

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

STACI ANDERSON
PRO Youth and Families

EDWARD W. BAKER
Alto Ingredients, Inc..

AMANDA BLACKWOOD
Sacramento Metro Chamber of Commerce

LARRY BOOTH
Frank M. Booth, Inc.

N. LISA CLAWSON – Secretary/Treasurer
Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

RONALD J. ELLIS
2SS.com

KEVIN FERREIRA
Sacramento Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

MICHAEL JASSO
City of Sacramento

GARY R. KING
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

RONALD R. ORR, JR.
VSP, Inc.

SHARON O'SULLIVAN
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

KARL PINEO
Ironworkers Local 118

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH – Vice Chair
Five Star Bank

RICK WYLIE – Chair
Villara Building Systems



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, March 24, 2021

TIME: 8:00 a.m.

LOCATION:

<https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmOTkxTckhyVIFyZmNSdz09>

In response to the Governor's Executive Order N-29-20 relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Sacramento Works, Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmOTkxTckhyVIFyZmNSdz09>. Meeting ID: 833 4849 4213. Passcode: 930744. This meeting will be closed captioned. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting by dialing any of the following telephone numbers: One tap mobile: +16699006833, 83348494213# US (San Jose). Dial by your location: +1 669 900 6833 US (San Jose); Find your local number; <https://us02web.zoom.us/j/83348494213?pwd=RVFhUUU0d3czNmOTkxTckhyVIFyZmNSdz09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Wendy.Tanner@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Wendy Tanner at (916) 263-5660, or Wendy.Tanner@seta.net. Please include in your request which item you would like to participate on. Additionally, during the meeting, any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works members, and included in the record.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net

AGENDA

PAGE NUMBER

I. Call to Order/Roll Call

- **Economic Update Presentation from Centers of Excellence - Aaron Wilcher**

II. Consent Item (2 minutes)

- A. Approval of Minutes of the January 27, 2021 Regular and February 18, 2021 Special Meetings 1 - 7

III. Action/Discussion Items

- A. Approval of Application for Local Area Subsequent Designation and Workforce Development Board Recertification to the California Workforce Development Board 8
- B. Business Implications of COVID-19 on Board Members 9

IV. Information Items

- A. WIOA Performance Report (Ralph Giddings) 10 - 12
- B. Dislocated Worker Report (William Walker) 13 - 17
- C. Employer Recruitment Activity Report (William Walker) 18 - 22
- D. Unemployment Update/Press Release from the Employment Development Department (Cara Welch) 23 - 28
- E. Committee Updates 29
 - ✓ Youth Committee (David Gordon)
 - ✓ Planning/Oversight Committee (Dr. Jamey Nye)
 - ✓ Employer Outreach Committee (Ron Ellis) (pages 30-31)
 - ✓ Board Development Committee (Lisa Clawson)
 - ✓ Fund Development Committee (Rick Wylie)

V. Other Reports 32

- 1. Chair
- 2. Members of the Board
- 3. Counsel
- 4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: March 17, 2021

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 27, 2021 REGULAR
AND FEBRUARY 18, 2021 SPECIAL MEETINGS

BACKGROUND:

Attached are the minutes of the January 27, 2021 regular and February 18, 2021 special meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Wednesday, January 27, 2021
8:00 a.m.

I. Call to Order/Roll Call

Mr. Rick Wylie called the meeting to order at 8:05 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Lisa Clawson, Lynn Conner, Ron Ellis, Troy Givans, David Gordon, Kathy Kossick, Michael Jasso, Christine Laster, Matt Legé, Janet Neitzel, Dr. Jamey Nye, Sharon O'Sullivan, Karl Pineo, Fabrizio Sasso, Anette Smith, Rick Wylie, Johnny Perez (joined at 8:15 a.m.)

Members Absent: Edward Baker, Amanda Blackwood, Larry Booth, Kevin Ferreira, Kristin Gibbons, Gary King, Frank Louie, Ronald Orr, Amanda Taylor

- Introduction of new member: Amanda Taylor, Association of General Contractors: Not present.

II. Consent Items

- A. Approval of Minutes of the November 18, 2020 Special Meeting
- B. Approval of Request to the California Workforce Development Board for SETA to Continue to Provide Career Services Under the Workforce Innovation and Opportunity Act

There were no questions or comments.

Moved/Ellis, second/Neitzel, to approve the consent items as follows:

- A. Approve the November 18, 2020 minutes.
- B. Approve the request to the CWDB for SETA to continue to provide career services under the WIOA.

Roll call vote:

Aye: 16 (Anderson, Conner, Ellis, Givans, Gordon, Kossick, Jasso, Laster, Legé, Neitzel, Nye, O'Sullivan, Pineo, Sasso, Smith, Wylie)

Nay: 0

Abstentions: 1 (Clawson)

Absent: 10 (Baker, Blackwood, Booth, Ferreira, Gibbons, King, Louie, Orr, Perez, Taylor)

III. Action/Discussion Items

A. Election of Vice Chairperson

Mr. Wylie reported that Ms. Anette Smith has graciously agreed to serve as Vice Chair.

Moved/Clawson, second/Conner, to endorse the election of Ms. Anette Smith to serve as Vice Chair.

Roll call vote:

Aye: 16 (Anderson, Conner, Ellis, Givans, Gordon, Kossick, Jasso, Laster, Legé, Neitzel, Nye, O'Sullivan, Pineo, Sasso, Smith, Wylie)

Nay: 0

Abstentions: 1 (Clawson)

Absent: 10 (Baker, Blackwood, Booth, Ferreira, Gibbons, King, Louie, Orr, Perez, Taylor)

B. Review Recommendation for Selection of One-Stop Operator Received from Executive Committee and Approve or Reject, and Forward to Governing Board with Request for Concurrence

Ms. Kossick and all SETA staff left the room. Mr. Cunningham reviewed the process and the resulting recommendation.

Mr. Johnny Perez joined at 8:15 a.m.

Mr. Wylie expressed concern that there are no other bidders and Mr. Cunningham explained why there are so few bidders. Ms. Neitzel stated that SETA has a great reputation throughout the state and Washington D.C. The four regional directors also work well together.

Moved/Neitzel, second/Ellis, to approve the recommendation of the Executive Committee regarding selection of a One-Stop Operator then refer the matter to the SETA Governing Board with a request for its concurrence.

Roll call vote:

Aye: 17 (Anderson, Clawson, Conner, Ellis, Givans, Gordon, Jasso, Laster, Legé, Neitzel, Nye, O'Sullivan, Perez, Pineo, Sasso, Smith, Wylie)

Nay: 0

Abstentions: 0

Absent: 9 (Baker, Blackwood, Booth, Ferreira, Gibbons, King, Kossick, Louie, Orr, Taylor)

- Presentation on Regional Workforce Development Initiatives: Renee John, Valley Vision

Ms. John reviewed her presentation on regional workforce initiatives and explained what the automation score is.

Ms. John stated that some of the most sought after skills include digital skills, Microsoft/computer, interpersonal (soft skills), communications, organizational skills and teamwork, and managerial skills (scheduling, budgeting and planning).

Valley Vision has engaged 255 employers regionally. The findings have been shared broadly to give all partners the most current information.

Mr. Roy Kim stated that staff utilizes this information to inform policy issues.

- C. Business Implications of COVID-19 on Board Members: Mr. Wylie stated that this is an ongoing discussion on how the pandemic is affecting operations.

Christine Laster: Ms. Laster reported that the last year has been very challenging for Siemens. On the positive side, it was good that many staff were able to work from home. Most of their salaried staff have been transitioned to working from home. There has been a lot of mind-set challenges and changes.

Matt Legé: Mr. Legé reported that COVID has changed how work at the State Capitol is done. His union represents 700,000 members throughout the state including healthcare workers and county service workers. It has changed all of the jobs. Many of the workers are on the front line but others are fortunate to work from home. He ensures that his union members have the personal protection equipment they need and will urge them to get the vaccine when available.

Anette Smith: Ms. Smith has worked in two essential industries over the last year. When she worked at Sutter, it was a huge pivot. Because of the financial impact, she knew she would not go back to an office since Sutter was looking to move administrative people to home. She moved to the financial sector which has also been challenging. The administrative team is working from home but there are still people in the branches. They have had only one case of COVID at their branches. They are a community based business bank and have grown significantly. When she came on board, she was the 145th employee but have hired 40 people in the last year. They did 1,100 PPP loans which was essential for businesses to keep them running. They did almost as many CARES Act loans through the city. They anticipate that they will serve only 30% of the PPP loans in the first draw. They have been able to provide support to those when even their own bank could not help them.

Kriztina Palone, City of Sacramento: Ms. Palone reported that the City is in the process of evaluating which businesses will have CARES funding extensions through March. At the last providers meeting, identified challenges experienced included transportation, child care, access to computer equipment, and good internet connectivity.

IV. Information Items

- A. Capital Region Workforce Boards Outreach: Ms. Terri Carpenter placed two samples of informational pieces; one in economic development sponsored by GSEC and a full-page in Comstock's magazine. Through this outreach, 10 new business contacts were made; staff is working to provide services.
- B. Dislocated Worker Report: No additional report.
- C. Employer Recruitment Activity Report: Mr. William Walker reported that the report is pretty much at the same level of employer activity as last year. Tesla and the public sector are doing quite a bit of hiring; there is not a lot of hiring in the private sector.
- D. Unemployment Update/Press Release from the Employment Development Department: No report.
- E. Committee Updates
 - ✓ Youth Committee: Mr. Gordon reported that the Youth Committee will meet on 2/11/2021.
 - ✓ Planning/Oversight Committee: There will be a report at the next meeting.
 - ✓ Employer Outreach Committee: Mr. Ellis reported that members have been monitoring their committee action plan. EMRL has presented a unique approach to a newsletter and we are hoping to see an initial newsletter coming out soon.
 - ✓ Board Development Committee: Ms. Clawson encouraged board members to let her know if any of their contacts would be interested in being on the board; she would like to have a candidate pool.
 - ✓ Fund Development Committee: The next meeting is scheduled for Wednesday, February 17, 11:00 a.m. and is open to the entire board. Members continue to study the feasibility of raising funds. Mr. Wylie has been a part of the Capital Cup, which is a very successful fundraising event.

V. Other Reports

- 1. Chair: No additional report.
- 2. Members of the Board: Ms. Kossick reported that staff received a letter from the California Workforce Development Board stating that SETA has been designated as a high-performing board. If the state sets aside some Governor's discretionary funding, the high performing boards can share these funds. This designation is in place for three years.
- 3. Counsel: No report.
- 4. Public Participation: None.

- VI. **Adjournment:** The meeting was adjourned at 9:42 a.m.

SPECIAL MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Thursday, February 18, 2021
8:00 a.m.

I. Call to Order/Roll Call

Mr. Rick Wylie called the meeting to order at 8:03 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Edward Baker, Amanda Blackwood, Larry Booth, Ron Ellis, Kevin Ferreira, Kristin Gibbons, Troy Givans, Michael Jasso, Gary King, Kathy Kossick, Christine Laster, Matt Legé, Frank Louie, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Sharon O'Sullivan, Johnny Perez, Karl Pineo, Anette Smith, Rick Wylie

Members Absent: Lisa Clawson, Lynn Conner, David Gordon, Fabrizio Sasso

II. Action/Discussion Item

A. Approval of Sole Source Finding for Selection of One-Stop Operator and Forward to the SETA Governing Board with Request for Agreement

SETA staff were asked to leave the meeting.

Mr. Cunningham stated that when this item was submitted to the SETA Governing Board for approval, their legal counsel asked that the item be returned to this board to make a sole source finding. This is action will also cover us for auditors. Mr. Cunningham reviewed the following sole source finding:

The Board finds that, after solicitation of a number of sources and public advertising of the opportunity to submit proposals competition has been deemed inadequate after issuance of the RFQ. While two organizations expressed interest in submitting proposals to serve as the One Stop Operator, SETA was the only organization that submitted a proposal. Consistent with Federal WIOA Regulations and the OMB Uniform Guidance (2 CFR 200.320), non-competitive procurement is appropriate under these circumstances.

Moved/Ellis; second/Booth, to adopt Legal Counsel's sole source finding for the selection of SETA as the One-Stop Operator then forward the matter to the SETA Governing Board with a request for its agreement.

Roll call vote:

Aye: 21 (Anderson, Baker, Blackwood, Booth, Ellis, Ferreira, Gibbons, Givans, Jasso, King, Laster, Legé, Louie, Neitzel, Nye, Orr, O'Sullivan, Perez, Pineo, Smith, Wylie)

Nay: 0

Abstentions: 1 (Kossick)

Absent: 4 (Clawson, Conner, Gordon, Sasso)

II. **Adjournment**: The meeting was adjourned at 8:09 a.m.

ITEM III-A - ACTION

APPROVAL OF APPLICATION FOR LOCAL AREA SUBSEQUENT DESIGNATION AND WORKFORCE DEVELOPMENT BOARD RECERTIFICATION TO THE CALIFORNIA WORKFORCE DEVELOPMENT BOARD

BACKGROUND:

On behalf of the Governor, the California Workforce Development Board is responsible for subsequent designation of local workforce development areas and recertifying Local Workforce Development Boards under the Workforce Innovation and Opportunity Act, and is requiring the submission of a Local Area Subsequent Designation and Local Board Recertification Application no later than March 31, 2021.

The Local Area Subsequent Designation and Local Board Recertification Application has been sent under separate cover.

Staff will be available to answer questions.

RECOMMENDATION:

Approve the submission of an application for local area subsequent designation and recertification of the local workforce development board, Sacramento Works, Inc., to the California Workforce Development Board.

ITEM III –B – DISCUSSION/ACTION

BUSINESS IMPLICATIONS OF COVID19 ON BOARD MEMBERS

BACKGROUND:

This item provides an opportunity for selected board members to share from their perspective where their business has been, what is its current status, and where it is going based upon the economic conditions due to the pandemic.

ITEM IV-A - INFORMATION
WIOA PERFORMANCE REPORTS

Attached please find the Performance Report for the Job Centers for the first six months of the fiscal year. In addition, the Local Performance Accountability Measures for the last two program years are included for your information. Staff will provide an oral report and be available to answer any questions.

SACRAMENTO EMPLOYMENT AND TRAINING AGENCY

ADULT	EMPLOYMENT RATE Q2			EMPLOYMENT RATE Q4			MEDIAN EARNINGS			CREDENTIAL RATE			MEASURABLE SKILL GAINS		
	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate
PROGRAM YEAR															
2018/19	66.5%	65.0%	102.3%	66.0%	62.5%	105.6%	\$5,785	\$4,900	118.1%	68.4%	53.0%	129.1%	36.5%	Baseline	N/A
2019/20	64.8%	66.0%	98.2%	65.1%	62.5%	104.2%	\$6,265	\$5,600	111.9%	63.8%	54.0%	118.1%	54.8%	Baseline	N/A

DW	EMPLOYMENT RATE Q2			EMPLOYMENT RATE Q4			MEDIAN EARNINGS			CREDENTIAL RATE			MEASURABLE SKILL GAINS		
	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate
PROGRAM YEAR															
2018/19	78.6%	68.0%	115.6%	76.5%	66.5%	115.0%	\$7,222	\$7,308	98.8%	60.9%	60.0%	101.5%	46.3%	Baseline	N/A
2019/20	75.9%	69.5%	109.2%	75.1%	65.0%	115.5%	\$8,196	\$7,600	107.8%	69.3%	58.0%	119.5%	37.5%	Baseline	N/A

Youth	EMPLOYMENT RATE Q2			EMPLOYMENT RATE Q4			MEDIAN EARNINGS			CREDENTIAL RATE			MEASURABLE SKILL GAINS		
	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate	Actual Perf.	Perf. Goal	Success Rate
PROGRAM YEAR															
2018/19	69.2%	58.1%	119.1%	75.2%	54.1%	139.0%	\$3,575	Baseline	N/A	63.8%	55.0%	116.0%	27.3%	Baseline	N/A
2019/20	72.7%	66.9%	108.7%	70.2%	64.0%	109.7%	\$3,418	Baseline	N/A	56.3%	54.0%	104.3%	38.2%	Baseline	N/A



Cal Jobs data is 7 day old.

AJCC Summary Performance

Fiscal Year 2020 - 2021 (July 1, 2020 - June 30, 2021)

Thursday, March 11th 2021 1:18:30 pm

[Download](#) [Options](#)

AJCC Summary Performance Q2 7/1/2020 - 12/31/2020

Career Center	New Enrollments	YTD Enrollments	YTD Goal	New Enrollments / YTD Goal	YTD Enrollments / YTD Goal	Annual Goal	YTD Enrollments / Annual Goal
Asian Resources AJCC	37	100	70	52.9%	142.9%	140	71.4%
Crossroads Diversified AJCC	36	37	54	66.7%	68.5%	112	33.0%
Elk Grove USD AJCC	39	135	53	73.6%	254.7%	113	119.5%
Folsom Cordova AJCC	25	79	64	39.1%	123.4%	140	56.4%
Franklin AJCC	43	131	185	23.2%	70.8%	320	40.9%
Fruitridge Community Collaborative AJCC	6	6	37	16.2%	16.2%	120	5.0%
Galt AJCC	12	33	38	31.6%	86.8%	75	44.0%
Greater Sacramento Urban League AJCC	91	114	70	130.0%	162.9%	138	82.6%
Hillsdale AJCC	41	238	206	19.9%	115.5%	320	74.4%
La Familia AJCC	41	93	58	70.7%	160.3%	116	80.2%
Lao Family AJCC	40	40	63	63.5%	63.5%	125	32.0%
Mark Sanders AJCC	28	109	164	17.1%	66.5%	284	38.4%
Mather AJCC	7	29	62	11.3%	46.8%	107	27.1%
Sac City USD AJCC	24	112	56	42.9%	200.0%	111	100.9%
System Totals	470	1256	1180	39.8%	106.4%	2221	56.6%

ITEM IV-B - INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2020/2021

The following is an update of information as of March 11, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
King's Casino Management Corporation 6508 Antelope Rd. Citrus Heights, CA 95621	Gambling	7/1/2020	Temporary	319	Citrus Heights, CA	Yes	Y
Philz Coffee Inc. 1725 R Street Sacramento, CA 95811	Restaurant	7/10/2020	Permanent	2	Sacramento, CA	Yes	Y
Paradies Shops, LLC 6900 Airport Blvd. Sacramento, CA 95837	Retail	7/16/2020	Temporary	40	Sacramento, CA	Yes	Y
Torridd Sacramento County	Retail	7/20/2020	Temporary	13	Sacramento, CA	Yes	Y
Goodwill Industries of Sacramento Valley and Northern Nevada, Inc. Sacramento County, CA	Retail	7/22/2020	Permanent	178	Sacramento, CA	Yes	Y
Hawaiian Airlines 6900 Airport Blvd. Sacramento, CA 95837	Transportation	7/29/2020	Temporary	2	Sacramento, CA	No	Y
Adesa, Inc. dba Adesa Brasher's 233 Blacktop Rd. Rio Linda, CA 95673	Retail	8/1/2020	Permanent	113	Sacramento, CA	Yes	Y
Embassy Suites by Hilton 100 Capitol Mall Sacramento, CA 95814	Hospitality	8/7/2020	Temporary	46	Sacramento, CA	Yes	Y
Champs Store 14539 1689 Arden Way Sacramento, CA 95815	Retail	8/7/2020	Temporary	47	Sacramento, CA	Yes	Y
Aramark Sacramento, CA	Uniform Services	8/13/2020	Permanent	91	Sacramento, CA	Yes	Y
Hertz 6327 Aviation Dr. Sacramento, CA 95837	Retail	8/17/2020	Permanent	63	Sacramento, CA	Yes	Y
The Niello Company All Dealer in Sacramento County Sacramento, CA	Retail	8/18/2020	Temporary	139	Sacramento, CA	Yes	Y
Decorative Specialties, Inc 10481 E. Stockton Blvd. Elk Grove, CA 95624	Retail	8/21/2020	Permanent	133	Elk Grove, CA	Yes	Y
Food Source-Raley's 430 Elkhorn Blvd. Rio Linda, CA 95673	Retail	8/25/2020	Permanent	53	Sacramento, CA	Yes	Y
Food Source-Raley's 3547 Bradshaw Rd. Sacramento, CA 95827	Retail	8/25/2020	Permanent	48	Sacramento, CA	Yes	Y

Dislocated Worker Information PY 2020/2021

The following is an update of information as of March 11, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Pier 1 Imports 7440 Laguna Blvd Elk Grove, CA 95758	Retail	8/31/2020	Permanent	12	Elk Grove, CA	Yes	Y
Pier 1 Imports 2775 E. Bidwell Folsom, CA 95630	Retail	8/31/2020	Permanent	12	Folsom, CA	Yes	Y
Pier 1 Imports 1674 Arden Way Sacramento, CA 95815	Retail	8/31/2020	Permanent	12	Sacramento, CA	Yes	Y
Coca Cola Company 826 National Dr. Ste 200 Sacramento, CA 95834	Distribution	8/31/2020	Permanent	17	Sacramento, CA	Yes	Y
Taste, Inc. 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/1/2020	Temporary	8	Sacramento, CA	Yes	Y
Nordstrom 1651 Arden Way Sacramento, CA	Retail	9/10/2020	Permanent	296	Sacramento, CA	Yes	Y
Crescent Resorts & Hotel, LLC dba Residence Inn 112115th St. Sacramento, CA 95814	Hospitality	9/23/2020	Permanent	30	Sacramento, CA	Yes	Y
Parkwest Casino Cordova 2801 Prospect Park Dr. Rancho Cordova, CA 95670	Gambling	9/23/2020	Temporary	6	Rancho Cordova, CA	Yes	Y
Parkwest Casino Lotus 6100 Stockton Blvd. Sacramento, CA 95824	Gambling	9/23/2020	Temporary	30	Sacramento, CA	Yes	Y
SSP America 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/27/2020	Temporary	171	Sacramento, CA	Yes	N
WASH Laundry Systems, LLC 8130-40 37th Avenue Sacramento, CA 95824	Commercial Laundry	9/30/2020	Permanent	1	Sacramento, Ca	Yes	Y
Phillips Image Guided Therapy Corporation 2870 Kilgore Rd. Rancho Cordova, CA 95670	Medical	9/30/2020	Permanent	120	Rancho Cordova, CA	Yes	N
Deja Vu Showgirls-Sacramento, LLC 11252 Trade Center Dr. Rancho Cordova, CA 95742	Entertainment	9/30/2020	Permanent	90	Rancho Cordova, CA	Yes	Y
Coit Cleaning and Restoration 3499 Business Dr. Sacramento, CA 95820	Cleaning	10/6/2020	Temporary	6	Sacramento, CA	Yes	Y

Dislocated Worker Information PY 2020/2021

The following is an update of information as of March 11, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
HMS Host 6850 Airport Blvd Ste 28 Sacramento, CA 95837	Hospitality	10/15/2020	Permanent	78	Sacramento, CA	Yes	Y
Liquid-box Corporation 5000 Warehouse Way Sacramento, CA 95826	Packaging	11/2/2020	Permanent	22	Sacramento, CA	Yes	N
Spare Time Sports Club 2450 Natomas Park Dr. Sacramento, CA 95833	Health/Fitness	11/5/2020	Permanent	89	Sacramento, CA	Yes	Y
Kaiser Permanente Sacramento, CA	Medical	11/30/2020	Permanent	7	Sacramento, CA	Yes	N
PT Gaming, LLC dba Capitol Casino 411 N. 16th St. Sacramento, CA 95811	Gambling	12/10/2020	Permanent	30	Sacramento, CA	Yes	Y
Pavilion Car Wash, Quick Lube & Detail Center 2334 Fair Oaks Blvd. Sacramento, CA 95825	Retail	12/11/2020	Temporary	68	Sacramento, CA	Yes	N
LIFETIME Sacramento County	Health/Fitness	12/12/2020	Temporary	17	Sacramento, CA	Yes	Y
Knighted Ventures, LLC 6010 Stockton Blvd. Sacramento, CA 95824	Gambling	12/21/2020	Temporary	108	Sacramento, CA	Yes	Y
McClatchy Company, LLC 2100 Q St. Sacramento, CA 95816	Publishing	12/27/2020	Permanent	199	Sacramento, CA	Yes	N
Public House Downtown LLC 1132 16th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	45	Sacramento, CA	Yes	Y
Sun G. Wong Enterprises, Inc. dba Iron Horse Tavern 1800 15th Street Sacramento, CA 95811	Restaurant	12/31/2020	Temporary	101	Sacramento, CA	Yes	Y
Tavern on the Hill, LLC, dba Iron Horse Tavern 460 Palladio Parkway Folsom, CA 95630	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
Tres Hermanas Y Amigo 3, LLC Sacramento, County	Restaurant	12/31/2020	Temporary	179	Sacramento, CA	Yes	Y
Wok in the Park, LLC 1116 15th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
Godiva Chocolatier, Inc. 1689 Arden Way Sacramento, CA 95815	Retail	3/26/2021	Permanent	7	Sacramento, CA	Yes	Y

Dislocated Worker Information PY 2020/2021

The following is an update of information as of March 11, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Hyatt Regency Hotel 1209 L Street Sacramento, CA 95814	Hospitality	1/22/2021	Temporary	18	Sacramento, CA	No	Y
GroceryWorks.com Sacramento County	Transportation	2/27/2021	Permanent	76	Sacramento, CA	Yes	Y
Southwest Airlines 6733 Lindbergh Dr. Sacramento, CA 95837	Transportation	3/15/2021	Temporary	107	Sacramento, CA	Yes	Y
First Transit 5621 Alan Boyd Dr. Sacramento, CA 95837	Transportation	3/31/2021	Permanent	105	Sacramento, CA	Yes	N
Sutter Health 3707 Schriever Ave. Mather, CA 95655	Health	4/2/2021	Permanent	277	Sacramento, CA	Yes	Y
Sears 1601 Arden Way Sacramento, CA 95842	Retail	4/18/2021	Permanent	110	Sacramento, CA	Yes	N
Centene Management Company, LLC 1054 White Rock Rd. Rancho Cordova, CA 95670	Health	5/14/2021	Permanent	54	Sacramento, CA	Yes	N
TOTAL				3,933			

ITEM IV-C - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

The following is an update of information as of March 10, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
All West Coachlines, Inc.	9	Motorcoach Operator Driver	1
Children's Receiving Home of Sacramento	6	Behavioral Health Specialist	1
	6	Clinical Program Manager	1
City of Elk Grove	7	Communications Bureau Manager	1
	9	Dispatcher	2
	9	Police Officer - Entry Level	1
City of Sacramento	9	Administrative Assistant	1
	9	Administrative Technician	1
	9	Animal Control Officer II	1
	9	Aquatics Specialist	1
	9	Assistant Pool Manager	1
	9	Building Monitor	1
	9	Camp Aide	1
	9	Camp Caretaker	1
	9	Camp Program Director	1
	9	Community Service Officer I	1
	9	Contracts and Compliance Specialist	1
	9	Crew Leader, Landscape and Learning	1
	9	Cultural and Creative Economy Manager	1
	9	Dispatcher II	1
	9	Environment Health & Safety Officer	1
	9	Equipment Mechanic III	1
	9	Fleet Service Coordinator	1
	4	Information Technology Supervisor	1
	9	Labor Relations Officer	1
	6	Nurse -Adaptive Recreation	1
	9	Park Maintenance Worker II	1
	9	Payroll Technician	1
	9	Permit Services Supervisor	1
	9	Personnel Transaction Coordinator	1
	9	Pick-Up Driver	1
	9	Planning Director	1

SETA- Employer Activity Report

The following is an update of information as of March 10, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	1	Plant Operator	1
	9	Police Office	2
	9	Police Recruit	2
	9	Principal Budget Analyst	1
	9	Program Specialist	1
	9	Program Specialist -Financial Specialist	1
	9	Recreation Aide	2
	9	Senior Accounting Technician	1
	9	Senior Animal Care Technician	1
	4	Senior Applications Developer	1
	9	Senior Engineer	2
	9	Senior Lifeguard	1
	9	Senior Recreation Aide	1
	9	Senior Staff Assistant	1
	3	Structural Maintenance Supervisor	1
	9	Student Trainee-Police Department	1
	3	Utility Construction Coordinator	1
	9	Utility Worker	2
Clerprem USA Corporation	9	Cutting Machine Operator	2
	9	Foaming Machine Operator	2
	9	Mechanical Assembler	2
	9	Sewing Machine Operator	2
	9	Upholstering Operator	2
Comfort Keepers	6	Caregiver	10
	6	CNA	10
	6	Home Care Aide	10
	6	Home Health Aide	10
	6	Personal Care Aide	10
Cosumnes Community Service District	9	Fire Chief	1
Good Times Motorsports	9	Motorcycle Mechanic	1
	9	Parts Counter Sales Person	1
Habitat for Humanity of Greater Sacramento	9	Homeowner Services Manager	1
Health Advocates	9	Coordinator- Sacramento	1

SETA- Employer Activity Report

The following is an update of information as of March 10, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
HealthNow Administrative Services	6	Customer Service Representative 1	4
HR TO GO	9	Shelter Worker	5
	6	Specimen Accessioner	1
KinderCare Education LLC	4	Teacher	8
Leadstart Security Inc.	9	Customer Facing Armed Security	1
	9	Mobile Patrol Officer	1
	9	Unarmed Security Guard	1
Los Rios Community College District	4	Administrative Assistant I	1
	4	Agriculture Mechanized Agriculture Technology Adjunct Assistant Professor	1
	4	Associate Vice Chancellor of Human Resources	1
	4	Certified Nursing Assistant Adjunct Professor	1
	4	Clerk III	1
	4	Counseling Clerk I	1
	4	Dean, Behavioral & Social Science	1
	4	Dean, Outreach, First Year Experience (FYE) and	1
	4	Director I, Enterprise Services	1
	4	Director (VII) Refugee Career Pathways	1
	4	Faculty Diversity Internship Program	1
	4	History Assistant Professor	1
	7	Information Technology Technical Services	1
	4	Medical-Surgical Nursing Assistant Professor	1
	4	Nursing Assistant Professor	3
	4	Senior Information Technical Business/Technical	1
	4	Special Projects Beacon Supplemental Instructions	1
	4	Student Personnel Assistant - Student Services	5
	4	Tutorial Services Assistant	1
	4	Vice President, Administrative Services	1
4	Vice President, Instruction	1	
Mark Seeding Services & Erosion Control Tech	3	Erosion Control Applicator	2
McLane Company, Inc	9	Reset Specialist	1
Panera Bread	5	Catering Coordinator	1
	5	Shift Supervisor	1
Options In Supported Living, LLC	9	Personal Support Staff	5
Remetronix	9	Customer Service Engineer	1
	9	Warehouse Technician	1
Rx HealthCare Services	6	In-Home Caregiver	10

SETA- Employer Activity Report

The following is an update of information as of March 10, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Sacramento LGBT Community Center	6	Assistant Director of Health Services	1
	9	Housing Navigator	1
Tesco Controls, Inc.	9	Engineering Manager	1
	9	Field Service Technician	1
	9	General Application	1
	9	Industrial Maintenance Technician	1
The Panther Group	9	Bilingual Customer Service Representative	50
USCB, Inc.	9	Representative I, Customer Service	1
UC Davis Health System	6	Patient Support	1
Utiliquest, LLC	9	Utility Line Locator	5
Villara Corporation	3	HVAC Installer - Tradesman Journeyman	20
	3	Plumbing Installer Tradesman	20
Walgreens DC	9	Warehouse Worker	70
Westcoast Car Audio	9	12 Volt Trainee	2
Western Range Association	9	Range Shepherder	1
Total			367

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of January, 2021 was 7.6%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
Labor Market Information Division
2901 50th Street
Sacramento, CA 95817

Contact: Cara Welch
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Total wage and salary jobs drop 8,900 over the month; 60,000 over the year**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 7.6 percent in January 2021, unchanged from a revised 7.6 percent in December 2020, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 9.2 percent for California and 6.8 percent for the nation during the same period. The unemployment rate was 6.9 percent in El Dorado County, 6.0 percent in Placer County, 8.1 percent in Sacramento County, and 7.0 percent in Yolo County.

NOTE: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor’s annual revision process.

Between December 2020 and January 2021, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo, decreased by 8,900 to total 972,900 jobs.

- Trade, transportation, and utilities lost 5,600 jobs in January, after adding 11,000 jobs in December. Over the month, employment declined in retail trade (down 3,900 jobs) and transportation, warehousing, and utilities (down 1,700 jobs).
- Leisure and hospitality (down 1,600 jobs) continued to decline from December to January.
- Professional and business services reported a month-over drop of 1,500 jobs. Within the industry, job losses occurred in administrative and support and waste services (down 1,000 jobs) and professional, scientific, and technical services (down 600 jobs).
- On the upside, education and health services reported a gain of 3,900 jobs. Job additions were in health care and social assistance (up 4,200 jobs). Educational services cut back 300 jobs.

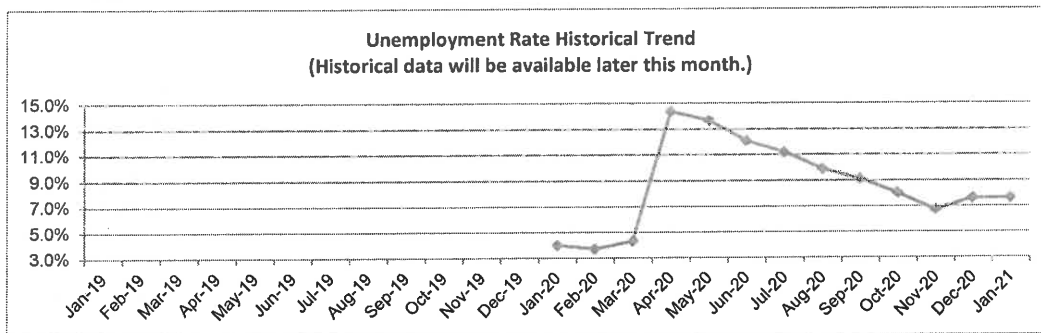
Between January 2020 and January 2021, total jobs in the region decreased by 60,000 or 5.8 percent.

- Leisure and hospitality led year-over decline for the region, shedding 32,700 jobs. Accommodation and food serviced dropped 24,300 jobs. Arts, entertainment, and recreation reduced by 8,400 jobs.
- Other services fell by 9,000 jobs since last January.
- Government lost 8,600 jobs. Job declines were in local government (down 8,700 jobs) and state government (down 200 jobs). Meanwhile, federal government added 300 jobs.
- Construction (up 3,500 jobs) and trade, transportation, and utilities (up 1,100 jobs) were the only major industry sectors to experience year-over job gains.

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IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 7.6 percent in January 2021, unchanged from a revised 7.6 percent in December 2020, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 9.2 percent for California and 6.8 percent for the nation during the same period. The unemployment rate was 6.9 percent in El Dorado County, 6.0 percent in Placer County, 8.1 percent in Sacramento County, and 7.0 percent in Yolo County.



Industry	Dec-2020	Jan-2021	Change		Jan-2020	Jan-2021	Change
	Revised	Prelim				Prelim	
Total, All Industries	981,800	972,900	(8,900)		1,032,900	972,900	(60,000)
Total Farm	7,100	6,500	(600)		6,500	6,500	0
Total Nonfarm	974,700	966,400	(8,300)		1,026,400	966,400	(60,000)
Mining, Logging, and Construction	74,000	72,600	(1,400)		69,100	72,600	3,500
Mining and Logging	600	500	(100)		500	500	0
Construction	73,400	72,100	(1,300)		68,600	72,100	3,500
Manufacturing	35,200	35,200	0		36,900	35,200	(1,700)
Trade, Transportation & Utilities	168,500	162,900	(5,600)		161,800	162,900	1,100
Information	9,800	9,600	(200)		11,600	9,600	(2,000)
Financial Activities	51,900	51,800	(100)		52,800	51,800	(1,000)
Professional & Business Services	134,900	133,400	(1,500)		137,300	133,400	(3,900)
Educational & Health Services	160,200	164,100	3,900		169,800	164,100	(5,700)
Leisure & Hospitality	78,200	76,600	(1,600)		109,300	76,600	(32,700)
Other Services	27,900	26,900	(1,000)		35,900	26,900	(9,000)
Government	234,100	233,300	(800)		241,900	233,300	(8,600)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

REPORT 400 C
Monthly Labor Force Data for Counties
January 2021 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	----	18,623,500	16,901,800	1,721,700	9.2%
ALAMEDA	15	802,100	743,800	58,300	7.3%
ALPINE	8	620	580	40	6.9%
AMADOR	29	14,330	13,140	1,190	8.3%
BUTTE	29	89,100	81,700	7,400	8.3%
CALAVERAS	8	21,140	19,670	1,460	6.9%
COLUSA	57	10,210	8,620	1,600	15.6%
CONTRA COSTA	20	534,600	494,300	40,200	7.5%
DEL NORTE	39	9,290	8,460	830	9.0%
EL DORADO	8	91,100	84,800	6,300	6.9%
FRESNO	45	444,700	400,300	44,400	10.0%
GLENN	24	12,180	11,210	960	7.9%
HUMBOLDT	15	58,700	54,400	4,300	7.3%
IMPERIAL	58	65,000	54,300	10,800	16.5%
INYO	8	8,260	7,690	570	6.9%
KERN	50	381,200	340,200	41,000	10.8%
KINGS	49	55,800	49,800	6,000	10.7%
LAKE	36	28,600	26,070	2,530	8.8%
LASSEN	8	9,440	8,790	650	6.9%
LOS ANGELES	56	4,916,600	4,290,200	626,400	12.7%
MADERA	43	62,800	56,800	6,000	9.6%
MARIN	1	129,000	122,000	7,000	5.4%
MARIPOSA	55	6,760	5,940	820	12.1%
MENDOCINO	21	36,140	33,380	2,770	7.7%
MERCED	53	113,900	100,800	13,000	11.4%
MODOC	42	3,120	2,830	300	9.5%
MONO	37	8,570	7,800	760	8.9%
MONTEREY	51	202,800	180,000	22,700	11.2%
NAPA	31	67,500	61,700	5,800	8.6%
NEVADA	6	46,780	43,640	3,150	6.7%
ORANGE	17	1,516,800	1,404,800	112,000	7.4%
PLACER	4	185,600	174,500	11,100	6.0%
PLUMAS	54	7,080	6,240	840	11.9%
RIVERSIDE	31	1,105,400	1,010,200	95,200	8.6%
SACRAMENTO	27	711,200	653,300	57,900	8.1%
SAN BENITO	37	30,700	28,000	2,700	8.9%
SAN BERNARDINO	31	969,400	885,600	83,800	8.6%
SAN DIEGO	27	1,517,300	1,395,000	122,300	8.1%
SAN FRANCISCO	5	535,400	501,900	33,500	6.3%
SAN JOAQUIN	45	330,100	297,200	33,000	10.0%
SAN LUIS OBISPO	6	131,100	122,300	8,800	6.7%
SAN MATEO	2	420,000	396,000	24,000	5.7%
SANTA BARBARA	21	210,600	194,300	16,200	7.7%
SANTA CLARA	2	1,004,700	947,300	57,400	5.7%
SANTA CRUZ	31	128,500	117,500	11,000	8.6%
SHASTA	24	73,900	68,100	5,800	7.9%
SIERRA	17	1,260	1,160	90	7.4%
SISKIYOU	44	16,450	14,850	1,600	9.7%
SOLANO	31	201,200	183,900	17,400	8.6%
SONOMA	14	234,000	217,300	16,700	7.1%
STANISLAUS	41	238,600	216,300	22,300	9.3%
SUTTER	48	43,300	38,900	4,400	10.2%
TEHAMA	26	25,210	23,190	2,030	8.0%
TRINITY	21	4,400	4,060	340	7.7%
TULARE	52	194,700	172,700	22,100	11.3%
TUOLUMNE	40	19,750	17,960	1,790	9.1%
VENTURA	17	401,900	372,000	29,900	7.4%
YOLO	13	105,500	98,200	7,300	7.0%
YUBA	47	29,200	26,200	2,900	10.1%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2020 benchmark and Census 2010 population controls at the state level.

Data Not Seasonally Adjusted

	Jan 20	Nov 20	Dec 20	Jan 21	Percent Change	
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,099,800	1,083,700	1,089,100	1,093,400	0.4%	-0.6%
Civilian Employment	1,056,200	1,011,300	1,005,900	1,010,800	0.5%	-4.3%
Civilian Unemployment	43,600	72,400	83,200	82,700	-0.6%	89.7%
Civilian Unemployment Rate	4.0%	6.7%	7.6%	7.6%		
(CA Unemployment Rate)	4.5%	8.3%	9.1%	9.2%		
(U.S. Unemployment Rate)	4.0%	6.4%	6.5%	6.8%		

Total, All Industries (2)	1,032,900	987,300	981,800	972,900	-0.9%	-5.8%
Total Farm	6,500	7,400	7,100	6,500	-8.5%	0.0%
Total Nonfarm	1,026,400	979,900	974,700	966,400	-0.9%	-5.8%
Total Private	784,500	743,400	740,600	733,100	-1.0%	-6.6%
Goods Producing	106,000	106,900	109,200	107,800	-1.3%	1.7%
Mining, Logging, and Construction	69,100	71,900	74,000	72,600	-1.9%	5.1%
Mining and Logging	500	600	600	500	-16.7%	0.0%
Construction	68,600	71,300	73,400	72,100	-1.8%	5.1%
Construction of Buildings	14,700	14,700	14,800	14,500	-2.0%	-1.4%
Specialty Trade Contractors	47,800	49,700	51,200	50,100	-2.1%	4.8%
Building Foundation & Exterior Contractors	13,000	13,400	14,200	13,700	-3.5%	5.4%
Building Equipment Contractors	19,800	20,200	20,300	19,800	-2.5%	0.0%
Building Finishing Contractors	10,300	10,700	10,700	10,400	-2.8%	1.0%
Manufacturing	36,900	35,000	35,200	35,200	0.0%	-4.6%
Durable Goods	23,700	22,300	22,400	22,300	-0.4%	-5.9%
Computer & Electronic Product Manufacturing	4,600	4,400	4,500	4,500	0.0%	-2.2%
Nondurable Goods	13,200	12,700	12,800	12,900	0.8%	-2.3%
Food Manufacturing	4,300	4,300	4,300	4,300	0.0%	0.0%
Service Providing	920,400	873,000	865,500	858,600	-0.8%	-6.7%
Private Service Providing	678,500	636,500	631,400	625,300	-1.0%	-7.8%
Trade, Transportation & Utilities	161,800	166,600	168,500	162,900	-3.3%	0.7%
Wholesale Trade	27,700	26,600	26,300	26,300	0.0%	-5.1%
Merchant Wholesalers, Durable Goods	16,400	15,700	15,600	15,800	1.3%	-3.7%
Merchant Wholesalers, Nondurable Goods	9,800	9,400	9,400	9,300	-1.1%	-5.1%
Retail Trade	99,900	101,500	102,300	98,400	-3.8%	-1.5%
Motor Vehicle & Parts Dealer	15,000	13,700	13,800	13,700	-0.7%	-8.7%
Building Material & Garden Equipment Stores	7,900	8,800	8,900	8,700	-2.2%	10.1%
Grocery Stores	19,000	20,500	20,400	20,300	-0.5%	6.8%
Health & Personal Care Stores	5,700	5,400	5,400	5,300	-1.9%	-7.0%
Clothing & Clothing Accessories Stores	8,000	7,900	8,300	7,400	-10.8%	-7.5%
Sporting Goods, Hobby, Book & Music Stores	4,100	3,500	3,600	3,400	-5.6%	-17.1%
General Merchandise Stores	18,700	20,700	20,800	19,500	-6.3%	4.3%
Transportation, Warehousing & Utilities	34,200	38,500	39,900	38,200	-4.3%	11.7%
Information	11,600	9,700	9,800	9,600	-2.0%	-17.2%
Publishing Industries (except Internet)	2,300	2,100	2,100	2,100	0.0%	-8.7%
Telecommunications	3,000	2,900	2,900	2,800	-3.4%	-6.7%
Financial Activities	52,800	53,000	51,900	51,800	-0.2%	-1.9%
Finance & Insurance	35,300	36,100	35,500	35,400	-0.3%	0.3%
Credit Intermediation & Related Activities	10,500	11,200	11,300	11,300	0.0%	7.6%
Depository Credit Intermediation	6,200	5,900	5,900	5,900	0.0%	-4.8%
Nondepository Credit Intermediation	2,300	2,900	3,000	2,900	-3.3%	26.1%
Insurance Carriers & Related	20,900	20,400	19,900	19,800	-0.5%	-5.3%
Real Estate & Rental & Leasing	17,500	16,900	16,400	16,400	0.0%	-6.3%
Real Estate	13,700	13,500	13,300	13,100	-1.5%	-4.4%
Professional & Business Services	137,300	133,500	134,900	133,400	-1.1%	-2.8%
Professional, Scientific & Technical Services	59,500	57,100	58,900	58,300	-1.0%	-2.0%
Architectural, Engineering & Related Services	10,400	10,300	10,300	10,300	0.0%	-1.0%
Management of Companies & Enterprises	13,900	13,300	13,300	13,400	0.8%	-3.6%
Administrative & Support & Waste Services	63,900	63,100	62,700	61,700	-1.6%	-3.4%
Administrative & Support Services	61,000	60,100	59,600	58,700	-1.5%	-3.8%
Employment Services	22,900	21,000	21,000	19,800	-5.7%	-13.5%

Data Not Seasonally Adjusted

	Jan 20	Nov 20	Dec 20	Jan 21	Percent Change	
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	17,100	18,100	18,000	18,000	0.0%	5.3%
Educational & Health Services	169,800	161,900	160,200	164,100	2.4%	-3.4%
Education Services	13,100	10,900	10,800	10,500	-2.8%	-19.8%
Health Care & Social Assistance	156,700	151,000	149,400	153,600	2.8%	-2.0%
Ambulatory Health Care Services	55,700	53,100	52,500	53,700	2.3%	-3.6%
Hospitals	25,000	25,200	25,200	25,200	0.0%	0.8%
Nursing & Residential Care Facilities	17,900	17,000	17,000	17,100	0.6%	-4.5%
Leisure & Hospitality	109,300	82,000	78,200	76,600	-2.0%	-29.9%
Arts, Entertainment & Recreation	18,200	9,200	9,800	9,800	0.0%	-46.2%
Accommodation & Food Services	91,100	72,800	68,400	66,800	-2.3%	-26.7%
Accommodation	10,300	6,500	5,800	5,300	-8.6%	-48.5%
Food Services & Drinking Places	80,800	66,300	62,600	61,500	-1.8%	-23.9%
Restaurants	76,400	64,200	59,900	58,900	-1.7%	-22.9%
Full-Service Restaurants	35,200	25,900	22,500	22,100	-1.8%	-37.2%
Limited-Service Eating Places	41,200	38,300	37,400	36,800	-1.6%	-10.7%
Other Services	35,900	29,800	27,900	26,900	-3.6%	-25.1%
Repair & Maintenance	10,600	9,900	9,900	9,900	0.0%	-6.6%
Government	241,900	236,500	234,100	233,300	-0.3%	-3.6%
Federal Government	14,200	14,900	14,700	14,500	-1.4%	2.1%
Department of Defense	1,700	1,800	1,800	1,800	0.0%	5.9%
State & Local Government	227,700	221,600	219,400	218,800	-0.3%	-3.9%
State Government	121,300	122,400	122,000	121,100	-0.7%	-0.2%
State Government Education	29,300	27,200	27,500	26,600	-3.3%	-9.2%
State Government Excluding Education	92,000	95,200	94,500	94,500	0.0%	2.7%
Local Government	106,400	99,200	97,400	97,700	0.3%	-8.2%
Local Government Education	59,100	54,400	53,100	53,500	0.8%	-9.5%
Local Government Excluding Education	47,300	44,800	44,300	44,200	-0.2%	-6.6%
County	19,500	19,100	19,000	19,200	1.1%	-1.5%
City	10,200	9,600	9,400	9,200	-2.1%	-9.8%
Special Districts plus Indian Tribes	17,600	16,100	15,900	15,800	-0.6%	-10.2%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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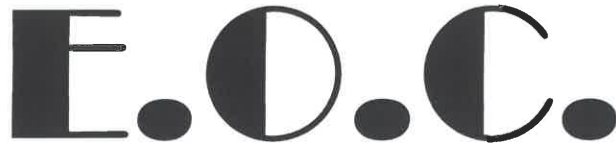
ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson
- Fund Development Committee – Rick Wylie



Prepared Especially for the SETA/Sacramento Works Board meeting on: March 24, 2021

TOP UPCOMING AGENDA ITEMS	ANNUAL PROGRAM CALENDAR								
<ul style="list-style-type: none"> ○ A Seminar/Workshop Workgroup addressing topics for presentation at lead quarterly ○ Mini-RFP to Prospective Seminar/Workshop providers I under consideration. ○ Monthly Employer Meetings that are featured in newsletters and provide endorsements, collateral and prospects for other initiatives. ○ Reviewing (3) Survey Results ○ Refining & Accumulating more Employer Contact Data. ○ Selecting future EOC initiatives for development (<i>Challenging OJT Funding stream</i>) 	<p><i>(Upcoming months only)</i></p> <table border="1"> <tr> <td style="text-align: center;">Mar.</td> <td> <ul style="list-style-type: none"> • EOC meeting 3-9-2021 • Employer Meeting - Brittney Jones </td> </tr> <tr> <td style="text-align: center;">Apr.</td> <td> <ul style="list-style-type: none"> • EOC meeting 4-13-2021 • Employer Meeting – Andrea Ellinghouse </td> </tr> <tr> <td style="text-align: center;">May</td> <td> <ul style="list-style-type: none"> • EOC meeting 5-11-2021 • SETA/Sacramento Works E-News • Employer Meeting – Janet Neitzel </td> </tr> <tr> <td style="text-align: center;">Jun.</td> <td> <ul style="list-style-type: none"> • EOC meeting 6-8-2021 • Employer Meeting </td> </tr> </table>	Mar.	<ul style="list-style-type: none"> • EOC meeting 3-9-2021 • Employer Meeting - Brittney Jones 	Apr.	<ul style="list-style-type: none"> • EOC meeting 4-13-2021 • Employer Meeting – Andrea Ellinghouse 	May	<ul style="list-style-type: none"> • EOC meeting 5-11-2021 • SETA/Sacramento Works E-News • Employer Meeting – Janet Neitzel 	Jun.	<ul style="list-style-type: none"> • EOC meeting 6-8-2021 • Employer Meeting
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E.O.C. OBJECTIVES	
In June 2020 we established several ' <i>Acton Plan</i> ' items for each board committee. These are the plan points for the E.O.C.	
Plan Point	Rating
Conduct regular Employer Outreach activities	3.5
Curate the committee's membership	3.8
Develop an annual E.O.C. Program calendar.	3.5
Pursue Employer Program sponsorships	3.3
Be responsive to ' <i>in-place</i> ' or new Employer-based Internship programs	2.9
The above rating is the average of individual .E.O.C. member and staff assessments.	

E.O.C. RECRUITING 1 OF 2	
HELP SACRAMENTO EMPLOYERS SUCCEED	
The Sacramento Employment and Training Agency (SETA) and Sacramento Works, Inc., want employers to succeed.	
SETA/Sacramento Works, Inc., the Local Workforce Development Board that oversees federal workforce programs and the network of Sacramento Works Job Centers, assist employers with valuable services. One of the Board's strategic objectives is to routinely and effectively conduct outreach to area employers. Recently the board committee that focuses on outreach has been fortunate to attract members from the Sacramento region's major business development organizations including the Sacramento Metropolitan Chamber of Commerce , the Greater Sacramento Economic Council , and Valley Vision .	
<i>(See next page)</i>	



NEWEST E.O.C. MEMBERS

Ron Orr – Vision Service Plan

Andrea Ellinghouse

Representing **Amanda Blackwood**-
Sacramento Metro Chamber of Commerce

Spencer Hoke

Representing **Sharon O’Sullivan**
–CA Dept. of Rehabilitation

(Currently 10 members)

E.O.C. RECRUITING 2 OF 2

Are you the one?

We’re looking for top-level hiring managers/executives who are interested in joining our committee and working with us to help other employers thrive. Ideal candidates will be engaged in industries we target (*Construction, Business Services, Manufacturing, Clean Economy, Food & Agriculture, and Health Care*) and in medium-sized (*25 to 150 employees*) organizations. If this is you, or someone you know please contact Employer Outreach Chair Ron_Ellis@2SS.Com.

To learn more about Sacramento Works, Inc., visit www.sacramentoworks.org

MAJOR FUNDRAISING INITIATIVE:

OJT 1-2-3 x 12 for Sacramento Employers
(Moving Sacramento OJT to a Continuous Service)

Historically Sacramento-area OJT programs have been very popular with employers, but SETA/Sacramento Works placement opportunities have suffered from inconsistent and restricted funding (Reference actual ‘OJT Funding Sources’ and ‘OJT Expenses’ below).

Specifically, we have analyzed SETA/Sacramento Works track record of successful OJT placements and determined the annual rate of success with, and funding for, new OJT opportunities. Currently these opportunities are sporadic, but as noted above, lead to about 50 placements each year. At 50% reimbursement of entry level salary (\$15.00 per hour) this translates to approximately (50 x .5 x \$15 x 318) **\$119,250** in annual funding.

One tool for reaching this objective might be naming the program:
The Employer Name / Sacramento Works
‘unrestricted’ OJT program

SETA/SACRAMENTO WORKS
INTRODUCTORY PACKET

Visit <https://www.seta.net/board-operations/sacramento-works-inc/>



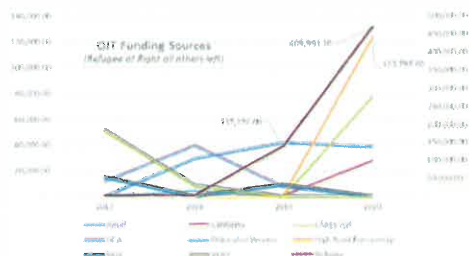
On the above web page look for the link at bottom-right under the ‘**Twitter**’ symbol... (As with the **red** & **yellow** arrow at above ↑).

OUTREACH INITIATIVES

1. Monthly Employer Meetings
2. Conducting Regular surveys
 - Recent Contacts,
 - Previous Contacts, and
 - Prospects
3. Newsletter (Started 3-9-2021)
4. (UpComing) Regular & special topic Seminars

‘OJT FUNDING SOURCES’

They vary widely in time and source.



STATISTICS:

The current list of ‘active’ SETA / Sacramento Works employers is about 150 and staff guess that they may be able to handle up to 300 employers at current levels. If 300, that would be represent just over 1% of all Sacramento County employers. Among the employers SETA targets are 6 to 12 local staffing agencies (*AppleOne, Acara [Siemens], Blue Diamond, Nelson Staffing, Pride Staffing, Superior Staffing, Volt, etc.*)

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.