

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

STACI ANDERSON
PRO Youth & Families

EDWARD W. BAKER
Pacific Ethanol, Inc.

AMANDA BLACKWOOD
Sacramento Metro Chamber of Commerce

LARRY BOOTH
Frank M. Booth, Inc.

N. LISA CLAWSON - Secretary/Treasurer
Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

RONALD ELLIS
2SS.com

KEVIN FERREIRA
Sacramento-Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Office of Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

GARY R. KING – Chair
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens, Inc.

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

SHARON O'SULLIVAN
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

KARL PINEO
Ironworkers Local 118

JORDAN POWELL
Associated General Contractors of California

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH-DOHRING
Sutter Health

RICK WYLIE – Vice Chair
Villara Building Systems



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, May 27, 2020

TIME: 8:00 a.m.

LOCATION: <https://us02web.zoom.us/j/85932657851>

In response to the Governor's Executive Order N-29-20 relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Sacramento Works, Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/85932657851>. This meeting will be closed captioned. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting by dialing any of the following telephone numbers and entering in the Webinar ID: 859 3265 7851: +1 669 900 6833 or +1 346 248 7799 or +1 253 215 8782 or +1 312 626 6799 or +1 929 205 6099 or +1 301 715 8592. Members of the public are encouraged to participate in the meeting by submitting written comments in the Q&A section of the Zoom meeting or by email to: Nancy.Hogan@seta.net. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works members, and included in the record.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

- ▶ Introduction of New Members: (5 minutes)
- ❖ Sharon O'Sullivan, Department of Rehabilitation
- ❖ Edward W. Baker, Pacific Ethanol, Inc.

II. Consent Item (2 minutes)

- A. Approval of Minutes of the January 22, 2020 Regular Meeting 2-7

III. Action/Discussion Items

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| A. | Approval to Increase Board Size of the Sacramento Works Board (Phil Cunningham) (5 minutes) | 8 |
| B. | Election of Officers (10 minutes) | 9 |
| C. | Approval of Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program, for Program Year 2020-2021 (10 minutes) | 10-14 |
| D. | Approval of the Workforce Innovation and Opportunity Act (WIOA), Sacramento Works, Inc., Resource Allocation Plan for 2020-2021 (5 minutes) | 15-16 |
| E. | Discussion on the Role of the Sacramento Works Board | 17 |

IV. Information Items

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| A. | Dislocated Worker Report (William Walker) | 18-30 |
| B. | Employer Recruitment Activity Report (William Walker) | 31-39 |
| C. | Unemployment Update/Press Release from the Employment Development Department (Cara Welch) | 40-46 |
| D. | High Performing Boards Application (Roy Kim) | 47-52 |
| E. | Committee Updates | 53 |
| | ✓ Youth Committee (David Gordon) | |
| | ✓ Planning/Oversight Committee (Dr. Jamey Nye) | |
| | ✓ Employer Outreach Committee (Rick Wylie) | |
| | ✓ Board Development Committee (Lisa Clawson) | |

V. Other Reports

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1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: TUESDAY, MAY 19, 2020

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 22, 2020 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the January 22 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California

Wednesday, January 22, 2020
8:00 a.m.

I. Call to Order/Roll Call

Mr. Gary King called the meeting to order at 8:06 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Lisa Clawson, Lynn Conner, Kevin Ferreira, David Gordon, Gary King, Kathy Kossick, Matt Legé, Frank Louie, Janet Neitzel, Dr. Jamey Nye, Johnny Perez, Jordan Powell, Fabrizio Sasso, Ron Ellis (arrived at 8:57 a.m.)

Members Absent: Amanda Blackwood, Larry Booth, Kristin Gibbons, Troy Givans, Tom Kandris, Christine Laster, Karl Pineo, Anette Smith-Dohring, Rick Wylie

- ▶ Member Spotlight: Matt Legé, SEIU – United Healthcare Workers: Mr. Lege spoke of his work at SEIU – United Healthcare Workers. He was instrumental in developing a program for health care workers. This is a 700,000-person state-wide organization representing janitors, health care workers, and long-term care workers.

Mr. Kevin Ferreira with the Sacramento Sierra Building Trades Council provided a video showing all of the construction going on in the Sacramento region and highlighting the MC3 pre-apprenticeship training program. From August 2018-2019, there were over 500 new apprentices and of those, over 100 were justice involved. Their diversity numbers have increased. They reach out to the troubled community to give them an opportunity for success.

II. Consent Item

- A. Approval of Minutes of the November 20, 2019 Regular Meeting

The minutes were reviewed; no questions or comments.

Moved/Conner, second/Clawson, to approve the November 20 minutes.

Roll call vote:

Aye: 12 (Anderson, Clawson, Conner, Ferreira, Gordon, Kossick, Legé, Louie, Nye, Perez, Powell, Sasso)

Nay: 0

Abstentions: 2 (Neitzel and King)

Absent: 10 (Blackwood, Booth, Ellis, Gibbons, Givans, Kandris, Laster, Pineo, Smith-Dohring, Wylie)

III. Action/Discussion Items

A. Appointment of Youth Committee Members

Ms. Terri Carpenter stated that the Youth Committee is looking to move forward with a youth voice. After a great deal of outreach, four or five people are young people that have expressed interest. This item requests approval to add these five members to the Youth Committee.

Mr. Gordon stated that the Youth Committee is actively looking for more young people to add to the Committee. A potential barrier is the meeting time; 8:00 a.m. is not a good time for college students so the Youth Committee will probably be changing the meeting time.

Moved/Clawson, second/Neitzel, to approve the appointment of Ms. Tina Reynolds, Ms. Amanda Garcia, Mr. Pedro Vargas, Ms. Claudia Negrete and Ms. Joyce Vea to the Sacramento Works Youth Committee.

Roll call vote:

Aye: 12 (Anderson, Clawson, Conner, Ferreira, Gordon, Kossick, Legé, Louie, Nye, Perez, Powell, Sasso)

Nay: 0

Abstentions: 2 (Neitzel and King)

Absent: 10 (Blackwood, Booth, Ellis, Gibbons, Givans, Kandris, Laster, Pineo, Smith-Dohring, Wylie)

B. Discussion on the Role of the Sacramento Works Board

Mr. King stated that the board crafted the first objective and has had discussion on the second objective. As was the practice with the first objective, he and the Executive Committee will take discussion compiled over several meetings, review notes, and then craft the content for an objective. The Executive Committee will meet in February to continue honing down the objective. He expects the content of the second objective will be presented for approval at the March meeting.

IV. Information Items

A. WIOA Final Program Year 2018 Performance Report: Mr. Kim reviewed three separate reports and the highlights which showed that the local area met or exceeded on all reports. There was one goal that we did not exceed but we did meet it. On the second page of the reports, he noted that the number of hard to employ is extremely high.

Mr. King noted that this report is really lagging in time; the data is not really current. Mr. Kim stated that these are federal requirements that all programs must meet.

- B. WIOA Quarterly Performance Report: Mr. Ralph Giddings and Ms. Clare Vanderpool distributed copies of the quarterly performance report. Mr. Kim commended Ms. Vanderpool and Mr. Giddings for working with CalJobs and developing such a comprehensive report. Mr. Giddings and Ms. Vanderpool reviewed the reports which give an idea of what is being tracked right now. This is current as of 1/16/2020 and is self-reported information. Frequently, customers that get a job do not report that back to SETA staff. Mr. Kim stated that this information has been provided to all of the site supervisors at the job centers emphasizing that we would like to see better data collection. It is difficult sometimes when customers do not want to provide information.

Dr. Nye stated that the decisions being made based on this data is not good. The service providers may be doing better than indicated in the reports but the data is too old. The decisions that were made during the recent funding decisions were based on data that was not reliable. There needs to be a better way to track placements. Ms. Kossick stated that the service providers are very familiar with the reports and know about the data lag.

Mr. Giddings stated that the enrollments vs. goals report was used to view individual performance by center. This includes carryovers as well as the year-to-date goal. Most of the centers are doing well.

The third report was found in CalJobs. Ms. Vanderpool stated that the report shows customers with barriers to employment. This data is automatically calculated by CalJobs and four years was presented. She reviewed the ways in which a person would qualify for barriers to employment.

Ms. Conner stated that it would be interesting to see data from 2-4 years ago on how to work with the hard to serve.

Mr. Ellis arrived at 8:57 a.m.

Dr. Nye asked if staff had any indication of populations that are VERY hard to serve? Mr. Kim replied that in partner programs, some of those populations give us an indication; the homeless seem to be very difficult to serve. This is anecdotal but we also have partners that can speak to the issue. Mr. Ferreira said that he has experience with hard to serve especially when child care and transportation is not available.

Mr. Powell asked if we can incentivize placement to encourage placement in high wage jobs? Mr. King replied that the board has discretion but asks staff to come with pilot ideas to try but there is no funding specifically for incentives.

- C. California Workforce Association Report on Governor's Budget Proposal for 2020-2021: Ms. Kossick wanted to include this report for the board to be aware of where the state may be putting funding resources. Mr. King stated that Secretary Su highlighted continuing the state general fund into the workforce area. Referring to the report included in the board packet, Mr. Kim stated that there is an anticipated budget expansion on apprenticeship opportunities.
- D. Dislocated Worker Report: Mr. William Walker reviewed the most current report. Dick's Sporting Goods in Elk Grove will be combined with another store located near Interstate 5. Cost Plus is closing due to a lease agreement issue; they will be combining the Elk Grove store with the Sacramento store.
- E. Employer Recruitment Activity Report: Mr. William Walker stated that there is an ongoing request for outreach for Covered California.
- F. Unemployment Update/Press Release from the Employment Development Department: Ms. Cara Welch reviewed the most current report. She stated that there will not be a February report since that is when benchmarks are done. She agreed to return with a report that compared employment projections to actual experience at a future meeting.
- G. Committee Updates
- ✓ Youth Committee: Mr. Gordon stated that the Youth Committee will be meeting in two weeks.
 - ✓ Planning/Oversight Committee: Dr. Nye reported that the Planning/Oversight Committee had a public comment meeting receiving very robust comments from service providers. People said no to specific industry sectors, and yes to mobile services. Mr. Legé stated that almost all of the speakers said that one of the biggest barriers was lack of transportation, which is why the idea of mobile services was so popular.
 - ✓ Employer Outreach Committee: Ms. Carpenter reported that the next EOC meeting is scheduled for next Wednesday. At the last meeting there was discussion of moving forward with the Future Focus event. The EOC will oversee this event and all members are urged to consider participating in the planning. Although no specific date has been chosen, Ms. Carpenter stated that it is expected to be held mid-October
 - ✓ Board Development Committee: Ms. Clawson reported that a new application was received from Edward Baker from Pacific Ethanol. Ms. Clawson stated that the committee is targeting three different local companies: Agilent, VSP, and California Independent Systems Operators (CALISO) and asked if anyone has a contact at one of these companies to let her know.

V. Other Reports

1. Chair: Mr. King stated that there was a recommendation and idea to give variety by perhaps meeting at a different venue. The next meeting will be at the Hillsdale Job Center. After the meeting, board members will be offered a very quick tour of the center.
2. Members of the Board: No comments.
3. Counsel: No report.
4. Public Participation: No comments.

VI. Adjournment: The meeting was adjourned at 9:30 a.m.

ITEM III-A - ACTION

APPROVAL TO INCREASE BOARD SIZE OF THE SACRAMENTO WORKS BOARD

BACKGROUND:

The Sacramento Works Board of Directors is currently composed of 25 members. This includes the Director of Economic Development for the County of Sacramento. The County is one of two partners under the SETA Joint Powers Authority which is responsible for fiscal oversight of the Workforce Innovation and Opportunity Act (WIOA) program and serves as the local elected official under the WIOA.

The City of Sacramento, the other partner under the Joint Powers Authority, hired a Director of Economic Development and that person has expressed an interest in serving on the Sacramento Works Board. He was active in workforce development in his prior position and believes strongly in its worth. In the opinion of SETA management and the Board Executive Committee it makes sense to add another Economic Development seat to the board.

Pursuant to Section 3.01 of the Sacramento Works bylaws the Board may expand the number of seats on the Board to a number up to 30 simply by majority vote of the Board at a regularly called meeting of the Board. Section 3.01 reads as follows:

ARTICLE III: DIRECTORS

Section 3.01. Number of Directors. The Corporation shall have not less than fifteen (15) nor more than thirty (30) Directors and collectively they shall be known as the Board of Directors. The exact number of Directors shall be fixed, within the limits specified, by action of the Board of Directors. The current number of Directors shall be 25.

In light of the requirement that at least 50% of the Board be composed of members from the Private Sector, if the Sacramento Works Board wishes to add an additional Economic Development seat to the Board, the Board will also need to add an additional private sector seat to the board. Therefore, the Executive Committee met on February 24 and recommended that the board size be set at 27.

RECOMMENDATION:

Approve the expansion of the Sacramento Works Board from 25 to 27 seats, with one additional private sector seat and one additional Economic Development seat.

ITEM III-B – ACTION
ELECTION OF OFFICERS

BACKGROUND:

Article IV of the Bylaws of Sacramento Works, Inc. defines the officers of the corporation and the duties of each officer of the corporation. The bylaws state that the Chairperson of the Board is limited to four (4) successive terms. The last election of officers occurred September 27, 2017. Current Chair Gary King has appointed a Nominating Committee to recommend a slate of officers to the full Board.

The Nominating Committee (Lynn Conner, Kathy Kossick, and Dr. Jamey Nye) will be providing recommendations for the following positions:

- Chairperson
- Vice-Chairperson
- Secretary-Treasurer

RECOMMENDATION:

Review the recommendations of the Nominating Committee and take appropriate action.

ITEM III-C - ACTION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), TITLE I, YOUTH PROGRAM, FOR PROGRAM YEAR 2020-2021

BACKGROUND:

In 2019 SETA executed a four-year procurement to secure WIOA Program Operators to provide In-School Youth and Out-of-School Youth services. All subgrants were awarded for a twelve-month period beginning July 1, 2019 and ending on June 30, 2020. SETA/Sacramento Works has the option to extend any subgrant awarded for up to three additional terms.

The Sacramento WIOA youth funds are allocated in two categories: Individualized Services for In-School Youth and Individualized Services for Out-of-School Youth.

Individualized Services:

The Workforce Innovation and Opportunity Act identified specific program elements to be incorporated into the delivery of youth services.

1. Secondary School Completion Services
2. Alternative Secondary School Services
3. Paid or unpaid work experience that have academic and occupation education as a component of the work experience
4. Occupational Skills Training that lead to recognized post-secondary credentials that align with in-demand industry occupations
5. Education offered concurrently with and in the same context as workforce activities and training for a specific occupation
6. Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive and civic behaviors
7. Supportive Services
8. Adult Mentoring
9. Comprehensive Guidance and Counseling
10. Follow-up Services for not less than 12 months after program completion
11. Financial literacy education
12. Entrepreneurial skills training
13. Career awareness, career counseling and career exploration services about in-demand industry sectors/occupations
14. Activities that help youth prepare for and transition to post-secondary education and training.

The WIOA Youth Program requires that these elements be part of a comprehensive and community-focused program design providing an age continuum of services to the

target population. Program services will address the barriers of the targeted youth and prepare them to obtain employment in a high wage/high growth industry or in an occupation with future career advancement opportunity, enter an education or training program, attain a degree/certificate, achieve measureable skill gains or return to/remain in secondary/alternative secondary school.

Funding Recommendations

SETA is recommending the extension of subgrant awards for an additional year beginning July 1, 2020 and ending June 30, 2021. The funding recommendations are based on the following criteria:

Program Enrollment Numbers

Defined as the number of participants to be served in the program year including enrollment of target groups.

Placement in Employment or Education

Defined as employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.

Attainment of 20% WEX Expenditures for Paid or Unpaid Work Experience

Defined as employment opportunities such as work experiences during the summer and throughout the school year; pre-apprenticeship programs; internships and job shadowing; and on the job training.

FUNDING ALLOCATIONS

Funding recommendations are based on the funding levels for 2019-2020. All service providers are recommended for funding extension of the current funding level. Should the actual Youth funding allocation be reduced, then SETA will adjust service provider allocations proportionately. Additionally, the funding recommendation includes an allocation to support Youth Committee Initiatives to provide support for issues that may arise due to the COVID-19 pandemic and Work Experience funding to support the minimum wage increase in January of \$14.00 per hour.

Out-of-School Youth Funding	\$ 2,051,480
In-School Youth Funding	\$ 154,412
Youth Committee Initiatives	\$ 50,000
2021 WEX Wage Increase	<u>\$ 45,000</u>
Total WIOA Youth Funding Recommendations	<u>\$ 2,300,892</u>

ITEM III-C – ACTION (continued)
Page 3

See the attached funding recommendation chart for details.

The Sacramento Works Youth Committee reviewed and approved these funding recommendations at their May 1 meeting. Staff will be available to answer questions.

RECOMMENDATION:

Review and approve the staff funding extension recommendation for the WIOA Title I, Youth Program, PY 2020-2021. Approve with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance reviews and final WIOA funding allocation.

**WIOA OSY YOUTH FUNDING
PY 2020-2021**

Out of School Youth Provider	2019-2020 Funding	Cost Per Participant	# of Youth	2020-2021 Funding	Area/Location
Lao Family Community Development	\$112,242	\$6,034	19	\$112,242	North Sacramento, Foothill Farms, Del Paso Heights, Arden-Arcade, Oak Park, South Sacramento, Meadowview, Florin/Hillsdale, EGACE, SCUSD, Galt, Mark Sanders and Franklin AJCCs
Waking the Village	108,500	5,833	19	108,500	Foothill Farms, Rio Linda, Del Paso Heights, Arden-Arcade, North Sacramento, Oak Park, Florin, Meadowview/South Sacramento, Downtown/Franklin and Asian Resources AJCCs
Elk Grove Unified School District	257,446	5,536	47	257,446	South Sacramento, Elk Grove/Franklin and Galt AJCCs
Sacramento City USD	185,200	6,638	28	185,200	South Sacramento, Meadowview, Fruitridge, Florin, Florin-Perkins, North Sacramento, Rancho Cordova, Arden Arcade, Del Paso Heights/SCUSD AJCC
California Human Development	111,600	6,000	19	111,600	Galt/Franklin and Galt, AJCCs
Folsom Cordova Community Partnership	164,947	5,912	28	164,947	Rancho Cordova, Rosemont, Folsom/Folsom Cordova Community Partnership and Mather AJCCs
JUMA Ventures	110,321	5,931	19	110,321	Oak Park, Meadowview, Del Paso Heights, Mather Field/Hillsdale and Asian Resources AJCCs
International Rescue Committee	108,343	5,825	19	108,343	Arden-Arcade/Hillsdale AJCC
Goodwill Industries	146,039	7,852	19	146,039	Downtown, Midtown/ Mark Sanders AJCC
La Familia Counseling Center	181,981	7,827	23	181,981	Downtown, Midtown, South Sacramento/Franklin, and La Familia AJCCs
Crossroads Diversified, Inc.	133,847	7,196	19	133,847	Citrus Heights, Carmichael, Fair Oaks, Orangevale, Arden-Arcade, Foothill Farms, Antelope, Elverta, Rancho Cordova, Mather, Folsom/Crossroads AJCC
Asian Resources, Inc.	161,946	8,707	19	161,946	Downtown, Midtown, South Sacramento, Rancho Cordova, North Highlands, Arden-Arcade, South Natomas, Del Paso Heights/Asian Resources, Franklin and Mark Sanders AJCCs
North State Building Industry Foundation	136,954	7,363	19	136,954	Foothill Farms, North Highlands, Rancho Cordova, Arden Arcade, Meadowview, South Sacramento, Rosemont, Antelope/Hillsdale, Mather, Crossroads and Greater Sacramento Urban League AJCC
Greater Sacramento Urban League	132,116	7,103	19	132,116	Del Paso Heights, Oak Park/Greater Sacramento Urban League and Hillsdale AJCCs
	\$2,051,480	\$6,492	316	\$ 2,051,480	

**WIOA ISY YOUTH FUNDING
PY 2020-2021**

In School Youth Provider	2019-2020 Funding	Cost Per Participant	# of Youth	2020-2021 Funding	Area/Location
Sacramento Chinese Community Service Center	\$77,206	\$5,595	14	\$77,206	South Sacramento, Del Paso Heights, North Highlands, Foothill Farms, McClellan/Franklin and Hillsdale AJCCs
City of Sacramento Dept of Parks and Rec	77,206	5,576	14	77,206	South Natomas, North Sacramento, Del Paso Heights, Midtown, South Sacramento/SCUSD AJCC
	\$154,412	\$5,515	28	\$154,412	

ITEM III-D - ACTION

APPROVAL OF THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA),
SACRAMENTO WORKS, INC., RESOURCE ALLOCATION PLAN FOR 2020-2021

BACKGROUND:

The Resource Allocation Plan (RAP) establishes how funds, allocated to Sacramento County through the Workforce Innovation and Opportunity Act (WIOA), Adult and Dislocated Worker programs, will support services, activities and functions within the Sacramento Works America's Job Center System (SWAJC). Funds that are allocated provide activities and services that assist unemployed and underemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. On an annual basis, Sacramento Works, Inc. (SWI) reviews the RAP and approves the percentage of funds that will be allocated to each activity for the next fiscal year.

The allocation for Program Year (PY) 2020-2021 for the WIOA Adult and Dislocated Worker programs is unknown at this time. Based on state-wide funding allocations, local funding allocations are estimated to be in line with current year funding levels.

For 2020-21, staff is recommending maintaining the current RAP categories and percentages as follows:

61.4%	Career Services
24.8%	Training Services
6.7%	Job Center Support
5.6%	Administration
<u>1.5%</u>	<u>Board Initiatives</u>
100%	Total

The proposed RAP chart and definitions are attached for your review. Once final funding allocations are received, the RAP amounts will be adjusted accordingly.

RECOMMENDATION:

Review and approve the Resource Allocation Plan for 2020-21.

**Attachment 1
Recommended Resource Allocation Plan for FY 2020-2021**

Job Center Services Activities and Functions	Allocation % for Fiscal Year 2019-2020	Estimated Allocation % for Fiscal Year 2020-2021	WIOA Adult and Dislocated Worker Funding 2019-2020	Estimated WIOA Adult and Dislocated Worker Funding 2020-2021	Increase/Decrease from last year
Career Services: Costs associated with welcoming customers, outreach, intake, orientation, registration, eligibility determination, skill review, initial/vocational assessments, career planning and coaching, counseling, short-term pre-vocational services, workforce preparation activities, financial literacy, English language acquisition, other services referral/coordination, information workshops, labor market information, and technology resources. This activity also includes ongoing comprehensive casemanagement services and business services.	61.4%	61.4%	\$ 3,864,211	\$ 3,864,211	\$ -
Training Services: Costs associated with customers enrolled in training activities, including Scholarships/Individual Training Accounts for occupational skills training, On-the-Job Training, pre-apprenticeship and apprenticeship, customized training, incumbent worker training, entrepreneurial training, and ongoing comprehensive casemanagement services for customers enrolled in training services.	24.8%	24.8%	\$ 1,560,789	\$ 1,560,789	\$ -
Job Center Support: Program Monitoring and Quality Control, SacWorks support, Client tracking, reporting and follow-up.	6.7%	6.7%	\$ 421,665	\$ 421,665	\$ -
Administration: General Administration, HR, Payroll, Information Systems, Fiscal and Contracts.	5.6%	5.6%	\$ 352,436	\$ 352,436	\$ -
Board Initiatives: Sacramento Works, Inc., Board initiatives, including employer outreach, labor market research, participating in regional workforce plans and initiatives.	1.5%	1.5%	\$ 94,402	\$ 94,402	\$ -
Total	100.00%	100.00%	\$ 6,293,503	\$ 6,293,503	\$ -

ITEM III-E – ACTION/DISCUSSION

DISCUSSION ON THE ROLE OF THE SACRAMENTO WORKS BOARD

BACKGROUND

At the Sacramento Works Board meeting in January, 2019 the Board came to agreement on three goals for the Board to undertake. The Board subsequently developed and approved measures to address the first goal of reducing the number of hard to employ, underemployed, and unemployed individuals. At additional Board meetings, the Board discussed measures for the second goal of determining the educational ability of the currently employed to achieve wage gain. The efforts here included a better board understanding of what resources are currently available to upskill those that are underemployed.

Due to the COVID pandemic, the Executive Committee has met and is reaching out to board members for input on the impacts of the pandemic and how the Board should move forward.

The Executive Committee requested the following information be presented at the May 27 Board Meeting to generate discussion:

- A current status report of operations at the Sacramento Works Job Centers and the changes implemented due to COVID-19
- Reports included in the board packet on Worker Adjustment and Retraining Notifications
- Information on the economic impacts and projections for small business
- Information and projections on the labor market and unemployment insurance activity in Sacramento County
- Information on current and future projected funding

The discussion will include input from Board members from the following questions:

- ◆ What is your business doing during this time?
- ◆ What is your perspective/insight from the pandemic?
- ◆ How will this help inform the work of the Sacramento Works Board?
- ◆ How will the Board change with the work ahead?

ITEM IV- A - INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2019/2020

The following is an update of information as of May 15, 2020

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKER	REGION/ LOCATION	Contacted	COVID-19 Related
Dress Barn Various Locations	Retail	5/20/2019	Closure	32	Sacramento, CA	Yes	N
Education Credit Management Corp. 110370 Peter A. McCuen Blvd. Mather CA 95655	Financial	6/5/2019	Layoffs	185	Sacramento, CA	Yes	N
Just Energy 8795 Folsom Blvd., Ste. 100 Sacramento, CA 95826	Energy	6/12/2019	Layoffs	27	Sacramento, CA	Yes	N
Varner & Brandt 3612 Madison Ave. North Highlands, CA 95660	Legal Services	7/10/2019	Layoffs	30	Sacramento, CA	Yes	N
RePlanet LLC Sacramento, CA	Energy	8/3/2019	Closure	32	Sacramento, CA	Yes	Y
Food Service Holdings, LLC dba English Manufacturing 11292 Sunrise Park Rancho Cordova 95670	Manufacturing	8/15/2019	Layoffs	16	Sacramento, CA	Yes	N
Liqui-Box Corporation 5000 Warehouse Way, Sacramento, CA 95826	Manufacturing	9/9/2019	Closure	30	Sacramento, CA	Yes	N
Nestle USA, Inc. 860 National Drive, Ste. 100 Sacramento, CA 95834	Manufacturing	9/9/2019	Closure	54	Sacramento, CA	Yes	N
Volunteers of America 10626 Schirra Ave., Mather, CA 95655	Services	9/13/2019	Layoffs	5	Sacramento, CA	Yes	N
Inter-Con Security Systems 9940 Business Park Drive, Ste 165 Sacramento, CA 95827	Services	9/26/2019	Layoffs	492	Sacramento, CA	Yes	N
Walmart #6530 4420 Florin Road, Sacramento, CA 95823	Retail	10/2/2019	Closure	108	Sacramento, CA	Yes	N
Silgan Containers 6200 Franklin Blvd., Ste. 100 Sacramento, CA 95824	Manufacturing	10/2/2019	Layoffs	48	Sacramento, CA	Yes	N
Raley's Various Locations Sacramento, CA 95824	Retail	10/30/2019	Layoffs	20	Sacramento, CA	Yes	N
Kaiser 6600 Bruceville Road, Sacramento, CA 95823	Healthcare	10/31/2019	Layoffs	4	Sacramento, CA	Yes	N
Aerojet Aerojet Road, Rancho Cordova, CA 95670	Aviation	11/14/2019	Layoffs	10	Sacramento, CA	Yes	N

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TitleMax of California, Inc. Sacramento, CA	Finance	11/18/2019	Closure	7	Sacramento, CA	Yes	Y
Dick's Sporting Goods 8217 Laguna Blvd., Elk Grove, CA 95758	Retail	12/20/2019	Closure	46	Sacramento, CA	Yes	N
CostPlus World Market 9680 Bruceville Road, Sacramento, CA 95757	Retail	1/4/2020	Closure	22	Sacramento, CA	Yes	N
Pier 1 Imports 9680 Sunrise Blvd. Citrus Heights, CA 95610	Retail	1/6/2020	Closure	17	Sacramento, CA	Yes	N
Raley's Pharmacies/Food Source Sacramento, CA	Retail	1/7/2020	Closure	20	Sacramento, CA	Yes	Y
Food Source 6366 Mack Road Sacramento, CA 95823	Retail	1/10/2020	Closure	100	Sacramento, CA	Yes	N
FedEx Ground 8371 Rovana Cir. Sacramento, CA 95828	Transportation	1/27/2020	Permanent	453	Sacramento, CA	Yes	Y
XOJET Aviation LLC 5022 Baily Loop McClellan, CA 95652	Transportation	2/27/2020	Closure	58	Sacramento, CA	Yes	N
Saccani Distributing Company 2600 5th Street Sacramento, CA 95818	General Warehousing	3/9/2020	Closure	130	Sacramento, CA	Yes	N
Sacramento Holiday Inn 300 J St. Sacramento, CA 95814	Hospitality	3/12/2020	Temporary	65	Sacramento, CA	Pending	Y
Transform SR LLC 1601 Arden Way Sacramento, CA 95815	Retail	3/14/2020	Temporary	72	Sacramento, CA	Pending	Y
Knighted Ventures, LLC Sacramento, CA	Gambling	3/15/2020	Temporary	145	Sacramento, CA	Pending	Y
Punch Bowl 500 J Street Sacramento, CA 95814	Restaurants	3/16/2020	Closure	115	Sacramento, CA	Yes	Y
Darden Restaurants, Inc. Olive Garden Sacramento, CA	Restaurants	3/16/2020	Temporary	724	Sacramento, CA	Pending	Y
Palladio Luxe Cinema 400 Palladio Parkway Folsom, CA 95630	Entertainment	3/16/2020	Temporary	58	Sacramento, CA	Pending	Y

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Aramark Sacramento, CA	Uniform Services	3/16/2020	Temporary	90	Sacramento, CA	Pending	Y
Regal Cinemas Sacramento, CA	Entertainment	3/16/2020	Temporary	156	Sacramento, CA	Pending	N
Dos Coyotes Border Café 8519 Bond Road Elk Grove, CA 95624	Restaurant	3/17/2020	Temporary	19	Sacramento, CA	Pending	Y
Avis Budget Car Rental Services, Inc. 6520 McNair Circle Sacramento, CA 95837	Retail	3/17/2020	Temporary	113	Sacramento, CA	Pending	Y
DeLuca Associates Inc. at Cinemark dba Century Arden Sacramento, CA	Entertainment	3/17/2020	Temporary	31	Sacramento, CA	Pending	N
Cheesecake Factory 1771 Arden Way Sacramento, CA 95815	Restaurants	3/18/2020	Temporary	208	Sacramento, CA	Pending	Y
European Wax Center 4640 Natomas Blvd. #110 Sacramento, CA 95835	Personal Care	3/18/2020	Temporary	21	Sacramento, CA	Yes	Y
Paradies Shops, LLC 6900 Airport Blvd. Sacramento, CA 95837	Retail	3/18/2020	Temporary	37	Sacramento, CA	Yes	Y
VIP Repairs, Inc. 3121 Arden Way Sacramento, CA 95825	Equipment Repair	3/18/2020	Temporary	3	Sacramento, CA	Pending	Y
Hornblower Yachts, LLC 1206 Front Street Sacramento, CA 95814	Tourism	3/18/2020	Temporary	16	Sacramento, CA	Pending	Y
Eugene N. Gordon Inc. dba La-Z-Boy Furniture Galleries Sacramento, CA	Retail	3/18/2020	Temporary	30	Sacramento, CA	Pending	N
Marriot Rancho Cordova 11211 Point East Drive Rancho Cordova, CA 95742	Hospitality	3/19/2020	Temporary	100	Rancho Cordova, CA	Pending	Y
Hyatt Regency Hotel 1209 L Street Sacramento, CA 95814	Hospitality	3/19/2020	Temporary	344	Sacramento, CA	Yes	Y
Public House Downtown, LLC 1132 16th St. Sacramento, CA 95814	Restaurants	3/19/2020	Temporary	88	Sacramento, CA	Pending	Y
Scholastic Book Fairs 875 National Dr. Ste. 101 Sacramento, CA 95834	Retail	3/19/2020	Temporary	25	Sacramento, CA	Pending	Y

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Tres Hermanos Y Amigo 1, LLC 3535 Fair Oaks Blvd, Suite A A23 Sacramento, CA 95864	Restaurants	3/19/2020	Temporary	56	Sacramento, CA	Pending	Y
Tres Hermanos Y Amigo 2, LLC 1800 15th St. Sacramento, CA 95811	Restaurants	3/19/2020	Temporary	72	Sacramento, CA	Pending	Y
Tres Hermanos Y Amigo 3, LLC 450 Palladio Pkwy. Folsom, CA 95630	Restaurants	3/19/2020	Temporary	70	Sacramento, CA	Pending	Y
Wok in the Park, LLC, 1116 15th St. Sacramento, CA 95814	Restaurants	3/19/2020	Temporary	197	Sacramento, CA	Pending	Y
3 Suns, LLC (The Mix Downtown) 1525 L Street Sacramento, CA 95814	Restaurant	3/19/2020	Temporary	94	Sacramento, CA	Pending	Y
HMS Host 6850 Airport Blvd Ste 28 Sacramento, CA 95837	Hospitality	3/20/2020	Temporary	90	Sacramento, CA	Pending	Y
KHRG Sacramento, LLC dba Sawyer Hotel 500 J St. Sacramento, Ca 95814	Hospitality	3/20/2020	Temporary	150	Sacramento, CA	Pending	Y
Sacramento Laundry Company Sacramento, CA	Laundry Services	3/20/2020	Temporary	240	Sacramento, CA	Pending	Y
Xperience Restaurant Group (Chevys) 1369 Garden Highway Sacramento, CA 95833	Restaurant	3/20/2020	Temporary	84	Sacramento, CA	Pending	Y
Xperience Restaurant Group (Chevys) 7401 Laguna Blvd., #100 Elk Grove, CA 95758	Restaurant	3/20/2020	Temporary	53	Elk Grove, CA	Pending	Y
Sheraton Grand Sacramento Hotel 1230 J Street Sacramento, CA 95814	Hospitality	3/21/2020	Temporary	185	Sacramento, CA	Pending	Y
Darlotis Group Restaurants, Inc. dba Old Spaghetti Restaurant, Inc. Sacramento, CA	Restaurants	3/23/2020	Temporary	320	Sacramento, CA	Yes	Y
Holiday Inn Sacramento 300 J Street Sacramento, CA 95815	Hospitality	3/23/2020	Temporary	63	Sacramento, CA	Yes	y
Rogers Jewelry 8521 Bond Road Elk Grove, CA 95624	Retail	3/23/2020	Temporary	8	Elk Grove, CA	Pending	Y

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Textron Aviation 5850 Citation Way Sacramento, CA 95827	Aviation	3/23/2020	Temporary	101	Sacramento, CA	Pending	Y
Islands Restaurants 2455 Iron Point Road Folsom , CA 95630	Restaurants	3/23/2020	Temporary	47	Folsom, CA	Pending	Y
Arden Hills Country Club, Inc. 1220 Arden Hills Land Sacramento, CA 95825	Health/Fitness	3/23/2020	Temporary	158	Sacramento, CA	Pending	Y
Crescent Resorts & Hotel, LLC dba Residence Inn 112115th St. Sacramento, CA 95814	Hospitality	3/23/2020	Temporary	40	Sacramento, CA	Pending	Y
Future Ford of SACRAMENTO 4625 Madison Ave. Sacramento, CA 95841	Retail	3/23/2020	Temporary	74	Sacramento, CA	Pending	Y
Iron Mechanical, Inc. 721 North B St. Sacramento, CA 95811	Construction	3/23/2020	Permanent	6	Sacramento, CA	Pending	Y
Adesa, Inc. dba Adesa Brasher's 233 Blacktop Rd. Rio Linda, CA 95673	Retail	3/23/2020	Temporary	352	Sacramento, CA	Pending	Y
Western Dental Sacramento, CA	Dental	3/23/2020	Temporary	250	Sacramento, CA	Pending	Y
Supercuts 1589 W. El Camino Sacramento, CA 95833	Personal Care	3/24/2020	Temporary	11	Sacramento, CA	Pending	Y
Alsco, Inc. 3391 Lanatt St Sacramento, CA 95819	Textile Rental	3/24/2020	Temporary	47	Sacramento, CA	Pending	Y
Sports Clip 3610 North Freeway Blvd #130 Sacramento, CA 95834	Personal Care	3/25/2020	Temporary	6	Sacramento, CA	Pending	Y
Sports Clip 5620 Birdcage Street #220 Citrus Heights, CA 95610	Personal Care	3/25/2020	Temporary	6	Sacramento, CA	Pending	Y
Sports Clip 5351 Sunrise Blvd Fair Oak, CA 95628	Personal Care	3/25/2020	Temporary	6	Sacramento, CA	Pending	Y
Sports Clip 4005 Manzanita Ave. #58 Carmichael, CA 95608	Personal Care	3/25/2020	Temporary	10	Sacramento, CA	Pending	Y

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Sports Clip 2779 East Bidwell St #200 Fair Oak, CA 95628	Personal Care	3/25/2020	Temporary	8	Fair Oaks, CA	Pending	Y
California Family Fitness 8569 Bond Road Elk Grove, CA 95624	Health/Fitness	3/25/2020	Temporary	105	Elk Grove, CA	Yes	Y
California Family Fitness 3443 Laguna Blvd. Elk Grove, CA 95758	Health/Fitness	3/25/2020	Temporary	77	Elk Grove, CA	Yes	Y
California Family Fitness 700 Oak Avenue Parkway Folsom, CA 95630	Health/Fitness	3/25/2020	Temporary	95	Elk Grove, CA	Yes	Y
California Family Fitness 3880 Innovator Drive Sacramento, CA 95824	Health/Fitness	3/25/2020	Temporary	94	Sacramento, CA	Yes	Y
California Family Fitness 8680 Greenback Lane Orangevale CA 95662	Health/Fitness	3/25/2020	Temporary	82	Sacramento, CA	Yes	Y
California Pizza Kitchen 1735 Arden Way Suite 220 Sacramento, CA 95825	Restaurants	3/26/2020	Temporary	49	Sacramento, CA	Yes	Y
The Container Store 2030 Arden Way Suite 220 Sacramento, CA 95825	Retail	3/26/2020	Temporary	34	Sacramento, CA	Yes	Y
Cinemark All Theatres in Sacramento County Sacramento, CA	Entertainment	3/26/2020	Permanent	357	Sacramento, CA	Yes	Y
BJ's Restaurants, Inc. Sacramento County, CA	Restaurants	3/27/2020	Temporary	353	Sacramento, CA	Pending	Y
Domus Construction & Design, Inc. 8864 Fruitridge Rd. Sacramento, CA 95828	Construction	3/27/2020	Permanent	61	Sacramento, CA	Yes	Y
The Original Mel's Diners 3000 J Street Sacramento, CA 95816	Restaurants	3/27/2020	Temporary	35	Sacramento, CA	Yes	Y
Residence Inn Sacramento Downtown 1121 15th Street Sacramento, CA 95814	Hospitality	3/27/2020	Temporary	40	Sacramento, CA	Pending	Y
LIFETIME 110 Serpa Way Folsom, CA 95630	Health/Fitness	3/27/2020	Temporary	283	Folsom, CA	Pending	Y
The Niello Company All Dealer in Sacramento County Sacramento, CA	Retail	3/27/2020	Temporary	71	Sacramento, CA	Pending	Y

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Rogers Jewelry 925 East Bidwell Folsom, CA 95624	Retail	3/27/2020	Temporary	10	Folsom, CA	Pending	Y
Café Rios 1600 Ethan Way #80 Sacramento, CA 95825	Restaurant	3/27/2020	Temporary	45	Sacramento, CA	Pending	Y
F21 OpCo, LLC dba Forever 21 Sacramento, CA	Retail	3/27/2020	Temporary	111	Sacramento, CA	Pending	Y
Citizen Hotel 926 J Street Sacramento, CA 95814	Hospitality	3/30/2020	Temporary	123	Sacramento, CA	Pending	Y
Folsom Lake Honda 12505 Auto Mall Parkway Rancho Cordova, CA 95814	Retail	3/30/2020	Temporary	93	Rancho Cordova, CA	Pending	Y
Wash Laundry System Inc. 8130-40 37th Ave Sacramento, CA 95824	Personal Care	3/30/2020	Temporary	2	Sacramento, CA	Pending	Y
Macy's 414 K Street Sacramento, CA 95814	Retail	3/30/2020	Temporary	230	Sacramento, CA	Pending	Y
Macy's 6000 Sunrise Blvd Citrus Height, CA 95610	Retail	3/30/2020	Temporary	111	Citrus Heights, CA	Pending	Y
Macy's 1701 Arden Way Sacramento, CA 95815	Retail	3/30/2020	Temporary	257	Sacramento, CA	Pending	Y
Ruth's Chris Steak House 501 Pavilions Ln. Sacramento, CA 95825	Restaurants	3/30/2020	Temporary	61	Sacramento, CA	Pending	Y
Selland Family Restaurants Sacramento, CA	Restaurants	3/30/2020	Temporary	291	Sacramento, CA	Pending	Y
WASH Laundry Systems, Inc. 8130-40 37th Ave. Sacramento, CA 95824	Laundry Services	3/30/2020	Temporary	2	Sacramento, CA	Pending	Y
Guitar Center 2120 Alta Arden Expr. Sacramento, CA 95825	Retail	3/30/2020	Temporary	42	Sacramento, CA	Pending	Y
HearingLife Hearing Aid Center 11723 Fair Oaks Blvd Fair Oaks, CA 95628	Medical	3/30/2020	Temporary	2	Sacramento, CA	Pending	Y
Am Tote International 1600 Exposition Blvd Sacramento, CA 95815	Entertainment	3/31/2020	Temporary	2	Sacramento, CA	Pending	Y

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Block Tops, Inc. 8382 Rovana Circle Sacramento, CA 95828	Construction	3/31/2020	Temporary	18	Sacramento, CA	Pending	Y
BUCA, Inc. 1249 Howe Ave. Sacramento, CA 95825	Restaurants	3/31/2020	Temporary	83	Sacramento, CA	Pending	Y
Burlington Coat Factory of Texas, Inc. Sacramento, CA	Retail	3/31/2020	Temporary	242	Sacramento, CA	Pending	Y
Dentemploy, Inc. 3433 Arden Way Sacramento, CA 95825	Dental	3/31/2020	Temporary	30	Sacramento, CA	Pending	Y
Cracker Barrel Old Country Store #754 1000 Howe Ave. Sacramento, CA 9582	Restaurant	3/31/2020	Temporary	109	Sacramento, CA	Pending	Y
Crunch, LLC Sacramento, CA	Health/Fitness	4/1/2020	Temporary	153	Sacramento, CA	Pending	Y
Huhtamaki 8450 Gerber Road Sacramento, CA 95828	Manufacturing	4/1/2020	Temporary	84	Sacramento, CA	Pending	Y
Shamrock Foods Company 856 National Dr. Sacramento, CA 95834	Wholesale Food	4/1/2020	Temporary	14	Sacramento, CA	Pending	Y
Falck Northern California Corp. 4604 Roseville Rd. #105 North Highland, CA 95660	Ambulance Service	4/2/2020	Closure	83	Sacramento, CA	Yes	N
IHOP Pancakes, Inc. Sacramento, CA	Restaurant	4/2/2020	Temporary	327	Sacramento, CA	Pending	N
JC Penney Corporation, Inc. Sacramento, CA	Retail	4/2/2020	Temporary	285	Sacramento, CA	Pending	Y
SkySlope, Inc. 825 K St., 2nd Floor Sacramento, CA 95814	Financial Tracking Real Estate brokerage	4/2/2020	Permanent	44	Sacramento, CA	Yes	Y
Parkwest Casino Lotus 6010 Stockton Blvd. Sacramento, CA 95824	Gambling	4/2/2020	Temporary	167	Sacramento, CA	Pending	Y
Systems Paving, Inc. Sacramento, CA	Construction	4/3/2020	Temporary	12	Sacramento, CA	Pending	Y
Outback Steakhouse 7221 Laguna Blvd. Elk Grove, CA 95758	Restaurant	4/3/2020	Temporary	43	Elk Grove, CA	Pending	Y
Outback Steakhouse 1340 Howe Ave. Sacramento, CA 95825	Restaurant	4/3/2020	Temporary	51	Sacramento, CA	Pending	Y

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Outback Steakhouse 2100 Golden Centre Lane Gold River , 95670	Restaurant	4/3/2020	Temporary	62	Gold River, CA	Pending	Y
Kohls Sacramento, CA	Retail	4/3/2020	Temporary	551	Sacramento, CA	Pending	N
Club Demonstration Services, Inc. Sacramento, CA	Marketing	4/4/2020	Temporary	139	Sacramento, CA	Pending	Y
Bed Bath & Beyond 2385 Iron Point Road Folsom, CA 95630	Retail	4/4/2020	Temporary	32	Folsom, CA	Pending	Y
H&M East Bidwell Street and Iron Point Rd. Folsom, CA 95630	Retail	4/5/2020	Temporary	26	Sacramento, CA	Pending	Y
IGT 1337 N. Market Blvd. Ste. 400 Sacramento, CA 95834	Gaming	4/5/2020	Temporary	53	Sacramento, CA	Pending	Y
Kohl's Department Stores, Inc. Sacramento, CA	Retail	4/5/2020	Temporary	482	Sacramento, CA	Pending	Y
Lbrands Sacramento, CA	Retail	4/5/2020	Temporary	73	Sacramento, CA	Pending	Y
Ross Stores, Inc. Sacramento, CA	Retail	4/5/2020	Temporary	420	Sacramento, CA	Pending	Y
LazyDOG 300 Palladio Pkwy Folsom, CA 95630	Restaurant	4/6/2020	Temporary	125	Folsom, CA	Pending	Y
One Workplace L. Ferrari, LLC 1780 N. Market Blvd. Sacramento, CA 95833	Interior Design	4/6/2020	Temporary	17	Sacramento, CA	Pending	Y
Folsom Premium Outlets PVH Corp Folsom, CA	Retail	4/6/2020	Temporary	49	Sacramento, CA	Pending	N
Newfront Insurance 2750 Gateway Oaks Drive, Suite 340 Sacramento, CA	Financial	4/7/2020	Permanent	94	Sacramento, CA	Pending	Y
Anning-Johnson Company 22969 Kidder St. Hayward, CA 94545	Construction	4/8/2020	Temporary	4	Sacramento, CA	Pending	Y
CarMax Sacramento South 8185 E. Stockton Blvd. Sacramento, CA 95828	Retail	4/8/2020	Temporary	229	Sacramento, CA	Pending	Y
Clarks America, Inc. 13000 Folsom Blvd, Suite 406 Folsom, CA 95630	Retail	4/8/2020	Temporary	7	Sacramento, CA	Pending	Y

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ClubCorp Teal Bend Golf Club, Inc. 7200 Garden Hwy. Sacramento, CA 95837	Health/Fitness	4/9/2020	Temporary	51	Sacramento, CA	Pending	Y
Select Comfort Retail Corp. dba Sleep Number Sacramento, CA	Retail	4/9/2020	Temporary	16	Sacramento, CA	Pending	Y
Empire Ranch Golf Club 1620 E. Natoma Street Folsom, CA 95630	Services	4/9/2020	Permanent	69	Folsom, CA	Pending	Y
Sleep Number Sacramento, CA	Retail	4/9/2020	Temporary	13	Sacramento, CA	Pending	Y
VSP Global Rancho Cordova, CA 95670	Vision Care	4/10/2020	Temporary	315	Sacramento, CA	Pending	Y
Abercrombie & Fitch 1689 Arden Way, Ste. 1214 Sacramento, CA 95815	Retail	4/10/2020	Temporary	45	Sacramento, CA	Pending	Y
Abercrombie Kids 1689 Arden Way, Ste. 2086 Sacramento, CA 95815	Retail	4/10/2020	Temporary	45	Sacramento, CA	Pending	Y
Hollister Co. 1689 Arden Way, Ste. 2076 Sacramento, CA 95815	Retail	4/10/2020	Temporary	45	Sacramento, CA	Pending	Y
TJX The TJX Companies Inc. Sacramento, CA	Retail	4/12/2020	Temporary	695	Sacramento, CA	Pending	N
Universal Maintenance 350 Piercy Road, San Jose, CA 95138	Maintenance	4/13/2020	Temporary	74	Sacramento, CA	Pending	Y
CEP America-California Sacramento, CA	Medical	4/13/2020	Temporary	62	Sacramento, CA	Pending	Y
Learning Solutions, Inc. 3031 C St. Sacramento, CA 95816	Education	4/13/2020	Temporary	81	Sacramento, CA	Pending	N
Folsom Lake Toyota 12747 Folsom Blvd. Folsom, CA 95630	Retail	4/14/2020	Temporary	110	Sacramento, CA	Pending	Y
San Joaquin Valley College, Inc. Sacramento, CA	Education	4/14/2020	Temporary	22	Sacramento, CA	Pending	Y
All Recreational Equipment, Inc. 1790 Expo Pkwy. Sacramento, CA 95815	Retail	4/15/2020	Temporary	84	Sacramento, CA	Pending	Y
Dick's Sporting Goods 1003 E. Bidwell Street Folsom, CA 95630	Retail	4/15/2020	Temporary	32	Folsom, CA	Pending	Y

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Dick's Sporting Goods 8214 Delta Shores Circle S Sacramento, CA 95832	Retail	4/15/2020	Temporary	41	Sacramento, CA	Pending	Y
Torrid Sacramento, 95815	Retail	4/15/2020	Temporary	35	Sacramento, CA	Yes	Y
Inspire Communities 11335 Gold Express Drive, Ste., 100 Gold River, CA 95670	Housing Community	4/17/2020	Temporary	5	Gold River, CA	Pending	Y
Best Buy Sacramento County, CA	Retail	4/19/2020	Temporary	245	Folsom, CA	Pending	Y
Finish Line (Sacto. Downtown Plaza) 414 K Street Sacramento, CA 95814	Retail	4/20/2020	Temporary	7	Sacramento, CA	Pending	Y
Finish Line (Arden Fair Mall) 1701 Arden Way Sacramento, CA 95815	Retail	4/20/2020	Temporary	7	Sacramento, CA	Pending	Y
Finish Line (Sunrise Mall) 6000 Sunrise Blvd. Citrus Heights, CA 95610	Retail	4/20/2020	Temporary	8	Sacramento, CA	Pending	Y
Punch Line 2100 Arden Way, Suite 225 Sacramento, CA 95825	Entertainment	4/20/2020	Temporary	28	Sacramento, CA	Pending	Y
Ace of Spades 1417 R Street Sacramento, CA 95811	Restaurant	4/20/2020	Temporary	94	Sacramento, CA	Pending	Y
Allied Aviation Fueling Company, Inc. 7330 Earhart Drive Sacramento, CA 95837	Aviation	4/20/2020	Potentially Permanent	9	Sacramento, CA	Pending	Y
Action Urgent Care 10635 Folsom Blvd. Rancho Cordova, CA 95670	Healthcare	4/20/2020	Permanent	5	Sacramento, CA	Pending	Y
Triwest Healthcare Alliance 2995 Prospect Park Drive, Suite 200 Rancho Cordova, CA 95670	Healthcare	4/20/2020	Temporary	193	Rancho Cordova, CA	Pending	Y
Triwest Healthcare Alliance 2995 Prospect Park Drive, Suite 200 Rancho Cordova, CA 95670	Healthcare	4/20/2020	Permanent	9	Rancho Cordova, CA	Pending	Y
Triwest Healthcare Alliance Sacramento, CA	Healthcare	4/20/2020	Temporary	56	Sacramento, CA	Pending	Y
Ricoh USA, LLC Sacramento, CA	Digital Business Services	4/20/2020	Temporary	23	Sacramento, CA	Pending	Y
Champs Sport Store (Arden Fair Mall) 1689 Arden Way Sacramento, CA 95815	Retail	4/26/2020	Temporary	47	Sacramento, CA	Pending	Y

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Enterprise Holdings Sacramento, CA	Retail	4/30/2020	Temporary	85	Sacramento, CA	Pending	N
Veolia North America 8310 Umbria Avenue Sacramento, CA 95828	Energy	5/4/2020	Temporary	4	Sacramento, CA	Pending	Y
Baby List, Inc. 1015 N. Market Blvd. Sacramento, CA 95834	Retail	5/13/2020	Temporary	32	Sacramento, CA	Pending	N
Axcess Financial 5365 Elkhorn Blvd. Sacramento, CA 95842	Financial	6/20/2020	Permanent	1	Sacramento, CA	Pending	N
Axcess Financial 7887 Lichen Drive Citrus Heights, CA 95621	Financial	6/20/2020	Permanent	2	Citrus Heights, CA	Pending	N
Axcess Financial 5635 Freeport Blvd., Suite 8 Sacramento, CA 95822	Financial	6/20/2020	Permanent	2	Sacramento, CA	Pending	N
Axcess Financial 6099 Watt Ave., Suite 1 North Highlands, CA 95660	Financial	6/20/2020	Permanent	2	North Highlands, CA	Pending	N
Axcess Financial 7850 Stockton Blvd., Suite 180 Sacramento, CA 95823	Financial	6/20/2020	Permanent	2	Sacramento, CA	Pending	N
Axcess Financial 3557 Bradshaw Road, Suite 2C Sacramento, CA 95827	Financial	6/20/2020	Permanent	2	Sacramento, CA	Pending	N
Action Urgent Care 1814 19th Street Sacramento, CA 95811	Healthcare	4/20/220	Permanent	5	Sacramento, CA	Pending	Y
Voxpro 255 Parkshore Drive Folsom, CA 95630	Real Estate	5/1/20 & 5/8/20	Permanent	200	Folsom, CA	Pending	Y
Southern Glazer's Wine and Spirits 1301 North Market Blvd. Sacramento, CA 95834	Beverage	5/1/20-5/4/20	Temporary	29	Sacramento, CA	Pending	Y
Coach USA 7701 Wilbur Way Sacramento, CA 95828	Transportation	Various Dates	Some Temporary & Permanent	59	Sacramento, CA	Pending	Y
TOTAL				17,432			

ITEM IV- B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
California Arts Council	9	Race and Equity Manager	1
Cintas Corporation	9	Maintenance Technician I	1
City of Elk Grove	9	Animal Care Assistant	1
	9	Animal Services Officer	1
	9	Community Center Attendant	1
	9	Community Service Officer	1
	9	Drainage and Collection System Supervisor	1
	3	Engineering Technician I	1
	3	Engineering Technician II	1
	9	GIS Analyst	1
	9	Human Resources Specialist	1
	7	Information Technology Analyst	1
	1	Meter Readers, Utilities	1
	9	New Street Maintenance Supervisor	1
	9	Operations Supervisor	1
	9	Police Officer	1
	3	Senior Engineering Technician	1
	9	Utilities Locator	1
	9	Senior Recreation Aide (Multiple	3
	9	311 Customer Service Agent	1
	9	311 Customer Service Specialist	1
	9	Account Clerk II	1
	9	Administrative Analyst	2
	9	Administrative Technician	1
	9	Animal Control Officer I	1
	9	Animal Control Officer II	1
	7	Applications Developer	1
	9	Aquatics Recreation Coordinator	1
	9	Aquatics Specialist	2
	9	Arborist/Urban Forester	1
	9	Assistant Camp Caretaker	2
	5	Assistant Camp Chef	2
3	Assistant Civil Engineer	1	
9	Assistant Pool Manager	2	
3	Associate Architect	1	
3	Associate Civil Engineer	1	

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	3	Associate Electrical Engineer	1
	3	Building Inspector I	1
	3	Building Inspector III	1
	9	Building Monitor	2
	9	Camp Aide	4
	9	Camp Caretaker	2
	9	Camp Chef	2
	9	Camp Host	2
	9	Camp Program Director	2
	9	Camp Recreation Leader	2
	9	Cannabis Manager	1
	9	Cashier - Aquatics	2
	9	City Traffic Engineer	1
	3	Construction Inspector III	1
	9	Crew Leader, Landscape and Learning	2
	9	Custodian II	1
	9	Deputy City Clerk	1
	9	Deputy Police Chief	1
	3	Development Project Manager	1
	9	Development Services Technician I	1
	3	Director of Community Development	1
	9	Director of Public Works	1
	9	Dispatcher II	1
	9	Dispatcher Recruit	1
	9	Dispatcher Recruit	1
	3	Electrician (limited term)	1
	2	Environmental Health and Safety Manager	1
	9	Equal Employment Specialist	1
	9	Equipment Mechanic I	2
	3	Equipment Mechanic III	1
	9	Equipment Service Worker	1
	9	Events Services Supervisor	1
	9	Financial Services Supervisor	1
9	Fire Prevention Officer Trainee	1	
9	Fire Service Worker	1	
9	Fleet Service Coordinator	1	
9	Graphics Assistant	1	
3	HVAC Systems Mechanic	1	

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	3	Integrated Waste Supervisor	1
	9	Irrigation Technician	1
	9	Junior Development Project Manager	1
	9	Junior Planner	1
	9	Labor Relations Officer	1
	9	Legal Secretary	2
	9	Lifeguard	2
	9	Maintenance Worker	1
	9	Marina Aide	1
	7	Media and Communications Specialist	3
	6	Nurse-Adaptive Recreation	1
	9	Office of Violence Prevention Manager	1
	9	Operations General Supervisor	1
	9	Park Maintenance Manager	1
	9	Park Maintenance Superintendent	1
	9	Park Maintenance Worker III	1
	9	Parking Meter Repair Worker	1
	9	Permit Services Manager	1
	9	Personnel Analyst	1
	9	Police Officer	2
	9	Police Recruit	2
	9	Pool Manager	2
	9	Principal Accountant	1
	9	Program Analyst	7
	9	Program Developer	1
	9	Program Leader	4
	9	Program Manager	2
	9	Program Specialist	6
	9	Program Specialist-Film Office	1
	2	Program Specialist-Water Quality	1
	9	Program Supervisor	1
	9	Public Service Aide	3
	9	Recreation Aide	7
9	Recreation General Supervisor	1	
9	Recreation Leader	2	
9	Recreation Superintendent	1	
9	Registered Veterinary Technician	1	
9	Senior Accountant Auditor	1	
9	Senior Camp Aquatics Leader	1	

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	7	Senior Applications Developer	2
	9	Senior Debt Analyst	1
	9	Senior Deputy City Attorney	1
	9	Senior Deputy City Clerk	1
	3	Senior Electrical Engineer	2
	3	Senior Engineer	5
	3	Senior HVAC Systems Mechanic	1
	9	Senior Lifeguard	2
	9	Senior Personnel Analyst	1
	9	Senior Personnel Transactions	1
	9	Senior Police Records Supervisor	1
	9	Senior Recreation Aide	5
	9	Senior Staff Assistant	1
	7	Senior Systems Engineer	1
	9	Staff Aide	1
	9	Stores Administrator	1
	9	Stores Clerk II	1
	3	Street Construction Laborer	1
	3	Street Construction Laborer Trainee	1
	9	Student Trainee	3
	3	Supervising Construction Inspector	1
	3	Supervising Engineer-Wastewater	1
	2	Supervising Plant Operator-Water	1
	7	Telecommunications Systems Analyst II	1
	9	Traffic Worker I	1
	9	Traffic Worker II	1
	9	Tree Maintenance Supervisor	1
	9	Tree Maintenance Worker	1
	9	Tree Pruner II	1
	9	Utility Worker	5
9	Utility Worker Park Operations	3	
9	Workers' Compensation Claims	1	
County of Sacramento	9	Airfield Operations Specialists	2
Easter Seals Superior CA	4	Child Development Specialist	1
EBL, Inc.	9	Janitor	1
Exact Staff	9	Assembler	10
	9	Forklift Operator	10
	9	Inventory Control Clerk	50

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Exact Staff	9	Machine Operator	10
	9	Production Worker	1
	1	Assembler	1
Faneuil Inc.	9	Customer Service Representative (CSR)	600
Health Advocates	9	Coordinator / Sacramento	1
Herrfeldt Business Ventures, INC	6	Care Partner	5
Jbeily Family Market	9	Manager	3
	9	Retail Sales Clerk	34
Los Rios Community College District	4	Anatomy and Physiology Assistant	1
	9	Account Clerk I	1
	9	Account Clerk II	1
	9	Account Clerk III	1
	9	Accountant	2
	4	Accounting Assistant Professor	1
	4	Administration of Justice Assistant	1
	9	Administrative Assistant I	6
	9	Administrative Assistant II	3
	9	Administrative Assistant III	1
	9	Administrative Services Analyst	1
	4	Admissions/Records Clerk III	2
	4	Admissions/Records Evaluator I	4
	4	Admissions/ Records Evaluator II	1
	6	Allied Health Assistant Professor	1
	4	Alternate Media Design Specialist	1
	4	Apprenticeship Faculty Coordinator	1
	4	Assistant Financial Aid Officer	1
	4	Assistant Technical Director-Harris Center	1
	4	Associate Dean of Science, Math, and Engineering	1
	4	Associate Vice President of Instruction for	1
	4	Biological Sciences Adjunct Assistant Professor	1
	4	Biology Assistant Professor	1
	3	Building Inspection Technology Assistant	1
	4	Chemistry Assistant Professor	1
	4	Child Development Center Supervisor	1
	9	Clerk II	1
9	Clerk III	5	
4	Communication Studies Assistant	2	

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
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Los Rios Community College District	4	Computer Information Science Assistant	1
	9	Confidential Human Resources Specialist I	1
	4	Control Center Technician	1
	4	Cosmetology Assistant Professor	1
	4	Counselor	3
	4	Dean Of Instruction	2
	4	Dean of McClellan/ Sacramento Regional	1
	4	Dean of Planning, Research, and Institutional Effectiveness	1
	4	Dean of Student Services, Counseling, and Transfer Services	1
	4	Dean of the West Sacramento Center	1
	4	Dental Hygiene Assistant Professor	1
	4	Director of Diversity, Compliance, and	1
	4	Director of Marketing and	1
	4	Disabled Students Programs and	1
	4	District Financial Aid Specialist	1
	4	Economics Assistant Professor	2
	6	Emergency Medical Technician (EMT)	2
	4	Extended Opportunity Programs and	1
	4	Faculty Diversity Internship Program	1
	4	Faculty Researcher (Faculty)	1
	4	Financial Aid Clerk II	1
	4	Fire Technology Assistant	1
	4	Fire Technology Coordinator	1
	4	Health Information Technology (HIT)	1
	4	Health Information Technology Assistant	1
	4	Healthcare Interpreting Adjunct Assistant	1
	4	History Assistant Professor	1
	9	Information Technology Business/ Technical Analyst I	1
	7	Information Technology Network Administrator Analyst II	1
	7	Information Technology Systems/Database Administrator Analyst I	1
7	Information Technology Technician II - Computer Operations	1	
7	Information Technology Technical Services Supervisor	1	
4	Instructional Assistant - Mathematics	1	
4	Instructional Assistant - Physical	1	

SETA- Employer Activity Report

July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Los Rios Community College District	4	Instructional Assistant - Sacramento Regional Public Safety Training Center	1
	4	Instructional Assistant- Mathematics	1
	4	Instructional Assistant- Writing/English/Reading	1
	4	Instructional Assistant-Physical Education- Athletics	1
	4	Instructional Design and Development Coordinator of Distance Education	1
	4	Instructional Services Assistant II	4
	4	Interim Dean of Equity and Inclusion	1
	4	Journalism Assistant Professor	1
	4	Journalism Assistant Professor	1
	4	Kinesiology, Health, and Athletics	1
	4	Laboratory Technician - Science (Biology)	1
	4	Lead Instructional Assistant- English as Second Language	1
	4	Learning Disabilities Adjunct Specialist	1
	4	Legal Assisting Adjunct Assistant	1
	4	Legal Studies Assistant Professor	1
	4	Librarian (Technical Services) Adjunct	1
	4	Librarian Adjunct Assistant Professor	1
	4	Library Science Adjunct Assistant	1
	4	Library Technician	1
	4	MacIntosh/ CAD Lab Coordinator Adjunct	1
	9	Maintenance Technician I	1
	4	Management Adjunct Assistant Professor	2
	4	Marketing Assistant Professor	1
	4	Mass Communication Adjunct Assistant	1
	4	Mathematics Assistant Professor	2
	4	Mechanical Electrical Technology (MET)	1
	4	Medical Assisting Adjunct Assistant	1
	4	Medical Laboratory Technician Adjunct	1
	6	Medical-Surgical Nursing (Registered	1
	4	Nursing (LVN) Assistant Professor	1
	4	Outreach Specialist	1
	4	Pediatric Nursing (Registered Nursing-	1
4	Police Cadet to Officer Program	1	
4	Police Communication Dispatcher	1	

SETA- Employer Activity Report July 1, 2019 - May 15, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Los Rios Community College District	9	Police Communications Supervisor	1
	9	Police Officer	1
	9	Police Sergeant	1
	4	President, American River College	1
	4	Public Services Librarian	1
	4	Regional Director (VII) of Philanthropy	1
	4	Senior Information Technology Systems/	1
	7	Senior Information Technology	1
	9	Special Projects - Shuttle Cart Driver	1
	4	Special Projects- Assistant Online Course	1
	4	Speech Communication Assistant	1
	4	Student Personnel Assistant - Career &	1
	4	Student Personnel Assistant- Counseling	1
	4	Student Personnel Assistant- Student	1
	4	Student Personnel Assistant-Temporary	1
	4	Student Support Specialist	4
	4	Student Support Supervisor	1
	7	Telecommunications Systems Designer	1
	4	Vice President of Administrative Services	2
	4	Vice President of Instruction	1
4	Vice President of Student Services	2	
MGA Healthcare Staffing	6	Certified Nursing Assistant (CNA)	5
PST Painting	3	Painter	2
Right at Home	6	Home Care Aide	10
Royal Truck Body	9	Detailer	1
	9	Shop Helper	1
Sacramento Employment and Training	4	CFS Program Specialist	1
	4	CFS Quality Assurance Analyst	1
	4	Family Service Worker III	1
	4	Head Start Cook/ Driver	1
	4	Head Start Coordinator Education Supervisor	1
	4	Head Start Health Nutrition Specialist	1
	4	Head Start Home Visitor	1
Wollborg-Michelson Personnel Service,	9	Customer Service Representative	25
Total			1144

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of March, 2020 was 4.7%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
 Labor Market Information Division
 2901 50th Street
 Sacramento, CA 95817

Contact: Cara Welch
 (916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Leisure and hospitality led month-over job declines**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.7 percent in March 2020, up from a revised 3.8 percent in February 2020, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 5.6 percent for California and 4.5 percent for the nation during the same period. The unemployment rate was 4.7 percent in El Dorado County, 4.0 percent in Placer County, 4.7 percent in Sacramento County, and 5.9 percent in Yolo County.

Between February 2020 and March 2020, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 3,200 to total 1,029,800 jobs.

- In contrast to its typical job gains during this time, leisure and hospitality (down 3,100 jobs) led the region in job losses. Accommodation and food services shed 2,600 jobs. Arts, entertainment, and recreation was down 500 jobs.
- Education and health services reported a month-over decline of 1,300 jobs. Job reductions were concentrated in health care and social assistance.
- Professional and business services fell by 800 jobs. Administrative and support and waste services decreased by 500 jobs. Professional, scientific, and technical services cut back 200 jobs. Management of companies dipped by 100 jobs.
- Meanwhile, four major industries reported month-over job growth, led by government (up 2,500 jobs), financial activities (up 300 jobs), farm (up 300 jobs), and trade, transportation, and utilities (up 100 jobs).

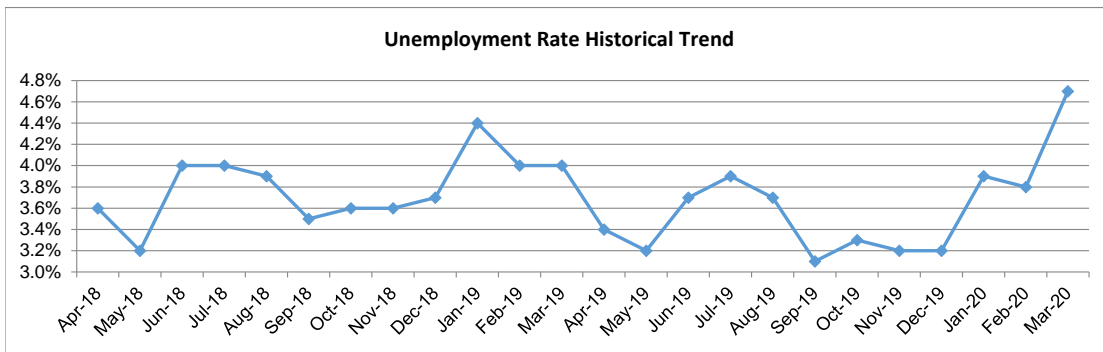
Between March 2019 and March 2020, total jobs in the region increased by 11,600, or 1.1 percent.

- Trade, transportation, and utilities led the year-over growth for the region, adding 4,500 jobs. Transportation, warehousing, and utilities (up 3,300 jobs) was responsible for a majority of the job additions. Retail trade gained 1,100 jobs. Wholesale trade picked up 100 jobs.
- Professional and business services advanced by 3,900 jobs. Administrative and support and waste services gained 2,500 jobs. Professional, scientific, and technical services grew by 1,500 jobs.
- Government expanded by 3,100 jobs since last March. State government (up 2,700 jobs) accounted for 75.8 percent of the job growth.
- On the downside, three industries reported job losses from last March. Leisure and hospitality shed 3,700 jobs. Information was down 500 jobs. Other services cut back 500 jobs.

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IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.7 percent in March 2020, up from a revised 3.8 percent in February 2020, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 5.6 percent for California and 4.5 percent for the nation during the same period. The unemployment rate was 4.7 percent in El Dorado County, 4.0 percent in Placer County, 4.7 percent in Sacramento County, and 5.9 percent in Yolo County.



Industry	Feb-2020	Mar-2020	Change		Mar-2019	Mar-2020	Change
	Revised	Prelim				Prelim	
Total, All Industries	1,033,000	1,029,800	(3,200)		1,018,200	1,029,800	11,600
Total Farm	7,200	7,500	300		7,400	7,500	100
Total Nonfarm	1,025,800	1,022,300	(3,500)		1,010,800	1,022,300	11,500
Mining, Logging, and Construction	66,400	65,900	(500)		65,900	65,900	0
Mining and Logging	500	500	0		500	500	0
Construction	65,900	65,400	(500)		65,400	65,400	0
Manufacturing	37,000	37,000	0		35,900	37,000	1,100
Trade, Transportation & Utilities	162,800	162,900	100		158,400	162,900	4,500
Information	11,500	11,500	0		12,000	11,500	(500)
Financial Activities	53,200	53,500	300		52,000	53,500	1,500
Professional & Business Services	137,700	136,900	(800)		133,000	136,900	3,900
Educational & Health Services	169,300	168,000	(1,300)		165,900	168,000	2,100
Leisure & Hospitality	108,900	105,800	(3,100)		109,500	105,800	(3,700)
Other Services	35,000	34,300	(700)		34,800	34,300	(500)
Government	244,000	246,500	2,500		243,400	246,500	3,100

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Data Not Seasonally Adjusted

	Mar 19	Jan 20	Feb 20 Revised	Mar 20 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,102,700	1,103,700	1,104,900	1,096,900	-0.7%	-0.5%
Civilian Employment	1,058,000	1,061,000	1,063,400	1,045,100	-1.7%	-1.2%
Civilian Unemployment	44,700	42,700	41,500	51,800	24.8%	15.9%
Civilian Unemployment Rate (CA Unemployment Rate)	4.0%	3.9%	3.8%	4.7%		
(U.S. Unemployment Rate)	3.9%	4.0%	3.8%	4.5%		
Total, All Industries (2)	1,018,200	1,026,500	1,033,000	1,029,800	-0.3%	1.1%
Total Farm	7,400	6,900	7,200	7,500	4.2%	1.4%
Total Nonfarm	1,010,800	1,019,600	1,025,800	1,022,300	-0.3%	1.1%
Total Private	767,400	777,000	781,800	775,800	-0.8%	1.1%
Goods Producing	101,800	103,600	103,400	102,900	-0.5%	1.1%
Mining, Logging, and Construction	65,900	66,400	66,400	65,900	-0.8%	0.0%
Mining and Logging	500	500	500	500	0.0%	0.0%
Construction	65,400	65,900	65,900	65,400	-0.8%	0.0%
Construction of Buildings	14,100	14,600	14,700	14,700	0.0%	4.3%
Specialty Trade Contractors	45,200	45,100	44,800	44,400	-0.9%	-1.8%
Building Foundation & Exterior Contractors	12,500	12,800	12,900	12,600	-2.3%	0.8%
Building Equipment Contractors	18,400	18,800	18,500	18,600	0.5%	1.1%
Building Finishing Contractors	9,800	9,500	9,500	9,200	-3.2%	-6.1%
Manufacturing	35,900	37,200	37,000	37,000	0.0%	3.1%
Durable Goods	23,400	24,400	24,300	24,300	0.0%	3.8%
Computer & Electronic Product Manufacturing	4,800	5,000	4,900	4,900	0.0%	2.1%
Nondurable Goods	12,500	12,800	12,700	12,700	0.0%	1.6%
Food Manufacturing	4,100	4,100	4,000	4,000	0.0%	-2.4%
Service Providing	909,000	916,000	922,400	919,400	-0.3%	1.1%
Private Service Providing	665,600	673,400	678,400	672,900	-0.8%	1.1%
Trade, Transportation & Utilities	158,400	163,600	162,800	162,900	0.1%	2.8%
Wholesale Trade	28,900	28,200	28,800	29,000	0.7%	0.3%
Merchant Wholesalers, Durable Goods	16,600	16,300	16,600	16,700	0.6%	0.6%
Merchant Wholesalers, Nondurable Goods	10,700	10,300	10,400	10,400	0.0%	-2.8%
Retail Trade	99,000	100,800	100,200	100,100	-0.1%	1.1%
Motor Vehicle & Parts Dealer	15,200	15,200	15,300	15,000	-2.0%	-1.3%
Building Material & Garden Equipment Stores	8,300	7,800	8,100	8,700	7.4%	4.8%
Grocery Stores	19,100	19,100	19,200	19,200	0.0%	0.5%
Health & Personal Care Stores	5,700	5,600	5,600	5,500	-1.8%	-3.5%
Clothing & Clothing Accessories Stores	7,800	8,200	8,000	8,000	0.0%	2.6%
Sporting Goods, Hobby, Book & Music Stores	3,800	3,900	3,700	3,600	-2.7%	-5.3%
General Merchandise Stores	18,100	19,300	18,800	18,700	-0.5%	3.3%
Transportation, Warehousing & Utilities	30,500	34,600	33,800	33,800	0.0%	10.8%
Information	12,000	11,500	11,500	11,500	0.0%	-4.2%
Publishing Industries (except Internet)	2,300	2,300	2,300	2,300	0.0%	0.0%
Telecommunications	3,300	3,100	3,100	3,000	-3.2%	-9.1%
Financial Activities	52,000	53,100	53,200	53,500	0.6%	2.9%
Finance & Insurance	35,200	35,600	35,700	35,700	0.0%	1.4%
Credit Intermediation & Related Activities	10,100	10,400	10,400	10,400	0.0%	3.0%
Depository Credit Intermediation	6,300	6,200	6,200	6,200	0.0%	-1.6%
Nondepository Credit Intermediation	2,000	2,200	2,200	2,200	0.0%	10.0%
Insurance Carriers & Related	21,100	21,100	21,100	21,200	0.5%	0.5%
Real Estate & Rental & Leasing	16,800	17,500	17,500	17,800	1.7%	6.0%
Real Estate	13,200	13,500	13,500	13,700	1.5%	3.8%
Professional & Business Services	133,000	135,000	137,700	136,900	-0.6%	2.9%
Professional, Scientific & Technical Services	58,600	59,000	60,300	60,100	-0.3%	2.6%
Architectural, Engineering & Related Services	10,400	10,800	10,800	10,800	0.0%	3.8%
Management of Companies & Enterprises	13,400	13,200	13,400	13,300	-0.7%	-0.7%
Administrative & Support & Waste Services	61,000	62,800	64,000	63,500	-0.8%	4.1%
Administrative & Support Services	58,100	60,000	61,200	60,600	-1.0%	4.3%
Employment Services	21,200	20,700	21,200	20,900	-1.4%	-1.4%

Data Not Seasonally Adjusted

	Mar 19	Jan 20	Feb 20 Revised	Mar 20 Prelim	Percent Change Month	Year
Services to Buildings & Dwellings	15,800	16,700	16,800	16,900	0.6%	7.0%
Educational & Health Services	165,900	167,400	169,300	168,000	-0.8%	1.3%
Education Services	13,600	13,100	13,700	13,700	0.0%	0.7%
Health Care & Social Assistance	152,300	154,300	155,600	154,300	-0.8%	1.3%
Ambulatory Health Care Services	55,000	55,500	56,700	56,000	-1.2%	1.8%
Hospitals	25,100	25,300	25,400	25,500	0.4%	1.6%
Nursing & Residential Care Facilities	17,700	17,400	17,500	17,500	0.0%	-1.1%
Leisure & Hospitality	109,500	107,900	108,900	105,800	-2.8%	-3.4%
Arts, Entertainment & Recreation	18,300	17,300	17,400	16,900	-2.9%	-7.7%
Accommodation & Food Services	91,200	90,600	91,500	88,900	-2.8%	-2.5%
Accommodation	10,400	10,200	10,200	10,100	-1.0%	-2.9%
Food Services & Drinking Places	80,800	80,400	81,300	78,800	-3.1%	-2.5%
Restaurants	76,500	76,000	76,900	74,400	-3.3%	-2.7%
Full-Service Restaurants	35,400	34,500	34,200	32,100	-6.1%	-9.3%
Limited-Service Eating Places	41,100	41,500	42,700	42,300	-0.9%	2.9%
Other Services	34,800	34,900	35,000	34,300	-2.0%	-1.4%
Repair & Maintenance	10,500	10,500	10,600	10,300	-2.8%	-1.9%
Government	243,400	242,600	244,000	246,500	1.0%	1.3%
Federal Government	13,900	14,000	14,000	14,100	0.7%	1.4%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	229,500	228,600	230,000	232,400	1.0%	1.3%
State Government	122,600	123,500	124,400	125,300	0.7%	2.2%
State Government Education	31,900	32,100	32,300	32,700	1.2%	2.5%
State Government Excluding Education	90,700	91,400	92,100	92,600	0.5%	2.1%
Local Government	106,900	105,100	105,600	107,100	1.4%	0.2%
Local Government Education	59,800	57,700	57,900	59,100	2.1%	-1.2%
Local Government Excluding Education	47,100	47,400	47,700	48,000	0.6%	1.9%
County	19,300	19,400	19,600	19,500	-0.5%	1.0%
City	10,100	10,200	10,300	10,500	1.9%	4.0%
Special Districts plus Indian Tribes	17,700	17,800	17,800	18,000	1.1%	1.7%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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REPORT 400 C
Monthly Labor Force Data for Counties
March 2020 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,217,900	18,133,200	1,084,700	5.6%
ALAMEDA	7	833,500	801,500	31,900	3.8%
ALPINE	33	530	490	40	7.1%
AMADOR	23	14,850	14,050	800	5.4%
BUTTE	30	98,800	92,200	6,700	6.7%
CALAVERAS	23	21,530	20,380	1,160	5.4%
COLUSA	58	11,500	8,930	2,570	22.4%
CONTRA COSTA	9	554,200	532,000	22,200	4.0%
DEL NORTE	35	9,730	8,990	740	7.6%
EL DORADO	15	91,600	87,300	4,300	4.7%
FRESNO	48	457,400	407,900	49,600	10.8%
GLENN	44	13,290	12,140	1,150	8.7%
HUMBOLDT	18	61,900	58,900	3,000	4.9%
IMPERIAL	57	73,200	58,200	15,000	20.5%
INYO	17	8,630	8,210	410	4.8%
KERN	52	392,400	345,500	46,900	12.0%
KINGS	53	58,900	51,700	7,200	12.3%
LAKE	32	29,260	27,210	2,060	7.0%
LASSEN	34	9,760	9,060	700	7.2%
LOS ANGELES	29	5,004,400	4,683,900	320,500	6.4%
MADERA	47	63,200	56,500	6,700	10.5%
MARIN	2	137,700	133,500	4,200	3.0%
MARIPOSA	35	7,310	6,750	560	7.6%
MENDOCINO	26	38,560	36,310	2,260	5.9%
MERCED	54	117,600	102,500	15,100	12.9%
MODOC	50	3,130	2,770	360	11.5%
MONO	18	8,730	8,300	430	4.9%
MONTEREY	51	220,800	194,700	26,200	11.8%
NAPA	9	73,200	70,300	2,900	4.0%
NEVADA	13	48,120	45,890	2,230	4.6%
ORANGE	5	1,602,900	1,545,200	57,800	3.6%
PLACER	9	186,900	179,300	7,500	4.0%
PLUMAS	55	7,660	6,650	1,010	13.2%
RIVERSIDE	22	1,098,900	1,041,000	57,900	5.3%
SACRAMENTO	15	709,800	676,100	33,600	4.7%
SAN BENITO	38	31,700	29,200	2,500	7.9%
SAN BERNARDINO	18	963,600	916,400	47,200	4.9%
SAN DIEGO	12	1,577,600	1,513,000	64,600	4.1%
SAN FRANCISCO	2	578,300	560,800	17,500	3.0%
SAN JOAQUIN	40	328,400	301,300	27,100	8.3%
SAN LUIS OBISPO	7	141,400	136,000	5,400	3.8%
SAN MATEO	1	455,400	442,800	12,500	2.8%
SANTA BARBARA	25	215,000	203,000	12,000	5.6%
SANTA CLARA	4	1,042,500	1,008,200	34,300	3.3%
SANTA CRUZ	38	141,700	130,400	11,300	7.9%
SHASTA	31	73,400	68,400	5,000	6.8%
SIERRA	42	1,310	1,200	110	8.5%
SISKIYOU	46	17,220	15,510	1,710	10.0%
SOLANO	21	208,200	197,800	10,400	5.0%
SONOMA	5	256,600	247,300	9,300	3.6%
STANISLAUS	40	245,600	225,300	20,300	8.3%
SUTTER	49	47,400	42,100	5,200	11.1%
TEHAMA	35	25,720	23,760	1,960	7.6%
TRINITY	45	4,490	4,070	420	9.2%
TULARE	56	207,900	177,800	30,000	14.5%
TUOLUMNE	28	21,680	20,340	1,340	6.2%
VENTURA	13	422,900	403,400	19,500	4.6%
YOLO	26	108,700	102,300	6,400	5.9%
YUBA	42	31,100	28,400	2,600	8.5%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using rounded data.
- 2) Labor force data for all geographic areas now reflect the March 2019 benchmark and Census 2010 population controls at the state level.

Number of Weekly New Unemployment Insurance (UI) Claims for Sacramento County

Week Ending	Local Workforce Development Area (LWDA)	Number of Weekly New UI Claims	New PUA Claims	Total New Initial + PUA Claims
1/4/2020	Sacramento County	640		
1/11/2020	Sacramento County	1,458		
1/18/2020	Sacramento County	1,671		
1/25/2020	Sacramento County	1,190		
2/1/2020	Sacramento County	967		
2/8/2020	Sacramento County	864		
2/15/2020	Sacramento County	1,026		
2/22/2020	Sacramento County	686		
2/29/2020	Sacramento County	917		
3/7/2020	Sacramento County	958		
3/14/2020	Sacramento County	1,218		
3/21/2020	Sacramento County	4,946		
3/28/2020	Sacramento County	41,008		
4/4/2020	Sacramento County	31,886		
4/11/2020	Sacramento County	20,897		
4/18/2020	Sacramento County	15,380		
4/25/2020	Sacramento County	8,761		
5/2/2020	Sacramento County	9,063	11,144	20,207



ITEM IV-D - INFORMATION

HIGH PERFORMING BOARDS APPLICATION

BACKGROUND:

California Unemployment Insurance Code Section 14200 requires the Governor, through the California Workforce Development Board (CWDB) to establish standards for Local Boards to be certified as High Performing Boards.

On April 29, 2020, the CWDB released Directive WSD19-12 outlining the statutory criteria and associated deliverables which Local Boards must provide to be considered as a High Performing Board. The specific criteria to qualify as a High Performing Board are:

- Performed Successfully
- Approved Regional and Local Plan
- Met the WIOA Training Expenditure Requirement
- Met the WIOA Youth Expenditure Requirement
- Have a Business Services Plan

The Directive included an Application Form and required Local Boards to submit applications by May 15, 2020. Staff prepared and submitted the attached application on May 14, 2020.



High Performing Board Application

Local Workforce Development Board (Local Board)

SETA-Sacramento Works

In order to be considered for High Performing Board certification, a completed application and documentation must be submitted to the California Workforce Development Board (CWDB) no later than 5:00 p.m. on Friday, May 15, 2020.

1. Deliverable: Performed Successfully

Please complete the table below to show the Local Board met the definition of Performed Successfully outlined in the Directive for Program Year (PY) 2018-19.

Indicators	Adults	Dislocated Workers	Youth	Indicators
Employment Rate 2nd Quarter After Exit	<u>66.5 %</u>	<u>78.6 %</u>	<u>69.2 %</u>	Employment or Education Rate 2nd Quarter After Exit
Median Earnings 2nd Quarter After Exit	<u>\$ 5,875</u>	<u>\$ 7,222</u>	BASELINE	Median Earnings

2. Deliverable: Approved Regional and Local Plan

Please attach a copy of the 2018 Regional Plan Modification and Local Plan Modification approval letters from the CWDB that confirm the Local Board's adherence to the planning requirements outlined in Workforce Services Directive (WSD) WSD18-01.

3. Deliverable: WIOA Training Expenditure Requirement

Did the Local Board meet the *Workforce Innovation and Opportunity Act (WIOA)* Training Expenditure Requirements established in WSD18-10 for PY 2018-19?

Check one of the following options:

YES NO

4. Deliverable: WIOA Youth Funding Requirement

Did the Local Board meet the WIOA Youth Funding Requirements established in WSD17-07 for PY 2018-19?

Check one of the following options:

YES NO

5. Deliverable: Business Services Plan

Please attach a narrative (no more than 2 pages) detailing the Local Board's business service plan. The narrative must explain how the business service plan integrates local business and labor involvement with workforce initiatives by addressing the following items:

1. The Local Board's efforts to partner with businesses and labor to identify the following:
 - Workforce training and educational barriers to attract jobs in the relevant regional economy.
 - Existing skill gaps reducing the competitiveness of local businesses in the relevant regional economies.
 - Potential emerging industries which would likely contribute to job growth in the relevant regional economy if investments were made for training and educational programs.

Please see attached narrative in response to Question 5.

Business Services Plan

The Capital Region is applying “lessons learned”, best practices, and implementing strategies utilized under local business and labor involvement to galvanize workforce initiatives. SETA and the Regional Workforce Boards work closely with Valley Vision and the Los Rios Community College District’s Center of Excellence to conduct industry sector/cluster research and produce reports that analyze regional labor market conditions across those industries with the greatest opportunity for growth (Advanced Manufacturing, Clean Economy, Education and Knowledge Creation, Food and Agriculture, Information and Communication Technologies, and Life Sciences and Health). The reports include supply and demand for specific occupations, identify skills gaps, barriers, emerging occupations, and best practices, and are embedded within industry sector/cluster advisory group convenings with partners and industry stakeholders. Input received at advisory group convenings is used to formulate recommendations for new/revised programs, curricula, partnerships, and other actions that improve the talent pipeline and accelerate job growth for the region.

In addition, SETA and the Regional Workforce Boards are working to streamline and strengthen employer participation and leadership in regional industry sector initiatives and align education and workforce investments to the changing needs of the economy and workforce. Activities include defining the breadth and depth of advisory committees, the future of work activities, supporting and convening regional advisory committees, organizing and supporting regional industry cluster leadership structures, and conducting best practices research on effective business engagement sector models. The Boards are currently researching and creating profiles of regional occupations at-risk of displacement due to technological innovations. The project is diving deeply into specific occupations at-risk of job displacement and the data will help inform regional resource investments and workforce development policy.

The region has identified emerging industry sectors that contribute to job growth and is investing in training and educational programs in these areas. The Capital Region is coordinating workforce/career pathways in Pre-apprenticeship training in the Construction Trades, and addressing identified gaps in the pipeline to advance women in construction and the trades. Examples of recent projects commissioned by the Capital Region Workforce Development Boards include the Capital Region MC3 Initiative and the Sacramento Valley Manufacturing Initiative (SVMI).

SETA’s electronic systems include the following:

Cal JOBS - an online resource to help job seekers and employers navigate the state’s workforce services, search for jobs and create resumes. SETA/Sacramento Works on average posts 60 job orders per employer monthly.

Job Posting Network - email contact list which currently has 300 plus recipients regionally with daily job announcements that emphasize “ready to hire” employers and includes regional private and public sector employment opportunities.

Eventbrite - used to manage SETA/Sacramento Works signature hiring event, Talent Connect, which connects employers with talented individuals who have been dislocated from employment due to business closure or significant layoffs.

Sacramento Works website - connects businesses looking to hire new employees with a number of services like applicant screening, skills assessment, workshops/seminars, customized recruitment events and incumbent worker training.

Zoom Meetings - since Covid-19 the region has been using Zoom meetings as a way to ensure continuity in services and continued communication when in-person convenings and meetings are not permissible or deemed necessary.

Google Responsive Display Ads - track and connect audiences/job seekers via Google with the services the Agency provides. The system provides text ads on mobile applications, or appears as a banner on websites.

The Local Board's Employer Outreach Committee is engaged in the following additional projects to further develop and make recommendations for the business services plan.

Future of Work: Valley Vision has been engaged by the Capital Region's Workforce Development Boards to bring together workforce partners, educators, and employers to identify high priority actions to prepare the workforce for changes in the workplace related to technological innovations like automation, artificial intelligence, robotics, and the internet of things. Five forums have been held across the region, and a research brief has been prepared to summarize key trends and challenges. The desired impact is to catalyze action to advance preparedness in the region for the future of work and to convene a series of industry forums across the region with employers, industry and workforce and education partners to develop action plans and mobilize follow up activities.

“Build Your Own Workforce” Initiative: Led by SETA and supported by the regional workforce boards, this is an employer engagement model that clarifies the types of employer support and activities that local boards can provide to increase the employment of entry-level workers in their communities. The program was delivered utilizing the train-the-trainer concept with businesses teaching other businesses how they can hire, train and mentor their own entry-level workers. The program was developed by business for business. Industries targeted started with construction, hospitality/tourism, and advanced manufacturing business sectors. This model provided employers the tools to build their own workforce, and included developing services and supports to assist other businesses in hiring, training and mentoring entry level workers. The result is a “Turn- Key” Mentorship and New Hire Training solution to aid supervisors and managers of small to medium sized companies in growing their workforce, and that can be utilized by all workforce boards within the Capital RPU. The solution includes a road map/template for Career Pathways Development within business clusters and a Coaching Manual for Supervisory Personnel that can be modified for an employer's specific business.

The regional Boards align their investments with the current investments of regional education and economic development partners by engaging Valley Vision, a regional leadership organization focused on regional multi-stakeholder initiatives. Valley Vision coordinates projects that include the community colleges' Strong Workforce Initiative, the

regional economic Prosperity Plan, and regional industry sector/cluster research and convenings. In addition, the regional boards have created a website to connect employers with services throughout the region: capitalregionworkforceboards.com.

Regional Boards provide opportunities to capitalize on federal funding and coordinate with other stakeholders to leverage services to ensure a viable job market and improve job market outcomes. The goal is to work together and to converge industry sectors, education leaders, workforce leaders and other stakeholders. Converging allows the regional boards to strategically align career technical education, share planning efforts, implement and provide technical programmatic information for programs with the community colleges and postsecondary institutions, and develop regional initiatives such as the Prison 2 Employment, High Road Construction Careers and High Road Training Partnerships projects.

ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Rick Wylie
- Board Development Committee – Lisa Clawson

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.