WIB BOARD MEMBERS

LARRY BOOTH Frank M. Booth, Inc.

Blood Source, Inc.

BRIAN BROADWAY Sacramento Job Corps

PAUL CASTRO California Human Development Corporation N. LISA CLAWSON

LYNN R. CONNER –Chair Parasec

MICHAEL DOURGARIAN Asher College

ANN EDWARDS Department of Human Assistance

DIANE FERRARI Employment Development Department

KEVIN FERREIRA Sacramento-Sierra Building & Construction Trades Council

TROY GIVANS County of Sacramento, Economic Development

DAVID W. GORDON Sacramento County Office of Education

JASON HANSON Sierra Pacific Home and Comfort, Inc.

LISA HARR Vision Service Plan

THOMAS P. KANDRIS Package One

MATTHEW KELLY Northern California Construction Training

DAVID KIEFFER SEIU-United Health Workers GARY R. KING – First Vice Chair SMUD

KATHY KOSSICK Sacramento Employment & Training Agency

FRANK A. LOUIE Xerox Corporation

ELIZABETH MCCLATCHY The Safety Center, Inc.

DENNIS MORIN Sacramento Area Electrical Training Center

DR. JENNI MURPHY California State University, Sacramento

JAY ONASCH California Department of Rehabilitation

KIM PARKER California Employers Association

DEBORAH PORTELA Casa Coloma Health Care Center

LORENDA T. SANCHEZ California Indian Manpower Consortium

ANETTE SMITH-DOHRING Sutter Health – Sacramento Sierra Region

PETER TATEISHI Sacramento Metropolitan Chamber of Commerce

MICHAEL R. TESTA Sacramento Convention & Visitors Bureau

DALE WALDSCHMITT Pacific Coast Companies, Inc.

TERRY A. WILLS, ESQ. Cook Brown, LLP

RICK WYLIE – Secretary/Treasurer Villara Building Systems

DAVID P. YOUNGER Lionakis



REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, November 18, 2015

TIME: 8:00 a.m.

LOCATION: SETA Board Room 925 Del Paso Blvd. Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

<u>A G E N D A</u>

PAGE NUMBER

10

I. <u>Call to Order/Roll Call</u>

- ➔ Update on the construction of the Entertainment and Sports Complex: Clint Williams, Turner Construction
- Member Spotlight: Diane Ferrari, Employment Development Department
- II. Consent Item (2 minutes)
- A. Approval of Minutes of the July 22, 2015 and 2-9 September 22, 2015 Meetings
- III. <u>Discussion/Action Items</u> (30 minutes)
- A. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2015-16, and Authorize Staff to Submit a Request to the State of California, Employment Development Department

B.	Review and Approval of the Request for Proposals for WIOA Youth Program Services Funded by Title I Funds for the Fiscal Year Beginning July 1, 2016 (Terri Carpenter)	11
IV.	Information Items (15 minutes)	
A.	Dislocated Worker Report (William Walker)	12-13
В.	Employer Recruitment Activity Report (William Walker)	14-19
C.	Unemployment Update/Press Release from the Employment Development Department (Roy Kim)	20-26
D.	Committee Updates✓Youth Committee (Matt Kelly)✓Planning/Oversight Committee (Anette Smith-Dohring)✓Employer Outreach Committee (Larry Booth)✓Board Development Committee (Terry Wills)	27
V.	Other Reports	28
1. 2. 3. 4.	Chair Members of the Board Counsel Public Participation	

VI. <u>Adjournment</u>

DISTRIBUTION DATE: TUESDAY, NOVEMBER 10, 2015

Sacramento Works, Inc. Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County, is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JULY 22, 2015 AND SEPTEMBER 22, 2015 MEETINGS

BACKGROUND:

Attached are the minutes of the July 22, 2015 and September 22, 2015 meetings for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD Minutes/Synopsis

SETA Board Room 925 Del Paso Blvd. Sacramento, California Wednesday, July 22, 2015 8:00 a.m.

I. <u>Call to Order/Roll Call</u>: Ms. Conner called the meeting to order at 8:07 a.m.

<u>Members Present</u>: Brian Broadway, Paul Castro, Lisa Clawson, Lynn Conner, Mike Dourgarian, Ann Edwards, Troy Givans, David Gordon, Jason Hanson, Tom Kandris, Gary King, Kathy Kossick, Frank Louie, Elizabeth McClatchy, Dr. Jenni Murphy, Jay Onasch, Kim Parker Anette Smith-Dohring, Peter Tateishi, Rick Wylie, David Younger

<u>Members Absent</u>: Larry Booth, Diane Ferrari, Kevin Ferreira, Lisa Harr, Matt Kelly, David Kieffer, Daniel Koen, Dennis Morin, Deborah Portela, Lorenda Sanchez, Mike Testa, Dale Waldschmitt, Terry Wills

- ➔ Introduction of New Board Member: Peter Tateishi: Mr. Tateishi was welcomed to the board.
- Member Spotlight: Ann Edwards, the Director of the Sacramento County Department of Human Assistance provided an overview of services provided by the Department of Human Assistance.

Mr. Kandris left at 8:18 a.m.

Presentation of Business Services: Mr. William Walker and Mr. Gregory Williams provided an overview of the services offered through the Employer Services Department. Several board members offered their assistance to spread the news about the services available to employers.

II. Consent Item

- A. Approval of Minutes of the May 27, 2015 Meeting
- B. Approval of Resolution and Authorization to Open a Checking Account

There were no questions or corrections.

Moved/McClatchy, second/Dourgarian, to approve the consent items as follows: A. Approve the May 27 minutes.

 B. Approve a resolution and authorize the Chair and Secretary to open a small business checking account in the name of Sacramento Works, Inc.
 Roll Call Vote: Aye: 20 (Broadway, Castro, Clawson, Conner, Dourgarian, Edwards, Givans, Gordon, Hanson, King, Kossick, Louie, McClatchy, Murphy, Onasch, Parker, Smith-Dohring, Tateishi, Wylie, Younger) Nay: 0 Abstentions: 0 Abstentions: 14 (Booth, Ferrari, Ferreira, Harr, Kandris, Kelly, Kieffer, Koen, Morin, Portela, Sanchez, Testa, Waldschmitt, Wills)

III. Discussion/Action Items

1. Approval of Fiscal Year 2015-2016 Employer Outreach Budget

Mr. Roy Kim reviewed this item. This budget is for Sacramento Works Board Initiatives including employer outreach activities.

Moved/Smith/Dohring/ Clawson, to approve the allocation of \$133,000 of Board Initiative funds to the Employer Outreach Budget for FY 2015-2016. Aye: 20 (Broadway, Castro, Clawson, Conner, Dourgarian, Edwards, Givans, Gordon, Hanson, King, Kossick, Louie, McClatchy, Murphy, Onasch, Parker, Smith-Dohring, Tateishi, Wylie, Younger) Nay: 0 Abstentions: 0 Abstentions: 14 (Booth, Ferrari, Ferreira, Harr, Kandris, Kelly, Kieffer, Koen, Morin, Portela, Sanchez, Testa, Waldschmitt, Wills)

2. Designation of the Youth Council as the Youth Standing Committee under the Workforce Innovation and Opportunity Act

Ms. Kossick reviewed the Workforce Innovation and Opportunity Act; one of the opportunities local areas have is to determine whether the Youth Council would continue serving as a standing committee. The Youth Council and Executive Committee reviewed this and it is their decision to continue the Youth Council as a standing committee under the new law.

Mr. Cunningham stated that the intent of the legislation is to have youth activities to become more of a full board responsibility. It changes it from an independent council under the new law, and the Sacramento Works board will ultimately be responsible for the youth activities.

Ms. Conner stated that in reality, it will not change what is presented to the Board since the Youth Council brought their information to this board anyway. It strengthens the structure. We will begin the process by procuring youth services under the new law.

Moved/Clawson, second/ Tateishi, that the board designate the Youth Council as its Youth Standing Committee to comply with the requirements of the Workforce

Innovation and Opportunity Act. Ultimate oversight of this standing committee will continue to rest with the Sacramento Works Board. Roll Call Vote: Aye: 20 (Broadway, Castro, Clawson, Conner, Dourgarian, Edwards, Givans, Gordon, Hanson, King, Kossick, Louie, McClatchy, Murphy, Onasch, Parker, Smith-Dohring, Tateishi, Wylie, Younger) Nay: 0 Abstentions: 0 Abstentions: 14 (Booth, Ferrari, Ferreira, Harr, Kandris, Kelly, Kieffer, Koen, Morin, Portela, Sanchez, Testa, Waldschmitt, Wills)

3. Discussion of WIOA Implementation

Mr. Kim stated that the WIOA streamlines the local board composition. The Act highlights three board themes: 1) emphasis on demand occupations and emphasis that business is equal to job seekers. 2) it reinforces the one stop services and emphasizes increased partnerships, innovation and improving services 3) emphasizes the regional focus. Regional planning activities align more closely with economic development.

Mr. Cunningham stated that this the fourth time in 30 years Congress has made a change in the type of workforce services to be available. This board is appointed by the SETA Governing Board; this board sets policy in conjunction with the SETA Governing Board. This board entered into a written agreement with the Governing Board; he will be reviewing the agreement for potential changes that need to be made. This board is a quasi-governmental board and a board of directors of a non-profit organization. The new act has term limits and we will now have to implement staggered terms. The majority of the board must be business. The definition of who is now qualified to be a business representative means that the member must be a CEO, COO, or business owner, and then have optimum business decision making, i.e., hire/fire/sign contracts. We want to keep as many current board members as possible but if board members are not interested in continuing, this would be a good time to step away. The board will decline from 34 current members to 22-25 board members. Mr. Cunningham will come to the board with a bylaw change.

The responsibilities will be the same as under WIOA but the emphasis will be on out-of-school youth, preparing getting them to go into the workforce. There is also interest in getting business as a full partner. Regionalization is another big thing under the new Act.

Mr. Gordon asked whether public employers would be considered and Mr. Cunningham replied that he does not know the answer yet. He has interpreted it broadly, i.e., SMUD would be appropriate for the board. Part of the emphasis is that the new act wants in-demand employers on the board. Ms. Smith-Dohring stated that the California Workforce Investment Board has a committee working on the WIOA implementation.

Ms. Kossick stated that the WIOA requires the Workforce Development Board be in place by July 1, 2016 but we have to be compliant as of March 31, 2016. Timing wise, many of the board members reappointed in 2012 will be reappointed at the next Governing Board meeting with terms to end March 31, 2016.

IV. Information Items

A. Update on Creating a Workforce Pipeline for the Sacramento Downtown Entertainment and Sports Complex

Mr. Walker provided an update on the arena project. A lot of goals were met and many were exceeded. There were 200-600 people initially on the project and to date, 1,700 have worked on the project. The project started as a local hire production between Turner Construction and the Kings. It has been a very successful partnership.

Mr. Peter Tateishi reported that 78% of the work done on the new arena has been contracted out to local companies. The 20% small business requirement is now at 23%. All goals for small business participation have been exceeded.

Ms. Clawson extended congratulations on the program exceeding the goals. Mr. Walker stated that this has been a great program with everyone stepping up to get this project done.

B. List of Pending/Received Grants

Mr. Kim reviewed the update showing the different discretionary grant applications for the program year. Staff received notification that the NEG partnership was funded at \$1 million; the actual funding for the SlingShot application was \$996,000.

C. Slingshot Update

Ms. Evan Schmidt stated that the SlingShot program is a partnership of four regional workforce investment boards and has been in the works for over a year. This is a grant from the California Workforce Investment Board. The employer business engagement piece required strong engagement on what is really needed. There were a number of roundtables and focus groups to determine the gaps. The first round of engagement has been completed and they have identified other groups that need to be included in the process. In the next month, they will be looking at three major engagement activities:

1) creation of a business leadership council. All four regional WIBs are advancing people from their board to be on this council.

2) reconvening the advisory committee that met before to help prioritize issues.

3) develop a metrics team to identify how to track outcomes and successes.

Ms. Trish Kelly is working with Mr. Greg Williams and staff to document resources in the region. They are working with US SourceLink that promotes entrepreneurship across the nation. This group can look at the region and tell us what a health ecosystem looks like and where to work to close the gaps in services. The next steps include working with employers and resource providers to develop a compact to be provided to the state and leveraging with other projects to look at the skills gaps. This project is meeting a lot of the goals on regionalization and driving jobs and business growth. Ms. Parker suggested coming up with a signature event to pull in people in the entrepreneurial area.

- D. Dislocated Worker Report: No additional report.
- E. Employer Recruitment Activity Report: No additional report.
- F. Unemployment Update/Press Release from the Employment Development Department: Mr. Kim reviewed the report as well as the labor force information. The labor participation rate shows who wants to work and whether they are employed.
- G. Committee Updates
 - ✓ Youth Council: No report.
 - ✓ Planning/Oversight Committee: No additional report.
 - Employer Outreach Committee: Dr. Murphy reported that the EOC approved the budget to increase awareness. There was a presentation by EMRL, our marketing group, regarding potential broadcast advertising. There will be a switch to a digital and device based broadcasting to have more flexibility in our broadcasting. This will reduce our production cost and we will be able to target our marketing more closely.
 - ✓ Board Development Committee: This committee is on hold.

V. <u>Other Reports</u>

- 1. Chair: No report.
- 2. Members of the Board: Ms. Kossick stated that the California Workforce Association is holding the Meeting of the Minds conference in Monterey in September. If any board member is interested in attending, there are two slots available; contact Ms. Kossick for additional information.
- 3. Counsel: No report.
- 4. Public Participation: No comments.
- VI. <u>Adjournment</u>: The meeting was adjourned at 9:28 a.m.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

<u>Minutes/Synopsis</u> (Committee of the Whole)

SETA Board Room 925 Del Paso Blvd. Sacramento, California Wednesday, September 22, 2015 8:00 a.m.

- I. <u>Call to Order/Roll Call</u>: Ms. Conner stated that the presentations would be reviewed while waiting for a quorum.
- ➔ Member Spotlight: Ms. Anette Smith-Dohring, Sutter Health provided an overview of the services provided by Sutter Health. They are a non-profit organization.
- → Career Pathways Trust Presentation: Ms. Susan Hanson provided information on the Career Pathways program.

Roll call at 8:51 a.m.; no quorum was achieved.

<u>Members Present</u>: Larry Booth, Brian Broadway, Lisa Clawson, Lynn Conner, Mike Dourgarian, Diane Ferrari, Troy Givans, David Gordon, Tom Kandris, Matt Kelly, Elizabeth McClatchy, Dr. Jenni Murphy, Deborah Portela, Anette Smith-Dohring, Peter Tateishi, Mike Testa, Rick Wylie

<u>Members Absent</u>: Paul Castro, Ann Edwards, Kevin Ferreira, Jason Hanson, Lisa Harr, David Kieffer, Daniel Koen, Gary King, Kathy Kossick, Frank Louie, Dennis Morin, Jay Onasch, Kim Parker, Lorenda Sanchez, Dale Waldschmitt, Terry Wills, David Younger

- **II.** <u>**Consent Item:**</u> Tabled to the November 18 meeting.
- A. Approval of Minutes of the July 22, 2015 Meeting
- **III.** <u>Discussion/Action Items</u> Both tabled to the November 18 meeting.
- A. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA)
 Dislocated Worker Funds to Adult Funds, Program Year (PY) 2015-16, and
 Authorize Staff to Submit a Request to the State of California, Employment
 Development Department and -
- B. Approval of a Priority of Service Policy Under the Workforce Innovation and Opportunity Act (WIOA), Title I, Adult Program (continued to November meeting)

IV. Information Items

A. Presentation on Workforce Investment and Opportunity Act (WIOA)

Mr. Kim provided an overview of the WIOA legislation highlighting areas of

change and stated that there will be two public input meetings, December and January, to compile information for the adult RFP. In addition, the board will take action on some policy revisions. Staff have been meeting with the regional WIB directors monthly to compare/align systems and procedures; these, too, will be brought to the board for approval.

Mr. Gordon inquired whether El Dorado County could be encouraged to work with us and Mr. Kim replied that we already work together. Right now there is a Slingshot project which is a regional endeavor; there is also the national emergency project and is the springboard for regional planning.

- B. Dislocated Worker Report: Mr. William Walker stated that at the last meeting there was a question regarding number of referrals and hires. There is a gap with employers letting us know who they hire; feedback we get from employers is minimal. There has been a historical problem with employers using our services but not providing feedback.
- C. Employer Recruitment Activity Report: No report.
- D. Unemployment Update/Press Release from the Employment Development Department: No additional information
- E. Committee Updates
- ✓ Youth Committee Mr. Kelly they approved \$10,000 for the career GPS allocated to Youth Council initiatives and \$1,000 for the Code for Hood event. Also had a first public hearing for service providers. It is no longer a Youth Council but a Youth Committee.
- Planning/Oversight Committee: Ms. Anette Smith-Dohring stated the Committee met to discuss the agenda items and the priority items and how to better respond. Members discussed the WIOA stretch goals but did not come to consensus after robust discussion.
- ✓ Employer Outreach Committee: Meeting immediately afterward.
- ✓ Board Development Committee: No report.

V. <u>Other Reports</u>

- 1. Chair: Ms. Conner thanked members that showed up at the meeting.
- 2. Members of the Board: Mr. Wylie stated that Valley Vision is sponsoring an event, Region Rising, on November 20. The Board will be supporting it with some discretionary board funds. They will be using the technology of cell phones to gather demographics. Additional information will be forthcoming. Mr. Kim stated that we will be receiving a number of tickets with our sponsorship tickets; let staff know if members are interested in attending.
- 3. Counsel: No report.
- 4. Public Participation: No report.
- VI. <u>Adjournment</u>: The meeting was adjourned at 9:27 a.m.

ITEM III-A – ACTION

APPROVAL TO TRANSFER WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) DISLOCATED WORKER FUNDS TO ADULT FUNDS, PROGRAM YEAR (PY) 2015-16, AND AUTHORIZE STAFF TO SUBMIT A REQUEST TO THE STATE OF CALIFORNIA, EMPLOYMENT DEVELOPMENT DEPARTMENT

BACKGROUND:

This item addresses the transfer of Workforce Innovation and Opportunity Act (WIOA) Dislocated Workers funds to Adult funds for Program Year (PY) 2015-16. WIOA, signed into law July 22, 2014, allows Local Workforce Development Boards (LWDBs), with approval from the Governor, to transfer up to and including 100 percent of the funds allocated for Adult and Dislocated Worker programs in order to maximize customer service and provide local boards with greater flexibility to respond to changes in their local labor markets and the demonstrated needs of each unique population. WIOA funds transfer limitations can be found in WIOA, Section 133(b)(4), and WIOA Notice of Proposed Rulemaking (NPRM), Section 683.130.

Each year, approximately 30 percent of eligible dislocated workers are served under SETA's adult funding stream. By alleviating SETA staff of the labor-intensive eligibility, data collection, accounting and reporting procedures required when serving customers under the dislocated worker funding stream, more effort can be focused on training and job development services.

California Workforce Development Board (CWDB) discussions indicate that the State's policy will allow local areas to transfer at least up to 75 percent of Dislocated Worker funds to the Adult program. Consistent with this indication and contingent upon CWDB's final policy on fund transfers, staff is recommending that the Board authorize the transfer of up to 75 percent of the WIOA dislocated worker formula allocation to the adult program for PY 2015-16.

The amount of dislocated worker funds to be transferred to the adult allocation for PY 2015-16 will be up to \$2,977,341. Before effecting transfer, SETA will obtain written approval from the State of California, Employment Development Department (EDD), Workforce Services Division, which has been delegated authority to act on behalf of the Governor.

RECOMMENDATION:

Approve the transfer of up to \$2,977,341 in WIOA dislocated worker formula funds to the WIOA adult formula funding stream for PY 2015-16, and authorize staff to submit a request to the State of California, EDD.

ITEM III-B -ACTION

REVIEW AND APPROVAL OF THE REQUEST FOR PROPOSALS FOR WIOA YOUTH PROGRAM SERVICES FUNDED BY TITLE I FUNDS FOR THE FISCAL YEAR BEGINNING JULY 1, 2016

BACKGROUND:

The Sacramento Works Youth Committee began the public planning process for the procurement of the WIOA Youth Program Services in the fall of 2015. Two Public Input Meetings were held on September 9, 2015 and October 14, 2015 to gain input from the community on the types of services needed to better serve the economically disadvantaged and disconnected youth in Sacramento County. Based on community input and several discussions on the new requirements of the Workforce Innovation and Opportunity Act (WIOA) of 2014, the following Request for Proposals has been developed to focus on the following:

- Significantly increased services to out-of-school youth 16-24 (75% of WIOA youth funds must be expended on providing intensive services for out-of-school youth)
- Paid or unpaid work based learning activities that include both an academic and occupation education component for both in-school and out-of-school youth (at least 20% of WIOA youth funds must be expended on work experience activities)
- High school dropout recovery
- Achievement of recognized post-secondary credentials
- Career pathways and work-based learning tied to a systematic approach that offers youth a comprehensive set of service strategies
- Required connection between WIOA-funded youth programs and the One-stop Center System providing information on the full array of appropriate services that are available to youth

The Youth Committee is scheduled to review the draft RFP on November 12, 2015 and will provide input at the Sacramento Works November 18 meeting. A copy of the Request for Proposals will be sent under separate cover.

RECOMMENDATION:

Approve the Request for Proposals for the WIOA Youth Program Services for the fiscal year beginning July 1, 2016.

STAFF PRESENTER: Terri Carpenter

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

STAFF PRESENTER: William Walker

	Di	slocated Worker Information	י PY 2015/20	16	
	MONTH RECEIVE NOTICE COMPANY AND ADDRESS WAR		WARN) notices and Non WARN notification	# OF AFFECTED WORKERS	SETA'S INTERVENTION
		Sutter Medical Foundation			
		8170 Laguna Blvd			
Official	5/8/2015	Elk Grove, CA 95758	7/1/2015	15	6/25/2015
		Bank of America			
		10850 White Rock Rd.			
Unofficial	6/4/2015	Rancho Cordova, CA 95670	10/30/2015	35	9/30/2015
		Intel			
		1900 Prairie City Rd.			
Official	6/11/2015	Folsom, CA 95630	7/15/2015	152	Declined
		Raley's			
		4551 Mack Road			
Official	6/26/2015	Sacramento, CA 95823	9/12/2015	60	Declined
		Insync			
		3712 Douglas Blvd.			7/1/2015
Official	6/15/2015	Roseville, CA 95661	9/30/2015	148	8/14/15
		Hank Fisher Properties, Inc.			
		610 Fulton Avenue Suite 100			
Official	7/27/2015	Sacramento, CA 95825	9/30/2015	243	10//15/15
			Total # of		
			Affected		
			Workers	653	

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

STAFF PRESENTER: William Walker

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
		es; 2=Architecture & Engineering; 3=Construction; 4=H	
Supportive Service; 5=Human Services; 6=Information 9=Transportation & Production; 10=Non-Critical Occu		nstallation, Maintenance & Repair; 8=Tourism/Hospital	ity;
A1 Heating & Air	3	HVAC Technician	1
	3	Journeyman Plumber	1
Advanced Call Center Technologies	1	Customer Service Representatives	50
Allstatate Insurance-Alain Ionescu Office	1	Insurance Sales Representative	1
Amerigas	1	Customer Care Agent	24
Amware Pallet Services	3	Pallet Repairman	4
Barnes & Noble	1	Assistant Store Manager	1
	1	Barista/Cafe Server	2
	1	Bookseller	2
	1	Community Business Development Manager	1
	1	Head Cashier	1
	1	Merchandise Manager	1
BBC Services, Inc.	3	Carpenter	10
Big Brothers Big Sisters of Greater Sacramento	1	Match Support Specialist	1
Bozzuto Insurance Agency	1	Insurance Sales Agent	1
Castle House Distributors	1	Driver/Service Tech	1
CBS13/CW31	1	Administrative Assistant	1
Child Action	1	Human Resources Analyst	1
Children's Law Center of California	5	Assessment Unit Clerk (Bilingual) Scanning Clerk	1
children's Law Center of California	1	Scanning Clerk	1
City of Sacramento	1	Out of School Time Leader	29
Cokeva, Inc.	9	Logistic Operator	<u>29</u> 5
Jokeva, IIIC.	10	Sales Executive	1
	3	Technician II	1
Comcast	10	Individual Direct Sales	1
Somoust	1	Xfinity Sales Associates	9
Comfort Systems Construction	7	Apartment Renovator	2
Core Commercial	1	Marketing/Graphic Design/Office	1
Corporate Care	1	Technician	2
Craig Cares	4	Caregiver/Home Health Aide/CNA	1
Crossroads Facility Services	1	Senior Accountant	1
· · · · · · · · · · · · · · · · · · ·	1	Youth Specialist	1
Culinary Staffing America	1	Food Service Workers	40
Dayles Diesel & Genrtr Repair	7	Generator Mechanic	1
E3 CA INC	1	Administrative Assistant	1
Electrofreeze of Northern California	1	Office Administrator	1
Verifile	1	Team Manager	4
Faneuil/InSync Consulting Services LLC	1	Customer Service Representative	500
Fish Window Cleaning	10	Window Cleaner	2
First Security Services	1	Security Officer	10
Frito-Lay	10	Detailer	1
	9	Route Sales Representative - General	1
Greater Sacramento Urban League	1	Youth Specialist	1
GRID Alternatives North Valley	1	Outreach Coordinator	1
	3	SolarCorps Construction Fellows	2
	1	SolarCorps Outreach Fellow	1
1&R Block	1	Office Manager/Lead	20
	1	Tax Professional	20
leadway Workforce Solutions	1	Seasonal Assistant Manager	1
Iorizon Personnel Services	9	Order Puller	10
lunter Douglas Fabrication	7	Production Associate/Assembler	9
Powers Recruiting Inc.	1	Account Executive	1
Kair In-Home Social Svc	1	Foster Family Agency Administrator, Social	1
eukemia & Lymphoma Society	1	Part Time Outreach Assistant	15
G Electronics	7	Field Service Technician - Appliances and HVAC	1
iberty Tax Service #8097	1	Tax Preparer	1
ofings Lighting Inc	9	Warehouse and Delivery	1

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITION
ritical Occupational Clusters Key: 1-Administr		es; 2=Architecture & Engineering; 3=Construction; 4=He	
		nstallation, Maintenance & Repair; 8=Tourism/Hospitalit	
=Transportation & Production; 10=Non-Critical (nstanation, maintenance a repair, o=rounsin/rospitan	,
os Rios Community College	1	Account Clerk II	1
os Rios Community College	1	Accounting Adjunct Assistant Professor	1
	1	Accounting Adjunct Assistant Professor	1
	1	Administrative Secretary I	1
		Administrative Secretary 1	
	1		2
	1	Associate Vice President of Student Services	1
	1	Campus OperationsDirector - SutterCountyCenter	1
	1	Clerical Assistant	1
	1	Clerk II	1
	1	Clerk III	2
	1	Control Center Technician	1
		Counselor/Articulation Officer	1
	1		
	1	Custodian	2
	1	Deaf Culture and American Sign Language (ASL)	1
		Studies Assistant Professor	
	1	Dean of Communication, Visual and Performing Arts	1
	1	Dean of Fine and Applied Arts	1
	1	Dean, Kinesiology and Athletics	1
	1	Diagnostic Medical Sonography (DMS) Assistant	1
		Professor / Program Coordinator	
	1	Facilities Planning and Engineering Specialist	1
	1	Faculty Diversity Internship Program Pool	1
	1	Financial Aid Clerk II	1
	1	Financial Aid Officer	1
	1	Horticulture Assistant Professor	1
	1	Hospitality Management/Culinary Arts Assistant	1
		Professor	•
	6	Information Technology Systems/Database	1
	Ŭ	Administrator Analyst II	
	1	Instructional Assistant - Foreign Language	1
	1	Instructional Assistant - Learning Resources	1
	1		1
		Instructional Assistant - Phlebotomy Laboratory	
	1	Instructional Assistant - Photography	1
	1	Instructional Assistant - Sign Language Studies	1
	1	Instructional Assistant - Writing/English/Reading	1
	1	Instructional Assistant- Costuming and Makeup	1
	1	Instructional Science Laboratory Supervisor	1
	1	Instructional Services Assistant I	1
	· · · ·	IT Specialist II - Microcomputer Support	-
	6		1
	1	Laboratory Technician - Science	1
	1	Library/Media Technical Assistant	1
	1	Philosophy Instructor	1
	1	Physical Education/Athletic Attendant	1
	1	Police Communication Dispatcher	1
	1	Police Officer	1
	1	Psychology Assistant Professor	1
	1	Public Relations Technician	1
	1	Public Services Librarian	1
	4	Registered Nurse	1
	6	Senior Information Technology Systems/Database Administrator Analyst	1
	6	Senior IT Technician - Lab/Area Microcomputer Support	1
	1	Special Projects- Inmate Education Specialist	1
	1	Special Projects- Laboratory Technical Support	1
		Assistant - Health and Education Labs	
	1	Special Project - Student Personnel Assistant -	1
	1	Health and Wellness Services	I

EMPLOYER	CRITICAL CLUSTERS				
Critical Occupational Clusters Key: 1=Administrative 8		es; 2=Architecture & Engineering; 3=Construction; 4=He	POSITIONS ealthcare &		
	Technology; 7=	Installation, Maintenance & Repair; 8=Tourism/Hospitali			
Los Rios Community College	1	· · · · · · · · · · · · · · · · · · ·			
	1	Student Personnel Assistant - Assessment/Testing	1		
	1	Student Personnel Assistant - Career & Job	1		
	1	Student Personnel Assistant - Outreach Services	1		
	1	Student Personnel Assistant - Student Life Student Personnel Assistant - Student Services	1		
	1	Student Personnel Assistant - Student Services	1		
	1	Student Personnel Assistant- Student Services	1		
	1	Student Success and Support Program (SSSP)	1		
	1	Faculty Coordinator Student Success and Support Program (SSSP)	1		
		Specialist			
Markatain Bayaraga Ca	1	Vice President of Student Services	1		
Markstein Beverage Co.	9	Category Space Technician Merchandiser	1		
	9	Night Warehouse Associate	1		
MAXIMUS	1	Enrollment Service Reprensentative	1		
Merryhill School	1	Preschool Teacher	2		
Modis IT Staffing	6	Group Level Processor	20		
National Audubon Society	1	Contracts and Government Grants Manager	1		
Northcentral Pizza, LLC. dba Domino's Pizza	1	Assistant Manager	1		
Northern Sheets LLC	9	Production Workers	3		
Pacific Health & Home	3	Masonry Installer	2		
	3	Skilled Tradesman/Craftsman	2		
Pacific Protection INC	1	Unarmed Security Officer	10		
Package One	9	Class A Truck Driver	1		
Pep Boys	7	Technicians and Mechanics	10		
Pilkington North America Inc.	1	Service Center Administrator	1		
PowerSchool Group LLC	1	Accountant	1		
	2	Associate Performance Test Engineer	1		
	2	Associate QA Test Engineer	1		
	6	Associate Software Engineer	1		
	1	Associate Systems Administrator	1		
	1	Billing Associate	1		
	1	Collections Associate	1		
	6	Compliance Application Software Engineer	1		
	6	Compliance Database Software Engineer	1		
	1	Contracts Administrator Corporate Trainer	1		
	1	Customer Support Representative (Tier 1)	1		
	6	Desktop Technician	1		
	1	Entry Level Accounts Payable Specialist	1		
	1	Entry Level Accounts r dyable opecialist	1		
	1	Entry Level Pricing Analyst	1		
	1	Entry-Level Project Manager	1		
	1	Financial Analyst	1		
	1	Inside Sales Account Representative	1		
	1	Marketing Campaign Coordinator	1		
	1	Product Manager-Consumer	1		
	1	Product Marketing and Competitive Intelligence Manager	1		
	1	Product Marketing Manager	1		
	1	Recruiting Manager	1		
	1	Renewals Associate	1		
	1	Salesforce Administrator	1		
	1	Senior Corporate Recruiter	1		
	1	Senior Manager of Human Resources	1		
	1	Senior Project Manager	1		
	6	Senior UI Interface Designer	1		
	6	Sr Network Engineer	1		

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS	
		es; 2=Architecture & Engineering; 3=Construction; 4=H		
9=Transportation & Production; 10=Non-Critical Occu		nstallation, Maintenance & Repair; 8=Tourism/Hospita	llity;	
PowerSchool Group LLC	6	Sr Systems Engineer	1	
	6	Systems Engineer II	1	
	1	Vice President of Customer Operations- School Systems Group	1	
PrideStaff	3	Machine Operator and Woodworking Craftsman	10	
	9	Production and Manufacturing Technician	10	
Quality Driver Solutions	9	Commercial Truck Drivers	20	
Restoration Hardware	1	Client Service Center Supervisor	2	
	1	Project Leader	2	
Sacramento Employment and Training Agency	1	CFS Education Program Officer	1	
	1	Early Head Start Educator	1	
	1	Family Services Worker Range III	1	
	1	Head Start Education Coordinator Site Supervisor	1	
Sacramento Metro Chamber-Commerce	1	Accounting Clerk	1	
Sacramento Regional Transit District	1	Assistant General Manager - Administration	1	
acramento regionar mansit District	7	Maintenance Supervisor - Wayside	1	
	1	Community Bus Services (CBS)	1	
	· · ·	Dispatcher/Supervisor	· · ·	
	7	Mechanic A	1	
	3	Network Operations Engineer	1	
	1	Safety Specialist II	1	
	1	Senior Human Resources Analyst	1	
Security Tech Protective Services	1	Armed Security Officer	10	
Serenity Respite	4	Respite Care Provider	10	
Slingshot Connections	10	Outside Sales	5	
Smartguard	1	Security Officer/Patrol Officer	6	
Softsol Technologies Inc.	1	Business Analyst	1	
	1	Document Prep/Scan Technician	8	
SolarCity	1	Call Center Concierge	20	
	3	Electrician	20	
	7	PV Installer	20	
Southeast Asian Assistance Center	1	Executive Director	1	
South Side Art Center	1	Ceramic Lead Artist Instructor	1	
Staff Management	1	Area Manager	30	
Starbucks Corporation	1	Barista	7	
Stations	9	Installer	4	
Stericycle	1	Customer Service Representative	6	
Strategies To Empower People STEP	1	Direct Support Professional	20	
SVS GroupP, Inc.	1	Event Staff & Security Guards	30	
Teledyne Microwave Solutions	9	Assembler 1	2	
	7	Calibration Lab Technician	1	
	1	Contracts/Pricing Manager 4	1	
	3	Electrical Engineer 4	1	
	3	Electronic Engineer 2 Electronic Technician	1	
	7	Machinist 4	1	
	1	Senior Contracts Administrator	1	
	7	Technician 1	1	
	1	Trade Compliance Support Administrator 1	1	
	9	Warehouse Loader	4	
he Firehouse Restaurant	1	Fine Dining Line Cook	1	
herapeutic Pathways	4	Behavior Technician	20	
houghtful Food Inc.	10	Dishwasher	20	
Fince Construction Inc	3	General Construction Estimator	1	
Frinity Fresh	9	Class B Truck Driver	4	
	9	Warehouse Loader	2	
/illara Building Systems	9	Class A and Class C Driver	1	
· · · · · · · · · · · · · · · · · · ·	9	Driver	1	
	7	Duct Blaster	1	
	· ·		1	

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS		
Critical Occupational Clusters Key: 1=Administra		es; 2=Architecture & Engineering; 3=Construction; 4=I			
		Installation, Maintenance & Repair; 8=Tourism/Hospita			
=Transportation & Production; 10=Non-Critical O			•		
/illara Building Systems	1	1 Human Resources Bilingual Receptionist			
5 ,	7	HVAC Apartments Installer	1		
	7	HVAC Commercial Installer	1		
	7	HVAC Retro-Fit Lead	1		
	7	HVAC Sheet Metal Installer	1		
	7	HVAC Start-Up Technician	1		
	7	HVAC Warranty and Paid Service Technician	1		
	9	Inventory Control Clerk	1		
	1	Manufacturing Administrative Assistant	1		
	7	Plumbing Finish/Service	1		
	7	Plumbing Installer	1		
	7	Quality Control Load Master/Inspector	2		
/isiting Angels Senior Home Care	4	Caregiver	10		
Vestern States Fire Protection	7	Alarm & Detection Technician	1		
	7	Fire Alarm/Fire Sprinkler Inspector	1		
	7	Fire Sprinkler Designer	3		
	1	Service Administrator			
	9	Shop Foreman	1		
Voodmack Products, Inc.	9	Entry-Level Production Machine Operator	1		
	9	Entry Level Production Welder	1		
	9	Janitor & Machine Operator	1		
uba Community College District	1	Accounting Assistant	1		
	1	Cashier	1		
	1	Custodial Maintenance Worker	1		
	1	Custodian	1		
	1	Director of Financial Aid	1		
	1	Director of TRiO Programs	1		
	1	Financial Aid Technician	1		
	1	Interim - Human Resources Analyst/Academic)	1		
	1	Interim Chief of Police	1		
	1	Library Technical Assistant	1		
	1	Nursing Instructor	1		
	1	Part Time Adjunct Instructors	1		
	1	Part Time Philosophy Instructor	1		
	1	Site Supervisor - Child Development Center	1		
	1	Site Supervisor - Child Development Center	1		
	1	Testing Technician	1		
	1	X-Ray Technology Instructor	1		
Total			1316		

ITEM IV-C - INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of September was 5.2%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

STAFF PRESENTER: Roy Kim

Contact: Elizabeth Bosley (530) 741-5191

SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA) (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)

Leisure and hospitality dominated year-over job growth The unemployment rate in the Sacramento-Roseville-Arden Arcade MSA was 5.2 percent in

September 2015, down from a revised 5.7 percent in August 2015, and below the year-ago estimate of 6.6 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.9 percent for the nation during the same period. The unemployment rate was 4.8 percent in El Dorado County, 4.4 percent in Placer County, 5.4 percent in Sacramento County, and 5.3 percent in Yolo County.

Between August 2015 and September 2015, combined employment located in the counties of El Dorado, Placer, Sacramento and Yolo increased by 300 to reach 925,700 jobs.

- Government was up 3,000 jobs from last month. The largest increase was seen in local government, which added 2,900 jobs.
- Education and health services added 1,100 jobs compared to August. Educational services accounted for the majority of the increase, adding 800 jobs.
- Manufacturing and mining and logging remained unchanged over the month.
- Seven industries experienced month-over decline. Financial activities and information lost 200 jobs each; trade, transportation, and utilities declined by 300 jobs; total farm cut back 400 jobs; construction decreased by 800 jobs; leisure and hospitality lost 900 jobs; and professional and business services declined by 1,400 jobs.

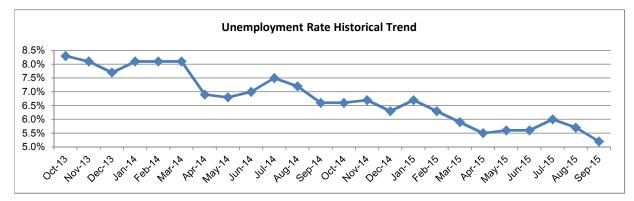
Between September 2014 and September 2015, total jobs in the region increased by 23,100, or 2.6 percent.

- Leisure and hospitality continued to lead year-over job growth, adding 10,900 jobs. Food services and drinking places led the growth with a gain of 8,700 jobs.
- Trade, transportation, and utilities grew by 4,900 jobs compared to last year. Retail trade accounted for the majority of the gain, adding 4,700 jobs.
- Construction ticked up by 800 jobs over the year. Specialty trade contractors accounted for 700 jobs.
- Two industries declined compared to September 2014. Manufacturing lost 100 jobs, and information was down 400 jobs.

IMMEDIATE RELEASE

SACRAMENTO-ROSEVILLE-ARDEN ARCADE METROPOLITAN STATISTICAL AREA (MSA) (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Roseville-Arden Arcade MSA was 5.2 percent in September 2015, down from a revised 5.7 percent in August 2015, and below the year-ago estimate of 6.6 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.9 percent for the nation during the same period. The unemployment rate was 4.8 percent in El Dorado County, 4.4 percent in Placer County, 5.4 percent in Sacramento County, and 5.3 percent in Yolo County.



Industry	Aug-2015	Sep-2015	Change		Sep-2014	Sep-2015	Change
muustiy	Revised	Prelim	Change Sep-2014		Sep-2014	Prelim	Change
Total, All							
Industries	925,400	925,700	300		902,600	925,700	23,100
Total Farm	10,400	10,000	(400)		10,000	10,000	0
Total Nonfarm	915,000	915,700	700		892,600	915,700	23,100
Mining and							
Logging	500	500	0		500	500	0
Construction	49,400	48,600	(800)		47,800	48,600	800
Manufacturing	35,900	35,900	0		36,000	35,900	(100)
Trade,							
Transportation &							
Utilities	148,700	148,400	(300)		143,500	148,400	4,900
Information	13,500	13,300	(200)		13,700	13,300	(400)
Financial							
Activities	49,200	49,000	(200)		48,700	49,000	300
Professional &							
Business							
Services	125,300	123,900	(1,400)		119,800	123,900	4,100
Educational &							
Health Services	136,000	137,100	1,100		136,600	137,100	500
Leisure &							
Hospitality	103,400	102,500	(900)		91,600	102,500	10,900
Other Services	31,200	31,600	400		30,900	31,600	700
Government	221,900	224,900	3,000		223,500	224,900	1,400

Elizabeth Bosley

October 16, 2015

530/741-5191

October 16, 2015 Employment Development Department Labor Market Information Division (916) 262-2162

Sacramento Roseville Arden Arcade MSA

(El Dorado, Placer, Sacramento, and Yolo Counties) Industry Employment & Labor Force March 2014 Benchmark

Data Not Seasonally Adjusted	Con 14	1.1.45	Aug 15	0 4 -	Demonst	N
	Sep 14	Jul 15	Aug 15 Revised	Sep 15 Prelim	Percent (Month	Shange Year
Civilian Labor Force (1)	1,047,200	1,065,300	1,062,100	1,054,200	-0.7%	0.7%
Civilian Employment	978,000	1,001,700	1,002,000	999,900	-0.2%	2.2%
Civilian Unemployment	69,200	63,600	60,100	54,300	-9.7%	-21.5%
Civilian Unemployment Rate	6.6%	6.0%	5.7%	5.2%		
(CA Unemployment Rate)	7.0%	6.5%	6.1%	5.5%		
(U.S. Unemployment Rate)	5.7%	5.6%	5.2%	4.9%		
	000.000	000 700	005 400	005 700	0.00/	0.00/
Total, All Industries (2)	902,600	922,700	925,400	925,700	0.0%	2.6%
Total Farm Total Nonfarm	10,000	11,100	10,400	10,000	-3.8%	0.0%
Total Private	892,600	911,600	915,000	915,700	0.1% -0.3%	2.6% 3.2%
Goods Producing	669,100 84,300	691,600 85,600	693,100 85,800	690,800 85,000	-0.3%	0.8%
Mining and Logging	84,300 500	500 500	500 500	500	0.0%	0.8%
Construction	47,800	49,500	49,400	48,600	-1.6%	1.7%
Construction of Buildings	10,600	10,800	11,000	10,900	-0.9%	2.8%
Specialty Trade Contractors	31,400	32,700	32,600	32,100	-1.5%	2.2%
Building Foundation & Exterior Contractors	8,100	9,000	9,100	9,100	0.0%	12.3%
Building Equipment Contractors	12,100	12,500	12,600	12,800	1.6%	5.8%
Building Finishing Contractors	7,200	7,300	7,500	7,400	-1.3%	2.8%
Manufacturing	36,000	35,600	35,900	35,900	0.0%	-0.3%
Durable Goods	24,900	25,200	24,900	24,900	0.0%	0.0%
Computer & Electronic Product Manufacturing	6,700	6,700	6,600	6,600	0.0%	-1.5%
Nondurable Goods	11,100	10,400	11,000	11,000	0.0%	-0.9%
Food Manufacturing	4,500	4,000	4,500	4,500	0.0%	0.0%
Service Providing	808,300	826,000	829,200	830,700	0.2%	2.8%
Private Service Providing	584,800	606,000	607,300	605,800	-0.2%	3.6%
Trade, Transportation & Utilities	143,500	147,900	148,700	148,400	-0.2%	3.4%
Wholesale Trade	24,700	24,500	24,700	24,700	0.0%	0.0%
Merchant Wholesalers, Durable Goods	13,100	13,300	13,400	13,600	1.5%	3.8%
Merchant Wholesalers, Nondurable Goods	9,100	9,300	9,400	9,400	0.0%	3.3%
Retail Trade	94,900	99,400	99,700	99,600	-0.1%	5.0%
Motor Vehicle & Parts Dealer	12,600	13,100	13,200	13,100	-0.8%	4.0%
Building Material & Garden Equipment Stores	7,800	8,300	8,200	8,100	-1.2%	3.8%
Grocery Stores	18,500	18,600	18,700	18,700	0.0%	1.1%
Health & Personal Care Stores	5,200	5,200	5,200	5,200	0.0%	0.0%
Clothing & Clothing Accessories Stores	6,800	6,900	6,900	6,800	-1.4%	0.0%
Sporting Goods, Hobby, Book & Music Stores	4,200	4,300	4,400	4,600	4.5%	9.5%
General Merchandise Stores	20,000	20,600	20,700	20,600	-0.5%	3.0%
Transportation, Warehousing & Utilities	23,900	24,000	24,300	24,100	-0.8%	0.8%
Information	13,700	13,500	13,500	13,300	-1.5%	-2.9%
Publishing Industries (except Internet)	2,400	2,400	2,400	2,400	0.0%	0.0%
Telecommunications	6,600	6,500	6,500	6,500	0.0%	-1.5%
Financial Activities	48,700	49,100	49,200	49,000	-0.4%	0.6%
Finance & Insurance	35,200	35,200	35,200	35,100	-0.3%	-0.3%
Credit Intermediation & Related Activities	12,100	12,200	12,200	12,200	0.0%	0.8%
Depository Credit Intermediation	7,200	7,200	7,200	7,100	-1.4%	-1.4%
Nondepository Credit Intermediation	2,600	2,700	2,600	2,600	0.0%	0.0%
Insurance Carriers & Related	19,100	19,100	19,300	19,300	0.0%	1.0%
Real Estate & Rental & Leasing	13,500	13,900	14,000	13,900	-0.7%	3.0%
Real Estate	10,400	10,400	10,500	10,400	-1.0%	0.0%
Professional & Business Services	119,800	125,000	125,300	123,900	-1.1%	3.4%
Professional, Scientific & Technical Services	53,200	56,800	56,600	55,600	-1.8%	4.5%
Architectural, Engineering & Related Services	8,900	9,600	9,700	9,800	1.0%	10.1%
Management of Companies & Enterprises	10,500	10,700	10,700	10,800	0.9%	2.9%
Administrative & Support & Waste Services	56,100	57,500	58,000	57,500	-0.9%	2.5%
Administrative & Support Services	53,300	54,400	54,900	54,500	-0.7%	2.3%
Employment Services	20,700	21,000	20,900	21,000	0.5%	1.4%

October 16, 2015 Employment Development Department Labor Market Information Division (916) 262-2162

Sacramento Roseville Arden Arcade MSA

(El Dorado, Placer, Sacramento, and Yolo Counties) Industry Employment & Labor Force March 2014 Benchmark

Data Not Seasonally Adjusted

	Sep 14	Jul 15	Aug 15	Sep 15	Percent	Change
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	11,500	11,800	11,800	11,900	0.8%	3.5%
Educational & Health Services	136,600	136,300	136,000	137,100	0.8%	0.4%
Education Services	13,400	12,800	12,800	13,600	6.3%	1.5%
Health Care & Social Assistance	123,200	123,500	123,200	123,500	0.2%	0.2%
Ambulatory Health Care Services	42,500	43,100	42,900	42,900	0.0%	0.9%
Hospitals	23,600	23,800	23,900	23,900	0.0%	1.3%
Nursing & Residential Care Facilities	16,100	16,600	16,600	16,600	0.0%	3.1%
Leisure & Hospitality	91,600	102,600	103,400	102,500	-0.9%	11.9%
Arts, Entertainment & Recreation	13,500	15,900	15,700			11.9%
Accommodation & Food Services	78,100	86,700	87,700	87,400	-0.3%	11.9%
Accommodation	8,500	9,600	9,600	9,100	-5.2%	7.1%
Food Services & Drinking Places	69,600	77,100	78,100	78,300	0.3%	12.5%
Restaurants	66,000	73,400	73,500	73,300	-0.3%	11.1%
Full-Service Restaurants	31,900	36,000	36,000	35,300	-1.9%	10.7%
Limited-Service Eating Places	34,100	37,400	37,500	38,000	1.3%	11.4%
Other Services	30,900	31,600	31,200	31,600	1.3%	2.3%
Repair & Maintenance	8,800	8,900	8,900	8,900	0.0%	1.1%
Government	223,500	220,000	221,900	224,900	1.4%	0.6%
Federal Government	13,600	13,700	13,800	13,700	-0.7%	
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	209,900	206,300	208,100	211,200	1.5%	0.6%
State Government	111,800	112,200	113,200	113,400	0.2%	1.4%
State Government Education	26,100	26,000	26,400		0.0%	1.1%
State Government Excluding Education	85,700	86,200	86,800	87,000	0.2%	1.5%
Local Government	98,100	94,100	94,900	97,800	3.1%	-0.3%
Local Government Education	53,200	47,400	48,200	52,100	8.1%	-2.1%
Local Government Excluding Education	44,900	46,700	46,700	45,700	-2.1%	1.8%
County	18,200	18,400	18,400	'	0.0%	1.1%
City	9,800	10,600	10,600			2.0%
Special Districts plus Indian Tribes	16,900	17,700	17,700	17,300	-2.3%	2.4%

Notes:

 (1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike.
 Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Elizabeth Bosley 530/741-5191 or Luis Alejo 530/749-4885

These data, as well as other labor market data, are available via the Internet at http://www.labormarketinfo.edd.ca.gov. If you need assistance, please call (916) 262-2162.

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Employment Development Department Labor Market Information Division http://www.labormarketinfo.edd.ca.gov (916) 262-2162

Monthly Labor Force Data for Cities and Census Designated Places (CDP) September 2015 - Preliminary Data Not Seasonally Adjusted

Area Name	Labor	Employ-	Unemployment		Census Ratios	
	Force	ment	Number Rate		Emp Unemp	
Sacramento County	685,300	648,500	36,800	5.4%	1.000000	1.000000
Arden Arcade CDP	44,000	41,300	2,700	6.1%	0.063708	0.073225
Carmichael CDP	29,600	27,800	1,800	6.1%	0.042896	0.049253
Citrus Heights city	43,400	41,000	2,500	5.6%	0.063202	0.066743
Elk Grove CDP	76,600	73,400	3,200	4.1%	0.113216	0.085809
Fair Oaks CDP	16,400	15,600	800	4.6%	0.024089	0.020444
Florin CDP	19,600	18,000	1,600	8.2%	0.027683	0.043810
Folsom city	35,200	34,000	1,200	3.5%	0.052468	0.033253
Foothill Farms CDP	15,800	14,900	900	5.5%	0.023006	0.023675
Galt city	10,900	10,200	700	6.3%	0.015711	0.018695
Gold River CDP	4,100	4,000	100	2.3%	0.006200	0.002541
Isleton city La Riviera CDP North Highlands CDP Orangevale CDP Rancho Cordova City Rancho Murieta CDP Rio Linda CDP Rosemont CDP Sacramento city Vineyard CDP Walnut Grove CDP Wilton CDP	300 5,700 17,500 17,100 32,500 2,800 6,600 11,400 227,700 12,500 600 1,700	300 5,300 16,700 16,200 30,600 2,700 6,300 10,800 214,800 12,000 600 1,700	0 300 800 900 1,900 100 300 600 12,900 500 100 0	2.3% 9.5% 5.8% 4.8% 5.5% 5.9% 3.4% 5.2% 5.2% 5.2% 5.7% 4.1% 9.6% 2.6%	0.000411 0.008235 0.025707 0.024970 0.047165 0.004112 0.009698 0.016685 0.331159 0.018491 0.000889 0.002610	0.000751 0.008869 0.022985 0.025527 0.052545 0.002552 0.009363 0.015989 0.351507 0.013869 0.001656 0.001224

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2013 Census.

Notes:

1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.

2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2013 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

Data Not Seasonally Adjusted

	Labor	Employ-	Unemployment		Census Ratios	
Area Name	Force	ment	Number	Rate	Emp	Unemp

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2013, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

ITEM IV-D - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee Matt Kelly \triangleright
- \triangleright Planning/Oversight Committee – Anette Smith-Dohring
- Employer Outreach Committee – Larry Booth
- Board Development Committee Terry Wills

ITEM V - OTHER REPORTS

1. <u>CHAIR'S REPORT</u>

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. <u>MEMBERS OF THE BOARD</u>

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. <u>COUNSEL REPORT:</u>

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. <u>PUBLIC PARTICIPATION</u>:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.