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Frank M. Booth, Inc.

**LESLIE BOTOS**  
Blood Source

**BRIAN BROADWAY**  
Sacramento Job Corps

**BILL CAMP**  
Sacramento Central Labor Council

**PAUL CASTRO**  
California Human Development Corporation

**LYNN R. CONNER**  
Parasec

**MICHAEL DOURGARIAN**  
MDDV, Inc.

**DIANE FERRARI**  
Employment Development Department

**TROY GIVANS**  
County of Sacramento, Economic  
Development

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Sacramento County Office of Education

**JASON HANSON**  
Sierra Pacific Home and Comfort, Inc.

**LISA HARR**  
Vision Service Plan

**BARBARA HAYES**  
Sacramento Area Commerce & Trade  
Organization

**THOMAS P. KANDRIS**  
American River Packaging

**MATTHEW KELLY**  
Sacramento Sierra Building & Construction  
Trades Council

**GARY R. KING**  
SMUD

**DANIEL KOEN**  
California Teachers Association

**KATHY KOSSICK**  
Sacramento Employment & Training Agency

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Elk Grove Unified School District

**PAUL LAKE**  
County Department of Human Assistance

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Xerox Corporation

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Area 4 Agency on Aging

**ELIZABETH MCCLATCHY**  
The Safety Center, Inc.

**DENNIS MORIN**  
Sacramento Area Electrical Training Center

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Sacramento Metropolitan Chamber of  
Commerce

**JAY ONASCH**  
California Department of Rehabilitation

**KIM PARKER**  
California Employers Association

**MARTHA PENRY**  
California School Employees Association

**DEBORAH PORTELA**  
Casa Coloma Health Care Center

**JONATHAN RAYMOND**  
Sacramento City Unified School District

**MAURICE READ**  
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California Indian Manpower Consortium

**ANETTE SMITH-DOHRING**  
Sutter Health – Sacramento Sierra Region

**MICHAEL R. TESTA**  
Sacramento Convention & Visitors Bureau

**DR. DAN THROGMORTON**  
Los Rios Community College District

**KINGMAN TSANG**  
East West Bank

**TERRY A. WILLIS, ESQ.**  
Cook Brown, LLP

**RICK WYLIE**  
Beutler Corporation

**DAVID P. YOUNGER**  
Lionakis Beaumont Design Group



**SACRAMENTOWORKS**

**SACRAMENTO WORKS, INC.**  
**Executive Committee**

**Date:** Tuesday, January 22, 2013

**Time:** 4:00 p.m.

**Place:** Sacramento Employment & Training Agency  
Board Room  
925 Del Paso Blvd.  
Sacramento, CA 95815

**AGENDA**

1. Call to Order/Roll Call
2. Approval of Minutes of the November 26, 2012 Meeting
3. Review of the January 23, 2013 Sacramento Works Agenda Packet
4. Adjournment

**COMMITTEE MEMBERS:** Bill Camp, Lynn Conner, Diane Ferrari, Matt Kelly, Gary King, Kathy Kossick, Elizabeth McClatchy, Kim Parker, Kingman Tsang, Terry Willis

**DISTRIBUTION DATE: TUESDAY, JANUARY 15, 2013**

**SACRAMENTO WORKS, INC.**  
**Executive Committee**  
**Minutes**

*(The minutes reflect the actual progression of the meeting.)*

SETA Board Room  
925 Del Paso Blvd.  
Sacramento, CA 95815

Monday, November 26, 2012  
4:00 p.m.

1. Call to Order/Roll Call

Ms. Parker called the meeting to order at 4:04 p.m.

Members Present: Bill Camp, Diane Ferrari, Gary King, Matt Kelly, Kathy Kossick, Elizabeth McClatchy, Kim Parker, Kingman Tsang

Member Absent: Lynn Conner, Terry Wills

Others Present: Robin Purdy, Phil Cunningham, Bill Walker, Terri Carpenter

2. Approval of Minutes of the September 24, 2012 Meeting

Minutes were reviewed; no questions or corrections.

Moved/Kossick, second/Ferrari, to approve the September 24 minutes.  
Voice Vote: Unanimous approval.

3. Review of the November 28, 2012 Sacramento Works Agenda Packet

Ms. Kossick announced Mr. Jim Lambert's resignation from the board. A card will be passed around for members to sign prior to Wednesday's board meeting.

Board items were reviewed; the transfer of funds from dislocated to adult still needs to be approved by the State.

The Planning/Oversight Committee has spent the past three meetings reviewing and identifying three goals and objectives that are consistent with the Sacramento Works goals and Next Economy. An agenda item will be presented to the WIB in January with a recommendation for board initiative funds. There is approximately \$88,000 available in Board Initiative funds.

Mr. Camp suggested using some discretionary fund to 'beef up' training staff that assists people in getting jobs and career pathways. He has seen nothing about training for the people that provide assistance to the customers. Ms. Kossick stated that other partners will be drilling down into the various goals so SETA will not be the only organization funding parts of Next Economy.

Mr. Camp stated that there is an April 1 deadline to submit the local plan to the state. The Workforce Investment Areas need to be certified before discretionary funding flows. Ms. Purdy replied that staff has already started a public input process and receiving feedback from the customers in the system. She will be attending the Sacramento Valley Joint Apprenticeship meeting to coordinate programs. Staff will be also be meeting with the welfare department, community colleges, community based organizations, K-12 and Adult Education providers and other stakeholders to discuss the plan.

The State WIB has integrated the process to apply for high performing WIB status into the plan. When the plan is submitted, the State will go through the plan to score it to ensure the local area has met the basic requirements of a high performing WIB. If SETA is not certified as a high performing WIB, SETA has the next year to achieve the designation. Ms. Ferrari stated that the challenge of the State is to come up with some consistency between the WIBs because across the State, each WIB does business differently.

Mr. King recently attended a Business Leaders United meeting in Washington, D. C., which is a group of business leaders getting together to promote workforce development. It was interesting learning challenges other WIBs are having. Some of the speaking points included having business at the table when workforce projects are being decided. Also, it is important to have very clear measurements for high performing WIBs.

The California Department of Corrections and Rehabilitation is considering letting 800 people go; there is discussion of providing Rapid Response services at the prisons.

Mr. Cunningham reported that Sacramento Works, Inc. has been sued. It is an ADA lawsuit and he is hoping Sacramento Works, Inc. will be dismissed from the lawsuit by Wednesday.

Mr. Camp talked about labor concerns with the Hyatt Hotel. Mr. Camp requested that when buying a table at an event, put a condition that if there is a labor dispute and members do not attend the event due to the labor dispute, the money is returned and we are protected. Mr. Camp is opposed to spending federal money where there is a potential labor issue. He wants to ensure that money can be recouped; Mr. Cunningham will come up with language to address the situation.

4. Adjournment: The meeting was adjourned at 5:10 p.m.