

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

STACI ANDERSON
PRO Youth and Families

AMANDA BLACKWOOD
Sacramento Metro Chamber of Commerce

LARRY BOOTH
Frank M. Booth, Inc.

N. LISA CLAWSON – Secretary/Treasurer
Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

RONALD J. ELLIS
2SS.com

KEVIN FERREIRA
Sacramento Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

TOM KANDRIS
PK1, Inc.

GARY R. KING – Chair
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

DR. JAMEY NYE
Los Rios Community College District

JAY ONASCH
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

KARL PINEO
Ironworkers Local 118

JORDAN POWELL
Associated General Contractors of California

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

RICK WYLIE – Vice Chair
Villara Building Systems



SACRAMENTOWORKS

**SACRAMENTO WORKS, INC.
Executive Committee**

Date: Monday, July 22, 2019

Time: 3:30 p.m.

Place: Sacramento Employment & Training Agency
Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

A G E N D A

1. Call to Order/Roll Call
2. Approval of Minutes of the June 19, 2019 Meeting
3. Review of Agenda Packet for July 24 Board Meeting
4. Continued Discussion of Sacramento Works Strategic Plan
5. Adjournment

COMMITTEE MEMBERS: Lisa Clawson, David Gordon, Gary King, Kathy Kossick, Dr. Jamey Nye, Rick Wylie

DISTRIBUTION DATE: MONDAY, JULY 15, 2019

SACRAMENTO WORKS, INC.

Executive Committee

Minutes

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

Wednesday, June 19, 2019
4:00 p.m.

1. Call to Order/Roll Call

Mr. Rick Wylie called the meeting to order at 4:13 p.m.

Members Present: Lisa Clawson, Diane Ferrari, Kathy Kossick, Rick Wylie, Gary King (arrived at 4:17 p.m.)

Member Absent: David Gordon, Dr. Jamey Nye

Others Present: Ron Ellis, Phil Cunningham, Roy Kim, Julie Davis-Jaffe, Monica Barber, Terri Carpenter, William Walker

2. Approval of Minutes of the May 20, 2019 Meeting

The minutes were reviewed; no questions or corrections.

Moved/Kossick, second/Ferrari, to approve the May 20 minutes.

Roll call vote:

Aye: 4 (Clawson, Ferrari, Kossick, Wylie)

Nay: 0

Abstentions: 0

Absent: 3 (Gordon, King, Nye)

3. Continued Discussion of Sacramento Works Strategic Plan

Mr. Wylie reviewed the various documents distributed for review. A number of speakers were brought in to assist in focusing our energies. At the May 22, 2019 meeting, the board agreed to focus on the following:

1. Reducing the number of unemployed, part-time employed, under employed or hard-to-employ people in the region.
2. Increasing the education attainment of people currently employed to allow for upward mobility.
3. How are we attracting businesses?

The Executive Committee needs to discuss #1 and have a better idea of what it is and to clarify terms used to define the populations.

Mr. King arrived at 4:17 p.m.

Mr. King stated that the focus of today's meeting is to give staff direction and focus for the first area. The Committee will develop a statement of objective and then lay out what does success look like including how progress is determined.

Mr. King referred to the minutes of the March 27 meeting which state that the Executive Committee would review and frame out measures. There was also discussion of the regional strategic plan.

When referencing the first area of focus, Ms. Clawson asked how do we measure how many part-time people we are reaching? Mr. Kim replied that staff provided information on the customers entering the job centers. Most of the data collected is voluntarily provided. Mr. King asked what proportion of the self-reported part-time employed individuals go on to full-time employment.

Mr. Kim stated that talking about the hard to employ, there are a number of target groups that could be included in the low-skilled category. Mr. Kim suggested perhaps defining the groups and reporting on the percentage served of that particular group. He suggested defining the groups broadly rather than specifically.

Mr. Ellis asked that if the goal is perfectly met, who will be happy about that? Mr. King replied that this is the board giving staff what they are looking to get accomplished. Ms. Kossick stated that the performance data is reported to the Department of Labor.

Mr. King stated that it is important to clearly define our terms and have a specific definition for low skilled, ex-offenders, disabled, and veterans. It would be better to narrow terms now. Mr. Kim stated that there is often talk about reentry of ex-offenders into CalJobs; the reason they are hard to place is they have low skill levels and their soft skills are also lacking.

Ms. Kossick stated that when the economy is bad, there are a lot of people looking for work; when it is good, fewer people are available.

Mr. King stated that he will take notes and ideas from today's meeting and write it out based on objectives and measures and e-mail to the committee in advance of the July Executive Committee meeting.

Committee members suggested beginning the July meeting at 3:30 p.m.

4. **Adjournment:** Mr. King adjourned the meeting in Ms. Ferrari's honor at 5:14 p.m.

Policy Objective #1

In alignment with the vision to build a dynamic workforce for the Sacramento region, increase the employment rate of hard-to-employ people served by Sacramento Works. The hard-to-employ population includes opportunity youth, individuals with disabilities, low income individuals, and people that are justice involved.

Measures

- **Baseline**
 - Total number of people served by Sacramento Works
 - The employment rate for the total number of people served by Sacramento Works
 - The number of hard-to-employ people served by Sacramento Work
 - The employment rate for the hard-to-employ people served by Sacramento Works
- **Target**
 - Keep the proportion of hard-to-employ people served by Sacramento Works unchanged
 - Increase the employment rate of hard-to-employ people by 10%

Monitoring

- Biannually report on progress of this policy objective to the Board