



**GOVERNING BOARD**

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County of Sacramento

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**KATHY KOSSICK**  
Executive Director

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**SPECIAL MEETING OF THE  
SETA GOVERNING BOARD**

**DATE:** Tuesday, December 20, 2016

**TIME:** 1:00 p.m.

**LOCATION:** SETA Board Room  
925 Del Paso Blvd.  
Sacramento, CA 95815

While the SETA Governing Board welcomes and encourages participation in the Governing Board meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under jurisdiction of the SETA Governing Board and not on the posted agenda or any off-agenda matters may be addressed by the general public following completion of the regular agenda. The SETA Governing Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net).

**A G E N D A**

- I. **Call to Order/Roll Call/Pledge of Allegiance**
- II. **Action Item**
  - A. **WORKFORCE DEVELOPMENT DEPARTMENT**
    - 1. Consideration of Requests to Accept Late Proposals for Project Slingshot (Roy Kim)
- III. **Adjournment**

**DISTRIBUTION DATE: FRIDAY, DECEMBER 16, 2016**

ITEM II-A – 1 - ACTION

CONSIDERATION OF REQUESTS TO ACCEPT LATE PROPOSALS FOR  
PROJECT SLINGSHOT

BACKGROUND:

On November 3, 2016, the Board approved the release of a Request for Proposals (RFP) for Project Slingshot, soliciting the following services intended to strengthen startup resources, accelerate entrepreneurial learning and increase the intersection of ideas throughout the Capital Region:

- 1) Business Mentorship Services - designed to match successful executives with less experienced startups within the same or similar industry sector.
- 2) Maker Space/Incubator Services – designed to support and/or expand physical space, including tools and equipment that will attract, connect and accelerate startups.

The RFP contained the following proposal deadline and submittal requirements:

*All proposals must be in the SETA office and time-stamped by the SETA receptionist no later than **5:00 p.m., P.S.T., Tuesday, December 13, 2016.** Proposals mailed to SETA must be received in the SETA office and time-stamped by the SETA receptionist no later than 5:00 p.m., P.S.T. December 13, 2016. In accordance with the policy of the SETA Governing Board, proposals delivered after 5:00 p.m., P.S.T., December 13, 2016 will not be accepted - **NO EXCEPTIONS. NO APPEALS WILL BE ACCEPTED FOR LATE PROPOSALS.***

Fourteen (14) proposals were received and time-stamped by the December 13, 2016, 5:00 p.m. deadline. In addition, five (5) proposals were submitted after the 5:00 p.m. deadline.

Subsequently, staff and Board Members have received requests to consider late proposals.

RECOMMENDATION:

Consider the requests to accept late proposals and take appropriate action.

PRESENTER: Roy Kim