 12 (Bard, Broadway, Booth, Canevari, Dourgarian, Ferrari, Legé, Louie, McClatchy, Nye, Parker, Smith-Dohring)

Nay: 0

Abstentions: 1 (Kossick; declared a conflict and was out of the room during discussion and vote)

Absent: 12 (Burkhardt, Clawson, Conner, Edwards, Gordon, King, Mitchell, Morin, Onasch, Sasso, Tateishi, Wylie)

- C. Approval to Delegate Authority to the Sacramento Works Executive Committee to Approve the Youth Committee Recommendation to Redirect Funds Returned by Galt JUHSD for Youth Program Services in the Galt Area to Another Service Provider who can serve Galt Area Youth

Mr. Cunningham stated that Galt Joint Unified High School District was funded to provide services but they returned the money because they could not perform. The Youth Committee expressed strong interest in continuing to provide services to Galt. The Youth Committee recommends that the Executive Committee be delegated the authority to select the proposer and forward the recommendation to the Governing Board. There is approximately \$96,700 available to redistribute specifically for the Galt area. Ms. Carpenter stated that the procurement was already done and staff is in the process of evaluating proposals.

Moved/Booth, second/McClatchy, to authorize the Sacramento Works Executive Committee to take appropriate action on the Youth Committee's funding recommendation regarding the redirection of funding for the Galt Area Youth services and forward to the SETA Governing Board a request for concurrence with the final funding recommendation for redirection of these funds.

Roll Call Vote:

Aye: 13 (Bard, Broadway, Booth, Canevari, Dourgarian, Ferrari, Kossick, Legé, Louie, McClatchy, Nye, Parker, Smith-Dohring)

Nay: 0

Abstentions: 0

Absent: 12 (Burkhardt, Clawson, Conner, Edwards, Gordon, King, Mitchell, Morin, Onasch, Sasso, Tateishi, Wylie)

#### **IV. Information Items**

- A. Update from Strategic Planning Session



Mr. Kim stated that the event report was distributed to all board members. Ms. Ferrari stated that it was facilitated and on point. Ms. Kossick was very appreciative of the turnout. Mr. Dourgarian was really happy to see so much support in the EOC and the project to get employers to hire entry level employees. This is very timely program and something the board can focus on.

B. Fourth Quarter WIOA Performance Dashboard

Mr. Ralph Giddings stated that this is the final performance for WIA; the future reports will be for WIOA performance which is slightly different. The performance was slightly below our goal. Ms. Smith-Dohring asked why the numbers were down; was this due to fewer resources? Mr. Giddings replied that the agency shifted from the training center model to the job center model, and the economy in general; all were a part of not meeting goals. Ms. O'Camb stated that the biggest impact was the changing of our system. The 2017-2018 fiscal year should give us a better picture/baseline of how things will go forward.

C. Dislocated Worker Report:

Mr. William Walker stated that there are so many other ways that people access employment that has no affiliation with the job centers. The way people are employed has changed drastically over the past decade. A growing number of staffing agencies are being the employer of record; people working at a company may never actually work for the company but work for the staffing agency.

Mr. Walker stated that we can use the base wage information from EDD but it probably would not be a part of the WIOA system. Ms. Ferrari stated that the employees will always be in EDD's base wage system but would not be reflected in our job center system data.

D. Employer Recruitment Activity Report

Mr. Walker announced that a new solar manufacturer has opened at McClellan Park; they will be the first solar manufacturer in the nation. They actually put the panels together. This company will be hiring 240 people and work 24 hour shifts. It is expected that around May 2017 the company will be hiring production staff.

E. Unemployment Update/Press Release from the Employment Development Department

Ms. Cara Welsh reported on the December 2016 numbers which were released on January 20.

F. Committee Updates

- ✓ Youth Committee: Ms. Carpenter stated that the Youth Committee decided to issue the Galt RFP. The Committee is also looking at developing stretch goals and reviewing the strategic plan.
- ✓ Planning/Oversight Committee: Mr. Kim stated that some of the items discussed at the strategic planning session will be coming forward. The committee will also work on the resource allocation plan for the new fiscal year.
- ✓ Employer Outreach Committee: Ms. Carpenter reported that the EOC is working on the “Build Your Own Workforce” pilot. It is expected that more information will be available in March including the array of services provided to the employers. The idea is to teach and empower employers to get their own pipeline of employees and how to use interest assessments when hiring an employee. The development of a mentorship program to empower the supervisor to get the new person up to speed is also in the works. This is a model to test and show employers they can recruit and train their new people; employers do not have to hire someone already trained.
- ✓ Board Development Committee: Ms. Kossick stated that at some point we may want to repopulate that committee.

**V. Other Reports**

1. Chair: None.
2. Members of the Board: None.
3. Counsel: None.
4. Public Participation: None.

**VI. Adjournment: The meeting was adjourned at 9:24 a.m.**

## ITEM III-A - ACTION

### RATIFICATION OF THE SUBMISSION OF THE CAPITAL REGION'S STRATEGIC WORKFORCE DEVELOPMENT PLAN AND THE SACRAMENTO AREA'S STRATEGIC WORKFORCE DEVELOPMENT PLAN, PROGRAM YEARS 2017-2020, TO THE CALIFORNIA WORKFORCE DEVELOPMENT BOARD, AND AUTHORIZE SETA'S EXECUTIVE DIRECTOR TO MAKE REVISIONS REQUIRED BY THE STATE

#### BACKGROUND:

In July of 2014, Congress passed the Workforce Innovation and Opportunity Act (WIOA). The WIOA requires local workforce areas and regional workforce areas, known as regional planning units (RPUs), to submit comprehensive regional and local strategic workforce development plans to State workforce boards. In September 2016, the California Workforce Development Board (CWDB) issued policy guidance establishing the procedures for Local Workforce Development Boards (LWDBs) and RPUs to follow in the preparation and submission of their regional and local plans required by the WIOA. The Capital Region's RPU consists of four workforce development areas - Golden Sierra Job Training Agency (GSJTA), North Central Counties Consortium (NCCC), Sacramento Employment and Training Agency (SETA), and Yolo County representing nine counties - Alpine, Colusa, El Dorado, Glenn, Placer, Sacramento, Sutter, Yolo, and Yuba.

The regional and local plans sent under separate cover, Capital Region's Strategic Workforce Development Plan, and the Sacramento Area's Strategic Workforce Development Plan, Program Years (PYs) 2017-2020, were prepared following the CWDB's Unified Strategic Workforce Development Plan. The state's Unified Plan, served as the conceptual map for LWDBs and their partners, and is the controlling state policy document for regional and local workforce plans. Both plans outline strategies that assist adults and youth with barriers to gain access to employment opportunities through career pathways within critical industry sectors identified within the region. The ultimate goal of the strategies is to support economic prosperity and income mobility. This will be accomplished through aligning the regional and local plan objectives with sector strategies that enhance WIOA outcomes and support and align with the CWDB's Unified Plan goals. These goals include producing a million "middle skill" industry-valued credentials, while doubling the number of apprenticeships over the next 10 years.

The regional and local plans developed by the Sacramento Works, Inc. (SWI), Sacramento's LWDB and the Capital Region RPU ensure that the local board, the RPU and partners will assist the CWDB in meeting its planned goals by adopting the state's policy framework, which includes the following:

Three policy objectives:

1. Demand Driven Skills Attainment

## ITEM III-A – ACTION (continued)

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2. Enabling upward mobility, and
3. Aligning, coordinating and integrating programs and services

Seven strategies:

1. Sector strategies
2. Career pathways
3. Organizing regionally
4. Earn and learn models
5. Supportive services
6. Building cross-system data capacity, and
7. Integrating services and braiding resources

Copies of the full plans, including attachments and exhibits to the plans, can be found on-line at [www.seta.net](http://www.seta.net) under the Public Notices tab. As stated previously, the documents have been prepared in compliance with the state's policy guidance, as well as evaluation criteria for regional and local plan certification by the CWDB. The draft plans were posted on the SETA website on January 17, 2017. The links to both the local and regional plans were sent out to over 400 partners, stakeholders and interested parties for comment. Additionally, a public notice was published in the Sacramento Bee. No comments were received during the public comment period.

Staff is seeking the ratification of the draft plans submitted to the California Workforce Development Board by the submission deadline of March 15, 2017, as set forth in the state's policy guidance. Over the next few months, the state will work with the SWI and the RPU to address plan deficiencies, if any, identified prior to "final" plan submissions on August 1, 2017. Therefore, staff is further seeking approval to allow SETA's Executive Director to make revisions to the regional and/or local plan that may be required by the state prior to "final" plan submission.

### RECOMMENDATION

Ratify the submission of the Capital Region's Strategic Workforce Development Plan, and the Sacramento Area's Strategic Workforce Development Plan, Program Years (PY) 2017-2020, to the California Workforce Development Board, and authorize SETA's Executive Director to make revisions required by the state prior to "final" plan submission. The draft plans were approved by the SETA Governing Board at its meeting on March 2, 2017, and it is anticipated that the plans will be approved by the Planning/ Oversight Committee at its meeting scheduled on March 15, 2017.

## ITEM III-B - ACTION

### APPROVAL TO DECLARE A SACRAMENTO WORKS BOARD SEAT VACANT AND DIRECT THE SETA EXECUTIVE DIRECTOR TO WORK WITH THE SETA GOVERNING BOARD TO FILL THE VACANCY

#### BACKGROUND:

Mr. Larry Burkhardt was appointed to the Sacramento Works Board on March 3, 2016 for an initial two year term. He was appointed to fill the Economic Development seat. Mr. Burkhardt resigned from his position as the Director of Economic Development with the City of Sacramento on February 6, 2017, as reported in the Sacramento Bee on February 7, 2017. As near as can be determined he is no longer employed in Sacramento County nor is he currently a resident of Sacramento County. Therefore he is no longer eligible to serve on the Sacramento Works Board.

SETA staff has attempted to contact Mr. Burkhardt by letter, e-mail and phone without success. Based on the facts publicly available, legal counsel is recommending that your board declare this seat vacant pursuant to your bylaws. Section 3.08 provides as follows:

#### **Section 3.08. Vacancies.**

**(a) Vacancies on the Board.** Vacancies on the Board of Directors shall exist:

- (1)** On the death, resignation or removal of any Director;
- (2)** When the number of Directors authorized by these Bylaws has been duly increased;
- (3)** In the case of initial appointments to the Board or in the event of a duly authorized increase in the size of the Board, on the failure of the Governing Board to appoint the full number of Directors authorized;
- (4)** On failure of any Director to file an annual Statement of Economic Interest each year in accord with the provisions of the "Conflict of Interest Code" for the Sacramento Employment and Training or its successor;
- (5)** On the failure of any Director to maintain either residency or employment in Sacramento County.
- (6)** On the resignation of a Director who has missed three consecutive regular meetings of the Board of Directors.

Section 3.02 (b) of the bylaws contains the authority for declaring a vacancy on the WDB board where a member fails to maintain qualifying residency or employment. Given the need to have a fully representative board in place and the reasonable conclusion that Mr. Burkhardt is no longer qualified to serve on the board, legal counsel recommends that the Sacramento Works Board make a finding that Mr. Burkhardt is no longer eligible to serve on the Board, thank him for his service to date, and declare his

ITEM III-B – ACTION (continued)  
Page 2

seat vacant under 3.08 (a) (5) as of the date of today's meeting and direct the SETA Executive Director to advise the Governing Board of this vacancy and request them to appoint someone to fill this vacancy for the remainder of Mr. Burkhardt's unexpired term as soon as possible.

RECOMMENDATION:

Make a finding that Mr. Burkhardt is no longer eligible to serve on the Sacramento Works Board, declare his seat vacant, and direct the SETA Executive Director to work with the SETA Governing Board to fill the vacancy.

ITEM IV-A – INFORMATION  
PENDING GRANTS UPDATE

BACKGROUND:

Attached is an updated list of pending grants. Staff will be available to answer questions.

<b>Grants/ Contracts/ Collaboratives in Planning Phase</b>	
<b>Submitted and Pending Grants</b>	<b>Amount Requested</b>
<b>Employment Training Panel (ETP):</b> Youth internship/career pathway program involving work readiness, skills training and work experience.	\$965,000 +\$400,000 from City of Sacramento
<b>P3:</b> Provide services to homeless and foster youth as part of a broader collaborative with SHRA, SSF and other partners.	N/A - leverage
<b>Veterans Employment-Related Assistance Program (VEAP2):</b> Provide services to veterans, strengthen linkages with businesses in high-demand industries and develop sector strategies. Project to focus on the Utility Workers.	\$500,000
<b>WIOA Regional Implementation/Innovation Funds:</b> Regional system alignment project for Workforce Boards, business, education, economic development, and other system partners.	TBD
<b>Youth Homeless Demonstration Project:</b> Provide workforce development services to homeless youth.	N/A - leverage
<b>National Disaster Workforce Grant – Storm:</b> Temporary work experience program for flood cleanup and restoration.	\$698,338
<b>One-Stop Share of Cost:</b> Sacramento County Department of Human Assistance awards SETA a One-Stop Share of Cost contract, reimbursing Sacramento Works for the services provided to welfare recipients accessing the Sacramento Works Center System.	TBD
<b>Grants Received/Continued 2016-2017</b>	<b>Amount Received</b>
<b>Los Rios Strong Workforce Initiative:</b> Co-locate Job Center staff at the four Los Rios community colleges to provide job development, follow-up, and employer/participant tracking services.	\$625,000 – 2.5 years
<b>WIOA Regional Funds:</b> Regional industry sector advisory council mapping project.	\$250,000
<b>Supervised Workforce Training (AB2060):</b> Provide recidivism reduction training and development program targeting the supervised population.	\$400,000
<b>Disability Employment Accelerator:</b>	\$185,714
<b>WIOA Regional Funds:</b> Regional industry sector advisory council mapping project.	\$250,000
<b>CalWORKs Subsidized Employment:</b> Sacramento County DHA released an RFP to provide subsidized employment. SETA is the lead on a collaboration including all OJT partners.	\$1,275,000
<b>NEG – Sector Partnerships:</b> Provide regional sector partnership strategy focused on healthcare that provides demand-driven pathways, priorities and strategies, and targets dislocated workers with enhanced career services and work-based training.	\$1,000,000
<b>Veterans Employment-Related Assistance Program:</b> Provide services to veterans, strengthen linkages with businesses in high-demand industries and develop sector strategies. Project to focus on the Utility Workers and Welders.	\$444,444



<b>Regional Industry Cluster of Opportunity III:</b> Alternative Renewable Fuels and Vehicle Technology Program to improve and increase the talent pipeline for K-12 students.	\$205,000
<b>SlingShot:</b> Planning grant to identify and create an implementation plan for increasing intergenerational income mobility, move the needle on big employment, education and jobs issues and increase prosperity and agility of regions, businesses and workers.	\$20,000 for initial planning and \$996,396 for compact development and implementation
<b>Disability Employment Initiative:</b> The California Employment Development Department (EDD) is submitting a statewide proposal to the Department of Labor (DOL) to develop flexible and innovative strategies to increase the participation of people with disabilities in existing career pathway programs in the public workforce system. These grants represent the fifth round of funding through the Disability Employment Initiative (DEI), a joint program of the DOL Employment and Training Administration and Office of Disability Employment Policy. DEI Round 2 Control Group LWIAs are: Merced, NCCC, SETA, San Bernardino County and SELACO. October 1 start date, up to 6 months planning.	\$605,000
<b>AARP Foundation:</b> SETA's BACK TO WORK 50+ project will support 50+ job seekers by providing information sessions, coaching, short term training, financial and computer literacy, supportive services, and job placement and retention services in high demand occupations.	\$70,000 extension
<b>Career Pathways Trust</b> – SETA received funding from Elk Grove Unified School District to provide career specialists for career pathway programs for high school students in the Elk Grove and Sacramento City Unified School Districts. Career Specialists will focus on five sectors, including Energy & Infrastructure, Health, Information and Communications Technology, Agriculture/Food, and Advanced Manufacturing	\$226,527/year for 4 years
<b>Prop 39:</b> Pre-apprenticeship training aligned with MC3 curriculum focused on meeting the regional construction and energy efficiency occupational demand. \$3 million available statewide for capacity building, planning and implementation. SETA will partner with Golden Sierra requesting \$750,000 to train and place 50 job seekers. Focuses on 18-24 year old youth, women, disconnected adults and veterans.	\$942,354+ \$354,750 extension
<b>Older Refugee Discretionary:</b> SETA was part of a state-wide grant application to provide social adjustment and cultural orientation services, specifically citizenship/naturalization services, to older refugees.	\$10,750
<b>SMUD Summer Youth Employment Program:</b> funded by SMUD to recruit, assess, and case manage summer internship program for 25 high school students.	\$410,168 For 3 years

ITEM IV-B – INFORMATION  
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

## Dislocated Worker Information PY 2016/2017

The following is an update of information as of February 20, 2017 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	3/10/2016	<b>Orchard Supply Hardware</b> 905 E. Bidwell St. Folsom, CA 95630	8/1/2016	40	7/7/2016 7/14/16
Unofficial	5/19/2016	<b>Sports Authority</b> 3350 Arden Way Sacramento, CA 95815	8/31/2016	150	7/28/2016
Official	6/10/2016	<b>CVS Health: Financial Services Center</b> 11092 Sun Center Dr. Rancho Cordova, CA 95670	9/30/2016	152	8/29/2016 8/31/16 9/20/16 9/22/16
Unofficial	6/27/2016	<b>Hancock Fabrics</b> 2711 El Camino Sacramento, CA 95821	7/13/2016	22	6/6/16 6/8/16
Official	6/27/2016	<b>CST California Stations</b> 4625 San Juan Avenue Fair Oaks, CA 95628	7/5/2016	6	8/18/2016
Unofficial	6/29/2016	<b>CalStar</b> 4933 Bailey Loop McClellan, CA 95652	9/15/2016	20	8/24/2016
Official	6/30/2016	<b>DCS Facility Services</b> 3731 Metro Dr. Suite 600 Sacramento, CA 95215	8/31/2016	11	Packets Delivered
Unofficial	7/5/2016	<b>California State Senate</b> 1020 N Street Sacramento, CA 95814	11/20/2016	40	8/5/16 9/28/16
Unofficial	7/24/2016	<b>Flapjacks</b> 2721 El Camino Ave. Sacramento, CA 95821	7/23/2016	27	7/29/2016
Unofficial	8/1/2016	<b>Farrell's Ice Cream</b> 1625 Watt Ave Sacramento, CA 95864	8/1/2016	100	8/3/2016
Official	9/6/2016	<b>ITT Technical Institute</b> 10863 Gold Center Dr. Ranch Cordova, CA 95670	9/16/2016	104	Declined Services
Official	10/3/2016	<b>Sutter VNA &amp; Hospice</b> 8330 Ferguson Ave Sacramento, CA 95828	12/2/2016	15	Declined Services
Official	10/10/2016	<b>Red Lion Hotel Woodlake</b> 500 Leisure Ln Sacramento, CA 95815	12/12/2016	120	12/2/2016
Official	10/11/2016	<b>Verizon Wireless</b> 10734 International Dr. Rancho Cordova, CA 95670	1/27/2016	1,180	Job Fair 11/30/16
Unofficial	10/14/2016	<b>AAA</b> 8880 Cal Center Dr. Sacramento, CA 95826	12/31/2016	15	12/8/2016

## Dislocated Worker Information PY 2016/2017

The following is an update of information as of February 20, 2017 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	11/3/2016	<b>Marvell Semiconductor, Inc.</b> 890 Glenn Dr. Folsom, CA 95630	1/27/2017	12	Pending
Unofficial	1/12/2017	<b>TransAmerica</b> 870 Glenn Dr. Folsom, Ca 95670	2/28/2017	30	1-31-17 2/1/2017
Unofficial	2/3/2017	<b>L3 Technologies, Inc.</b> 107 Woodmere Rd. Folsom, CA 95670	2/15/2017	10	2/15/2017
			<b>Total # of Affected Workers</b>	2,054	

ITEM IV-C – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

**ERA**  
**July 1 - February 17 2017**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
1STOPlighting	1	Customer Service	1
	1	Warehouse Technician	1
347Group	7	Machine Operator/Laborer	6
Advanced Call Center Technologies, LLC.	1	Call Center Training Administrator	2
	1	Customer Service Representative	125
	1	Human Resources Recruiting Admin Assistant	2
Amador Stage Lines Inc.	9	Motorcoach Operator	20
Aggressive Legal Svc Inc.	1	Court Runner	1
America's Lawns Inc.	1	Landscaping Crew	3
Arcade Creek Manor	1	Groundskeeper	1
Assurance Roofing and Construction	3	Laborer	1
Black Dog Graphics	1	Warehouse Technician	1
California Caregivers	4	Caregiver	20
California Native Plant Society	1	Director of Communications and Marketing	1
Capitol Architectural Production	3	Welder/Shop Helper	1
Carson's Coatings Inc.	3	CADD Tech	1
Chico Comcast	7	Installation Technician	1
Children's Law Ctr-Sacramento	1	Part Time Administrative Assistant	1
Cosumnes River College	1	Instructional Services Assistant II	1
D V Austin Contractors	3	Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons	1
Davis Academy Driving School	1	Driving Instructor	2
Davis Center	1	Administrative Assistant I	1
Denio's Roseville Farmers Market and Auction, Inc.	1	Cashier	4
Electrofreeze of Northern California	1	Office Administrator	1
Elite Cleaning	1	Housecleaner	2
Enterprise Holdings, Inc.	1	Service Agent	4
Essential Healthcare Staffing	4	Occupational Therapist - Home Healthcare	
	4	Physical Therapist - Home Healthcare	
	4	Speech Therapist - Home Healthcare	2
Excel Network LLC	1	Core Gas Agent	65
Falafel Corner	8	Line Server	1
Farmers Insurance	1	Bilingual Insurance Sales	1
Fedex Freight	9	City Driver	1
Folsom Dam Car Wash	1	Car Wash Line Work	5
Frito-Lay	9	Route Sales Representative - General	13
Fulton-El Camino Rec-Park District	10	Recreational Leaders	20
Handyman Network	7	Handyman/Contractor	5
Health and Life Organization	1	Member Service I	1
	4	Registered Dental	2
Hialeah Terrace	4	Caregiver	2
Imko Workforce Solutions	7	Automotive Mechanics	1
	3	Mig Welder	1
InSync Consulting Services LLC	1	Customer Service Professional	90
Island Angels	1	Administrative/Care Coordinator	1
	4	Caregiver	1
JUMA Ventures	1	Enterprise Manager	1
Junk King	9	Driver/Loader	1

**ERA**  
**July 1 - February 17 2017**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
L - 3 Communications Corporation	1	Contracts Administrator	1
	1	Sr. Proposal Administrator	1
Labor Finders	9	Labor	1
La Bou Bakery & Cafe	8	Food Prep/Sandwich Maker/Cashier	1
Lewis Group Of Companies	4	Maintenance Technician	3
LICAP Technologies	9	Maintenance & Facility Technician	1
	2	R & D Engineer	1
Los Rios Community College	6	Information Technology Business/Technical Analyst I	1
	1	Accountant	2
	1	Account Clerk III	1
	1	Administrative Assistant I	6
	1	Administrative Assistant II	5
	1	Admissions/Records Evaluator I	2
	1	Admissions/Records Clerk II	1
	1	Admissions/Records Clerk III	1
	1	Admissions/Records Evaluator I	1
	1	Art Assistant Professor (Studio Art)	1
	1	Associate Vice Chancellor, Resource Development	1
	1	Associate Vice President of Instruction	1
	1	Athletic Trainer	1
	1	Biology Assistant Professor	1
	1	Clerk II	2
	1	Clerk III	5
	1	College Police Detective	1
	1	Communications and Public Information Officer	1
	1	Computer Information Science Assistant Professor	3
	1	Confidential Human Resources Specialist I	1
	1	Confidential Human Resources Specialist II	1
	1	Confidential Human Resources Specialist III	1
	1	Counseling Clerk I	1
	1	Counseling Clerk II	2
	1	Counselor	2
	1	Culinary Arts Management Adjunct Assistant Professor	1
	1	Custodial/Receiving Supervisor	1
	1	Dean of Career and Technical Education	1
	1	Dean of Distance Education, Virtual Education Center	1
	1	Dean of Institutional Effectiveness	1
	1	Dean of Instruction	1
4	Dental Hygiene Assistant Professor	1	
	Dean of Kinesiology, Health, and Athletics	1	
1	Dean of Student Services Admissions and Transition Services	1	
1	Director of Administrative Services	1	
1	Director of Facilities Planning and Construction	1	
1	Director of Human Resources	1	
1	Director of Marketing and Communication, Harris Center for the Arts	1	
6	Educational Media and Web Design Specialist	1	
1	Electronics Technology Assistant Professor+D160	1	
1	Employee Benefits Specialist	1	
1	Employee Benefits Supervisor	1	

**ERA**  
**July 1 - February 17 2017**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
Los Rios Community College	1	Engineering Assistant Professor	1
	2	Facilities Planning and Engineering Specialist	1
	1	Facilities Planning Specialist	2
	1	Fashion Assistant Professor	1
	1	Financial Aid Clerk II	2
	1	Financial Aid Supervisor	1
	1	Foreign Languages Assistant Professor	1
	1	Foster and Kinship Care Education Coordinator	1
	1	Grant Coordination Clerk	1
	1	Grant Program Director Career and Technical Programs	1
	1	Groundskeeper	1
	1	Head Grounds Maintenance Technician	1
	1	Healthcare Interpreting Assistant Professor	1
	1	Horticulture Assistant Professor	1
	6	Information Technology Business/Technical Analyst II	1
	1	Information Technology Director of Production Services	1
	6	Information Technology Systems/Database Administrator Analyst II	1
	1	Instructional Assistant - Accounting Laboratory	1
	1	Instructional Assistant - Campus Computer Laboratory	1
	1	Instructional Assistant -Costuming and Makeup	1
	1	Instructional Assistant - Disabled Student Program & Services	1
	1	Instructional Assistant - Learning Resources	1
	1	Instructional Assistant-Music	1
	1	Instructional Assistant -Tutorial Center	2
	1	Instructional Assistant - Welding Technology	1
	1	Instructional Services Assistant II	1
	6	IT Business/Technical Analyst I	1
	1	Journalism Assistant Professor	1
	1	Kinesiology Assistant Professor/Head Men's Baseball Coach	1
	1	Laboratory Technician-Science Chemistry	1
	7	Lead Laboratory Technician - Mechanics	1
	1	Lead Library Media Technical Assistant	1
	3	Lead Maintenance Electrician	1
	1	Learning Disabilities Assistant Professor	1
	1	Learning Skills and Tutorial Services Coordinator	1
	1	Legal Assisting Assistant Professor	1
	1	Library Media Technical Assistant	1
	1	Maintenance Operations Clerk	1
	7	Maintenance Plumber	1
	1	Mathematics Assistant Professor	2
1	Mathematics Lab Coordinator	1	
3	Mechanical-Electrical Systems Technician	1	
1	Nursing Assistant Professor	7	
1	Occupational Therapy Assistant (OTA) Assistant Professor	1	
1	Physical Education/Athletic Attendant	1	
1	Physical Therapy Assistant Professor	1	
1	Physics Assistant Professor	1	
1	Physics/Astronomy Assistant Professor	1	
1	Police Officer	1	



**ERA**  
**July 1 - February 17 2017**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
Los Rios Community College	1	President, Folsom Lake College	1
	1	President, Sacramento City College	1
	1	Project Director for TRIO, Educational Talent Search	1
	1	Project Director for TRIO, Student Support Services, STEM, and Veterans Programs	1
	1	Psychology Assistant Professor	1
	1	Public Relations Technician	1
	1	Research Analyst	2
	1	Respiratory Care Assistant Professor	1
	6	Senior IT Network Administrator Analyst	2
	6	Senior IT Technician -Lab/Area Microcomputer Support	1
	6	Sr. Information Technology Network Administrator Analyst	1
	1	Student Personnel Assistant-Assessment and Testing	1
	1	Student Personnel Assistant-Cultural Awareness Center	2
	1	Student Personnel Assistant-DSP&S	1
	1	Student Personnel Assistant-Student Life	2
	1	Student Personnel Assistant-Student Services	2
	1	Student Success and Support Program Specialist	1
	1	Theatre Arts Assistant Professor	1
	1	Theater Arts (Technical) Adjunct Assistant Professor	1
	1	Vice Chancellor of Education and Technology	1
	1	Vice President of Instruction	1
	1	Vice President of Student Services	1
	1	Women's Basketball Adjunct Faculty Head Coach	1
	1	Women's Track and Field Head Coach	1
McLane Company, Inc.	10	Independent Sales Representative	1
ProWraps, Inc.	1	Office Manager/Project Manager	1
MGO Strategic Staffing	1	Administrative Assistant	1
	1	Senior Accountant	1
Mr. Security Camera	7	Installation Technician	1
Nor Cal Mobile Mechanics	7	Auto Technician	1
Pinnacle Telecommunications, Inc.	7	Central Office Installer - Level 2 or Higher	1
	1	CFO/Controller	1
	2	Detail/Field Engineer	1
	1	Engineering Quality Auditor	1
	6	Network Engineer	1
Ramos Oil Company	1	Maintenance Worker	1
Randstad U.S., LP	9	Production	200
Ray McCauley Insurance Agency	1	Insurance Sales Agent	1
Resource Staffing Group	1	Document Agent	30
	1	Inbound Customer Service Representative	2
	9	Warehouse Clerk	3
Retail Business Development	1	Wireless Sales Ambassador	8
Rimenetics	9	Manufacturing/Production Worker	5
River City Rickshaw LLC.	9	Pedicab Driver	1

**ERA**  
**July 1 - February 17 2017**

EMPLOYER	CRITICAL CLUSTERS	JOB	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
Sacramento Asian/Pacific Chamber	1	Events Coordinator	1
	1	Manager of Membership Relations/Business Development/Programs	1
	1	Marketing and Events Coordinator	1
Sacramento Employment & Training Agency	1	Accountant II (Supervisory)	1
	1	Administrative Assistant	1
	1	Children and Family Services Facilities Supply Clerk	1
	1	Payroll Specialist	1
	1	Head Start Site Supervisor	2
	1	Personnel Analyst	1
	1	Senior Payroll Specialist	1
Sacramento LGBT Community Center	1	Development Coordinator	1
	1	Executive and Finance Assistant	1
Sacramento Regional Transit District	1	Director, Office Management and Budget	1
Safety Center Inc.	4	Alcohol and Drug Program Counselor	1
	1	Alcohol and Drug Program Staff I	1
	1	Bi-Lingual Alcohol and Drug Program Counselor	1
Saint Claire's Nursing Home	1	Cook	3
	4	Dietary Aid	3
	1	Laundry Worker/Housekeeper	3
	1	Janitorial Maintenance Worker	3
Saint John's Lutheran Church	1	Church Accountant/Bookkeeper	1
Universal Security & Fire Inc.	1	Alarm Technician Trainee	2
University Of The Pacific, Mc George School Of Law	1	Legal Advocate	1
Tele Direct	10	Customer Service Representative (CSR)	30
The Kensington	4	Caregiver	1
	8	Server	1
Tots of Love Child Development Center, LLC.	1	Preschool Teacher	3
Urban Strategies Inc.	1	Education Liaison	1
Victoria S Mosur DDS PC	4	Registered Dental Assistant (RDA)	1
Villara Corporation	1	Sales	1
Volunteers of America Sacramento	1	Support Staff/Monitor	6
Weidmann-ACTI Inc.	9	Shipping Technician	1
WFVC Contact Centers	1	Phone Banker I	1
Wheel Pros	9	Warehouse Worker	2
	9	Warehouse Driver/Worker	1
<b>Total</b>			<b>922</b>

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of January was 5.3%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA  
(MSA)  
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)  
Seasonal cutbacks in retail trade led month-over job decline**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.3 percent in January 2017, up from a revised 4.8 percent in December 2016, and below the year-ago estimate of 5.6 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 5.1 percent for the nation during the same period. The unemployment rate was 5.3 percent in El Dorado County, 4.5 percent in Placer County, 5.4 percent in Sacramento County, and 6.6 percent in Yolo County.

**NOTE: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor's annual revision process.**

**Between December 2016 and January 2017**, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 15,000 to total 955,500 jobs.

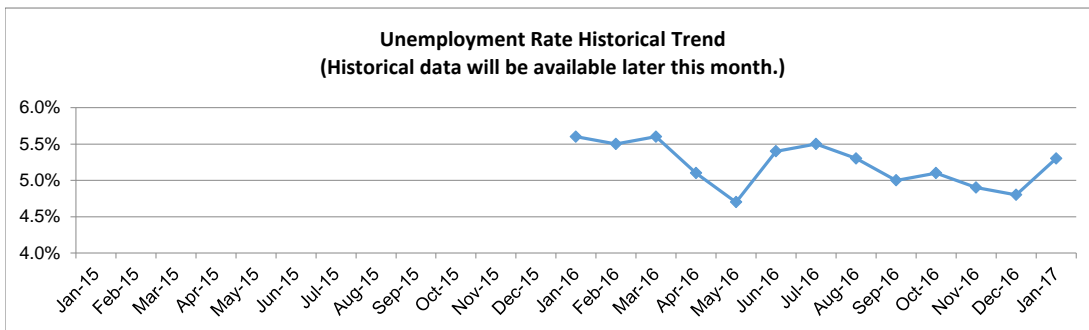
- Trade, transportation, and utilities (down 5,500 jobs) experienced a normal seasonal job decline from December to January as holiday seasonal jobs ended. Retail trade (down 4,800 jobs) accounted for 87 percent of the decrease.
- Construction shed 3,600 jobs over the month. Specialty trade contractors was down 2,800 jobs, and construction of buildings cut back 300 jobs.
- Professional and business services dipped by 2,900 jobs. Administrative and support and waste services accounted for the loss, reporting a decline of 3,100 jobs.
- Three major industries experienced month-over gains. Government grew by 1,000 jobs. Other services added 300 jobs. Manufacturing was up 100 jobs.

**Between January 2016 and January 2017**, total jobs in the region increased by 18,100, or 1.9 percent.

- Educational and health services (up 6,000 jobs) continued to lead year-over growth for the fourth consecutive month. Health care and social assistance led the expansion with 6,300 jobs.
- Professional and business services added 5,900 jobs from last January. Administrative and support and waste services (up 3,700 jobs) was responsible for nearly 63 percent of the job gain for the industry.
- Trade, transportation, and utilities gained 3,200 jobs. Retail trade was up 1,500 jobs. Transportation, warehousing, and utilities added 1,100 jobs, and wholesale trade expanded by 600 jobs.
- Four major industries experienced job reductions from last January. Construction shed 800 jobs. Other services, information, and manufacturing were down 600 jobs each.

IMMEDIATE RELEASE  
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.3 percent in January 2017, up from a revised 4.8 percent in December 2016, and below the year-ago estimate of 5.6 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 5.1 percent for the nation during the same period. The unemployment rate was 5.3 percent in El Dorado County, 4.5 percent in Placer County, 5.4 percent in Sacramento County, and 6.6 percent in Yolo County.



Industry	Dec-2016	Jan-2017	Change		Jan-2016	Jan-2017	Change
	Revised	Prelim			Prelim		
Total, All Industries	970,500	955,500	(15,000)		937,400	955,500	18,100
Total Farm	8,200	7,700	(500)		7,700	7,700	0
Total Nonfarm	962,300	947,800	(14,500)		929,700	947,800	18,100
Mining, Logging, and Construction	53,500	49,900	(3,600)		50,600	49,900	(700)
Mining and Logging	500	500	0		400	500	100
Construction	53,000	49,400	(3,600)		50,200	49,400	(800)
Manufacturing	35,500	35,600	100		36,200	35,600	(600)
Trade, Transportation & Utilities	158,400	152,900	(5,500)		149,700	152,900	3,200
Information	13,600	13,400	(200)		14,000	13,400	(600)
Financial Activities	52,600	52,400	(200)		51,100	52,400	1,300
Professional & Business Services	132,400	129,500	(2,900)		123,600	129,500	5,900
Educational & Health Services	150,700	148,600	(2,100)		142,600	148,600	6,000
Leisure & Hospitality	101,700	100,300	(1,400)		97,400	100,300	2,900
Other Services	29,600	29,900	300		30,500	29,900	(600)
Government	234,300	235,300	1,000		234,000	235,300	1,300

Notes: Data not adjusted for seasonality. Data may not add due to rounding  
 Labor force data are revised month to month

**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**January 2017 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	<b>---</b>	<b>19,082,500</b>	<b>18,033,300</b>	<b>1,049,200</b>	<b>5.5%</b>
ALAMEDA	7	837,900	803,700	34,200	4.1%
ALPINE	11	630	600	30	4.5%
AMADOR	28	14,580	13,660	920	6.3%
BUTTE	31	102,500	95,300	7,300	7.1%
CALAVERAS	27	20,780	19,520	1,260	6.1%
COLUSA	58	10,570	8,070	2,500	23.6%
CONTRA COSTA	9	556,300	532,200	24,100	4.3%
DEL NORTE	34	9,870	9,130	750	7.5%
EL DORADO	19	89,600	84,900	4,700	5.3%
FRESNO	48	447,400	399,900	47,400	10.6%
GLENN	45	13,060	11,790	1,270	9.7%
HUMBOLDT	15	62,040	59,000	3,040	4.9%
IMPERIAL	57	74,600	59,900	14,700	19.6%
INYO	20	8,890	8,410	480	5.4%
KERN	50	389,100	345,800	43,300	11.1%
KINGS	53	56,400	49,800	6,600	11.7%
LAKE	31	29,520	27,420	2,100	7.1%
LASSEN	37	10,730	9,890	850	7.9%
LOS ANGELES	17	5,037,200	4,779,800	257,400	5.1%
MADERA	46	62,700	56,400	6,300	10.0%
MARIN	2	140,300	135,800	4,500	3.2%
MARIPOSA	40	7,040	6,420	620	8.8%
MENDOCINO	24	39,220	36,990	2,230	5.7%
MERCED	55	114,900	100,500	14,500	12.6%
MODOC	47	3,200	2,880	330	10.3%
MONO	9	9,000	8,610	390	4.3%
MONTEREY	52	212,300	188,400	23,800	11.2%
NAPA	14	71,100	67,700	3,400	4.8%
NEVADA	15	48,670	46,290	2,380	4.9%
ORANGE	5	1,593,100	1,531,400	61,700	3.9%
PLACER	11	179,500	171,400	8,100	4.5%
PLUMAS	56	7,470	6,480	990	13.2%
RIVERSIDE	24	1,062,500	1,002,000	60,500	5.7%
SACRAMENTO	20	696,100	658,700	37,400	5.4%
SAN BENITO	33	29,800	27,600	2,200	7.4%
SAN BERNARDINO	20	947,100	895,700	51,300	5.4%
SAN DIEGO	11	1,569,700	1,499,200	70,600	4.5%
SAN FRANCISCO	2	558,400	540,300	18,000	3.2%
SAN JOAQUIN	39	319,800	292,100	27,700	8.7%
SAN LUIS OBISPO	8	138,200	132,300	5,900	4.2%
SAN MATEO	1	447,000	433,900	13,100	2.9%
SANTA BARBARA	26	214,300	201,700	12,600	5.9%
SANTA CLARA	4	1,024,700	987,100	37,600	3.7%
SANTA CRUZ	41	142,600	130,000	12,600	8.9%
SHASTA	34	75,200	69,500	5,600	7.5%
SIERRA	43	1,310	1,190	130	9.5%
SISKIYOU	49	17,690	15,790	1,900	10.7%
SOLANO	23	207,300	195,600	11,700	5.6%
SONOMA	6	257,100	246,800	10,300	4.0%
STANISLAUS	41	246,100	224,100	22,000	8.9%
SUTTER	50	45,000	40,000	5,000	11.1%
TEHAMA	36	25,520	23,590	1,930	7.6%
TRINITY	38	4,880	4,470	410	8.4%
TULARE	54	206,800	181,100	25,700	12.4%
TUOLUMNE	30	21,690	20,230	1,460	6.7%
VENTURA	17	428,700	407,000	21,700	5.1%
YOLO	29	106,500	99,500	7,000	6.6%
YUBA	44	28,600	25,800	2,700	9.6%

**Notes**

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population controls at the state level.

**REPORT 400 M**  
**Monthly Labor Force Data for California**  
**Counties and Metropolitan Areas**  
**January 2017 - Preliminary**  
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	<b>---</b>	<b>19,082,500</b>	<b>18,033,300</b>	<b>1,049,200</b>	<b>5.5%</b>
ANAHEIM-SANTA ANA-IRVINE MD (Orange Co.)	7	1,593,100	1,531,400	61,700	3.9%
BAKERSFIELD MSA (Kern Co.)	56	389,100	345,800	43,300	11.1%
CHICO MSA (Butte Co.)	36	102,500	95,300	7,300	7.1%
EL CENTRO MSA (Imperial Co.)	63	74,600	59,900	14,700	19.6%
FRESNO MSA (Fresno Co.)	54	447,400	399,900	47,400	10.6%
HANFORD CORCORAN MSA (Kings Co.)	59	56,400	49,800	6,600	11.7%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	20	5,037,200	4,779,800	257,400	5.1%
MADERA MSA (Madera Co.)	51	62,700	56,400	6,300	10.0%
MERCED MSA (Merced Co.)	61	114,900	100,500	14,500	12.6%
MODESTO MSA (Stanislaus Co.)	46	246,100	224,100	22,000	8.9%
NAPA MSA (Napa Co.)	17	71,100	67,700	3,400	4.8%
OAKLAND HAYWARD BERKELEY MD	10	1,394,200	1,335,900	58,200	4.2%
Alameda Co.	9	837,900	803,700	34,200	4.1%
Contra Costa Co.	12	556,300	532,200	24,100	4.3%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	20	428,700	407,000	21,700	5.1%
REDDING MSA (Shasta Co.)	39	75,200	69,500	5,600	7.5%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	27	2,009,600	1,897,800	111,800	5.6%
Riverside Co.	29	1,062,500	1,002,000	60,500	5.7%
San Bernardino Co.	24	947,100	895,700	51,300	5.4%
SACRAMENTO--ROSEVILLE--ARDEN-ARCADE MSA	22	1,071,700	1,014,400	57,300	5.3%
El Dorado Co.	22	89,600	84,900	4,700	5.3%
Placer Co.	14	179,500	171,400	8,100	4.5%
Sacramento Co.	24	696,100	658,700	37,400	5.4%
Yolo Co.	34	106,500	99,500	7,000	6.6%
SALINAS MSA (Monterey Co.)	58	212,300	188,400	23,800	11.2%
SAN DIEGO CARLSBAD MSA (San Diego Co.)	14	1,569,700	1,499,200	70,600	4.5%
SAN FRANCISCO REDWOOD CITY SOUTH SAN FRANCISCO MD	2	1,005,300	974,200	31,200	3.1%
San Francisco Co.	3	558,400	540,300	18,000	3.2%
San Mateo Co.	1	447,000	433,900	13,100	2.9%
SAN JOSE SUNNYVALE SANTA CLARA MSA	6	1,054,500	1,014,700	39,800	3.8%
San Benito Co.	38	29,800	27,600	2,200	7.4%
Santa Clara Co.	5	1,024,700	987,100	37,600	3.7%
SAN LUIS OBISPO PASO ROBLES ARROYO GRANDE MSA (San Luis Obispo Co.)	10	138,200	132,300	5,900	4.2%
SAN RAFAEL MD (Marin Co.)	3	140,300	135,800	4,500	3.2%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	46	142,600	130,000	12,600	8.9%
SANTA MARIA SANTA BARBARA MSA (Santa Barbara Co.)	31	214,300	201,700	12,600	5.9%
SANTA ROSA MSA (Sonoma Co.)	8	257,100	246,800	10,300	4.0%
STOCKTON LODI MSA (San Joaquin Co.)	44	319,800	292,100	27,700	8.7%
VALLEJO FAIRFIELD MSA (Solano Co.)	27	207,300	195,600	11,700	5.6%
VISALIA PORTERVILLE MSA (Tulare Co.)	60	206,800	181,100	25,700	12.4%
YUBA CITY MSA	53	73,600	65,800	7,700	10.5%
Sutter Co.	56	45,000	40,000	5,000	11.1%
Yuba Co.	49	28,600	25,800	2,700	9.6%
Alpine Co.	14	630	600	30	4.5%
Amador Co.	33	14,580	13,660	920	6.3%
Calaveras Co.	32	20,780	19,520	1,260	6.1%
Colusa Co.	64	10,570	8,070	2,500	23.6%
Del Norte Co.	39	9,870	9,130	750	7.5%
Glenn Co.	50	13,060	11,790	1,270	9.7%
Humboldt Co.	18	62,040	59,000	3,040	4.9%
Inyo Co.	24	8,890	8,410	480	5.4%
Lake Co.	36	29,520	27,420	2,100	7.1%
Lassen Co.	42	10,730	9,890	850	7.9%
Mariposa Co.	45	7,040	6,420	620	8.8%
Mendocino Co.	29	39,220	36,990	2,230	5.7%
Modoc Co.	52	3,200	2,880	330	10.3%
Mono Co.	12	9,000	8,610	390	4.3%
Nevada Co.	18	48,670	46,290	2,380	4.9%
Plumas Co.	62	7,470	6,480	990	13.2%
Sierra Co.	48	1,310	1,190	130	9.5%
Siskiyou Co.	55	17,690	15,790	1,900	10.7%
Tehama Co.	41	25,520	23,590	1,930	7.6%
Trinity Co.	43	4,880	4,470	410	8.4%
Tuolumne Co.	35	21,690	20,230	1,460	6.7%

**Notes**

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population controls at the state level.

**REPORT 400 R**  
**Monthly Labor Force Data for Regional Planning Units**  
**January 2017 - Preliminary**  
 Data Not Seasonally Adjusted

REGION	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>19,082,500</b>	<b>18,033,300</b>	<b>1,049,200</b>	<b>5.5%</b>
<b>COASTAL REGION</b>	<b>13</b>	<b>707,300</b>	<b>652,400</b>	<b>54,900</b>	<b>7.8%</b>
MONTEREY	---	212,300	188,400	23,800	11.2%
SAN LUIS OBISPO	---	138,200	132,300	5,900	4.2%
SANTA BARBARA	---	214,300	201,700	12,600	5.9%
SANTA CRUZ	---	142,600	130,000	12,600	8.9%
<b>MIDDLE SIERRA</b>	<b>11</b>	<b>64,100</b>	<b>59,800</b>	<b>4,300</b>	<b>6.6%</b>
AMADOR	---	14,580	13,660	920	6.3%
CALAVERAS	---	20,780	19,520	1,260	6.1%
MARIPOSA	---	7,040	6,420	620	8.8%
TUOLUMNE	---	21,690	20,230	1,460	6.7%
<b>HUMBOLDT</b>	<b>5</b>	<b>62,000</b>	<b>59,000</b>	<b>3,000</b>	<b>4.9%</b>
HUMBOLDT	---	62,040	59,000	3,040	4.9%
<b>NORTH STATE</b>	<b>12</b>	<b>307,000</b>	<b>284,500</b>	<b>22,600</b>	<b>7.3%</b>
BUTTE	---	102,500	95,300	7,300	7.1%
DEL NORTE	---	9,870	9,130	750	7.5%
LASSEN	---	10,730	9,890	850	7.9%
MODOC	---	3,200	2,880	330	10.3%
NEVADA	---	48,670	46,290	2,380	4.9%
PLUMAS	---	7,470	6,480	990	13.2%
SHASTA	---	75,200	69,500	5,600	7.5%
SIERRA	---	1,310	1,190	130	9.5%
SISKIYOU	---	17,690	15,790	1,900	10.7%
TEHAMA	---	25,520	23,590	1,930	7.6%
TRINITY	---	4,880	4,470	410	8.4%
<b>CAPITOL REGION</b>	<b>10</b>	<b>1,169,500</b>	<b>1,100,700</b>	<b>68,800</b>	<b>5.9%</b>
ALPINE	---	630	600	30	4.5%
COLUSA	---	10,570	8,070	2,500	23.6%
EL DORADO	---	89,600	84,900	4,700	5.3%
GLENN	---	13,060	11,790	1,270	9.7%
PLACER	---	179,500	171,400	8,100	4.5%
SACRAMENTO	---	696,100	658,700	37,400	5.4%
SUTTER	---	45,000	40,000	5,000	11.1%
YOLO	---	106,500	99,500	7,000	6.6%
YUBA	---	28,600	25,800	2,700	9.6%
<b>EAST BAY</b>	<b>3</b>	<b>1,394,200</b>	<b>1,335,900</b>	<b>58,200</b>	<b>4.2%</b>
ALAMEDA	---	837,900	803,700	34,200	4.1%
CONTRA COSTA	---	556,300	532,200	24,100	4.3%
<b>NORTH BAY</b>	<b>4</b>	<b>744,500</b>	<b>710,200</b>	<b>34,200</b>	<b>4.6%</b>
LAKE	---	29,520	27,420	2,100	7.1%
MARIN	---	140,300	135,800	4,500	3.2%
MENDOCINO	---	39,220	36,990	2,230	5.7%
NAPA	---	71,100	67,700	3,400	4.8%
SOLANO	---	207,300	195,600	11,700	5.6%
SONOMA	---	257,100	246,800	10,300	4.0%
<b>BAY-PENINSULA</b>	<b>1</b>	<b>2,059,900</b>	<b>1,988,900</b>	<b>71,000</b>	<b>3.4%</b>
SAN BENITO	---	29,800	27,600	2,200	7.4%
SAN FRANCISCO	---	558,400	540,300	18,000	3.2%
SAN MATEO	---	447,000	433,900	13,100	2.9%
SANTA CLARA	---	1,024,700	987,100	37,600	3.7%
<b>SAN JOAQUIN VALLEY AND ASSOCIATED COUNTIES</b>	<b>14</b>	<b>1,861,100</b>	<b>1,666,800</b>	<b>194,400</b>	<b>10.4%</b>
FRESNO	---	447,400	399,900	47,400	10.6%
INYO	---	8,890	8,410	480	5.4%
KERN	---	389,100	345,800	43,300	11.1%
KINGS	---	56,400	49,800	6,600	11.7%
MADERA	---	62,700	56,400	6,300	10.0%
MERCED	---	114,900	100,500	14,500	12.6%
MONO	---	9,000	8,610	390	4.3%
SAN JOAQUIN	---	319,800	292,100	27,700	8.7%
STANISLAUS	---	246,100	224,100	22,000	8.9%
TULARE	---	206,800	181,100	25,700	12.4%
<b>SOUTHERN BORDER</b>	<b>8</b>	<b>1,644,300</b>	<b>1,559,100</b>	<b>85,200</b>	<b>5.2%</b>
IMPERIAL	---	74,600	59,900	14,700	19.6%
SAN DIEGO	---	1,569,700	1,499,200	70,600	4.5%
<b>LOS ANGELES BASIN</b>	<b>7</b>	<b>5,037,200</b>	<b>4,779,800</b>	<b>257,400</b>	<b>5.1%</b>
LOS ANGELES	---	5,037,200	4,779,800	257,400	5.1%
<b>ORANGE</b>	<b>2</b>	<b>1,593,100</b>	<b>1,531,400</b>	<b>61,700</b>	<b>3.9%</b>
ORANGE	---	1,593,100	1,531,400	61,700	3.9%
<b>INLAND EMPIRE</b>	<b>9</b>	<b>2,009,600</b>	<b>1,897,800</b>	<b>111,800</b>	<b>5.6%</b>
RIVERSIDE	---	1,062,500	1,002,000	60,500	5.7%
SAN BERNARDINO	---	947,100	895,700	51,300	5.4%
<b>VENTURA</b>	<b>6</b>	<b>428,700</b>	<b>407,000</b>	<b>21,700</b>	<b>5.1%</b>
VENTURA	---	428,700	407,000	21,700	5.1%

Notes  
 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.  
 2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population controls at the state level.



**REPORT 400 W**  
**Monthly Labor Force Data for Local Workf**  
**January 2017 - Prelim**  
 Data Not Seasonally Ad

<b>REGION</b>	<b>RANK BY RATE</b>
<b>STATE TOTAL</b>	---
<b>ALAMEDA COUNTY</b> Alameda County, except Oakland City	<b>4</b>
<b>OAKLAND CITY</b> Oakland City	<b>21</b>
<b>CONTRA COSTA COUNTY</b> Contra Costa County, except Richmond City	<b>10</b>
<b>RICHMOND CITY</b> Richmond City	<b>19</b>
<b>LOS ANGELES COUNTY</b> Los Angeles County, except Los Angeles City, Verdugo Consortium, Foothill Consortium, South Bay Consortium, Southeast Los Angeles County Consortium, and Pacific Gateway Workforce Investment Network	<b>20</b>
<b>LOS ANGELES CITY</b> Los Angeles City	<b>24</b>
<b>VERDUGO CONSORTIUM</b> Burbank, Glendale, and La Cañada Flintridge Cities	<b>15</b>
<b>FOOTHILL CONSORTIUM</b>  Arcadia, Duarte, Monrovia, Pasadena, Sierra Madre, and South Pasadena Cities	<b>7</b>
<b>SOUTH BAY CONSORTIUM</b> Carson, El Segundo, Gardena, Hawthorne, Hermosa Beach, Inglewood, Lawndale, Manhattan Beach, Redondo Beach, Lomita, and Torrance Cities	<b>14</b>
<b>SELACO (SOUTHEAST LOS ANGELES COUNTY CONSORTIUM)</b> Artesia, Bellflower, Cerritos, Downey, Hawaiian Gardens, Lakewood, and Norwalk Cities	<b>12</b>
<b>PACIFIC GATEWAY WORKFORCE INVESTMENT NETWORK</b> Long Beach and Signal Hill Cities	<b>26</b>
<b>ORANGE COUNTY</b> Orange County, except Anaheim and Santa Ana Cities	<b>3</b>
<b>ANAHEIM CITY</b> Anaheim City	<b>18</b>
<b>SANTA ANA CITY</b> Santa Ana City	<b>11</b>
<b>SAN JOSE - SILICON VALLEY</b> Santa Clara County, except Cupertino, Los Altos, Milpitas, Mountain View, Palo Alto, Santa Clara, and Sunnyvale Cities	<b>5</b>
<b>NOVA (NORTH VALLEY CONSORTIUM)</b> Cupertino, Los Altos, Milpitas, Mountain View, Palo Alto, Santa Clara, and Sunnyvale Cities; San Mateo County	<b>1</b>
<b>GOLDEN SIERRA CONSORTIUM</b> Alpine, El Dorado, and Placer Counties	<b>16</b>
<b>KERN, INYO, MONO CONSORTIUM</b> Kern, Inyo, and Mono Counties	<b>40</b>
<b>MOTHER LODGE CONSORTIUM</b>	<b>32</b>

Amador, Calaveras, Mariposa, and Tuolumne Counties	
<b>NORTEC (NORTHERN RURAL TRAINING AND EMPLOYMENT CONSORTIUM)</b> Butte, Del Norte, Lassen, Nevada, Modoc, Plumas, Shasta, Sierra, Siskiyou, Tehama, and Trinity Counties	<b>33</b>
<b>NCCC (NORTH CENTRAL COUNTIES CONSORTIUM)</b> Colusa, Glenn, Sutter, and Yuba Counties	<b>43</b>
<b>WORKFORCE ALLIANCE OF THE NORTH BAY (NORTH BAY CONSORTIUM)</b> Napa, Lake, and Marin Counties	<b>8</b>
<b>FRESNO COUNTY</b> Fresno County	<b>39</b>
<b>HUMBOLDT COUNTY</b> Humboldt County	<b>17</b>
<b>IMPERIAL COUNTY</b> Imperial County	<b>46</b>
<b>KINGS COUNTY</b> Kings County	<b>42</b>
<b>MADERA COUNTY</b> Madera County	<b>38</b>
<b>MENDOCINO COUNTY</b> Mendocino County	<b>28</b>
<b>MERCED COUNTY</b> Merced County	<b>45</b>
<b>MONTEREY COUNTY</b> Monterey County	<b>41</b>
<b>RIVERSIDE COUNTY</b> Riverside County	<b>29</b>
<b>SACRAMENTO CITY/COUNTY</b> Sacramento County	<b>23</b>
<b>SAN BENITO COUNTY</b> San Benito County	<b>34</b>
<b>SAN BERNARDINO COUNTY</b> San Bernardino County	<b>25</b>
<b>SAN DIEGO CITY/COUNTY</b> San Diego County	<b>13</b>
<b>SAN FRANCISCO CITY/COUNTY</b> San Francisco County	<b>2</b>
<b>SAN JOAQUIN COUNTY</b> San Joaquin County	<b>35</b>
<b>SAN LUIS OBISPO COUNTY</b> San Luis Obispo County	<b>9</b>
<b>SANTA BARBARA COUNTY</b> Santa Barbara County	<b>30</b>
<b>SANTA CRUZ COUNTY</b> Santa Cruz County	<b>36</b>
<b>SOLANO COUNTY</b> Solano County	<b>27</b>
<b>SONOMA COUNTY</b> Sonoma County	<b>6</b>
<b>STANISLAUS COUNTY</b> Stanislaus County	<b>37</b>
<b>TULARE COUNTY</b> Tulare County	<b>44</b>
<b>VENTURA COUNTY</b> Ventura County	<b>22</b>
<b>YOLO COUNTY</b> Yolo County	<b>31</b>

**Notes**

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population c

Force Development Areas  
 Primary  
 Adjusted

LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
19,082,500	18,033,300	1,049,200	5.5%
624,600	601,200	23,400	3.7%
213,300	202,500	10,800	5.1%
502,800	481,400	21,400	4.3%
53,500	50,800	2,700	5.0%
1,845,300	1,752,300	93,000	5.0%
2,030,600	1,920,600	110,000	5.4%
169,000	161,300	7,700	4.6%
159,100	152,700	6,400	4.0%
362,400	346,000	16,400	4.5%
225,800	215,700	10,100	4.5%
244,900	231,200	13,700	5.6%
1,264,300	1,218,100	46,200	3.7%
170,500	162,100	8,400	4.9%
158,300	151,200	7,100	4.5%
700,700	673,100	27,600	3.9%
771,000	747,900	23,100	3.0%
269,800	256,900	12,900	4.8%
407,000	362,800	44,200	10.9%
64,100	59,800	4,300	6.6%

307,000	284,500	22,600	7.3%
97,200	85,700	11,500	11.8%
240,900	230,900	10,000	4.1%
447,400	399,900	47,400	10.6%
62,040	59,000	3,040	4.9%
74,600	59,900	14,700	19.6%
56,400	49,800	6,600	11.7%
62,700	56,400	6,300	10.0%
39,220	36,990	2,230	5.7%
114,900	100,500	14,500	12.6%
212,300	188,400	23,800	11.2%
1,062,500	1,002,000	60,500	5.7%
696,100	658,700	37,400	5.4%
29,800	27,600	2,200	7.4%
947,100	895,700	51,300	5.4%
1,569,700	1,499,200	70,600	4.5%
558,400	540,300	18,000	3.2%
319,800	292,100	27,700	8.7%
138,200	132,300	5,900	4.2%
214,300	201,700	12,600	5.9%
142,600	130,000	12,600	8.9%
207,300	195,600	11,700	5.6%
257,100	246,800	10,300	4.0%
246,100	224,100	22,000	8.9%
206,800	181,100	25,700	12.4%
428,700	407,000	21,700	5.1%
106,500	99,500	7,000	6.6%

**controls at the state level.**

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)  
 January 2017 - Preliminary  
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
El Dorado County	89,600	84,900	4,700	5.3%	1.000000	1.000000
Cameron Park CDP	8,900	8,500	400	4.6%	0.099797	0.085585
Diamond Springs CDP	5,100	4,700	300	6.6%	0.055621	0.070626
El Dorado Hills CDP	21,600	20,800	800	3.7%	0.245026	0.169084
Georgetown CDP	1,000	900	100	9.2%	0.010742	0.019402
Placerville city	4,700	4,300	300	7.2%	0.050999	0.070532
Pollock Pines CDP	3,100	3,000	100	4.2%	0.034801	0.027652
Shingle Springs CDP	2,600	2,500	100	4.4%	0.029098	0.024025
South Lake Tahoe city	11,600	11,000	700	5.8%	0.129178	0.143933

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2009-2013 5-Year American Community Survey (ACS).

**Notes:**

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

**Methodology:**

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2009-2013 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013 American Community Survey are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)  
 January 2017 - Preliminary  
 Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios Emp</b>	<b>Census Ratios Unemp</b>
Placer County	179,500	171,400	8,100	4.5%	1.000000	1.000000
Auburn city	6,900	6,500	400	5.3%	0.037945	0.044642
Colfax city	1,100	1,000	100	8.6%	0.005861	0.011639
Dollar Point CDP	500	500	0	1.1%	0.003152	0.000685
Foresthill CDP	900	900	0	3.8%	0.005264	0.004451
Granite Bay CDP	11,500	11,000	500	4.2%	0.064164	0.058659
Kings Beach CDP	2,500	2,400	100	5.9%	0.013845	0.018260
Lincoln city	18,600	17,700	900	4.9%	0.103334	0.113436
Loomis town	3,100	3,000	100	3.1%	0.017606	0.011748
Meadow Vista CDP	1,400	1,400	100	3.5%	0.008042	0.006163
North Auburn CDP	5,600	5,400	300	4.5%	0.031381	0.031155
Rocklin city	30,400	29,000	1,400	4.6%	0.169433	0.171575
Roseville city	64,700	62,000	2,800	4.3%	0.361434	0.339981
Sunnyside Tahoe City CDP	1,100	1,000	100	4.9%	0.006069	0.006676
Tahoe Vista CDP	1,000	1,000	0	4.1%	0.005670	0.005136

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2009-2013 5-Year American Community Survey (ACS).

**Notes:**

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

**Methodology:**

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2009-2013 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the



**Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios</b>	
					<b>Emp</b>	<b>Unemp</b>

2009-2013 American Community Survey are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)  
 January 2017 - Preliminary  
 Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios Emp</b>	<b>Census Ratios Unemp</b>
Sacramento County	696,100	658,700	37,400	5.4%	1.000000	1.000000
Arden Arcade CDP	44,700	42,000	2,700	6.1%	0.063708	0.073225
Carmichael CDP	30,100	28,300	1,800	6.1%	0.042896	0.049253
Citrus Heights city	43,700	41,200	2,500	5.7%	0.062606	0.066109
Elk Grove CDP	79,300	76,000	3,300	4.1%	0.115430	0.087482
Fair Oaks CDP	16,600	15,900	800	4.6%	0.024089	0.020444
Florin CDP	19,900	18,200	1,600	8.2%	0.027683	0.043810
Folsom city	36,100	34,800	1,300	3.5%	0.052870	0.033508
Foothill Farms CDP	16,000	15,200	900	5.5%	0.023006	0.023675
Galt city	11,100	10,400	700	6.3%	0.015735	0.018722
Gold River CDP	4,200	4,100	100	2.3%	0.006200	0.002541
Isleton city	300	300	0	9.3%	0.000473	0.000867
La Riviera CDP	5,800	5,400	300	5.8%	0.008235	0.008869
North Highlands CDP	17,800	16,900	900	4.8%	0.025707	0.022985
Orangevale CDP	17,400	16,400	1,000	5.5%	0.024970	0.025527
Rancho Cordova City	33,800	31,800	2,000	6.0%	0.048244	0.053744
Rancho Murieta CDP	2,800	2,700	100	3.4%	0.004112	0.002552
Rio Linda CDP	6,700	6,400	400	5.2%	0.009698	0.009363
Rosemont CDP	11,600	11,000	600	5.2%	0.016685	0.015989
Sacramento city	230,500	217,400	13,100	5.7%	0.330031	0.350305
Vineyard CDP	12,700	12,200	500	4.1%	0.018491	0.013869
Walnut Grove CDP	600	600	100	9.6%	0.000889	0.001656
Wilton CDP	1,800	1,700	0	2.6%	0.002610	0.001224

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2009-2013 5-Year American Community Survey (ACS).

**Notes:**

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

**Methodology:**

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios

**Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Rate</b>	<b>Census Ratios Emp</b>	<b>Unemp</b>
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were calculated from published census data.

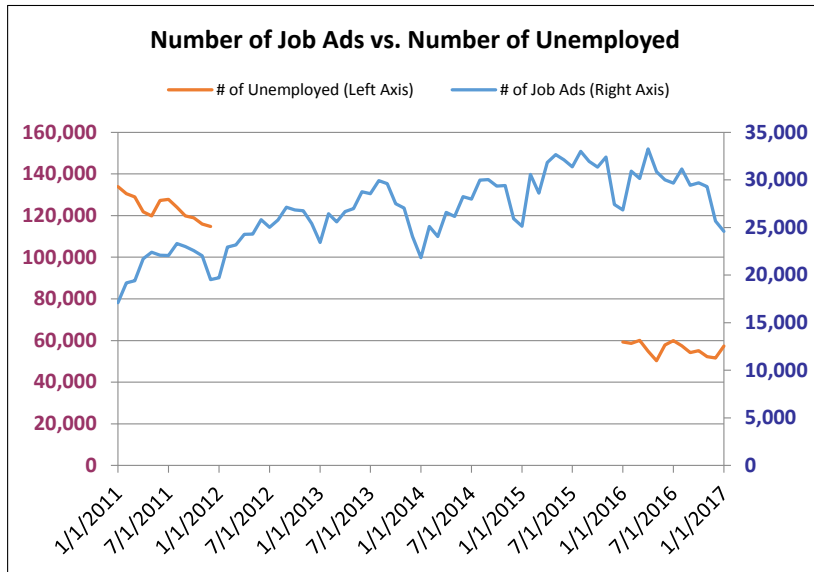
Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2009-2013 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013 American Community Survey are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

# Recent Job Ads for Sacramento Roseville Arden Arcade MSA

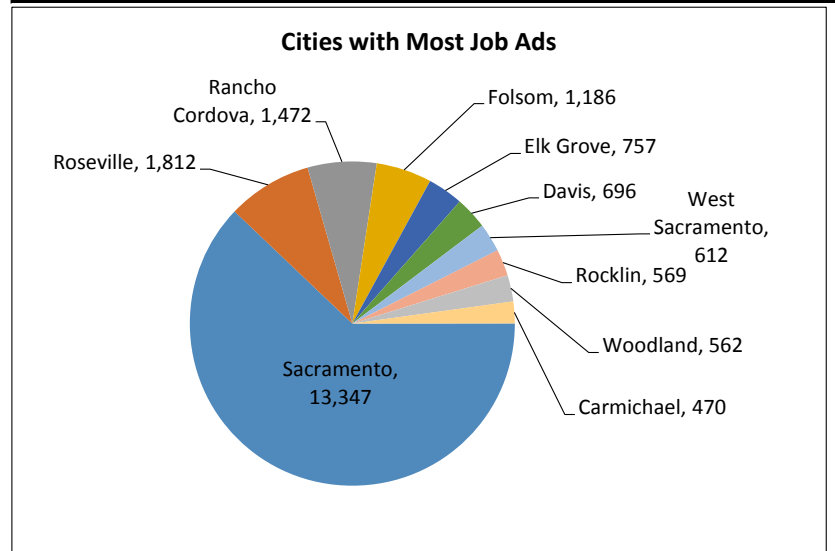
## Not Seasonally Adjusted - January 2017

“Unemployment data for the years 2012 – 2015 are unavailable due to the annual [benchmarking](#) process. Data will be added as it is released by the Bureau of Labor Statistics.”



- ### Employers with Most Job Ads
- Dignity Health - 554
  - Sutter Health - 488
  - University of California, Davis - 252
  - Accenture - 226
  - Los Rios Community College District - 218
  - Soliant - 217
  - Kaiser Permanente - 211
  - Randstad - 209
  - Robert Half International - 189
  - Intel - 181

- ### Occupations with Most Job Ads
- Registered Nurses - 1069
  - Heavy and Tractor-Trailer Truck Drivers - 612
  - Customer Service Representatives - 538
  - First-Line Supervisors of Retail Sales Workers - 486
  - First-Line Supervisors of Office and Administrative Support - 456
  - Computer Systems Analysts - 428
  - Retail Salespersons - 425
  - Computer User Support Specialists - 372
  - Software Developers, Applications - 363
  - Medical and Health Services Managers - 358



March 3, 2017

Employment Development Department  
 Labor Market Information Division  
 (916) 262-2162

**Sacramento--Roseville--Arden-Arcade MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
 Industry Employment & Labor Force  
 March 2016 Benchmark

Data Not Seasonally Adjusted

	Jan 16	Nov 16	Dec 16 Revised	Jan 17 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,064,200	1,075,400	1,071,800	1,071,700	0.0%	0.7%
Civilian Employment	1,004,900	1,023,100	1,020,200	1,014,400	-0.6%	0.9%
Civilian Unemployment	59,300	52,300	51,600	57,300	11.0%	-3.4%
Civilian Unemployment Rate	5.6%	4.9%	4.8%	5.3%		
(CA Unemployment Rate)	5.9%	5.0%	5.0%	5.5%		
(U.S. Unemployment Rate)	5.3%	4.4%	4.5%	5.1%		
<b>Total, All Industries (2)</b>	<b>937,400</b>	<b>973,500</b>	<b>970,500</b>	<b>955,500</b>	<b>-1.5%</b>	<b>1.9%</b>
Total Farm	7,700	8,100	8,200	7,700	-6.1%	0.0%
Total Nonfarm	929,700	965,400	962,300	947,800	-1.5%	1.9%
Total Private	695,700	726,200	728,000	712,500	-2.1%	2.4%
Goods Producing	86,800	92,300	89,000	85,500	-3.9%	-1.5%
Mining, Logging, and Construction	50,600	56,700	53,500	49,900	-6.7%	-1.4%
Mining and Logging	400	500	500	500	0.0%	25.0%
Construction	50,200	56,200	53,000	49,400	-6.8%	-1.6%
Construction of Buildings	10,400	11,200	10,700	10,400	-2.8%	0.0%
Specialty Trade Contractors	35,000	40,600	38,600	35,800	-7.3%	2.3%
Building Foundation & Exterior Contractors	9,100	11,200	10,600	9,600	-9.4%	5.5%
Building Equipment Contractors	15,100	16,700	16,500	16,200	-1.8%	7.3%
Building Finishing Contractors	7,600	8,500	8,300	7,700	-7.2%	1.3%
Manufacturing	36,200	35,600	35,500	35,600	0.3%	-1.7%
Durable Goods	24,800	24,000	24,000	24,100	0.4%	-2.8%
Computer & Electronic Product Manufacturing	6,300	5,800	5,800	5,900	1.7%	-6.3%
Nondurable Goods	11,400	11,600	11,500	11,500	0.0%	0.9%
Food Manufacturing	3,800	3,700	3,700	3,700	0.0%	-2.6%
Service Providing	842,900	873,100	873,300	862,300	-1.3%	2.3%
Private Service Providing	608,900	633,900	639,000	627,000	-1.9%	3.0%
Trade, Transportation & Utilities	149,700	156,800	158,400	152,900	-3.5%	2.1%
Wholesale Trade	25,200	25,400	25,500	25,800	1.2%	2.4%
Merchant Wholesalers, Durable Goods	13,800	13,700	14,000	13,800	-1.4%	0.0%
Merchant Wholesalers, Nondurable Goods	8,800	9,100	9,100	9,000	-1.1%	2.3%
Retail Trade	99,500	104,900	105,800	101,000	-4.5%	1.5%
Motor Vehicle & Parts Dealer	13,800	14,400	14,500	14,400	-0.7%	4.3%
Building Material & Garden Equipment Stores	7,800	8,100	8,100	8,000	-1.2%	2.6%
Grocery Stores	18,500	19,300	19,200	18,900	-1.6%	2.2%
Health & Personal Care Stores	5,400	5,900	5,800	5,700	-1.7%	5.6%
Clothing & Clothing Accessories Stores	7,600	8,300	8,300	7,300	-12.0%	-3.9%
Sporting Goods, Hobby, Book & Music Stores	4,500	4,300	4,400	4,000	-9.1%	-11.1%
General Merchandise Stores	21,500	23,800	24,500	22,200	-9.4%	3.3%
Transportation, Warehousing & Utilities	25,000	26,500	27,100	26,100	-3.7%	4.4%
Information	14,000	13,600	13,600	13,400	-1.5%	-4.3%
Publishing Industries (except Internet)	2,500	2,600	2,600	2,600	0.0%	4.0%
Telecommunications	5,600	5,300	5,200	5,200	0.0%	-7.1%
Financial Activities	51,100	52,700	52,600	52,400	-0.4%	2.5%
Finance & Insurance	37,200	38,200	38,000	38,000	0.0%	2.2%
Credit Intermediation & Related Activities	11,600	11,900	11,900	11,800	-0.8%	1.7%
Depository Credit Intermediation	6,600	6,500	6,500	6,500	0.0%	-1.5%
Nondepository Credit Intermediation	2,500	2,600	2,600	2,500	-3.8%	0.0%
Insurance Carriers & Related	21,500	21,800	21,700	21,900	0.9%	1.9%
Real Estate & Rental & Leasing	13,900	14,500	14,600	14,400	-1.4%	3.6%
Real Estate	10,800	11,200	11,300	11,200	-0.9%	3.7%
Professional & Business Services	123,600	132,300	132,400	129,500	-2.2%	4.8%
Professional, Scientific & Technical Services	53,900	56,300	56,400	56,500	0.2%	4.8%
Architectural, Engineering & Related Services	8,800	9,500	9,600	9,500	-1.0%	8.0%
Management of Companies & Enterprises	10,900	10,500	10,400	10,500	1.0%	-3.7%
Administrative & Support & Waste Services	58,800	65,500	65,600	62,500	-4.7%	6.3%
Administrative & Support Services	56,000	62,200	62,200	59,300	-4.7%	5.9%
Employment Services	22,700	24,900	24,700	23,000	-6.9%	1.3%

Data Not Seasonally Adjusted

	Jan 16	Nov 16	Dec 16	Jan 17	Percent Change	
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	11,400	12,700	12,400	12,100	-2.4%	6.1%
Educational & Health Services	142,600	149,200	150,700	148,600	-1.4%	4.2%
Education Services	11,700	11,800	11,700	11,400	-2.6%	-2.6%
Health Care & Social Assistance	130,900	137,400	139,000	137,200	-1.3%	4.8%
Ambulatory Health Care Services	46,000	49,500	50,000	49,100	-1.8%	6.7%
Hospitals	23,100	23,600	23,700	23,700	0.0%	2.6%
Nursing & Residential Care Facilities	16,500	17,100	17,400	17,400	0.0%	5.5%
Leisure & Hospitality	97,400	99,200	101,700	100,300	-1.4%	3.0%
Arts, Entertainment & Recreation	15,700	15,100	16,800	16,200	-3.6%	3.2%
Accommodation & Food Services	81,700	84,100	84,900	84,100	-0.9%	2.9%
Accommodation	9,300	8,600	8,900	8,700	-2.2%	-6.5%
Food Services & Drinking Places	72,400	75,500	76,000	75,400	-0.8%	4.1%
Restaurants	68,000	71,100	71,600	71,100	-0.7%	4.6%
Full-Service Restaurants	32,300	33,500	34,200	33,600	-1.8%	4.0%
Limited-Service Eating Places	35,700	37,600	37,400	37,500	0.3%	5.0%
Other Services	30,500	30,100	29,600	29,900	1.0%	-2.0%
Repair & Maintenance	8,700	9,300	9,100	9,100	0.0%	4.6%
Government	234,000	239,200	234,300	235,300	0.4%	0.6%
Federal Government	13,600	14,300	14,400	14,000	-2.8%	2.9%
Department of Defense	1,600	1,700	1,700	1,700	0.0%	6.3%
State & Local Government	220,400	224,900	219,900	221,300	0.6%	0.4%
State Government	116,400	117,500	117,700	118,000	0.3%	1.4%
State Government Education	29,800	29,800	30,700	31,000	1.0%	4.0%
State Government Excluding Education	86,600	87,700	87,000	87,000	0.0%	0.5%
Local Government	104,000	107,400	102,200	103,300	1.1%	-0.7%
Local Government Education	59,000	61,000	56,000	57,300	2.3%	-2.9%
Local Government Excluding Education	45,000	46,400	46,200	46,000	-0.4%	2.2%
County	18,600	19,000	18,900	19,000	0.5%	2.2%
City	9,800	10,200	10,200	10,100	-1.0%	3.1%
Special Districts plus Indian Tribes	16,600	17,200	17,100	16,900	-1.2%	1.8%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916/227-0298 or Elizabeth Bosley 530/741-5191

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)  
 January 2017 - Preliminary  
 Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios Emp</b>	<b>Census Ratios Unemp</b>
Yolo County	106,500	99,500	7,000	6.6%	1.000000	1.000000
Davis city	35,800	34,000	1,800	5.1%	0.341537	0.258240
Esparto CDP	1,400	1,300	100	7.3%	0.012881	0.014454
West Sacramento city	26,100	24,100	2,000	7.7%	0.242575	0.284938
Winters city	3,900	3,600	200	5.9%	0.036565	0.032407
Woodland city	30,000	27,900	2,100	7.0%	0.280928	0.299300

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2009-2013 5-Year American Community Survey (ACS).

**Notes:**

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

**Methodology:**

Monthly city labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each city at the time of the 2009-2013 American Community Survey. Ratios for cities were developed from special tabulations based on ACS employment, unemployment, and population and Census population from the Bureau of Labor Statistics. For smaller cities and CDPs, ratios were calculated from published census data.

Monthly CDP's labor force data are derived by multiplying current estimates of county employment and unemployment by the relative employment and unemployment shares (ratios) of each CDP at the time of the 2009-2013 ACS survey. Ratios for CDPs' were developed from special tabulations based on ACS employment and unemployment from the Bureau of Labor Statistics.

This method assumes that the rates of change in employment and unemployment since the 2009-2013 American Community Survey are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

## ITEM IV-E - INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – Brian Broadway
- Planning/Oversight Committee – Anette Smith-Dohring
- Employer Outreach Committee – Rick Wylie
- Board Development Committee



ITEM IV-F – INFORMATION

UPDATE ON STRATEGIC PLANNING REVIEW GOALS FROM  
JANUARY 20 WORKSHOP

BACKGROUND:

Attached is an update on the strategic planning goals from the January 20 Sacramento Works convening.

Staff will be available to answer questions.

# Update on Strategic Planning Review Goals from Jan. 20, 2017

Participants gathered again by small groups to incorporate the progress reports, and current reality analysis to inform the planning for the coming year (into FY 2018). Groups were asked to determine: 1) 2 Year Success Measures for that Goal going forward. 2) Accomplishments needed by Quarter to move us towards those impacts. And 3) A launch activity within that Goal to build momentum. The following is a moment-in-time snapshot of the planned actions going forward, with **Point Persons** bolded and *Deadlines* in italics.

GOAL	LAUNCH ACTIVITY	Q3: JAN-MAR	Q4: APRIL – JUNE	Q1: JUL – SEP	Q2: OCT-DEC	2 YEAR SUCCESS MEASURES	STATUS UPDATE
<p><b>Goal 1: Meet the workforce needs of high demand sectors of state &amp; regional economies .....</b></p>	<ul style="list-style-type: none"> <li>• Pilot program <b>Terri / William</b> <i>Dec 2017</i></li> </ul>	<ul style="list-style-type: none"> <li>•</li> </ul>	<ul style="list-style-type: none"> <li>• Identify 250 prospective employers <b>Terri / William</b> <i>June 2017</i></li> <li>• CRM – Identify potential software solution <b>Roy / William</b> <i>June 2017</i></li> </ul>	<ul style="list-style-type: none"> <li>•</li> </ul>	<ul style="list-style-type: none"> <li>• CRM Identify data points to capture <b>Staff / EOC</b> <i>Dec 2017</i></li> <li>• Implement career portfolio tool <b>Anette</b> <i>Dec 2017</i></li> </ul>	<ul style="list-style-type: none"> <li>• Build your own workforce implementation               <ul style="list-style-type: none"> <li>○ 25 employers implementing (use system)</li> <li>○ Complete robust tool box for employers</li> <li>○ Pilot</li> </ul> </li> <li>• Engage 250 employers in internships               <ul style="list-style-type: none"> <li>○ Educate in legality</li> <li>○ Funding access</li> <li>○ Internship – build your program</li> </ul> </li> <li>• Collaboration               <ul style="list-style-type: none"> <li>○ Continue successful partnerships</li> <li>○ Update from GSEC</li> </ul> </li> <li>• Employer Outreach               <ul style="list-style-type: none"> <li>○ Identify # of employers by region /sector</li> <li>○ Increase number of employers that use SETA by 25% based on Q1 data</li> <li>○ CRM identified, purchased and implementing</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Program outline concept approved by EOC. Three employer modules/workshops with follow-up technical assistance</li> <li>• CRM research conducted; arranging demos of CRM’s utilized by partners</li> <li>• Exploring options for a career portfolio tool</li> </ul>

GOAL	LAUNCH ACTIVITY	Q3: JAN-MAR	Q4: APRIL – JUNE	Q1: JUL – SEP	Q2: OCT-DEC	2 YEAR SUCCESS MEASURES	STATUS UPDATE
<p><b>Goal 2: World class talent pool. Increase in #of degrees and increase in # of High School graduations of ‘at risk’ youth</b></p>	<ul style="list-style-type: none"> <li>• Launch of foster youth employment initiative <b>SETA, CEA, Stanford Youth Options Feb 2017</b></li> <li>• ETP pilot for disadvantaged youth <b>Employer, Mayors Office, SETA, Community based orgs May 2017</b></li> </ul>	<ul style="list-style-type: none"> <li>• Determine # Adults of 18 – 24 OSY <b>Youth committee March 2017</b></li> </ul>	<ul style="list-style-type: none"> <li>• Determine %of HS / Equivalency <b>Youth Committee April 2017</b></li> <li>• Increase the employment of 16-24 age group <b>Youth Committee June 2017</b></li> <li>• Program to develop, refer and place internships <b>Youth Committee June 2017</b></li> </ul>	•	•	<ul style="list-style-type: none"> <li>• Increase in the number of 18 – 24 employed</li> <li>• Increase in the number of 18 to 24 that have High School Diploma / Equivalent</li> <li>• Increase in the number of internships for High School Juniors / Seniors</li> </ul>	<ul style="list-style-type: none"> <li>• Foster youth initiative approved by SWI in Nov. 2016; on track to start in June</li> <li>• ETP pilot application complete; on track to start in April or May</li> </ul>
GOAL	LAUNCH ACTIVITY	Q3: JAN-MAR	Q4: APRIL – JUNE	Q1: JUL – SEP	Q2: OCT-DEC	2 YEAR SUCCESS MEASURES	STATUS UPDATE
<p><b>Goal 3: Service integration and continuous improvement using data for evidence-based policymaking</b></p>	•	<ul style="list-style-type: none"> <li>• Align Capital Region – membership <b>Kathy, Terri, Youth Committee March 28<sup>th</sup></b></li> </ul>	<ul style="list-style-type: none"> <li>• Establish formal GSEC relationship <b>Kathy, Roy, EC June 30<sup>th</sup></b></li> </ul>	<ul style="list-style-type: none"> <li>• Integrated Admin / FX procurement within Reg <b>Roy, Michelle Sept 30<sup>th</sup></b></li> <li>• % identified for increase in board engagements <b>Kathy, Roy Sept 30<sup>th</sup></b></li> </ul>	<ul style="list-style-type: none"> <li>• Formal engagement in the effort to address income inequality <b>Roy, P/O Dec 31<sup>st</sup></b></li> <li>• Joint efforts on critical social issues and homelessness <b>Dec 31<sup>st</sup></b></li> <li>• Achieve / increase entered employment rates and median earning <b>Michelle, P/O</b></li> </ul>	<ul style="list-style-type: none"> <li>• Expanded systems alignment</li> <li>• Increased board engagement (internal and external)</li> <li>• Defined regular board meetings</li> <li>• Increased coordination with partners, services and data systems</li> </ul>	<ul style="list-style-type: none"> <li>• Discussing common admin functions with other WDBs</li> <li>• Align Capital Region membership on Operations Committee and A-Team</li> <li>• GSEC relationship in process</li> </ul>

					<i>Dec 31<sup>st</sup></i> <ul style="list-style-type: none"> <li>• Stipulate % of accomplishment for education success <i>Dec 31<sup>st</sup></i></li> </ul>	and resources <ul style="list-style-type: none"> <li>• Define our role for addressing income equality</li> <li>• Increase # of individuals that accomplish education goals: GED, HS diploma</li> </ul>	<ul style="list-style-type: none"> <li>• Engaging with Valley Vision on income inequality, regional alignment, and increased business engagement initiatives</li> </ul>
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## Next Steps

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We took time at the end to briefly discuss where we go from here.

- Event documentation into a report completed and submitted to Nancy Jan 20<sup>th</sup>
- Nancy to review and submit to Board for feedback by Tuesday Jan 24<sup>th</sup>
- **Board to review draft report and submit corrections, clarifications and additions to Nancy by Jan 31<sup>st</sup>**
- While reviewing, if individual Board members have “aha’s” about new ideas to include they will 1) submit to Nancy for inclusion and 2) add to the agenda of their next committee meeting for discussion.
- In answer to the question of whether or not to revisit the overall goals and Strategic Plan product it was decided:
  - A) We’d like to see some products and momentum within the existing goals before revisiting.
  - B) There is some new information coming that would inform a new strategic plan.
  - C) This plan product was initially designed to carry us through 2018, let’s continue and build energy.
  - D) Plan for a new Strategic Plan in 2018!

## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.