LARRY BOOTH Frank M. Booth, Inc.

LESLIE BOTOS Blood Source

BRIAN BROADWAY Sacramento Job Corps

BILL CAMP Sacramento Central Labor Council

PAUL CASTRO California Human Development Corporation COREENA CONLEY

Sacramento Veterans Resource Center

MICHAEL DOURGARIAN MDDV. Inc.

DIANE FERRARI Employment Development Department

TROY GIVANS County of Sacramento, Economic Development

DAVID W. GORDON Sacramento County Office of Education JASON HANSON

Sierra Pacific Home and Comfort, Inc.

Vision Service Plan

BARBARA HAYES Sacramento Area Commerce & Trade Organization

THOMAS P. KANDRIS American River Packaging

MALINEW KELLY Sacramento Sierra Building & Construction Trades Council

GARY R. KING SMUD

DANIEL KOEN California Teachers Association

KATHY KOSSICK Sacramento Employment & Training Agency STEVEN M. LADD, Ed D

Elk Grove Unified Śchool District **PAUL LAKE** County Department of Human Assistance

JAMES E. LAMBERT Sacramento Builder's Exchange

FRANK A. LOUIE Xerox Corporation

JOANNE MAHANEY-BUEHLER Area 4 Agency on Aging

ELIZABETH MCCLATCHY The Safety Center, Inc.

DENNIS MORIN Sacramento Area Electrical Training Center

**ROGER NIELLO** Sacramento Metropolitan Chamber of Commerce

KIM PARKER California Employers Association

MARTHA PENRY California School Employees Association

DEBORAH PORTELA Casa Coloma Health Care Center

MAURICE READ Sacramento Sierra Building & Construction Trades Council

LORENDA T. SANCHEZ California Indian Manpower Consortium

ANETTE SMITH-DOHRING Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA Sacramento Convention & Visitors Bureau

DR. DAN THROGMORTON Los Rios Community College District KINGMAN TSANG

East West Bank

TERRY A. WILLS, ESQ. Cook Brown, LLP

RICK WYLIE Beutler Corporation

DAVID P. YOUNGER Lionakis Beaumont Design Group



### REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE:

Wednesday, July 25, 2012

TIME:

LOCATION: SETA Board Room 925 Del Paso Blvd.

8:00 a.m.

Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

### AGENDA

#### PAGE NUMBER

9

#### I. Call to Order/Roll Call

- Introduction of New Board Members: Roger Niello and Thomas Kandris
- Member Spotlight (5 Minutes): Deborah Portela, Casa Coloma Care Center
- Presentation: Ryan Sharp, Next Economy Research Report
- II. <u>Consent Item</u> (2 minutes)
- A. Approval of Minutes of the May 23, 2012 Meeting 2-8
- III. Discussion/Action Item (20 Minutes)
- A. Approval of Board Initiative Funds (Terri Carpenter)

В.	Approval of Sacramento Works Board Initiative Priorities (Robin Purdy)	10
IV.	Information Items (20 Minutes)	
A.	Update on Next Skills Curriculum (Valerie Carrigan)	11-13
B.	Summary of Media Coverage Received for SETA and Sacramento Works from January 1, 2012 through July 1, 2012 (Terri Carpenter)	14-16
C.	California New Start Program (William Walker)	17-18
D.	Long Term Outcomes for the OJT activity (Michelle O'Camb)	19
E.	Dislocated Worker Report (William Walker)	20-22
F.	Employer Recruitment Activity Report (William Walker)	23-34
G.	Unemployment Update from the Employment Development Department (Robin Purdy)	35-43
Н.	Committee Updates	44
V.	Other Reports (5 minutes)	45
1. 2. 3. 4.	Chair Members of the Board Counsel Public Participation	
VI.	Adjournment	

## DISTRIBUTION DATE: WEDNESDAY, JULY 18, 2012

# Sacramento Works, Inc., Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

# Vision:

Building a dynamic workforce for the Sacramento Region.

# Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

# Goals:

# Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

# Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

# Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

### ITEM II-A – CONSENT

### APPROVAL OF MINUTES OF THE MAY 23, 2012 MEETING

#### BACKGROUND:

Attached are the minutes of the May 23, 2012 meeting for review.

#### **RECOMMENDATION:**

That your Board review, modify if necessary, and approve the attached minutes.

#### **REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

Minutes/Synopsis

SETA Board Room 925 Del Paso Blvd. Sacramento, California Wednesday, May 23, 2012 8:00 a.m.

### I. <u>Call to Order/Roll Call</u>: Ms. Kim Parker called the meeting to order at 8:00 a.m.

<u>Members Present</u>: Larry Booth, Leslie Botos, Brian Broadway, Bill Camp, Coreena Conley, Lynn Conner, Diane Ferrari, Troy Givans, David Gordon, Lisa Harr, Jason Hanson, Matt Kelly, Gary King, Daniel Koen, Kathy Kossick, Steven Ladd, Paul Lake, Frank Louie, JoAnne Mahaney-Buehler, Martha Penry, Dennis Morin, Kim Parker, Maurice Read, Anette Smith-Dohring, Mike Testa, Dan Throgmorton, Terry Wills, Rick Wylie, David Younger.

<u>Members Absent</u>: Mike Dourgarian, Paul Castro, Mark Erlichman, Bernadette Halbrook, Barbara Hayes, James Lambert, Elizabeth McClatchy, Deborah Portela, Lorenda Sanchez, Kingman Tsang,

#### II. Call to Order/Roll Call

→ Member Spotlight: Dr. Steven Ladd is ill today; he will be presenting at a later date.

Ms. Parker announced that the May 11 edition of the Sacramento <u>Business</u> <u>Journal</u> had a great story about Mr. Bill Camp's career. Board members were urged to pick up a copy of the newspaper.

#### II. Consent Item

A. Approval of Minutes of the March 28, 2012 Meeting

Minutes were reviewed; no questions or corrections.

Moved/Kelly, second/Camp, to approve the March 28 minutes as distributed. Voice vote: Unanimous approval.

 B. Conditional Approval of the Implementation of the U.S. Department of Labor (DOL), Employment and Training Administration's (ETA) Workforce Investment Act (WIA) Waivers for Program Year 2012-13

This item requests approval to continue using waivers in planning for next year's program. The Workforce Investment Act was approved in 1998; the state has

requested waivers listed on page 9-10 and almost all of them are used in planning.

Moved/Kelly, second/Camp, to approve the implementation of the eight existing statewide, WIA waivers listed above for PY 2012-13, contingent upon the U.S. DOL's approval. Voice vote: Unanimous approval.

### III. Discussion/Action Items

A. Approval of the Workforce Investment Act Sacramento Works Resource Allocation Plan for 2012-2013

Ms. Purdy stated that the formula is based on population and the number of people living in poverty. There are three allocations: adult, youth and dislocated workers. This year the Agency will receive \$8.7 million for dislocated which is \$271,000 more based on change in the economy and the number of people living in poverty.

Ms. Robin Purdy stated that this item provides a plan for how the WIA funds will be utilized over the year. There are two pieces of legislation developing; one is a requirement that 25-30% of funds must be spent on training. Staff is in the process of defining training. Ms. Purdy reviewed the resource allocation plan. This is not a change to the resource allocation from last year.

More money is going into OJT contracts and less into scholarships. Staff is looking at the long-term impact and how this will affect the customers as well as getting the best return on investment.

Ms. Purdy stated that after the full board approves the resource allocation, the Employer Outreach Committee will meet to target employer projects. The committee recommendation will be presented to the full board in July.

Mr. Camp asked where the money goes to enhance the coordination of the WIBs in the labor market area. Ms. Kossick replied that it is an administrative cost for staff doing the work.

Moved/Camp, second/Lambert, to approve the Resource Allocation Plan for 2012-2013 as outlined in the board agenda. Voice vote: Unanimous approval.

B. Approval of Funding Extension Recommendations for the Workforce Investment Act (WIA), Title I, Youth Program, for Program Year 2012-2013

Mr. Phil Cunningham announced that any board member employed by, on the board of directors or has a spouse or immediate family member of any

organization being recommended for funding needs to recuse themselves from this item. The following board members recusing themselves and left the room: Martha Penry, Lorenda Sanchez, Kathy Kossick, Jim Lambert, and Dan. Throgmorton.

Mr. Kelly reported that the Youth Council had an in-depth discussion on the funding recommendations. Stipulations were also approved so that if the operators do not perform, there will be repercussions.

Ms. Welsch reported that a year ago, the Youth Council released an RFP for a new list of providers. The item before the board is to continue the list of providers for an additional year. The goal is to prepare young people to thrive in the community.

There were extra funds last year which allowed for more kids to be served this year. Staff is looking at current performance, but the challenge is there is overlap with fiscal years. If any of the providers do not meet the year-end performance, the board has the ability to change the funding. The state-wide measures were reviewed and the operators are judged according to those measures.

There is \$2.9 million available divided into universal services, individualized services, and Youth Council initiatives. The program has been focusing on atrisk youth, foster youth and there is interest in continuing to continue serving this population. Also, there is interest in setting aside funds for the 2013 Career GPS event and Design/Build event.

A board member asked where the kids are going when they do not graduate. Ms. Welsch replied that staff is working with two groups of young people in two school districts to get them to go through high school and then on to higher education or employment. This is being tested in the Twin Rivers and San Juan school districts.

The Youth Council is recommending to continue funding the Youth Specialists in the career centers at the same amount. Ms. Welsch reviewed the funding recommendations.

There were a couple of providers that did not meet the enrollment goals, and some providers did not meet other goals. There were some providers that had staffing changes. Ms. Welsch reviewed the various ways youth can meet their advanced levels.

Ms. Welsch reported that there is \$3 million to serve around 600 youth in intensive services and an additional 4,600 served in the career centers.

Moved/Kelly, second/McClatchy, to approve the funding recommendation for the WIA, Title I, Youth Program, PY 2012-2013 with the program year beginning July

1, 2012. In addition, approve with the stipulation that all funding recommendations are subject to satisfactory year-end program performance reviews. Subgrantees that do not meet performance goals and benchmarks will be evaluated in August 2012 and may face deobligation of funds. Roll Call Vote: Aye: 25, Nay: 0, Abstentions: 5 (Kossick, Lambert, Penry, Sanchez, and Throgmorton)

#### IV. Information Items

#### A. High-Performing Workforce Investment Boards

The California Workforce Investment Board is drafting a policy to determine who will be recipient of funds designated for high performing board. Board members were urged to attend the June 20 Planning/Oversight Committee to provide input to the State WIB on what would be utilized to determine a high performing WIB. Board members will have the ability to call in through a conference call. Board members were asked to send in their comments to the committee. Ms. Conner stated that this it is a huge task and the more minds providing input the better. The Kentucky version is being reviewed to draft the California version. The Kentucky version looks at the processes of the board and not what the actual performance is of the operators. Sacramento wants to be a leader on this issue.

#### B. New and Pending Grants

Ms. Purdy reviewed the report that is provided annually on the discretionary grants. A grant is being submitting on behalf of 16 colleges and 6 workforce investment areas in the amount of \$15 million over a four-year period. The grant is due in June. Mr. Walker is writing a proposal for ex-offenders relocating to Sacramento County. Ms. Cindy Sherwood Green is writing a proposal on access to health care and developing training for allied health care. Ms. Christine Welsch is working with City Councilman Jay Schenirer to provide services to the Oak Park community. Staff is working with Tech Skills to do an ETP grant aimed at incumbent workers in IT and working with clean cities coalition and ETP to train incumbent workers in fleets to retrain workers.

#### C. Third Quarter Reports – Sacramento Works One Stop Career Center System

Mr. Younger stated that in several instances, there was a decrease in performance; why and what is the measure that is changed? Mr. Giddings replied that the measures remain the same, but some standards have been lowered. The standard for universal services has dropped throughout the system. It could be that people are not coming into the career centers; site supervisors have been asked to figure out why customers are not coming in to the career centers.

Ms. Purdy stated that a decision was made two years ago not to enroll every person that walks into the door which means that fewer people will be served in intensive services.

#### D. Dislocated Worker Report

Mr. William Walker reported that the Agency just received several WARN notices from Hostess; there are 200-230 potential dislocated workers. Mr. Camp asked if there was a way to figure out who is hiring. Ms. Ferrari replied that EDD does track employers hiring locally. Mr. Walker announced that a Job Fair will be offered May 24, 10:00 a.m. – 4:00 p.m. at the Sam Pannell Center. It is expected that 35 employers will be attending as well as 12 service providers; SETA and EDD are the lead agencies. The local TV stations are promoting it on their community calendars.

- E. Employer Recruitment Activity Report: No report.
- F. Unemployment Update from the Employment Development Department

Ms. Purdy reported that for the first time, Sacramento is below the state unemployment rate; she is hoping this is good news for a trend.

- G. Committee Updates
- \* <u>Planning</u>: No report; all board members are welcomed to attend any of the committee meetings.
- \* <u>Employer Outreach</u>: No report.
- \* Youth Council: Mr. Kelly urged board members to consider joining the Youth Council.
- \* <u>Board Development</u>. No report.

#### V. <u>Other Reports</u>

- 1. Chair: Kim: The Executive Committee has been working on how to get more board member engagement. There is a plan to have 'mixers' in the next couple of months; in November, a board retreat will be held.
- 2. Members of the Board

Mr. Dave Gordon announced that Assistant Superintendent Tim Taylor will be leaving July 1; he was recently appointed as the Butte County Superintendent of Schools. The Sacramento County Office of Education is actively recruiting for his replacement.

On Saturday, June 9, the Northern California Construction training program will be offering a course preparing disadvantaged people for the trades. There will be 80 graduates and 60 of them are already employed.

Ms. Kossick urged board members to contact Sacramento Works to receive assistance if they are hiring. Staff is available to assist in any phase of recruitment.

Ms. Hayes reported that she recently met with the president of the Upjohn Institute; he is conducting a global evaluation of workforce programs. This study will include 10 WIBs including NORTEC and Sacramento in California and two in Michigan. He was asking wonderful questions and was impressed with the outcomes and utilization of dollars and how the board worked collaboratively. The outcome is that they are going to put together a primer on best practices on workforce training. She expects the results in six to nine months.

- 3. Counsel: No report.
- 4. Public Participation: None.
- VI. <u>Adjournment</u>: The meeting was adjourned at 9:21 a.m.

### ITEM III-A – ACTION

#### APPROVAL OF FY 2012- 2013 BOARD INITIATIVE FUNDS

#### BACKGROUND:

The total amount allocated for Board Initiatives (which includes carryover funds of \$47,105) is \$221,897. The Employer Outreach Committee is scheduled to meet July 23 and approve the Board Initiative funding allocation of \$133,733 for employer outreach activities to include public relations, advertising and event sponsorships. The remaining Board Initiative funds of \$88,164 will be reserved for procurement of additional board initiatives for FY 2012-2013.

Employer Outreach FY 2012-2013 Proposed Activity	Proposed Budget
SACTO Economic Profile	\$ 2,733
Event Sponsorships Job Fair/Business Events	\$ 25,000 \$10,000
	\$10,000
Print Advertising	\$20,000
Broadcast Advertising	\$40,000
Public Relations-Graphic Design-Advertising Services	\$36,000
TOTAL BUDGET	\$133,733

#### **RECOMMENDATION:**

Approve the allocation of \$133,733 of Board Initiative funds to the Employer Outreach Budget and the remaining \$88,164 to be reserved for additional board initiatives for FY 2012-2013.

### ITEM III-B – ACTION

#### APPROVAL OF SACRAMENTO WORKS BOARD INITIATIVE PRIORITIES

#### BACKGROUND:

Every year the Sacramento Works Board approves a Resource Allocation Plan to determine how federal Workforce Investment Act funds will be used in the local area to serve job seekers and employers.

For Fiscal Year 2012-2013, the board reserved \$221,897 in WIA funds for Board Initiatives. The Employer Outreach Committee has requested \$133,733 for employer outreach activities to include public relations, advertising and event sponsorships.

The remaining Board Initiative funds of \$88,164 will be reserved for additional board initiatives for FY 2012-2013. The Planning/Oversight Committee has reviewed local workforce and economic development plans (Regional Workforce Investment Board Strategic Plan, Next Economy Report, California Economic Summit Recommendations), and is recommending that Sacramento Works use up to \$75,000 of the Board Initiative Funds to support the following Strategy emerging from the Next Economy, Capital Region Prosperity Planning Process:

# Build and support a network of business accelerator service providers across the region

The Planning/Oversight Committee is proposing that staff work with other Workforce Investment Boards in the region to procure an agency that can work with the Next Economy team to:

- 1. Identify the range of business development and acceleration services that already exist, the gaps or unmet needs, strategies to fill the gaps
- 2. Connect emerging companies from all sectors/industries to the full range of business accelerator services and publicize the regional business accelerator services.
- 3. Document and market the successes and outcomes and develop a sustainability plan for business acceleration services.

#### **RECOMMENDATION:**

Approve staff to work with other Workforce Investment Boards in the region to procure an entity to work with the Next Economy Planning Team to build and support a network of business accelerator service providers across the region, using up to \$75,000 of Sacramento Works Board Initiative funds to identify the range of accelerator services that already exist and the strategies that exist with the understanding that it may be a multi-phased project, and that it is inclusive of small businesses in all sectors/industries.

#### **ITEM IV-A - INFORMATION**

### UPDATE ON NEXT SKILLS CURRICULUM

#### BACKGROUND:

Attached please find a summary of the history and current status of the Next Skills Curriculum developed by the Los Rios Community College System.



# Workplace Soft Skill Curriculum Endorsed by Chambers Takes Off in Sacramento Region's High Schools

June 2012

#### Innovative course becomes charter school graduation requirement

Charter high school students focusing on career and technical education at the Sacramento Academic and Vocational Academy (SAVA) are gaining the soft and employability skills that up to 82% of employers nationwide say are most important for workplace success. In fact, *Next Skills Prep* is now a graduation requirement. The course includes units on Employability Skills, Creativity and Innovation, Service Orientation, Effective Communication, Valuing Diversity, Interpersonal Skills, and Navigating Technology and provides continuous opportunities for collaboration, critical thinking, decision making, and problem solving.

#### Program evolved from workplace training program to community college course to high school class

Next Skills was originally created by the Los Rios Community College District's Workplace Learning Resource Center as a workplace training program to meet employer needs expressed in Sacramento area focus groups. Employers from high-growth sectors in Sacramento, throughout California, and across the nation have identified the same inter-related skills which workers must master for businesses to increase their competitiveness and fully realize the potential of their employees. These skills were validated by local, state, and national workforce research, and the Next Skills curriculum has been supported by numerous Greater Sacramento area community partners, including the Sacramento Employment and Training Agency (SETA), Sacramento Works, Inc., and the California Employers Association. Subsequently, Next Skills was instituted as a permanent 3-unit course at Folsom Lake College (BUSTEC 121: Next Skills for Today's Workforce) and then, at the request of the Sacramento Asian Pacific Chamber and LEED, was rewritten for high school students.

#### **Chambers endorse Next Skills**

Endorsed by both the Sacramento Metro and Sacramento Asian Pacific Chambers, this high school curriculum, *Next Skills Prep*, addresses the growing need for a more prepared youth workforce. "Implementation of *Next Skills* in our small group instructional environment helped our students gain valuable soft skills, including effective communication and presentation skills, as well as the importance of perception regarding employability," explains SAVA Principal Paul Haas. Dr. Cindy Peterson, Superintendent and CEO of Gateway Community Charters notes that "*Next Skills* makes a great connection between the world of work and the 21<sup>st</sup> Century Skills. It certainly contains the 'relevance' we have all been looking for."

#### Certificate leads to internships and jobs

The course targets teens preparing for internships and work, using examples, activities, and humorous movie clips relevant to the academic and life experiences of teenagers to make the topics come alive and fully engage students. Students who complete all units of the course with a "B" or better earn the *Next Skills Prep Certificate of Proficiency,* with the impressive array of skills students have gained bulleted on the back. This certificate greatly improves students' chances of landing internships and jobs. Teacher Brandon Bagozzi recalls, "One student in particular, after graduation, moved to the East Coast and was able to quickly pick up a job and even advance in the job based on some of the skills learned in the class. He was able to communicate with his employer and find ways that he could earn extra hours and advance at the place of employment. All of this he did while living on his own: finding a place to live, and properly budgeting his money."

Next Skills Prep is available at SAVA campuses in Elk Grove and Sacramento, Community Collaborative Charter campuses in McClellan and Sacramento, Dozier-Libbey Medical High School in Antioch, and at 29 other high school and non-profit locations.

#### Non-profit programs for former foster youth embrace Next Skills

Next Skills Prep provides the core educational foundation for JumpStart 21's Emancipating Foster Youth Program run by the Sacramento Asian Pacific Chamber of Commerce Foundation (SACCF). JumpStart 21, funded by grants from Wal-Mart and Sierra Health Foundation, is designed to equip young adults who have aged out of the foster system with 21st century life and work skills and to match them with quality paid internships at Sacramento area businesses. "This has taken such traction and impetus.... I can't even tell you how successful this has been," explains Pat Fong Kushida, President/CEO of the SACCF. "Our commitment was that after they graduated from the training program, we would find them internships. They have gotten internships at Sac State, Catholic Healthcare West, UC Davis Health Systems, PRIDE industries, Good Will...." Other JumpStart 21 partners include La Verne Adolfo Transitional Housing Program for Former Foster Youth, Center for AIDS Research Education and Services (CARES) and El Hogar Community Services.

#### **Opportunities exist for partners and sponsors**

High schools and non-profits can obtain this curriculum by attending a train-the-trainer workshop provided by the Los Rios Workplace Learning Resource Center. Past workshops have been subsidized by economic and workforce development grants; there are opportunities for business partners to sponsor these workshops in order to include additional high schools, to provide student internships, and/or to sponsor the transition of Next Skills Prep online.

In the last four years to date, Next Skills has been delivered to 210 educators, 284 industry employees, 175 college students, 45 former foster youth, and over 600 high school students.

### *Watch the 3-minute Next Skills Promotional Video!* YouTube Link: Next Skills - <u>http://youtu.be/qZSvT1kj93M</u>

For more information, contact Next Skills Institute / Workplace Learning Director Valerie Carrigan (916) 563-3253 <u>carrigv@losrios.edu</u> <u>http://www.wplrc.losrios.edu</u> <u>http://wplrc.losrios.edu/nextskills</u>

#### **ITEM IV-B - INFORMATION**

#### SUMMARY OF MEDIA COVERAGE RECEIVED FOR SETA AND SACRAMENTO WORKS FROM JANUARY 1, 2012 THROUGH JUNE 30, 2012

#### BACKGROUND:

The following chart provides details of the media coverage SETA-Sacramento Works received for the first six months of 2012.

Media Entity	Title	Date
The Sacramento Bee Business- Job Front	Job Hunting Questions, Ask the Expert	Monday, January 16, 2012
Sacramento State News	Sac State, Sac City Unified Partner on Innovative New Supports for Laid-Off Teachers	January 19, 2012
The Sacramento Business Journal	Sacramento State, School District Get Grant to Help Teachers	Thursday, January 19, 2012
The Sacramento Business Journal	California Employers Association Offers Free Job Search Training	Thursday, January 19, 2012
The Sacramento Bee Business- Job Front	Finding Position is Hard Work	Monday, January 23, 2012
ABC - News 10	News 10 @ 9 – Advice to the Long- Term Unemployed	Friday, January 27, 2012
The Sacramento Bee Front Page - Healthcare	Nurses Flex Political Muscle Across State – Shortage Fortifies Union's Hand at Bargaining Table	Sunday, February 5, 2012
The Sacramento Bee Business- Job Front	Job Hunting Questions, Ask the Expert	Monday, February 6, 2012
NBC – KCRA 3	Help for the Unemployed	Tuesday, February 14, 2012
CBS 13	Youth Getting Jobs to Support Family	Monday, February 27, 2012
The Sacramento Bee Business- Job Front	Groups Aim to Get Vets Working	Monday, February 27, 2012
The Sacramento Bee Business- Job Front	Job Hunting Questions, Ask the Expert	Monday, March 5, 2012
The Sacramento Bee – Sunday Business	They Rode Boom, and Bust – workers Who Were Dumped in the Mortgage Mess Try to Bounce Back	Sunday, March 11, 2012

### ITEM IV-B – INFORMATION (continued) Page 2

Media Entity	Title	Date
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, March 12, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, March 26, 2012
Business- Job Front	Expert	
The Sacramento Bee	Fresh Online Résumé Key to Job	Wednesday, March 28,
Business	Search	2012
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, April 2, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, April 9, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, April 23, 2012
Business- Job Front	Expert	
CBS – CW31 – Good Day	Head Start Kitchen/Hillsdale Early	Tuesday, April 24, 2012
Sacramento	Learning Center	
ABC – News 10	Darla Givens – Head Start	Friday, April 27, 2012
	Community Provider Breakfast	
The Sacramento Bee	Hiring of Teenagers Heats Up	Sunday, April 29, 2012
Business		
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, April 30, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, May 7, 2012
Business- Job Front	Expert	
ABC – News 10	Youth Employment Tips	Thursday, May 10, 2012
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, May 14, 2012
Business- Job Front	Expert	
The Sacramento Bee	Fresh Résumé Format May Open	Wednesday, May 16, 2012
Business	Doors	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, May 21, 2012
Business- Local Biz	Expert	
The Sacramento Bee	Career Fair to be Held at	Tuesday, May 22, 2012
Business- Job Front	Meadowview Center	
Fox 40 News	Job Fair Boasts More Than 30	Thursday, May 24, 2012
	Employers and Resources for Job	
	Searching District 9, John Fair	
NBC – KCRA 3	District 8 Job Fair	Thursday, May 24, 2012
The Sacramento Bee	Job Hunting questions, Ask the	Monday, May 28, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, June 4, 2012
Business- Job Front	Expert	

### <u>ITEM IV-B – INFORMATION</u> (continued) Page 3

Media Entity	Title	Date
The Sacramento Bee	How to Handle Letters of	Wednesday, June 6, 2012
Business	Recommendation	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, June 11, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, June 18, 2012
Business- Job Front	Expert	
The Sacramento Bee	Job Hunting Questions, Ask the	Monday, June 25, 2012
Business- Job Front	Expert	

### ITEM IV-C - INFORMATION

#### CALIFORNIA NEW START PROGRAM REPORT

#### BACKGROUND:

In March of 2008, at the request of the Governor's Strike Team and the California Department Correction and Rehabilitation (CDCR), the Sacramento Works Workforce Investment Board (WIB) conducted an Employer Forum to identify how WIBs can effectively assist employers in addressing the needs of ex-offenders in obtaining employment. This forum produced significant feedback that was helpful to the members of the Governor's Strike Team in developing recommendations for improving employment outcomes for ex-offenders.

A significant recommendation of the Governor's Strike Team was the development and funding of the New Start Prison to Employment Program, designed to facilitate offenders' successful employment after release. The California Department of Corrections contracted with the California Employment Development Department to fund four local WIBs to develop a comprehensive New Start employment program. SETA/Sacramento Works was selected as the project's "Alpha Pilot". CDCR funded SETA to implement the New Start Project in two phases—(1) the prison transition program and (2) the parolee community program.

#### Folsom State Prison (FSP) Transition Program

The Transition program is a 60-hour curriculum provided to inmates in the California Department of Corrections and Rehabilitation facilities over a 4-week period prior to their parole date. The purpose of the program is to provide inmates with job readiness and job skills prior to release, inform them of community resources and programs that can assist them in their transition, and link them to the One-Stop Career Centers and social service agencies in their county of residence to ensure access to resources and employment upon release.

**<u>Outcomes</u>**: The FSP Transition Project operated by SETA enrolled 589 inmates for 4week course with 480 completing the course and earning a certificate.

#### New Start Community Program

The New Start Community Program funded specialized services to ex-offenders in five Sacramento Works One Stop Career Centers (Broadway, Lemon Hill, Mark Sanders, South County, and Greater Sacramento Urban League). Staff from these centers attended the Parole and Community Team (PACT) meetings and provided targeted outreach, special one-on-one orientation as needed; coordination of service with Parole Agents for parolees, and access to community organizations to meet the parolee immediate needs.

#### ITEM IV-C – INFORMATION (continued) Page 2

The goal of the SETA New Start Program was to assist CDCR with reducing recidivism and the successful re-integration for the parolees served. To meet this objective, the New Start Program provided parolees:

- Assistance with obtaining I-9 Right-to-Work documentation
- Basic Skills Assessment
- Computer Skills
- Employment Networking and Job Referral to Employers
- Job Search and Employment Skills
- Pre-employment and job retention workshops

<u>Outcomes:</u> The New Start Community Program enrolled 417 recently released parolees providing 1,060 workshops. New Start staff was able to find employment for 177 participants with an average of \$9.58.

#### ITEM IV-D – INFORMATION

#### LONG-TERM OUTCOMES FOR THE ON-THE-JOB TRAINING ACTIVITY

#### BACKGROUND:

At the April 5, 2012 SETA Governing Board meeting, Supervisor Nottoli requested that staff research the long-term outcomes of the On-the-job training activity. Staff has researched local data available to assess long term employment outcomes and has searched for national studies on the OJT activity that would provide information about the long term impacts of this activity on employment and wages.

The WIA Common Measures used to evaluate the adult and dislocated worker program are Entered Employment Rate, Job Retention Rate, and Average Earnings at Retention. To calculate the performance measures, SETA uses the EDD base wage file information provided to us by the California Employment Development Department. The base wage data provides staff with information on employment and wages earned by WIA customers for 15 months after a customer has completed their training activity. Staff selected two cohorts of OJT customers for review. The first cohort received OJT training in Fiscal Year 2001-2012 (ten years ago) and the second in Fiscal Year 2006-2007 (five years ago). Staff compared all customers in both cohorts who successfully completed their OJT activity to base wage file data for 5 quarters (15 months) after they exited the WIA program. The results (see attached chart) are similar for both cohorts, showing:

- 85-87% of OJT trainees were hired in permanent jobs at the end of their training.
- **72-74%** of OJT trainees hired at the end of training (**165** customers in 2001-2002 and **145** in 2006-2007) retained employment for the next 15 months
- Wages at retention wages increased 3.5% over the retention period.

Staff also researched national and statewide outcomes of Adult and Dislocated Worker WIA OJT programs from 2001-2010 and found the outcomes to be consistent with the data reflected above.

Additional retention information on services and activities provided through the Sacramento Works Career Center (SWCC) system will become available as a result of SETA's participation in the U.S. Department of Labor's Gold Standard Evaluation, a national study of 30 local Workforce Investment Areas. The study will examine net employment and earnings impacts by subgroups (e.g., age, gender, race/ethnicity, and veteran status, etc.) for clients accessing either self-directed "core", intensive, or the combination of intensive and training services, including OJT, through the SWCC system.

### ITEM IV - E - INFORMATION

### DISLOCATED WORKER REPORT

### BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
		First Data 5120 Dudley Blvd		WORKERS	6/9/11
Unofficial	5/9/2011	McClellan AFB, CA 95652	8/31/2011	145	6/16/11
Unofficial	5/23/2011	County of Sacramento	7/1/2011	275	6/22-23/11 6/29-30/11
		First Banks, Inc. 110 Woodmere Rd, Ste. 150			
Official	6/2/2011	Folsom, CA 95630	9/30/2011	20	9/15/2011
		CSAA 8687 Weyand Ave			
		Sacramento, CA 95828			
Unofficial	6/11/2011	Borders Books	7/30/2011	25	7/14/2011
		2765 East Bidwell			
11	7/40/0044	Folsom, CA 95630		75	6/19/11
Unofficial	7/19/2011	Valley Aggregate Transport, Inc.		75	8/29-31/11
		5121 Hedge Avenue			
Official	8/1/2011	Sacramento, CA 95826 Cisco	9/27/2011	0	Postponed
		2868 Prospect Rd			
Official	8/2/2011	Rancho Cordova, CA 95670 BLT Enterprises of Sacramento, LLC	8/19/2011	78	Packets Delivered
		8491 Fruitridge Rd			
Official	8/26/2011	Sacramento, CA 95826 Hewlett-Packard Company	11/2/2011	0	Rescinded
		3215 Prospect Park Dr.			
Official	10/3/2011	Rancho Cordova, CA 95670 Foster Farms Dairy	12/2/2011	76	Declined Services
		1221 66th Street			
Official	10/4/2011	Sacramento, CA 95819	12/2/2011	96	12/8/2011
		UPA 8551 Luson Ave			
Unofficial	10/11/2011	Sacramento, CA 95828	11/15/2011	85	11/8-9/11
		Hewlett-Packard Company 3215 Prospect Park Dr.			
Official	11/7/2011	Rancho Cordova, CA 95670	12/2/2011	39	Declined Services
		A1 Door and Building Solutions 4300 Jetway Ct.			
Official	11/1/2011	North Highlands, CA 95660	12/31/2011	97	Declined Services
		PG&E 10375 Old Placerville RD			
Official	11/10/2011	Sacramento, CA 95827	1/9/2012	8	Declined Services
		SCIF 2450 Venture Oaks Drive			
		Sacramento, CA 95833			12/8/11
Unofficial	12/2/2011	Valley Aggregate Transport, Inc.	1/9/2011	200	12/14/11
		5121 Hedge Avenue			
Official	1/3/2012	Sacramento, CA 95826 Raley's Bel Air Markets	1/17/2012	111	Declined Services
		8787 Elk Grove Blvd			
Official	1/10/2012	Elk Grove, CA 95624	3/31/2012	63	Declined Services
		AMR 1041 Fee Dr.			
Official	1/31/2012	Sacramento, CA 95815	4/1/2012	10	Rescinded
		San Juan Unified School District			3/22/2012 3/30/12
		3738 Walnut Ave			4/18/12
Unofficial	1/31/2012	Carmichael, CA 95821 Federal Technology Center	6/30/2012	350	4/25/12
		4600 Roseville Rd			
Unofficial	2/23/2012	North Highlands, CA 95660	3/12/2012	15	3/8/2012

Dislocated Worker Information PY 2011/2012					
	The following is an up MONTH RECEIVE NOTICE	date of information as of July 16, 2012 on the Worker Adjustment and Training Notification (WARN COMPANY AND ADDRESS	I) notices and Non WARN notific WARN STATUS	ations in Sacramento County # OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	2/15/2012	Sacramento City Unified School District 5735 47th Avenue, Sacramento, CA 95824	6/30/2012	350	5/12/2012 6/1/12
Unofficial	2/24/2012	Sacramento Area Emergency Housing 2411 Alhambra Blvd Sacramento, CA 95817	3/31/2012	10	3/19/2012
Official	4/13/2012	AAR Mobility Corporation 5239Luce Ave Building 243 D Bay Sacramento , CA 95652	7/31/2012	46	6/4/2012
Official	3/30/2012	Verizon 255 Parkshore Dr. Folsom, CA 95630	5/30/2012	188	5/17/2012
Unofficial	4/25/2012	Airgas 6790 Florin-Perkins. Suite 300 Sacramento, CA 95828 City of Sacramento	7/6/2012	18	5/16/2012
Unofficial	4/25/2012	300 Richards Blvd Sacramento, CA 95111 Frontier Communications	6/24/2012	137	6/20/2012
Unofficial	5/2/2012	9260 East Stockton Elk Grove, CA 95624 American Airlines	5/31/2012	40	5/15/2012
Unofficial	5/16/2012	Sacramento International Airport 6900 Airport Blvd. Sacramento, CA, 95837	6/30/2012	40	6/7/2012
Unofficial	5/16/2012	California Dept. Corrections and Rehabilitation 100 Prison Rd Represa, CA 95671	9/30/2012	90	6/18/2012
			Total # of Affected Workers	2,687	

#### ITEM IV – F – INFORMATION

### EMPLOYER RECRUITMENT ACTIVITY REPORT

#### BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

Employer	Jobs	No of Positions
Aamcom	Customer Service Manager	1
	Customer Service Representative	7
Academic Advantage	Enrollment Representative	4
Accentcare	CAN/Caregiver	55
ACS Roofing	Bookkeeper/Accountant	1
	Window Cleaner - Gutter Cleaner	1
Adecco Employment Services	Process Support	10
Advanced Call Center Technologies	Receptionist	1
Aerotek	General Laborer	1
Allstate Insurance	Sales Producer	3
ALSCO, Inc.	Accounts Receivable	1
Ahern Rentals	Class A CDL Driver	1
	Field Mechanic	1
	Outside Sales Representative	1
American Exposition Services, Inc.	Customer Care Specialist	1
American River Package One	Maintenance Technician	1
American River Parkway Foundation	Chemical Plant Mechanic	1
American raver rankway roundation	Marketing Fundraising Coordinator	1
	Marketing Fundraising Coordinator	I
	Plant Supervisor	1
AppleOne	Bilingual Customer Service	18
Appleone	Representative	10
Apria Healthcare	Billing Representative	1
Area 4 Agency on Aging	Snr. Employment Program Manager	1
Area 4 Agency on Aging		I
Art Institute	Receptionist	20
Asian Resources, Inc.	Universal Youth Specialist	1
Atrium of Carmichael	Housekeeping Worker	3
AXA Advisors	Financial Services Professional	9
Baja Insurance Services, Inc.	Insurance Agent	3
Balance Staffing	Certified Electrician	4
Baygell Properties	Commercial Property Manager	1
Besam Entrance Solutions	Installation Coordinator	1
	Door Installer/Technician	1
Berkeley Farms	Truck Driver Class A	1
Bissell Brothers	Cleaner	1
Bread of Life	Office Manager	1
Brian's Painting & Construction	Paint Foreman	1
	Production Painter	7
Brookside Restaurant and Bar	Bartender/Server Position	2
CA Society of Association Executives	Membership & Events Assistant	1
California Assisted Living Association	Administrative Assistant	1
California Employers Association	Warehouse Manager	1
California Green Clean	Housekeeper/Cleaner	1
California Redevelopment Association	Member Services Associate PT	1
		I
	Administrative Assistant	1
California State Assembly		
California State Assembly	Administrative Assistant Human Resources Consultant	1
	Human Resources Consultant	1 14
Campbell Soup Company	Human Resources Consultant Certified Forklift Driver	14
Campbell Soup Company Capay, Inc.	Human Resources Consultant Certified Forklift Driver Class A Driver	14 3
Campbell Soup Company	Human Resources Consultant Certified Forklift Driver	14

1

Employer	Jobs	No of Positions
Carmichael Oaks Assisted Living	Caregiver	1
Carmichael Oaks Assisted Living		1
	Concierge/Receptionist Medication Aide	1
Caralyn Jayaa Barkadala Jaa		
Carolyn Joyce Barksdale, Inc.	Discovery Resource Manager	1 2
Centerplate	Barista	
	On-Call Cook	1
	On-Call Steward	20
Child Care Careers	Infant/Preschool/School-Age	10
	Teachers	_
Circle K Stores	Store Manager	5
Citrus Heights Career Center	Shop Foreman	1
City of Sacramento	Health Access Specialist	1
CLAS Information Services	Online UCC Search Specialist	1
Coast-to Coast Career Fairs	Customer Service Representative	100
Community Link Capital Region	Resource Database Technician	1
Composite Engineering, Inc.	CNC Machinist I/II	2
	Composite Assembler	3
	Laminator 5	
Cosmic Kids Consulting	Adaptive Skills Trainer/Behavior	4
	Consultant	
Court of Appeal, Third Appellate District	Assistant Deputy Clerk	1
Crescent Alliance Group	Journeyman Electrician	10
Crocker Art Museum	Marketing and Communication	1
	Coordinator	
	Museum Store Manager	1
Crossroads Diversified Services	Community Support Coordinator	1
	Community Support Specialists	1
	Job Developer	1
CVL Inc. dba Folsom Lake RV	Parts Manager	1
D & T Fiberglass, Inc.	Office Manager	1
	Truck Driver & Maintenance	-
Del Oro Caregiver Resource Center	Project Manager	1
DBA International	Bookkeeper/Administrative Asst.	1
Department of Motor Vehicle	Youth Aid	20
Developmental Disabilities Service	Administrative Secretary	1
Organization		·
Downtown Sacramento Partnership, Inc.	Administrative Assistant to the DSPI	1
Dr. Pepper Snapple Group	Forklift Operator	2
	Full Service Driver	1
	Loader-Warehouse	5
	Merchandiser	10
	Production Supervisor	10
	Quality Control Technician	1
	Quality Supervisor	1
		1
E3 NorCal	Relief Account Manager HERS Rater Field Technician	1
		7
Easy Circulation Promotions	Promotions Specialist	7
	Sales Representative	1

Employer	Jobs	No of Positions
El Hogar Community Services, Inc.	Administrative Assistant	1
	Service Coordinator	1
Esurance	Sales Agent	12
Fairytale Town	Guest Services Representative	1
	Program	
Folsom Cordova Community	Employment Services Case	1
Partnership	Manager	·
Folsom OK Tire Stores, Inc.	Tire Changer	1
Foltz Ophthalmology	Optician	1
i oliz oprilialinology	Optician Manager	1
Fresh & Easy Neighborhood Market	Team Leader	4
	Customer Assistant	10
	Kitchen Table/Bakery Coordinator	3
Frontline Marketing, Inc.	Entry Level Management Trainee	15
i fontario Markoung, inc.	Entry Level Marketing 15	10
	Entry Level Sales	15
FRSTeam	Restoration Technician	1
G & K Services	General Laborer	1
	Route Manager	1
General Produce Company	Accounting Assistant	1
Concrain rounde company	Inside Sales Representative	1
	Receptionist	1
	Repacker	1
Geolog Inc.	Driver/Shop Technician	1
	Data Digitizer/Marketing	1
Girl Scouts Heart of Central California	Membership Development Specialist	1
Global Blue DVBE, Inc.	Claims Service Representative	25
Goodwill Industries	Assistant Manager	1
	Key Holder/Supervisor	1
	Manager in Training	1
	Program Manager	1
	Receptionist/Office Clerk	1
	Retail Manager	5
Grateful Bread Company	Baker's Assistant	2
Green Haven Capital, Inc.	Loan Officer	3
	Real Estate Agent	50
Greener Solutions	Construction Office Manager	1
	Executive Assistant	1
	Production Manager	1
	Sales Associate	1
Grindco, Inc.	Concrete Grinding Specialist	1
H & R Block	Client Services Professional	15
	Office Manager	20
	Tax Professional	20
HR to Go	Administrative Support	1
Hand Biomechanics Lab, Inc.	Manufacturing Operations/FDA	1
	Regulatory Compliance	
Hebard Higby Insurance	Customer Service Representative	1
Hialeah Terrace	Caregiver	1
Indecare Home Care & Living	Caregiver	10
Assistance	<b>J</b>	-

Employer	Jobs	No of Positions
International Homestay America	Homestay Family Host	10
J & L Staffing	Legal Assistant	1
Jack Frost Design	Administrative Assistant	1
Jay's Trucking Service	Class A Truck Driver	4
Kelley Amerit Fleet Services	Fleet Maintenance Manager	1
KVIE Leadership	Giving Officer	1
KlickNation	3D Animator/Rigger	1
	Controller	1
	Data Analytics Specialist	1
	Producer	1
Knorr Systems, Inc.	Field Service Technician, Aquatic	1
L-3 Narda Microwave-West	Administrative Clerk	1
	Cost/Pricing Analyst	1
	Engineering Technician	
	Inspection Specialist	1
	Mechanical Engineer	1
	MIC Assembler	1
	New Product Introduction+B202	1
	Manager	
	Painter/Finisher	1
	Quality Assurance Administrative	1
	Assistant	I
	Quality Assurance Administrator	1
	Quality Engineer/Auditor	1
	Receiving Inspector	1
	RF Technician	1
	System and Network Administrator	1
	System and Network Administrator	I
	Top Level Assemblers	3
La Tapatia Tortilleria, INC.	Delivery Driver/Vendor	1
Labor Ready	Construction Laborers	10
LexisNexis	General Clerk I	15
Los Rios Community College District	Account Clerk II	2
, ,	Accountant	1
	Accountant (Temporary)	1
	Accountant Clerk I	1
	Administrative Service Analyst 1	
	Admissions/Records Clerk	1
	Admissions/Records Evaluator I	1
	Anthropology Assistant Professor	1
	Associate Vice President of	1
	Enrollment and Student Services	
	Athletic Trainer	1
	Audio/Visual Production Technician	1
	Biotechnology Adjunct Assistant	1
	Professor	
	Business Assistant Professor	1

Employer	Jobs	No of Positions
Los Rios Community College District	Business/Business Law Assistant	1
, ,	Professor	
	Campus Operations Supervisor	1
	Campus Patrol On Call	1
	Chancellor	1
	Chief of Police	1
	Chemist Assistant Professor	1
	Clerk III	2
	Clerk III PT	1
	College Reserve Police Officer	1
	College Safety Officer	1
	College Safety Officer (Temporary)	1
	Commercial Music Adjunct Asst. Professor Pool	1
	Confidential Chancellor's Executive Assistant	1
	Confidential Administrative Assistant	2
	Confidential Administrative Assistant	1
	Confidential Deputy Chancellor's Executive Assistant	1
	Cooperative Work Experience and Internship Coordinator	1
	Counselor	1
	Counselor Adjunct Pool	1
	Custodian 1	
	Dean, Behavioral and Social Science	1
	Dean, Business Division	1
	Dean, Communication, Visual and Performing Arts	1
	Dean, Counseling and Student Services	1
	Dental Hygiene Assistant Professor	1
	Diagnostic Medical Sonography Program Coordinator	1
	Director of College Advancement	1
	Director of Human Resources	1
	Director of Technical Services	1
	Information Technology	'
	Early Childhood Education Assistant Professor	1
	Economics Assistant Professor	1
	Electronic Calibration & Repair	1
	Technician	
	English Assistant Professor	2
	Environmental Technician	1
	Environmental Technician-Water	1
	Management	

Employer	Jobs	No of Positions
Los Rios Community College District	Employee Benefits Specialist	1
Los Mos Community College District	Faculty Diversity Internship Program	1
	Pool	I
	Financial Aid Clerk	1
	Financial Aid Officer	1
	Fiscal Services Accounting	1
	Specialist	I
	Graphic Designer	1
	Groundskeeper	1
	Healthcare Interpreting Adjunct	1
	Professor	I
	HVAC Mechanic	1
	Information Technology Assistant III	1
	mormation recinology Assistant m	I
	Instructional Assistant - Learning	1
	Resources	
	Instructional AsstBiology	1
	Instructional Asst Foreign	1
	Language	
	Instructional Asst Life/Physical	1
	Science	
	Instructional AsstMicrocomputer	1
	Laboratory for Assistive Technology	
	Instructional Asst Sign Language	1
	Studies	
	Instructional Development	1
	Coordinator	
	Interim Dean, Kinesiology and	1
	Athletics	
	Interim Dean, McClellan Center	1
	Interim Director, Diagnostic Medical	1
	Sonography	
	Laboratory Technician - Science	1
	(Biology)	
	Learning Resources Center	1
	Coordinator	
	Librarian Adjunct Pool	
	Library Media Technical Asst.	1
	Maintenance Technician Temporary	1
	Mathematics Assistant Professor	2
	Mechanical/ Electrical Systems	1
	Technician	·
	Mechanical Electrical Technology	1
	Assistant Professor	
	Nursing (RVN/LVN) Assistant	1
	Professor	
	Operations Technician	1
	Outreach Clerk	1
	Philosophy Assistant Professor	1

Employer	Jobs	No of Positions
Los Rios Community College District	PE-Adjunct Asst. Professor-Head	1
, , ,	Coach	
	PE-Athletic Attendant	1
	Public Relations Technician	1
	Physics/Astronomy Assistant	1
	Professor	
	Police Communication Dispatcher	1
	President, Folsom Lake College	1
	Programmer I	1
	Project Assistant	1
	Psychology Assistant Professor	1
	Purchasing Supervisor	1
	Recruitment Training Officer	1
	Sociology Assistant Professor	1
	Special Project Assistant to Exec.	1
	Director	
	Special Project Artist Relations	1
	Assistant	
	Special Project Web/Social Media	1
	Developer	
	Speech Language Pathology	1
	Assistant	
	Srn. Information Technology	3
	Technician	4
	Student Life Supervisor	1
	Student Personnel Asst Career	I
	Job Opportunity Center Student Personnel Asst Davis	1
	Outreach Program	I
	Student Personnel Asst Disables	1
	Student Programs & Services	I
	Center	
	Student Personnel AsstStudent	1
	Services	I
	Snr. Information Technology	1
	Technician	1
	Student Personnel Asst Disables	1
	Student Programs & Services	
	Center	
	Student Personnel AsstStudent	1
	Affairs	
	Theater Arts Assistant Professor	1
	Vice Chancellor, Resource and	1
	Economic Development	
	Welding Adjunct Asst. Professor	1
Loving Companions Senior Services	Caregiver	20

Employer	Jobs	No of Positions
Magnetic Consulting Group, Inc.	Entry Level Sales & Customer	10
	Service	
	Customer Service & Sales	10
Mallicoat Electric, Inc.	Electrical Apprentice	1
Manpower	Production Packager	5
-	General Laborer	2
Marshall's	Merchandise Associates	21
	Retail Associate	80
Mathnasium of Elk Grove	Instructor	2
Mettler-Toledo, Inc.	Retail Field Service Technician	1
Miracle Nurse Staffing Agency	Caregiver	5
Mori Seiki Manufacturing USA Inc.	Assembler	4
5	Procurement Specialist	1
	Receptionist	1
Mountain West Financial	Document Technician	2
	Loan Officer	2
Nestleé Waters North America	Production Technician	24
Netbuilds	Lead Construction Working	1
	Superintendent	
News & Review	Distribution Driver	2
Northern Sheets, LLC.	Industrial Electro Mechanic	1
On My Own	Direct Service Provider	10
Opening Doors, Inc.	Survivors of Human Trafficking	1
	Program Associates	
Pacific Crest	Trail Maintenance Program	1
	Assistant	
Pacific Gas & Electric Co.	Apprentice Telecommunications	1
	Technician	
	Pre-Apprentice Line Worker	25
	Utility Worker, Maintenance and	1
	Construction Gas	
Paramount Equity	Financial Specialist	1
	Legacy Accountant Manager	1
Paramount Petroleum Corporation	Terminal Operator	1
Paramount Solar	Solar Sales Canvasser	1
	Solar Sales Specialist	1
Phoenix Marketing Group	Sales & Marketing Associate	7
PMSR Technologies	Line Operator	5
Polar Service Centers	Parts Counter Sales Person	1
	Service Manager	1
Progressive Insurance	Customer Service Representative	10
Prometic Testing	Test Center Administrator	2
PTP	Help Desk Operators	2
		1
Public Relations Specialists Quality First Home Improvement Inc.	Communications Manager Sales, Solar-Coating-Telemarketing	20
REC Solar, Inc.	Events Coordinator	1
Red Dog Shred	Document Shredder	1
Red Rover	Program Assistant	1

January 1-July 10, 2012						
Employer	Jobs	No of Positions				
Relationship Skills Center	Case Manager	2				
	Flourishing Families Program	6				
	Instructor					
	Operations Coordinator	1				
	Playcare Providers	15				
Rezolve Group, Inc.	Communications Manager	1				
	Sales Specialists	14				
Risk-Based Decisions, Inc.	Environmental Geologist-	1				
	Professional Geologist Registration					
	Required					
Rite Aid	Shift Supervisor	3				
Roseville Chamber of Commerce	Membership Services Coordinator	1				
S-N-T Company	Window Installer	1				
	Receptionist/Bookkeeper	1				
Sacramento CASA	Case Manager	1				
	Fund Development Coordinator	1				
	Administrative Assistant	1				
Sacramento Children's Home	Family Finding Social Worker	1				
	Maintenance Supervisor	1				
Sacramento Chinese Community Center		1				
		I				
Secremente Container Corneration	Corrugate Experience Machine	3				
Sacramento Container Corporation	Corrugate Experience Machine	3				
	Operators & Asst. Operators	4				
	Forklift Operator	1				
Sacramento Housing Alliance	Regional Equity Coordinator	1				
Sacramento Loaves and Fishes	Accountant/Bookkeeper	1				
Sacramento Metro Chamber	Sr. Event Manager	1				
Sacramento Native American Health	Custodian 1					
Center, Inc.						
	Human Resources Manager	1				
Sacramento Region Community	Accountant	1				
Foundation						
Salvation Army Sac Metro	Employment Specialist	1				
	Kitchen Aide	1				
	Monitor	1				
	Office Assistant	1				
	Program Aide	1				
Samarrah Independent Living Services	Independent Living Specialist	1				
1 0						
Self Storage	Part-time Manager	1				
	Accountant I	1				
SETA	Children and Family Services	1				
	Quality Assurance Analyst					
	Facilities Coordinator	1				
	Family Services Worker Range II &	3				
		3				
	III Lload Start Coordinator Education	4				
	Head Start Coordinator-Education	1				
	Supervisory					
	HODA Start Courtor/Maintonanco	1				
	Head Start Courier/Maintenance Head Start Home Visitor	1				

Employer	Jobs	No of Positions
SETA	Head Start Special Education Field	1
0EI/X	Technician	1
	Staff Support Officer	1
	Teacher, Head Start	1
	Web Innovation Engineer	1
	Workforce Development Operational	1
	Program Officer	1
	Workforce System Administrator	1
	Workforce System Analyst	1
SFN Group	Customer Service - Call Center	25
Sierra Pacific	Sale Representative	10
Solar Depot	Sales/Order Administrator	10
Special Order Systems-SOS	Executive Administrative Assistant	1
Special Order Systems-303	Office Assistant	1
		I
	Project Coordinator	1
St. John's Shelter Pregram for Waman	Service Coordinator	1
St. John's Shelter Program for Women and Children	Accounting and Executive Assistant	ĺ
	In Aiment Merketing Depresentative	0
StratMar Retail Services	In Airport Marketing Representative	8
Sullivan Learning Systems	Tutor	25
Sumrall Solutions LLC	Fund Accountant - Associate I	15
Support For Home	Caregiver	10
	Personal Care Aides	10
Surety Solutions Insurance Services, Inc.	Customer Service Representative	1
Terra Nova Counseling	Receptionist	1
The UPS Store	Sales Associate	1
Therapeutic Pathways	Instructional Assistant	1
Tiny Toddler's Academy	Preschool Teacher	3
Tony's Fine Food	Account Payable Specialist	1
	Account Receivable Specialist	1
	Buyer	1
	Cheese and Grocery Specialist	1
	Class A Feeder Driver	1
	Class A Route Driver	2
	Class B Route Driver	1
	Class B Route Driver-Berkeley	1
	Clerical Support	1
	Driver/Check-In Clerk/Dispatch	1
	Inside Food Service Account	1
	Manager	-
	IT Software Support	1
	Pricing Analyst	1
	Route Check-In Clerk	1
	Router	1
	Sales Account Manager-Central	1
	Coast	'
Tri Tool Inc.	Senior Mechanical Engineer	1
Twining, Inc.	Construction Field Technicians	3
United Way California Capital Region	Front Desk Coordinator	<u> </u>
onneu way camornia capital Region	Administrative Manager	1
UPS Store	Sales Associate	1
	Page 33	I

Employer	Jobs	No of Positions
US Fish and Wildlife Services	Support Assistant	2
Visions Paint Recycling, Inc.	Paint Sorter	3
Vision Service Plan	Vice President Sales and Marketing	1
	Inbound Call Center Representative	10
Volt Staffing Services	Warehouse Person	20
-	Warehouse Specialist	20
Weave, Inc.	Thrift Store Supervisor	1
Western Home Furnishings Association	Customer Relationship Specialist	1
Wild Hawk Grille	Cart Attendant/Cashier	1
Women's Empowerment	Program Assistant	1
Xerox Corporation	Print Operator and Driver	1
TOTAL		1453

#### ITEM IV – G – INFORMATION

#### UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT DEVELOPMENT DEPARTMENT

#### BACKGROUND:

The unemployment rate for Sacramento County for the month April was 10.5%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

#### SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA) (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES) Education and health services led year-over job gains

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 10.4 percent in May 2012, down from a revised 10.5 percent in April 2012, and below the year-ago estimate of 11.6 percent. This compares with an unadjusted unemployment rate of 10.4 percent for California and 7.9 percent for the nation during the same period. The unemployment rate was 11.0 percent in El Dorado County, 9.8 percent in Placer County, 10.5 percent in Sacramento County, and 10.8 percent in Yolo County.

**Between April 2012 and May 2012**, total wage and salary employment located in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 4,400 to total 818,400 jobs.

- Total farm increased by 1,200 jobs, slightly below its average 1,600-job gain from April to May over the last 22 years.
- Education and health services added 1,100 jobs. Health care and social assistance (up 900 jobs) and education services (up 200 jobs) accounted for the increase.
- Government expanded by 700 jobs. State government (up 400 jobs), local government (up 200 jobs), and federal government (up 100 jobs) accounted for the expansion.
- On the downside, construction decreased by 500 jobs. Specialty trade contractors (down 1,200 jobs) offset increases elsewhere in the sector, including construction of buildings (up 200 jobs).

Between May 2011 and May 2012, the total number of jobs located in the region increased by 2,600 or 0.32 percent.

- Education and health services boosted payrolls by 4,400 jobs. Health care and social assistance (up 4,200 jobs) accounted for the majority of the increase.
- Trade, transportation, and utilities increased by 1,600 jobs. Retail trade (up 2,300 jobs) offset a loss in transportation, warehousing, and utilities (down 700 jobs) to account for the increase. Wholesale trade remained unchanged.
- Professional and business services gained 1,400 jobs. Administrative and support and waste management and remediation services (up 1,600 jobs) and management of companies and enterprises (up 200 jobs) offset a loss in professional, scientific, and technical services (down 400 jobs).
- Financial activities added 1,400 jobs. Finance and insurance (up 1,200 jobs) and real estate and rental and leasing (up 200 jobs) accounted for the increase.
- On the downside, construction declined by 3,300 jobs, largely due to losses in specialty trade contractors (down 2,100 jobs).

Employment Development Department Labor Market Information Division http://www.labormarketinfo.edd.ca.gov (916) 262-2162

#### Monthly Labor Force Data for Cities and Census Designated Places (CDP) May 2012 - Preliminary Data Not Seasonally Adjusted

Area Name	Labor Force					Census Ratios Emp Unemp	
Sacramento County	670,600	600,500	70,100	10.5%	1.000000	1.000000	
Arden Arcade CDP Carmichael CDP Citrus Heights city Elk Grove CDP Fair Oaks CDP Florin CDP Folsom city	55,800 28,900 49,800 34,800 17,000 12,500 26,800	50,000 26,500 46,100 31,800 16,000 10,500 25,500	5,800 2,300 3,600 2,900 1,000 2,000 1,300	10.4% 8.1% 7.3% 8.5% 5.6% 16.4% 4.7%	0.083249 0.044196 0.076838 0.052995 0.026690 0.017414 0.042525	0.082638 0.033389 0.052031 0.042014 0.013634 0.029215 0.018086	
Foothill Farms CDP Galt city Gold River CDP Isleton city La Riviera CDP Laguna CDP Laguna West Lakeside CDP North Highlands CDP Orangevale CDP Parkway South Sacramento CD	9,600 10,700 4,800 6,900 20,300 5,200 22,200 15,700 15,700	8,200 8,900 4,700 6,500 19,100 4,900 18,600 14,600 12,900	1,400 1,800 100 400 1,200 400 3,600 1,100 2,900	14.3% 17.0% 2.0% 13.9% 6.2% 5.7% 7.4% 16.3% 7.1% 18.3%	0.013648 0.014787 0.007807 0.000606 0.010764 0.031834 0.008082 0.030952 0.024229 0.021400	0.019477 0.025876 0.001391 0.000835 0.006121 0.016416 0.005565 0.051475 0.015860 0.041180	
Rancho Cordova City Rancho Murieta CDP Rio Linda CDP Rosemont CDP Sacramento city Vineyard CDP Walnut Grove CDP Wilton CDP	30,400 2,300 5,700 13,700 212,600 5,800 5,800 2,700	26,800 2,200 4,800 12,500 186,600 5,500 300 2,500	3,600 100 900 1,200 26,100 300 100 200	12.0% 3.5% 16.4% 8.8% 12.3% 5.4% 25.5% 7.1%	0.044619 0.003619 0.007917 0.020867 0.310678 0.009185 0.000569 0.004225	0.052031 0.001113 0.013356 0.017251 0.371731 0.004452 0.001669 0.002782	

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

#### Notes:

1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.

2) These data are not seasonally adjusted.

#### Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of

#### **Data Not Seasonally Adjusted**

LaborEmploy-<br/>mentUnemployment<br/>NumberCensus Ratios<br/>EmpArea NameForcementNumberRateEmpUnempeach city and CDP at the time of the 2000 Census.Ratios for cities of 25,000 or more persons<br/>were developed from special tabulations based on household population only from the Bureau of<br/>Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

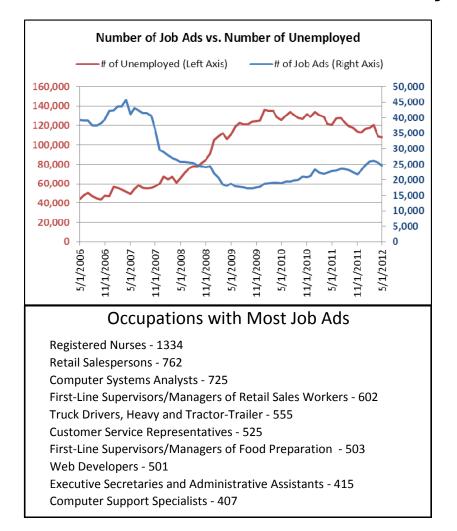
#### **REPORT 400 C** Monthly Labor Force Data for Counties May 2012 - Preliminary Data Not Seasonally Adjusted

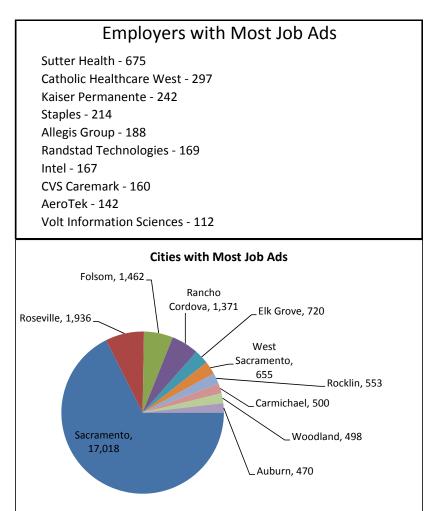
COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL		18,431,200	16,519,000	1,912,200	10.4%
ALAMEDA	13	762,700	693,600	69,100	9.1%
ALPINE	51	420	350	60	15.3%
AMADOR	28	16,470	14,530	1,940	11.8%
BUTTE	32	101,000	88,700	12,300	12.2%
CALAVERAS	36	19,510	16,990	2,520	12.9%
COLUSA	57	11,740	9,490	2,250	19.2%
CONTRA COSTA	12	524,900	477,600	47,400	9.0%
DEL NORTE	37	11,410	9,920	1,490	13.0%
EL DORADO	25	91,100	81,100	10,000	11.0%
FRESNO	48	450,600	383,300	67,300	14.9%
GLENN	42	12,950	11,080	1,870	14.4%
HUMBOLDT	19	60,600	54,400	6,100	10.1%
IMPERIAL	58	77,900	57,100	20,900	26.8%
INYO	13	9,350	8,490	850	9.1%
KERN	38	384,300	332,000	52,200	13.6%
KINGS	47	62,600	53,300	9,300	14.8%
LAKE	45	25,800	22,000	3,800	14.7%
LASSEN	34	12,900	11,260	1,640	12.7%
LOS ANGELES	26	4,880,100	4,340,100	540,000	11.1%
MADERA	41	65,300	55,900	9,400	14.3%
MARIN	1	137,600	129,000	8,600	6.3%
MARIPOSA	22	9,360	8,380	990	10.5%
MENDOCINO	15	42,160	38,090	4,070	9.7%
MERCED	55	109,100	90,300	18,900	17.3%
MODOC	39	3,720	3,190	520	14.1%
MONO	31	8,120	7,150	970	12.0%
MONTEREY	18	235,000	211,700	23,300	9.9%
NAPA	5	77,400	71,600	5,800	7.5%
NEVADA	15	50,450	45,570	4,880	9.7%
ORANGE	5	1,612,100	1,491,600	120,500	7.5%
PLACER	17	175,000	157,900	17,200	9.8%
PLUMAS	43	9,330	7,970	1,360	14.5%
RIVERSIDE	28	933,300	823,300	110,000	11.8%
SACRAMENTO	22	670,600	600,500	70,100	10.5%
SAN BENITO	48	27,000	23,000	4,000	14.9%
SAN BERNARDINO	30	861,000	758,800	102,200	11.9%
SAN DIEGO	11	1,584,000	1,444,900	139,100	8.8%
SAN FRANCISCO	3	469,700	435,000	34,700	7.4%
SAN JOAQUIN	43	308,800	264,000	44,800	14.5%
SAN LUIS OBISPO	7	142,300	131,200	11,100	7.8%
SAN MATEO	2	386,800	360,400	26,400	6.8%
SANTA BARBARA	3	232,500	215,300	17,200	7.4%
SANTA CLARA	8	910,600	835,800	74,800	8.2%
SANTA CRUZ	21	155,800	139,600	16,200	10.4%
SHASTA	34	85,200	74,400	10,900	12.7%
SIERRA	33	1,680	1,470	210	12.4%
SISKIYOU	50	19,280	16,380	2,910	15.1%
SOLANO	19	217,000	195,200	21,800	10.1%
SONOMA	9	260,600	238,900	21,700	8.3%
STANISLAUS	52	234,800	198,200	36,600	15.6%
SUTTER	56	43,400	35,200	8,200	18.9%
TEHAMA	40	24,760	21,240	3,520	14.2%
TRINITY	53	4,840	4,050	790	16.3%
TULARE	45	215,500	183,900	31,600	14.7%
TUOLUMNE	27	25,780	22,760	3,030	11.7%
VENTURA	10	440,400	402,300	38,100	8.6%
YOLO	24	97,000	86,600	10,500	10.8%
YUBA	54	27,500	23,000	4,500	16.4%

Notes

Data may not add due to rounding. The unemployment rate is calculated using unrounded data. Page 39
 Labor force data for all geographic areas now reflect the March 2011 benchmark and Census 2000 population controls at the state level.

# Recent Job Ads for Sacramento Arden Arcade Roseville MSA May 2012





June 15, 2012 Employment Development Department Labor Market Information Division (916) 262-2162

Data Not Seasonally Adjusted

#### Sacramento Arden Arcade Roseville MSA

(El Dorado, Placer, Sacramento, and Yolo Counties) Industry Employment & Labor Force March 2011 Benchmark

Data Not Seasonally Aujusteu	NA 7 - 1	NA 47	A 1-	14 15		<u>.</u>
	May 11	Mar 12	Apr 12	May 12	Percent	-
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,035,800	1,043,000	1,034,900	1,033,800	-0.1%	-0.2%
Civilian Employment	915,200	922,700	926,100	926,100	0.0%	1.2%
Civilian Unemployment	120,600	120,300	108,800	107,700	-1.0%	-10.7%
Civilian Unemployment Rate	11.6%	11.5%	10.5%	10.4%		
(CA Unemployment Rate)	11.4%	11.5%	10.5%	10.4%		
(U.S. Unemployment Rate)	8.7%	8.4%	7.7%	7.9%		
		•				
Total, All Industries (2)	815,800	809,200	814,000	818,400	0.5%	0.3%
Total Farm	9,100	6,900	7,800	9,000	15.4%	-1.1%
Total Nonfarm	806,700	802,300	806,200	809,400	0.4%	0.3%
Total Private	576,400	574,500	578,000	580,500	0.4%	0.7%
Goods Producing	69,000	65,000	66,100	65,400	-1.1%	-5.2%
Mining and Logging	400	400	400	400	0.0%	0.0%
Construction	35,900	31,900	33,100	32,600	-1.5%	-9.2%
Construction of Buildings	8,300	9,200	9,100	9,300	2.2%	12.0%
Specialty Trade Contractors	23,500	22,500	22,600	21,400	-5.3%	-8.9%
Building Foundation & Exterior Contractors	5,100	5,100	5,100	5,400	5.9%	5.9%
Building Equipment Contractors	9,600	8,900	8,900	9,000	1.1%	-6.3%
Building Finishing Contractors	5,400	5,300	5,500	5,500	0.0%	1.9%
	32,700				-0.6%	-0.9%
Manufacturing		32,700	32,600	32,400		
Durable Goods	22,100	22,200	22,100	22,000	-0.5%	-0.5%
Computer & Electronic Product Manufacturing	7,300	7,400	7,300	7,300	0.0%	0.0%
Nondurable Goods	10,600	10,500	10,500	10,400	-1.0%	-1.9%
Food Manufacturing	4,200	4,200	4,200	4,200	0.0%	0.0%
Service Providing	737,700	737,300	740,100	744,000	0.5%	0.9%
Private Service Producing	507,400	509,500	511,900	515,100	0.6%	1.5%
Trade, Transportation & Utilities	131,600	132,700	132,900	133,200	0.2%	1.2%
Wholesale Trade	23,100	22,900	23,000	23,100	0.4%	0.0%
Merchant Wholesalers, Durable Goods	11,900	12,000	12,000	12,000	0.0%	0.8%
Merchant Wholesalers, Nondurable Goods	8,900	8,700	8,700	8,800	1.1%	-1.1%
Retail Trade	87,400	89,500	89,600	89,700	0.1%	2.6%
Motor Vehicle & Parts Dealer	10,900	10,900	11,000	11,000	0.0%	0.9%
Building Material & Garden Equipment Stores	7,300	7,000	7,200	7,000	-2.8%	-4.1%
Grocery Stores	16,400	16,700	16,700	16,700	0.0%	1.8%
Health & Personal Care Stores	5,300	5,500	5,500	5,500	0.0%	3.8%
Clothing & Clothing Accessories Stores	6,600	7,000	6,900	7,000	1.4%	6.1%
Sporting Goods, Hobby, Book & Music Stores	4,200	4,300	4,200	4,300	2.4%	2.4%
General Merchandise Stores	18,700	19,300	19,200	19,100	-0.5%	2.1%
Transportation, Warehousing & Utilities	21,100	20,300	20,300	20,400	0.5%	-3.3%
Information	16,700	16,600	16,500	16,500	0.0%	-1.2%
Publishing Industries (except Internet)	2,900	2,800	2,800	2,700	-3.6%	-6.9%
Telecommunications	9,100	8,900	8,800	8,800	0.0%	-3.3%
Financial Activities	46,400	46,800	47,300	47,800	1.1%	3.0%
Finance & Insurance	34,700	35,200	35,600	35,900	0.8%	3.5%
Credit Intermediation & Related Activities	12,400	12,400	12,400	12,400	0.0%	0.0%
	7,900	7,700	7,700	7,600	-1.3%	-3.8%
Depository Credit Intermediation		-	2,500	2,600		
Nondepository Credit Intermediation	2,500	2,500			4.0%	4.0%
Insurance Carriers & Related	18,100	18,500	18,600	18,700	0.5%	3.3%
Real Estate & Rental & Leasing	11,700	11,600	11,700	11,900	1.7%	1.7%
Real Estate	8,900	8,900	9,000	9,100	1.1%	2.2%
Professional & Business Services	101,600	101,700	102,600	103,000	0.4%	1.4%
Professional, Scientific & Technical Services	50,900	50,600	51,000	50,500	-1.0%	-0.8%
Architectural, Engineering & Related Services	8,500	8,300	8,400	8,500	1.2%	0.0%
Management of Companies & Enterprises	9,600	9,800	9,800	9,800	0.0%	2.1%
Administrative & Support & Waste Services	41,100	41,300	41,800	42,700	2.2%	3.9%
Administrative & Support Services	39,000	39,200	39,700	40,800	2.8%	4.6%
Employment Services	14,300	14,500	14,700	14,900	1.4%	4.2%
	Page 41	, -	· · · · ·	, -	- 1	

June 15, 2012 Employment Development Department Labor Market Information Division (916) 262-2162

#### Sacramento Arden Arcade Roseville MSA

(El Dorado, Placer, Sacramento, and Yolo Counties) Industry Employment & Labor Force March 2011 Benchmark

Data Not Seasonally Adjusted

	May 11	Mar 12	Apr 12	May 12	Percent	Change
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	10,300	9,900	10,100	10,300	2.0%	0.0%
Educational & Health Services	103,000	105,500	106,300	107,400	1.0%	4.3%
Education Services	13,600	13,600	13,600	13,800	1.5%	1.5%
Health Care & Social Assistance	89,400	91,900	92,700	93,600	1.0%	4.7%
Ambulatory Health Care Services	38,400	39,300	39,300	39,500	0.5%	2.9%
Hospitals	22,800	23,100	23,200	23,200	0.0%	1.8%
Nursing & Residential Care Facilities	14,600	14,500	14,500	14,600	0.7%	0.0%
Leisure & Hospitality	79,900	77,600	78,600	78,900	0.4%	-1.3%
Arts, Entertainment & Recreation	12,800	11,900	11,900	11,500	-3.4%	-10.2%
Accommodation & Food Services	67,100	65,700	66,700	67,400	1.0%	0.4%
Accommodation	7,700	7,500	7,400	7,200	-2.7%	-6.5%
Food Services & Drinking Places	59,400	58,200	59,300	60,200	1.5%	1.3%
Full-Service Restaurants	27,800	26,000	26,700	27,100	1.5%	-2.5%
Limited-Service Eating Places	28,900	28,100	28,600	28,900	1.0%	0.0%
Other Services	28,200	28,600	27,700	28,300	2.2%	0.4%
Repair & Maintenance	7,800	7,500	7,500	7,600	1.3%	-2.6%
Government	230,300	227,800	228,200	228,900	0.3%	-0.6%
Federal Government	14,100	13,400	13,400	13,500	0.7%	-4.3%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	216,200	214,400	214,800	215,400	0.3%	-0.4%
State Government	111,100	109,400	109,300	109,700	0.4%	-1.3%
State Government Education	28,000	28,000	27,700	27,900	0.7%	-0.4%
State Government Excluding Education	83,100	81,400	81,600	81,800	0.2%	-1.6%
Local Government	105,100	105,000	105,500	105,700	0.2%	0.6%
Local Government Education	62,100	63,200	63,500	63,200	-0.5%	1.8%
County	18,400	17,800	17,800	18,000	1.1%	-2.2%
City	10,000	9,500	9,500	9,500	0.0%	-5.0%
Special Districts plus Indian Tribes	14,500	14,500	14,700	15,000	2.0%	3.4%

#### Notes:

 (1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike.
 Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Justin Wehner 916/227-0298 or Diane Patterson 916/865-2453

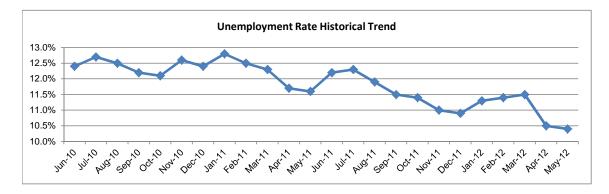
These data, as well as other labor market data, are available via the Internet at http://www.labormarketinfo.edd.ca.gov. If you need assistance, please call (916) 262-2162.

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Justin Wehner 916/227-0298

#### IMMEDIATE RELEASE SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA) (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 10.4 percent in May 2012, down from a revised 10.5 percent in April 2012, and below the year-ago estimate of 11.6 percent. This compares with an unadjusted unemployment rate of 10.4 percent for California and 7.9 percent for the nation during the same period. The unemployment rate was 11.0 percent in El Dorado County, 9.8 percent in Placer County, 10.5 percent in Sacramento County, and 10.8 percent in Yolo County.



Industry	Apr-2012	May-2012	Change	May 2011	May-2012	Change
Industry	Revised	Prelim	Change	May-2011	Prelim	Change
Total, All						
Industries	814,000	818,400	4,400	815,800	818,400	2,600
Total Farm	7,800	9,000	1,200	9,100	9,000	(100)
Total Nonfarm	806,200	809,400	3,200	806,700	809,400	2,700
Mining and						
Logging	400	400	0	400	400	0
Construction	33,100	32,600	(500)	35,900	32,600	(3,300)
Manufacturing	32,600	32,400	(200)	32,700	32,400	(300)
Trade,						
Transportation &						
Utilities	132,900	133,200	300	131,600	133,200	1,600
Information	16,500	16,500	0	16,700	16,500	(200)
Financial						
Activities	47,300	47,800	500	46,400	47,800	1,400
Professional &						
Business Services	102,600	103,000	400	 101,600	103,000	1,400
Educational &						
Health Services	106,300	107,400	1,100	 103,000	107,400	4,400
Leisure &						
Hospitality	78,600	78,900	300	79,900	78,900	(1,000)
Other Services	27,700	28,300	600	28,200	28,300	100
Government	228,200	228,900	700	230,300	228,900	(1,400)

Notes: Data not adjusted for seasonality. Data may not add due to rounding Labor force data are revised month to month Additional data are available on line at www.labormarketinfo.edd.ca.gov Page 43

### ITEM IV – H – INFORMATION

### COMMITTEE UPDATES

### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council Matt Kelly
- Planning/Oversight Committee Lynn Conner
- Employer Outreach Committee Terry Wills
- Board Development Committee Kingman Tsang

### ITEM V - OTHER REPORTS

#### 1. <u>CHAIR'S REPORT</u>

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

#### 2. <u>MEMBERS OF THE BOARD</u>

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

#### 3. <u>COUNSEL REPORT:</u>

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

#### 4. <u>PUBLIC PARTICIPATION</u>:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.