

WIB BOARD MEMBERS

LARRY BOOTH
Frank M. Booth, Inc.

BRIAN BROADWAY
Sacramento Job Corps

PAUL CASTRO
California Human Development Corporation

N. LISA CLAWSON
Blood Source, Inc.

LYNN R. CONNER –Chair
Parasec

WALTER DI MANTOVA
Los Rios Community College Dist.

MICHAEL DOURGARIAN
Asher College

ANN EDWARDS
Department of Human Assistance

DIANE FERRARI
Employment Development Department

KEVIN FERREIRA
Sacramento-Sierra Building & Construction
Trades Council

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

JASON HANSON
Sierra Pacific Home and Comfort, Inc.

LISA HARR
Vision Service Plan

THOMAS P. KANDRIS
Package One

MATTHEW KELLY
Northern California Construction Training

DAVID KIEFFER
SEIU-United Health Workers

GARY R. KING – First Vice Chair
SMUD

DANIEL KOEN
California Teachers Association

KATHY KOSSICK
Sacramento Employment & Training Agency

FRANK A. LOUIE
Xerox Corporation

SUSAN MANSFIELD
A. Teichert & Son, Inc.

ELIZABETH MCCLATCHY
The Safety Center, Inc.

DENNIS MORIN
Sacramento Area Electrical Training Center

DR. JENNI MURPHY
California State University, Sacramento

JAY ONASCH
California Department of Rehabilitation

KIM PARKER
California Employers Association

MARTHA PENRY
California School Employees Association

DEBORAH PORTELA
Casa Coloma Health Care Center

LORENDIA T. SANCHEZ
California Indian Manpower Consortium

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA
Sacramento Convention & Visitors Bureau

DALE WALDSCHMITT
Pacific Coast Companies, Inc.

TERRY A. WILLS, ESQ.
Cook Brown, LLP

RICK WYLIE – Secretary/Treasurer
Beutler Corporation

DAVID P. YOUNGER
Lionakis Beaumont Design Group



SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, January 28, 2015

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

→ Recogniton of Former Board Member: Maurice Read

→ Introduction of New Board Members: **Kevin Ferreira and David Kieffer**

→ Member Spotlight: Dr. Jenni Murphy, California State University, Sacramento

II. Consent Item (2 minutes)

A. Approval of Minutes of the November 19, 2014 Meeting 2-7

III. Discussion/Action Items (20 minutes)

A. Approval of the Board Development/Board Expectations Document 8-12

IV.	<u>Information Items</u> (15 minutes)	
A.	Update on Workforce Accelerator Grant	13
B.	Career Pathways Trust - Capital Academy and Pathways (CAP) Program Update (Roy Kim)	14-15
C.	2014 Employer Outreach Committee Accomplishments (Roy Kim)	16
D.	Modification to the Eligible Training Provider List Policies and Procedures (Roy Kim)	17
E.	Sacramento Works First Quarter Performance Report (Ralph Giddings)	18-20
F.	Dislocated Worker Report (William Walker)	21-22
G.	Employer Recruitment Activity Report (William Walker)	23-31
H.	Labor Market Information Projection Highlights (Roy Kim)	32-38
I.	Committee Updates	39
	✓ Youth Council (Matt Kelly)	
	✓ Planning/Oversight Committee (Anette Smith-Dohring)	
	✓ Employer Outreach Committee (Larry Booth)	
	✓ Board Development Committee (Terry Wills)	
V.	<u>Other Reports</u>	40
1.	Chair	
2.	Members of the Board	
3.	Counsel	
4.	Public Participation	

VI. Adjournment

DISTRIBUTION DATE: WEDNESDAY, JANUARY 21, 2015

Sacramento Works, Inc. Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County, is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE NOVEMBER 19, 2014 MEETING

BACKGROUND:

Attached are the minutes of the November 19, 2014 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, November 19, 2014
8:00 a.m.

I. Call to Order/Roll Call: Ms. Conner called the meeting to order at 8:05 a.m.

Members Present: Brian Broadway, Paul Castro, Lisa Clawson, Lynn Conner, Walter DiMantova, Mike Dourgarian, Ann Edwards, Diane Ferrari, David Gordon, Lisa Harr, Matt Kelly, Daniel Koen, Kathy Kossick, Frank Louie, Susan Mansfield, Dr. Jenni Murphy, Roger Niello, Jay Onasch, Kim Parker, Deborah Portela, Anette Smith-Dohring, Mike Testa, Terry Wills, Rick Wylie

Members Absent: Larry Booth, Bill Camp, Troy Givans, Jason Hanson, Barbara Hayes, Tom Kandris, Gary King, Elizabeth McClatchy, Dennis Morin, Martha Penry, Lorenda Sanchez, Dr. Deborah Travis, Dale Waldschmitt, David Younger.

➔ Introduction of New Board Member: **Walter DiMantova**, Los Rios Community College District, was welcomed back to the board. He served on the board a few years ago.

➔ Member Spotlight: Jay Onasch, Department of Rehabilitation, provided an overview of the Department of Rehabilitation and the services provided to clients and employers.

➔ Member Spotlight: Ms. Diane Ferrari said that at EDD, there is a program called *Making a Difference*, which recognizes people that make a difference in the workforce system. Ms. Purdy has been recognized for the contributions she has made. Ms. Ferrari read a resolution from Dennis Petrie recognizing Robin Purdy for her outstanding services provided over the years.

II. Consent Item

A. Approval of Minutes of the September 24, 2014 Meeting

Moved/Dourgarian, second/Clawson, to approve the minutes of the September 24, 2014 meeting.

Roll Call Vote:

Aye: 20 (Broadway, Clawson, Conner, DiMantova, Edwards, Ferrari, Harr, Kelly, Koen, Kossick, Louie, Murphy, Niello, Onasch, Parker, Portela, Smith-Dohring, Testa, Wills, Wylie)

Nay: 0

Abstentions: 4 (Castro, Dourgarian, Gordon, Mansfield)

Absent: 14 (Booth, Camp, Givans, Hanson, Hayes, Kandris, King, McClatchy, Morin, Penry, Sanchez, Travis, Waldschmitt, Younger)

III. Discussion/Action Items

- A. Approval to Submit a Request to Transfer Workforce Investment Act (WIA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2014-15

There were no questions or comments.

Moved/Dourgarian, second/Parker, to approve the submission to the State of California, EDD of a request to transfer \$1,986,752 in WIA dislocated worker formula funds to the WIA adult formula funding stream for PY 2014-15.

Roll Call Vote:

Aye: 24 (Broadway, Castro, Clawson, Conner, DiMantova, Dourgarian, Edwards, Ferrari, Gordon, Harr, Kelly, Koen, Kossick, Louie, Mansfield, Murphy, Niello, Onasch, Parker, Portela, Smith-Dohring, Testa, Wills, Wylie)

Nay: 0

Abstentions: 0

Absent: Absent: 14 (Booth, Camp, Givans, Hanson, Hayes, Kandris, King, McClatchy, Morin, Penry, Sanchez, Travis, Waldschmitt, Younger)

IV. Information Items

- A. Review of Relationship Between SETA and the Sacramento Works Workforce Investment Board

Ms. Kossick stated that she has received requests in the last couple of months to clear up the role between SETA and Sacramento Works. Ms. Kossick stated that SETA is a joint powers agency between the city and county of Sacramento and is the ultimate decision maker for the agency. There are 600 employees, 400 of which are in the Children and Family Services department operating the Head Start program and programs with the California Department of Education. The Workforce Development Department (WDD) has 150-160 employees with Ms. Purdy overseeing that department. The WDD is a co-policy maker with the SETA Governing Board. The Sacramento Works, Inc. Board has a very small checking account. Funds flow through SETA as the treasurer and finance partner and SETA processes all financial transactions. The remaining 35-40 employees are in IT, HR and finance. Ms. Kossick reports to the city manager and county executive. There are other boards within the agency.

There are 49 Local Workforce Investment Areas (LWIA) in the state. The state funding allocations are based on our population and we work with the neighboring WIBs (Golden Sierra, North Central Counties, and Yolo).

Mr. Phil Cunningham stated that as the WIB, we are public officials charged with making/enforcing the WIA policy for this county. We partner on almost everything with the exception of appointment of board members. There is an agreement with the Governing Board and this board and the relationship has been very stable since the resolution was approved. The Governing Board is the keeper of the coin and this board is the ear and makes decisions how to direct staff and the partner agencies. This board provides policy and oversight but there are no fiscal responsibilities; those are the responsibility of the SETA Governing Board and SETA. The emphasis of this board is policy making.

The 501(c)(3) portion of the board was formed to raise money outside of the federal funds. A few dollars have been raised over the years; funds are utilized now and then it is a flexible device of the board.

Mr. Dourgarian asked if there are separate board meeting and minutes for the 501(c)(3) corporation; Mr. Cunningham stated that there have been no meetings because there have been no significant actions.

Ms. Parker stated asked that Sacramento Works is used in the one stops and web site; is the purpose of Sacramento Works a branding effort? Ms. Kossick replied yes, but it is also the name of the corporation. We are trying to clarify to the public that we are not government and we are responsive to their needs. We give professional, timely responses when businesses need it.

Mr. Wylie asked for more clarification with how we coordinate with EDD. Ms. Ferrari distributed a chart showing the distribution of authority with the WIOA. If you look at the chart, it shows Wagner Peyser/EDD as the only entity that can use these funds. EDD provides core services and unemployment insurance. On the right side are the services traditionally provided by SETA.

Ms. Purdy stated that the Workforce Investment Act is providing the majority of funding for the career centers. There is stronger language for partners to provide funds under WIOA which will free up funding to provide more actual services to customers. It is expected that we will not give up employer outreach and engagement activities and there will be more ability to work with customized training. The money will be geared more to support training activities. Scholarship programs will continue. The Department of Human Assistance (DHA) has been a major funder of the one stop system and will continue to be a partner in the new act. DHA has funded SETA to do subsidized employment VESL and other services for public assistance recipients. We are in the second year of a program with DHA that provides classroom training and vocational training; the first cohort of customers is finishing up.

Ms. Ferrari stated that as the economy improves, EDD's funding goes down so they have less money for infrastructure and staff. EDD will be reliant on our partners to provide the services.

Mr. Gordon asked that as we try to go to a more regional approach, there are still scattered centers; is the more discussion of consolidating? Ms. Kossick stated that the emphasis in the new act is on a regional approach. The state needs to figure out how regions will be combined so it is definitely a topic of discussion.

B. Workforce Innovation and Opportunity Act - Summary of Changes

After reviewing the WIOA, it was determined that the youth program significantly changes with more emphasis on out-of-school youth. The Youth Council will be working to align the WIOA with the career pathways program. Staff feels hopeful that this will better support the customers.

Mr. Gordon references page 13 where the new act shifts the priority from 30-75% of funding for out-of school youth. The education community wants to make sure the kids are not kicked out of school to then be eligible for services. Ms. Purdy stated that there is an area on the DOL website to e-mail them suggestions; this is an issue a lot of people are talking about.

C. Update on Workforce Accelerator Grant: Will be presented in January.

D. Dislocated Worker Report: Ms. Purdy stated that the report has the fewest dislocations in about five years. Verizon was actually a relocation; there was no loss of employees. Harrold Ford was a purchase, not a dislocation of employees. They are being purchased by another company and the employees will not be affected.

E. Employer Recruitment Activity Report: Ms. Kossick encouraged all board members to work within the Sacramento Works system when hiring new employees.

F. Unemployment Update/Press Release from the Employment Development Department: Mr. George Marley, consultant, Labor Market Information Bureau, provided an update on the unemployment data.

G. Committee Updates

✓ Youth Council: Mr. Kelly reported that the Youth Council has not met since he last reported out.

✓ Planning/Oversight Committee: Ms. Smith-Dohring reported that the committee is focusing on the workforce accelerator grant and WIOA. The SlingShot proposal has been approved and the agency will receive \$20,000. This will be a regional approach. A SlingShot webinar will be held in December. The CWIB will be assigning a technical assistance person to our regional group. The slingshot design sessions will be in January. The implementation funding will be released in February in the amount of \$1 million.

- ✓ Employer Outreach Committee: Ms. Parker stated that this committee has made a goal and commitment that each member will go out and share information with their associations/affiliate groups; the idea is to plant seeds. Mr. Booth and Ms. Carpenter recently visited a Rotary Club meeting. Any board member wanting to give a presentation is asked to contact staff; all board members are being asked to assist in this effort.
- ✓ Board Development Committee: Ms. Wills stated that the ad hoc committee in charge of working on board commitments is making progress and is hoping to have a document to bring to the board in January.

V. Other Reports

1. Chair: No report.
2. Members of the Board
Ms. Parker recognized Mr. Roger Niello and stated that he will be leaving next month. Mr. Niello was thanked for his input and efforts and wishes him the best in future endeavors.

Mr. Niello stated that being on this board has been a great educational opportunity. His successor will know about this board.

3. Counsel: No reports.
4. Public Participation: No comments.

VI. Adjournment: The meeting was adjourned at 9:04 a.m.

ITEM III-A - ACTION

APPROVAL OF BOARD EXPECTATIONS DOCUMENTS

BACKGROUND:

Sacramento Works held a Board Development Retreat on September 17, 2014. Board members discussed their roles and responsibilities. From the facilitated discussion, the members agreed to create an Ad Hoc Board Development Committee to revise the updated expectations of a high performing board to be finalized and available for approval at the January, 2015 meeting. Attached are the documents recommended by the Ad Hoc Board Development Committee.

RECOMMENDATION:

Review and approve the Board Expectations documents.

Introduction

The Sacramento Works Job Center and Training Center System provides resources and services to employers and job seekers in Sacramento County. Planning, policy, and oversight for the system is the responsibility of the Sacramento Works, Inc. Workforce Investment Board. Services, resources, workforce development sector strategies, training programs, and services to employers are provided by the staff of the Workforce Development Department of the Sacramento Employment and Training Agency, the Employment Development Department and over 40 community workforce development partners.

The Goals of Sacramento Works are to:

1. Prepare prospective employees for viable employment opportunities and career pathways in the region by improving the job center and training center system.
2. Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.
3. Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

Composition of the Board

Sacramento Works actively seeks Board members from throughout the county to fill available seats on the 41 member volunteer board. The majority representation on the board is business and industry from the private sector. Other sectors represented include education, labor, rehabilitation and state employment services, public assistance agencies, community-based organizations as well as local economic development interests. Sacramento Works, Inc. strives to maintain a board with diverse interests and ethnic backgrounds.

Private Sector

Representatives of the Private Sector constitute a majority of the membership of the Board and are to be owners of business concerns, chief executives or chief operating officers of non-governmental employers, or other private sector executives who have substantial management or policy responsibility.

Education Sector

Education representatives are selected from nominations made by local educational agencies, vocational education institutions, or institutions of higher education. Institutions, institutions of higher education, or general organizations of such agencies or institutions can also nominate an education representative. Private proprietary schools within the City and County of Sacramento are also eligible to have representation on the Sacramento Works, Inc. Board.

Labor Sector

Labor representatives are recommended by recognized State and local labor organizations or appropriate building trades councils.

Community-based Organizations

Community-based Organization representatives are recommended by community organizations.

Other Represented sectors of the Sacramento Works, Inc. board are:

Economic Development Sector
Public Employment Service Sector
Rehabilitation Service Sector
Public Assistance Agency

Time Commitment

Board members should be active and engaged in the organization to understand its operations and deliver its message. Serving on the Sacramento Works, Inc. Board will require a commitment of at least 30 hours per year in addition to attendance at periodic Board retreats held in the region. The time commitment includes:

1. Six Board meetings held every other month at 8:00 a.m. at the Sacramento Employment & Training Agency 925 Del Paso Boulevard, Sacramento, CA.
2. Serve on at least one committee and attend its regularly scheduled meetings.

Term of Office

Board members may serve four consecutive three-year terms. Members who have regularly fulfilled board responsibilities (see below) may serve additional consecutive terms upon Executive Committee approval.

Board Responsibilities

1. Develop and oversee the organization's mission.

2. Encourage and educate board member employer organizations and affiliations to leverage Sacramento Works job centers.
3. Tour one Sacramento Works Job Center within the first six months of appointment to the Board.
4. Engage in strategic planning.
5. Recommend for appointment and orient new Board members.
6. Enhance the organization's public image and deliver its message.
7. Ensure Board efficiency in its operations.
8. Prepare for and actively participate in meetings, including engaging other resources as needed.
9. Miss no more than two consecutive Board meetings (absent Executive Board approval).
10. Complete periodic ethics training as required by California law.

Print: _____, Sacramento Works, Inc. Board Member

Signature: _____ Date: _____

Use the following questions to evaluate your own performance on the Sacramento Works Board. Please identify any suggestions for improving your ability to fulfill your responsibilities as a board member.

	Yes	No	Not Sure
1. Do I understand and support the mission of the Sacramento Works?			
2. Am I knowledgeable about the organization's programs and services?			
3. Do I encourage and educate my employer/ organizations or associates and affiliates to leverage Sacramento Works services?			
4. Do I act as a goodwill ambassador to the organization?			
5. Do I volunteer when asked by staff to attend partner events or other Sacramento Works functions?			
6. Do I have a good working relationship with the other board members?			
7. Do I recommend individuals for service to this board?			
8. Do I review board materials and participate in board meetings?			
9. Am I actively involved with at least one committee and attend required meetings?			
10. Do I find serving on the board to be a satisfying and rewarding experience?			

Suggestions for improving my participation on the board:

ITEM IV-A – INFORMATION

UPDATE ON WORKFORCE ACCELERATOR GRANT

BACKGROUND:

Staff will provide an update on the activities and success of the Workforce Accelerator Grant.

ITEM IV-B - INFORMATION

CAREER PATHWAYS TRUST - CAPITAL ACADEMY AND PATHWAYS (CAP) PROGRAM UPDATE

BACKGROUND:

The Capital Academy and Pathways project (CAP), which includes career pathway programs in the Elk Grove Unified School District and Sacramento City Unified School District, was launched in August, 2014. The CAP project will be supported by collaborative partnerships and an extensive level of support by regional businesses, institutions of higher education and community leaders.

SETA is a partner in the CAP project and is providing five Career Specialists that will support the industry work-based learning activities for the academies/pathways for five industry sectors:

- Advanced Manufacturing and Engineering
- Agriculture and Food Production
- Energy Infrastructure
- Health Science and Medical Technology
- Information and Communications Technology Digital Media

The SETA – CAP Career Specialists will work closely with the CAP Sector Coaches in supporting pathway development through the implementation of work-based learning activities and experiences involving interaction with industry and community professionals that are linked to school-based instruction. Some of these activities will include:

- Workplace Tours
- Job Shadowing
- Interview/Resume Development
- Work Experience
- Paid and Non-Paid Internships

SETA Career Specialists will also be providing supportive services and subsidized employment to WIA eligible career students enrolled in high school career pathways programs with Sacramento City Unified School District and Elk Grove Unified School District.

A SETA management staff is also an integral part of the CAP Operations Team which includes Elk Grove/Sacramento City Unified School District staff responsible for the management of the Career Pathways Trust – CAP Grant.

Outcomes to date include:

- Career Specialists completed Linked Learning Training
- Career Specialists researched and prepared State-of-the-Sector industry reports and power point presentations.

ITEM IV-B – INFORMATION (continued)
Page 2

- Career Specialists have been working with Sector Coaches in producing an inventory of work-based learning activities needed to support the linked learning career pathways for first year implementation in the Summer of 2015.
- The CAP Operations Team attended the first-ever Linked Learning Alliance Conference, January 12-14, 2015.
- The CAP Operations Team is working with NextEd to establish a regional inventory of Work-Based Learning needs for all career pathway programs in both Career Pathways Trust grants in the Sacramento Region.
- The CAP Operations Team is working with regional partners on developing a sustainability plan for the continuation of the Linked Learning approach to Career Pathway/Academy focused high school programs.

STAFF PRESENTER: Roy Kim

ITEM IV-C - INFORMATION

2014 EMPLOYER OUTREACH COMMITTEE ACCOMPLISHMENTS

BACKGROUND:

The 2014 Employer Engagement and Recruitment Strategy implemented through the Employer Outreach Committee included committee members providing access to the following employer groups, boards, associations and affiliations and assisting in the scheduling of presentations around the benefits and no-cost services Sacramento Works provides to employers.

- National Electrical Contractors Association (NECA) – Spring 2014
- Vistage CEO Peer Advisory Group – Beutler -Spring 2014
- Sheet Metal and Air Conditioning Contractors' National Association (SMACNA) – Spring 2014
- Vistage CEO Peer Advisory Group - Sacramento Valley – Summer 2014
- Sacramento Rotary Club Meeting – Fall 2014
- SARTA Chief Information Officer/Chief Technology Officer (CIO/CTO) Forum – Winter 2014

The 2014 Employer Outreach Media campaign was launched on August 4, 2014 and ran through November 30, 2014. The campaign included the following:

- Television commercials on KCRA News Channel 3 and My58 on Channel 58.
- Radio commercials on KFBK Radio and Capital Public Radio
- Print Advertisements in the Sacramento Business Journal and Comstock's Magazine.
- Web-based advertisements were placed on yahoo.com, kcra.com, kcra.com/my58, bizjournals.com/sacramento, and kfbk.com.
- The landing page for the campaign, SacramentoWorks.Org/Business had 2,141 individual visits during the campaign time frame, August – November, 2014.
- The campaign generated 18 new employers who had never used Sacramento Works services for hiring assistance.

STAFF PRESENTER: Roy Kim

ITEM IV-D - INFORMATION

MODIFICATION TO THE ELIGIBLE TRAINING PROVIDER LIST POLICIES AND PROCEDURES

BACKGROUND:

The California Workforce Investment Board's policy for the Eligible Training Provider List (ETPL) was published in Directive WSD 13-10 on April 4, 2014. These new ETPL Policies and Procedures identify the minimum performance standards for postsecondary education providers offering training programs to WIA eligible adults and dislocated workers. To remain on the State's ETPL, private postsecondary providers must meet a 70 percent entered employment rate (placement rate) in training related occupations. It also outlines the roles and responsibilities of local boards and state agencies in administering the ETPL. Additionally, it stipulates that these training programs be valued by the employer community, linked to local/regional industry sectors that are being targeted by the local boards.

Since its publication in April 2014, some local boards and providers have expressed concern that the State's performance standards negatively impact their ability to offer training programs for clients that have significant barriers to employment, such as ex-offenders, migrant and seasonal farmworkers, those with educational barriers, and the long term unemployed. The waiver is limited in scope and is necessary to more closely align the current ETPL policy with the new provisions in the Workforce Innovation and Opportunity Act (WIOA), which allows for consideration of the characteristics of the population served and relevant economic conditions in developing the ETPL Policies.

On January 20, 2015 the California Workforce Investment Board is expected to review and approve the proposed modification to ETPL Policies and Procedures. This action will allow training programs that primarily serve populations with significant barriers to employment additional time to comply with the 70 percent entered employment requirement. Local Boards will have to submit applications on behalf of training providers.

An update will be provided at the meeting.

STAFF PRESENTER: Roy Kim

ITEM IV-E - INFORMATION

SACRAMENTO WORKS FIRST QUARTER PERFORMANCE REPORTS

BACKGROUND:

Staff will review the Workforce Investment Act program results for the period July 1, 2014 – September 30, 2014. Mr. Ralph Giddings will be available to answer questions.

STAFF PRESENTER: Ralph Giddings

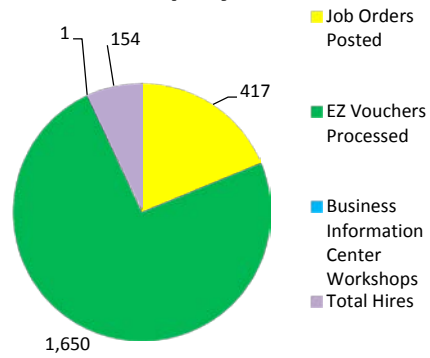
Sacramento Works System 1st Quarter (7/1/2014- 9/30/2014) Report

Dashboard Question	Answer								
<p>Sacramento Works Job & Training Center Universal Access: Is the Sacramento Works system meeting the goal of providing universal access services to 5,619 job seekers this quarter?</p>	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Reporting Quarter</td> <td>9,854</td> </tr> <tr> <td>Benchmark</td> <td>5,619</td> </tr> </table>	Reporting Quarter	9,854	Benchmark	5,619				
Reporting Quarter	9,854								
Benchmark	5,619								
<p>Intensive & Training Services: Adult/Dislocated Worker Services: Is the Sacramento Works system meeting the enrollment?</p>	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Reporting Quarter</td> <td>238%</td> </tr> <tr> <td>Benchmark</td> <td>85%</td> </tr> </table> <p>2,527 customers received intensive services.</p>	Reporting Quarter	238%	Benchmark	85%				
Reporting Quarter	238%								
Benchmark	85%								
<p>Youth Services: Is the Sacramento Works system meeting the enrollment?</p>	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td># of New Enrollments Quarter 1 Goal (OS Youth)</td> <td>Reporting Quarter: 167</td> <td>Benchmark: 113</td> </tr> <tr> <td># of New Enrollments Quarter 1 Goal (IS Youth)</td> <td>Reporting Quarter: 176</td> <td>Benchmark: 95</td> </tr> </table>	# of New Enrollments Quarter 1 Goal (OS Youth)	Reporting Quarter: 167	Benchmark: 113	# of New Enrollments Quarter 1 Goal (IS Youth)	Reporting Quarter: 176	Benchmark: 95		
# of New Enrollments Quarter 1 Goal (OS Youth)	Reporting Quarter: 167	Benchmark: 113							
# of New Enrollments Quarter 1 Goal (IS Youth)	Reporting Quarter: 176	Benchmark: 95							
<p>Common Measures: Did the Sacramento Works system meet common measure performance goals for customers completing services? Yes, met all performance measures.</p>	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>DW % Entered Employment</td> <td>Reporting Quarter: 76%</td> <td>Benchmark: 63%</td> </tr> <tr> <td>Adult % Entered Employment</td> <td>Reporting Quarter: 65%</td> <td>Benchmark: 55%</td> </tr> </table>	DW % Entered Employment	Reporting Quarter: 76%	Benchmark: 63%	Adult % Entered Employment	Reporting Quarter: 65%	Benchmark: 55%		
	DW % Entered Employment	Reporting Quarter: 76%	Benchmark: 63%						
	Adult % Entered Employment	Reporting Quarter: 65%	Benchmark: 55%						
	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>DW % Employment Retention</td> <td>Reporting Quarter: 86%</td> <td>Benchmark: 83%</td> </tr> <tr> <td>Adult % Employment Retention</td> <td>Reporting Quarter: 79%</td> <td>Benchmark: 79%</td> </tr> </table>	DW % Employment Retention	Reporting Quarter: 86%	Benchmark: 83%	Adult % Employment Retention	Reporting Quarter: 79%	Benchmark: 79%		
DW % Employment Retention	Reporting Quarter: 86%	Benchmark: 83%							
Adult % Employment Retention	Reporting Quarter: 79%	Benchmark: 79%							
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>DW Average Six-Months Earnings</td> <td>Reporting Quarter: \$19,138</td> <td>Benchmark: \$17,800</td> </tr> <tr> <td>Adult Average Six-Months Earnings</td> <td>Reporting Quarter: \$13,340</td> <td>Benchmark: \$13,450</td> </tr> </table>	DW Average Six-Months Earnings	Reporting Quarter: \$19,138	Benchmark: \$17,800	Adult Average Six-Months Earnings	Reporting Quarter: \$13,340	Benchmark: \$13,450			
DW Average Six-Months Earnings	Reporting Quarter: \$19,138	Benchmark: \$17,800							
Adult Average Six-Months Earnings	Reporting Quarter: \$13,340	Benchmark: \$13,450							
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Literacy/Numeracy Gains</td> <td>Reporting Quarter: 73%</td> <td>Benchmark: 60%</td> </tr> <tr> <td>Youth % Attained Degree/Certificate</td> <td>Reporting Quarter: 82%</td> <td>Benchmark: 64%</td> </tr> <tr> <td>Youth % Entered Employment or Education</td> <td>Reporting Quarter: 79%</td> <td>Benchmark: 65%</td> </tr> </table>	Literacy/Numeracy Gains	Reporting Quarter: 73%	Benchmark: 60%	Youth % Attained Degree/Certificate	Reporting Quarter: 82%	Benchmark: 64%	Youth % Entered Employment or Education	Reporting Quarter: 79%	Benchmark: 65%
Literacy/Numeracy Gains	Reporting Quarter: 73%	Benchmark: 60%							
Youth % Attained Degree/Certificate	Reporting Quarter: 82%	Benchmark: 64%							
Youth % Entered Employment or Education	Reporting Quarter: 79%	Benchmark: 65%							
<p>Job Seeker Customer Satisfaction Survey: Are customers satisfied with the services received? (On a scale from 1-5 with 5 being the highest) Yes, customer satisfaction increased over last year.</p>	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Number of Surveys Completed</td> <td>482</td> </tr> <tr> <td>Minimum Average Rating</td> <td>4.72</td> </tr> <tr> <td>Collective Job Center Average Satisfaction Rating</td> <td>4.77</td> </tr> </table>	Number of Surveys Completed	482	Minimum Average Rating	4.72	Collective Job Center Average Satisfaction Rating	4.77		
Number of Surveys Completed	482								
Minimum Average Rating	4.72								
Collective Job Center Average Satisfaction Rating	4.77								

Employer Services:

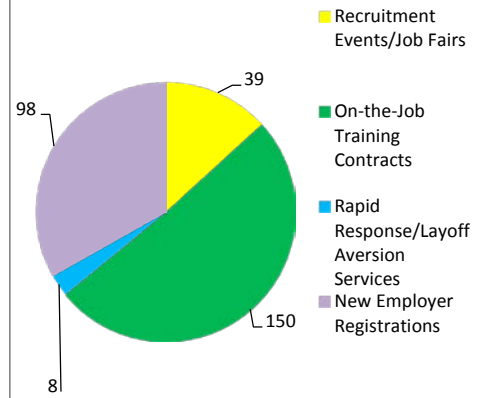
Is the Sacramento Works system meeting the needs of the region's employers? **New reporting platform being used, annual outcome will be used to establish benchmarks for next year. EZ Vouchering program ended November 2014.**

Total Services To Employers



Average Wage: \$13.06

Total Employers Served



ITEM IV-D – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

STAFF PRESENTER: William Walker

Dislocated Worker Information PY 2014/2015

The following is an update of information as of January 20, 2015 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	6/6/2014	North Sacramento Chrysler Jeep Dodge, LLC 3610 Fulton Blvd. Sacramento, CA 95821	8/3/2014	66	No Job Loss
Official	7/15/2014	Intuit Inc. 620 Coolidge Dr. Suite 200 Folsom, CA 95630	9/15/2014	15	7/30/2014
Official	7/16/2014	Video Products Distributors Inc. 150 Parkshore Dr. Folsom, CA 95630	10/12/2014	90	8/19/2014 8/20/2014
Unofficial	7/16/2014	Orchard Supply Hardware 3350 Arden Way Sacramento, CA 95825	10/10/2014	50	8/26/2014 8/27/2014
Official	8/27/2014	Verizon Wireless 295 Pakshore Dr. Folsom , CA 95630-4716	1/27/2014	372	Relocated
Official	10/6/2014	Prometheus 2345 Northrop Ave. Sacramento, CA 95825	12/31/2014	2	Declined
Official	10/14/2014	Harrold Ford 1535 Howe Avenue Sacramento, CA 95825	12/16/2014	120	No Job Loss
Official	10/15/2014	Volcano 2870 Kilgore Rd Rancho Cordova, CA 95670	12/16/2014	170	12/3/2014 1-7-15
			Total # of Affected Workers	885	

ITEM IV-E – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

STAFF PRESENTER: William Walker

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
A Plus Construction	3	Finish Carpenter	4
	7	Window Installer	4
A+ Pro Cleaning LLC	1	Janitorial/House Cleaner	1
	1	Office Assistant	1
Aamcom	1	Customer Service Representative	3
Able Building Maintenance	1	Janitor/Porter	70
Able Force	1	Customer Service Representative	11
	1	Intake Rep III	10
Action Military Surplus	1	eBay Technician	1
	10	Retail Clerk	1
Acorn Aboricultural Services, Inc.	10	Tree Climber/Trainee	2
Adams and Associates	1	Administrative Assistant	1
Adecco Employment Services	9	Almond Sorter	50
	9	Certified Forklift Driver - Warehouse High Stack	25
	1	Call Center Customer Service Representative	20
	4	Clinical Coordinator Coverage Determination	1
	1	Customer Service Representative	1
	3	General Laborer	50
	9	Lift Truck Driver - DC	25
	9	Lift Truck Driver - Production	25
	1	Quality Control Inspector	1
	1	Sanitation Worker	25
Advanced Call Center Technologies	1	Customer Service & Sales Advocates	50
Aerospace Museum of California	1	Director of Education	1
Alchemist Community Development Corporation	1	Administrative Manager	1
All In Energy	1	Account Manager	1
ALSCO, INC	7	Maintenance Worker	1
Area 4 Agency on Aging	1	Office Specialist II	1
Autobahn Performance Inc.	1	Receptionist Bi-Lingual Spanish/English	1
B&R Head & Block Repair	7	Diesel/Auto Engine Head and Block Repair Technician/Machinist	2
Backflow Distributors	3	Warehouse/Forklift Operator	1
Better Life Children Services	5	Social Worker	1
Beutler Corporation	1	Administrative Assistant	1
	10	Career Developer	1
	1	Customer Service Representative	1
	10	Inventory Controller	1
	9	Manufacturing	10
	7	Retrofit Installer	1
	3	Solar Engineer & Planning Tech	1
Big O Tires	7	Tire/Lube Technician	1
Breathe California	1	Communications Associate	1
Building Materials Distribution Inc.	9	Class A Truck Driver	1
	9	Part-Time Warehouse Worker	1
	7	Service Technician and Carpenter	1
	10	Stock Cutter	1
Butte County Office-Education	1	Family Support Paraprofessional	1
Caballo Bronco Barber Styling	10	Barber/Styling Salon Cosmetologist	1
Cal Pac Gutters	7	Gutter Installer	1
California Custom Coatings	7	Installer	2
California Learning Center	1	Tutor	1
California Special Districts Association	1	Member Services Representative	1
California Workforce Association	1	Program Manager	1
Capital Social Services	1	ILS Instructor	2

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Carillos Tax, Inc..	1	Bilingual Receptionist	1
Certified Property Rescue	7	Property Damage Restoration Production Team Leader or Technician	1
CEVA Logistics US INC	1	Customer Service Representative II	1
Child Action	1	Administrative Assistant	1
	6	Programmer	1
Children All Around	1	Children Assistant to Teacher	1
Chime Solutions	10	Customer Service Representatives	40
Class A Powdercoat, Inc.	10	Operations Manager	1
Clean World	9	Material Handler	2
ClearPlex Corporation	9	Film Molder and Packer	50
Cokeva, Inc.	3	Associate Engineer	1
Colbert/Ball Tax Service	1	Tax Professional	1
Combined Insurance Company	1	Territory Manager	2
Community Link Capital Region	6	Database Program Manager	1
CPS Security Solutions	1	Security Guard	10
Craig Cares	4	Caregiver/ Personal Attendant	10
Creative Living Options	1	Direct Support Professional / Personal Attendant	50
	1	General Administrative Assistant	1
Crossroads Facility Services	1	Community Support Specialist	1
	1	Job Developer - Citrus Heights- Full Time with Benefits	1
	10	Landscape Crew Lead	1
	1	ON-CALL Janitor	1
Curves Jenny Craig	10	Health and Wellness Consultant	1
D3 LED, LLC	1	Buyer/Planner	1
	3	Drafting Specialist	1
Delta Protective Services	1	Security Guard	10
Developmental Disabilities Service Organization	1	Direct Support Professional	1
	7	Maintenance Technician I	1
Dickeys Barbecue	10	Assistant Manager	1
	10	Food Service Counter Clerk	15
Eastman Building Products	9	Driver/Yardman--Lumber Yard	1
	1	Lumber Sales	1
Elica Health Center	4	Medical Assistant	8
Engineered Monitoring Systems	2	Technician Apprentice	2
	2	Journeyman / Lead Tech	2
Excel Managed Care & Disability Services, Inc.	1	Office Clerk	1
Eventus Solutions Group	1	Call Center Representative	2
EverRae Association Services, Inc.	7	General Maintenance	1
Express Employment Professionals	9	Class A Flatbed Driver Local Routes	1
	9	Production Worker	150
	10	Registered Veterinary Technician	1
FedEx Ground 958	1	Line haul Coordinator	1
	1	Maintenance Service Manager	1
	1	Operations Manager	1
	9	Package Handler	50
	1	Special Assignment Clerk	2
Floor & Decor	1	Customer Service Associate	8
	1	Inventory Control Specialist	1
	9	Warehouse Specialist	1
FolioDynamix	10	DB2DBA	1
	10	Overlay Manager I	1

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Frito-Lay	9	Detailer	1
	10	Merchandiser	1
G&K Services	9	Route Relief - Hourly	1
General Produce Company	1	Order Selectors	6
	9	Commercial Driver	5
	1	Receptionist	1
Genesis ATC	10	Resource Recovery Specialist	5
	9	Warehouse Attendant	1
Global Touchpoints Inc.	1	HR Assistant	1
Gourmet Demo Svc	10	Demo Associate	6
GroundWorks Campaigns	1	Canvasser	50
GSI	10	Telemarketing Fundraiser	10
Harris Miller Miller & Hanson	10	Aviation Environmental Services Consultant	2
Horizon Personnel Services	9	Class A Driver	10
	9	Class C Driver	50
	7	Maintenance Mechanic	2
	9	Order Picker	10
	9	Warehouse Worker	10
HP Hood	9	Dairy Manufacturing	3
	7	Maintenance Engineer	1
HR Management, Inc.	1	Admissions/Records Clerk III	1
	1	Office Clerk	50
Hunter Douglas Fabrication	9	Entry Level Production Associate	50
Hylton Security Incorporated	1	Security Guard	1
Ignition Interlock Service Centers of California	1	Customer Service Representative	1
Infinity Energy	10	Canvasser	4
Ingenuity Films LLC		Editor/Film Maker	2
Innovative Maintenance Solutions, Inc.	1	Custodial Quality Control	1
	7	General Maintenance & Lighting Technician	1
	3	Licensed Roofing Contractor	1
	7	Lighting/Electrical Technician	1
	7	Roofing Technician	2
	1	Special Service Manager (Natomas)	1
	7	Utility/Carpet & Floor Lead	3
InSync Consulting Services LLC	1	Customer Service Professional	100
IUOE NTF	1	Heavy Equipment Operator Instructor	1
Kirkland's	1	Senior Assistant Manager	1
J4 Systems	6	Microsoft Dynamics AX 2013	1
	6	Network Engineer	3
J Williams Staffing	1	Community Manager	1
Kings Arena Limited Partnership, LP	1	Box Office Attendant	10
	1	Janitor Custodian	10
	10	Merchandise Seller	7
	10	Parking Attendant	10
	10	Security Officer	25
Kirkland's	1	Senior Assistant Manager	1
L-3 Narda Microwave-West	1	Program Manager	1
LCA SERVICES	1	Lead Case Manager	1
Learn It Systems Llc	1	Program Specialist	1
Liberty Home Equity Solutions	1	Call Screener - Inside Sales	4
	1	Inside Sales Advisor	4

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Los Rios Community College District	1	Account Clerk II	1
	1	Administrative Assistant I	2
		Admissions/Records Clerk II	1
	1	Admissions/Records Clerk III	2
	1	Admissions/Records Evaluator I	3
	1	Admissions/Records Evaluator II	1
	1	Admissions/Records Evaluator/Degree Auditor	1
	1	Anthropology Adjunct Assistant Professor Pool	1
	1	Architectural Design Technology Assistant Professor	1
	1	Associate Vice Chancellor, Instruction	1
	1	Athletic Counselor	1
	1	Athletic Trainer	1
	7	Audio/Visual Production and Maintenance Technician II	1
	1	Bookstore Stock Clerk	1
	10	Buyer III	1
	1	CalWORKs District-Wide Coordinator	1
	1	Certified Nurse Assistant/Aide and Home Health Aide - Assistant Professor	1
	1	Chemistry Assistant Professor	1
	1	Child Development Center Supervisor	1
	1	Clerk II	1
	1	Clerk III	6
	1	College Information Technology Systems Supervisor	1
	1	College Receiving Clerk/Storekeeper	2
	1	Computer Information Science Adjunct Assistant Professor Pool	1
		Confidential Human Resources Specialist I	1
	1	Confidential Human Resources Specialist III	1
	1	Confidential Internal Auditor	1
	1	Counseling Clerk II	1
	1	Counselor	1
	1	Counselor/ Articulation Officer	1
	1	Custodian	1
	1	Dean of Counseling and Student Services	1
	1	Dean of Mathematics	1
	1	Dean of Science, Mathematics and Engineering	1
	1	Dean of Student Services	1
	1	Dean of Technical Education	1
	1	Diesel Technology Assistant Professor	1
	1	Director of Institutional Research	1
	1	Director of Technical Services Information Technology	1
	1	Director, Administrative Services	1
1	Disabled Students Programs & Services Coordinator	1	
1	Electronics Technology Assistant Professor	1	
1	Financial Aid Clerk II	1	

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Los Rios Community College District	1	Grant Coordination Clerk	1
	10	Graphic Designer	1
	1	Groundskeeper	1
	1	Head Coach for Intercollegiate Softball	1
	1	Head Groundskeeper	1
	1	Health Information Technology Assistant Professor	1
	1	Horticulture Assistant Professor	1
	1	Hospitality Management/Culinary Arts Assistant Professor	1
	1	Information Technology Application Systems Supervisor	1
	1	Information Technology Business/Technical Analyst II	2
	6	Information Technology Specialist I - Microcomputer Support	1
	1	Instructional Assistant - Aeronautics	1
	1	Instructional Assistant - Chemistry	1
	1	Instructional Assistant - Communication, Visual and Performing Arts	1
	1	Instructional Assistant - Foreign Language	1
	1	Instructional Assistant - Learning Resources	2
	1	Instructional Assistant - Music	1
	1	Instructional Assistant - Sign Language Studies	1
	1	Instructional Assistant - Writing/English/Reading	2
	1	Instructional Services Assistant II	2
	1	Laboratory Technician - Science	3
	1	Laboratory Technician - Science (Chemistry)	1
	1	Lead Library Media Technical Assistant	1
	1	Librarian (Technical Services) Adjunct Pool	1
	1	Library Area - Special Project - Instructional Assistant - Library	1
	1	Library/Media Technical Assistant	1
	1	Mathematics Adjunct Assistant Professor Pool	1
	1	Nursing (RN/LVN) Assistant Professor	1
	1	Outreach Clerk	1
	1	Police Officer	1
	1	President, Cosumnes River College	1
	6	Programmer I	1
	6	Programmer II	1
	1	Real Estate/Management (Business) Assistant Professor	1
	1	Research Analyst	1
	1	Senior Information Technology Systems/Database Administrator	1
	6	Senior Information Technology Technician - Lab/Area Microcomputer Support	1
	6	Senior Information Technology Technician - Lab/Area Microcomputer Support	1
	6	Senior IT Technician - Lab/Area Microcomputer Support	2
	1	Sign Language Assistant Professor	1
	1	Speech Communication Assistant Professor	1
1	Student Life Supervisor	1	
1	Student Personnel Assistant - Assessment/Testing	1	

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Los Rios Community College District	1	Student Personnel Assistant - Davis Outreach Program	1
	1	Student Personnel Assistant - Disabled Student Programs and Services	1
	1	Student Personnel Assistant - Extended Opportunity Programs and Services	1
	1	Student Personnel Assistant - Internship Developer	1
	1	Student Personnel Assistant - Student Services	1
	1	Student Success and Support Program	1
	1	Vice President of Student Services	1
	1	Welding Technology Assistant Professor	1
Markstein Beverage Co.	9	Class A Commercial Delivery Driver	1
	9	Delivery Helper	1
	1	Executive Assistant	1
	10	Merchandiser	1
	9	Night Warehouse Associate	1
McConnell Jones Lanier & Murphy LP	1	Bookkeeper and Clerk	1
	1	Cook	
	1	On-Call Safety/Security Advisor	6
	1	Substitute Academic Instructor	3
	10	Substitute Cook	1
	1	Substitute Vocational Instructor	3
Mexifoods Inc.	9	Delivery Driver	2
Michael's Transportation Service	9	Bus Driver	20
MJ Communications, INC	7	Installers	1
Mutual Housing California	1	Accounting Supervisor	1
N T Engineering	7	CNC Machine Setup	2
New Hope Baptist Church	1	Receptionist	1
Nurses PRN	1	Caregiver	30
Office of Environmental Health Hazard Assessment	6	Staff Programmer Analyst	1
Old Dominion Freightlines	9	Short line & Team Drivers	16
Opening Doors, Inc.	1	Anti-Trafficking Coalition Manager	1
	1	Director of Operations	1
	1	Prosperity Economic Development Coordinator	1
	1	Prosperity Program Assistant	1
	1	Survivors of Human Trafficking Case Coordinator	1
Patriot National Insurance Group	1	Senior Claims Adjuster	2
Pennell Consulting, Inc.	6	Low Voltage Security Electronics Engineer	1
Pinnacle Workforce Logistics	9	Freight Handlers	15
	1	Janitor	5
PRIDE Industries	1	Custodian	3
Pro Pacific Fresh	9	Class A or B Route Driver	2
ProctorU	1	Exam Proctor	25
	1	French Language Proctor	25
Puddles	1	Manager	1
Ready-Set-Go Children's Center	1	Preschool Teacher	4
	1	Sales Associate	1
Resource Staffing Group	10	Team Leader	1
Ryder Transportation	9	Class A Driver	15
Sacramento Covered	1	Health Navigator/Certified Enrollment Counselor	5
Sacramento Loaves & Fishes	1	Montessori Preschool And Nap Assistant	1
	1	Teacher	1

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Sacramento Employment and Training Agency	1	Accountant I	1
	1	Early Head Start Educator	1
	1	Head Start Teacher	1
	1	Family Services Worker Range III	1
	1	Personnel/Human Resources Department Chief - Exempt	1
	1	Senior Accountant	1
	1	Site Supervisor	1
Sacramento Regional Transit District	1	Administrative Technician	1
	9	Bus Operator - Community Bus Services (CBS) and Fixed Route (FR)	1
	7	Facilities Maintenance Mechanic	1
	9	Light Rail Vehicle Technician	1
	1	Pension and Retirement Administrator	1
Samarrah Independent Living Services	1	Senior Information Technology Business Systems Analyst	1
	1	Life Skills Educator/ILS	2
SCIS	1	Armed Security Officer	30
Safety Dynamics Corporation	1	Unarmed security guard	10
San Juan Unified School District	1	Substitute Instructional Assistant II & III	20
Segovia Carehome	4	Direct Care Staff	3
Select Staffing	9	Assembler	5
	1	Call Center Representative & Data Entry Clerk	200
	9	Graveyard Forklift Driver	1
	10	Sorter	5
Serenity Respite	4	Respite Caregiver	25
Sierra Asphalt Inc.	7	Heavy Duty Mechanic/Welder	1
Sierra Wes Wall Systems Inc.	3	Drywall and Insulation Installers	10
Smart & Final Stores	1	Service Clerk	30
	1	Store Associate	40
Softsol Resources INC.	1	Document Preparation & Scanning Operator	1
South Side Art Center	1	Community Skills Trainer	1
SSP America	10	Food Preparation Worker	4
	10	Food Service Worker	12
	10	Line Cook	4
Stans Auto & Towing	9	Tow Operator	2
Strategies To Empower People STEP	1	Job Coach	10
Subway #25628	1	Sandwich Artist	1
Supply	1	Assistant Manager Retail	1
Tahoe Lodging	1	Night Clerk	1
Teledyne Microwave Solutions	9	Assembler I	1
	2	Electronic Engineer	1
	9	Product Finisher	1
	9	Stockroom Clerk	1
	9	Technician/Brazing Furnace Operator	1

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South Side Art Center	1	Community Skills Trainer	1
The Spanish Immersion Program	1	Preschool Teacher	2
The Staffing Solutions Group	6	CNC Programmer I, II, III	1
	9	Machinist I, II	1
	1	Planner/Scheduler I, II	1
	1	Precision Inspector I, II, III	1
	3	Welder I - III	1
THR Cleaning Services	1	House Cleaning Specialist/Housekeeping Associate	2
Tony's Fine Foods, Inc.	1	Accounts Receivable Specialist	1
	9	Class A Route Driver - West Sacramento	5
	9	Class C Delivery Driver	1
	9	Crane Support	3
	1	Dispatcher	1
	9	Forklift Operator	2
	1	Human Resources Generalist	1
	1	Inventory Clerk	1
	6	IT Support Specialist II	1
	9	Loader	1
	9	Night Shipping Supervisor	1
	9	Order Selector	18
	1	Pricing Specialist	1
	9	Regional Route Driver	1
10	Retail Support Specialist	1	
United Site Services	1	Administrative Clerk I	1
	1	Fence Manager	1
	1	Operations Supervisor	1
US Solar Distributing	1	Account Manager	1
Voice Empowered Tech Org	1	Business Operational Professional	3
	1	Teacher/Tutor	1
W C Stein Construction Corp	7	Service Plumber	2
Wealth Strategies Retirement Asset Management Services	1	Receptionist	1
Wendy's	7	Maintenance Technician	1
West Coast Frame & Collision	7	Journeyman Bodyman	1
Western States Fire Protection	10	Designer	1
	10	Fire Extinguisher Technician	1
	7	Residential Fire Sprinkler Fitter	1
	1	Senior Designer / Project Manager	1
Wind Youth Services	5	On-Call Shelter Worker	1
	5	Shelter Program Coordinator	1
	5	Street Outreach Worker	1
Wollborg Michelson	9	Group Level Processor	50
Women's Empowerment	1	Childcare Coordinator	1
Yolo County Children's Alliance	1	STAR Readers Reading Coordinator	1
Z Squared Construction	3	Rough and Finish Carpenter	3
ZETA Communities	3	Carpenter - Rough & Finish	15
	3	Dry Wall Installer	5
	3	Electrician	5
	3	Plumber	5
Total			2255

ITEM IV-F- INFORMATION

LABOR MARKET INFORMATION PROJECTION HIGHLIGHTS

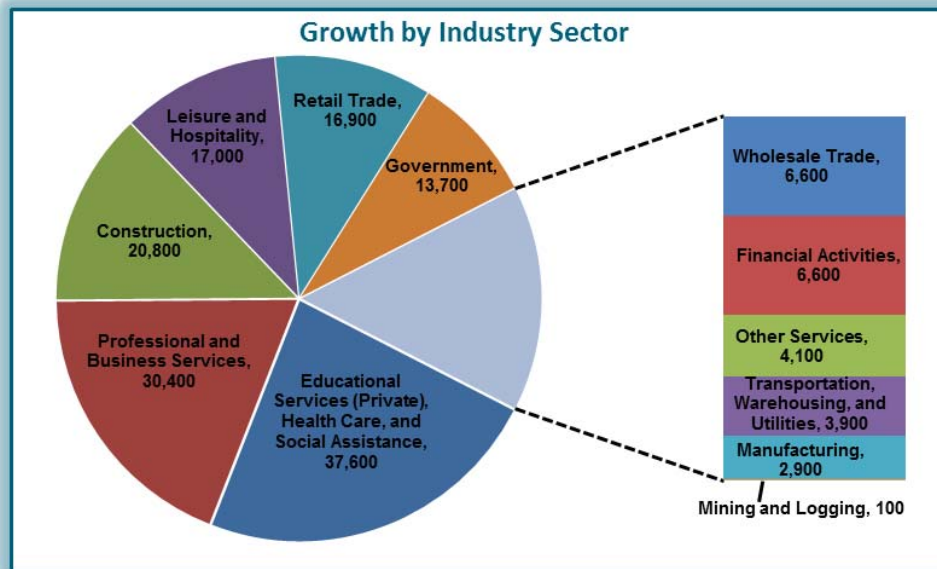
BACKGROUND:

Attached is information from the Employment Development Department (EDD) breaking down the fastest growing job classifications and regional highlights.

Staff from EDD will be available to answer questions.

STAFF PRESENTER: Roy Kim

Industry Employment, which includes self-employment, unpaid family workers, private household workers, farm, and nonfarm employment in El Dorado, Placer, Sacramento, and Yolo Counties, is expected to reach 1,082,900 by 2022, an increase of 18.5 percent over the projections period. Twelve of 13 nonfarm industry sectors are projected to grow between 2012 and 2022.



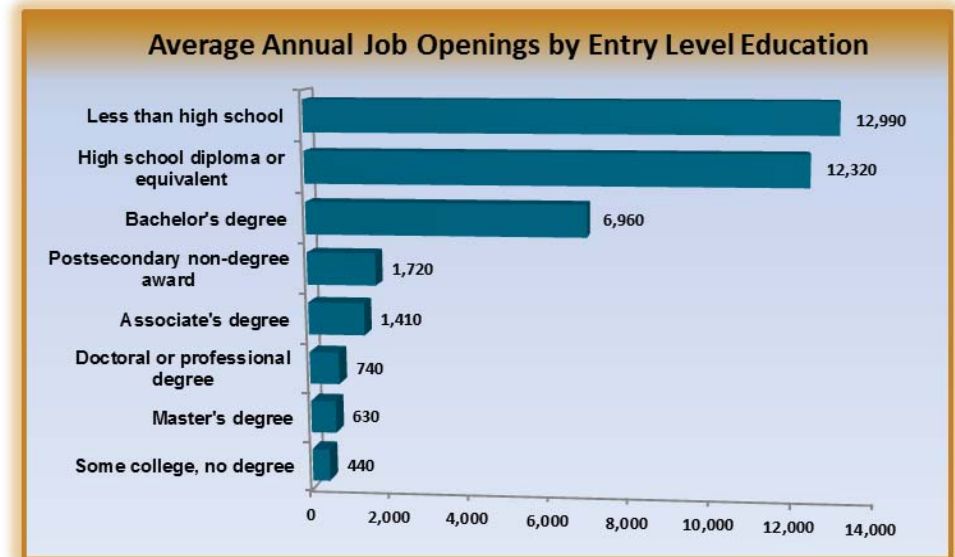
Total nonfarm employment is projected to grow by 159,500 jobs by 2022. Fifty-six percent of all projected nonfarm job growth is concentrated in three industry sectors.

- Ambulatory Health Care Services, at 3.2 percent annual average growth, is projected to have the fastest growth in educational services (private), health care, and social assistance.
- Employment services, which includes temporary help services, is anticipated to lead growth in professional and business services by adding 7,300 jobs.
- Building equipment contractors is projected to add 5,300 jobs, leading construction in growth.

Occupational Employment is projected to add nearly 172,000 new jobs from industry growth and more than 210,000 job openings from replacement needs for a combined total of approximately 382,000 job openings by 2022.

The 50 occupations with the most job openings are forecasted to generate nearly 20,600 total job openings annually, or 54 percent of all job openings in El Dorado, Placer, Sacramento, and Yolo Counties. The top three occupations with the most job openings are personal care aides, retail salespersons, and cashiers. These occupations have median wages ranging from \$10.21 to \$11.19 per hour. Higher-skilled occupations, requiring a bachelor's degree or higher, include lawyers, general and operations managers, accountants and auditors, and construction managers.

The 50 fastest growing occupations anticipate an annual growth rate of 2.7 percent or higher. Twenty-six percent of the fastest growing occupations are in construction and extraction related fields. Occupations range from nonfarm animal caretakers that require less than a high school education and earn \$9.30 per hour to information security analysts that require a bachelor's degree and pay median wages of \$60.36 per hour.



The following table, categorized by entry-level education, provides a summary of the fastest- and largest-growing occupations.

2012-2022 Comparison of Growing Occupations by Entry Level Education El Dorado, Placer, Sacramento, and Yolo Counties

Fastest Growing (New Jobs from Industry Growth)	Entry Level Education	Largest Growing (New Jobs and Replacement Needs)
Physical Therapists (29.2% or 210 jobs) Optometrists (22.5% or 90 jobs) Surgeons (20.8% or 150 jobs) Pharmacists (17.8% or 260 jobs) Medical Scientists, Except Epidemiologists (16.3% or 410 jobs)	Doctoral or Professional Degree	Lawyers (1,670 jobs) Medical Scientists, Except Epidemiologists (940 jobs) Pharmacists (610 jobs) Physical Therapists (390 jobs) Clinical, Counseling, and School Psychologists (350 jobs)
Physician Assistants (40.3% or 250 jobs) Rehabilitation Counselors (35.9% or 230 jobs) Healthcare Social Workers (34.4% or 210 jobs) Nurse Practitioners (31.8% or 210 jobs) Occupational Therapists (21.7% or 100 jobs)	Master's Degree	Educational, Guidance, School, and Vocational Counselors (830 jobs) Instructional Coordinators (500 jobs) Education Administrators, Elementary and Secondary School (490 jobs) Education Administrators, Postsecondary (370 jobs) Urban and Regional Planners (370 jobs)
Interpreters and Translators (53.7% or 290 jobs) Information Security Analysts (47.9% or 230 jobs) Cost Estimators (46.8% or 810 jobs) Market Research Analysts and Marketing Specialists (40.9% or 1,010 jobs) Dietitians and Nutritionists (32.7% or 180 jobs)	Bachelor's Degree	General and Operations Managers (5,540 jobs) Accountants and Auditors (4,300 jobs) Elementary School Teachers, Except Special Education (3,640 jobs) Management Analysts (3,400 jobs) Computer Systems Analysts (3,360 jobs)
Medical and Clinical Laboratory Technicians (35.8% or 340 jobs) Veterinary Technologists and Technicians (34.3% or 240 jobs) Medical Equipment Repairers (29.2% or 140 jobs) Web Developers (28.2% or 290 jobs) Dental Hygienists (23.5% or 500 jobs)	Associate's Degree	Registered Nurses (6,350 jobs) Dental Hygienists (1,040 jobs) Preschool Teachers, Except Special Education (1,030 jobs) Medical and Clinical Laboratory Technicians (590 jobs) Web Developers (450 jobs)
Heating, Air Conditioning, and Refrigeration Mechanics and Installers (45.6% or 670 jobs) Ophthalmic Medical Technicians (31.7% or 130 jobs) Surgical Technologists (30.4% or 170 jobs) Medical Records and Health Information Technicians (28.0% or 230 jobs) Medical Assistants (27.7% or 1,510 jobs)	Postsecondary Non-degree Award	Heavy and Tractor-Trailer Truck Drivers (2,590 jobs) Medical Assistants (2,550 jobs) Nursing Assistants (2,000 jobs) Licensed Practical and Licensed Vocational Nurses (1,440 jobs) Dental Assistants (1,060 jobs)
Computer User Support Specialists (21.3% or 670 jobs) Teacher Assistants (8.5% or 810 jobs)	Some College, No Degree	Teacher Assistants (2,980 jobs) Computer Support Specialists (1,170 jobs) Computer, Automated Teller, and Office Machine Repairers (200 jobs)
Plumbers, Pipefitters, and Steamfitters (47.8% or 850 jobs) Carpenters (45.7% or 3,710 jobs) Sheet Metal Workers (45.1% or 410 jobs) First-Line Supervisors of Construction Trades and Extraction Workers (42.8% or 1,280 jobs) Electricians (42.3% or 1,190 jobs)	High School Diploma or Equivalent	Office Clerks, General (8,280 jobs) First-Line Supervisors of Office and Administrative Support Workers (4,880 jobs) Customer Service Representatives (4,840 jobs) Carpenters (4,710 jobs) Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (3,840 jobs)
Tile and Marble Setters (66.3% or 650 jobs) Tapers (64.7% or 440 jobs) Painters, Construction and Maintenance (62.6% or 1,440 jobs) Drywall and Ceiling Tile Installers (61.9% or 600 jobs) Personal Care Aides (61.5% or 13,940 jobs)	Less than High School	Personal Care Aides (15,560 jobs) Retail Salespersons (14,480 jobs) Cashiers (11,460 jobs) Combined Food Preparation and Serving Workers, Including Fast Food (10,910 jobs) Waiters and Waitresses (8,370 jobs)

Excludes "All-Other" occupations and those with employment less than 400 in 2012.

Source: California Employment Development Department

2012-2022 Occupations With the Most Job Openings
Sacramento–Roseville–Arden-Arcade Metropolitan Statistical Area
(El Dorado, Placer, Sacramento, and Yolo Counties)

SOC Code*	Occupational Title	Total Job Openings 2012-2022 [1]	2014 First Quarter Wages [2]		Education and Training Levels [4]		
			Median Hourly	Median Annual	Entry Level Education	Work Experience	On-the-Job Training
39-9021	Personal Care Aides	15,560	\$10.57	\$21,997	8	None	ST OJT
41-2031	Retail Salespersons	14,480	\$11.19	\$23,271	8	None	ST OJT
41-2011	Cashiers	11,460	\$10.21	\$21,235	8	None	ST OJT
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	10,910	\$9.20	\$19,135	8	None	ST OJT
35-3031	Waiters and Waitresses	8,370	\$9.01	\$18,732	8	None	ST OJT
43-9061	Office Clerks, General	8,280	\$16.13	\$33,547	7	None	ST OJT
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	8,020	\$12.09	\$25,152	8	None	ST OJT
29-1141	Registered Nurses	6,350	\$52.79	\$109,801	4	None	None
11-1021	General and Operations Managers	5,540	\$45.21	\$94,034	3	<5 years	None
43-1011	First-Line Supervisors of Office and Administrative Support Workers	4,880	\$29.33	\$61,018	7	<5 years	None
43-4051	Customer Service Representatives	4,840	\$17.84	\$37,121	7	None	ST OJT
47-2031	Carpenters	4,710	\$22.15	\$46,073	7	None	APP
43-5081	Stock Clerks and Order Fillers	4,610	\$12.25	\$25,476	8	None	ST OJT
47-2061	Construction Laborers	4,600	\$19.54	\$40,649	8	None	ST OJT
13-2011	Accountants and Auditors	4,300	\$31.72	\$65,974	3	None	None
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,860	\$12.53	\$26,058	8	None	ST OJT
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3,840	\$17.17	\$35,724	7	None	ST OJT
37-2012	Maids and Housekeeping Cleaners	3,700	\$10.36	\$21,544	8	None	ST OJT
25-2021	Elementary School Teachers, Except Special Education	3,640	[3]	\$68,574	3	None	I/R
41-1011	First-Line Supervisors of Retail Sales Workers	3,620	\$17.62	\$36,646	7	<5 years	None
13-1111	Management Analysts	3,400	\$29.00	\$60,302	3	<5 years	None
15-1121	Computer Systems Analysts	3,360	\$38.15	\$79,359	3	None	None
37-3011	Landscaping and Groundskeeping Workers	3,250	\$13.40	\$27,882	8	None	ST OJT
43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,000	\$19.57	\$40,705	7	None	MT OJT
25-9041	Teacher Assistants	2,980	[3]	\$30,402	6	None	None
35-2014	Cooks, Restaurant	2,850	\$11.26	\$23,408	8	<5 years	MT OJT
35-2011	Cooks, Fast Food	2,730	\$9.04	\$18,803	8	None	ST OJT
53-3032	Heavy and Tractor-Trailer Truck Drivers	2,590	\$18.74	\$38,973	5	None	ST OJT
31-9092	Medical Assistants	2,550	\$16.84	\$35,026	5	None	None
35-2021	Food Preparation Workers	2,520	\$9.32	\$19,387	8	None	ST OJT
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,510	\$13.93	\$28,970	7	<5 years	None
33-9032	Security Guards	2,490	\$11.49	\$23,902	7	None	ST OJT
43-4171	Receptionists and Information Clerks	2,440	\$13.48	\$28,028	7	None	ST OJT
35-9021	Dishwashers	2,280	\$9.19	\$19,115	8	None	ST OJT
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	2,260	\$9.30	\$19,357	8	None	ST OJT
39-9011	Childcare Workers	2,170	\$10.01	\$20,798	7	None	ST OJT
49-9071	Maintenance and Repair Workers, General	2,170	\$18.82	\$39,134	7	None	LT OJT
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2,130	\$27.34	\$56,873	7	None	MT OJT
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	2,040	\$9.06	\$18,833	8	None	None
31-1014	Nursing Assistants	2,000	\$14.37	\$29,897	5	None	None
17-2051	Civil Engineers	1,980	\$49.44	\$102,841	3	None	None

**2012-2022 Occupations With the Most Job Openings
Sacramento–Roseville–Arden-Arcade Metropolitan Statistical Area
(El Dorado, Placer, Sacramento, and Yolo Counties)**

SOC Code*	Occupational Title	Total Job Openings 2012-2022 [1]	2014 First Quarter Wages [2]		Education and Training Levels [4]		
			Median Hourly	Median Annual	Entry Level Education	Work Experience	On-the-Job Training
41-2021	Counter and Rental Clerks	1,950	\$12.08	\$25,126	8	None	ST OJT
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,920	\$9.01	\$18,742	8	None	ST OJT
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	1,910	\$8.91	\$18,529	8	None	ST OJT
11-9021	Construction Managers	1,840	\$49.42	\$102,790	3	None	MT OJT
47-2141	Painters, Construction and Maintenance	1,790	\$17.44	\$36,258	8	None	MT OJT
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,740	[3]	\$69,444	3	None	I/R
43-6013	Medical Secretaries	1,740	\$17.57	\$36,554	7	None	MT OJT
47-2111	Electricians	1,720	\$26.84	\$55,828	7	None	APP
23-1011	Lawyers	1,670	\$55.94	\$116,347	1	None	None

* The Standard Occupational Classification (SOC) system is used by government agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data.
 Data sources: U.S. Bureau of Labor Statistics' Current Employment Statistics (CES) March 2013 benchmark, Quarterly Census of Employment and Wages (QCEW) industry employment, and Occupational Employment Statistics (OES) data.
 Occupational employment projections include self-employed, unpaid family workers, private household workers, farm, and nonfarm employment.
 Excludes "All Other" categories. These are residual codes that do not represent a detailed occupation.
 The use of occupational employment projections as a time series is not encouraged due to changes in the occupational, industrial, and geographical classification systems; changes in the way data are collected; and changes in the OES survey reference period.

- [1] Total jobs are the sum of new jobs and replacement needs.
- [2] Median hourly and annual wages are the estimated 50th percentile of the distribution of wages; 50 percent of workers in an occupation earn wages below, and 50 percent earn wages above the median wage. The wages are from 2014 first quarter and do not include self-employed or unpaid family workers.
- [3] In occupations where workers do not work full-time all year-round, it is not possible to calculate an hourly wage.
- [4] The Bureau of Labor Statistics develops and assigns education and training categories to each occupation. For more information on these categories, please see http://www.bls.gov/emp/ep_education_training_system.htm

Entry Level Education
1- Doctoral or professional degree
2- Master's degree
3- Bachelor's degree
4- Associate's degree
5- Postsecondary non-degree award
6- Some college, no degree
7- High school diploma or equivalent
8- Less than high school

Work Experience Codes	
≥5 years	5 years or more experience in a related occupation or field is common.
<5 years	Less than 5 years experience in a related occupation or field is common.
None	No work experience is typically required.

On-the-Job Training	
I/R	Internship/Residency
APP	Apprenticeship
LT OJT	Long-term on-the-job training
MT OJT	Moderate-term on-the-job training
ST OJT	Short-term on-the-job training
None	None

2012-2022 Fastest Growing Occupations
Sacramento–Roseville–Arden-Arcade Metropolitan Statistical Area
(El Dorado, Placer, Sacramento, and Yolo Counties)

SOC Code*	Occupational Title	Estimated Employment 2012**	Projected Employment 2022	Percent Change 2012-2022	Annual Average Percent Change	2014 First Quarter Wages [1]		Education and Training Levels [2]		
						Median Hourly	Median Annual	Entry Level Education	Work Experience	On-the-Job Training
47-2044	Tile and Marble Setters	980	1,630	66.3%	6.6%	\$21.04	\$43,756	8	None	LT OJT
47-2082	Tapers	680	1,120	64.7%	6.5%	\$23.95	\$49,807	8	None	MT OJT
47-2141	Painters, Construction and Maintenance	2,300	3,740	62.6%	6.3%	\$17.44	\$36,258	8	None	MT OJT
47-2081	Drywall and Ceiling Tile Installers	970	1,580	61.9%	6.2%	\$22.84	\$47,500	8	None	MT OJT
39-9021	Personal Care Aides	22,680	36,620	61.5%	6.1%	\$10.57	\$21,997	8	None	ST OJT
47-2051	Cement Masons and Concrete Finishers	1,070	1,660	56.1%	5.6%	\$19.77	\$41,135	8	None	MT OJT
27-3091	Interpreters and Translators	540	830	53.7%	5.4%	\$22.55	\$46,903	3	None	ST OJT
15-1122	Information Security Analysts	480	720	47.9%	4.8%	\$60.36	\$125,534	3	<5 years	None
47-2152	Plumbers, Pipefitters, and Steamfitters	1,780	2,630	47.8%	4.8%	\$25.89	\$53,845	7	None	APP
13-1051	Cost Estimators	1,730	2,540	46.8%	4.7%	\$31.30	\$65,118	3	None	None
47-2031	Carpenters	8,120	11,830	45.7%	4.6%	\$22.15	\$46,073	7	None	APP
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,470	2,130	45.6%	4.6%	\$23.30	\$48,467	5	None	LT OJT
47-2211	Sheet Metal Workers	910	1,320	45.1%	4.5%	\$30.40	\$63,226	7	None	APP
47-2181	Roofers	1,040	1,500	44.2%	4.4%	\$24.47	\$50,900	8	None	MT OJT
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,990	4,260	42.8%	4.3%	\$35.30	\$73,416	7	≥5 years	None
47-2111	Electricians	2,810	4,000	42.3%	4.2%	\$26.84	\$55,828	7	None	APP
47-2061	Construction Laborers	7,380	10,390	40.9%	4.1%	\$19.54	\$40,649	8	None	ST OJT
13-1161	Market Research Analysts and Marketing Specialists	2,470	3,470	40.9%	4.1%	\$32.86	\$68,342	3	None	None
29-1071	Physician Assistants	620	860	40.3%	4.0%	\$51.64	\$107,414	2	None	None
43-4151	Order Clerks	1,340	1,870	39.6%	4.0%	\$13.72	\$28,544	7	None	ST OJT
47-2073	Operating Engineers and Other Construction Equipment Operators	1,850	2,550	38.4%	3.8%	\$31.81	\$66,150	7	None	MT OJT
31-1011	Home Health Aides	1,920	2,630	37.0%	3.7%	\$11.04	\$22,974	8	None	ST OJT
21-1015	Rehabilitation Counselors	640	870	35.9%	3.6%	\$15.74	\$32,739	2	None	None
29-2012	Medical and Clinical Laboratory Technicians	950	1,290	35.8%	3.6%	\$21.64	\$45,021	4	None	None
21-1022	Healthcare Social Workers	610	820	34.4%	3.4%	\$31.08	\$64,638	2	None	None
29-2056	Veterinary Technologists and Technicians	700	930	34.3%	3.4%	\$16.42	\$34,166	4	None	None
39-2021	Nonfarm Animal Caretakers	1,000	1,330	34.0%	3.4%	\$9.30	\$19,357	8	None	ST OJT
29-1031	Dietitians and Nutritionists	550	720	32.7%	3.3%	\$33.43	\$69,515	3	None	I/R
35-3041	Food Servers, Nonrestaurant	1,320	1,750	32.6%	3.3%	\$10.15	\$21,110	8	None	ST OJT
43-6013	Medical Secretaries	3,900	5,170	32.6%	3.3%	\$17.57	\$36,554	7	None	MT OJT
11-9021	Construction Managers	3,830	5,070	32.4%	3.2%	\$49.42	\$102,790	3	None	MT OJT
27-1026	Merchandise Displayers and Window Trimmers	900	1,180	32.2%	3.2%	\$17.72	\$36,847	7	None	MT OJT
29-1171	Nurse Practitioners	660	860	31.8%	3.2%	\$51.95	\$108,051	2	None	None
29-2057	Ophthalmic Medical Technicians	410	540	31.7%	3.2%	\$17.13	\$35,633	5	None	None
13-1121	Meeting, Convention, and Event Planners	540	710	31.5%	3.1%	\$22.05	\$45,853	3	None	None
31-9093	Medical Equipment Preparers	520	680	30.8%	3.1%	\$22.30	\$46,382	7	None	MT OJT
29-2055	Surgical Technologists	560	730	30.4%	3.0%	\$29.44	\$61,249	5	None	None
49-9041	Industrial Machinery Mechanics	930	1,210	30.1%	3.0%	\$28.14	\$58,523	7	None	LT OJT
29-1123	Physical Therapists	720	920	29.2%	2.9%	\$46.80	\$97,357	1	None	None

**2012-2022 Fastest Growing Occupations
Sacramento–Roseville–Arden-Arcade Metropolitan Statistical Area
(El Dorado, Placer, Sacramento, and Yolo Counties)**

SOC Code*	Occupational Title	Estimated Employment 2012**	Projected Employment 2022	Percent Change 2012-2022	Annual Average Percent Change	2014 First Quarter Wages [1]		Education and Training Levels [2]		
						Median Hourly	Median Annual	Entry Level Education	Work Experience	On-the-Job Training
49-9062	Medical Equipment Repairers	480	630	29.2%	2.9%	\$27.96	\$58,147	4	None	MT OJT
35-2014	Cooks, Restaurant	5,840	7,540	29.1%	2.9%	\$11.26	\$23,408	8	<5 years	MT OJT
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	710	910	28.2%	2.8%	\$25.61	\$53,261	7	None	LT OJT
15-1134	Web Developers	1,030	1,330	28.2%	2.8%	\$31.76	\$66,055	4	None	None
29-2071	Medical Records and Health Information Technicians	820	1,040	28.0%	2.8%	\$22.99	\$47,804	5	None	None
53-6031	Automotive and Watercraft Service Attendants	860	1,100	27.9%	2.8%	\$11.07	\$23,008	8	None	ST OJT
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	13,660	17,450	27.7%	2.8%	\$12.09	\$25,152	8	None	ST OJT
31-9092	Medical Assistants	5,450	6,960	27.7%	2.8%	\$16.84	\$35,026	5	None	None
53-3041	Taxi Drivers and Chauffeurs	1,050	1,340	27.6%	2.8%	\$12.96	\$26,951	8	None	ST OJT
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	16,680	21,230	27.3%	2.7%	\$9.20	\$19,135	8	None	ST OJT
21-1011	Substance Abuse and Behavioral Disorder Counselors	660	840	27.3%	2.7%	\$16.45	\$34,226	7	None	MT OJT

* The Standard Occupational Classification (SOC) system is used by government agencies to classify workers into occupational categories for the purpose of collecting, calculating, or disseminating data.

** Data sources: U.S. Bureau of Labor Statistics' Current Employment Statistics (CES) March 2013 benchmark, Quarterly Census of Employment and Wages (QCEW) industry employment, and Occupational Employment Statistics (OES) data.

Occupational employment projections include self-employed, unpaid family workers, private household workers, farm, and nonfarm employment.

Occupations with employment below 400 in 2012 are excluded.

Excludes "All Other" categories. These are residual codes that do not represent a detailed occupation.

The use of occupational employment projections as a time series is not encouraged due to changes in the occupational, industrial, and geographical classification systems; changes in the way data are collected; and changes in the OES survey reference period.

[1] Median hourly and annual wages are the estimated 50th percentile of the distribution of wages; 50 percent of workers in an occupation earn wages below, and 50 percent earn wages above the median wage. The wages are from 2014 first quarter and do not include self-employed or unpaid family workers.

[2] The Bureau of Labor Statistics develops and assigns education and training categories to each occupation. For more information on these categories, please see http://www.bls.gov/emp/ep_education_training_system.htm

Entry Level Education
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3- Bachelor's degree
4- Associate's degree
5- Postsecondary non-degree award
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7- High school diploma or equivalent
8- Less than high school

Work Experience Codes	
≥5 years	5 years or more experience in a related occupation or field is common.
<5 years	Less than 5 years experience in a related occupation or field is common.
None	No work experience is typically required.

On-the-Job Training	
I/R	Internship/Residency
APP	Apprenticeship
LT OJT	Long-term on-the-job training
MT OJT	Moderate-term on-the-job training
ST OJT	Short-term on-the-job training
None	None

ITEM IV-G – INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Anette Smith-Dohring
- Employer Outreach Committee – Larry Booth
- Board Development Committee – Terry Wills

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.