LARRY BOOTH Frank M. Booth, Inc. BRIAN BROADWAY Sacramento Job Corps

BILL CAMP – Second Vice Chair Sacramento Central Labor Council

PAUL CASTRO California Human Development Corporation

N. LISA CLAWSON Blood Source, Inc.

LYNN R. CONNER – Vice Chair Parasec

MICHAEL DOURGARIAN MDDV, Inc.

DIANE FERRARI Employment Development Department

TROY GIVANS County of Sacramento, Economic Development

DAVID W. GORDON Sacramento County Office of Education

JASON HANSON Sierra Pacific Home and Comfort, Inc.

LISA HARR Vision Service Plan

BARBARA HAYES Sacramento Area Commerce & Trade Organization

THOMAS P. KANDRIS Package One

MATTHEW KELLY Northern California Construction Training GARY R. KING – Secretary/Treasurer

SMUD DANIEL KOEN

California Teachers Association

Sacramento Employment & Training Agency STEVEN M. LADD, Ed.D

Elk Grove Unified School District FRANK A. LOUIE Xerox Corporation

JOANNE MAHANEY-BUEHLER Area 4 Agency on Aging

SUSAN MANSFIELD A. Teichert & Son, Inc.

ELIZABETH MCCLATCHY The Safety Center, Inc.

DENNIS MORIN Sacramento Area Electrical Training Center

ROGER NIELLO Sacramento Metropolitan Chamber of Commerce

JAY ONASCH California Department of Rehabilitation

KIM PARKER - Chair California Employers Association

MARTHA PENRY California School Employees Association DEBORAH PORTELA

Casa Coloma Health Care Center

MAURICE READ Sacramento Sierra Building & Construction Trades Council

LORENDA T. SANCHEZ California Indian Manpower Consortium

ANETTE SMITH-DOHRING Sutter Health – Sacramento Sierra Region MICHAEL R. TESTA

Sacramento Convention & Visitors Bureau DR. DEBORAH J. TRAVIS

Cosumnes River College
DALE WALDSCHMITT

Pacific Coast Companies, Inc. TERRY A. WILLS, ESQ.

Cook Brown, LLP RICK WYLIE Beutler Corporation

DAVID P. YOUNGER Lionakis Beaumont Design Group



SACRAMENTO WORKS, INC. Executive Committee

Date: Tuesday, May 27, 2014

Time: 4:00 p.m.

Place: Sacramento Employment & Training Agency Board Room 925 Del Paso Blvd. Sacramento, CA 95815

AGENDA

- 1. Call to Order/Roll Call
- 2. Approval of Minutes of the April 21, 2014 Meeting
- 3. Review of the May 28, 2014 Board Packet
- 4. Adjournment

COMMITTEE MEMBERS: Larry Booth, Bill Camp, Lynn Conner, Diane Ferrari, Matt Kelly, Gary King, Kathy Kossick, Elizabeth McClatchy, Kim Parker, Terry Wills

DISTRIBUTION DATE: FRIDAY, MAY 16, 2014

SACRAMENTO WORKS, INC.

Executive Committee Minutes (The minutes reflect the actual progression of the meeting.)

SETA Board Room 925 Del Paso Blvd. Sacramento, CA 95815 Monday, April 21, 2014 4:00 p.m.

1. <u>Call to Order/Roll Call</u>: Ms. Parker called the meeting to order at 4:15 p.m.

<u>Members Present</u>: Larry Booth, Lynn Conner, Kathy Kossick, Matt Kelly, Elizabeth McClatchy, Kim Parker

Members Absent: Bill Camp, Diane Ferrari, Gary King, Terry Wills

Others Present: Phil Cunningham, William Walker, Terri Carpenter, Robin Purdy

Ms. Terry Wills was present via conference call.

2. Approval of Minutes of the March 24, 2014 Meeting

The minutes were reviewed; no questions or corrections.

Moved/Conner, second/Kelly, to approve the March 24, 2014 minutes.

Roll call vote: Aye: 6 (Booth, Conner, Kelly, Kossick, McClatchy, Parker) Nay: 0 Abstentions: 0

3. <u>Ratification of the Submission of the Business Outreach and Layoff</u> <u>Aversion Pilot Project Application to the California Employment</u> <u>Development Department</u>

Ms. Purdy stated that this program will assist employers before they have to lay off people and assist companies before they move out of the county. This is not a competitive proposal. These state funds have been focused on retraining dislocated workers.

The goal is to contact 600 employers in the region, identify their strengths, challenges, what can be worked on to make them stronger, and connect them up with organizations that can assist them. Afterward, an evaluation will be done to see if it actually had an impact on jobs created or dislocations averted.

Ms. Purdy said that the state usually does one-year-at-a time-funding and she is not aware of any proposal that is funded for several years. SACTO would hire the staff and do the work and SETA would be the fiscal entity. We have done similar things with the California Community College District.

Ms. McClatchy asked if SETA submits a three year grant, can EDD approve one of the three years; Ms. Purdy replied yes.

Moved/McClatchy, second/Conner, to ratify the submission of the Business Outreach and Layoff Aversion grant application requesting \$441,650 per year for three years to the California Employment Development Department. Roll call vote: Aye: 5 (Conner, Kelly, Kossick, McClatchy, Parker) Nay: 0 Abstentions: 1 (Booth)

4. Approval of Private Sector WIB Application

Ms. Kossick reported that she received an application from Blood Source, Inc. after the recent resignation of Ms. Leslie Botos. The nominee, Ms. Lisa Clawson, appears to participate in a lot of different community activities and is very hands on. If approved by the SETA Governing Board, her official date on the WIB would be the April 25.

Moved/McClatchy, second/Conner, to forward Lisa Clawson's application and nomination to the SETA Governing Board for appointment. Roll call vote: Aye: 6 (Booth, Conner, Kelly, Kossick, McClatchy, Parker) Nay: 0 Abstentions: 0

5. Discussion and Further Direction on the Slingshot initiative

Ms. Conner reported that the Planning/Oversight Committee met and picked June 1 for the convening; Valley Vision will be asked to facilitate the convening. They came up with active convening where they had people move into small groups which brought about more interaction.

Ms. Purdy stated that there are three big category pots: entrepreneurs and startup, youth employment, and skills development.

6. <u>Adjournment</u>: The meeting was adjourned at 4:28 p.m.