

**WORKFORCE DEVELOPMENT
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PRO Youth and Families

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Alto Ingredients, Inc..

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Sacramento Metro Chamber of Commerce

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Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

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2SS.com

KEVIN FERREIRA
Sacramento Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

AMANDA HIGLEY
Tri-Tool, Inc.

MICHAEL JASSO
City of Sacramento

GARY R. KING
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

RONALD R. ORR, JR.
VSP, Inc.

SHARON O'SULLIVAN
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

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Ironworkers Local 118

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH – Vice Chair
Five Star Bank

RICK WYLIE – Chair
Villara Building Systems



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, May 26, 2021

TIME: 8:00 a.m.

LOCATION:

<https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmxDkhyVlFyZmNSdz09>

In response to the Governor's Executive Order N-29-20 relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Sacramento Works, Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmxDkhyVlFyZmNSdz09> Meeting ID: 833 4849 4213. Passcode: 930744. This meeting will be closed captioned. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting by dialing any of the following telephone numbers: One tap mobile: +16699006833,,83348494213# US (San Jose). Dial by your location: +1 669 900 6833 US (San Jose); Find your local number: <https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmxDkhyVlFyZmNSdz09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Nancy.Hogan@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Nancy Hogan at (916) 263-3827, or Nancy.Hogan@seta.net. Please include in your request which item you would like to participate on. Additionally, during the meeting, any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works members, and included in the record.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net

AGENDA

PAGE NUMBER

I. Call to Order/Roll Call

- Introduction of New Member:
 - ❖ Amanda Higley, Tri-Tool, Inc.
- Client Success Story: Sarah Touy

II. Consent Item (2 minutes)

- A. Approval of Minutes of the March 24, 2021 Regular Meeting 2-7

III. Action/Discussion Items

- A. Approval of Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program for Program Year 2021-2022 (Terri Carpenter) 8-13
- B. Approval of the Workforce Innovation and Opportunity Act (WIOA), Sacramento Works, Inc., Resource Allocation Plan for 2021-2022 (Roy Kim) 14-15
- C. Approval of the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2021-2024, and Authorize SETA's Executive Director to Make Revisions Required by the State (Roy Kim) 16-17
- D. Sacramento Works Board Member Roles and Responsibilities (Phil Cunningham) 18
- E. Business Implications of COVID-19 on Board Members 19

IV. Information Items

- A. Approval Letters from the California Workforce Development Board (Roy Kim) 20-22
- B. Dislocated Worker Report (William Walker) 23-28
- C. Employer Recruitment Activity Report (William Walker) 29-35
- D. Unemployment Update/Press Release from the Employment Development Department (Cara Welch) 36-41
- E. Committee Updates 42
- ✓ Youth Committee (David Gordon)
 - ✓ Planning/Oversight Committee (Dr. Jamey Nye)
 - ✓ Employer Outreach Committee (Ron Ellis)
 - ✓ Board Development Committee (Lisa Clawson) 43-45

V. Other Reports

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1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: TUESDAY, MAY 18, 2021

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 24, 2021 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the March 24 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Wednesday, March 24, 2021
8:00 a.m.

I. Call to Order/Roll Call

Mr. Rick Wylie called the meeting to order at 8:03 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Edward Baker, Larry Booth, Lisa Clawson, Lynn Conner, Ron Ellis, Kevin Ferreira, Troy Givans, David Gordon, Michael Jasso, Gary King, Kathy Kossick, Matt Lege', Frank Louie, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Sharon O'Sullivan, Karl Pineo, Fabrizio Sasso, Anette Smith, Rick Wylie

Members Absent:

Kristin Gibbons, Christine Laster, Johnny Perez, Amanda Blackwood

Special Presentation for Larry Booth – Larry Booth is moving to San Francisco and will be resigning from the Sacramento Works, Inc. Board effective March 31, 2021 after 12 ½ years supporting the Board. Kathy Kossick extended her appreciation and thanked him for all of his time and efforts.

Mr. Booth stated that he has always enjoyed being involved with the opportunities to further the efforts to help those who may be harder to employ. The committees are vitally important to the community.

➤ **Economic Update Presentation from Centers of Excellence - Aaron Wilcher**

Mr. Wilcher is the Director of the Center of Excellence (COE), Greater Sacramento (North). His office is one of nine offices around the state under the Workforce and Economic Development program of the California Community College system. Los Rios has worked with COE for a number of years. They have worked with the community colleges and other community partners, such as economic development groups, to conduct environmental scans that include population and demographic profiles, identification of priority industries and occupations, and also scans of available workforce training and education programs.

Several samples of reports were shown on the PowerPoint presentation. They can do customized reports on sectors, such as mental and behavioral health, and public sector workforce needs assessments. Additional reports can be produced on labor market profiles and economic resource profiles, just to name a few.

COE has been heavily involved with the regional workforce and economic development planning and more recently providing technical assistance and data support for the Prosperity Strategy that rolled out the last couple of years. They are watching the trends due to the pandemic. Their recent reports include unemployment, industry and jobs posting trends, labor force, and employers who are posting in real time. They are watching and tracking employment in the lower wage and middle wage earners by month. The hardest hit was hospitality with other areas including manufacturing and health care.

Mr. Wilcher will provide the link to their newsletter in the chat box and the presentation will be sent to the board after the meeting.

II. Consent Item

- A. Approval of Minutes of the January 27, 2021 Regular and February 18, 2021 Special Meetings

Moved/Clawson, second/Ellis to approve the January 27, 2021 and February 18, 2021 minutes.

Roll call vote:

Aye: 22 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Ferreira, Givans, Gordon, Jasso, King, Kossick, Lege', Louie, Neitzel, Nye, Orr, O'Sullivan, Pineo, Sasso, Smith, Wylie)

Nay: 0

Abstentions – 0

Absent: 4 (Blackwood, Gibbons, Laster, Perez)

III. Action/Discussion Items

- A. Approval of Application for Local Area Subsequent Designation and Workforce Development Board Recertification to the California Workforce Development Board

Roy Kim gave a summary of the application. No questions.

Moved/Clawson, second/Booth to approve the Application for Local Area Subsequent Designation and Workforce Board Recertification to the California Workforce Development Board.

Aye:22 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Ferreira, Givans, Gordon, Jasso, King, Kossick, Lege', Louie, Neitzel, Nye, Orr, O'Sullivan, Pineo, Sasso, Smith, Wylie)

Nay:0

Abstentions:0

Absent: 4 (Blackwood, Gibbons, Laster, Perez)

- B. Business Implications of COVID-19 on Board Members

Mr. Louie spoke of the impact of COVID regarding his business at the Sacramento Asian Chamber of Commerce and CalAsian Chamber of Commerce. As a small business, they have learned to pivot as other non-profits have in the last year. They have been able to sublease their space and have reevaluated their actual space needs. They were able to adapt many of their processes, including their payroll processes, to provide remote services via ADP for their employees. The Chamber has supported the small businesses and provided triage for the small businesses. The Chamber is involved in many AAPI initiatives. Small minority businesses owned by people in the Asian community really need help, statewide and countywide. There has been cyber security training due to remote work. Events have been pivoted to virtual rather than in-person pre-COVID. There are challenges ahead for non-profits that rely on the pre-COVID revenue streams, and efforts and services will continue to evolve.

Ms. Neitzel noted that EDD works side by side with Workforce Development Boards. There are 16 employees at the branch where she works. The employees were sent home last May 2020 to telework and also closed One Stop career centers. Her area covers the Bay Area to Southern Oregon to the Nevada border. Services have been offered over the telephone. They are now doing virtual workshops. The number of services provided over the past year has actually gone up, rather than down as they were anticipating. One Stop centers are currently by appointment only. They had 500 participants online for a webinar out of the Oakland office. This last year opened up a lot of opportunities but there will still be some challenges as they continue to open up. Job fairs are being done virtually.

Dr. Jamey Nye – Los Rios Community College - 70-80% courses were online and now they have 100% online courses. There is an enrollment decline of 10%. One reason has been the loss of ESL students that cannot come into classes. Los Rios has a lot of new direct aid for students right now, such as \$500 checks to students and enrollment incentives. Community colleges only kept fifteen career programs on the ground-mostly medical. However, there are a few more, such as cosmetology and veterinarian technician. Los Rios is looking into hybrid model-scheduling on the ground for the fall depending on the guidelines (distance, masks, etc.). They have not seen a drop off of ethnicities in enrollment at the colleges; it is down similar to the general population and is evenly spread out other than ESL students. Los Rios has given away 3,500 Chromebooks and will be giving away 5,000 more.

Ron Orr-VSP –The Rancho Cordova office went from occupancy of 100% down to 10% during the pandemic. They are still not back on campus and will reassess in September 2021. VSP is seeing a high volume of telework staff moving to other parts of the country rather than staying in California. Telecommunicating has allowed many to do this. They did have to lay off 450

people. Most of those laid off are back working with VSP. Ed Baker is seeing the same thing with his company.

Rick Wylie suggested a seminar about remote working and what that looks like.

Gary King-SMUD – SMUD has 2,300 employees and 1,400 are in remote work. The other 900 report on two campuses – crews were not allowed to move over to another location during the pandemic. They hold webinars for their employees and have contact tracing trained employees. Unfortunately, one employee succumbed to COVID-19. Community focused work created an internal talent crew. They have been relocated to locations where their talents could be utilized. Last year, employees were sequestered at two campuses in RVs or in the office to protect each group and work could continue to keep “the lights on”. Remote workers have asked to continue working remotely 3+ days per week. They have “Shine Awards” which provide grants to communities that have COVID impacts. Customers’ ability to collect bills will be a challenge. The use of services went up due to more people at home this past year.

Kevin Ferreira – will provide his report on COVID impacts at the next meeting in May.

IV. Information Items

A. WIOA Performance Report

Two reports – (1) performance goals for this past year going across the Youth and Adult programs; as long as you are within 90%, you have met your goal.
(2) AJCC Summary Performance Quarter 2

List of Career Centers-new enrollments, YTD enrollments and the annual goal. Enrollments are down due to COVID and lack of access to the career centers. There are three new centers-Crossroads, Lao Family and Fruitridge. Mather is completely closed and staff are working out of the Franklin Career Center now. Rick Wylie asked if the low numbers are due to COVID, and if not for COVID, would the numbers be higher.

B. Dislocated Worker Report

Permanent layoffs from July 2020 to present are 60% of the total list; most of the layoffs we are getting recently are permanent. Most layoffs are in the restaurant business, which probably will not open back up.

C. Employer Recruitment Activity Report

Job postings in construction –There are very few requests from construction other than Villara. Rick Wylie asked what the issue is that construction does not

go to Sacramento Works for job postings and hiring assistance. Some are hesitant to work with Sacramento Works when you start asking for Tax ID numbers and other information.

D. Unemployment Update/Press Release from the Employment Development Department

EDD will release new information on Friday, March 26. We usually see a slight increase from January to February but this is not the case this year.

E. Committee Updates

- ✓ Youth Committee (David Gordon)-no report
- ✓ Planning/Oversight Committee (Dr. Jamey Nye)-no meeting since the last one
- ✓ Employer Outreach Committee (Ron Ellis)-working on seminars for Sacramento employers, developing program calendar; conduct community outreach; Ron Orr to join committee and two others; have about 11 members on committee; meeting with employers each month to get to know them one by one to provide opportunities and include in the newsletter.
- ✓ Board Development Committee (Lisa Clawson)-the board has two vacancies; we have an application for one but need help with securing one more.
- ✓ Fund Development Committee (Rick Wylie)- Mr. Wylie stated that he felt it would be good to suspend these actions for a while until COVID is gone.

V. **Other Reports**

1. Chair: No additional report
2. Members of the Board: No report
3. Counsel: No report
4. Public Participation - None

VI. **Adjournment:** The meeting was adjourned at 9:37 a.m.

ITEM III-A - ACTION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), TITLE I, YOUTH PROGRAM, PROGRAM YEAR 2021-2022

BACKGROUND:

In 2019, SETA procured WIOA Program Operators to provide In-School Youth and Out-of-School Youth services, which allowed one-year extensions for three additional years. All subgrants were extended for a twelve-month period beginning July 1, 2020 and ending on June 30, 2021. SETA/Sacramento Works has the option to extend any subgrant awarded for up to two additional terms.

The Sacramento WIOA youth funds are allocated in two categories: Individualized Services for In-School Youth and Individualized Services for Out-of-School Youth.

Individualized Services:

The Workforce Innovation and Opportunity Act identified specific program elements to be incorporated into the delivery of youth services.

1. Secondary School Completion Services
2. Alternative Secondary School Services
3. Paid or unpaid work experience that have academic and occupation education as a component of the work experience
4. Occupational Skills Training that lead to recognized post-secondary credentials that align with in-demand industry occupations
5. Education offered concurrently with and in the same context as workforce activities and training for a specific occupation
6. Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive and civic behaviors
7. Supportive Services
8. Adult Mentoring
9. Comprehensive Guidance and Counseling
10. Follow-up Services for not less than 12 months after program completion
11. Financial literacy education
12. Entrepreneurial skills training
13. Career awareness, career counseling and career exploration services about in-demand industry sectors/occupations
14. Activities that help youth prepare for and transition to post-secondary education and training.

The WIOA Youth Program requires that these elements be part of a comprehensive and community-focused program design providing an age continuum of services to the

target population. Program services will address the barriers of the targeted youth and prepare them to obtain employment in a high wage/high growth industry or in an occupation with future career advancement opportunity, enter an education or training program, attain a degree/certificate, achieve measureable skill gains or return to/remain in secondary/alternative secondary school.

Funding Recommendations

SETA is recommending the extension of subgrant awards for an additional year beginning July 1, 2021 and ending June 30, 2022. The funding recommendations are based on program enrollment numbers achieved. See the attached WIOA Youth Program Enrollment Summary PY 20-21 for enrollment goals and actual enrollments achieved by each provider. Those providers who achieved 100% of their enrollment goals were funded for the number enrolled plus one additional slot. The providers who exceeded their enrollment goals were funded for the number enrolled in PY 20-21. Those providers who substantially met enrollments based on the allowable plan deviation of 15% achieving 85% of their enrollment goals, were funded for the number of slots they enrolled in this program year.

The providers that achieved less than 85% of their enrollment goals are not being recommended for funding:

- Crossroads Diversified Services at 42.11% with 8 out of 19 youth enrolled for PY 20-21.
- Sacramento Chinese Service Center at 50% with 7 out of 14 youth enrolled for PY 20-21.

The funding recommendations are contingent upon satisfactory year-end program performance on numbers achieved in employment and education placement, attainment of the 20% WEX expenditure requirement, percentage of participants who achieved measurable skills gain and the percentage of participants who obtain a credential or diploma.

Program Enrollment Numbers

Defined as the number of participants to be served in the program year including enrollment of target groups.

Placement in Employment or Education

Defined as employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.

Attainment of 20% WEX Expenditures for Paid or Unpaid Work Experience

Defined as employment opportunities such as work experiences during the summer and throughout the school year; pre-apprenticeship programs; internships and job shadowing; and on the job training.

Measurable Skills Gain

Defined as the percentage of participants who, during a program year, are in an education or training program that leads to a recognized postsecondary credential or employment and who are achieving measurable skills gains, defined as documented academic, technical, occupational, or other forms of progress, towards a credential or employment.

Credential Rate

Defined as the percentage enrolled in education or training program who attain a recognized postsecondary credential or secondary school diploma within 1 year after program exit.

FUNDING ALLOCATIONS

SETA has received the Program Year (PY) 2021-2022 Youth funding allocation, which reflects a decrease of \$254,214 from the prior year. The total youth funding extension recommendation for PY 21-22 is \$2,019,093. Additionally, the funding recommendation includes Work Experience funding to support the minimum wage increase in January, 2022 of \$15.00 per hour.

Out-of-School Youth Funding	\$ 1,890,453
In-School Youth Funding	\$ 83,640
2022 WEX Wage Increase	\$ 45,000
Total WIOA Youth Funding Recommendations	\$2,019,093

See the attached funding recommendation chart for details.

The Sacramento Works Youth Committee approved these recommendations at their May 13 meeting.

RECOMMENDATION:

Approve the staff funding extension recommendation for the WIOA Title I, Youth Program, PY 2021-2022. Approve with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance reviews. Forward this recommendation to the SETA Governing Board for agreement.

PRESENTER: Terri Carpenter

WIOA YOUTH PROGRAM ENROLLMENT SUMMARY PY 2020-2021

Provider	Goal	Enrollments	Percent Enrolled
North State Building Industry Foundation OSY	19	24	126.32%
Elk Grove Unified School District OSY	47	42	89.36%
SCUSD - Skills Center OSY	28	25	89.28%
Asian Resources Inc, - Alhambra OSY	19	17	89.47%
Goodwill Industries OSY	19	18	94.74%
Folsom Cordova Community Partnership OSY	28	24	85.71%
Waking the Village OSY	19	21	110.53%
California Human Development OSY	19	19	100%
La Familia Counseling Center OSY	23	23	100%
Greater Sacramento Urban League OSY	19	16	84.21%
Lao Family Community Development OSY	19	20	105.26%
International Rescue Committee OSY	19	19	100%
Crossroads Diversified Services - CH OSY	19	8	42.11%
Juma Ventures OSY	19	17	89.47%
City of Sacramento ISY	14	14	100%
Sac Chinese Community Serv Franklin ISY	14	7	50%

**WIOA Youth Funding Extension Recommendations
PY2021-2022**

Out of School Youth Provider	2020-2021 Funding	# of Youth PY 20-21	2021-2022 Funding	# of Youth PY 21-22	Cost Per Participant	Area/Location
Lao Family Community Development	\$112,242	19	\$120,680	20	\$6,034	North Sacramento, Foothill Farms, Del Paso Heights, Arden-Arcade, Oak Park, South Sacramento, Meadowview, Florin/Hillsdale, EGACE, SCUSD, Galt, Mark Sanders and Franklin AJCCs
Waking the Village	108,500	19	122,493	21	5,833	Foothill Farms, Rio Linda, Del Paso Heights, Arden-Arcade, North Sacramento, Oak Park, Florin, Meadowview/South Sacramento, Downtown/Franklin and Asian Resources AJCCs
Elk Grove Unified School District	257,446	47	232,512	42	5,536	South Sacramento, Elk Grove/Franklin and Galt AJCCs
Sacramento City USD	185,200	28	165,950	25	6,638	South Sacramento, Meadowview, Fruitridge, Florin, Florin-Perkins, North Sacramento, Rancho Cordova, Arden Arcade, Del Paso Heights/SCUSD AJCC
California Human Development	111,600	19	120,000	20	6,000	Galt/Franklin and Galt AJCCs
Folsom Cordova Community Partnership	164,947	28	141,888	24	5,912	Rancho Cordova, Rosemont, Folsom/Folsom Cordova Community Partnership and Mather AJCCs
JUMA Ventures	110,321	19	100,827	17	5,931	Oak Park, Meadowview, Del Paso Heights, Mather Field/Hillsdale and Asian Resources AJCCs
International Rescue Committee	108,343	19	116,500	20	5,825	Arden-Arcade/Hillsdale AJCC
Goodwill Industries	146,039	19	141,336	18	7,852	Downtown, Midtown/ Mark Sanders AJCC
La Familia Counseling Center	181,981	23	189,888	24	7,912	Downtown, Midtown, South Sacramento/Franklin and La Familia AJCCs
Asian Resources, Inc.	161,946	19	148,019	17	8,707	Downtown, Midtown, South Sacramento, Rancho Cordova, North Highlands, Arden-Arcade, South Natomas, Del Paso Heights/Asian Resources, Franklin and Mark Sanders AJCCs
North State Building Industry Foundation	136,954	19	176,712	24	7,363	Foothill Farms, North Highlands, Rancho Cordova, Arden Arcade, Meadowview, South Sacramento, Rosemont, Antelope/Hillsdale, Mather, Crossroads and Greater Sacramento Urban League AJCCs
Greater Sacramento Urban League	132,116	19	113,648	16	7,103	Del Paso Heights, Oak Park/Greater Sacramento Urban League and Hillsdale AJCCs
Crossroads Diversified, Inc.	133,847	19	0	0	0	Citrus Heights, Carmichael, Fair Oaks, Orangevale, Arden-Arcade, Foothill Farms, Antelope, Elverta, Rancho Cordova, Mather, Folsom/Crossroads AJCC
	\$2,051,480	316	\$ 1,890,453	288	\$6,564	

**WIOA Youth Funding Extension Recommendations
PY2021-2022**

In School Youth Provider	2020-2021 Funding	# of Youth PY 20-21	2021-2022 Funding	# of Youth PY 21-22	Cost Per Participant	Area/Location
City of Sacramento Dept of Parks and Rec	\$77,206	14	83,640	15	5,576	South Natomas, North Sacramento, Del Paso Heights, Midtown, South Sacramento/SCUSD AJCC
Sacramento Chinese Community Service Center	77,206	14	0	0	0	South Sacramento, Del Paso Heights, North Highlands, Foothill Farms, McClellan/Franklin and Hillsdale AJCCs
	\$154,412	28	\$83,640	15	\$5,576	

ITEM III-B - ACTION

APPROVAL OF THE WORKFORCE INNOVATION AND OPPORTUNITY
ACT (WIOA), SACRAMENTO WORKS, INC., RESOURCE ALLOCATION
PLAN FOR 2021-2022

BACKGROUND:

The Resource Allocation Plan (RAP) establishes how funds, allocated to Sacramento County through the Workforce Innovation and Opportunity Act (WIOA), Adult and Dislocated Worker programs, will support services, activities and functions within the Sacramento Works Job Center System (SWJC). Funds that are allocated provide activities and services that assist unemployed and underemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. On an annual basis, Sacramento Works, Inc. (SWI) reviews the RAP and approves the percentage of funds that will be allocated to each activity for the next fiscal year.

The allocations for Program Year (PY) 2021-2022 for the WIOA Adult and Dislocated Worker programs are currently unavailable but are anticipated to be less than the PY 2020-2021 allocation of \$6,346,880. The amounts in the RAP will be adjusted proportionately upon receipt of final allocations.

For 2021-22, staff is recommending maintaining the current RAP categories and percentages as follows:

61.4%	Career Services
24.8%	Training Services
6.7%	Job Center Support
5.6%	Administration
<u>1.5%</u>	<u>Board Initiatives</u>
100%	Total

The proposed RAP chart and definitions are attached for your review.

RECOMMENDATION:

Review and approve the Resource Allocation Plan for 2021-22.

Recommended Resource Allocation Plan for FY 2021-2022

Job Center Services Activities and Functions	Allocation % for Fiscal Year 2020-2021	Allocation % for Fiscal Year 2021-2022	WIOA Adult and Dislocated Worker Funding 2021-2022	WIOA Adult and Dislocated Worker Funding 2021-2022	Increase/Decrease from last year
Career Services: Costs associated with outreach, intake, orientation, registration, eligibility determination, skill review, initial/vocational assessments, career planning/coaching, short-term pre-vocational services, workforce preparation activities, financial literacy, English language acquisition, referral/coordination, information workshops, labor market information, and technology resources. This activity also includes ongoing comprehensive casemanagement services, business services, and facilities/operational costs.	61.4%	61.4%	\$ 3,896,985	\$ 3,873,970	\$ (23,015)
Training Services: Costs associated with customers in training activities, including Scholarships/Individual Training Accounts for occupational skills training, On-the-Job Training, pre-apprenticeship and apprenticeship, customized training, incumbent worker training, entrepreneurial training, job readiness training, and ongoing comprehensive casemanagement services for customers in training activities.	24.8%	24.8%	\$ 1,574,026	\$ 1,564,730	\$ (9,296)
Job Center Support: Program Monitoring and Quality Control; SacWorks support, Client tracking, reporting and follow-up; capacity building.	6.7%	6.7%	\$ 425,241	\$ 422,730	\$ (2,511)
Administration: General Administration, HR, Payroll, Information Systems, Fiscal and Contracts.	5.6%	5.6%	\$ 355,425	\$ 353,326	\$ (2,099)
Board Initiatives: Sacramento Works, Inc., Board initiatives, including employer outreach, research, and participation in workforce initiatives.	1.5%	1.5%	\$ 95,203	\$ 94,641	\$ (562)
Total	100.00%	100.00%	\$ 6,346,880	\$ 6,309,397	\$ (37,483)

ITEM III-C - ACTION

APPROVAL OF THE CAPITAL REGION'S WORKFORCE DEVELOPMENT PLAN AND THE SACRAMENTO AREA'S WORKFORCE DEVELOPMENT PLAN FOR PROGRAM YEARS 2021-2024, AND AUTHORIZE SETA'S EXECUTIVE DIRECTOR TO MAKE REVISIONS REQUIRED BY THE STATE

BACKGROUND

In July 2014, Congress passed the Workforce Innovation and Opportunity Act (WIOA). The WIOA requires local workforce areas and regional planning units (RPUs) to submit comprehensive regional and local workforce development plans to State workforce boards. The Capital Region's RPU consists of four workforce development areas - Golden Sierra Job Training Agency (GSJTA), North Central Counties Consortium (NCCC), Sacramento Employment and Training Agency (SETA), and Yolo County, representing nine counties - Alpine, Colusa, El Dorado, Glenn, Placer, Sacramento, Sutter, Yolo and Yuba.

The initial regional and local plans for Program Years (PY) 2017-2021 were approved by the California Workforce Development Board (CWDB) in August 2017. Regional and local plan biennial updates were approved by the CWDB in April 2019 and July 2019, respectively.

In January 2021, the CWDB issued policy guidance regarding new regional and local plans for PY 2021-2024. The policy guidance applies to Local Workforce Development Boards (LWDBs) and RPUs and ensures that plans remain current and account for changes in labor market and economic conditions, or other factors affecting the implementation of the plans. The policy guidance recognized the effects of the COVID-19 pandemic, the ensuing economic uncertainty and unprecedented volatility in the labor market, and the need to make changes or adjustments to goals, strategies and objectives as more information becomes available.

The state's Unified Plan serves as the overarching policy document that provides a conceptual outline for LWDBs and their partners as they develop regional and local plans. The State Plan policy objectives drive towards the shared vision of creating a comprehensive system that impacts poverty, promotes income mobility, and embeds equity as a cornerstone of service-delivery.

The Capital Region's LWDBs facilitated two joint planning/public input meetings to solicit input from local workforce development stakeholders (education, labor, business, economic development and community-based organizations) on the development of the regional and local plans. Due to COVID, the public input meetings were facilitated via Zoom. The overarching input indicated a need for increased and ongoing communication among service partners and improved alignment of services to meet the needs of all customers. Recurring issues expressed by attendees included

transportation, the need for more wrap-around supports, mitigating lengthy/cumbersome processes and paperwork to access services, and increasing access to job readiness and career pathway programs for vulnerable populations.

Drafts of the regional plan and the local plan, including the attachments, can be found online at www.seta.net under the Public Notices & RFPs tab. The documents have been prepared in compliance with the state's policy guidance. The draft regional and local plans were posted on the SETA website on March 26, 2021. Links to both the regional and local plan updates were made available to all of the required stakeholders, as well as to over 400 partners, stakeholders and other interested parties for comment. Special care was taken to ensure that organizations representing historically disadvantaged populations, such as the Sacramento County Department of Human Assistance, the California Human Development, California Department of Rehabilitation, Crossroads Diversified Services, Inc., the local American Association of Retired Persons, Vietnam Veterans of California, the California Indian Manpower Consortium, Alta Regional, NorCal Center on Deafness, to name a few, received notifications. Additionally, public notices were published in the Sacramento Bee, and other local and regional publications throughout the region. SETA and the other Capital Region Boards received no additional public comment prior to the April 26, 2021 deadline.

Unsigned drafts of the regional and local plans were submitted to the State by the April 30, 2021 deadline. Staff is seeking the Board's approval of the plans in order to meet the final submission deadline of June 30, 2021. Once submitted, the State will work with the SETA and the RPU to address plan deficiencies, if any. Therefore, staff is further seeking approval to allow SETA's Executive Director to make revisions to the regional and/or local plans that may be required by the State.

RECOMMENDATION:

Approve the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2021-2024, and authorize SETA's Executive Director to make revisions required by the State.

ITEM III-D - ACTION/DISCUSSION

SACRAMENTO WORKS BOARD MEMBER ROLES AND RESPONSIBILITIES

BACKGROUND:

Mr. Phil Cunningham, legal counsel to the Sacramento Works, Inc. Board, will be providing an update on the roles and responsibilities of board members.

ITEM III-E – DISCUSSION/ACTION

BUSINESS IMPLICATIONS OF COVID-19 ON BOARD MEMBERS

BACKGROUND:

This item provides an opportunity for selected board members to share from their perspective where their business has been, what is its current status, and where it is going based upon the economic conditions due to the pandemic.

ITEM IV-A - INFORMATION

APPROVAL LETTERS FROM THE CALIFORNIA WORKFORCE DEVELOPMENT
BOARD

BACKGROUND:

Attached please find final approval letters from the California Workforce Development Board for SETA/Sacramento Works to act as the Career Services Provider and to act as the America's Job Center One Stop Operator. Staff will be available to answer any questions.

April 21, 2021

Kathy Kossick
Sacramento Employment and Training Agency

SUBJECT: Approval for the Local Board to act as the AJCC Operator

Dear Director Kossick,

The California Workforce Development Board has received and carefully assessed your application to act as the AJCC One Stop Operator, in accordance with the criteria established in the Workforce Innovation and Opportunity Act (WIOA) and Workforce Services Directive WSD19-13. We are pleased to inform you that your Local Workforce Development Board has been approved to act as the America's Job Center of CaliforniaSM Operator, through June 30, 2025.

If you have any additional questions, please contact your Regional Advisor.

Sincerely,



TIM RAINEY, Executive Director
California Workforce Development Board

cc: Gabriel Garcia, Regional Advisor

April 21, 2021

Kathy Kossick
Sacramento Employment and Training Agency (SETA)

SUBJECT: Approval for the Local Board to act as Career Service Provider

Dear Director Kossick,

The California Workforce Development Board has received and carefully assessed your application to act as the Career Service Provider, in accordance with the criteria established in the Workforce Innovation and Opportunity Act (WIOA) and Workforce Services Directive WSD19-13. We are pleased to inform you that your Local Workforce Development Board has been approved to act as the Career Service Provider, through June 30, 2025.

If you have any additional questions, please contact your Regional Advisor.

Sincerely,



TIM RAINEY, Executive Director
California Workforce Development Board

cc: Gabriel Garcia, Regional Advisor

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2020/2021

The following is an update of information as of May 17, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
King's Casino Management Corporation 6508 Antelope Rd. Citrus Heights, CA 95621	Gambling	7/1/2020	Temporary	319	Citrus Heights, CA	Yes	Y
Philz Coffee Inc. 1725 R Street Sacramento, CA 95811	Restaurant	7/10/2020	Permanent	2	Sacramento, CA	Yes	Y
Paradies Shops, LLC 6900 Airport Blvd. Sacramento, CA 95837	Retail	7/16/2020	Temporary	40	Sacramento, CA	Yes	Y
Torrid Sacramento County	Retail	7/20/2020	Temporary	13	Sacramento, CA	Yes	Y
Goodwill Industries of Sacramento Valley and Northern Nevada, Inc. Sacramento County, CA	Retail	7/22/2020	Permanent	178	Sacramento, CA	Yes	Y
Hawaiian Airlines 6900 Airport Blvd. Sacramento, CA 95837	Transportation	7/29/2020	Temporary	2	Sacramento, CA	No	Y
Adesa, Inc. dba Adesa Brasher's 233 Blacktop Rd. Rio Linda, CA 95673	Retail	8/1/2020	Permanent	113	Sacramento, CA	Yes	Y
Embassy Suites by Hilton 100 Capitol Mall Sacramento, CA 95814	Hospitality	8/7/2020	Temporary	46	Sacramento, CA	Yes	Y
Champs Store 14539 1689 Arden Way Sacramento, CA 95815	Retail	8/7/2020	Temporary	47	Sacramento, CA	Yes	Y
Aramark Sacramento, CA	Uniform Services	8/13/2020	Permanent	91	Sacramento, CA	Yes	Y
Hertz 6327 Aviation Dr. Sacramento, CA 95837	Retail	8/17/2020	Permanent	63	Sacramento, CA	Yes	Y
The Niello Company All Dealer in Sacramento County Sacramento, CA	Retail	8/18/2020	Temporary	139	Sacramento, CA	Yes	Y
Decore-ative Specialties, Inc 10481 E. Stockton Blvd. Elk Grove, CA 95624	Retail	8/21/2020	Permanent	133	Elk Grove, CA	Yes	Y
Food Source-Raley's 430 Elkhorn Blvd. Rio Linda, CA 95673	Retail	8/25/2020	Permanent	53	Sacramento, CA	Yes	Y

Dislocated Worker Information PY 2020/2021

The following is an update of information as of May 17, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Food Source-Raley's 3547 Bradshaw Rd. Sacramento, CA 95827	Retail	8/25/2020	Permanent	48	Sacramento, CA	Yes	Y
Pier 1 Imports 7440 Laguna Blvd Elk Grove, CA 95758	Retail	8/31/2020	Permanent	12	Elk Grove, CA	Yes	Y
Pier 1 Imports 2775 E. Bidwell Folsom, CA 95630	Retail	8/31/2020	Permanent	12	Folsom, CA	Yes	Y
Pier 1 Imports 1874 Arden Way Sacramento, CA 95815	Retail	8/31/2020	Permanent	12	Sacramento, CA	Yes	Y
Coca Cola Company 826 National Dr. Ste 200 Sacramento, CA 95834	Distribution	8/31/2020	Permanent	17	Sacramento, CA	Yes	Y
Taste, Inc. 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/1/2020	Temporary	8	Sacramento, CA	Yes	Y
Nordstrom 1651 Arden Way Sacramento, CA 95815	Retail	9/10/2020	Permanent	296	Sacramento, CA	Yes	Y
Crescent Resorts & Hotel, LLC dba Residence Inn 112115th St. Sacramento, CA 95814	Hospitality	9/23/2020	Permanent	30	Sacramento, CA	Yes	Y
Parkwest Casino Cordova 2801 Prospect Park Dr. Rancho Cordova, CA 95670	Gambling	9/23/2020	Temporary	6	Rancho Cordova, CA	Yes	Y
Parkwest Casino Lotus 6100 Stockton Blvd. Sacramento, CA 95824	Gambling	9/23/2020	Temporary	30	Sacramento, CA	Yes	Y
SSP America 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/27/2020	Temporary	171	Sacramento, CA	Yes	N
WASH Laundry Systems, LLC 8130-40 37th Avenue Sacramento, CA 95824	Commercial Laundry	9/30/2020	Permanent	1	Sacramento, Ca	Yes	Y
Phillips Image Guided Therapy Corporation 2870 Kilgore Rd. Rancho Cordova, CA 95670	Medical	9/30/2020	Permanent	120	Rancho Cordova, CA	Yes	N

Dislocated Worker Information PY 2020/2021

The following is an update of information as of May 17, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Deja Vu Showgirls-Sacramento, LLC 11252 Trade Center Dr. Rancho Cordova, CA 95742	Entertainment	9/30/2020	Permanent	90	Rancho Cordova, CA	Yes	Y
Coit Cleaning and Restoration 3499 Business Dr. Sacramento, CA 95820	Cleaning	10/6/2020	Temporary	6	Sacramento, CA	Yes	Y
HMS Host 6850 Airport Blvd Ste 28 Sacramento, CA 95837	Hospitality	10/15/2020	Permanent	78	Sacramento, CA	Yes	Y
Liquid-box Corporation 5000 Warehouse Way Sacramento, CA 95826	Packaging	11/2/2020	Permanent	22	Sacramento, CA	Yes	N
Spare Time Sports Club 2450 Natomas Park Dr. Sacramento, CA 95833	Health/Fitness	11/5/2020	Permanent	89	Sacramento, CA	Yes	Y
Kaiser Permanente Sacramento, CA	Medical	11/30/2020	Permanent	7	Sacramento, CA	Yes	N
PT Gaming, LLC dba Capitol Casino 411 N.16th St. Sacramento, CA 95811	Gambling	12/10/2020	Permanent	30	Sacramento, CA	Yes	Y
Pavilion Car Wash, Quick Lube & Detail Center 2334 Fair Oaks Blvd. Sacramento, CA 95825	Retail	12/11/2020	Temporary	68	Sacramento, CA	Yes	N
Southwestern & Pacific Specialty Finance, Inc. 4886 San Juan Ave. Fair Oaks, CA 95628	Finance	12/11/2020	Permanent	2	Sacramento, CA	Yes	Y
LIFETIME Sacramento County	Health/Fitness	12/12/2020	Temporary	17	Sacramento, CA	Yes	Y
Knighted Ventures, LLC 6010 Stockton Blvd. Sacramento, CA 95824	Gambling	12/21/2020	Temporary	108	Sacramento, CA	Yes	Y
McClatchy Company, LLC 2100 Q St. Sacramento, CA 95816	Publishing	12/27/2020	Permanent	199	Sacramento, CA	Yes	N
Public House Downtown LLC 1132 16th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	45	Sacramento, CA	Yes	Y

Dislocated Worker Information PY 2020/2021

The following is an update of information as of May 17, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Sun G. Wong Enterprises, Inc. dba Iron Horse Tavern 1800 15th Street Sacramento, CA 95811	Restaurant	12/31/2020	Temporary	101	Sacramento, CA	Yes	Y
Tavern on the Hill, LLC, dba Iron Horse Tavern 460 Palladio Parkway Folsom, CA 95630	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
Tres Hermanas Y Amigo 3, LLC Sacramento, County	Restaurant	12/31/2020	Temporary	179	Sacramento, CA	Yes	Y
Wok in the Park, LLC 1116 15th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
Godiva Chocolatier, Inc. 1689 Arden Way Sacramento, CA 95815	Retail	3/26/2021	Permanent	7	Sacramento, CA	Yes	Y
Hyatt Regency Hotel 1209 L Street Sacramento, CA 95814	Hospitality	1/22/2021	Temporary	18	Sacramento, CA	No	Y
GroceryWorks.com Sacramento County	Transportation	2/27/2021	Permanent	76	Sacramento, CA	Yes	Y
Southwest Airlines 6733 Lindbergh Dr. Sacramento, CA 95837	Transportation	3/15/2021	Temporary	107	Sacramento, CA	Yes	Y
First Transit 5621 Alan Boyd Dr. Sacramento, CA 95837	Transportation	3/31/2021	Permanent	105	Sacramento, CA	Yes	N
Sutter Health 3707 Schriever Ave. Mather, CA 95655	Health	4/2/2021	Permanent	277	Sacramento, CA	Yes	Y
Sears 1601 Arden Way Sacramento, CA 95815	Retail	4/18/2021	Permanent	110	Sacramento, CA	Yes	N
ART Asset Adjustes, LLC 5286 Auburn Blvd. Suite B Sacramento, CA 95841	Property Redemption	4/23/2021	Temporary	6	Sacramento, CA	Yes	Y
Centene Management Company, LLC 1054 White Rock Rd. Rancho Cordova, CA 95670	Health	5/14/2021	Permanent	54	Sacramento, CA	Yes	N
Elk Grove Restoration LLC -Chick-fil-A 8430 Bond Rd., Elk Grove, CA 95624	Restaurant	5/15/2021	Temporary	138	Sacramento, CA	No	N

Dislocated Worker Information PY 2020/2021

The following is an update of information as of May 17, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Fli-Lo Falcon, LLC 8249 Freeport Blvd. Sacramento, CA 95832	Transportation	5/15/2021	Permanent	60	Sacramento, CA	No	N
Provenance dba ThinkSuite 3840 Rosin Ct Suite 100 & 200 Sacramento, CA 95834	Education	6/30/2021	Permanent	17	Sacramento, CA	No	N
TOTAL				4,156			

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
All West Coachlines, Inc.	9	Motorcoach Operator Driver	1
AlSCO,inc	9	Counter Sorter	1
	9	Route Sales Representative	1
	9	Wash Aisle Operator	1
Amazon.com Services, LLC.	9	Warehouse Team Member	1
Carson Landscape Industries	9	Irrigation Technician	2
Children's Receiving Home of Sacramento	6	Behavioral Health Specialist	1
	6	Clinical Program Manager	1
City of Elk Grove	9	Animal Services Officer	1
	7	Communications Bureau Manager	1
	9	Community Service Officer	1
	9	Dispatcher	2
	9	Human Resources Director	1
	9	Police Officer - Entry Level	1
City of Sacramento	9	Administrative Assistant	1
	9	Administrative Technician	1
	9	Animal Care Technician	1
	9	Animal Control Officer II	1
	9	Aquatics Recreation Supervisor	1
	9	Aquatics Specialist	1
	9	Aquatics Specialist	1
	9	Assistant Pool Manager	1
	3	Associate Electrical Engineer	1
	9	Building Monitor	1
	9	Building Monitor (Summer Programs)	1
	9	Camp Aide	2
	9	Camp Caretaker	1
	9	Camp Program Director	1
	9	Claims Collector	1
	9	Community Service Officer I	1
	9	Contracts and Compliance Specialist	1
	9	Crew Leader, Landscape and Learning	1
	9	Cultural and Creative Economy Manager	1
	9	Development Project Manager	1

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Dispatcher II	1
	3	Engineering Manager	1
	9	Environment Health & Safety Officer	1
	9	Equipment Mechanic III	1
	9	Fleet Service Coordinator	1
	4	Information Technology Supervisor	1
	9	Integrated Waste Equipment Operator	1
	9	Labor Relations Officer	1
	9	Lifeguard	1
	6	Nurse -Adaptive Recreation	1
	9	Park Maintenance Worker II	1
	9	Payroll Technician	1
	9	Permit Services Supervisor	1
	9	Personnel Transaction Coordinator	1
	9	Pick-Up Driver	1
	9	Planning Director	1
	1	Plant Operator	1
	9	Police Office	2
	9	Police Officer Recruit	1
	9	Police Recruit	2
	9	Pool Manager	1
	9	Principal Budget Analyst	1
	9	Principal Planner (Principal Development Project Manager)	1
	4	Principal Systems Engineer	1
	9	Program Manager	1
	9	Program Specialist	2
	9	Program Specialist -Financial Specialist	1
	9	Recreation Aide	3
	9	Recreation General Supervisor	1
	9	Senior Accounting Technician	1
9	Senior Animal Care Technician	1	
4	Senior Applications Developer	1	

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Senior Development Project Manager	1
	9	Senior Engineer	3
	9	Senior Lifeguard	1
	9	Senior Recreation Aide	1
	9	Senior Staff Assistant	1
	9	Senior Tree Maintenance Worker	1
	3	Structural Maintenance Supervisor	1
	9	Student Trainee-Police Department	1
	9	Traffic Control And Lighting Supervisor	1
	3	Utility Construction Coordinator	1
	9	Utility Worker	2
	9	Worker's Compensation Claims Assistant I	1
Clerprem USA Corporation	9	Cutting Machine Operator	2
	9	Foaming Machine Operator	2
	9	Mechanical Assembler	2
	9	Sewing Machine Operator	2
	9	Upholstering Operator	2
Comfort Keepers	6	Caregiver	10
	6	CNA	10
	6	Home Care Aide	10
	6	Home Health Aide	10
	6	Personal Care Aide	10
Cornerstone Staffing Solutions	9	Warehouse/General Labor	20
Ertec Environmental Systems LLC	1	Manufacturing Assembler	6
	1	Sewer	6
EVO Emergency Vehicle Outfitters	6	Automotive Technician	5
Cosumnes Community Service District	9	Fire Chief	1
Good Times Motorsports	9	Motorcycle Mechanic	1
	9	Parts Counter Sales Person	1
Habitat for Humanity of Greater Sacramento	9	Homeowner Services Manager	1
Health Advocates	9	Coordinator- Sacramento	1

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
HealthNow Administrative Services	6	Customer Service Representative 1	4
HR TO GO	9	Shelter Worker	5
	6	Specimen Accessioner	1
KinderCare Education LLC	4	Teacher	8
Law office of William R Orr	9	Receptionist Secretary	1
Leadstart Security Inc.	9	Customer Facing Armed Security	1
	9	Mobile Patrol Officer	1
	9	Unarmed Security Guard	1
Los Rios Community College District	4	Administrative Assistant I	1
	4	Agriculture Mechanized Agriculture Technology Adjunct Assistant Professor	1
	4	Associate Vice Chancellor of Human Resources	1
	4	Certified Nursing Assistant Adjunct Professor	1
	4	Clerk III	1
	4	Counseling Clerk I	1
	4	Dean, Behavioral & Social Science	1
	4	Dean, Outreach, First Year Experience (FYE) and	1
	4	Director I, Enterprise Services	1
	4	Director (VII) Refugee Career Pathways	1
	4	Faculty Diversity Internship Program	1
	4	Grant Coordination Clerk	1
	4	History Assistant Professor	1
	7	Information Technology Technical Services	1
	4	McClellan/Sacramento Regional Public Safety	1
	4	Medical-Surgical Nursing Assistant Professor	1
	4	Nursing Assistant Professor	3
	4	Nursing (Registered Nurse-RN) Assistant	1
	4	Police Officer	1
	4	Senior Information Technical Business/Technical	1
	4	Special Projects Beacon Supplemental Instructions	1
	4	Special Projects - Education Coach II	1
	4	Student Personnel Assistant - Counseling	1
	4	Student Personnel Assistant - Student Services	5
	4	Tutorial Services Assistant	1
	4	Vice President, Administrative Services	1
	4	Vice President, Instruction	1

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Mark Seeding Services & Erosion Control Tech	3	Erosion Control Applicator	2
McLane Company, Inc	9	Reset Specialist	1
Panera Bread	5	Catering Coordinator	1
	5	Shift Supervisor	1
Options In Supported Living, LLC	9	Personal Support Staff	5
Remetronix	9	Customer Service Engineer	1
	9	Warehouse Technician	1
Rx HealthCare Services	6	In-Home Caregiver	
Sacramento LGBT Community Center	6	Assistant Director of Health Services	1
SunStone Home Services	9	Appointment Setter	5
	9	Sales Consultant	5
Tesco Controls, Inc.	9	Engineering Manager	1
	9	Field Service Technician	1
	9	General Application	1
	9	Industrial Maintenance Technician	1
The Panther Group	9	Bilingual Customer Service Representative	50
USCB, Inc.	9	Representative I, Customer Service	1
UC Davis Health System	6	Academic HR Personnel Analyst	1
	6	Administrative Analyst	1
	6	Clinical Applications Professional 4	1
	6	Clinical Pharmacist-Per Diem-Ambulatory Care	1
	6	Decision Support Specialist 3	1
	6	Dietitian 2	1
	6	Senior Clinical Research Coordinator	1
Utiliquet, LLC	9	Utility Line Locater	5

SETA- Employer Activity Report

The following is an update of information as of May 17, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Villara Corporation	9	Administrative Assistant	1
	9	A/P Specialist	1
	1	Base Fabricator	1
	3	Certified Electrician-Commercial	1
	9	Custodial	1
	9	Customer Service Representative	1
	9	Delivery Driver	1
	3	HVAC Dust Blaster	1
	3	HVAC Installer - Tradesman Journeyman	20
	1	Manufacturing Supervisor	1
	9	Material Handler	1
	9	Payroll Administrator	1
	3	Plumbing Base Fabricator	1
	3	Plumbing Installer Tradesman	20
	3	Plumbing Installer/Tradesman	1
	3	Solar Installer	1
	3	Title 24 Specialist	1
9	Warehouse Worker	1	
Walgreens DC	9	Warehouse Worker	70
Westcoast Car Audio	9	12 Volt Trainee	2
Western Range Association	9	Range Shepherd	1
Total			465

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of March, 2021 was 6.9%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
Labor Market Information Division
2901 50th Street
Sacramento, CA 95817

Contact: Cara Welch
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**
Government registered the largest month-over growth among major industries

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 6.9 percent in March 2021, down from a revised 7.1 percent in February 2021, and above the year-ago estimate of 4.3 percent. This compares with an unadjusted unemployment rate of 8.2 percent for California and 6.2 percent for the nation during the same period. The unemployment rate was 6.3 percent in El Dorado County, 5.5 percent in Placer County, 7.4 percent in Sacramento County, and 6.4 percent in Yolo County.

Between February 2021 and March 2021, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 5,000 to total 979,000 jobs.

- Government led the region in month-over gains, adding 2,700 jobs. Employment rose in local government (up 2,100 jobs) and state government (up 600 jobs).
- Leisure and hospitality continued to gain employment from February to March, with the addition of 1,300 jobs. Accommodation and food services added 900 jobs. Arts, entertainment, and recreation picked up 400 jobs.
- In March, construction employment grew by 1,000 jobs. Specialty trade contractors was responsible for this job growth.
- Meanwhile, three industries reported month-over declines, led by other services (down 500 jobs), manufacturing (down 300 jobs), and education and health services (down 300 jobs).

Between March 2020 and March 2021, total jobs in the region decreased by 56,000 or 5.4 percent.

- Leisure and hospitality continued to lead year-over declines for the region, shedding 31,200 jobs. Accommodation and food services lost 23,500 jobs. Arts, entertainment, and recreation dropped 7,700 jobs.
- Education and health services fell by 7,600 jobs since last March. Employment losses were reported in health care and social assistance (down 5,000 jobs) and educational services (down 2,600 jobs).
- Government shed 6,700 jobs, with job reductions in local government (down 9,400 jobs). Meanwhile, gains were posted in state government (up 2,500 jobs) and federal government (up 200 jobs).
- On the upside, construction gained 3,200 jobs compared to March 2020. Trade, transportation, and utilities increased by 1,300 jobs. Mining and logging added 100 jobs.

#####

REPORT 400 C
Monthly Labor Force Data for Counties
March 2021 - Preliminary
 Data Not Seasonally Adjusted

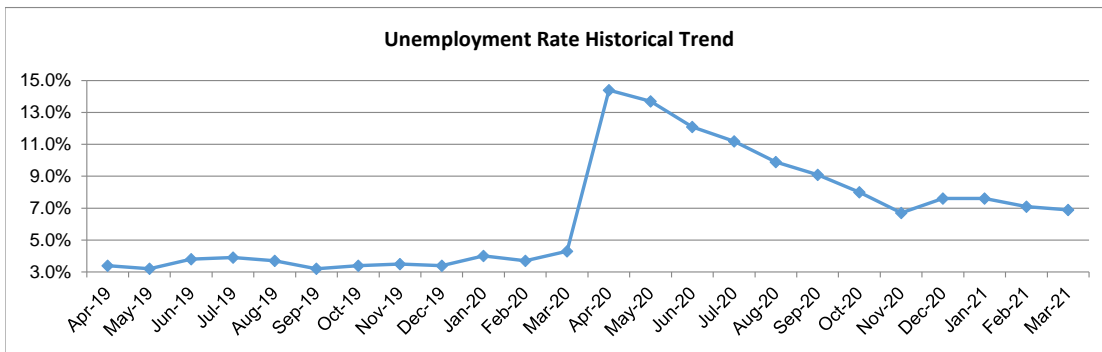
COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,912,300	17,361,100	1,551,200	8.2%
ALAMEDA	15	804,600	752,500	52,100	6.5%
ALPINE	30	610	560	50	7.6%
AMADOR	24	14,460	13,390	1,070	7.4%
BUTTE	27	92,800	85,900	6,900	7.5%
CALAVERAS	9	21,280	19,930	1,350	6.3%
COLUSA	57	10,480	8,860	1,620	15.4%
CONTRA COSTA	20	536,700	500,400	36,300	6.8%
DEL NORTE	39	9,290	8,510	770	8.3%
EL DORADO	9	91,000	85,200	5,700	6.3%
FRESNO	48	438,300	394,700	43,600	9.9%
GLENN	23	12,740	11,810	930	7.3%
HUMBOLDT	19	59,900	55,900	4,000	6.7%
IMPERIAL	58	65,100	54,900	10,200	15.7%
INYO	11	8,310	7,780	540	6.4%
KERN	53	368,500	327,600	40,900	11.1%
KINGS	51	55,200	49,400	5,800	10.5%
LAKE	35	29,180	26,860	2,320	7.9%
LASSEN	16	9,430	8,800	620	6.6%
LOS ANGELES	52	5,103,400	4,548,200	555,100	10.9%
MADERA	46	60,600	54,800	5,900	9.7%
MARIN	1	131,300	125,100	6,200	4.8%
MARIPOSA	45	6,690	6,060	630	9.4%
MENDOCINO	22	36,510	33,920	2,590	7.1%
MERCED	54	115,100	101,900	13,100	11.4%
MODOC	42	3,230	2,940	290	8.9%
MONO	32	8,160	7,530	640	7.8%
MONTEREY	50	206,800	185,200	21,600	10.4%
NAPA	16	68,400	63,900	4,500	6.6%
NEVADA	8	46,610	43,750	2,850	6.1%
ORANGE	11	1,541,900	1,443,300	98,600	6.4%
PLACER	5	185,400	175,200	10,200	5.5%
PLUMAS	56	7,250	6,380	870	12.0%
RIVERSIDE	31	1,115,300	1,029,800	85,500	7.7%
SACRAMENTO	24	707,900	655,600	52,300	7.4%
SAN BENITO	38	31,300	28,700	2,600	8.2%
SAN BERNARDINO	32	979,400	902,700	76,700	7.8%
SAN DIEGO	21	1,538,200	1,432,600	105,700	6.9%
SAN FRANCISCO	4	542,500	513,100	29,500	5.4%
SAN JOAQUIN	43	333,300	302,600	30,700	9.2%
SAN LUIS OBISPO	6	130,300	122,700	7,600	5.8%
SAN MATEO	2	426,200	404,900	21,300	5.0%
SANTA BARBARA	16	214,600	200,500	14,200	6.6%
SANTA CLARA	3	1,013,000	961,300	51,700	5.1%
SANTA CRUZ	37	129,800	119,200	10,600	8.1%
SHASTA	27	73,500	68,000	5,500	7.5%
SIERRA	27	1,300	1,200	100	7.5%
SISKIYOU	44	16,650	15,110	1,550	9.3%
SOLANO	32	202,000	186,300	15,700	7.8%
SONOMA	7	241,000	226,600	14,400	6.0%
STANISLAUS	41	238,200	217,200	21,100	8.8%
SUTTER	49	44,000	39,500	4,500	10.1%
TEHAMA	35	25,240	23,240	2,000	7.9%
TRINITY	24	4,450	4,120	330	7.4%
TULARE	55	193,700	171,300	22,400	11.6%
TUOLUMNE	39	19,740	18,110	1,630	8.3%
VENTURA	11	406,600	380,500	26,100	6.4%
YOLO	11	105,700	98,900	6,800	6.4%
YUBA	46	29,300	26,500	2,800	9.7%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2020 benchmark and Census 2010 population controls at the state level.

IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 6.9 percent in March 2021, down from a revised 7.1 percent in February 2021, and above the year-ago estimate of 4.3 percent. This compares with an unadjusted unemployment rate of 8.2 percent for California and 6.2 percent for the nation during the same period. The unemployment rate was 6.3 percent in El Dorado County, 5.5 percent in Placer County, 7.4 percent in Sacramento County, and 6.4 percent in Yolo County.



Industry	Feb-2021	Mar-2021	Change		Mar-2020	Mar-2021	Change
	Revised	Prelim				Prelim	
Total, All Industries	974,000	979,000	5,000		1,035,000	979,000	(56,000)
Total Farm	6,800	7,500	700		7,600	7,500	(100)
Total Nonfarm	967,200	971,500	4,300		1,027,400	971,500	(55,900)
Mining, Logging, and Construction	73,500	74,600	1,100		71,300	74,600	3,300
Mining and Logging	500	600	100		500	600	100
Construction	73,000	74,000	1,000		70,800	74,000	3,200
Manufacturing	34,900	34,600	(300)		37,300	34,600	(2,700)
Trade, Transportation & Utilities	160,700	160,900	200		159,600	160,900	1,300
Information	9,700	9,700	0		11,300	9,700	(1,600)
Financial Activities	51,300	51,400	100		52,800	51,400	(1,400)
Professional & Business Services	134,700	134,700	0		137,600	134,700	(2,900)
Educational & Health Services	163,500	163,200	(300)		170,800	163,200	(7,600)
Leisure & Hospitality	75,700	77,000	1,300		108,200	77,000	(31,200)
Other Services	30,400	29,900	(500)		36,300	29,900	(6,400)
Government	232,800	235,500	2,700		242,200	235,500	(6,700)

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Data Not Seasonally Adjusted

	Mar 20	Jan 21	Feb 21 Revised	Mar 21 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,102,100	1,086,900	1,098,900	1,089,900	-0.8%	-1.1%
Civilian Employment	1,054,700	1,004,700	1,020,300	1,014,900	-0.5%	-3.8%
Civilian Unemployment	47,300	82,200	78,600	75,100	-4.5%	58.8%
Civilian Unemployment Rate (CA Unemployment Rate)	4.3%	7.6%	7.1%	6.9%		
(U.S. Unemployment Rate)	5.1%	9.2%	8.4%	8.2%		
	4.5%	6.8%	6.6%	6.2%		
Total, All Industries (2)	1,035,000	965,600	974,000	979,000	0.5%	-5.4%
Total Farm	7,600	6,500	6,800	7,500	10.3%	-1.3%
Total Nonfarm	1,027,400	959,100	967,200	971,500	0.4%	-5.4%
Total Private	785,200	726,000	734,400	736,000	0.2%	-6.3%
Goods Producing	108,600	107,400	108,400	109,200	0.7%	0.6%
Mining, Logging, and Construction	71,300	72,300	73,500	74,600	1.5%	4.6%
Mining and Logging	500	500	500	600	20.0%	20.0%
Construction	70,800	71,800	73,000	74,000	1.4%	4.5%
Construction of Buildings	14,900	14,500	14,700	14,700	0.0%	-1.3%
Specialty Trade Contractors	49,500	49,800	50,700	51,800	2.2%	4.6%
Building Foundation & Exterior Contractors	13,800	13,600	14,300	14,800	3.5%	7.2%
Building Equipment Contractors	20,100	19,800	19,900	20,000	0.5%	-0.5%
Building Finishing Contractors	10,800	10,400	10,400	10,600	1.9%	-1.9%
Manufacturing	37,300	35,100	34,900	34,600	-0.9%	-7.2%
Durable Goods	23,900	22,300	22,400	22,400	0.0%	-6.3%
Computer & Electronic Product Manufacturing	4,600	4,500	4,500	4,500	0.0%	-2.2%
Nondurable Goods	13,400	12,800	12,500	12,200	-2.4%	-9.0%
Food Manufacturing	4,400	4,300	4,300	4,300	0.0%	-2.3%
Service Providing	918,800	851,700	858,800	862,300	0.4%	-6.1%
Private Service Providing	676,600	618,600	626,000	626,800	0.1%	-7.4%
Trade, Transportation & Utilities	159,600	163,000	160,700	160,900	0.1%	0.8%
Wholesale Trade	27,700	26,300	25,300	26,200	3.6%	-5.4%
Merchant Wholesalers, Durable Goods	16,500	15,900	14,800	15,500	4.7%	-6.1%
Merchant Wholesalers, Nondurable Goods	9,600	9,300	9,200	9,300	1.1%	-3.1%
Retail Trade	98,800	98,600	97,600	97,500	-0.1%	-1.3%
Motor Vehicle & Parts Dealer	14,900	13,700	13,800	13,900	0.7%	-6.7%
Building Material & Garden Equipment Stores	8,400	8,700	9,000	9,100	1.1%	8.3%
Grocery Stores	19,200	20,300	20,400	20,300	-0.5%	5.7%
Health & Personal Care Stores	5,600	5,300	5,200	5,200	0.0%	-7.1%
Clothing & Clothing Accessories Stores	7,600	7,400	7,100	7,200	1.4%	-5.3%
Sporting Goods, Hobby, Book & Music Stores	3,800	3,400	3,200	3,100	-3.1%	-18.4%
General Merchandise Stores	18,100	19,500	19,100	18,400	-3.7%	1.7%
Transportation, Warehousing & Utilities	33,100	38,100	37,800	37,200	-1.6%	12.4%
Information	11,300	9,700	9,700	9,700	0.0%	-14.2%
Publishing Industries (except Internet)	2,200	2,100	2,100	2,100	0.0%	-4.5%
Telecommunications	3,000	2,800	2,800	2,800	0.0%	-6.7%
Financial Activities	52,800	51,400	51,300	51,400	0.2%	-2.7%
Finance & Insurance	35,300	35,500	35,400	35,300	-0.3%	0.0%
Credit Intermediation & Related Activities	10,600	11,300	11,400	11,400	0.0%	7.5%
Depository Credit Intermediation	6,200	5,900	5,900	5,900	0.0%	-4.8%
Nondepository Credit Intermediation	2,300	3,000	3,000	3,000	0.0%	30.4%
Insurance Carriers & Related	20,900	19,800	19,500	19,500	0.0%	-6.7%
Real Estate & Rental & Leasing	17,500	15,900	15,900	16,100	1.3%	-8.0%
Real Estate	13,700	12,900	13,000	13,000	0.0%	-5.1%
Professional & Business Services	137,600	132,300	134,700	134,700	0.0%	-2.1%
Professional, Scientific & Technical Services	59,500	57,400	59,000	58,600	-0.7%	-1.5%
Architectural, Engineering & Related Services	10,400	10,300	10,300	10,300	0.0%	-1.0%
Management of Companies & Enterprises	14,100	13,400	13,200	13,300	0.8%	-5.7%
Administrative & Support & Waste Services	64,000	61,500	62,500	62,800	0.5%	-1.9%
Administrative & Support Services	61,000	58,500	59,500	59,800	0.5%	-2.0%
Employment Services	22,700	19,900	20,500	20,500	0.0%	-9.7%

Data Not Seasonally Adjusted

	Mar 20	Jan 21	Feb 21 Revised	Mar 21 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	17,600	18,000	18,200	18,300	0.5%	4.0%
Educational & Health Services	170,800	162,500	163,500	163,200	-0.2%	-4.4%
Education Services	13,500	10,400	10,900	10,900	0.0%	-19.3%
Health Care & Social Assistance	157,300	152,100	152,600	152,300	-0.2%	-3.2%
Ambulatory Health Care Services	55,700	54,200	53,900	53,000	-1.7%	-4.8%
Hospitals	25,200	25,200	25,200	25,300	0.4%	0.4%
Nursing & Residential Care Facilities	18,000	16,900	17,000	17,000	0.0%	-5.6%
Leisure & Hospitality	108,200	72,700	75,700	77,000	1.7%	-28.8%
Arts, Entertainment & Recreation	18,100	9,400	10,000	10,400	4.0%	-42.5%
Accommodation & Food Services	90,100	63,300	65,700	66,600	1.4%	-26.1%
Accommodation	10,100	5,000	5,200	5,500	5.8%	-45.5%
Food Services & Drinking Places	80,000	58,300	60,500	61,100	1.0%	-23.6%
Restaurants	75,800	55,500	57,800	58,300	0.9%	-23.1%
Full-Service Restaurants	34,200	20,700	22,800	23,100	1.3%	-32.5%
Limited-Service Eating Places	41,600	34,800	35,000	35,200	0.6%	-15.4%
Other Services	36,300	27,000	30,400	29,900	-1.6%	-17.6%
Repair & Maintenance	10,700	9,700	9,800	9,800	0.0%	-8.4%
Government	242,200	233,100	232,800	235,500	1.2%	-2.8%
Federal Government	14,200	14,500	14,400	14,400	0.0%	1.4%
Department of Defense	1,700	1,800	1,800	1,800	0.0%	5.9%
State & Local Government	228,000	218,600	218,400	221,100	1.2%	-3.0%
State Government	119,600	121,100	121,500	122,100	0.5%	2.1%
State Government Education	26,700	26,600	26,400	26,700	1.1%	0.0%
State Government Excluding Education	92,900	94,500	95,100	95,400	0.3%	2.7%
Local Government	108,400	97,500	96,900	99,000	2.2%	-8.7%
Local Government Education	61,100	53,300	52,700	54,300	3.0%	-11.1%
Local Government Excluding Education	47,300	44,200	44,200	44,700	1.1%	-5.5%
County	19,400	19,200	19,200	19,200	0.0%	-1.0%
City	10,300	9,200	9,200	9,500	3.3%	-7.8%
Special Districts plus Indian Tribes	17,600	15,800	15,800	16,000	1.3%	-9.1%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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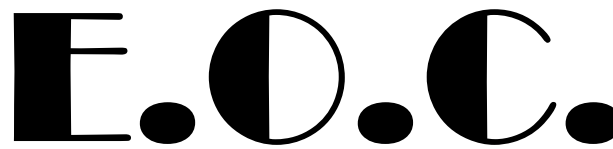
ITEM IV-D - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson
- Fund Development Committee – Rick Wylie



Prepared Especially for the SETA/Sacramento Works Board meeting on: May 26, 2021

TOP UPCOMING AGENDA ITEMS	ANNUAL PROGRAM CALENDAR								
<ul style="list-style-type: none"> ○ Seminars & Workshops <ul style="list-style-type: none"> ▪ Topical Seminars ▪ SETA/Sacramento Works Services ▪ Guest/Co-Sponsor 30 sec. ads ○ Request for Information – Business Seminars & Workshops https://www.seta.net/app/uploads/2012/07/Request-for-Information-Business-Workshops_Seminars.pdf ○ EOC membership size - Currently <u>4</u> Business, <u>4</u> Economic Development, <u>2</u> State of CA agencies & <u>1</u> Labor Union. (<u>11</u>/12 to 14/15) ○ EOC Key Performance Indicators for <i>(Surveys, Data, Services, Newsletter response)</i> 	<p style="text-align: center;"><i>(Upcoming months only)</i></p> <table border="1"> <tr> <td style="text-align: center; vertical-align: top;">Jun.</td> <td> <ul style="list-style-type: none"> • EOC meeting 6-8 • Newsletter & survey results • Employer Meeting – Spencer Hoke </td> </tr> <tr> <td style="text-align: center; vertical-align: top;">Jul</td> <td> <ul style="list-style-type: none"> • EOC meeting 7-13 • Newsletter & survey results • Employer Meeting – Ron Orr </td> </tr> <tr> <td style="text-align: center; vertical-align: top;">Aug</td> <td> <ul style="list-style-type: none"> • No EOC meeting • Newsletter & survey results • Employer Meeting </td> </tr> <tr> <td style="text-align: center; vertical-align: top;">Sep.</td> <td> <ul style="list-style-type: none"> • EOC meeting 9-14 • Newsletter & survey results • Employer Meeting - Andrea Ellinghouse </td> </tr> </table>	Jun.	<ul style="list-style-type: none"> • EOC meeting 6-8 • Newsletter & survey results • Employer Meeting – Spencer Hoke 	Jul	<ul style="list-style-type: none"> • EOC meeting 7-13 • Newsletter & survey results • Employer Meeting – Ron Orr 	Aug	<ul style="list-style-type: none"> • No EOC meeting • Newsletter & survey results • Employer Meeting 	Sep.	<ul style="list-style-type: none"> • EOC meeting 9-14 • Newsletter & survey results • Employer Meeting - Andrea Ellinghouse
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E.O.C. OBJECTIVES	
In June 2020 we established several 'Acton Plan' items for each board committee. These are the plan points for the E.O.C. CURRENTLY BEING UPDATED	
Plan Point	Rating
Conduct regular Employer Outreach activities	3.5
Curate the committee's membership	3.8
Develop an annual E.O.C. Program calendar.	3.5
Pursue Employer Program sponsorships	3.3
Be responsive to 'in-place' or new Employer-based Internship programs	2.9

E.O.C. RECRUITING 1 OF 2
<h2>HELP SACRAMENTO EMPLOYERS SUCCEED</h2>
<p>The Sacramento Employment and Training Agency (SETA) and Sacramento Works, Inc., want employers to succeed.</p> <p>SETA/Sacramento Works, Inc., the Local Workforce Development Board that oversees federal workforce programs and the network of Sacramento Works Job Centers, assist employers with valuable services. One of the Board's strategic objectives is to routinely and effectively conduct outreach to area</p>



The above rating is the average of individual E.O.C. member and staff assessments.	employers. Recently the board committee that focuses on outreach has been fortunate to attract members from the Sacramento region's major business development organizations including the Sacramento Metropolitan Chamber of Commerce , the Greater Sacramento Economic Council , and Valley Vision .
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(See next page)

<p style="text-align: center;">PROSPECTIVE E.O.C. MEMBER</p> <p>Kriztina Palone representing Michael Jasso, Sacramento Asst. City Manager for Economic Development</p> <p style="text-align: center;">(Currently 11 members)</p>	<p style="text-align: center;">E.O.C. RECRUITING 2 OF 2</p> <p>Are you the one?</p> <p>We're looking for top-level hiring managers/executives who are interested in joining our committee and working with us to help other employers thrive. Ideal candidates will be engaged in industries we target (<i>Construction, Business Services, Manufacturing, Clean Economy, Food & Agriculture, and Health Care</i>) and in medium-sized (<i>25 to 150 employees</i>) organizations. If this is you, or someone you know please contact Employer Outreach Chair Ron_Ellis@2SS.Com.</p> <p>To learn more about Sacramento Works, Inc., visit www.sacramentoworks.org</p>
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<p style="text-align: center;">(EXCERPT) REQUEST FOR INFORMATION BUSINESS WORKSHOPS/SEMINARS</p> <p>SWI is seeking information regarding the availability and cost of seminars or training programs which it could offer to employers. Examples of relevant topics include:</p> <ul style="list-style-type: none"> • Cost-effective new employee hiring; • Insuring new employee career success; • Right-sizing employee diversity in a small business; Recruiting during COVID-19; • Managing newly-remote workers; • Remote worker mental health, and other similar subjects. <p>The committee is looking for online seminars or workshops which run about 45 minutes. It is expected these seminars will be underwritten by SWI and offered to local employers for free.</p> <p style="text-align: center;">Full Request for Info. document at: https://www.seta.net/app/uploads/2012/07/Request-for-Information-Business-Workshops_Seminars.pdf</p>
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<p style="text-align: center;">SETA/SACRAMENTO WORKS INTRODUCTORY PACKET</p> <p>Visit https://www.seta.net/board-operations/sacramento-works-inc/</p>  <p>On the above web page look for the link at bottom-right under the 'Twitter' symbol... (As with the red & yellow arrow at above ↑).</p>

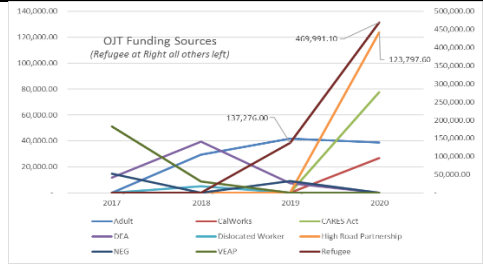
<p style="text-align: center;">OUTREACH INITIATIVES</p> <p>1. Monthly Employer Meetings</p>
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<p style="text-align: center;">'OJT FUNDING SOURCES'</p> <p>They vary widely in time and source.</p>

<p style="text-align: center;">STATISTICS:</p> <p>The current list of 'active' SETA / Sacramento Works employers is about 150 and staff guess that they may be able to handle up to 300</p>



- 2. Regular surveys
 - Recent Contacts,
 - Previous Contacts, and
 - SETA/SWI Prospects
- 3. Every 2 weeks EMail Newsletter
- 4. (Up Coming) 3 types of Seminars & Workshops



employers at current levels. If 300, that would be represent just over 1% of all Sacramento County employers. Among the employers SETA targets are local staffing agencies (*AppleOne, Acara [Siemens], Nelson Staffing (Blue Diamond), Pride Staffing, Superior Staffing, Volt, etc.*)

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.