

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

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PRO Youth & Families

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Sacramento Metro Chamber of Commerce

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LYNN R. CONNER
Better Business Bureau

RONALD ELLIS
2SS.com

KEVIN FERREIRA
Sacramento-Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Office of Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

TOM KANDRIS
pk1, Inc.

GARY R. KING – Chair
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens, Inc.

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

JAY ONASCH
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

KARL PINEO
Ironworkers Local 118

JORDAN POWELL
Associated General Contractors of California

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

RICK WYLIE – Vice Chair
Villara Building Systems



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, November 20, 2019

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

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DISTRIBUTION DATE: WEDNESDAY, NOVEMBER 13, 2019

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE SEPTEMBER 25, 2019 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the September 25 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California

Wednesday, September 25, 2019
8:00 a.m.

I. Call to Order/Roll Call

Mr. Gary King called the meeting to order at 8:01 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Lisa Clawson, Ron Ellis, Kristin Gibbons, Troy Givans, David Gordon, Gary King, Kathy Kossick, Christine Laster, Matt Legé, Frank Louie, Janet Neitzel, Dr. Jamey Nye, Johnny Perez, Karl Pineo, Jordan Powell, Rick Wylie

Members Absent: Amanda Blackwood, Larry Booth, Lynn Conner, Kevin Ferreira, Tom Kandris, Jay Onasch, Fabrizio Sasso, Anette Smith-Dohring

Mr. King stated that the agenda will be moved around since he has to leave by 9 a.m.

- ▶ Introduction of New Member: Janet Neitzel, Employment Development Department: Ms. Neitzel introduced herself and spoke of her experience at the Employment Development Department over 26 years.

III. Action/Discussion Items

A. Discussion on the Role of the Sacramento Works Board

Mr. King provided a refresher of the meetings that resulted in the three areas of focus:

1. Reducing the number of unemployed, part-time employed, under employed, or hard-to-employ individuals in the region.
2. Increasing the educational attainment of people currently employed to allow for upward mobility.
3. How are we attracting businesses to the region to employ residents?

In consultation with the Executive Committee, it was decided that the development of the strategic plan would be done over a series of meetings.

Today's meeting will focus on area #2. The purpose is to lay out the background and generate discussion to provide an objective with clear outcomes and objectives. Staff will also provide information on services through the

Employment Training Panel. Information gleaned from today's meeting will be taken and discussed at the next Executive Committee meeting.

Mr. Roy Kim distributed some information for the Employment Training Panel. He also shared a listing of demographics from the Job Centers targeted toward hard to serve customers. Basic customers represents anyone coming into the Job Centers to receive services and information regarding jobs. Ten percent of the customers eventually are enrolled into the program. Mr. King stated that part of the issue is what kind of data staff has access to. Even under the basic numbers, there are services provided to those people.

Mr. Kim reviewed a chart showing self-reported data for job center customers. Mr. King reminded the board that while the chart data is good, it only represents the 10% of customers that are enrolled; we are blind on the data for those that are not enrolled. How can we capture more data on the other 90% of the population? There is a big pool of clients that we have no information on and how our program impacts their lives. Mr. Legé stated that it is important to gather information from people; he suggested some sort of survey. Mr. Kim stated that SETA is willing to share data with other partners as long as it complies with rules regarding confidentiality. Ms. Clawson asked what we have control over to collect the data? What is at our disposal? We have to figure out how to gather data from a population that is transitory. One suggestion was utilizing Survey Monkey. Mr. King suggested turning this over to staff to meet the objective and figure out connections.

Mr. Wylie suggested concentrating on the 10% of those enrolled since they are in a position to provide information. We already know they need more assistance to secure employment. Mr. Kim stated that there is a large number of the 90% not enrolled that really do need more assistance. Mr. King, noted that it is very challenging to know there's a group of people that come to the job centers for services that we know nothing about. Mr. Wylie agreed; it's important to track data showing the funding we receive is providing services needed by the community.

Mr. Kim introduced Robert Meyer from the Employment Training Panel (ETP). Mr. Meyer provided an overview of the services provided by ETP. The contracts are developed with employers that provide exactly what they need to train new employees. They look for underserved communities, at-risk veterans, and others that need special services. Cybersecurity has become a big focus for future training through a special contract. This grant is being offered in conjunction with the Office of Planning and Research. The bulk of their employer engagement is through multiple employer contracts.

Mr. Kim stated that one of the things the state workforce board is implementing is a federated data system. The system aggregates data across funding silos/programs; this system should be coming out soon.

Ms. Clawson left at 8:54 a.m.
Mr. King left at 9:00 a.m.

- ▶ **Member Spotlight:** Christine Laster, Siemens: Ms. Laster provided an overview of Siemens. Their company is always seeking qualified welders and Ms. Laster urged board members to spread the word.

II. Consent Item

A. Approval of Minutes of the July 24, 2019 Meeting

The minutes were reviewed; no questions or corrections.

Moved/Ellis, second/Givans, to approve the July 24, 2019 Sacramento Works minutes as distributed.

Roll call vote:

Aye: 13 (Anderson, Ellis, Gibbons, Givans, Gordon, Kossick, Laster, Legé, Louie, Nye, Perez, Pineo, Wylie)

Nay: 0

Abstentions: 2 (Neitzel and Powell)

Absent: 10 (Blackwood, Booth, Clawson, Conner, Ferreira, Kandris, King, Onasch, Sasso, Smith-Dohring)

III. Action/Discussion Items (continued)

B. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2019-20, and Authorize Staff to Submit a Request to the State of California, Employment Development Department

Ms. Michelle O'Camb reviewed this item which allows for the transfer of funds between the Dislocated Worker and Adult programs. This transfer is done annually.

Moved/Nye, second/Perez, to approve the transfer of up to 80 percent (\$2,632,322) in WIOA dislocated worker formula funds to the WIOA adult formula funding stream for PY 2019-20, and authorize staff to submit a request to the State of California, EDD.

Roll call vote:

Aye: 13 (Anderson, Ellis, Gibbons, Givans, Gordon, Kossick, Laster, Legé, Louie, Nye, Perez, Pineo, Wylie)

Nay: 0

Abstentions: 2 (Neitzel and Powell)

Absent: 10 (Blackwood, Booth, Clawson, Conner, Ferreira, Kandris, King, Onasch, Sasso, Smith-Dohring)

IV. Information Items

- A. Summary of Youth Initiatives Program Year 2018-2019 Mr. Kim reviewed the various youth initiatives operated through SETA's service providers.
 - B. Certification of the Sacramento Works America's Job Centers: This provides information that the Sacramento Works Job Centers have been certified. It does include Crossroads.
 - C. Creation of the Future of Work Commission: Ms. Kossick reported that this commission is at the state level.
 - D. Dislocated Worker Report: No additional report.
 - E. Employer Recruitment Activity Report: No additional report.
 - F. Unemployment Update/Press Release from the Employment Development Department: Ms. Cara Welch provided an overview of the most current LMID information and answered questions.
 - G. Committee Updates
 - ✓ Youth Committee: David Gordon the YC is still looking for members
 - ✓ Planning/Oversight Committee No report.
 - ✓ Employer Outreach Committee: Mr. Wylie stated that the committee will be meeting next Wednesday to begin talking about a potential Future Focus event.
 - ✓ Board Development Committee: No report.
- ▶ Presentation on Regional Resource Navigator: Brandon Weber, I/O Labs: They bring together organizations involved in mentoring and training entrepreneurs. Mr. Weber presented information about the new I/O web-site that contains regional resource information intended to better connect entrepreneurs with resources.

V. Other Reports

- 1. Chair: No report.
- 2. Members of the Board: No report.
- 3. Counsel: No report.
- 4. Public Participation: No report.

VI. Adjournment: The meeting was adjourned at 9:58 a.m.

ITEM III-A – ACTION/DISCUSSION

DISCUSSION ON THE ROLE OF THE SACRAMENTO WORKS BOARD

BACKGROUND

At Sacramento Works Board meetings in 2018, each Committee was asked to return with ideas and priorities for the role of the Board. On January 23, 2019, the Board came to agreement on three goals that can be more fully developed. The three goals include:

- 1) Reduce the number of hard to employ, underemployed, and unemployed individuals
- 2) Determine the educational ability of currently employed to achieve wage gain.
- 3) Attract business to our region.

At the July 24, 2019 Sacramento Works Board Meeting, the Board approved measures developed by the Executive Committee for the first goal, and agreed to turn attention to the second goal of advancing the educational level of those currently employed to allow for upward mobility.

At the September 25, 2019 Board Meeting, staff provided a packet of information including customer demographics, WIOA regulatory requirements, and information on various programs/initiatives that focus on serving employed workers. In addition, the Employment Training Panel (ETP) provided details and answered questions about its programs. It was agreed that the Executive Committee would continue to work on guidelines to define success.

At the October 28, 2019 Executive Committee Meeting, the Committee requested that staff provide the following information at the next full Board Meeting:

- 1) Information on the customer intake, orientation, assessment and enrollment process
- 2) Summary history of ETP contracts managed by SETA
- 3) Sample survey targeting “Basic” customers that are not enrolled.

This item continues the discussion with the full Board.

ITEM III-B - ACTION/DISCUSSION

FUTURE FOCUS 2020 EVENT

BACKGROUND:

Purpose

On May 15, 2019, the Capital Region Workforce Development Boards hosted the region's first **Future Focus Business Summit** with 250 community and business leaders in attendance. The Future Focus Summit, held in Roseville, is a collaborative regional business summit created to help business thrive through addressing regional issues that impact workforce and the economy. National experts and local business leaders were brought together in the first Future Focus Summit to discuss the workforce needs of the future brought about by technology disruption.

The purpose of the event was to highlight the Workforce Development Boards as champions for the region, providing a talent pipeline of well-skilled workers so that business can focus on what they do best – producing goods and services.

Event Program

Patrick Schwerdtfeger, a futurist and expert in business trends, was the keynote speaker of the Future Focus Summit. Patrick observed recent business trends and focused on how new technologies affect the current workforce.

The Future Focus event featured a panel of business leaders to showcase how local businesses are approaching these issues. The panel included AJ Jacobs, Chief Information Security Officer at SMUD; Kristie Griffin, Head of Talent Management and Strategy at Stanford Healthcare; and Kevin McGrew, Director of Quality Management of Siemens.

The final speaker was Aneesh Raman, Senior Advisor for Strategy and External Affairs, CA Governor's Office of Business and Economic Development, who discussed Governor Newsom's Future of Work Commission and a new economic development initiative, Regions Rise Together, supporting regional economic development plans that reflect the unique needs and goals of each region in California.

During the Future Focus program, there were two separate live polling sessions that enabled audience members to respond directly to questions relating to the topics being discussed on stage by texting their answers. This enabled audience participation and offered valuable insights in real time during the program.

PRESENTER: Terri Carpenter

Event Support

Last year, the Future Focus event was supported by a regional planning grant, event registrations, sponsorships, and an allocation from the Employer Outreach budget. However, the grant funding that supported the event has ended and the Employer Outreach Committee is proposing that the event be supported through increased event registrations, increased sponsorships and up to \$62,000 from the Employer Outreach budget.

The Employer Outreach Committee is enlisting the help of the Workforce Board members to increase event attendance and increase the amount of sponsorships secured to support the Future Focus 2020 event. This event is scheduled to be held in Sacramento in October, 2020.

PRESENTER: Terri Carpenter

ITEM IV- A - INFORMATION

APPLICATION FOR SUBSEQUENT DESIGNATION OF LOCAL AREAS AND
RECERTIFICATION OF LOCAL WORKFORCE DEVELOPMENT BOARDS

BACKGROUND:

Attached is correspondence from the California Workforce Development board regarding our designation of a Local Workforce Development Board.

Staff will be available to answer questions.

From: [Kathy Kossick](#)
To: [Nancy L. Hogan](#)
Subject: FW: Application for Subsequent Designation of Local Areas and Recertification of Local Workforce Development Boards (Local Boards)
Date: Friday, October 18, 2019 12:08:32 PM
Attachments: [image001.png](#)

Please use this one instead for the Sac Works board packet.

From: Ewen, Jennifer@CWDB <Jennifer.Ewen@cwdb.ca.gov> **On Behalf Of** Rainey, Tim@CWDB
Sent: Friday, October 18, 2019 10:54 AM
To: Kathy Kossick <Kathy.Kossick@seta.net>; Kathy Kossick <Kathy.Kossick@seta.net>
Subject: Application for Subsequent Designation of Local Areas and Recertification of Local Workforce Development Boards (Local Boards)



Dr. I. Angelov Farooq, Chair ■ Tim Rainey, Executive Director ■ Gavin Newsom, Governor

October 18, 2019

Sacramento County Workforce Development Board
Ms. Kathy Kossick, Executive Director
925 Del Paso Boulevard, Suite 100
Sacramento, CA 95815

SUBJECT: Application for Subsequent Designation of Local Areas and Recertification of Local Workforce Development Boards (Local Boards)

Dear Ms. Kossick,

The California Workforce Development Board (CWDB) has received and carefully assessed your application requesting subsequent designation of local area and recertification of the Local Board under the Workforce Innovation and Opportunity Act (WIOA).

This letter is to inform you that the Sacramento County WDB met the eligibility requirements for subsequent designation and recertification. This determination was made by applying the criteria and evaluating the specific requirements included in Directive WSD 18-14, dated May 16, 2019.

Your application for subsequent designation and Local Board recertification for the period of July 1, 2019, through June 30, 2021 has been approved.

If you have any questions, please contact your Employment Development Department Regional Advisor.

A handwritten signature in black ink, appearing to read 'Tim Rainey'.

Tim Rainey
Executive Director

ITEM IV- B - INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Sacramento Employment and Training Agency

Dislocated Worker Information PY 2019/2020
The following is an update of information as
of October 30, 2019

	MONTH RECEIVED	COMPANY AND ADDRESS	WARN STATUS	AFFECTED WORKERS	SETA INTERVENTION
Official	6/5/2019	Education Credit Management Corp. 110370 Peter A. McCuen Blvd. Mather, CA 95655	8/1/2019	185	7/16-18/2019
Official	6/12/2019	Just Energy 8795 Folsom Blvd. Ste. 100 Sacramento, CA 95826	8/19/2019	27	8/13/2019
Official	7/10/2019	Varner & Brandt 3612 Madison Ave. Ste. North Highlands, CA 96660	8/28/2019	30	Services declined
Official	8/15/2019	Food Service Holdings, LLC dba English Manufacturing 11292 Sunrise Park Rancho Cordova 95670	8/15/2019	16	8/30/2019
Official	8/23/2019	rePlanet LLC 9670 Bruceville Rd. Elk Grover, CA 95624	8/26/2019	32	No Response
Official	9/9/2019	Liqui-Box Corporation 5000 Warehouse Way Sacramento, CA 95826	11/4/2019	30	10/28/2019 10/30/2019
Official	9/9/2019	Nestle USA, Inc. 860 National Dr. Ste. 100 Sacramento, CA 95834	11/1/2019	54	10/22/2019
Unofficial	9/13/2019	Volunteers of America 10626 Schirra Ave Mather, CA 95655	9/30/2019	5	9/18/2019
Official	9/26/2019	Inter-Con Security Systems 9940 Business Park Dr. Ste. 165 Sacramento, CA 95827	11/13/2019	492	10/23/2019 10/29/2019
Official	10/2/2019	Walmart #6530 4420 Florin Rd Sacramento, CA 95823	12/6/2019	108	10/17-18/2019
Official	10/2/2019	Silgan Containers 6200 Franklin Blvd. Ste. 100 Sacramento, CA 95824	11/25/2019	48	Pending
Official	10/30/19	Raley's 500 West Capitol Avenue West Sacramento, CA 95605	12/27/19	20	Pending
TOTAL				1,047	

ITEM IV-C – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

July 1, 2019 - October 31, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Cintas Corporation	9	Maintenance Technician I	1
City of Elk Grove	3	Engineering Technician I	1
	3	Engineering Technician II	1
	9	GIS Analyst (Geographic Information	1
	9	Human Resources Specialist	1
	7	Information Technology Analyst	1
	1	Meter Readers, Utilities	1
	9	New Street Maintenance Supervisor	1
	3	Senior Engineering Technician	1
	9	Utilities Locator	1
	City of Sacramento	9	Administrative Analyst
9		311 Customer Service Agent	1
9		311 Customer Service Specialist	1
9		Animal Control Officer I	1
9		Animal Control Officer II	1
7		Applications Developer	1
9		Arborist/Urban Forester	1
3		Associate Electrical Engineer	1
3		Building Inspector I	1
9		Cannabis Manager	1
9		Deputy City Clerk	1
9		Director of Public Works	1
9		Equipment Mechanic I	2
9		Equipment Service worker	1
9		Fire Service Worker	1
9		Fleet Service Coordinator	1
9		Junior Development Project Manager	1
9		Labor Relations Officer	1
9		Legal Secretary	1
7		Media and Communications Specialist	2
9		Park Maintenance Manager	1
9		Park Maintenance Superintendent	1
9		Permit Services Manager	1
9		Personnel Analyst	1
9		Police Officer (Lateral)	1
9		Police Recruit	2
9		Program Analyst	3
9		Program Leader	4
9		Program Specialist	2
9		Program Specialist (Film Office)	1
2	Program Specialist (Water Quality)	1	
9	Program Supervisor	1	

SETA- Employer Activity Report

July 1, 2019 - October 31, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Recreation Aide (Multiple Programs)	3
	9	Recreation General Supervisor	1
	9	Recreation Superintendent	1
	9	Registered Veterinary Technician	1
	9	Senior Accountant Auditor	1
	7	Senior Applications Developer	2
	9	Senior Debt Analyst	1
	9	Senior Deputy City Clerk	1
	3	Senior Electrical Engineer	1
	3	Senior Engineer	3
	9	Senior Personnel Transactions Coordinator	1
	9	Senior Recreation Aide (Multiple Programs)	2
	7	Senior Systems Engineer	1
	9	Staff Aide	1
	9	Stores Administrator	1
	9	Stores Clerk II	1
	3	Street Construction Laborer	1
	3	Street Construction Laborer Trainee	1
	9	Student Trainee (Police Department)	1
	2	Supervising Plant Operator-Water	1
	7	Telecommunications Systems Analyst II	1
	9	Traffic Worker I	1
	9	Traffic Worker II	1
9	Tree Pruner II	1	
9	Workers' Compensation Claims	1	
Easter Seals Superior CA	4	Child Development Specialist	1
EBL, Inc.	9	Janitor	1
Exact Staff	9	Assembler	10
	9	Forklift Operator	10
	9	Inventory Control Clerk	50
	9	Machine Operator	10
	9	Production Worker	1
	1	Assembler	1
Faneuil Inc.	9	Customer Service Representative (CSR)	600
Herrfeldt Business Ventures, INC	6	Care Partner	5
Los Rios Community College District	9	Account Clerk II	1
	9	Administrative Assistant I	3
	9	Administrative Assistant II	1
	9	Administrative Services Analyst	1
	9	Admissions/ Records Clerk III	1
	9	Admissions/ Records Evaluator I	1
	4	Assistant Technical Director-Harris Center	1

SETA- Employer Activity Report

July 1, 2019 - October 31, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Los Rios Community College District	4	Associate Vice President of Instruction for	1
	4	Biological Sciences Adjunct Assistant	1
	4	Biology Assistant Professor	1
	9	Clerk II	1
	9	Clerk III	2
	4	Control Center Technician	1
	4	Cosmetology Assistant Professor	1
	4	Dean of McClellan/ Sacramento Regional	1
	4	Dean of Planning, Research, and	1
	4	Dean of the West Sacramento Center	1
	4	Director (III) of Diversity, Compliance, and	1
	9	District Financial Aid Specialist (Temporary)	1
	9	Financial Aid Clerk II	1
	4	Fire Technology Coordinator	1
	6	Health Information Technology (HIT)	1
	4	Health Information Technology Assistant	1
	6	Healthcare Interpreting Adjunct Assistant	1
	9	Information Technology Business/	1
	7	Information Technology Network	1
	7	Information Technology Systems/Database	1
	7	Information Technology Technician II -	1
	4	Instructional Assistant - Mathematics	1
	4	Instructional Assistant - Physical Education -	1
	4	Instructional Assistant - Sacramento	1
	4	Instructional Assistant- Mathematics (60%)	1
	4	Instructional Services Assistant II	1
	4	Interim Dean of Equity and Inclusion	1
	4	Journalism Assistant Professor	1
	4	Laboratory Technician - Science (Biology)	1
	4	Learning Disabilities Adjunct Specialist	1
	4	Legal Assisting Adjunct Assistant Professor	1
	4	Librarian (Technical Services) Adjunct	1
	4	Librarian Adjunct Assistant Professor	1
	4	Library Science Adjunct Assistant Professor	1
4	Library Technician	1	
4	MacIntosh/ CAD Lab Coordinator Adjunct	1	
4	Management Adjunct Assistant Professor	2	
4	Mass Communication Adjunct Assistant	1	
4	Mathematics Assistant Professor	1	
4	Nursing (LVN) Assistant Professor	1	
9	Police Officer	1	
4	Senior Information Technology Systems/	1	

SETA- Employer Activity Report July 1, 2019 - October 31, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Los Rios Community College District	9	Special Projects - Shuttle Cart Driver	1
	4	Student Personnel Assistant - Career & Job	1
	4	Student Personnel Assistant-Temporary	1
	4	Student Support Specialist	4
	4	Student Support Supervisor	1
	4	Vice President of Administrative Services	1
	4	Vice President of Administrative Services	1
	4	Vice President of Student Services	1
MGA Healthcare Staffing	6	Certified Nursing Assistant (CNA)	5
Sacramento Employment and Training Agency	4	CFS Quality Assurance Analyst	1
	4	Head Start Cook/ Driver	1
	4	Head Start Home Visitor	1
Total			844

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of September, 2019 was 3.0%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
 Labor Market Information Division
 2901 50th Street
 Sacramento, CA 95817

Contact: Cara Welch
 (916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Greater Sacramento area gained 18,700 jobs over the year**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.0 percent in September 2019, down from a revised 3.7 percent in August 2019, and below the year-ago estimate of 3.4 percent. This compares with an unadjusted unemployment rate of 3.5 percent for California and 3.3 percent for the nation during the same period. The unemployment rate was 2.8 percent in El Dorado County, 2.6 percent in Placer County, 3.1 percent in Sacramento County, and 3.1 percent in Yolo County.

Between August 2019 and September 2019, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo, increased by 100 to total 1,029,500 jobs.

- Education and health services (up 1,700 jobs) led the region with a normal seasonal job gain from August to September. Health care and social assistance accounted for 76.5 percent of the growth, picking up 1,300 jobs. Educational services added 400 jobs.
- Government advanced by 1,400 jobs. Local government (up 1,500 jobs) experienced seasonal gains in local government education following the summer recess. These gains offset a slight loss in federal government, which was down 100 jobs. State government was unchanged.
- Construction advanced by 400 jobs over the month. Specialty trade contractors (up 800 jobs) was responsible for the job growth.
- Meanwhile, six major industries reported month-over decline, led by leisure and hospitality (down 2,200 jobs), farm (down 900 jobs), and other services (down 300 jobs).

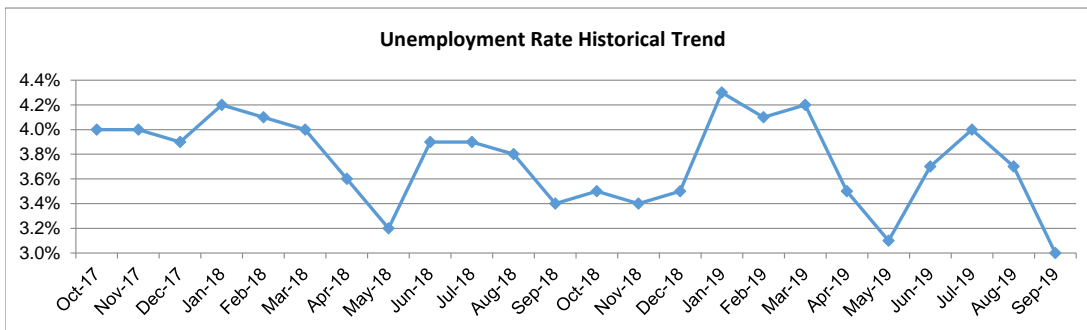
Between September 2018 and September 2019, total jobs in the region increased by 18,700, or 1.9 percent.

- Education and health services led year-over growth, adding 6,200 jobs. Health care and social assistance led the expansion with 5,900 jobs. Educational services added 300 jobs.
- Construction gained 5,700 jobs since last September. Specialty trade contractors (up 5,100 jobs) was responsible for 89.5 percent of the job gains.
- Leisure and hospitality advanced by 2,500 jobs. Accommodation and food services (up 2,600 jobs) was responsible for the year-over growth.
- Only two major industries experienced job reductions from last September. Government was down 900 jobs. Information shed 600 jobs.

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IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.0 percent in September 2019, down from a revised 3.7 percent in August 2019, and below the year-ago estimate of 3.4 percent. This compares with an unadjusted unemployment rate of 3.5 percent for California and 3.3 percent for the nation during the same period. The unemployment rate was 2.8 percent in El Dorado County, 2.6 percent in Placer County, 3.1 percent in Sacramento County, and 3.1 percent in Yolo County.



Industry	Aug-2019	Sep-2019	Change		Sep-2018	Sep-2019	Change
	Revised	Prelim			Prelim		

Total, All Industries	1,029,400	1,029,500	100		1,010,800	1,029,500	18,700
Total Farm	11,100	10,200	(900)		10,000	10,200	200
Total Nonfarm	1,018,300	1,019,300	1,000		1,000,800	1,019,300	18,500
Mining, Logging, and Construction	73,500	73,900	400		68,200	73,900	5,700
Mining and Logging	500	500	0		500	500	0
Construction	73,000	73,400	400		67,700	73,400	5,700
Manufacturing	38,300	38,400	100		37,000	38,400	1,400
Trade, Transportation & Utilities	161,900	161,700	(200)		160,200	161,700	1,500
Information	11,700	11,600	(100)		12,200	11,600	(600)
Financial Activities	54,500	54,400	(100)		53,600	54,400	800
Professional & Business Services	137,900	138,200	300		136,700	138,200	1,500
Educational & Health Services	165,100	166,800	1,700		160,600	166,800	6,200
Leisure & Hospitality	109,900	107,700	(2,200)		105,200	107,700	2,500
Other Services	35,200	34,900	(300)		34,500	34,900	400
Government	230,300	231,700	1,400		232,600	231,700	(900)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month

Data Not Seasonally Adjusted

	Sep 18	Jul 19	Aug 19 Revised	Sep 19 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,099,000	1,103,000	1,099,500	1,105,900	0.6%	0.6%
Civilian Employment	1,061,900	1,059,200	1,058,700	1,073,000	1.4%	1.0%
Civilian Unemployment	37,000	43,800	40,800	32,900	-19.4%	-11.1%
Civilian Unemployment Rate (CA Unemployment Rate)	3.4%	4.0%	3.7%	3.0%		
(U.S. Unemployment Rate)	3.9%	4.5%	4.2%	3.5%		
	3.6%	4.0%	3.8%	3.3%		

Total, All Industries (2)	1,010,800	1,027,200	1,029,400	1,029,500	0.0%	1.9%
Total Farm	10,000	10,800	11,100	10,200	-8.1%	2.0%
Total Nonfarm	1,000,800	1,016,400	1,018,300	1,019,300	0.1%	1.8%
Total Private	768,200	787,800	788,000	787,600	-0.1%	2.5%
Goods Producing	105,200	109,000	111,800	112,300	0.4%	6.7%
Mining, Logging, and Construction	68,200	71,400	73,500	73,900	0.5%	8.4%
Mining and Logging	500	500	500	500	0.0%	0.0%
Construction	67,700	70,900	73,000	73,400	0.5%	8.4%
Construction of Buildings	14,200	14,600	15,000	14,900	-0.7%	4.9%
Specialty Trade Contractors	46,400	49,000	50,700	51,500	1.6%	11.0%
Building Foundation & Exterior Contractors	13,400	14,800	15,300	15,400	0.7%	14.9%
Building Equipment Contractors	17,800	18,300	18,900	18,900	0.0%	6.2%
Building Finishing Contractors	10,100	10,800	11,200	11,400	1.8%	12.9%
Manufacturing	37,000	37,600	38,300	38,400	0.3%	3.8%
Durable Goods	23,300	24,400	24,600	24,500	-0.4%	5.2%
Computer & Electronic Product Manufacturing	4,500	4,800	4,900	4,900	0.0%	8.9%
Nondurable Goods	13,700	13,200	13,700	13,900	1.5%	1.5%
Food Manufacturing	5,000	4,200	4,600	4,800	4.3%	-4.0%
Service Providing	895,600	907,400	906,500	907,000	0.1%	1.3%
Private Service Providing	663,000	678,800	676,200	675,300	-0.1%	1.9%
Trade, Transportation & Utilities	160,200	162,000	161,900	161,700	-0.1%	0.9%
Wholesale Trade	28,900	30,300	30,000	30,000	0.0%	3.8%
Merchant Wholesalers, Durable Goods	16,000	16,800	16,800	17,000	1.2%	6.3%
Merchant Wholesalers, Nondurable Goods	11,100	11,500	11,500	11,500	0.0%	3.6%
Retail Trade	101,800	101,300	101,500	100,900	-0.6%	-0.9%
Motor Vehicle & Parts Dealer	15,100	15,300	15,300	15,200	-0.7%	0.7%
Building Material & Garden Equipment Stores	8,400	8,700	8,500	8,500	0.0%	1.2%
Grocery Stores	19,500	19,800	19,800	19,800	0.0%	1.5%
Health & Personal Care Stores	6,000	5,900	5,900	6,000	1.7%	0.0%
Clothing & Clothing Accessories Stores	7,800	7,700	7,900	7,600	-3.8%	-2.6%
Sporting Goods, Hobby, Book & Music Stores	4,000	3,800	3,800	3,900	2.6%	-2.5%
General Merchandise Stores	19,300	19,400	19,400	19,500	0.5%	1.0%
Transportation, Warehousing & Utilities	29,500	30,400	30,400	30,800	1.3%	4.4%
Information	12,200	12,000	11,700	11,600	-0.9%	-4.9%
Publishing Industries (except Internet)	2,300	2,200	2,200	2,200	0.0%	-4.3%
Telecommunications	3,500	3,400	3,200	3,200	0.0%	-8.6%
Financial Activities	53,600	55,100	54,500	54,400	-0.2%	1.5%
Finance & Insurance	36,700	37,500	37,000	36,900	-0.3%	0.5%
Credit Intermediation & Related Activities	11,100	11,000	10,800	10,900	0.9%	-1.8%
Depository Credit Intermediation	6,300	6,400	6,300	6,200	-1.6%	-1.6%
Nondepository Credit Intermediation	2,600	2,400	2,400	2,400	0.0%	-7.7%
Insurance Carriers & Related	21,700	22,500	22,200	22,200	0.0%	2.3%
Real Estate & Rental & Leasing	16,900	17,600	17,500	17,500	0.0%	3.6%
Real Estate	13,200	13,900	13,800	13,700	-0.7%	3.8%
Professional & Business Services	136,700	138,200	137,900	138,200	0.2%	1.1%
Professional, Scientific & Technical Services	56,700	57,900	57,500	57,500	0.0%	1.4%
Architectural, Engineering & Related Services	10,300	10,700	10,700	10,600	-0.9%	2.9%
Management of Companies & Enterprises	12,900	13,600	13,700	13,500	-1.5%	4.7%
Administrative & Support & Waste Services	67,100	66,700	66,700	67,200	0.7%	0.1%
Administrative & Support Services	64,200	63,500	63,800	64,000	0.3%	-0.3%
Employment Services	27,500	26,800	27,200	27,400	0.7%	-0.4%

Data Not Seasonally Adjusted

	Sep 18	Jul 19	Aug 19 Revised	Sep 19 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	14,000	14,200	14,200	14,200	0.0%	1.4%
Educational & Health Services	160,600	165,000	165,100	166,800	1.0%	3.9%
Education Services	12,300	11,900	12,200	12,600	3.3%	2.4%
Health Care & Social Assistance	148,300	153,100	152,900	154,200	0.9%	4.0%
Ambulatory Health Care Services	52,300	54,100	54,200	54,700	0.9%	4.6%
Hospitals	24,700	25,400	25,400	25,300	-0.4%	2.4%
Nursing & Residential Care Facilities	17,700	18,100	18,100	18,100	0.0%	2.3%
Leisure & Hospitality	105,200	111,400	109,900	107,700	-2.0%	2.4%
Arts, Entertainment & Recreation	15,400	16,500	16,000	15,300	-4.4%	-0.6%
Accommodation & Food Services	89,800	94,900	93,900	92,400	-1.6%	2.9%
Accommodation	10,000	11,200	11,100	10,900	-1.8%	9.0%
Food Services & Drinking Places	79,800	83,700	82,800	81,500	-1.6%	2.1%
Restaurants	75,300	78,900	77,900	77,100	-1.0%	2.4%
Full-Service Restaurants	35,000	36,700	36,500	36,000	-1.4%	2.9%
Limited-Service Eating Places	40,300	42,200	41,400	41,100	-0.7%	2.0%
Other Services	34,500	35,100	35,200	34,900	-0.9%	1.2%
Repair & Maintenance	10,600	10,600	10,500	10,500	0.0%	-0.9%
Government	232,600	228,600	230,300	231,700	0.6%	-0.4%
Federal Government	14,000	14,500	14,500	14,400	-0.7%	2.9%
Department of Defense	1,600	1,700	1,700	1,700	0.0%	6.3%
State & Local Government	218,600	214,100	215,800	217,300	0.7%	-0.6%
State Government	118,200	121,200	122,100	122,100	0.0%	3.3%
State Government Education	28,200	29,700	30,200	29,900	-1.0%	6.0%
State Government Excluding Education	90,000	91,500	91,900	92,200	0.3%	2.4%
Local Government	100,400	92,900	93,700	95,200	1.6%	-5.2%
Local Government Education	53,200	44,000	44,900	47,600	6.0%	-10.5%
Local Government Excluding Education	47,200	48,900	48,800	47,600	-2.5%	0.8%
County	19,300	19,400	19,400	19,400	0.0%	0.5%
City	10,000	11,100	11,100	10,300	-7.2%	3.0%
Special Districts plus Indian Tribes	17,900	18,400	18,300	17,900	-2.2%	0.0%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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REPORT 400 C
Monthly Labor Force Data for Counties
September 2019 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,564,900	18,876,300	688,600	3.5%
ALAMEDA	9	860,200	838,900	21,300	2.5%
ALPINE	45	480	460	20	4.6%
AMADOR	19	15,190	14,740	450	3.0%
BUTTE	34	103,900	100,100	3,800	3.7%
CALAVERAS	19	21,660	21,010	640	3.0%
COLUSA	56	11,050	10,310	730	6.6%
CONTRA COSTA	10	571,800	557,200	14,700	2.6%
DEL NORTE	43	9,910	9,460	450	4.5%
EL DORADO	16	92,300	89,700	2,600	2.8%
FRESNO	52	456,000	431,700	24,300	5.3%
GLENN	41	13,190	12,600	580	4.4%
HUMBOLDT	13	64,200	62,400	1,800	2.7%
IMPERIAL	58	72,700	57,700	15,100	20.7%
INYO	13	8,860	8,630	240	2.7%
KERN	55	392,400	368,900	23,500	6.0%
KINGS	54	57,900	54,600	3,300	5.7%
LAKE	34	29,950	28,850	1,100	3.7%
LASSEN	28	10,010	9,690	330	3.3%
LOS ANGELES	43	5,140,600	4,911,800	228,800	4.5%
MADERA	51	62,600	59,500	3,200	5.0%
MARIN	3	143,100	140,400	2,700	1.9%
MARIPOSA	19	8,160	7,920	240	3.0%
MENDOCINO	18	39,760	38,600	1,160	2.9%
MERCED	53	118,500	111,900	6,500	5.5%
MODOC	41	3,220	3,070	140	4.4%
MONO	19	8,780	8,510	260	3.0%
MONTEREY	28	232,000	224,300	7,700	3.3%
NAPA	5	76,100	74,400	1,600	2.2%
NEVADA	10	48,730	47,440	1,290	2.6%
ORANGE	7	1,631,900	1,592,800	39,100	2.4%
PLACER	10	187,200	182,300	4,900	2.6%
PLUMAS	45	8,010	7,640	370	4.6%
RIVERSIDE	38	1,103,200	1,061,400	41,800	3.8%
SACRAMENTO	23	717,000	695,000	22,000	3.1%
SAN BENITO	34	31,200	30,100	1,100	3.7%
SAN BERNARDINO	28	970,700	938,600	32,100	3.3%
SAN DIEGO	13	1,608,100	1,564,800	43,400	2.7%
SAN FRANCISCO	2	591,400	580,800	10,700	1.8%
SAN JOAQUIN	48	326,700	311,500	15,200	4.7%
SAN LUIS OBISPO	7	140,200	136,900	3,300	2.4%
SAN MATEO	1	467,300	459,300	8,000	1.7%
SANTA BARBARA	16	218,100	211,900	6,100	2.8%
SANTA CLARA	4	1,071,800	1,049,100	22,700	2.1%
SANTA CRUZ	23	143,300	138,800	4,500	3.1%
SHASTA	32	74,200	71,500	2,600	3.5%
SIERRA	32	1,410	1,360	50	3.5%
SISKIYOU	40	17,740	16,980	760	4.3%
SOLANO	23	208,400	202,000	6,400	3.1%
SONOMA	5	266,300	260,600	5,700	2.2%
STANISLAUS	45	244,800	233,400	11,300	4.6%
SUTTER	50	45,800	43,500	2,200	4.9%
TEHAMA	39	26,200	25,110	1,090	4.2%
TRINITY	34	4,780	4,600	180	3.7%
TULARE	57	204,500	189,000	15,500	7.6%
TUOLUMNE	31	21,780	21,040	740	3.4%
VENTURA	27	421,100	407,800	13,300	3.2%
YOLO	23	109,300	106,000	3,400	3.1%
YUBA	49	29,300	27,900	1,400	4.8%

Notes

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2018 benchmark and Census 2010 population controls at the state level.

ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Rick Wylie
- Board Development Committee – Lisa Clawson

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.