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SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, May 28, 2014

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

- Introduction of New Members:
⇒ Lisa Clawson, Blood Source, Inc.
⇒ Dale Waldschmitt, Pacific Coast Companies, Inc.

→ Member Spotlight: Lynn Conner, Parasec

II. Consent Item (2 minutes)

- A. Approval of Minutes of the March 26, 2014 Meeting 1-5

III. Discussion/Action Items (20 Minutes)

- A. Approval of Funding Extension Recommendations for the Workforce Investment Act (WIA), Title I, Youth Program, for Program Year 2014-2015 (Christine Welsch) 6-11

- B. Approval of the Workforce Investment Act (WIA) Sacramento Works Resource Allocation Plan for 2014-15 (Robin Purdy) 12-13

IV. Information Items (30 Minutes)

- A. Update on Implementation of Workforce Investment Act Eligible Training Provider List Policy Directive (Robin Purdy) 14-16

- B. Update on Slingshot Convening (Robin Purdy) 17-31

- C. Update on Efforts to Reauthorize the Workforce Investment Act (Robin Purdy) 33-35

- D. Update on Creating a Workforce Pipeline for the Sacramento Downtown Entertainment and Sports Complex (William Walker) 36-37

- E. Update on Pending Grants (Robin Purdy) 38-41

- F. Dislocated Worker Report (William Walker) 42-44

- G. Employer Recruitment Activity Report (William Walker) 45-53

- H. Unemployment Update/Press Release from the Employment Development Department (Robin Purdy) 54-67

- I. Committee Updates 68

- Youth Council (Matt Kelly)
- Planning/Oversight Committee (Lynn Conner)
- Employer Outreach Committee (Larry Booth)
- Board Development Committee (Terry Wills)

- V. Other Reports (5 minutes) 69**

1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: THURSDAY, MAY 22, 2014

Sacramento Works, Inc. Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County, is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 26, 2014 MEETING

BACKGROUND:

Attached are the minutes of the March 26, 2014 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, March 26, 2014
8:00 a.m.

I. **Call to Order/Roll Call:** Ms. Kim Parker called the meeting to order at 8:04 a.m.

Dr. Deborah Travis was welcomed to the board.

Members Present: Larry Booth, Brian Broadway, Bill Camp, Paul Castro, Mike Dourgarian, Diane Ferrari, Troy Givans, Thomas Kandris, Matt Kelly, Gary King, Daniel Koen, Kathy Kossick, Steven Ladd, JoAnne Mahaney-Buehler, Roger Niello, Jay Onasch, Kim Parker, Deborah Portela, Maurice Read, Lorenda Sanchez, Anette Smith-Dohring, Dan Throgmorton, Deborah Travis, Terry Wills, Rick Wylie.

Members Absent: Lynn Conner, David Gordon, Jason Hanson, Barbara Hayes, Lisa Harr, Paul Lake, Frank Louie, Elizabeth McClatchy, Susan Mansfield, Dennis Morin, Martha Penry, Mike Testa, David Younger.

→ **Presentation: Valley Vision:** Update on Core Business Clusters

Jodi Mulligan— Life Sciences and Health

Robyn Krock — Ag and Food

Evan Schmidt— Advanced Manufacturing

Ms. Purdy stated that staff will be working with Valley Vision to identify key findings that the board may want to pursue. The board had an extensive discussion regarding providing training in high school and colleges.

→ **Presentation: Common Core** (Steve Ladd/Matt Perry)

Mr. Perry gave an overview on the implementation of common core standards that will replace English skills/math standards across the state and nation. The curriculum and learning materials 'chase' the common core, so the implementation period will take several years. Dr. Ladd stated that is a huge change for the instructors.

→ **Presentation: Career Pathways Trust/Linked Learning**

Dr. Ladd thanked SETA for participating in the career pathways program proposal with an integrated system for K-12. The Sacramento Region is

submitting two collaborative/cooperative proposals in response to the Career Pathways Trust solicitation and is requesting \$21 million. Funds have been made available through legislation sponsored by Senator Darrell Steinberg.

Mr. Dave Butler spoke about the CRANE Initiative, a linked learning initiative that will serve 114,000 students in the six-county region. The grant is due Friday and both applications will be submitted with letters of support. Both applications are aligned around Next Economy.

Ms. Portela asked that there be a breakdown on soft skills and barriers to soft skills. Mr. Perry stated that students pass national workforce skills and receive a certificate; this is needed and needs to be done on an annual basis.

Dr. Ladd stated that they are integrating attendance expectations in school so students are required to be at school like employees are required to be at work. If it makes sense to young people, they 'get' it. The more it is integrated, the higher degree of success.

II. Consent Item

A. Approval of Minutes of the January 22, 2014 Meeting

Minutes were reviewed; no questions or corrections.

Moved/Camp, second/Throgmorton, to approve the January 22, 2014 minutes.
Roll Call Vote:

Moved/Kelly, second/McClatchy, to approve the minutes of the November 20, 2013 meeting.

Roll call Vote:

Aye: 25 (Booth, Broadway, Camp, Castro, Dourgarian, Ferrari, Givans, Kandris, Kelly, King, Koen, Kossick, Ladd, Mahaney-Buehler, Niello, Onasch, Parker, Penry, Read, Sanchez, Smith-Dohring, Throgmorton, Travis, Wills, Wylie)

Nay: 0

Abstentions: 0

III. Discussion/Action Items

A. Project Slingshot: Solving Employment Challenges through Regional Collaboration

Ms. Parker, Mr. Camp, and Ms. Smith-Dohring attended the CWIB meeting in Oakland. A two-page plan is to be submitted with a 'disruptive' idea to put people to work; if it's a 'big idea,' \$20,000 of local funds will be allocated to flesh out the proposal; this would be matched by the state WIB. Regions that develop

an implementation plan and prove there is value to expand their idea will receive up to \$1 million to implement their plan

Ms. Smith-Dohring stated that the strategic plans submitted did not all have 'out of the box' thinking. The State WIB challenged all board members to think of really great ideas. This is the time to pull great ideas out!

Mr. Camp stated that the idea is to take a risk. The State WIB is not asking us to be careful; we are asked to be risk takers. The other piece is how we grow economies on a regional basis. It is crucial to come up with an idea that works with the region.

Ms. Parker stated that that there is a great turnout today and it is important to get ideas. It is important to think strategically to get this proposal out before the next quarter of the year goes by.

Ms. Kossick stated that we are excited about taking the risk and doing something totally different; the State has agreed that they will review the rules. As a WIB we have to come up with something and then take it to our regional partners and seek collaboration.

Mr. Wylie stated he attended a meeting with the construction and energy sectors where there was discussion of career assessment. It is important to do a better job of assessing staffs' abilities, passions to align their talents to their job. He would like the students that come to his office to have an idea of what they already want to do.

Mr. Dave Butler stated he is a big believer of leveraging what already exists. His hope is to think of how to leverage and amplify what is already there and work with other partners other than just the WIBs. There is a great need for internships and summer employment for young people; he suggested an endowment for summer jobs.

Mr. Tom Kandris said that he has helped train his employees how to get jobs elsewhere by providing training in how to manage home finances and by upgrading computer skills. Their staffs that have opportunities to move on and up will move on and this opens positions for new employees.

The Planning/Oversight Committee was asked to take the lead in developing a plan to convene the regional Workforce Investment Boards and partners in education, labor, economic development, and workforce development to generate some concepts for SlingShot.

IV. Information Items

- A. Media Coverage Summary for Period July 1, 2013 – December 31, 2013: No questions.
- B. Report back from California Labor Federation Workforce and Economic Development Conference
- C. Update on Creating a Workforce Pipeline for the Sacramento Downtown Entertainment and Sports Complex: No questions.
- D. Dislocated Worker Report: No questions.
- E. Employer Recruitment Activity Report: No questions.
- F. Unemployment Update/Press Release from the Employment Development Department: No questions.
- G. Committee Updates
 - Youth Council: Mr. Kelly reported that the most recent meeting included a tour of the Career Pathway programs in Elk Grove. Ms. Portela stated that the tour was great and thanked Dr. Ladd for taking them on the tour. The students were very engaged in their training. The passion of the teachers was great and the kids were very excited to be in the program.
 - Planning/Oversight Committee: No meeting.
 - Employer Outreach Committee: The committee will meet after this meeting.
 - Board Development Committee: Ms. Wills reported that she, Ms. Kossick and Ms. Carpenter have had two planning sessions and need to have a session with the board to talk about what it is to be a good board member. It was decided that the board needs a 'retreat-like' meeting to get issues worked through. Ms. Kossick has been negotiating with a very dynamic facilitator. It is expected that the event will be a half day program to be held in the fall; be prepared to have great outcomes.

V. Other Reports

- 1. Chair: Ethics training is still due. Staff will remind board members
- 2. Members of the Board: No reports.
- 3. Counsel: No report.
- 4. Public Participation: No comments.

VI. Adjournment: The meeting was adjourned at 10:00 a.m.

ITEM III- A – ACTION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INVESTMENT ACT (WIA), TITLE I, YOUTH PROGRAM, FOR PROGRAM YEAR 2014-2015

BACKGROUND:

The Sacramento Works for Youth WIA program is designed to prepare youth to be successful in the local workforce. The Sacramento Works Youth Council's strategic goal is to:

“Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engage regional employers and academia”.

The Sacramento WIA youth funds are allocated in three categories: Universal Services, and Individualized Services for In-School Youth and Out-of-School Youth.

Universal Services:

Historically, the Universal Youth Services have been delivered via Universal Youth Specialists stationed at the Sacramento Works Centers. The services, without regard to eligibility, focus on providing youth with a variety of “youth” friendly services at the job and training centers. The Youth Specialists are liaisons between the Sacramento Works Centers, neighborhood resources, academic institutions and the WIA youth services providing outreach and recruitment services, “universal” employment services and information sessions geared to the needs of local youth. Youth Advocates, who are former youth program participants, are assigned to provide assistance to the Youth Specialists. The position of the Youth Advocate is viewed as a career pathway.

Individualized Services:

The In-school and Out-of-School Sacramento Works Youth WIA programs incorporate the following **required WIA Program Elements:**

Improving Academic Achievement

- Secondary school completion & drop-out prevention strategies (In-School Youth)
- Alternative secondary school services (Out-of-School Youth)

Preparing for & Succeeding in Employment

- Occupational skills training
- Work Experience / On-the-Job Training directly linked to academic and occupational learning

Supporting Youth Development

- Leadership development opportunities
- Supportive services

STAFF PRESENTER: Christine Welsch

ITEM III-A – ACTION (continued)

Page 2

- Adult mentoring
- Comprehensive guidance & counseling including alcohol and drug abuse
- Follow-up services for one year.

The strategies and principles guiding the Sacramento Works Youth program include:

- Asset-based - Youth Development approach
- Focus on employability skills to attain and retain employment and academic achievement
- Services to high-risk populations, including youth at risk of or involved in the criminal justice systems and current and emancipating foster youth;
- Youth-related Green strategies
- Career Pathways and/or Service Learning
- Integration of WIA youth program elements in the Sacramento Works service delivery system.

Evaluation Process

SETA staff routinely monitors and evaluates the WIA Youth program services and performance and provides technical assistance in service delivery, case management and documentation. The current WIA program year ends June 30, 2014 and annual performance reports will be completed and ready for review in late fall 2014.

Areas that are reviewed and addressed include:

- ✓ Demonstrated ability to attain WIA Common Measures, enrollment, training completion and placement goals. The performance measures for program years 2013 and 2014 are outlined below:
 - ◆ **Placement in Employment or Education - 72% (2013) 64.3% (2014)**
Defined as: *Employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.*
 - ◆ **Attainment of Degree Or Certificate - 60% (2013) 60.5% (2014)**
Defined as: *Attaining a diploma, GED or certificate*
 - ◆ **Literacy Or Numeracy Gains – 55% (2013) 54% (2014)**
Defined as: *Advancing one or more Adult Basic Education (ABE) or English as a Second Language (ESL) functioning levels.*
- ✓ SacramentoWorks case management system documentation of services and progress toward goal attainment
- ✓ Understanding and adhering to the Youth Council's program design and performance requirements
- ✓ Ensuring that targeted challenged communities are served
- ✓ Commitment to youth development and a collaborative service delivery
- ✓ Staffing infrastructure – ensuring that funded agencies have an adequate staff to participant ratio
- ✓ Ability to implement all required program elements.

STAFF PRESENTER: Christine Welsch

Initial reports from the Employment Development Department indicate that SETA has exceeded the Youth Common Measures in 2013-2014. While the economy has improved and youth programs have improved in their ability to assist youth in attaining degrees and employment, there is continued concern about meeting performance goals due to the economy and the high-risk target group served in the WIA Youth program. Performance issues include:

- Consistent documentation of case management has been a challenge for several programs.
- Non-documentation of services (also known as 90 day gap) in the electronic system results in a negative exit and negative performance outcomes. Although a provider may continue providing services to the youth to meet a successful outcome, if the services are not documented in SacWorks, it could result in a negative outcome in the state and federal reporting systems.

Corrective Action results: The California Indian Manpower Consortium (CIMC) was placed on corrective action in 2012 and 2013 for not meeting enrollment goal, 90 day gap in service and inadequate documentation of services. SETA staff continued to provide technical assistance throughout the 2013-2014 program year. However, a recent 100% file review indicates that these issues have persisted and it is expected that the program will not meet performance goals again this year. Therefore, staff is recommending no WIA youth funding for additional youth in the next program year. Staff is recommending funding CIMC for \$20,000 to phase out services by September 30, 2014.

The Sacramento Works Youth Council reviewed the annual WIA Youth program performance and on May 21, 2014 reviewed and approved the following recommendations.

Recommendations based on available funding and changes in the landscape

SETA has been notified that the 2014-2015 WIA youth allocation will be reduced by \$135,352. Based on this reduced allocation, the attached recommendation is based on the estimate of available funds and current performance.

Individualized services	\$2,185,478
Universal Services	522,650
Youth Council Initiatives	45,000
Total	<u>\$2,753,128</u>

STAFF PRESENTER: Christine Welsch

Universal Services and Youth Advocates: The 2013 transition to the Sacramento Works Job and Training Center system resulted in fewer youth visiting the training centers. Therefore, staff recommends funding for:

- Youth Specialists and Youth Advocates at the Sacramento Works Job Centers and
- Youth Specialists at the Sacramento Works Training Centers.

Over the next year, staff will continue to review the customer flow at the training centers to determine continuing the Youth Specialist position at the training centers.

Individualized Services: The attached chart reflects the funding recommendations to provide in-school and out-of-school WIA youth services.

Career Pathways: Over the past year, SETA/Sacramento Works has been expanding the partnership with the K-12 career pathway programs. SETA/Sacramento Works partnered with Elk Grove Unified School District, Sacramento City Unified School District and the CRANE Consortium in their applications for the California Career Pathway Trust (CCPT) funding. The CCPT funding decisions will be released in late May 2014. In leveraging the WIA funding, staff is recommending three providers focus a portion of their funding on career pathway youth enrolled in the Elk Grove Unified, Sacramento City Unified and Folsom Cordova Unified School District's career pathway programs. These providers, the City of Sacramento, Sacramento Chinese Community Services Center and Soil Born Farms, along with SETA staff, will collaborate with school district staff as members of the districts' career pathway partnership team. The intention is to add more WIA youth providers to this partnership over the next few years.

Youth Council Initiatives:

Outreach to the Community and other Youth Council Initiatives

The Youth Council is reserving \$45,000 for other Youth Council Initiatives including: sponsoring job fairs, community outreach, community college support of Sacramento Works for Youth initiative, supporting youth workforce readiness events and youth leadership training. Staff is recommending that \$10,000 of the Youth Council Initiatives be allocated to support the CareerGPS.com career exploration event sponsored by NextEd.

RECOMMENDATION:

Approve the Youth Council's funding extension recommendation for the WIA, Title I, Youth Program, PY 2014-2015 with the program year beginning July 1, 2014.

Approve with the stipulation that all funding recommendations are subject to satisfactory year-end program performance reviews. Subgrantees that do not meet performance goals and benchmarks will be evaluated in fall 2014 and may face deobligation of funds.

WIA YOUTH FUNDING RECOMMENDATIONS 2014-2015

Universal Services		Sacramento Works	
Provider	# Served	Job or Training Center	Amount
Asian Resources, Inc.	400	Asian Resources Training Center	\$61,000
Crossroads Diversified Services, Inc.	400	Crossroads Training Center (Citrus Heights)	61,000
Crossroads Diversified Services, Inc.	440	Rancho Job Center**	71,000
Elk Grove Unified School District	400	Elk Grove Training Center - Gerber Road	61,000
Greater Sacramento Urban League	400	Urban League Training Center	61,000
La Familia Counseling Center, Inc.	400	LaFamilia Training Center	61,000
Sacramento Chinese Community Service Center, Inc.	440	Franklin & Hillsdale Job Centers	85,650
Sacramento City Unified School District	400	SCUSD Training Center - Lemon Hill	61,000
Total	3,280		\$522,650

* Includes for Youth Advocates at Franklin & Hillsdale SWJC

** Includes for Youth Advocate at Rancho SWJC

WIA YOUTH FUNDING EXTENSION RECOMMENDATIONS - Program Year 2014-2015

OUT OF SCHOOL YOUTH	2013 Allocation		2014 Recommendation			
Provider Name	Amount	#served	Cost per	Amount	# served	Area/Location
Asian Resources, Inc.	\$ 245,728	56	\$ 4,388	\$ 245,728	56	Citrus Heights, Central & South Sacramento
California Indian Manpower Consortium, Inc.	101,100	20	5,055	20,000	0*	Sacramento County
Elk Grove Unified School District	190,000	50	3,800	190,000	50	Elk Grove & South Sacramento
La Familia Counseling Center, Inc.	293,940	60	4,899	293,940	60	South & Central Sacramento
North State Building Industry Foundation	160,380	35	4,582	160,380	35	All county - focused on north
Sacramento City Unified School District	150,800	40	3,770	150,800	40	South and East Sacramento
Vendorized Services - Secondary school completion (GED prep, ABE, etc) counseling, mentoring, etc.	12,500		Group Hourly rate	12,500	n/a	Sacramento County
WAGES for youth in Sacramento Works high risk youth & career pathway programs	\$ 100,000	25		125,000	25	Sacramento County
Subtotal - Out-of-School	\$ 1,254,448	261	4,416	\$ 1,198,348	241	
IN SCHOOL YOUTH	2013 Allocation		2014 Recommendation			Area/Location
Provider Name			Cost per	Amount	# served	
City of Sacramento – Dept. of Parks & Rec.	\$ 228,000	60	\$ 3,800	\$ 228,000	60	City of Sacramento
Sacramento Chinese Community Service Center	362,880	80	4,536	362,880	80	North & South Sacramento
Crossroads Diversified Services, Inc.	194,250	50	3,885	194,250	50	Rancho Cordova & Citrus Heights
Soil Born Farms Urban Agriculture Project	85,000	20	4,300	64,500	15	Rancho/Rosemont, Florin-Perkins
Vendorized Services - Secondary school completion (GED prep, ABE, etc) counseling, mentoring, etc.			Group Hourly rate	12,500	n/a	Sacramento County
WAGES for youth in SacWorks HS to College/Career Pathways & high risk youth programs	\$ 100,000	25		125,000	30	Sacramento County
Subtotal - In School	\$ 970,130	235	\$ 4,130.25	\$ 987,130	235	

Universal Services	\$522,650
Out-of-School Services	1,198,348
In-School Services	987,130
Youth Council Initiatives	45,000
Grand Total	\$2,753,128

* Funding to 9/30/2014 for program closeout

ITEM III-B – ACTION

APPROVAL OF THE WORKFORCE INVESTMENT ACT (WIA) SACRAMENTO
WORKS, INC. RESOURCE ALLOCATION PLAN FOR 2014-2015

BACKGROUND:

The Resource Allocation Plan (RAP) determines how the funding, allocated to Sacramento County through the Workforce Investment Act (WIA) Adult and Dislocated Worker programs, and the CalWORKs funds allocated to SETA by the Sacramento County Department of Human Assistance, is allocated to provide activities and services that assist unemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. The RAP is part of the Sacramento Works Five Year Workforce Development Plan. On an annual basis, Sacramento Works, Inc. (SWI) reviews the plan and approves the percentage of funds that will be allocated to each activity for the next fiscal year.

The allocation for Fiscal Year 2014-2015 for the WIA Adult, Dislocated Worker, and CalWORKs programs is projected to be \$12,472,697, an increase from 2013-2014 primarily attributable to additional funding secured from DHA for an expanded subsidized employment program.

The RAP that was reviewed by the Planning/Oversight Committee and approved by SWI in 2013 incorporated changes based on legislative policy changes and interpretations on the definition of the costs associated with “Training”. Changes approved included revising the categories to clearly define activities that are considered “training” activities. Staff is recommending the same categories for 2014-15, and the following percentages in this year’s RAP:

23.1%	Job Center Services
63.9%	Training Services
6.3%	Job Center Support
5.3%	Administration
<u>1.4%</u>	<u>Board Initiatives</u>
100%	Total

The proposed RAP chart and definitions are attached for your review.

RECOMMENDATION:

Approve the Sacramento Works, Inc. Resource Allocation Plan for 2014-15.

STAFF PRESENTER: Robin Purdy

Attachment 1
Recommended Resource Allocation Plan for FY 2014-2015
REVISED

Job Center Services Activities and Functions	Approved Allocation % for Fiscal Year 2013-2014	Proposed Allocation % for Fiscal Year 2014-2015	Approved WIA Adult and Dislocated Worker Funding 2013-2014	Proposed WIA Adult and Dislocated Worker Funding 2014-2015	Increase/Decrease from last year
Job Center Services: Costs associated with welcoming customers, providing orientation, registration and eligibility determination, skill review, initial/vocational assessments, career planning and coaching, counseling, referral to social services, information workshops, and labor market information. This activity also includes on-going casemanagement services provided by one-stop staff for customers enrolled in training activities and costs associated with providing employer services.	24.6%	24.5%	\$ 2,883,983	\$ 2,883,983	\$ 0
Training Services: Costs associated with customers enrolled in training, including Scholarships/Individual Training Accounts, Standard On-the-Job Training/Subsidized Employment (OJT/SE), customized training, Expanded Subsidized Employment (ESE), Sacramento Works Training Centers (Work Preparedness Training including Adult Basic Education (ABE), Vocational ESL, GED Preparation/High School Completion and Job Readiness Training and Functional Training including occupational skills training, OJT/SE), cohort occupational skills training, and	61.6%	61.7%	\$ 7,233,274	\$ 7,290,099	\$ 56,825
Job Center Support: Program Monitoring, SacWorks support, Client tracking, reporting and follow-up.	6.7%	6.7%	\$ 786,562	\$ 786,562	\$ -
Administration: General Administration, Personnel, Payroll, Information Systems, Fiscal and Contracts staff.	5.6%	5.6%	\$ 655,469	\$ 655,469	\$ -
Board Initiatives: Funds are approved for Sacramento Works, Inc. Board initiatives, including employer outreach, labor market research, participating in regional workforce plans and initiatives.	1.5%	1.5%	\$ 174,792	\$ 174,792	\$ -
Total	100.00%	99.87%	\$ 11,734,080	\$ 11,790,905	\$ 56,825

ITEM IV-A INFORMATION

UPDATE ON IMPLEMENTATION OF WORKFORCE INVESTMENT ACT ELIGIBLE TRAINING PROVIDER LIST POLICY DIRECTIVE

BACKGROUND:

Effective May 5, 2014, the Sacramento Works, Inc. Local Training Provider List (LTPL) has been updated to comply with the Workforce Investment Act Eligible Training Provider List Policy and Procedures Directive (WSD13-10, http://www.edd.ca.gov/Jobs_and_Training/pubs/wsd13-10.pdf) issued in April 2014 by the Employment Development Department (EDD) and the California Workforce Investment Board (State Board). The new policy and procedures revise the operation of the ETPL by incorporating performance criteria to more clearly identify quality training programs and the desired outcomes for WIA clients enrolled in these programs. The directive also requires that public and private schools and institutions enter their training programs on the new CalJOBS system. The new performance criteria requires:

- Programs for public sector schools and institutions (e.g. community college, school districts, apprenticeships) must now reflect a 70% completion rate in order to qualify to enroll WIA customers. (Evaluation of completion rates has been postponed for one year)
- All private postsecondary institutions who wish to enroll WIA customers must meet the new performance standard of 70% placement (entered employment) rate. (Evaluation of entered employment rate has been implemented this year)

SETA staff have been assisting all current training providers in the Sacramento region to enter their training programs into the new CalJOBS system, have been checking the Bureau for Private Post-Secondary Education (BPPE) website for performance data on each private postsecondary provider, and have approved courses for providers that meet the new criteria. Many of the public and private schools and institutions are still in process of updating their programs in CalJOBS. Those programs that are not yet entered (or are missing required elements) are reflected by a "hold" on the LTPL. Currently, of the potential 400 training programs listed on the LTPL only approximately 140 (35%) are available for referral.

Of the 68 LTPL providers on the list, prior to the performance measures directive, we lost 14 due to insufficient performance across all programs offered (6 of which resulted in contract termination) with a potential of losing 8 additional providers (if performance cannot be established). If a provider has insufficient performance for a given program they can re-apply for inclusion on the ETPL/LTPL, to offer training to WIA customers, if they are able to show that the program now meets the minimum performance standard. We have included a current list of LTPL providers.

ITEM IV-A - INFORMATION (continued)

Page 2

The result of the implementation of the new policy is that the local list of available training programs has been reduced by approximately 40% (665 to 400). Of the courses that remain on the list approximately 50% are programs offered by Community Colleges. Approximately 35% of training programs are offered by Private Post-Secondary Schools. The remaining approximately 15% are offered by California Department of Education Adult Education providers and Apprenticeship programs.

Staff is working closely with Training Providers and the Sacramento Works Job Centers to lessen the impact of the changes on the AJCC customers seeking training.

Anticipated problems that have been identified include;

- Delays in the enrollment process for customers selecting Training Providers who have been placed on hold.
- Increased reliance on Community College courses, which may result in increasing the time spent in training to two years and limiting enrollments to a traditional school year or semester model.
- Increased need for case management and employment placement assistance from the staff at the Sacramento Works Job Centers.
- Reduction in the number of Training Providers who have specialized in providing skills training to high risk customers.

The revised local Training Provider list can be found on SETA's website at:

<http://www.seta.net/pdfs/etpl.pdf>

Sacramento Works, Inc. Local Training Provider List (LTPL)

Provider Name	Address	City	ZIP
American River College	4700 College Oak Drive	Sacramento	95841
Anthem College	9738 Lincoln Village Drive	Sacramento	95827
Asher College	1215 Howe Avenue, Suite 101	Sacramento	95825
Bryan College	2317 Gold Meadow Way	Gold River	95670
CA Barbering & Cosmetology Apprenticeship Learning Ctr.	6130 Freeport Blvd., #102	Sacramento	95822
California Employers Association	1451 River Park Drive #121	Sacramento	95815
California Human Development Corp. (CHDC)	150 Camellia Way	Galt	95632
Center for Employment Training	8376 Fruitridge Road	Sacramento	95828
Citrus Heights Beauty College	7518 Baird Way	Citrus Heights	95610
Commercial Drivers Learning Center	1787 Tribute Road, Suite L	Sacramento	95815
Cosumnes River College	8401 Center Parkway	Sacramento	95823
Curam College of Nursing	6520 44th Street, Suite 312	Sacramento	95823
Elk Grove Adult & Community Education	8401-A Gerber Road	Sacramento	95828
Fair Oaks Massage Institute	9833 Fair Oaks Blvd, Suite C-1	Fair Oaks	95628
Folsom Cordova Adult School	10850 Gadsten Way	Rancho Cordova	95670
Folsom Lake College	10 College Parkway	Folsom	95630
Galt Adult School	150 Camellia Way	Galt	95632
Greater Sacramento Urban League	3725 Marysville Blvd.	Sacramento	95838
Hoss Lee Academy Inc.	200 Whyte Avenue	Roseville	95661
Intercoast Colleges - Elk Grove	9355 East Stockton Blvd. Ste. 100	Elk Grove	95624
Intercoast Colleges - Roseville	1200 Melody Lane, Suite 100	Roseville	95878
Kaplan College	4330 Watt Avenue, Suite 400	Sacramento	95821
Medical Career College of Northern California	7475 Kanai Avenue	Citrus Heights	95621
MTI College	5221 Madison Avenue	Sacramento	95841
National Holistic Institute	1610 Arden Way, Suite 110	Sacramento	95815
New Horizons CLC of Sacramento	1750 Creekside Oaks Dr, Ste. 150	Sacramento	95833
Northern California Teamsters Apprenticeship	14738 Cantova Way	Rancho Murieta	95683
OSC Computer Training – Citrus Heights	7011 Sylvan Road, Suite A	Citrus Heights	95610
OSC Computer Training - Sacramento	9700 Business Park Dr, Suite 206	Sacramento	95827
Rudolf Steiner College	9200 Fair Oaks Blvd.	Sacramento	95628
Sacramento Area Electrical Training Center	2836 El Centro Road	Sacramento	95833
Sacramento City College	3835 Freeport Blvd.	Sacramento	95822
Sac City USD-Charles A. Jones Skills & Business Ed Ctr.	5451 Lemon Hill Avenue	Sacramento	95824
Sacramento State-College of Continuing Education	3000 State University Drive East	Sacramento	95819
Sacramento Ultrasound Institute	2233 Watt Avenue, Suite 150	Sacramento	95825
San Joaquin Valley College	11050 Olson Drive, Suite 110	Rancho Cordova	95670
San Juan Adult School - Sunrise	7322 Sunrise Blvd.	Citrus Heights	95610
Stride Center, The	4207 Norwood Avenue	Sacramento	95838
Universal Technical Institute of Northern California, Inc.	4100 Duckhorn Drive	Sacramento	95834
Western Electrical Contractors Association (WECA)	3695 Bleckely Street	Sacramento	95827
Western Pacific Truck School	8720 Fruitridge Road	Sacramento	95826
Western Pacific Truck School - Stockton	1002 N Broadway	Stockton	95205
Western Truck School	4519 West Capitol Avenue	W. Sacramento	95691

ITEM IV-B - INFORMATION

UPDATE ON SLINGSHOT CONVENING

BACKGROUND:

At the March, 2014 the Sacramento Works Board asked the Planning/Oversight Committee to take the lead in developing a plan to convene the regional Workforce Investment boards, and partners in education, labor, economic development and workforce development to generate some concepts for SlingShot. The Planning/Oversight Committee asked staff to work with Valley Vision and the Executive Leadership of the Regional Workforce Investment Boards (Golden Sierra, North Central Counties, Yolo and Sacramento), to propose the following scope of work for the SlingShot Convening, which was discussed and approved at the Planning/Oversight Committee on May 13, 2014.

SlingShot Scope of Work

Slingshot Opportunity Areas

Below are ideas that have been suggested by WIB members, Workforce Development staff and partners as possibilities for SlingShot. Staff has divided the ideas into the three "Opportunity Areas". Each Opportunity Area will be explored during one of three Convenings. A priority proposal from each convening will be considered for the SlingShot Challenge.

- 1. Create and retain jobs in the region by supportive start-ups and entrepreneurs**
 - Grow and support business in core business clusters to avert layoff and create jobs
 - Incubate and support start-ups and evaluate impact in terms of jobs created
 - Support Business mentoring programs and create community to ensure start-ups are connected to the services offered in the region.
 - Connect small businesses to venture capital and funding
 - Increase the visibility of the region's successful start-ups to bring more investors to the region
 - Identify potential for a niche economy (Advanced Manufacturing as a result of Healthcare expansion)

- 2. Move the needle on youth employment**
 - Support career pathways for all youth
 - Endowment for summer internships
 - Support pre-apprenticeship and earn and learn opportunities
 - Evaluate the long term impact of work-based learning on student outcomes –high school graduation and employment

- The colleges always complain about kids coming to them with less than college level math skills. What if we came up with an intervention to improve that?
- Create an indicator of opportunity for youth for the region using www.opportunityindex.org

3. Invest in and build the skills of the workforce

- Investment in redesign of the adult education would offer the opportunity to bridge career pathways with adult education and reduce investment by colleges and universities to provide remedial learning to students to ensure they "catch up" upon arrival.
- Increase coordination with approved apprenticeship programs
- Prospective employees have technical skills but are lacking employability and work readiness skills and ability to work in teams. Employers need to know about existing programs offering employability skills and take advantage of them.
- Digital literacy
- After work programs for career development and skill building

Valley Vision Tasks:

Valley Vision will facilitate meetings with regional experts and stakeholders to explore options for the Slingshot funding and to refine a set of three leading opportunity areas for the Regional Workforce Investment Boards to review.

- Design three meetings that utilize the same approach to explore three unique opportunity areas (innovative startups and entrepreneurs, youth unemployment, adult skill building). WIB staff will have a chance to review and comment on the meeting agendas and facilitation plans in advance.
- Conduct conference calls with WIB contacts from Golden Sierra, NCCC, Yolo County and SETA to finalize scope of work.
- Create meeting invitations and help circulate to invited stakeholders. Send reminders and follow-up with individual attendees as needed.
- Facilitate three meetings and support attendees in the development of detailed recommendations (resulting in one primary recommendation per meeting). Recommendations would address:
 - Why the idea is important and needed
 - What could implementation activities be and what should they aim to achieve
 - Who are the central partners in the community
- Organize the outcomes from each meeting into short summaries of each recommendation. Support SETA staff in the presentation of this material to the Board of Directors.

- Following the meeting with the Board of Directors, create a draft the two-page proposal for initial Slingshot funding.

Workforce Investment Board Tasks:

- Finalize Opportunity Areas and Convening dates –May 29, June 3, and June 10.
- Develop list of invitees: Each WIB provided list by of organizations to be invited (name, organization, email and phone #)
- Identify Locations for Convenings - Regional
- Finalize plans with Valley Vision (conference calls with each WIB)
- Identify representatives to attend Convenings
- Develop Process to be used by WIB members to select SlingShot Opportunity Area to propose to CWIB
- Review Scope of Work with Regional Workforce Investment Boards. Yolo County WIB meets May 14 and NCCC & Golden Sierra meet May 15. Sacramento Works meets on May 28.

The original SlingShot proposal documents are attached for review.

What Is SlingShot?

- Increase intergenerational income mobility
- Move the needle on big employment, education, and jobs issues
- Increase prosperity and agility of regions, businesses and workers

How will SlingShot do that?

- Regional SlingShot partnerships or coalitions
- Focus on a vexing employment, education, and jobs issue
- Undertake bold solutions
- Combine proven approaches and experimental new ones
- Measure and adapt
- State Accelerator Grants combined with local match supports the work

Why will SlingShot work?

- Aligns economic, workforce development & education strategies
- Engages the creativity of diverse partners to come up with "move the needle" solutions
- State provides flexible seed capital for innovative strategies and remove barriers -- creating the space to take risks & accelerate innovation
- Tackles a big, potentially transformative issue through short-term actions, measurement and adjustment
- Builds momentum from early wins

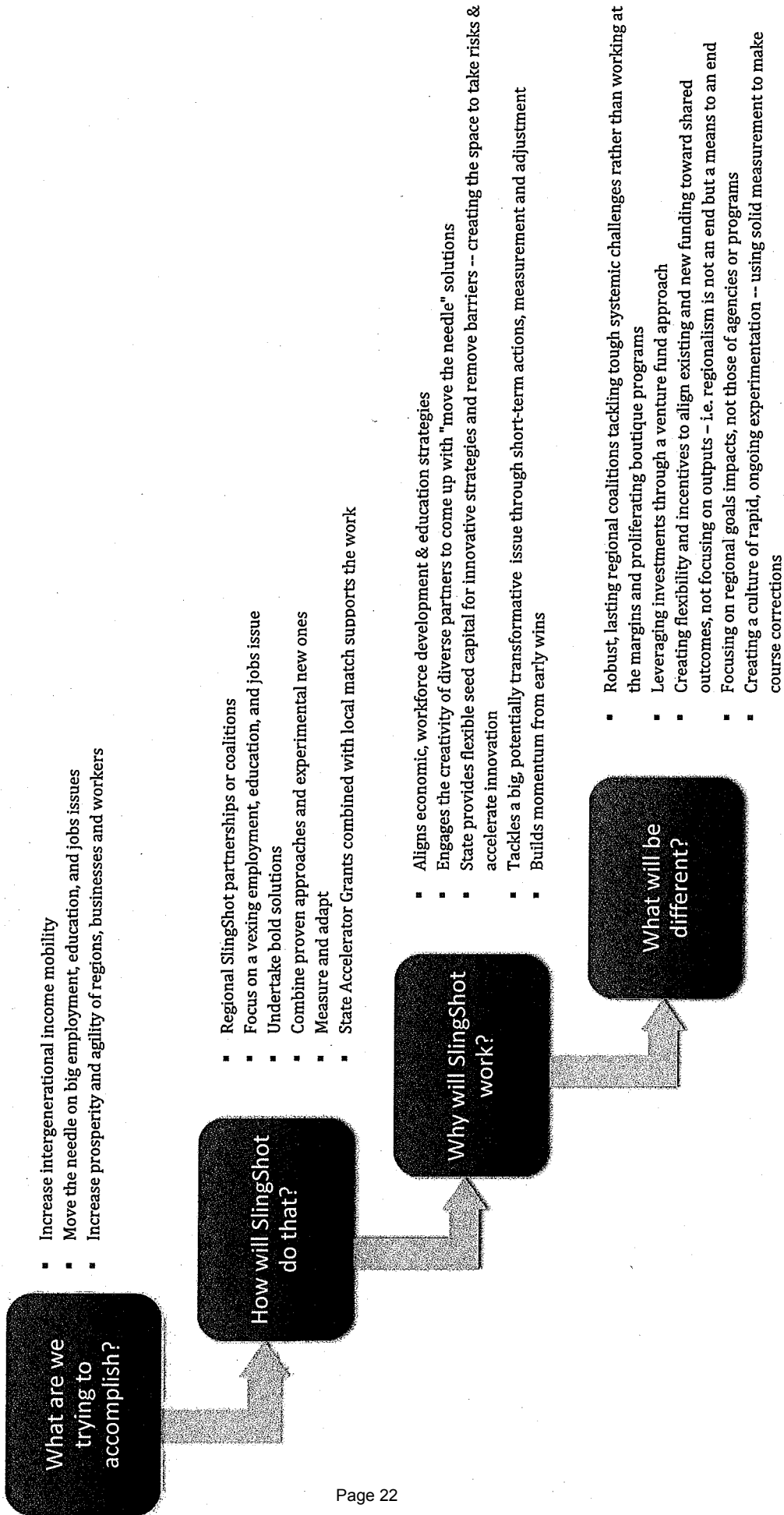
What will be different?

- Robust, lasting regional coalitions tackling tough systemic challenges rather than working at the margins and proliferating boutique programs
- Leveraging investments through a venture fund approach
- Creating flexibility and incentives to align existing and new funding toward shared outcomes, not focusing on outputs - i.e. regionalism is not an end but a means to an end
- Focusing on regional goals impacts, not those of agencies or programs
- Creating a culture of rapid, ongoing experimentation -- using solid measurement to make course corrections

SlingShot

Accelerating Income Mobility through Regional Collaboration

What Is SlingShot?



Slingshot

Accelerating Income Mobility through Regional Collaboration

The Challenge

Despite our state's overall prosperity, too many Californians are in danger of being left behind, not making ends meet and unable to create a middleclass life for themselves and their families. Many Californians face substantial challenges in finding good jobs and supporting themselves and their families in an era with volatile, rapidly evolving labor markets. As a result, regions across California face a combination of shortages of skilled workers in key industries and cohorts of students and workers ill equipped to compete for mid- to high-skilled jobs. All of this places increasing strain on equality of opportunity, a core component of the American Dream, and the ability of this generation and the next to rise above the economic and social station of their parents. Equal opportunity is at risk of becoming myth for whole generations of young Californians.

Traditional workforce, education, and economic development strategies have not had sufficient impact in helping enough workers to build needed skills, find good jobs and realize positive economic mobility. And even promising strategies lack the speed and agility in execution needed to respond to current and emerging skills and job demands. We need to bring the creativity for which California is known to bear and create new strategies that achieve scalable impact.

What Are We Trying to Accomplish?

Slingshot seeks to seed collaborative efforts by workforce, economic development, and education stakeholders within a region to identify and then work to solve employment challenges that slow California's economic engine -- with regionally-selected solutions to regionally-defined problems.

This guiding premise contains four dimensions:

- **We can make the greatest impact on major jobs and employment issues at the regional level.** California is a collection of distinct regional economies; aligning our work at that level will be more effective than either city/county/district level efforts or statewide strategies.
- **We must turn the tide on income inequality in California.** Our systems must accelerate education, employment, and economic development for those Californians in danger of being left out of our State's prosperity.
- **We need to tackle big issues.** California's regions face no shortage of vexing workforce challenges. Slingshot offers an opportunity to take on a tough issue that if solved would meaningfully move the needle on employment.
- **We need to measure what we undertake.** All strategies need to be grounded in effective use of data and metrics.
- **We must create the space to take risks.** In an era of perpetual economic volatility, traditional programs don't solve tough workforce challenges. Slingshot encourages regional partnerships to prototype new ideas, based on strong research and development, without fear of "failure" if the effort falls short of expectations. For every impactful practice that emerges, there will be others that are tried and then dropped for lack of sufficient impact.

Stage 4: Sustain & Grow

The California Workforce Investment Board is interested in working with state partners to assemble a much larger, multi-agency pool of funding that can be used to support continuing strategy development in support of impacting the big issues that the regional coalitions identify. Based on what can be assembled, we envision the Slingshot coalitions periodically seeking additional funding as strategies are implemented and next stage approaches are timely to sustain and grow the impact of their efforts.

Stage 1: Action Plan

What's The Work?

Building the coalition and deep buy-in around the targeted employment, education, jobs issue that needs to be solved and paving the way for creative solutions (this is not about existing favorite programs)

When Can I Start?

Anytime!

What Needs To Be In Place?

Coalition stakeholders committed to tackling income inequality & to collaborating regionally for maximum impact

Local Workforce Investment Boards to catalyze initial convening

What Resources Are Available?

SlingShot toolkit for getting started

Action Plan development and facilitation assistance by state and regional partners

Stage 2: Research, Design & Development

What's The Work?

The "deep dive" -- developing strategies designed to solve the targeted regional issue

When Can I Start?

When the initial Action Plan is completed and match funding committed

What Needs To Be In Place?

Regional leadership team members with decision-making authority who can bring real resources to the table

Staffing and expertise for Research, Design & Development work

Process for communicating and iterating ideas and concepts across disciplines

What Resources Are Available?

\$20,000 from State, to be matched 1:1 with regional coalition dollars

Technical assistance team and State Board working groups

Stage 3: Implementation

What's The Work?

Moving into action on identified strategies

When Can I Start?

When the Research, Design and Development Process is Completed

What Needs To Be In Place?

Targeted employment, education, jobs issue

Large-scale metrics that impact income mobility

Strategies that mix innovation and risk-taking with proven models

Strong leadership and intermediary commitment

What Resources Are Available?

Up to \$1 million to be matched with aligned regional resources (funding, in-kind, or leveraged)

Technical assistance team and State Board working groups

Stage 4: Sustain & Grow

What's The Work?

Expanding and sustaining action on identified strategies

When Can I Start?

To be determined by regional approach, lessons, and opportunities

What Needs To Be In Place?

Lessons from design testing and implementation

Strategies for moving to scale and sustained action

Evidence that the set of strategies can meaningfully impact the issue of focus. Strong leadership and intermediary commitment

What Resources Are Available?

Second-stage funding to be matched with aligned regional resources (funding, in-kind, or leveraged)

SlingShot Timeline

SlingShot

Stage 1

Action Plan

Stage 1 Goal

Regional leaders commit to creating solutions to economic mobility and growth challenges in their community.

Action Plan

Regional coalitions develop brief SlingShot Action Plans that define the regional scope, challenges, and vision for success, and establish a baseline framework for the Research, Design and Development stage. Action Plan Steps:

1. Convene regional leaders committed to working toward a common goal
2. Develop consensus regarding the industry economic drivers for the region
3. Identify at least one major employment, education, jobs issue the regional coalition is committed to solving

The Action Plan should address 3 questions:

1. What is the issue we want to solve?
 - Describe the regional issue to be addressed and the vision for success
 - Define the regional geographic scope of the effort
 - Identify the metrics that will be used to measure impact
2. Who will get us there?
 - Identify the SlingShot Coalition - regional, local, and community stakeholders
 - Define the leadership commitment to the effort
 - Describe the decision-making structure for Stage 2
3. How do we get there?
 - Describe the plan for the Research, Design, and Development (Stage 2) work, including:
 - Evidence that the issue impacts jobs, employment, and income mobility
 - Potential target industries and their employment trends
 - Prospective opportunities to create economic and community competitiveness for the region
 - Employment and jobs pipeline gaps that may be addressed- institutional, demographic, or geographic
 - Strategies to generate new ideas and solutions, and for mapping and evaluating current assets
 - Process for including emerging partners and stakeholders
 - Identification of intermediary functions (broker, convener) needed in Stage 2

Coalition Stakeholders

- Chambers of Commerce
- Community Colleges
- Community- and Faith- Based Organizations
- Corporate and Community Foundations
- Economic Development Agencies
- Industry Associations & Business Leaders
- K-12 System
- Labor Organizations
- Local, Regional, & State Officials
- Regional Planning and Government Associations
- Workforce Investment Boards

Leadership

SlingShot coalitions are led by committed, creative, invested decision-makers with broad regional, community and industry influence.

Funding

Awards will be made to regional SlingShot coalitions that successfully complete the Stage 1 Action Plan. These resources (including regional match) will fund the "deep dive" into the Stage 2 work: Research, Design, & Development.

SlingShot

Stage 2

Deep Dive: Research, Design & Development

Stage 2 Goal

Coalitions deepen their understanding of the regional challenge they are committed to solving, and design strategies to address the problem.

Research, Design & Development

Regional coalitions that have successfully completed Stage 1 put their Action Plan into motion and take a “deep dive” into the challenges and potential solutions. By researching and assessing the selected issues from worker, industry, and institutional perspectives, coalitions will identify underlying causes, asset strengths and gaps, and needs and opportunities for action. As the coalitions develop SlingShot project strategies capable of “moving the needle” on their targeted employment/education/jobs issue, members will mutually commit to sustained partnerships to align their efforts for integrated, collaborative action.

Stage 2 outcomes will include:

Research: Crisp Economic and Resource Analysis

- Assessment of income mobility in the region, i.e. ability of next generation to improve economically relative to its parents
- Evidence provided that addressing targeted issue moves the needle on employment and affects larger-scale income mobility
- Regional economic drivers identified, target industry(ies) established, and opportunities for significant job openings and growth prioritized
- Jobs pipeline gaps are articulated, and the downstream effect – *of action and of inaction*- are defined
- Regional assets and resources are mapped, and deficits are agreed upon

Design: Goals & Commitments for Sustained, Large-Scale Change

- Regional economic mobility objectives and short-term indicators of success are established
- Coalition leadership commitment is refined, and regional intermediary role is established
- Resources, activities, and outcomes are aligned in support of the regional goals
- Two-year, at least, implementation timeline established
- Existing regional partnerships and programs are leveraged, and duplication of efforts is reduced

Metrics

SlingShot coalitions will have flexibility and freedom in defining success and determining how to achieve it. In order to ensure that regional collaboratives can measure with confidence the outcomes of their efforts, a working group of the CWIB will assist regions in defining rigorous outcomes and key indicators of progress towards desired outcomes.

Strategies

Regional coalitions are encouraged to take an “R&D” approach to trying strategies that can accelerate or “slingshot” a region to success. Funding will support creative, agile, and fast-paced implementation of new ideas and scaling up of what works in each region. There is no “one size fits all” solution for SlingShot!

Stage 2 Product

The purpose the Research, Design and Development work is for coalitions to develop a product that clearly articulates the strategies, objectives, commitments and timeline for implementation. Regions will pitch their ideas for up to \$1 million in Accelerator Grant funds to regional SlingShot coalitions to deliver on their SlingShot project.

SlingShot

Stage 3 Goal

Regional SlingShot coalitions implement new strategies, test for effectiveness, determine what is working, and learn from what does not.

Implementation

Regional coalitions use Accelerator grants to put their strategies into play, and begin working through institutional and administrative barriers with State partners.

What's Different About SlingShot?

- Coalitions are working with new ideas and approaches, many of which may be un-tested, and "out of the box" solutions. SlingShot projects may look to other disciplines and industries to find innovative strategies to apply to their targeted employment, education, jobs issue.
- Accelerator grants are designed to let coalitions move beyond "business as usual." Funds can be used to fill gaps in the education and training pipeline that traditional public resources do not support, and to bring existing initiatives, grants, formula dollars, and other funding streams into alignment with the regional SlingShot coalition project.
- SlingShot encourages "risk-taking" by regional coalitions, and includes mechanisms to learn from those ideas that do not work, and to embrace and support those that do. SlingShot supports regions in taking bold action in order to make real headway on big issues.

Stage 4 Goal

Bring good ideas to scale and additional resources to bear.

Sustain & Grow

SlingShot is only successful if it leads to lasting change in the way we do business in the State and in moving the needle on income mobility for Californians.

- SlingShot's State partners are dedicated to assembling a larger, multi-agency, public-private "venture fund" to continue to support strategy development at the regional level.
- SlingShot will also create opportunities for the State to learn from the regions and integrate what works into existing systems and funding streams.

Stages 3 & 4

Implementation/Sustain & Grow

Regional Role

- Identify Challenges
- Develop and Convene Regional Leadership
- Design & Develop Strategies
- Deliver Quality, Tailored Services
- Test Innovations & Replicate Successes
- Fine Tune Goals
- Recalibrate Strategies
- Measure & Evaluate

State Role

- Eliminate Barriers
- Align Resources
- Expedite Processes
- Create Flexibility
- Invest in Innovation
- Integrate into Systems & Bring to Scale
- Measure Collective Impact

SlingShot

What Makes A Region?

One of the overarching principles of SlingShot is to encourage regional collaboration that is effective and outcome driven. Regional approaches can get workers into middleclass jobs, help employers close skills gaps, and combat regionally defined economic problems.

Regions are not set in stone and should reflect the way industry sectors and clusters operate; how companies in key sectors recruit, develop talent, and hire; and how workers seek and commute to jobs. Coalition partners should resist the temptation to define regions based on political or program jurisdictions. It may happen that a region or “employment zone” is encompassed in a particular political jurisdiction. However sectors, economies, and labor markets tend to cross multiple cities, counties, colleges, schools, WIBs, etc. The aim of SlingShot is to align multiple funding streams and programs in service to a broader regional vision for jobs and income mobility.

Action Plans may want to consider these pre-existing models that are data-driven and instructive for how a region may be defined:

- California Workforce Association “Employment Zones”
- The Community College Chancellor’s Office Sector Navigator
- Employment Development Department’s Labor Market Information Regional Cluster Analysis

Regions may emerge that look a lot like regions in the above models, however, these are only models, and while helpful, may not illustrate how your region is configured.

Criteria to Consider:

- Geography that reflects a shared base of economic activity
- Data-driven, fluid labor markets organized around infrastructure and commute patterns.
- Feasibility of education, training, and jobs services administered and delivered within local political or program jurisdictions.
- A shared economic or social problem
 - Regions should be able to strategically align and mobilize resources from a diverse set of partners, including, but not limited to community colleges, economic development, workforce, and employers.

Defining Regions

Process

The State SlingShot partners will help provide guidance on how a region may be defined, including:

- What, if any, are the criteria of a region?
- Can a local workforce investment area belong to more than one region?
- Can a local workforce investment area be a region?
- Can a single county be a region, especially if it is a Metropolitan Statistical Area?
- Will regions be prescribed based-on existing models?

What Does Success Look Like?

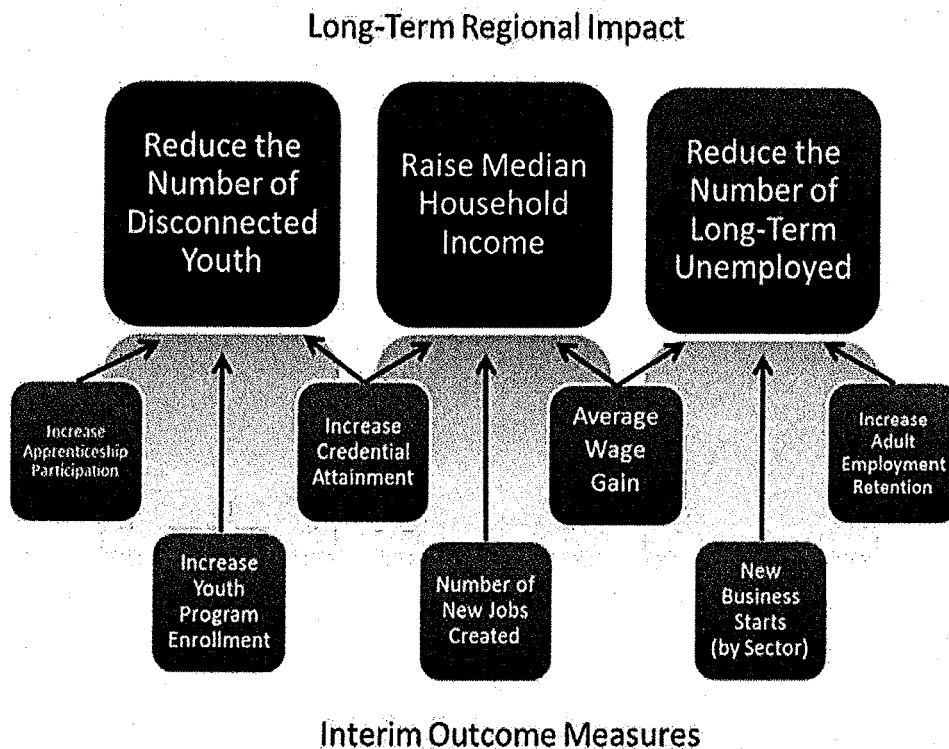
A central principle of SlingShot is that a regional coalition should have freedom in defining success and determining how to get there. Metrics and outcome measures will be defined based on the targeted issue the coalition aims to address, the opportunities to drive economic growth, and existing or impending gaps in workforce, training, and education pipelines.

SlingShot is *not* about measuring individual program success – it *is* about creating large-scale, regional change that significantly improves economic outcomes and increases income mobility. How do you measure large-scale change? Complimentary sets of interim outcome measures help show *how* you are moving the dial.

Process

The CWIB will convene a working group to serve as a resource to SlingShot coalitions in developing their outcome measures, and creating regional and State level “dashboards” to track interim progress, and capture strategic momentum points.

Examples of Potential SlingShot Metrics:



SlingShot FAQs

What is SlingShot?

What It Is: Regional Coordination and Alignment, Implementation Support, Cutting Red Tape, Increasing Flexibility, Encouraging risk and Innovation, Rewarding Outcomes

What It Isn't: A New Program, Duplication of Existing Efforts, A State Requirement, A New Layer of Bureaucracy

How is SlingShot different from previous regional coordination efforts the State has promoted?

There are two crucial differences: First, the end game for SlingShot is not regional coordination; that's just a means to an end. The end game is moving the needle on a major employment related issue that if successfully addressed can affect greater income mobility for that region. Second, the desired result is not a new program but the retooling and alignment of existing programs in service to a broader regional economic vision.

How is SlingShot different from other things that are happening at the State (Career Pathways Trust Fund, Chancellor's Office Sector Navigators, Local WIB strategic plans, etc.)?

We expect that Slingshot projects may incorporate Career Pathway Trust Fund programs and resources, or expand on Local WIB strategic plans, while others will engage Sector Navigators. The intent with SlingShot is to add convening ability at the regional level around existing and new programs or initiatives for the broader, longer-term aim of affecting greater income mobility.

Related to this, the State Board and its state-level partners (incl. GO-Biz, the Chancellor's Office, and the Superintendent's Office) are committed to aligning new program funding around our shared principles of regional coordination, sector strategies, quality training, and career pathways.

Who must be involved?

Local Workforce Investment Boards will be the initial conveners and catalysts in each region. After the initial Action Plan meeting, willing regional partners will lead SlingShot efforts. Two critical leadership functions must be in place for the Implementation stage: Regional leadership team of dedicated, creative decision-makers with the ability to commit or guide resources (see Stage 1 description of Coalition Stakeholders and Leadership) and an organization that can deliver the crucial functions of an intermediary for the SlingShot effort.

Who is in charge in the regions?

Local Workforce Investment Boards will act as catalysts and will initiate the Slingshot process. After an initial meeting, the leadership will be determined based on the specific focus of each SlingShot coalition project and the unique strengths or capacities of the coalition partners.

The optimal intermediary should be an "honest broker" that doesn't have a vested interest in a particular program silo or funding stream. Strong intermediaries must provide the

of meeting regional goals. Funding cannot be used to cover funding shortages in pre-existing programs.

How can we take risks? What happens if we fail?

Slingshot funding will allow regions to take risks that they may not be able to take with their typical funding sources. The state will encourage ambitious yet un-tested projects. Promising but ultimately unsuccessful Slingshot programs will allow regions to learn, adjust, and adopt more effective strategies.

ITEM IV-C - INFORMATION

UPDATE ON EFFORTS TO REAUTHORIZE THE WORKFORCE INVESTMENT ACT

BACKGROUND:

On May 21, 2014 the Senate and the House of Representatives reached agreement on new proposed legislation called the Workforce Innovation and Opportunity Act (WIOA). This bill represents a compromise between the SKILLS Act, which passed the House of Representatives in March 2013, and the Workforce Investment Act of 2013, which passed through the Senate HELP Committee in July 2013.

Attached are a one page summary of the proposed legislation and a one page summary of key improvements WIOA makes to current workforce development programs.

Staff will update the board members as progress is made on this legislation.

The Workforce Innovation and Opportunity Act

Investing in America's Competitiveness

The Problem:

- By 2022 the United States will fall short by 11 million the necessary number of workers with postsecondary education, including 6.8 million workers with bachelor's degrees, and 4.3 million workers with a postsecondary vocational certificate, some college credits or an associate's degree.ⁱ
- Fifty-two percent of adults (16-65) in the United States lack the literacy skills necessary to identify, interpret, or evaluate one or more pieces of information; a critical requirement for success in postsecondary education and work.ⁱⁱ
- Individuals with disabilities have the highest rate of unemployment of any group, and more than two-thirds do not participate in the workforce at all.ⁱⁱⁱ

The Workforce Innovation and Opportunity Act (WIOA):

WIOA is bipartisan, bicameral legislation that will improve our nation's workforce development system and help put Americans back to work. Now more than ever, effective education and workforce development opportunities are critical to a stronger middle class. We need a system that prepares workers for the 21st century workforce, while helping businesses find the skilled employees they need to compete and create jobs in America.

WIOA creates:

A streamlined workforce development system by:

- Eliminating 15 existing programs.
- Applying a single set of outcome metrics to every federal workforce program under the Act.
- Creating smaller, nimbler, and more strategic state and local workforce development boards.
- Integrating intake, case management and reporting systems while strengthening evaluations.
- Eliminating the "sequence of services" and allowing local areas to better meet the unique needs of individuals.

Greater value by:

- Maintaining the 15 percent funding reservation at the state level to allow states the flexibility to address specific needs.
- Empowering local boards to tailor services to their region's employment and workforce needs.
- Supporting access to real-world education and workforce development opportunities through:
 - On-the-job, incumbent worker, and customized training;
 - Pay-for-performance contracts; and
 - Sector and pathway strategies.

Better coordination by:

- Aligning workforce development programs with economic development and education initiatives.
- Enabling businesses to identify in-demand skills and connect workers with the opportunities to build those skills.
- Supporting strategic planning and streamlining current governance and administration by requiring core workforce programs to develop a single, comprehensive state plan to break down silos, reduce administrative costs, and streamline reporting requirements.
- Ensuring individuals with disabilities have the skills necessary to be successful in businesses that provide competitive, integrated employment.

Improved outreach to disconnected youth by:

- Focusing youth program services on out-of-school youth, high school dropout recovery efforts, and attainment of recognized postsecondary credentials.
- Providing youth with disabilities the services and support they need to be successful in competitive, integrated employment.

ⁱ The Georgetown University Center on Education and the Workforce.

ⁱⁱ Based on data from the Program for the International Assessment of Adult Competencies (PIAAC), 2012.

ⁱⁱⁱ Based on data from the Current Population Survey, Bureau of Labor Statistics.

The Workforce Innovation and Opportunity Act

Investing in America's Competitiveness

KEY IMPROVEMENTS FROM CURRENT LAW

Changes to the Workforce Development System:

- Eliminates 15 programs; 14 within WIA and one higher education program.
- Applies one set of accountability metrics to every federal workforce program under the bill.
- Requires states to produce one strategic plan describing how they will provide training, employment services, adult education and vocational rehabilitation through a coordinated, comprehensive system.
- Reduces the number of required members on state and local workforce boards.
- Strengthens alignment between local workforce areas and labor markets and economic development regions.
- Strengthens evaluation and data reporting requirements.
- Specifies authorized appropriation levels for each of the fiscal years 2015-2020.
- Adds a minimum and maximum funding level to the dislocated worker formula beginning in fiscal year 2016 to reduce volatility.

Changes to Training and Employment Services:

- Eliminates the "sequence of services" and merges "core and intensive activities" into a combined "career services."
- Emphasizes access to real-world training opportunities through:
 - Increasing the ability to use on-the-job training (*reimbursement rates up to 75 percent for eligible employers*), incumbent worker training (*may use up to 20 percent of local funds*), and customized training;
 - New opportunities to utilize prior learning assessments;
 - Pay-for-performance training contracts for adults and youth (*local boards may use up to 10 percent of funds*); and
 - Requirements for implementation of industry or sector partnerships and career pathway strategies.
- Requires 75 percent of youth funding to support out-of-school youth, of which 20 percent is prioritized for work-based activities.

Changes to Job Corps:

- Improves the procurement process for center operators to support high-quality services by:
 - Collecting information on key factors indicating the ability of an applicant to operate a center;
 - Providing the operator of a high-performing center the opportunity to compete for contract renewal; and
 - Placing limits on the ability of an operator of a chronically low-performing center to compete for a contract renewal, or to continue to operate that center.
- Allows the U.S. Department of Labor to provide technical assistance to Job Corps operators and centers to improve operations and outcomes.
- Collects more data on Job Corps operations and financial management to better inform Congress and the public about the program.

Changes to Adult Education:

- Strengthens the connection between adult education, postsecondary education, and the workforce.
- Improves services to English language learners.
- Requires evaluations and additional research on adult education activities.

Changes to State Vocational Rehabilitation Services:

- Sets high expectations for individuals with disabilities with respect to employment.
- Provides youth with disabilities the services and supports necessary to be successful in competitive, integrated employment.

ITEM IV-D - INFORMATION

UPDATE ON CREATING A WORKFORCE PIPELINE FOR THE SACRAMENTO DOWNTOWN ENTERTAINMENT AND SPORTS COMPLEX

BACKGROUND:

The Sacramento Kings, in consultation with Turner Construction, the Sacramento-Sierra Building Trades Council ("Council"), Sacramento Employment and Training Agency ("SETA"), and a diverse coalition of community organizations (the Community Workforce Pipeline) have developed a Priority Construction Apprenticeship Hiring Program to promote participation of Priority Workers in joint labor-management sponsored construction apprenticeships related to the construction of the Sacramento Downtown Entertainment and Sports Center (ESC), which was approved by the Sacramento City Council on May 20, 2014. Demolition work is scheduled to begin in summer of 2014.

The Sacramento Works Job Centers (Franklin and Hillisdale) and Sacramento Works Training Centers operated by the Greater Sacramento Urban League, Center for Employment Training, La Familia Counseling Center and Asian Resources are conducting outreach, recruitment and screening of "Priority Workers" to enroll in pre-apprenticeship programs that will prepare them for upcoming construction jobs in the region.

Priority Workers are individuals who reside in the City of Sacramento and meet at least two of the following Priority Worker criteria: economically disadvantaged, receiving cash public assistance, receiving food stamps, emancipated from the foster care system, are homeless, have a criminal record or involvement with the criminal justice system and/or are veterans.

Since recruitment began, SETA/Sacramento Works has received 1,727 calls to the arena jobs hotline, contacted and assessed 650 applicants, and hosted orientations for 240 individuals interested in pre-apprenticeship and apprenticeship positions.

SETA has collaborated with pre-apprenticeship programs at the American River College STRIPE Project, Northern California Construction Training, and the Sacramento Job Corps. Currently the number of Priority Workers that have been enrolled in pre-apprenticeship programs is:

- ✓ Job Corps: 76
- ✓ Northern California Construction Training: 74
- ✓ American River College STRIPE program: 30

STAFF PRESENTER: William Walker

ITEM IV-D – INFORMATION (continued)

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Three of the Priority Workers participating in pre-apprenticeship programs have already been hired to work on the project.

SETA will provide wage subsidies to employers who hire graduates of the pre-apprenticeship programs and assist in securing Work Opportunity Tax Credits and comparable incentives for employers.

The goal is that 20 Apprentices will be Priority Workers, recruited and trained by the Sacramento Works System and Community Partners; and an additional 50 Priority Apprentices shall either satisfy the Priority Worker criteria and/or reside in one of eleven economically disadvantaged areas. These Apprentices may be new entrants or existing participants in apprenticeship programs. SETA/Sacramento Works has qualified 15 Priority Apprentices to date.

In addition, SETA/Sacramento Works Executive Director Kathy Kossick was selected by the City of Sacramento and the Sacramento Kings to serve with other community leaders on the Sacramento First Community Advisory Council. This new leadership group will gauge whether the construction project meets certain goals on local hiring, sustainability and other community impact standards.

The Sacramento Regional Builders Exchange (SRBX) and Strategic Contract Solutions (SCS) were selected to be the Local Business Enterprise (LBE) and Small Business Enterprise (SBE) consultants to the Sacramento Kings and the Entertainment & Sports Center (ESC) team. In this position, SRBX/SCS will play a key role in accountability and compliance for 60% of biddable work from local construction firms and 20% of biddable work from small businesses.

STAFF PRESENTER: William Walker

ITEM IV-E – INFORMATION
UPDATE ON PENDING GRANTS

BACKGROUND:

The attached charts will provide status information on grants and collaboratives in the works.

Staff will be available to answer questions.

STAFF PRESENTER: Robin Purdy

SETA Workforce Development Department
Pending Discretionary Grants

Grants/Collaboratives in Planning Phase	
Submitted and Pending Grants	Amount Requested
Workforce Accelerator – Regional Coordination and alignment of funding sources to provide new ways of implementing the learn and earn model of training in three sectors (Healthcare, Construction, Tourism) to assist long-term unemployed and low-skilled workers enter career pathways in demand sectors. Due June 2, 2014	\$150,000
SlingShot: Planning grant to identify and create an implementation plan for increasing intergenerational income mobility, move the needle on big employment, education and jobs issues and increase prosperity and agility of regions, businesses and workers.	\$20,000 initial Up to \$1,000,000 implementation
AARP: SETA’s BACK TO WORK 50+ project will support 50+ job seekers by providing information sessions, coaching, short term training, financial and computer literacy, supportive services, and job placement and retention services in high demand occupations.	\$100,000
Regional Industry Cluster of Opportunity: Alternative Vehicle and Fuels (AB118) implementation grants to increase awareness of Electric and Renewable Natural Gas Vehicles. Due Date June 2, 2014	\$175,000
Regional Industry Cluster of Opportunity: Alternative Vehicle and Fuels (AB118) to improve and increase the talent pipeline for EV and RNG vehicles and fuels. Due Date June 2, 2014	\$225,000
Career Pathways Trust: Two applications were submitted from the Sacramento region, CRANE (NextEd and SCOE) and CAP (Elk Grove and Sac City USD). SETA is partnering in both and will leverage WIA youth funding to implement career pathways and linked learning programs in Sacramento County High Schools. Will receive subcontract for three career coaches to work on the CAP effort.	\$280,000
CMS Health Care Innovation Awards Round Two – Partnering with Sierra Health Foundation, Los Rios, Health Education Council and other education, health industry, and community partners in a project that tests new payment and service delivery models to result in better care and lower costs for Medicare, Medicaid, and CHIP enrollees. SETA will receive \$782,327 to case manage and provide support services for 60 Community Health Workers for a 36 month period. Delayed	\$12 M to \$13M (SETA’s budget: \$782,327)
WIA Governor’s 25%: 3-year grant to pilot Business Outreach and retention services.	\$1,000,000
CalWORKS OJT/SE - funds from the Sacramento County Department of Human Assistance to provide subsidized employment/OJT wages to CalWORKs recipients, High School Equivalency/Adult Basic Education/VESL classes, and expanded subsidized employment which combines classroom training with on-the-job-training.	\$2,314,500

SETA Workforce Development Department
Pending Discretionary Grants

Discretionary Grants Received/Continued 2013-2014	Amount Received
One Stop Share of Cost- Each year the Sacramento County Department of Human Assistance awards SETA a One-Stop Share of Cost contract, reimbursing Sacramento Works for the services provided to welfare recipients accessing the Job and Training Center System.	\$4,000,000
Prop 39 – Pre-apprenticeship training aligned with MC3 curriculum focused on meeting the regional construction and energy efficiency occupational demand. \$3 million available statewide for capacity building, planning and implementation. SETA will partner with Golden Sierra requesting \$750,000 to train and place 50 job seekers. Focuses on 18-24 year old youth, disconnected adults and veterans.	\$500,000
Targeted Assistance Discretionary Program - SETA received funding as part of a state grant developed by the Refugee Programs Branch for Targeted Assistance to the refugee population.	\$33,493
Older Refugee Discretionary – SETA was part of a state-wide grant application to provide social adjustment and cultural orientation services, specifically citizenship/naturalization services, to older refugees.	\$18,847
California Department of Corrections – Pre-release transition services at Folsom Prison for women	\$246,116
SMUD Summer Youth Employment Program – funded by SMUD to recruit, assess, and case manage summer internship program for 25 high school students.	\$310,000
WIA 25% Additional Assistance Grant – SETA is partnering with South Bay Workforce Investment Board on a WIA 25% Additional Assistance grant from EDD. SETA is proposing to serve 832.	\$5,990,400
Office of Juvenile Justice - City of Sacramento is the lead agency and SETA will provide case management and data tracking services to support Ceasefire and other violence prevention strategies. Contract for \$460,000 for two years, with SETA getting \$210,000 and \$40K for Outreach.	\$250,000
Second Chance Technology Grant – Sacramento County Sheriff’s Department was awarded Department of Justice’s Bureau of Justice Assistance (BJA), which was funded in August of 2012. The BJA provided \$747,057 to fund the Second Chance Technology Training Program at the Sacramento County Sheriff’s Rio Cosumnes Correctional Facility. SETA will provide 2 coaches to provide employment assistance for two years and wage subsidies to employers	\$532,200
Employment Training Panel (ETP) – SETA is the administrative entity for the Information Technology contract with Asher College of Sacramento. This contract provides Information Technology, Medical Billing and Coding, Pharmacy Technician and Business Administration training for new hires.	\$627,322
U.S. Department of Health and Human Services, Office of Refugee Resettlement – Victims of Trafficking – SETA is the lead agency in this continuation grant application to conduct outreach, provide training and	\$287,412

SETA Workforce Development Department
Pending Discretionary Grants

public awareness activities on all forms of human trafficking, identify and connect victims to services and strengthen Sacramento's Rescue and Restore Coalition. (ends June 30, 2014)	
Veterans Employment Assistance Program (VEAP) - SETA is the lead agency for the PowerPathways program in partnership with American River College, Sac Veterans Resource Center, SMUD, and PG&E to train veterans as utility line workers.	\$400,000
National Emergency Grant – Multi-Sector NEG grant from South Bay WIB. targeting employees dislocated in 2010 and 2011 from employers laying off 50+ workers.	\$1,920,991
CSBG Discretionary – providing work experience opportunities to homeless parenting youth who are residents of Waking the Village's Tubman House transitional housing program. Subcontract \$80,000 to Waking the Village	\$100,000

ITEM IV-F – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

STAFF PRESENTER: William Walker

Dislocated Worker Information PY 2013/2014

The following is an update of information as of May 19, 2014 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	7/1/2013	AT&T 7405 Greenhaven Drive Sacramento, CA 95831	9/1/2013	97	8/26/2013
Official	7/9/2013	Point Walker, Inc. dba Lucky Derby Casino 7433 Greenback Lane Citrus Heights, CA 95610	7/29/2013	113	7/25/2013
Unofficial	8/5/2013	Orchard Supply Hardware 6124 San Juan Ave. Citrus Heights, CA 95610	8/31/2013	48	8/11/2013
Unofficial	8/9/2013	Sears 1200 Blumfeld Dr. Sacramento, CA 95815	8/30/2013	20	8/21/2013
Unofficial	9/6/2013	Fresh & Easy 2540 Watt Ave. Sacramento, CA 95821	9/6/2013	72	9/16 - 19/2013
Official	9/6/2013	Bimbo Bakery 7125 Governors Cir. Sacramento, CA 95823	9/6/2013	100	9/24/2013
Unofficial	10/1/2013	Cenveo 9950 Mills Station Rd. Sacramento, CA 95827	12/30/2013	46	11/5/2013
Unofficial	10/1/2013	Sutter Health 2600 L Street Sacramento, CA 95816	12/2/2013	135	11/20/2013 12/2/13
Unofficial	10/9/2013	Kmart 2344 Sunrise Blvd. Rancho Cordova, CA 95670	12/30/2013	97	11/21/2013
Unofficial	10/24/2013	Bank of America Rancho Cordova, CA 95670	11/29/2013	110	Declined Services
Official	10/25/2013	RAS Medical Group 500 University Avenue Ste. #200 Sacramento, CA 95825	12/31/2013	56	Declined Services
Official	1/9/2014	BCI Coca-Cola Bottling Company 4101 Gateway Park Blvd, Sacramento, CA 95834	3/7/2014	49	2/25/2014 3/4/14
Official	1/30/2014	LexisNexis 3831 North Freeway Blvd. Ste. 200 Sacramento, CA 95834	3/31/2014	65	3/19/2014
Official	1/30/2014	Aerojet Rocketdyne 2001 Aerojet Rd. Rancho Cordova, CA 95670	3/31/2014	61	3/27/2014
Official	2/12/2014	Servicelink 5039 Dudley Blvd. McClellan, CA 95652	4/13/2014	97	Delivered Packets
Official	3/4/2014	Folsom CJD, LLC 12545 Folsom Blvd. Folsom, CA 95630	5/4/2014	95	Declined Services
Official	3/6/2014	The Fresh Market, Inc. 2339 Fair Oaks Blvd. Sacramento, CA 95825	5/6/2014	62	3/13/14 3/14/14
Official	3/18/2014	Sprint Customer Service Center 3068 Kilgore Rd. Rancho Cordova, CA 95670	5/17/2014	245	Declined Services

Dislocated Worker Information PY 2013/2014

The following is an update of information as of May 19, 2014 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	3/26/2014	ABM 7120 East Parkway Sacramento, CA 95823	6/30/2014	40	4/17/2014
			Total # of Affected Workers	1,608	

ITEM IV-G – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

STAFF PRESENTER: William Walker

Employer Activity Report
July 1, 2013 -May 19, 2014

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
AAA Northern Ca Nevada & Utah	1	Tow Truck Driver	10
Above All Consulting, Inc.	1	Administrative Assistant	1
Aceit! Tutoring Powered by Sylvan Learning	1	Math & Language Arts Teachers	10
Act On Software	1	Customer Success Representative	20
	1	Sales Development Representative	10
ADT Security	1	High Volume Residential Installer	2
	1	Small Business Security System Installer	2
Advanced Call Center Technologies	1	Bilingual Customer Service Representatives	5
	10	Director of Staffing and Employment	1
Ali Cooper For City Council	10	Phone Banker/ Paid Political Canvasser	15
Alien Transport LLC	9	Class A Driver	6
Allied Custom Upholsterers	10	Furniture Upholsterer	1
AlSCO, Inc.	1	Account Sales Consultant (ASC)	1
	1	General Office Clerk	1
	10	Load Builder/Assembler	1
	7	Maintenance Technician	1
	9	Route Relief/Utility RSR	1
	10	Soil Counter/Sorter	1
	8	Utility Laundry Worker	10
Allstate Insurance- Alain lone SCU Office	1	Insurance Sales Representative	1
Allstate Insurance- Carmichael Office	1	Insurance Broker	1
Alternatives Unlimited	1	Enrollment Team Member	5
American Council of Engineering Companies	1	Office Assistant	1
Asian Resources, Inc.	1	Universal Youth Specialist	1
Aspect Glass Inc.	7	Glazier	2
Atlas Disposal Industries	7	Diesel Mechanic	1
Autobahn Performance Inc	7	Automotive Technician	2
Babe's Famous for Ribs	8	Cashier Host/Hostess	2
Bath Fitter Northern California	10	Canvasser	3
Beck's Furniture	10	Furniture Delivery Drivers & Helpers	6
Bonney Plumbing, Heating, Air & Rooter Service	3	Plumbing Apprentice Trainee	2
Brewer Insurance Agency	1	Customer Service Representative	2
	10	Marketer	1
California Foundation for Independent Living	1	Program Coordinator - Digital Access	1
	6	Web Designer / Front-End Developer	1
California Association for Health Services at Home	1	Registration Assistant	1
California Association of School Business Officials	1	Bookkeeper	1
California Association of Winegrape Growers	1	Administrative Assistant	1
California Department of Fish & Wildlife	10	Fish and Wildlife Seasonal Aide	1
California Primary Care Association	1	Senior Administrative Assistant	1
Capitol City Management	1	Bookkeeper	1
CE Cabinet Installations	3	Cabinet Maker	
Center for Employment Training	1	Business Office Technology Instructor/Advisor	1
	1	Medical Assistant Instructor/Advisor	1
Cenveo	1	Adjuster	2
	1	Adjuster Trainee	2
	7	Machine Operator	1
Certified Employment Group	1	Customer Service Representative (CSR)	30
CES Premier Real Estate Services	1	Experienced Real Estate Agents	5
Child Action	5	Bi-lingual Case Manager (Vietnamese)	1
	1	Payment Clerk	1
Child Care Careers	1	Assistant Teacher	20
	1	Teacher Aide	20
	1	Teacher	20
Ciche's Board and Care	4	Caregiver	2
City Barbering and Cosmetology Apprenticeship Committee	10	Secretary	1
City of Roseville	10	Meter Reader	1
City of Sacramento, Troops For Fitness	10	Fitness & Nutrition Instructor	7

Employer Activity Report
July 1, 2013 -May 19, 2014

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
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Community Action Partnership of San Luis Obispo County, Inc.	1	Human Resources Director	1
Community Link Capital Region	1	Administrative Manager	1
	10	Chief Executive Officer (CEO)	
	10	Director, Finance & Administration	1
	10	Information and Referral Specialist	3
Convergence Marketing	10	Cosmetic Merchandiser	15
	10	Cosmetic Team Lead	3
CPC Logistics, Inc.	9	Class A Driver	10
Crocker Art Museum	1	Museum Store Manager	1
	1	Facility Use Manager	1
Crossroads Diversified Services	1	Adult Education Instructor	1
Crossroads Facility Services	1	Gardener CFS	1
	1	Gardener Lead	1
	1	Janitor/Custodian - Lincoln, CA	1
	1	Job Developer	1
	10	President/CEO	1
CVS Pharmacy	1	Assistant Store Manager	1
	1	Clerk/Cashier	8
	1	Pharmacy Technician Trainee / Pharmacy Service Associate	3
	1	Shift Supervisor Trainee	7
Daniel B. Dunleuy, M.D., Inc.	1	Receptionist	1
Diamond Bay Realty & Property	1	Payables Clerk	2
	1	Customer Service	10
	1	Receptionist	1
Diamond Gold Vault	1	Office Assistant	1
Diamond Personnel Services	10	Political Phone Surveyor	10
	1	Spanish Bi-Lingual Outreach Members	10
Dickeys Barbecue	1	Cashier	20
	8	Food Service Counter Clerk	20
Direct Marketing Specialists (DMS)	1	Residential Account Executive	15
Dollar General Store	1	Assistant Store Manager	10
	1	Lead Sales Associate	10
	1	Sales Associate	10
	1	Store Manager	10
Donor Development Strategies	1	Grassroots Canvassing and Field Managers in Training	5
Dr. Pepper Snapple Group	1	Cashier	1
	9	Seasonal Night Warehouse Worker - Sacramento	5
DSV Inc.	9	Equipment Operator with Class A License	1
DuctTesters, Inc.	7	HERS II Rater	1
Elica Health Center	1	Community Relations Development Director	1
	1	Human Resources Director	1
	4	Medical Assistant	8
Elk Grove Food Bank Services	1	Administrative Assistant	1
Emed Technologies Corp	10	Telemarketer	2
Energyuy	7	Permit Technician / HERS Rater Trainee	1
Excel Managed Care & Disability Services, Inc.	1	Intake Coordinator	1
Express Employment Professionals	1	Call Center Associate	1
	9	Production Workers	45
	9	Warehouse General Labor and Production	5
Fair Oaks Recreation & Park District	1	Recreation Leader I	1
	1	Recreation Leader III	1
Fairytale Town	1	Cafe Coordinator	1
	1	Education & Program Assistant	1
	1	Guest Service Representative: Admissions Cashier	1
	1	Membership Assistant	1
	1	Part-Time Grounds Keeper	1
	1	Recreation Leader	1
Focus Strategies	1	Executive Assistant/Administrative Analyst	1
Fortune School of Education	1	Response To Intervention Aide	1
	1	Sub Teachers	25
Francis House Center	1	Job Development Center Manager	1
Fretty's Limousine Service	9	Chauffeur/Driver	2
Frito-Lay	10	Merchandiser	1
	10	Route Sales Representative - General	2
GAT Airline Ground Support	7	Ramp Agent	1

Employer Activity Report
July 1, 2013 -May 19, 2014

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
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General Produce Company	1	Accounting Assistant	1
	1	Accounts Payable Clerk	1
	9	Commercial Driver	9
	9	Delivery Route Truck Driver	3
	9	Order Selector	6
	9	Warehouse Swing Shift Lead Supervisor	1
Geremia Pools Inc	3	Certified Shotcrete Nozzleman	1
Girl Scouts Heart of Central California	1	Volunteer Management Specialist Sacramento	1
Global Communications Center	1	Virtual Customer Service Professional	150
Global Touchpoints Inc.	1	HR Recruiting	4
Greater Sacramento Urban League	1	Case Manager for 25% Dislocated Worker Program	1
	1	Case Manager for Adult and Dislocated Worker Program	1
	1	Case Manager for Youth Program	1
	1	Employment Developer	1
	1	Intake Specialist	1
	1	GED Instructor	1
	1	Youth Coordinator	1
Gold Country Water	1	Customer Service/ Driver and Delivery	1
Golden State Overnight	1	Customer Service Representatives	5
Goodwill Industries	1	Clerk/Processor	1
	1	Collection Attendant	1
	9	Truck Driver	1
Hands4Hope	1	Office/Communication Manager	1
	1	Youth Development Program Assistant Part Time	1
Hansen's Home Services	1	Housekeeping Assistants	3
Hardware	1	First Line Supervisor-Retail	2
Harlow's Help At Home	4	Certified home Health Aide	25
	4	Certified Home Health Aide / CHHA / CNA / Caregiver	25
	4	Certified Home Health Aide, Certified Nursing Assistant and Experienced Caregiver	25
HealthMarkets	1	Sales Representative	1
Hobby Town USA Folsom	1	Retail Hobby Sales Clerk & Cashier	2
Hupp Draft Services, Inc.	7	Beer Line Cleaning Technician	1
Indecare in Home Care and Living Assistance	4	Caregivers, CNAs, & HHAs	6
	1	Personal Attendant	1
International Homestay America	10	Homestay Host Family	25
Inalliance	1	Employment Training Specialist	1
Iron Mountain	9	Driver	2
Island Angels	1	Book Keeper	1
J & C Custom Cabinets	1	Office Assistant	1
Kids Quest	10	Shift Leader	5
KVIE	1	Fundraising Events Specialist	1
Kyle's Rock & Redi-Mix, Inc.	10	Yard Laborer	1
L-3 Narda Microwave-West	1	Administrative Assistant	1
	1	Inspection Specialist	1
	9	Process Engineer	1
	9	Senior General Accountant	1
La Familia Counseling Center, Inc.	1	Case Manager	1
	1	Out of School Youth Employment Training Specialist	1
	1	Universal Youth Specialist	1
	1	Youth Advocate	1
LCA Services	1	Case Manager	1
	1	Employment Specialist	1
	5	Program Monitor	1
Leslie's Cleaning Service	n j	Maid, Cleaning Technician	5
Lighthouse Counseling and Family Resource Center	1	Part-Time Bi-Lingual Office Manager/Administrative Assistant	1
	1	Development Associate	1
Lincoln Financial Advisors	1	Financial Practice Analyst	1
Lobel Financial	1	Loan Processor	3
Lord & Sons Inc.	9	Driver/Warehouse Associate	1
	9	Warehouse Associate	1

Employer Activity Report
July 1, 2013 -May 19, 2014

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
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Los Rios Community College District	1	Account Clerk II	1
	1	Account Clerk III	1
	1	Accounting Assistant Professor	1
	1	Adjunct Head Volleyball Coach	1
	1	Administrative Assistant I	1
	1	Administrative Assistant I	1
	1	Administrative Assistant II	3
	1	Admissions/Records Clerk II	1
	1	Admissions/Records Evaluator I	2
	1	Admissions/Records Evaluator/Degree Auditor	1
	1	Assistant Financial Aid Officer	1
	1	Assistant Technical Director - Visual and Performing Arts Center (VAPAC), Harris Center for the Arts	1
	1	Associate Vice Chancellor of Information Technology	1
	1	Associate Vice President of Instruction & Learning Resources	1
	1	Associate Vice President of Instruction and Student Learning	1
	1	Athletic Trainer	1
	1	Automotive Collision Technology Adjunct Professor Pool	1
	1	Automotive Technology Assistant Professor	1
	1	Bookstore Stock Clerk	1
	1	Business (Real Estate Emphasis)/Management Assistant Professor	1
	1	Business Law/Business Assistant Professor	1
	1	Chemistry Assistant Professor	1
	1	Children's Center Clerk	1
	1	Clerk II	4
	1	Clerk III	2
	1	College Information Technology Systems Supervisor	1
	4	College Nurse	1
	1	College Police Sergeant	2
	1	College Relations Specialist	1
	1	Communications and Public Information Officer	1
	1	Computer Information Science Assistant Professor (Programming/Web Development/Applications)	1
	1	Confidential Administrative Assistant I	2
	1	Confidential Human Resources Specialist I	1
	1	Confidential Human Resources Specialist III	1
	1	Counseling Clerk II	1
	1	Custodian	3
	1	Dean of Business and Family Science	1
	1	Dean of Humanities and Social Science	1
	1	Dean of Instruction - Workforce Development, Kinesiology,	1
	1	Dean of Student Services	1
	1	Dean, Elk Grove Center	1
	1	Dean, West Sacramento Center	1
	1	Director of Institutional Advancement	1
	1	Director, Administrative Services	1
	1	Educational Media Design Specialist	1
	1	Electronics Technology Assistant Professor	1
	9	Equipment Mechanic II	1
	1	Facilities Management Operations Supervisor	1
	1	Facilities Planning Specialist	1
	1	Financial Aid Clerk II	3
1	Financial Aid Officer	1	
1	Geography Assistant Professor	1	
1	Grant Coordination Clerk	1	
1	Groundskeeper	1	
1	Head Coach for Men's Tennis Adjunct Pool	1	
1	History Assistant Professor	1	
1	Information Technology Analyst I - Business Analyst	1	
1	Information Technology Assistant II - Institutional Research	1	
1	Instructional Assistant - Accounting	1	
1	Instructional Assistant - Biology	1	
1	Instructional Assistant - Campus Computer Laboratory	1	
1	Instructional Assistant - Chemistry	1	

Employer Activity Report
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EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Los Rios Community College District	1	Instructional Assistant - Learning Resources	1
	1	Instructional Assistant - Math	2
	1	Instructional Assistant - Mechanical Electrical Technology	1
	1	Instructional Assistant - Mechanical/Electrical Technology	1
	1	Instructional Assistant - Sign Language Studies	1
	1	Instructional Assistant - Writing/English/Reading	1
	1	Instructional Development Coordinator	3
	1	Instructional Services Assistant I	1
	1	Instructional Services Assistant II	1
	1	Interpreter, American Sign Language (ASL)	1
	1	Lead Police Communication Dispatcher	1
	1	Lifeguard	1
	1	Maintenance Technician II	1
	1	Occupational Therapy Assistant (OTA) Assistant Professor	1
	1	Outreach Clerk	1
	7	Operations Technician	1
	1	Payroll Clerk I	1
	1	Persian Adjunct Assistant Professor Pool	1
	1	Physical Therapist Assistant, Assistant Professor	1
	1	Police Lieutenant	1
	1	President, American River College	1
		Programmer	1
	6	Programmer II	1
	1	Public Relations Technician	1
	1	Public Services Librarian	1
	1	Radio, Television, and Film Production Assistant Professor	1
	1	Research Analyst	1
	1	Senior Information Technology Technician - Lab/Area Microcomputer Support	1
	1	Special Projects - Education Coach, College to Career	1
	1	Special Projects - Human Resources Training	1
	1	Special Projects - Test Proctor	1
	1	Staff Resource Center Assistant	1
	1	Student Personnel Assistant - Assessment/Testing	1
	1	Student Personnel Assistant - Career & Job Opportunity Services	1
	1	Student Personnel Assistant - Disabled Student Programs and Services	1
	1	Student Personnel Assistant - Extended Opportunity Programs and Services	11
	1	Student Personnel Assistant - Student Life	1
	1	Student Personnel Assistant - Student Services	
	1	Student Personnel Assistant - TANF	1
	1	Student Services Supervisor - CalWORKs/Career Center/Re-Entry & Veterans Information Center	1
	5	TANF/CalWORKs Specialist	1
	1	Ticket Office/Customer Relations Assistant - Harris Center For The Arts	1
	1	Tutorial Services Assistant	1
	1	Vice Chancellor of Finance and Administration	1
	1	Vice President, Administrative Services and Student Support	1
	1	Ticket Office/Customer Relations Assistant - Harris Center For The Arts	1
	1	Tutorial Services Assistant	1
	1	Vice Chancellor of Finance and Administration	1
	1	Vice President, Administrative Services and Student Support	1
Maita Toyota	1	Service Coordinator	1
Mathiot Group Homes	1	Youth Counselor	7
Matrix Absence Management	1	Clerical Assistant	1
	1	Workers' Compensation Claims Assistant	1
MEDMARK	4	Counselor (Bilingual)	2
Meyer Associates	1	Office Manager/Bookkeeper	1
Mid Valley Funding	1	Mortgage Loan Processor	1
Midtown Grocery Outlet	1	Cashier	5
MRPE, Inc.	2	Engineer	1
	1	Executive Secretary	1
Mutual Housing California	1	Community Organizer Bilingual: Russian/English	1
MV Transportation	9	Driver	5

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NAMI California	1	Programs Administrative Assistant	1
	1	Program Coordinator	1
Neighbor Works Homeownership	1	Administrative Assistant	1
Nelson Staffing Solutions	9	General Laborers/Production Workers	70
	9	Warehouse Technician/Lift Truck Operator	70
New Life Christian Preschool And Learning Center	1	Preschool/After School Teacher	1
Nonprofit Resource Center	1	Administrative Assistant	1
Northern Sheets LLC	1	Customer Service Representative	1
	9	Production Workers	3
NW Elite	1	Outside Sales Consultants	10
Office of Somoan Affairs	1	Job Developer / Employment Specialist	1
Opening Doors Inc.	1	Accounting Clerk	1
	1	Hispanic Prosperity Program Assistant	1
Pacific Crest Trail Association	1	Trail Permit Assistant	1
	1	Volunteer Programs Assistant	1
Pacific Gas and Electric Company	3	Entry to Electric Operations	30
Pacific Protection INC	1	Unarmed Security Officer	4
Paramount Equity	1	Account Executives	15
PDQ Automatic Transmission Parts, Inc.	7	Lathe Operator	1
	7	Production Worker	1
Posh Puppy Boutique	1	Customer Service/Retail Manager	1
Precision Repair Network	9	Technician/ Driver	2
Premier Healthcare Services	4	Licensed Vocational Nurse	1
Prime Flight Aviation Services	10	Cabin Service Cleaner	3
Pro Pacific Fresh	9	Class A or B Route Driver	2
Ray McCauley Insurance Agency Inc.	1	Customer Service Representative	2
Relationship Skills Center	1	Flourishing Families Program Instructor	6
	10	REact Coordinator	1
Retail Business Development	1	Sales Representative - South Sacramento	3
Rim Hospitality	8	Bistro Server	1
	8	Housekeeping Inspector	1
Sacramento Children's Home	4	Case Manager	1
	4	Child Care Worker	3
	1	Crisis Nursery Supervisor	1
	1	Family Partner	1
	1	Family Resource Aide	2
	1	Home Visitor	1
	1	Infant Aide	1
	4	Lead Child Care Worker	1
	4	Mental Health Specialist	1
	1	Preschool Teacher	1
	4	Residential Counselor	1
	4	Residential Counselor - Medical Support Aide	1
	4	Therapist	1
	4	Youth Peer Mentor	1
Sacramento Covered	1	Community Outreach Workers	8
Sacramento Employment and Training Agency	1	Associate Teacher III	1
	1	CFS Administration Program Officer	1
	1	Family Services Worker	1
	1	Head Start Coordinator	1
	9	Head Start Courier/Maintenance	1
	1	Head Start Home Visitor	
	1	Head Start Quality Assurance Analyst	1
	6	Information Technology Engineering Analyst	1
	1	Site Supervisor	1
	1	Typist Clerk III	1
	1	Workforce Development Manager	1
	1	Workforce Development Professional Range 2	1
Sacramento Housing Alliance	1	Executive Director	1
Sacramento Loaves & Fishes	1	Maryhouse Intake Specialist	1
	1	Part-Time Student Resource Specialist	1
Sacramento Native American Health Center, Inc.	1	Custodian	1

Employer Activity Report
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Sacramento Regional Transit District	1	Bus Operator	1
	10	Chief Counsel	1
	1	Clerk II	1
	1	Customer Service Representative	1
	1	Customer Service Supervisor	1
	4	Facilities Maintenance Mechanic	1
	1	Maintenance Supervisor-Wayside	1
	7	Mechanic A (Bus Maintenance Department)	1
	1	Senior Human Resources Analyst	1
	7	Service Worker (Bus and/or Light Rail)	2
Sacramento Steps Forward	1	Contract Analyst	1
Safety Center Incorporated	1	Program Staff III Marketing Coordinator	1
	10	Sales Coordinator / Training Instructor	1
Salvation Army Sac Metro	9	Driver (On-Call)	1
	1	Kitchen Aide	1
	10	On-Call Personal Care Attendant	1
Sears Home Services	7	Sears Repair Technician	12
Seavers and Family	1	Lawn Care Helper/General Laborer	1
Sentinel Fire Equipment Company	1	Shop Helper	1
Serenity Respite	4	Respite Caregiver	25
Sheet Metal Workers Local 104	1	Executive Secretary	1
Smitty's Services	1	Office Assistant	1
Society for the Blind	1	Part-Time Administrative Assistant	1
SolarCity	1	Inside Solar Sales Specialist	25
Southgate Recreation & Park District	7	Maintenance Assistant (Seasonal)	1
Staffing Network LLC	9	Production Workers	10
Stroppini Enterprises	7	Machinists	3
Support For Home	4	Home Care Aide	1
SVS Group, Inc.	3	Construction Laborer in El Dorado Hills	2
	7	Electrical Technician	5
	10	General Laborer	50
	1	Landscape Laborer	2
Teledyne Microwave Solutions	9	Assembler	1
	1	Payroll Specialist	1
Tetra Tech, Inc.	2	Environmental Engineer	1
Tony's Fine Foods, Inc.	1	Administrative Assistant	1
	10	Buyer	1
	1	Category Manager Coordinator	1
	9	Class A Feeder Driver - West Sacramento	1
	9	Class A Route Driver - West Sacramento	2
	9	Crane Operator	1
	1	Customer Service Representative - Part Time	2
	9	Forklift Operator - Graveyard Shift	1
	6	IT Support Specialist	1
	9	Loader	
	10	Order Selector - Truckee	1
	10	Order Selector - West Sacramento	10
	10	Order Selector Trainee	2
	10	Pricing Specialist	2
	9	Regional Route Driver	3
	1	Sales Representative -Military Division	1
	1	Sales Support Assistant	1
	1	Staff Accountant	1
	1	Traffic Clerk	1
	1	Will Call Clerk	1
Transglobal Solutions, LLC.	9	Class A Commercial Truck Driver	20
Trillium Staffing	3	Laborer	5
TRUGREEN	10	Inside Sales Representative	8
	10	Outside Sales Representative	8
Two Star Personnel	1	Accounting Assistant	3
	9	Warehouse Pricing and Inventory	3
Ultimate Staffing	10	Counter Parts Specialist	1
United Cerebral Palsy	9	Part Time Drivers	4
United Site Services	7	Seasonal Power Technician	1
	1	Yard Associate	1
Uppal Insurance & Financial	1	Customer Service Representative	1
	1	Sales Representative	2

Employer Activity Report
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Visiting Angels Senior Home Care	1	Appointment Scheduler/Office Assistant	1
	10	Caregiver	5
Volt Workforce Solutions	7	Rework Technician	100
Wabash National Trailer Center	1	Trailer Account Manager	1
Walt's Auto Service	7	Heavy Duty Mechanic	1
Waste Management, Inc. Fruitridge Road	1	HR Generalist II	1
Wendy's	7	Maintenance Technician	1
	1	Management & Crew Member Workers	20
Western Propane Gas Association	1	Part-Time Administrative Assistant	1
Western States Fire Protection	7	Residential Fire Sprinkler Fitter	1
Wind Youth Services	5	Director of Development	1
Windwalker Security Patrol, Inc.	1	Security Guard	4
Winnie Bales Allstate Insurance	1	Customer Service/Office Assistant	1
Women's Empowerment	1	Employment Specialist	1
	5	Social Worker	1
Yolo County Public Agency Risk Management Insurance Authority	1	Part-time Administrative Assistant	1
Youth Development Network	5	Youth Development Trainer Specialist	1
TOTAL			1746

ITEM IV-H – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month March was 8.1%.

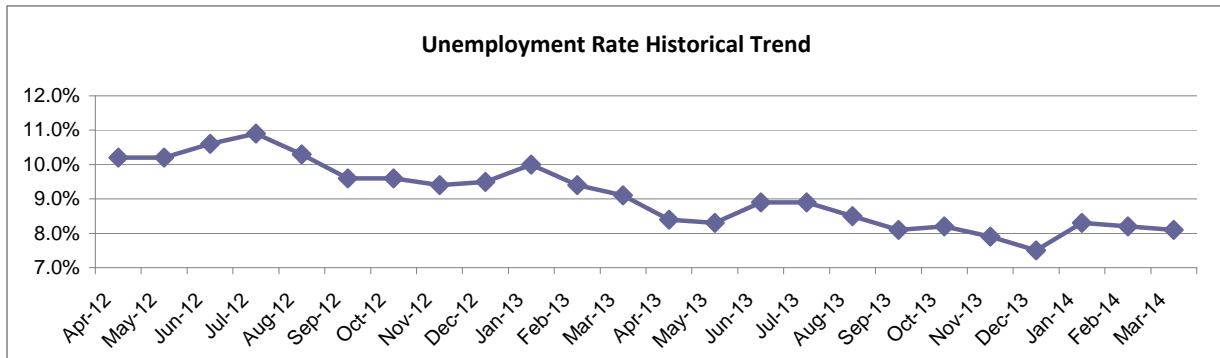
Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

STAFF PRESENTER: Robin Purdy

IMMEDIATE RELEASE
SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 8.1 percent in March 2014, down from a revised 8.2 percent in February 2014, and below the year-ago estimate of 9.1 percent. This compares with an unadjusted unemployment rate of 8.4 percent for California and 6.8 percent for the nation during the same period. The unemployment rate was 8.4 percent in El Dorado County, 7.1 percent in Placer County, 8.1 percent in Sacramento County, and 10.1 percent in Yolo County.



Industry	Feb-2014	Mar-2014	Change		Mar-2013	Mar-2014	Change
	Revised	Prelim				Prelim	
Total, All Industries	874,900	884,200	9,300		868,100	884,200	16,100
Total Farm	7,200	7,500	300		8,100	7,500	(600)
Total Nonfarm	867,700	876,700	9,000		860,000	876,700	16,700
Mining and Logging	500	500	0		400	500	100
Construction	42,300	43,500	1,200		40,500	43,500	3,000
Manufacturing	33,300	33,600	300		33,300	33,600	300
Trade, Transportation & Utilities	141,300	141,200	(100)		139,100	141,200	2,100
Information	14,700	14,600	(100)		15,000	14,600	(400)
Financial Activities	49,400	49,300	(100)		49,100	49,300	200
Professional & Business Services	115,600	117,000	1,400		112,700	117,000	4,300
Educational & Health Services	131,600	131,800	200		127,700	131,800	4,100
Leisure & Hospitality	85,100	88,300	3,200		88,700	88,300	(400)
Other Services	28,200	28,700	500		28,800	28,700	(100)
Government	225,700	228,200	2,500		224,700	228,200	3,500

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 March 2014 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Placer County	180,600	167,800	12,800	7.1%	1.000000	1.000000
Auburn city	9,100	8,600	500	5.7%	0.051276	0.040598
Colfax city	1,100	1,000	100	10.2%	0.005744	0.008547
Dollar Point CDP	1,300	1,200	100	8.2%	0.007265	0.008547
Foresthill CDP	1,400	1,200	200	11.9%	0.007265	0.012821
Granite Bay CDP	13,400	12,700	700	4.9%	0.075688	0.051282
Kings Beach CDP	3,100	2,900	200	7.1%	0.017148	0.017094
Lincoln city	7,800	6,800	1,000	13.0%	0.040463	0.079060
Loomis town	4,600	4,400	200	4.1%	0.026356	0.014957
Meadow Vista CDP	2,300	2,100	200	7.1%	0.012756	0.012821
North Auburn CDP	7,600	6,900	600	8.3%	0.041308	0.049145
Rocklin city	27,600	26,200	1,400	5.1%	0.156192	0.108974
Roseville city	56,800	52,700	4,000	7.1%	0.314327	0.316239
Sunnyside Tahoe City CDP	2,000	1,800	200	8.2%	0.010897	0.012821
Tahoe Vista CDP	1,600	1,400	200	11.9%	0.008447	0.014957

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area

Data Not Seasonally Adjusted

Area Name	Labor Force	Employ- ment	Unemployment Number	Rate	Census Ratios	
					Emp	Unemp

may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

REPORT 400 C
Monthly Labor Force Data for Counties
March 2014 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,685,400	17,109,700	1,575,700	8.4%
ALAMEDA	9	784,700	732,600	52,100	6.6%
ALPINE	35	390	350	50	11.5%
AMADOR	26	15,950	14,410	1,540	9.6%
BUTTE	28	103,800	93,500	10,300	9.9%
CALAVERAS	29	19,150	17,220	1,930	10.1%
COLUSA	58	11,250	8,490	2,750	24.5%
CONTRA COSTA	12	542,100	504,300	37,800	7.0%
DEL NORTE	34	11,000	9,760	1,250	11.4%
EL DORADO	20	90,400	82,800	7,600	8.4%
FRESNO	48	450,800	388,600	62,200	13.8%
GLENN	42	12,960	11,300	1,670	12.9%
HUMBOLDT	22	58,300	53,300	5,000	8.6%
IMPERIAL	57	79,000	62,100	16,900	21.4%
INYO	21	8,980	8,220	760	8.5%
KERN	44	386,300	335,600	50,700	13.1%
KINGS	52	60,000	51,200	8,800	14.7%
LAKE	35	26,810	23,730	3,080	11.5%
LASSEN	38	12,120	10,640	1,480	12.2%
LOS ANGELES	23	4,976,200	4,541,200	435,000	8.7%
MADERA	40	67,500	59,000	8,500	12.6%
MARIN	1	143,200	136,500	6,700	4.7%
MARIPOSA	31	8,740	7,820	920	10.5%
MENDOCINO	16	43,300	39,900	3,390	7.8%
MERCED	55	113,800	95,200	18,600	16.3%
MODOC	42	3,610	3,150	460	12.9%
MONO	18	8,110	7,460	650	8.0%
MONTEREY	40	213,400	186,400	27,000	12.6%
NAPA	5	78,200	73,500	4,700	6.0%
NEVADA	15	49,750	46,070	3,680	7.4%
ORANGE	4	1,624,700	1,530,300	94,400	5.8%
PLACER	13	180,600	167,800	12,800	7.1%
PLUMAS	51	9,180	7,840	1,340	14.6%
RIVERSIDE	25	960,300	869,700	90,700	9.4%
SACRAMENTO	19	683,600	628,300	55,300	8.1%
SAN BENITO	39	27,600	24,100	3,400	12.5%
SAN BERNARDINO	24	872,700	791,100	81,600	9.3%
SAN DIEGO	11	1,607,600	1,497,000	110,700	6.9%
SAN FRANCISCO	3	490,900	465,300	25,700	5.2%
SAN JOAQUIN	44	298,700	259,600	39,100	13.1%
SAN LUIS OBISPO	6	142,200	133,500	8,700	6.1%
SAN MATEO	2	406,900	386,700	20,200	5.0%
SANTA BARBARA	10	224,800	209,700	15,100	6.7%
SANTA CLARA	6	937,100	879,800	57,300	6.1%
SANTA CRUZ	32	150,500	134,200	16,200	10.8%
SHASTA	33	81,400	72,500	8,900	10.9%
SIERRA	48	1,440	1,240	200	13.8%
SISKIYOU	53	17,880	15,220	2,660	14.9%
SOLANO	17	218,000	200,700	17,300	7.9%
SONOMA	8	263,100	246,900	16,200	6.2%
STANISLAUS	47	238,300	206,000	32,300	13.6%
SUTTER	56	41,900	34,800	7,200	17.1%
TEHAMA	37	25,090	22,160	2,920	11.7%
TRINITY	46	4,930	4,280	650	13.3%
TULARE	54	205,100	173,100	32,000	15.6%
TUOLUMNE	27	24,080	21,720	2,360	9.8%
VENTURA	13	440,200	408,900	31,300	7.1%
YOLO	29	100,200	90,100	10,100	10.1%
YUBA	50	26,700	22,800	3,900	14.5%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2013 benchmark and Census 2010 population controls at the state level.

REPORT 400 M
Monthly Labor Force Data for California
Counties and Metropolitan Statistical Areas
March 2014 - Preliminary
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,685,400	17,109,700	1,575,700	8.4%
BAKERSFIELD DELANO MSA (Kern Co.)	49	386,300	335,600	50,700	13.1%
CHICO MSA (Butte Co.)	33	103,800	93,500	10,300	9.9%
EL CENTRO MSA (Imperial Co.)	63	79,000	62,100	16,900	21.4%
FRESNO MSA (Fresno Co.)	53	450,800	388,600	62,200	13.8%
HANFORD CORCORAN MSA (Kings Co.)	57	60,000	51,200	8,800	14.7%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	27	4,976,200	4,541,200	435,000	8.7%
MADERA CHOWCHILLA MSA (Madera Co.)	45	67,500	59,000	8,500	12.6%
MERCED MSA (Merced Co.)	61	113,800	95,200	18,600	16.3%
MODESTO MSA (Stanislaus Co.)	52	238,300	206,000	32,300	13.6%
NAPA MSA (Napa Co.)	6	78,200	73,500	4,700	6.0%
OAKLAND FREMONT HAYWARD MD	13	1,326,800	1,236,900	89,900	6.8%
Alameda Co.	11	784,700	732,600	52,100	6.6%
Contra Costa Co.	15	542,100	504,300	37,800	7.0%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	16	440,200	408,900	31,300	7.1%
REDDING MSA (Shasta Co.)	38	81,400	72,500	8,900	10.9%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	29	1,833,000	1,660,800	172,300	9.4%
Riverside Co.	29	960,300	869,700	90,700	9.4%
San Bernardino Co.	28	872,700	791,100	81,600	9.3%
SACRAMENTO ARDEN ARCADE ROSEVILLE MSA	22	1,054,700	969,000	85,800	8.1%
El Dorado Co.	24	90,400	82,800	7,600	8.4%
Placer Co.	16	180,600	167,800	12,800	7.1%
Sacramento Co.	22	683,600	628,300	55,300	8.1%
Yolo Co.	34	100,200	90,100	10,100	10.1%
SALINAS MSA (Monterey Co.)	45	213,400	186,400	27,000	12.6%
SAN DIEGO CARLSBAD SAN MARCOS MSA (San Diego Co.)	14	1,607,600	1,497,000	110,700	6.9%
SAN FRANCISCO SAN MATEO REDWOOD CITY MD	3	1,041,100	988,400	52,600	5.1%
Marin Co.	1	143,200	136,500	6,700	4.7%
San Francisco Co.	4	490,900	465,300	25,700	5.2%
San Mateo Co.	2	406,900	386,700	20,200	5.0%
SAN JOSE SUNNYVALE SANTA CLARA MSA	10	964,700	904,000	60,700	6.3%
San Benito Co.	44	27,600	24,100	3,400	12.5%
Santa Clara Co.	7	937,100	879,800	57,300	6.1%
SAN LUIS OBISPO PASO ROBLES MSA (San Luis Obispo Co.)	7	142,200	133,500	8,700	6.1%
SANTA ANA ANAHEIM IRVINE MD (Orange Co.)	5	1,624,700	1,530,300	94,400	5.8%
SANTA BARBARA SANTA MARIA GOLETA MSA (Santa Barbara Co.)	12	224,800	209,700	15,100	6.7%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	37	150,500	134,200	16,200	10.8%
SANTA ROSA PETALUMA MSA (Sonoma Co.)	9	263,100	246,900	16,200	6.2%
STOCKTON MSA (San Joaquin Co.)	49	298,700	259,600	39,100	13.1%
VALLEJO FAIRFIELD MSA (Solen Co.)	20	218,000	200,700	17,300	7.9%
VISALIA PORTERVILLE MSA (Tulare Co.)	59	205,100	173,100	32,000	15.6%
YUBA CITY MSA	60	68,600	57,600	11,000	16.1%
Sutter Co.	62	41,900	34,800	7,200	17.1%
Yuba Co.	55	26,700	22,800	3,900	14.5%
Alpine Co.	40	390	350	50	11.5%
Amador Co.	31	15,950	14,410	1,540	9.6%
Calaveras Co.	34	19,150	17,220	1,930	10.1%
Colusa Co.	64	11,250	8,490	2,750	24.5%
Del Norte Co.	39	11,000	9,760	1,250	11.4%
Glenn Co.	47	12,960	11,300	1,670	12.9%
Humboldt Co.	26	58,300	53,300	5,000	8.6%
Inyo Co.	25	8,980	8,220	760	8.5%
Lake Co.	40	26,810	23,730	3,080	11.5%
Lassen Co.	43	12,120	10,640	1,480	12.2%
Mariposa Co.	36	8,740	7,820	920	10.5%
Mendocino Co.	19	43,300	39,900	3,390	7.8%
Modoc Co.	47	3,610	3,150	460	12.9%
Mono Co.	21	8,110	7,460	650	8.0%
Nevada Co.	18	49,750	46,070	3,680	7.4%
Plumas Co.	56	9,180	7,840	1,340	14.6%
Sierra Co.	53	1,440	1,240	200	13.8%
Siskiyou Co.	58	17,880	15,220	2,660	14.9%
Tehama Co.	42	25,090	22,160	2,920	11.7%
Trinity Co.	51	4,930	4,280	650	13.3%
Tuolumne Co.	32	24,080	21,720	2,360	9.8%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2013 benchmark and Census 2010 population controls at the state level.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 March 2014 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
El Dorado County	90,400	82,800	7,600	8.4%	1.000000	1.000000
Cameron Park CDP	8,900	8,300	500	5.9%	0.100610	0.068627
Diamond Springs CDP	2,400	2,100	300	11.0%	0.025356	0.034314
El Dorado Hills CDP	10,300	9,800	500	5.0%	0.118237	0.068627
Georgetown CDP	500	500	100	13.9%	0.005559	0.009804
Placerville city	5,300	4,700	700	12.5%	0.056407	0.088235
Pollock Pines CDP	2,400	2,200	200	9.9%	0.026576	0.031863
Shingle Springs CDP	1,500	1,400	100	6.0%	0.017492	0.012255
South Lake Tahoe city	15,200	13,400	1,700	11.5%	0.162034	0.230392

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 March 2014 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Yolo County	100,200	90,100	10,100	10.1%	1.000000	1.000000
Davis city	39,400	36,900	2,500	6.5%	0.409375	0.251572
Esparto CDP	1,000	900	100	10.8%	0.009693	0.010482
West Sacramento city	16,800	14,200	2,600	15.6%	0.157748	0.259958
Winters city	3,700	3,300	400	11.5%	0.036250	0.041929
Woodland city	29,400	25,900	3,500	11.9%	0.287346	0.345912

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Notes:

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- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 March 2014 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Sacramento County	683,600	628,300	55,300	8.1%	1.000000	1.000000
Arden Arcade CDP	56,900	52,300	4,600	8.0%	0.083249	0.082638
Carmichael CDP	29,600	27,800	1,800	6.2%	0.044196	0.033389
Citrus Heights city	51,200	48,300	2,900	5.6%	0.076838	0.052031
Elk Grove CDP	35,600	33,300	2,300	6.5%	0.052995	0.042014
Fair Oaks CDP	17,500	16,800	800	4.3%	0.026690	0.013634
Florin CDP	12,600	10,900	1,600	12.9%	0.017414	0.029215
Folsom city	27,700	26,700	1,000	3.6%	0.042525	0.018086
Foothill Farms CDP	9,700	8,600	1,100	11.2%	0.013648	0.019477
Galt city	10,700	9,300	1,400	13.3%	0.014787	0.025876
Gold River CDP	5,000	4,900	100	1.5%	0.007807	0.001391
Isleton city	400	400	0	10.8%	0.000606	0.000835
La Riviera CDP	7,100	6,800	300	4.8%	0.010764	0.006121
Laguna CDP	20,900	20,000	900	4.3%	0.031834	0.016416
Laguna West Lakeside CDP	5,400	5,100	300	5.7%	0.008082	0.005565
North Highlands CDP	22,300	19,400	2,800	12.8%	0.030952	0.051475
Orangevale CDP	16,100	15,200	900	5.4%	0.024229	0.015860
Parkway South Sacramento CD	15,700	13,400	2,300	14.5%	0.021400	0.041180
Rancho Cordova City	30,900	28,000	2,900	9.3%	0.044619	0.052031
Rancho Murieta CDP	2,300	2,300	100	2.7%	0.003619	0.001113
Rio Linda CDP	5,700	5,000	700	12.9%	0.007917	0.013356
Rosemont CDP	14,100	13,100	1,000	6.8%	0.020867	0.017251
Sacramento city	215,800	195,200	20,600	9.5%	0.310678	0.371731
Vineyard CDP	6,000	5,800	200	4.1%	0.009185	0.004452
Walnut Grove CDP	500	400	100	20.4%	0.000569	0.001669
Wilton CDP	2,800	2,700	200	5.5%	0.004225	0.002782

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of

Data Not Seasonally Adjusted

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios	
					Emp	Unemp

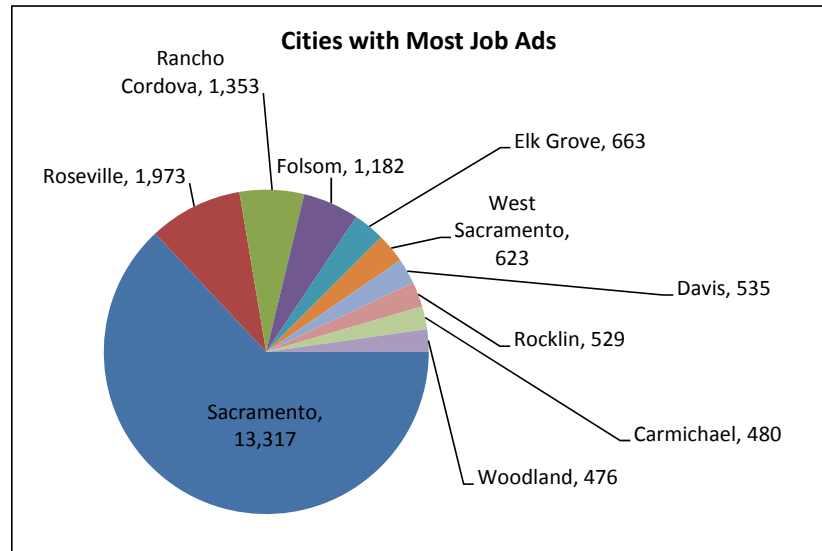
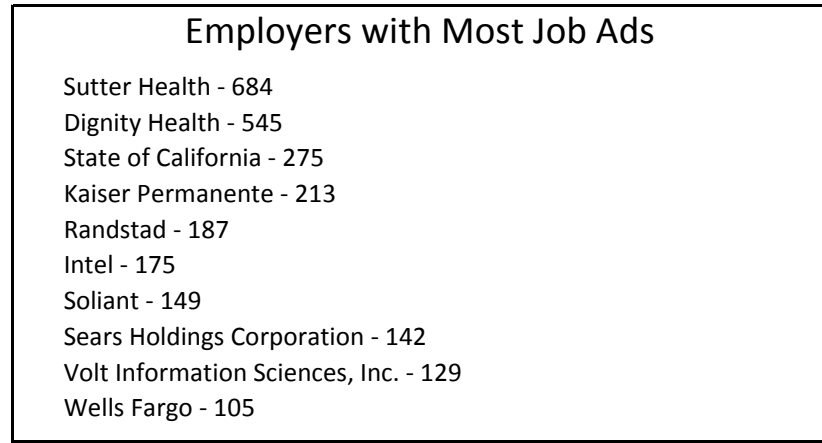
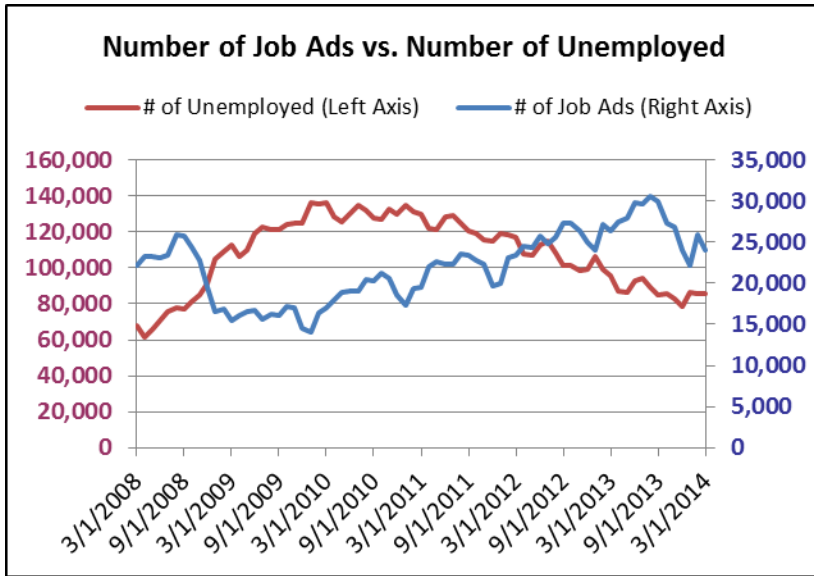
each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

Recent Job Ads for Sacramento Arden Arcade Roseville MSA

March 2014



Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2013 Benchmark

Data Not Seasonally Adjusted

	Mar 13	Jan 14	Feb 14 Revised	Mar 14 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,052,800	1,044,200	1,044,800	1,054,700	0.9%	0.2%
Civilian Employment	957,400	958,000	959,000	969,000	1.0%	1.2%
Civilian Unemployment	95,400	86,200	85,800	85,800	0.0%	-10.1%
Civilian Unemployment Rate	9.1%	8.3%	8.2%	8.1%		
(CA Unemployment Rate)	9.4%	8.5%	8.5%	8.4%		
(U.S. Unemployment Rate)	7.6%	7.0%	7.0%	6.8%		

Total, All Industries (2)	868,100	871,700	874,900	884,200	1.1%	1.9%
Total Farm	8,100	6,700	7,200	7,500	4.2%	-7.4%
Total Nonfarm	860,000	865,000	867,700	876,700	1.0%	1.9%
Total Private	635,300	641,200	642,000	648,500	1.0%	2.1%
Goods Producing	74,200	75,300	76,100	77,600	2.0%	4.6%
Mining and Logging	400	500	500	500	0.0%	25.0%
Construction	40,500	41,800	42,300	43,500	2.8%	7.4%
Construction of Buildings	8,900	8,600	8,700	8,800	1.1%	-1.1%
Specialty Trade Contractors	26,800	29,000	29,400	30,400	3.4%	13.4%
Building Foundation & Exterior Contractors	7,000	7,000	7,000	7,200	2.9%	2.9%
Building Equipment Contractors	10,600	11,400	11,400	11,800	3.5%	11.3%
Building Finishing Contractors	5,900	6,800	6,900	7,000	1.4%	18.6%
Manufacturing	33,300	33,000	33,300	33,600	0.9%	0.9%
Durable Goods	23,100	23,400	23,600	23,900	1.3%	3.5%
Computer & Electronic Product Manufacturing	7,500	7,100	7,200	7,400	2.8%	-1.3%
Nondurable Goods	10,200	9,600	9,700	9,700	0.0%	-4.9%
Food Manufacturing	3,900	3,300	3,400	3,400	0.0%	-12.8%
Service Providing	785,800	789,700	791,600	799,100	0.9%	1.7%
Private Service Providing	561,100	565,900	565,900	570,900	0.9%	1.7%
Trade, Transportation & Utilities	139,100	142,900	141,300	141,200	-0.1%	1.5%
Wholesale Trade	24,900	25,300	25,500	25,500	0.0%	2.4%
Merchant Wholesalers, Durable Goods	14,100	14,200	14,200	14,200	0.0%	0.7%
Merchant Wholesalers, Nondurable Goods	8,300	8,100	8,200	8,200	0.0%	-1.2%
Retail Trade	91,600	94,600	92,900	92,900	0.0%	1.4%
Motor Vehicle & Parts Dealer	12,200	12,400	12,400	12,500	0.8%	2.5%
Building Material & Garden Equipment Stores	7,700	7,500	7,600	7,900	3.9%	2.6%
Grocery Stores	17,200	17,600	17,500	17,500	0.0%	1.7%
Health & Personal Care Stores	5,300	5,200	5,100	5,100	0.0%	-3.8%
Clothing & Clothing Accessories Stores	7,100	7,300	7,000	7,000	0.0%	-1.4%
Sporting Goods, Hobby, Book & Music Stores	4,000	4,200	4,100	4,100	0.0%	2.5%
General Merchandise Stores	19,200	20,200	19,500	19,400	-0.5%	1.0%
Transportation, Warehousing & Utilities	22,600	23,000	22,900	22,800	-0.4%	0.9%
Information	15,000	14,600	14,700	14,600	-0.7%	-2.7%
Publishing Industries (except Internet)	2,700	2,500	2,500	2,500	0.0%	-7.4%
Telecommunications	7,800	7,700	7,600	7,600	0.0%	-2.6%
Financial Activities	49,100	49,000	49,400	49,300	-0.2%	0.4%
Finance & Insurance	36,600	36,100	36,500	36,300	-0.5%	-0.8%
Credit Intermediation & Related Activities	13,100	12,700	12,700	12,600	-0.8%	-3.8%
Depository Credit Intermediation	8,200	7,700	7,700	7,700	0.0%	-6.1%
Nondepository Credit Intermediation	2,600	2,600	2,600	2,500	-3.8%	-3.8%
Insurance Carriers & Related	19,200	19,000	19,200	19,200	0.0%	0.0%
Real Estate & Rental & Leasing	12,500	12,900	12,900	13,000	0.8%	4.0%
Real Estate	9,600	9,900	9,900	10,000	1.0%	4.2%
Professional & Business Services	112,700	114,800	115,600	117,000	1.2%	3.8%
Professional, Scientific & Technical Services	52,200	52,800	53,000	53,300	0.6%	2.1%
Architectural, Engineering & Related Services	8,600	8,900	9,000	9,200	2.2%	7.0%
Management of Companies & Enterprises	10,200	10,400	10,300	10,400	1.0%	2.0%
Administrative & Support & Waste Services	50,300	51,600	52,300	53,300	1.9%	6.0%
Administrative & Support Services	47,800	49,700	50,500	51,500	2.0%	7.7%
Employment Services	19,600	21,900	22,500	22,100	-1.8%	12.8%

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2013 Benchmark

Data Not Seasonally Adjusted

	Mar 13	Jan 14	Feb 14 Revised	Mar 14 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	10,100	10,500	10,500	10,700	1.9%	5.9%
Educational & Health Services	127,700	129,800	131,600	131,800	0.2%	3.2%
Education Services	13,900	13,800	14,200	14,500	2.1%	4.3%
Health Care & Social Assistance	113,800	116,000	117,400	117,300	-0.1%	3.1%
Ambulatory Health Care Services	41,100	41,800	42,600	42,600	0.0%	3.6%
Hospitals	23,700	23,800	23,900	24,100	0.8%	1.7%
Nursing & Residential Care Facilities	15,400	15,700	15,700	15,800	0.6%	2.6%
Leisure & Hospitality	88,700	86,400	85,100	88,300	3.8%	-0.5%
Arts, Entertainment & Recreation	16,200	14,000	14,000	14,300	2.1%	-11.7%
Accommodation & Food Services	72,500	72,400	71,100	74,000	4.1%	2.1%
Accommodation	8,600	8,000	8,000	8,100	1.3%	-5.8%
Food Services & Drinking Places	63,900	64,400	63,100	65,900	4.4%	3.1%
Full-Service Restaurants	29,900	29,200	28,900	28,900	0.0%	-3.3%
Limited-Service Eating Places	30,700	31,500	30,500	31,300	2.6%	2.0%
Other Services	28,800	28,400	28,200	28,700	1.8%	-0.3%
Repair & Maintenance	8,300	8,300	8,400	8,400	0.0%	1.2%
Government	224,700	223,800	225,700	228,200	1.1%	1.6%
Federal Government	13,400	13,300	13,200	13,200	0.0%	-1.5%
Department of Defense	1,700	1,600	1,600	1,600	0.0%	-5.9%
State & Local Government	211,300	210,500	212,500	215,000	1.2%	1.8%
State Government	110,200	111,800	112,800	113,900	1.0%	3.4%
State Government Education	28,400	28,300	28,700	29,300	2.1%	3.2%
State Government Excluding Education	81,800	83,500	84,100	84,600	0.6%	3.4%
Local Government	101,100	98,700	99,700	101,100	1.4%	0.0%
Local Government Education	59,200	56,500	57,400	58,700	2.3%	-0.8%
Local Government Excluding Education	41,900	42,200	42,300	42,400	0.2%	1.2%
County	17,900	18,100	18,200	18,300	0.5%	2.2%
City	9,300	9,500	9,500	9,600	1.1%	3.2%
Special Districts plus Indian Tribes	14,700	14,600	14,600	14,500	-0.7%	-1.4%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: George Marley 916/227-0298 or Nati Martinez 209/941-6551

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

Labor Force Characteristics of Selected Sacramento County ZIP Codes
 April 2014, Data are Not Seasonally Adjusted

Zip Code	April 2014 Labor Force	April 2014 Labor Force Employment	April 2014 Labor Force Unemployment	April 2014 Unemployment Rate
95608	34,431	32,602	1,829	5.3%
95610	26,600	25,405	1,194	4.5%
95621	24,176	22,857	1,318	5.5%
95624	23,399	22,360	1,039	4.4%
95632	12,214	11,003	1,212	9.9%
95641	1,147	1,035	112	9.7%
95660	14,986	13,237	1,749	11.7%
95662	19,425	18,512	913	4.7%
95670	27,770	26,111	1,659	6.0%
95673	7,406	6,705	701	9.5%
95758	27,716	26,621	1,095	4.0%
95814	8,858	7,675	1,183	13.4%
95815	11,772	10,330	1,442	12.3%
95816	12,293	11,764	529	4.3%
95817	6,999	6,171	829	11.8%
95818	12,999	12,135	864	6.6%
95819	11,075	10,149	926	8.4%
95820	16,665	14,840	1,825	11.0%
95821	19,150	17,490	1,660	8.7%
95822	20,435	18,544	1,892	9.3%
95823	32,692	29,446	3,246	9.9%
95824	12,134	10,505	1,629	13.4%
95825	19,501	18,117	1,384	7.1%
95826	24,644	23,424	1,220	5.0%
95827	11,463	10,636	827	7.2%
95828	27,262	24,892	2,369	8.7%
95829	6,715	6,474	241	3.6%
95830	295	283	12	4.2%
95831	27,217	26,159	1,058	3.9%
95832	3,190	2,739	451	14.1%
95833	19,257	17,896	1,360	7.1%
95834	4,967	4,599	368	7.4%
95835	430	411	20	4.6%
95836	0	0	0	-
95838	14,928	13,461	1,467	9.8%
95841	12,179	11,415	764	6.3%
95842	17,743	16,291	1,452	8.2%
95843	21,564	20,427	1,137	5.3%
95864	13,297	12,725	572	4.3%

The zip code data is the most detailed breakout of areas that we have. The zip code data are calculated by applying each area ratio (2000 Census) to the County labor force data. It is an estimate only, and assumes that the levels of employment and unemployment are constant. April 2014 data is preliminary and therefore subject to future revisions.

Source: EDD, Labor Market Information Division, Current Economic Statistics Group.

Extracted on: 05/20/2014

ITEM IV-I – INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Larry Booth
- Board Development Committee – Terry Wills

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.