

WIB BOARD MEMBERS

LARRY BOOTH
Frank M. Booth, Inc.

LESLIE BOTOS
Blood Source

BRIAN BROADWAY
Sacramento Job Corps

BILL CAMP
Sacramento Central Labor Council

PAUL CASTRO
California Human Development Corporation

COREENA CONLEY
Sacramento Veterans Resource Center

LYNN R. CONNER
Parasec

MICHAEL DOURGARIAN
MDDV, Inc.

MARK ERLICHMAN
California Department of Rehabilitation

DIANE FERRARI
Employment Development Department

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

BERNADETTE HALBROOK
CSUS

JASON HANSON
Sierra Pacific Home and Comfort, Inc.

LISA HARR
Vision Service Plan

BARBARA HAYES
Sacramento Area Commerce & Trade
Organization

MATTHEW KELLY
Sacramento Sierra Building & Construction
Trades Council

GARY R. KING
SMUD

DANIEL KOEN
California Teachers Association

KATHY KOSSICK
Sacramento Employment & Training Agency

STEVEN M. LADD, Ed.D
Elk Grove Unified School District

PAUL LAKE
County Department of Human Assistance

JAMES E. LAMBERT
Sacramento Builder's Exchange

FRANK A. LOUIE
Xerox Corporation

JOANNE MAHANEY-BUEHLER
Area 4 Agency on Aging

ELIZABETH MCCLATCHY
The Safety Center, Inc.

DENNIS MORIN
Sacramento Area Electrical Training Center

KIM PARKER
California Employers Association

MARTHA PENRY
California School Employees Association

DEBORAH PORTELA
Casa Coloma Health Care Center

MAURICE READ
Sacramento Sierra Building & Construction
Trades Council

LORENDA T. SANCHEZ
California Indian Manpower Consortium

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA
Sacramento Convention & Visitors Bureau

DR. DAN THROGMORTON
Los Rios Community College District

KINGMAN TSANG
East West Bank

TERRY A. WILLS, ESQ.
Cook Brown, LLP

RICK WYLIE
Beutler Corporation

DAVID P. YOUNGER
Lionakis Beaumont Design Group



SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, May 23, 2012

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

➔ **Member Spotlight (5 Minutes):** Dr. Steven Ladd,
Elk Grove Unified School District

II. Consent Item (2 minutes)

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B. Conditional Approval of the Implementation of the U.S. Department of Labor (DOL), Employment and Training Administration's (ETA) Workforce Investment Act (WIA) Waivers for Program Year 2012-13 9-10

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1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: WEDNESDAY, MAY 16, 2012

Sacramento Works, Inc., Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 28, 2012 MEETING

BACKGROUND:

Attached are the minutes of the March 28, 2012 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, March 28, 2012
8:00 a.m.

I. **Call to Order/Roll Call:** Ms. Kim Parker called the meeting to order at 8:00 a.m.

Members Present: Larry Booth, Brian Broadway, Bill Camp, Lynn Conner, Paul Castro, Mark Erlichman, Diane Ferrari, Troy Givans, David Gordon, Lisa Harr Jason Hanson, Matt Kelly, Gary King, Daniel Koen, Kathy Kossick, Steven Ladd, Paul Lake, Frank Louie, JoAnne Mahaney-Buehler, Martha Penry, Dennis Morin, Kim Parker, Maurice Read, Anette Smith-Dohring, Mike Testa, Dan Throgmorton, Terry Wills, Rick Wylie, David Younger.

Members Absent: Leslie Botos, Coreena Conley, Mike Dourgarian, Bernadette Halbrook, Barbara Hayes, James Lambert, Elizabeth McClatchy, Deborah Portela, Lorenda Sanchez, Kingman Tsang,

- ➔ Introduction of New Member: Ms. JoAnne Mahaney-Buehler was welcomed to the board. She is the Program Manager for Area 4 Agency on Aging.
- ➔ **Member Spotlight:** Ms. Lisa Harr is the staffing supervisor at VSP and has been at VSP since 2004. This company began in 1955 by optometrists to provide top notch optometrical care. The retention rate is one of the highest for employees and members due to outstanding customer service. VSP is committed to providing excellent service to private practice practitioners.
- ➔ **Presentation on the Next Economy- Bill Mueller, Valley Vision:** The local economy is \$93 billion a year but currently in the bottom 15% in growth nationally. Organizations at the table include SACTO, Metro Chamber, SARTA, and Valley Vision, all of whom have sparked the Next Economy. Out of the research the Center for Strategic Economic Research has done, seven emerging business cluster were identified where time and energy needs to be invested.
 - Life sciences and health services
 - Information and communication technology
 - Agriculture and food
 - Advanced Manufacturing
 - Clean Energy Technology
 - Education and knowledge creation
 - Knowledge intensive business and financial services

There will be a California Economic Summit held in the Bay Area on May 11. Access to capital has repeatedly come up as a need. There is a continuing focus on business clusters for job creation. A regional business plan will be published

in June. This will include a one year implementation action plan with performance measures with owners identified. This is unique in that the partners have agreed to adjust their business plans to blend with the Next Economy.

Mr. Camp invited Mr. Mueller to make his presentation to the Central Labor Council.

II. Consent Item

A. Approval of Minutes of the January 25, 2012 Meeting

Minutes were reviewed; no questions or corrections.

Moved/camp, second/Morin, to approve the January 25, 2012 minutes as distributed.

Voice Vote: Unanimous approval.

III. Discussion/Action Items

A. Approval of Resolution on Digital Literacy Policy

Dr. Throgmorton left the room at 8:42 a.m.

Ms. Darby Patterson, on behalf of the Stride Center, a social venture non-profit and occupational skills training provider focusing on the information technology sector, is urging the integration of digital literacy throughout education and the technical schools. This is a non-profit organization and students leave the training with no loans due. In consideration of policies and programs, there must be some kind of digital literacy included in the program.

Ms. Purdy stated that this was presented to the Planning/Oversight Committee. Approving a resolution states that Sacramento Works promotes digital literacy. This is consistent with the critical clusters that include digital literacy.

Moved/Kelly, second/Camp, to approve a resolution endorsing the Digital Literacy Initiative launched by the California Emerging Technology Fund.
Vote on the motion: Unanimous approval.

B. Ratification of Submission of Northern California Innovation Strategies Workforce Innovation Fund Proposal to the U.S. Department of Labor

Ms. Parker recused herself from this item and left the room. Dr. Ladd and Mr. Morin left the room as well.

Ms. Conner reviewed this item. Ms. Purdy stated that the Planning/Oversight Committee reviewed this item which requests \$12 million to partner with seven

workforce investment boards in Northern California. The proposal will test out practices shown to be successful to get long-term unemployed back to work in a bad economy utilizing four strategies:

- 1) Working with community college systems identifying middle skill jobs.
- 2) Working with the welfare system throughout Northern California which using CalWorks dollars and workforce wages to train people on the job.
- 3) Identifying workers that are dislocated that have technical and professional skills and give them networking tools to get back into the workforce.
- 4) Supporting entrepreneurs and small business to create jobs to give them work incentives and tax credits.

These strategies will be targeted throughout Northern California with an emphasis on the critical occupation clusters. The competition is going to be very stiff.

Moved/Camp, second/Erichman, to ratify the submission of the proposal by SETA on behalf of the Northern California Innovation Strategies Consortium in response to the U. S. Department of Labor Solicitation for Grant Applications for Workforce Innovation Fund Grants.

Roll Call Vote: Aye: 25, Nay: 0, Abstentions: 4 (Ladd, Morin, Parker, Throgmorton)

Ms. Parker, Dr. Throgmorton, Mr. Morin, and Dr. Ladd returned to the meeting.

C. Review and Approval of the Regional Workforce Investment Board Strategic Plan

Mr. Paul Lake stated that the Department of Human Assistance is the welfare department for Sacramento County. This organization also works to facilitate self-sufficiency so the unemployment benefits are as temporary as possible.

Key strategic issues:

- Healthcare reform which will be in place in 2013
- Hunger in Sacramento County is a significant problem
- Homelessness

DHA has had a longstanding partnership with SETA for over 20 years and works cooperatively to assist welfare clients.

Mr. Orville Noel from the Department of Human Assistance was introduced.

Mr. Lake reported that 79% of people that go through subsidized training go on to have unsubsidized employment, which is a very high success rate.

DHA also has a significant partnership with Los Rios Community College District in a work/study contract to work with customers to assist them in becoming more employable.

Mr. Testa left at 9:19 a.m.

Dr. Throgmorton distributed information for the areas of concentration for Los Rios and stated that the five areas of strategic focus for Los Rios include:

- Student success
- Access and goals
- Teaching and learning effectiveness
- Organizational effectiveness
- Community and economic development

The increased emphasis on regional partnerships to stimulate recovery demonstrates that there is an alignment and plan for the region. He compliments the leaderships of the WIBs for this coordination.

Jobs is the theme coming out of Washington, D. C. and there are a lot of regional strategies to support regional economic recovery focusing on the Next Economy.

Ms. Purdy reported that the other regional Workforce Investment Boards are also engaged in the development of a strategic plan.

Mr. Castro suggested looking at the community, and look around the table to consider who should be there that is not there already. It is important to be inclusive of all groups.

Moved/Camp, second/Lake, to approve the Regional Workforce Investment Board Strategic Plan.

Voice vote: Unanimous approval.

D. Appointment of Sacramento Works Youth Council Member

Mr. Matt Kelly stated that Mr. Zak Ford has submitted an application for the Sacramento Works Youth Council. Mr. Ford is particularly interested in working with youth

Moved/Camp, second/Koen, to approve and appoint Mr. Zak Ford to the Sacramento Works Youth Council.

Voice vote: Unanimous approval.

IV. Information Items

A. Summary of Media Coverage Received for SETA and Sacramento Works from July 1, 2011 through December 31, 2011

Ms. Terri Carpenter is always looking for more ideas to maximize the coverage of Sacramento Works. Ms. Carpenter urged board members to notify her of potential media releases.

B. California State Implementation of CWSN and its Impact on Job-Seekers, Employers and Local Workforce Areas

Edward Procter reviewed the implementation of the California Workforce Services Network which is in keeping with the second strategy. Staff operational privileges are one of the things that this will affect.

C. Update on National Association of Workforce Boards Conference

Ms. Conner, Mr. Kelly, Ms. Wills and Ms. Purdy all attended the NAWB conference in Washington, D. C.

Ms. Conner reported that it was an interesting conference and it was a wonderful opportunity. The conference talked about the reauthorization of the Workforce Investment Act and reviewed a summary of the bills. None of the bills are expected to pass this year. President Obama announced that he would like to have a 'tag line' on each local area's logo so there will be a common theme.

Mr. Kelly reported that the NAWB was an excellent conference with great speakers. He learned how well the California workforce investment boards do.

Ms. Wills stated that attending the conference brought it all together to answer questions as to why we do this. She felt some board members in attendance had the same thoughts as she. She heard from more than one person how well respected the Sacramento board is throughout the country. She is very proud to represent this board.

Ms. Parker reported that immediately after the board meeting, members will be going in the Shasta Room for a debriefing on the NAWB conference. This will be an opportunity for additional board engagement.

D. Dislocated Worker Report: No questions or comments.

E. Employer Recruitment Activity Report: No questions or comments.

F. Unemployment Update from the Employment Development Department: No questions or comments.

G. Committee Updates

H. Youth Council: The annual Design/Build Competition will be May 2-3 at Cosumnes River College

I. Employer Outreach Committee: The Committee had presentation on SETA's new Facebook campaign; board members are encouraged to visit and connect

with the Facebook page. The Board member survey was sent out again and Ms. Carpenter thanked those that send in their survey. Committee members will be reaching out to a number of board members to assist in connecting better with businesses and organizations.

J. Planning/Oversight Committee: No additional report.

K. Executive Committee: There is discussion of having a one-day board retreat. Details will be given at a later date.

V. Other Reports

1. Chair: No report.
2. Members of the Board: No report.
3. Counsel: No report.
4. Public Participation: No comments.

VI. Adjournment: The meeting was adjourned at 9:56 a.m.

ITEM II-B - CONSENT

CONDITIONAL APPROVAL OF THE IMPLEMENTATION OF THE U.S. DEPARTMENT OF LABOR (DOL), EMPLOYMENT AND TRAINING ADMINISTRATION'S (ETA) WORKFORCE INVESTMENT ACT (WIA) WAIVERS FOR PROGRAM YEAR 2012-13

BACKGROUND

On June 27, 2011, the U.S. Department of Labor (DOL)—Employment and Training Administration (ETA) granted approval of the State of California—Employment Development Department's (EDD) request to extend its PY 2010-11 pre-existing waivers of the Workforce Investment Act (WIA) through June 30, 2012. Current statewide waivers for PY 2011-12 include:

- **Eligibility of Training Providers** - The waiver of the time limit on the period of initial eligibility for the State's Eligible Training Provider List (ETPL) of vocational training providers. This waiver encourages broader participation on the ETPL and minimizes the management burden for the local areas.
- **Common Measures** - The waiver to permit the State to replace the 17 performance measures under WIA Section 136(b) with Department of Labor (DOL) Common Measures.
- **Incumbent Worker Training (IWT)** - The waiver to permit local areas to use up to 10% of their adult and dislocated worker funds for IWT as part of a lay-off aversion strategy. Training delivered under this waiver is restricted to skill attainment activities.
- **Customized Training** - The waiver of the required 50% employer contribution for customized training. This waiver permits the use of a sliding scale for the employer contribution based on the size of the business.
- **Transferability of Adult and Dislocated Worker Formula Funds** - The waiver to limit the allowable transfer amount between adult and dislocated worker funding streams to 50 percent.
- **Individual Training Accounts** - The waiver of the prohibition to use Individual Training Accounts (ITA) for older and out-of-school youth. This waiver offers youth who are determined not to follow an academic track, and are instead focused on employment, to have the same advantages of ITAs as adults and dislocated workers.

ITEM II-B – CONSENT (continued)

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- **Increase in Employer Reimbursement for On-the-Job Training** - The waiver of Section 101(31) (B) of the WIA permits up to 90 percent wage reimbursement to OJT employers. Reimbursement will be based on a sliding scale according to the following employer size:
 - Up to 90 percent of a participant's wage rate for an employer with 50 or fewer employees
 - Up to 75 percent of a participant's wage rate for an employer with 51-250 employees
 - Up to 50 percent of a participant's wage rate for an employer with more than 250 employees

- **Use of Rapid Response Funds to Conduct Incumbent Worker Training (IWT) Activities** - This approved waiver of Section 134(a) (1) (A) of the WIA permits a portion of Rapid Response (RR) funds to be used for IWT activities. Under this waiver a LWIA may use up to 20 percent of its RR funds for IWT only as part of a lay-off strategy. Training delivered under this waiver will be restricted to skill attainment activities.

In anticipation of the State requesting an extension of its existing PY 2011-12 statewide waivers for PY 2012-13, staff is seeking approval to implement the existing eight waivers listed above through June 30, 2013, contingent upon DOL's approval.

RECOMMENDATION

Approve the implementation of the eight existing statewide, WIA waivers listed above for PY 2012-13, contingent upon the U.S. DOL's approval.

ITEM III-A - ACTION

APPROVAL OF THE WORKFORCE INVESTMENT ACT SACRAMENTO WORKS
RESOURCE ALLOCATION PLAN FOR 2012-2013

BACKGROUND:

The Resource Allocation Plan determines what activities and services are offered through the Sacramento Works One Stop Career Center system. On an annual basis, the Sacramento Works Workforce Investment Board reviews the plan and determines the percentage of funds that will be allocated to each activity in the next fiscal year with Workforce Investment Act (WIA) Adult and Dislocated Worker formula funds.

The allocation for Fiscal Year 2012-2013 for the Workforce Investment Act Adult and Dislocated Worker programs is projected to be \$8,739,581.

The Resource Allocation Plan that was reviewed by the Planning Committee and approved by Sacramento Works in 2011, reflected the following allocation plan for activities/functions in the one-stop system:

28.5% Talent Engagement (Recruitment and Referral)
46% Talent Development (Training)
7% Talent Marketing (Employer Services/ On-the-Job Training)
2% Board Initiatives
9% One-Stop Support
7.5% Administration
100% Total

Staff is recommending no changes to the Resource Allocation Plan for 2012-2013.

The proposed Resource Allocation Plan chart and definitions are attached for your review.

RECOMMENDATION:

Review and approve the Resource Allocation Plan for 2012-2013.

Attachment 1
Recommended Resource Allocation Plan for FY 2012-2013

One-Stop Services Activities and Functions	Approved Allocation % for Fiscal Year 2011-2012	Proposed Allocation % for Fiscal Year 2012-2013	WIA Adult and Dislocated Worker Funding 2011-2012	Proposed WIA Adult and Dislocated Worker Funding 2012-2013	Increase/ Decrease from last year
Talent Engagement: Costs associated with welcoming customers, providing orientation, registration and eligibility determination, skill review, initial/vocational assessments, career planning and coaching, counseling, referral to social services, information workshops, and labor market and job forecasting. (Goal is to serve 37,000 customers in universal services and 7,000 in intensive services)	28.5%	28.5%	\$ 2,413,286	\$ 2,490,781	\$ 77,494
Talent Development: Costs associated with customers enrolled in on-site skills development classes, scholarships, On-the-job Training, occupational skills training, employed worker training, English-language training and support services. (Goal is to serve 1,550 customers in training services)	46%	46%	\$ 3,895,129	\$ 4,020,207	\$ 125,079
Talent Marketing: Costs associated with employer outreach, job development, resume and interview assistance, pre-screening and referral, work incentives/tax vouchers and job retention services. (Goal is to serve 800-1,000 employers)	7%	7%	\$ 592,737	\$ 611,771	\$ 19,034
One Stop Support: Program Monitoring, SacWorks support, Client tracking, reporting and follow-up.	9.0%	9.0%	\$ 762,090	\$ 786,562	\$ 24,472
Administration: General Administration, Personnel, Payroll, Information Systems, Fiscal and Contracts staff.	7.5%	7.5%	\$ 635,075	\$ 655,469	\$ 20,393
Board Initiatives: Funds Sacramento Works Board initiatives, including employer outreach, labor market research, participating in regional workforce plans and initiatives.	2%	2%	\$ 169,353	\$ 174,792	\$ 5,438
Total	100.00%	100.00%	\$ 8,467,671	\$ 8,739,581	\$ 271,910

**Attachment 2
Resource Allocation Plan
Summary of One Stop Services
2012-2013**

One Stop Services Activities/Services	Proposed Allocation	\$ Allocated
WIA Adult and Dislocated Worker Program	82%	\$ 7,122,759
Talent Engagement: Costs associated with welcoming customers, providing orientation, registration and eligibility determination, skill review, initial/vocational assessments, career planning and coaching, counseling, referral to social services, information workshops, and labor market and job forecasting. Staffing and infrastructure for Talent Engagement	28.5% of Total Funds	\$ 2,490,781
	100%	\$ 2,490,781
Talent Development: Costs associated with customers enrolled in on-site skills development classes, scholarships, On-the-job Training, occupational skills training, employed worker training, English-language training and support services. Scholarships (Tuition/Support services) (950) On-the-job Training (600) Staff and infrastructure for Talent Development	46% of Total Funds	\$ 4,020,207
	40%	\$ 1,620,000
	29%	\$ 1,169,419
	31%	\$ 1,230,788
Talent Marketing: Costs associated with employer outreach, job development, resume and interview assistance, pre-screening and referral, job advancement and job retention. Staffing and Infrastructure for Talent Marketing	7% of Total Funds	\$ 611,771
	100%	\$ 611,771

ITEM III-B - ACTION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INVESTMENT ACT (WIA), TITLE I, YOUTH PROGRAM, FOR PROGRAM YEAR 2012-2013

BACKGROUND:

The Sacramento Works Youth Council's strategic goal is to "Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engage regional employers and academia". The Sacramento Works for Youth WIA program is designed to prepare youth to be successful in the local workforce. The Sacramento WIA youth funds are allocated in three categories: Universal and Individualized In-School Youth, and Individualized Out-of-School Youth.

Universal Services:

The Universal Services are delivered via Universal Youth Specialists stationed at the career centers. The services, without regard to eligibility, focus on providing youth with a variety of "youth" friendly services at the one stop career center. The Youth Specialists are liaisons between the Sacramento Works Career Centers, neighborhood resources, academic institutions and the WIA youth services. Youth Specialists conduct outreach and recruitment events and information sessions geared to the needs of local youth. They provide job search assistance and referrals to youth. Youth Specialists do not carry a caseload and are not case managers.

The Universal Services Youth team includes a Youth Advocate who is a former youth program participant assigned to provide assistance to the Youth Specialist. The position of the Youth Advocate is viewed as a career pathway vehicle into the workforce development industry.

Individualized Services:

The In-school and Out-of-School Sacramento Works Youth WIA programs incorporate the following **required WIA Program Elements:**

Improving Academic Achievement

Secondary school completion & drop-out prevention strategies (In-School Youth)

Alternative secondary school services (Out-of-School Youth)

Preparing for & Succeeding in Employment

Occupational skills training

Work Experience / On-the-Job Training directly linked to academic and occupational learning

Supporting Youth Development

Leadership development opportunities

Supportive services

Adult mentoring

Comprehensive guidance & counseling including alcohol and drug abuse

Follow-up services for one year

In addition, the strategies and principles that guide the Sacramento Works for Youth WIA program include:

- Asset-based - Youth Development approach
- Focus on soft skills to attain and retain employment and academic achievement
- Services to high-risk populations, including youth at risk of or involved in the criminal justice systems and current and emancipating foster youth;
- Youth-related Green strategies
- Career Pathways and/or Service Learning
- Integration of WIA youth program elements in career centers and new program concepts.

Evaluation Process

SETA staff routinely monitors and evaluates the WIA Youth program services and performance. The current WIA program year ends June 30, 2012. Annual performance reports will be completed and ready for review by August 2012.

Areas that are reviewed and addressed include:

- Demonstrated ability to attain of WIA Common Measures, enrollment, training completion and placement goals. Sacramento's current outcomes for the youth common measures are:
 - ⇒ **Placement in Employment or Education – 70%**
Defined as: *Employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.*
 - ⇒ **Attainment of Degree Or Certificate - 62%**
Defined as: *Attaining a diploma, GED or certificate*
 - ⇒ **Literacy Or Numeracy Gains – 40%**
Defined as: *Advancing one or more Adult Basic Education (ABE) or English as a Second Language (ESL) functioning levels.*
- Sacramento Works case management system documentation of services and progress toward goal attainment
- Understanding and adhering to the Youth Council's program design and performance requirements

- Ensuring that targeted challenged communities are served
- Commitment to youth development and a collaborative service delivery
- Staffing infrastructure – ensuring that funded agencies have an adequate staff to participant ratio
- Ability to implement all required program elements.

Meeting performance goals is a continual cause for concern given the economy and target group. Other performance issues include:

- Several programs continue to have challenges meeting enrollment goals. The under-enrollments are of concern given the increased demand for youth services. Although the program and funding year begins in July, several programs did not enroll youth until the third quarter (ending 3/31/12).

The consistent documentation of case management has been a challenge for several programs. Non-documentation of services in the electronic system results in a negative exit and negative performance outcomes.

Available Funding

The attached recommendation is based on the estimate of available funds and current performance

Individualized services	\$2,351.665
Universal Services	587,000
Youth Council Initiatives	<u>60,000</u>
Total	<u>\$2,998,665</u>

Universal Services and Youth Advocates: The Sacramento Works Youth program is well integrated into the One Stop Career Center system helping to make the Sacramento Works Career Center system a youth-friendly system. Staff recommends the continuation of the Youth Specialists out stationed at the career centers at the current funding levels. Additionally, staff recommends the continuation of the Youth Advocates which are “youth” working in the career centers. This demonstrates the ongoing commitment in career pathways and young people entering the workforce development field.

Individualized Services: The attached chart reflects the funding recommendations to provide in-school and out-of-school WIA youth services.

Youth Council Initiatives:

Outreach to the Community and other Youth Council Initiatives

The Youth Council is reserving \$60,000 for other Youth Council Initiatives including: sponsoring job fairs, community outreach, community college support of Sacramento Works for Youth initiative, supporting youth workforce readiness events and youth leadership training. A total of \$10,000 of the \$60,000 will be reserved for the 2012 Career GPS event, and \$5,000 will be reserved to sponsor the Design Build Competition.

On May 9, 2012, the Sacramento Works Youth Council approved the attached funding recommendation.

RECOMMENDATION:

Review and approve the funding recommendation for the WIA, Title I, Youth Program, PY 2012-2013 with the program year beginning July 1, 2012.

Approve with the stipulation that all funding recommendations are subject to satisfactory year-end program performance reviews. Subgrantees that do not meet performance goals and benchmarks will be evaluated in August 2012 and may face deobligation of funds.

WIA YOUTH FUNDING RECOMMENDATIONS 2012-2013

Universal Services			
Provider	# Served	Career Center	
Asian Resources, Inc.	440	Broadway	\$71,500
Crossroads Diversified Services, Inc.	440	Citrus Heights	71,500
Sacramento Chinese Community Service Center, Inc.	440	Franklin*	86,500
La Familia Counseling Center, Inc.	440	La Familia	71,500
Sacramento City Unified School District	440	Lemon Hill	71,500
Crossroads Diversified Services, Inc.	440	Rancho Cordova	71,500
Elk Grove Unified School District	440	South County	71,500
Greater Sacramento Urban League	440	Urban League	71,500
SETA	440	Hillsdale	
SETA	440	Mark Sanders	
SETA	220	Galt	
Total	4,620		\$587,000

* Includes \$15,000 for Youth Advocate for Hillsdale SWCC

WIA YOUTH FUNDING RECOMMENDATIONS 2012-13

OUT OF SCHOOL YOUTH		Current(2011) Allocation		2012 Recommendation		Career Center / Area
Provider Name	Amount	Goal to Serve	Cost per	Amount	# served	
Asian Resources, Inc.	\$ 307,160	70	\$ 4,388	\$ 307,160	70	Broadway & Citrus Heights SWCC, Avondale, Citrus Heights, North Sac & South Sac
California Indian Manpower Consortium, Inc.	145,650	30	5,055	126,375	25	All Sacramento County
Elk Grove Unified School District	244,300	70	3,800	190,000	50	South County SWCC - Elk Grove & South Sacramento
La Familia Counseling Center, Inc.	293,940	60	4,899	293,940	60	LFCC SWCC- South & Central Sacramento
North State Building Industry Foundation	160,380	30	5,346	187,110	35	Hillsdale, Urban League & Citrus Heights SWCC - All county
Sacramento City Unified School District	131,950	35	3,770	131,950	35	Lemon Hill SWCC - South and East Sacramento
Subtotal - Out-of-School				\$1,236,535	275	
IN SCHOOL YOUTH			Recommendation		Career Center / Area	
Provider Name			Cost per	Funding	# served	
City of Sacramento – Dept. of Parks & Rec.	\$ 179,450	50	\$ 3,800	\$ 228,000	60	Lemon Hill SWCC & LaFamilia SWCC, City Sacramento (North & South)
Sacramento Chinese Community Service Center	317,520	70	4,536	362,880	80	Franklin SWCC & Hillsdale SWCC - South & North Sacramento
Soil Born Farms Urban Agriculture Project	132,000	22	6,500	130,000	20	Rancho SWCC/Rosemont, Florin-Perkins & Oak Park
Crossroads Diversified Services, Inc.	185,850	50	3,885	194,250	50	Rancho SWCC & Citrus Heights SWCC
Sacramento Works for Youth HS to College/Career Pathways & High Risk Youth (ISY & OSY)				200,000	75	Twin Rivers USD, San Juan USD & North Sacramento
Subtotal - In School				\$ 1,115,130	285	

Total	
Universal Services	\$587,000
Out-of-School Services	1,236,535
In-School Services	1,115,130
Youth Council Initiatives	60,000
Grand Total	\$2,998,665

ITEM IV - A - INFORMATION

HIGH-PERFORMING WORKFORCE INVESTMENT BOARDS

BACKGROUND:

In September 2011, SB698 was passed and signed into law. This bill requires the Governor to establish, through the California Workforce Investment Board, standards for certification of high-performance local workforce investment boards (LWIBs). The bill requires the Governor and the Legislature, in consultation with the California Workforce Investment Board, to reserve specified federal discretionary funds for high-performance local workforce investment boards.

The California Workforce Investment Board is currently drafting the High Performing WIB policy. A document titled "Kentucky High-Performing WIB Standards: Baseline Year 2010" (see attachment) is being used as the basis for the policy discussion.

The Planning/Oversight Committee discussed high performing Workforce Investment Board (WIB) standards at their May 16, 2012 meeting and has set aside their June 20 meeting to develop input to provide to the California Workforce Association and the California Workforce Investment Board on the High Performing WIB policy. All Sacramento Works board members are invited to join the discussion. In addition, the Planning/Oversight Committee suggested that the Futures Committee of the Regional Workforce Investment Board Collaborative add this item to their action plan.

Initial thoughts from the Planning/Oversight Committee members regarding High Performing Boards include:

1. Research should be conducted to identify "high performing" WIBs nationally, and the federal perspective/definition of high performing boards.
2. High Performing WIBs should:
 - Develop a local/regional definition of an effective/high performing board
 - Engage with the California Workforce Investment Board and its committees
 - Focus on accomplishments and achieving outcomes, not only process and structure
 - Reach out regionally and engage with other regional boards and stakeholders
 - Have a strategy for communicating success
 - Identify 2-3 high performing WIBs in the country and benchmark outcomes against them.

Kentucky High-Performing WIB Standards: Baseline Year 2010

Working Strategically			
GOAL: WIBs have a clear strategic direction			
Criteria	Indicators	Measures and Tools	High Performing
<ul style="list-style-type: none"> There is a strategic plan that is goal/objective oriented and goes beyond the scope of WIA funded activities 	<ul style="list-style-type: none"> Objectives are clear, state defined outcomes, and have related action plans Plan reflects employer and job seeker needs 	<ul style="list-style-type: none"> The objectives are clearly articulated and strategic. The objectives reflect community objectives, beyond measures of WIA or one-stop. Objectives are based on a stated level of improvement over an identified baseline condition. Attainment of the objectives will clearly produce benefit for both employers and job seekers. The plan explains how the level of improvement will be measured/quantified¹ There is an action plan related to the objectives. The action being planned is sufficient to meet the objectives. 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 6 of the 7 measures. Numerical Evaluation: Board receives 1 point for each positive measure and must score at least 6 points. <p>NOTE: This criteria MUST be met for a board to be considered "high performing" regardless of total points scored.</p>
<ul style="list-style-type: none"> The strategic plan emerged from a broadly inclusive process 	<ul style="list-style-type: none"> The plan (and any updates) reflects the input or participation of economic development, employer, and education stakeholders. 	<ul style="list-style-type: none"> Reviewer interviews/surveys with (minimally) economic developers, educators, and employers on the board demonstrate that they feel they were listened to and were able to fully participate in the planning process to the extent they desired. Reviewer interviews/surveys with (minimally) economic developers, educators, and employers— beyond those who are WIB members— demonstrate that they feel they were listened to and were able to fully participate in the planning process to the extent they desired (the board will identify participants for the reviewers to survey and/or interview). The WIB can document all efforts it made to 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 3 of the 4 measures Numerical Evaluation: Board receives 1 point for each positive measure and must score at least 3 points. <p>NOTE: This criteria MUST be met for a board to be considered "high performing" regardless of total points scored.</p>

¹ Reference tool: *Good to Great and the Social Sectors* by Jim Collins. The monograph explains how to hold yourself accountable for progress in outputs, *even if those outputs defy measurement*. Goals answer the question of how effectively the board delivers on its mission and makes a distinctive impact, relative to its resources.

		<p>obtain input from employers, educators, and economic developers (e.g., surveys, meeting invitations, meeting minutes and summaries showing attendance and active participation, summaries of interviews, etc.)</p> <ul style="list-style-type: none"> • There are references in the board's strategic plan to the plans of other organizations 	
<ul style="list-style-type: none"> • The board has adopted a sector approach to workforce development. 	<ul style="list-style-type: none"> • The WIB has analyzed the regional labor market using the most current available data, and is effectively using this information to guide sector policy and investments. • Employers are engaged through sector strategies. • Where sector strategies have not been implemented at the time of the first review, there is clear plan in place to create them with definitive steps and timelines. • The board supports Sector Partnerships. 	<ul style="list-style-type: none"> • Target sectors are identified using data • The sector approach is clearly reflected in the goals and actions of the strategic plan (whether to enhance existing sector strategies or to create them with definitive steps and timelines.) • The WIB gives clear direction to the one-stop operator regarding sectors to be targeted through contract requirements, local plan requirements, business plan requirements, MOUs, or similar means. • The WIB sets quantified expectations for the one-stop for addressing the needs of target sectors. • Sector partnerships, whether existing, or planned, include key employers in the sectors (or if planned, key employers to invite as members have been identified) as demonstrated through meeting summaries, e-mails, etc. • Staff support is provided to sector partnerships as demonstrated by meeting summaries, e-mails, etc. • Sector partnerships are employer driven, as demonstrated by meeting summaries, e-mails, etc. 	<ul style="list-style-type: none"> • Yes/No evaluation: board is "High" if it receives positive marks for at least 6 of the 7 measures. • Numerical Evaluation: Board receives 1 point for each positive measure.
<ul style="list-style-type: none"> • The strategic plan is part of a continuous improvement process; the plan is a "living" document 	<ul style="list-style-type: none"> • There is an update mechanism for the plan • The Board seeks feedback on the plan from relevant stakeholders 	<ul style="list-style-type: none"> • The strategic plan describes the timeframes and mechanisms for updating the plan. • WIB meeting summaries demonstrate that progress on the plan is discussed at every board meeting. • Evidence is provided showing how the WIB sought feedback on the plan from stakeholders through interviews and/or surveys. 	<ul style="list-style-type: none"> • Yes/No evaluation: board is "High" if it receives positive marks for all 3 measures • Numerical Evaluation: Board receives 1 point for each positive measure.

Developing and Managing Resources

GOAL: WIBs effectively (fill community need/gaps) and efficiently (avoids duplication) manages assets in the community

<u>Criteria</u>	<u>Indicators</u>	<u>Measures and Tools</u>	<u>High Performing</u>
<ul style="list-style-type: none"> Staff develops the budget under the direction of the WIB. 	<ul style="list-style-type: none"> The Chief Elected Official is involved in development of the budget. The budget supports the strategic plan. The WIB invests resources to develop skills in high priority occupational areas. 	<ul style="list-style-type: none"> A process is in place for the board to provide direction for development of the budget. The process is in writing (e.g., in the by-laws, in the strategic plan, etc.) and for the chief elected official to be involved. Interview or survey with the chief elected official confirms that s/he was consulted in budget development. Minutes of the budget or finance committee or executive committee or full board reflect discussion of the connection between the strategic plan and the budget. Clear direction is provided to the one-stop operator on targeting resources to develop skills in high priority occupational areas as demonstrated in contract requirements, local plan requirements, business plan requirements, MOUs, or similar means. Board meeting minutes or copies of e-mails demonstrate that staff has shared full findings from independent audits with the WIB, and that any fiscal findings are being addressed. Understandable fiscal reports are provided to the WIB on a regular basis as demonstrated by meeting handouts or e-mails. Written policies exist for procurement, fiscal processes, cost allocation procedures, and travel reimbursement. 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 6 of the 7 measures. Numerical Evaluation: Board receives 1 point for each positive measure and must score at least 6 points. <p>NOTE: This criteria MUST be met for a board to be considered "high performing" regardless of total points scored.</p>
<ul style="list-style-type: none"> Resources and assets are coordinated and leveraged from other workforce, economic development, and educational 	<ul style="list-style-type: none"> The Board is aware of and influences resources beyond WIA funding, such as foundation funds, Perkins resources, etc. WIBs have mapped what assets are available in the community relative to the key issues they identify in the strategic plan. 	<ul style="list-style-type: none"> The board has an asset map. Board meeting or committee summaries demonstrate that the asset map has been discussed and is being used as a tool for planning. 1st year: there is at least a solid plan in place for leveraging resources, including 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 3 of the 4 measures Numerical Evaluation: Board receives 1 point for each positive measure.

<p>organizations/agencies.</p>	<ul style="list-style-type: none"> Asset mapping is used in the board's discussions and decision-making. Resource utilization is aligned with goals and objectives in the strategic plan Non-WIA resources, including from the private sector, foundation, and other public entities are being leveraged (or planned to be leveraged, with a definitive set of action steps and timeframes.) 	<p>steps and timeframes, and desired results. 2nd year: resources have been successfully leveraged.²</p> <ul style="list-style-type: none"> 1st year: a quantified goal has been set for leveraging non-WIA allocated resources. 2nd year: There is documentation tool for determining the amount of resources leveraged, which is included in reports to the WIB. 	
<ul style="list-style-type: none"> WIBs are fiscally responsive to shifts in trends and economic conditions. 	<ul style="list-style-type: none"> There is an update mechanism to reallocate human and financial resources in the business services and youth plans, linked to labor market shifts and tied to the strategic plan. The Board seeks feedback on financial investments 	<ul style="list-style-type: none"> There is a written process for reallocating resources based on economic shifts (outlined in the strategic plan, the plan of service, by-laws, or other location). WIB or WIB committee meeting minutes reflect discussion of the impact of changing economic trends, new developments and opportunities, or new challenges and whether those changes should also change the budget; adjustments are made as determined necessary. 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for both measures Numerical Evaluation: Board receives 1 point for each positive measure.

² Note: "Leveraged funds" can also be funds that the WIB contributed to another organization to fulfill goals that also benefit the WIB's strategic plan and mission. For example, if the WIB contributes \$10,000 to an economic development corporation's \$150,000 labor market research project that will benefit the board's planning efforts, the board has effectively leveraged \$140,000.

Managing the work of the board

GOAL: WIBs have a strong and engaged Board that drives the mission and implementation steps

Criteria	Indicators	Measures and Tools	High Performing
<ul style="list-style-type: none"> The Board is diverse, connected to the community, and business driven. 	<ul style="list-style-type: none"> There is strong business leadership on the board. Board members reflect the diversity of the region. 	<ul style="list-style-type: none"> The by-laws define a quorum of business members necessary to have a meeting. The by-laws include attendance expectations and a process for removing members who do not attend meetings. There is a written board member recruitment plan that is linked to sector priorities, geographic diversity, and the need for community opinion leaders. Nominations for board membership presented to the chief elected official include a rationale for member appointment based on sectors, geography, leadership skills, community influence, and connection to the strategic plan Committee chairs are all from the private sector. The executive committee is majority private sector. Committee chairs make reports to full board, not staff. 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 6 of the 7 measures. Numerical Evaluation: Board receives 1 point for each positive measure and must score at least 6 points. <p>NOTE: This criteria MUST be met for a board to be considered "high performing" regardless of total points scored.</p>
<ul style="list-style-type: none"> WIBs are measuring success using locally relevant outcomes beyond the mandatory WIA performance standards. 	<ul style="list-style-type: none"> The WIB has established outcomes or results that reflect their strategic intent. Outcomes are applied to the One-Stop system reflective of the strategic intent. Sector strategies have measurable outcomes (locally defined). Achievement against measures are made public. The WIB has a plan for action if the measures are not met, including action related to service providers. There is a plan for determining 	<ul style="list-style-type: none"> The board has identified tools to measure its desired outcomes and results. There is a relationship between the tools and the measures. The WIB has a plan for how achievement of outcomes will be made public. 1st year: plans for sector strategies include a plan for creating measurable outcomes. 2nd year: sector strategies have measurable outcomes. The WIB has a formal process in place for how to communicate performance expectations with the one-stop operator and gives the one-stop a voice. There is a written process for WIB action that will be taken if measures given to the 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 6 of the 7 measures. Numerical Evaluation: Board receives 1 point for each positive measure and must score at least 6 points. <p>NOTE: This criteria MUST be met for a board to be considered "high performing" regardless of total points scored.</p>

	return on investment.	one-stop operator are not being met.	
<ul style="list-style-type: none"> The board agenda is developed by staff with direction actively sought from the WIB. The agendas demonstrate that the WIB is engaged in Big Picture issues, not minutia. 	<ul style="list-style-type: none"> Board members actively participate. The agenda reflects policy issues relevant to its members, not individual programs 	<ul style="list-style-type: none"> There is a written plan for how the WIB will determine if it is getting the most benefit possible from its investments. 	
		<ul style="list-style-type: none"> There is a written process for how board meeting agendas are developed (as contained in the by-laws or other documents). In surveys or interviews, the chair/executive committee confirm they have been given opportunity to provide input for the agenda. There is evidence that the chair and/or executive committee approved the agenda before it was sent to all members (e-mail trail, or other method). Time spent on administrivia is minimized by use of a consent agenda (as reflected in agendas or minutes). Outside speakers or organizations who are engaged in work related to the strategic goals are invited to make presentations or have discussions with the board to educate the board members and look for opportunities for leverage, influence, or synergy. 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for 4 of the 5 measures Numerical Evaluation: Board receives 1 point for each positive measure.
<ul style="list-style-type: none"> The board is organized and staffed to be efficient and effective. 	<ul style="list-style-type: none"> Committees are empowered. Staff provide information to the board so that the board can make strategic decisions. Staff carry out the mission of the board 	<ul style="list-style-type: none"> The by-laws or committee charges outline the authorities of the committees. The by-laws address how the WIB can take action between regular meetings (e.g., option for special meetings to be called, option for executive committee to act on behalf of the full board). Surveys/interviews with board members document satisfaction with staff communications. Interviews/surveys with board members demonstrate that board members are satisfied with the quality and quantity of information they receive in order to make decisions. The Executive Director job description reflects responsibility for carrying out the 	<ul style="list-style-type: none"> Yes/No evaluation: board is "High" if it receives positive marks for at least 8 of the 10 measures. Numerical Evaluation: Board receives 1 point for each positive measure.

		<p>mission/strategic plan of the board.</p> <ul style="list-style-type: none">• The Executive Director evaluation tools include assessment of how well the ED carries out the strategic plan of the board.• Information needed for meetings is distributed to board members at least one week prior, as documented by e-mails or dated copies of hard-copy mailings.• There is a mechanism for project management (e.g., an operational plan).• There is a written process for how the WIB has input into the ED's evaluation.• The organizational chart clearly shows the staff reporting to the board.	
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Scoring Results

Yes/No Approach.

- There are 11 total criteria, so 11 possible “Yeses.”
- Boards must receive a “yes” on at least 9 of the 11 to be considered “high performing.” (82%)
- 5 of the 11 criteria are “deal breakers.” That is, those criteria MUST be 5 of the 9 criteria met.

Numerical Evaluation:

- There are 55 possible indicators.
- There are 32 indicators that are in deal breaker criteria, and 23 that are not.
- To be high-performing:
 - The boards must collect the appropriate number of points in each of the deal breaker criteria³ AND
 - Earn at least 82% of remaining 23 possible points (which would be 19 points).

³ There are 32 possible points among the deal breakers, and earning the requisite number of points among them would require earning 27 (84%) of the possible points. However, boards must separately meet the required number of points for EACH deal breaker criteria rather than simply a total number of points.

ITEM IV – B - INFORMATION

NEW AND PENDING GRANTS

BACKGROUND:

The purpose of this item is to update the board on the status of efforts to increase the grant funding received in the region to promote workforce development programs and provide board members with information on the types of services and training programs and the targeted populations for training.

SETA Workforce Development Department
Pending Discretionary Grants

Grants/Collaboratives in Planning Phase	
TAA Community College Job Training Grant	
AB109 Community Corrections	
Employment Training Panel (ETP) – Information Technology and Plug-in Electric Vehicles	
Dept. of Labor Veterans Services – Career pathways in healthcare training for veterans with Sutter Health and ARC.	
Center for Medicare and MediCal Studies Round 2- SETA will be a partner in this grant submitted by Sierra Health Foundation. Grant is 3 years in duration.	
U.S. Department of Education Promise Neighborhoods Initiative – SETA will partner with the City of Sacramento and Nehemiah Community Reinvestment Fund to improve the developmental, educational, and career outcomes of children and families in Oak Park.	
Submitted and Pending Grants	Amount Requested
Workforce Innovation Fund – NCIS - SETA is the lead agency on a Northern California consortium to work with community colleges, economic development and social services partners to braid funds, streamline processes and provide better services to customers. Grant is 3 years in duration.	\$12,000,000
Workforce Innovation Fund – CWIB - SETA is one of three regional partners funded to work with the state WIB to develop career pathways in healthcare and clean energy sectors over 3 years.	\$3,000,000
U.S. Department of Justice - Victims of Trafficking – The Sheriff’s Department and SETA will join forces with the Northern Central California Anti-Trafficking Team (NCCATT) to enhance their existing Task Force and become an intelligence-based Task Force to address all forms of human trafficking. This grant is two years in duration.	\$500,000
U.S. Department of Justice - Victims of Trafficking –SETA is the lead agency in this grant to enhance the Rescue and Restore Victims of Human Trafficking Regional Program. SETA will work with Opening Doors, WEAVE, and My Sister’s House, and other multi-cultural communities in the Sacramento region. This grant is two years in duration.	\$400,000
Victims of Trafficking - Grant to develop a curriculum to train Tribal Law Enforcement personnel. This grant is a one year in duration.	\$300,000
U.S. Department of Health and Human Services, Office of Refugee Resettlement – Victims of Trafficking – SETA is the lead agency in this continuation grant application to conduct outreach, provide training and public awareness activities on all forms of human trafficking, identify and connect victims to services and strengthen Sacramento’s Rescue and Restore Coalition. This will be the second year of a three year funding opportunity.	\$287,412
Veterans Employment Assistance Program (VEAP) - PowerPathways program in partnership with American River College, Sac Veterans Resource	\$500,000

SETA Workforce Development Department
Pending Discretionary Grants

Center, SMUD, and PG&E to train veterans as utility lineworkers and utility welders.	
Office of Juvenile Justice - City of Sacramento is the lead agency and SETA will provide casemanagement and data tracking services to support Ceasefire and other violence prevention strategies.	\$180,000
Community foundations (Kaiser, California Endowment) to support Ceasefire strategy	\$250,000
Targeted Assistance Discretionary funds – SETA is the lead agency for Sacramento County in this state-wide continuation grant application to provide services to newly arriving refugees experiencing difficulty obtaining economic self-sufficiency due to extenuating and compelling situations. This is the last year of a two year grant.	\$40,778
Older Refugee Discretionary – SETA is the lead agency for Sacramento County in this state-wide grant application to provide social adjustment and cultural orientation services, specifically citizenship/naturalization services, to older refugees. This will be the first year of a three year funding opportunity.	\$35,000
Discretionary Grants Received that continue in 2012-2013	Amount Received
One Stop Share of Cost - Funding from Sacramento County Department of Human Assistance for the costs of the One-Stop Career Center system associated with service CalWORKS recipients.	\$3,700,000
National Emergency Grant – Multi-Sector grant targeting employees dislocated in 2010 and 2011 from employers laying off 50+ workers.	\$1,795,500
CSBG Discretionary - On-the-job training program for homeless individuals.	\$80,000
Disability Employment Initiative Grant (statewide) - funds to track outcomes of disabled customers to act as control group for statewide project.	\$60,000
National Emergency Grant – On-the-job training funds from EDD to provide OJT to long-term unemployed dislocated workers	\$200,000
CalGRIP with/from City of Sacramento - Funding from EDD for Ceasefire/Safe Community Partnership gang intervention program.	\$490,000
CalWORKS OJT/SE - funds from the Sacramento County Department of Human Assistance to provide subsidized employment/OJT wages to CalWORKs recipients	\$2,429,500
SMUD Summer Youth Employment Program - funds from SMUD to recruit, assess, and case manage summer internship program.	\$210,000
Gold Standard Evaluation – coordination and tracking	\$26,400
HealthForce – subcontract from Los Rios Community College to provide casemanagement and customer tracking for Health Care Careers	\$112,988
State Energy Sector Partnership – grant from EDD to provide career pathways training in Green jobs.	\$900,000

ITEM IV-C – INFORMATION

THIRD QUARTER REPORTS – SACRAMENTO WORKS ONE STOP CAREER
CENTER SYSTEM

BACKGROUND:

The Third Quarter reports will be sent under separate cover.

Staff will be available to answer questions.

ITEM IV - D – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

Dislocated Worker Information PY 2011/2012

The following is an update of information as of May 7, 2012 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	5/9/2011	First Data	8/31/2011	145	6/9/11 6/16/11
Unofficial	5/23/2011	County of Sacramento	7/1/2011	275	6/22-23/11 6/29-30/11
Official	6/2/2011	First Banks, Inc. 110 Woodmere Rd, Ste. 150 Folsom, CA 95630	9/30/2011	20	9/15/2011
Unofficial	6/11/2011	CSAA	7/30/2011	25	7/14/2011
Unofficial	7/19/2011	Borders Books 2765 East Bidwell Folsom, CA		75	6/19/11 8/29-31/11
Official	8/1/2011	Valley Aggregate Transport, Inc. 5121 Hedge Avenue Sacramento, CA	9/27/2011	0	Postponed
Official	8/2/2011	Cisco 2868 Prospect Rd Rancho Cordova, CA	8/19/2011	78	Packets Delivered
Official	8/26/2011	BLT Enterprises of Sacramento, LLC 8491 Fruitridge Rd Sacramento, CA 95826	11/2/2011	0	Rescinded
Official	10/3/2011	Hewlett-Packard Company Rancho Cordova, CA	12/2/2011	76	Declined Services
Official	10/4/2011	Foster Farms Dairy 1221 66th Street Sacramento, CA 95819	12/2/2011	96	12/8/2011
Official	11/7/2011	Hewlett-Packard Company Rancho Cordova, CA	12/2/2011	39	Declined Services
Official	11/1/2011	A1 Door and Building Solutions 4300 Jetway Ct. North Highlands, CA 95660	12/31/2011	97	Declined Services
Official	11/10/2011	PG&E Sacramento, CA	1/9/2012	8	Declined Services
Unofficial	12/2/2011	SCIF 2450 Venture Oaks Drive Sacramento, CA 95833	1/9/2011	200	12/8/11 12/14/11
Official	12/8/2011	BLT Enterprises of Sacramento, LLC 8491 Fruitridge Rd Sacramento, CA 95826	12/30/2011	106	Pending
Official	1/3/2012	Valley Aggregate Transport, Inc. 5121 Hedge Avenue Sacramento, CA	1/17/2012	111	Pending
Official	1/10/2012	Raley's Bel Air Markets 8787 Elk Grove Blvd Elk Grove, CA	3/31/2012	63	Pending
Official	1/31/2012	AMR 1041 Fee Dr. Sacramento, CA 95815	4/1/2012	10	Rescinded
Unofficial	1/31/2012	San Juan Unified School District 3738 Walnut Ave Carmichael, CA	6/30/2012	350	3/22/2012 3/30/12 4/18/12 4/25/12
Unofficial	2/23/2012	Federal Technology Center 4600 Roseville Rd North Highlands, CA	3/12/2012	15	3/8/2012
Unofficial	2/15/2012	Sacramento City Unified School District 5735 47th Avenue, Sacramento, CA 95824	6/30/2012	350	5/12/2012
Unofficial	2/24/2012	Sacramento Area Emergency Housing 2411 Alhambra Blvd Sacramento, CA	3/31/2012	10	3/19/2012
Official	3/30/2012	Verizon 255 Parkshore Dr. Folsom, CA 95630	5/30/2012	188	Pending
			Total # of Affected Workers	2,337	

ITEM IV – E – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions
Aamcom	Customer Service Manager	1
	Customer Service Representative	7
Accentcare	CAN/Caregiver	55
ACS Roofing	Bookkeeper/Accountant	1
	Window Cleaner - Gutter Cleaner	1
Adecco Employment Services	Process Support	10
Aerotek	General Laborer	1
Allstate Insurance	Sales Producer	3
ALSCO, Inc.	Accounts Receivable	1
Ahern Rentals	Class A CDL Driver	1
	Field Mechanic	1
	Outside Sales Representative	1
American Exposition Services, Inc.	Customer Care Specialist	1
American River Parkway Foundation	Chemical Plant Mechanic	1
	Marketing Fundraising Coordinator	1
	Plant Supervisor	1
AppleOne	Bilingual Customer Service Representative	18
Apria Healthcare	Billing Representative	1
Area 4 Agency on Aging	Snr. Employment Program Manager	1
Art Institute	Receptionist	20
Asian Resources, Inc.	Universal Youth Specialist	1
AXA Advisors	Financial Services Professional	9
Baygell Properties	Commercial Property Manager	1
Besam Entrance Solutions	Installation Coordinator	1
	Door Installer/Technician	1
Berkeley Farms	Truck Driver Class A	1
Bissell Brothers	Cleaner	1
Bread of Life	Office Manager	1
Brookside Restaurant and Bar	Bartender/Server Position	2
CA Society of Association Executives	Membership & Events Assistant	1
California Assisted Living Association	Administrative Assistant	1
California Employers Association	Warehouse Manager	1
California Green Clean	Housekeeper/Cleaner	1
California Redevelopment Association	Member Services Associate PT	1
California State Assembly	Administrative Assistant	1
	Human Resources Consultant	1
Campbell Soup Company	Certified Forklift Driver	14
Capitol Autism Services	Behavior Tutor	10
Carmellia Network	Accounting and Executive Assistant	1
Carmichael Oaks Assisted Living	Caregiver	1
	Concierge/Receptionist	1
	Medication Aide	1
Centerplate	Barista	2
	On-Call Cook	1
	On-Call Steward	20
Child Care Careers	Infant/Preschool/School-Age Teachers	10
Circle K Stores	Store Manager	5
Citrus Heights Career Center	Shop Foreman	1
City of Sacramento	Health Access Specialist	1
CLAS Information Services	Online UCC Search Specialist	1
Coast-to Coast Career Fairs	Customer Service Representative	100
Composite Engineering, Inc.	CNC Machinist I/II	2
	Laminator	5
Cosmic Kids Consulting	Adaptive Skills Trainer/Behavior Consultant	4
Court of Appeal, Third Appellate District	Assistant Deputy Clerk	1
Crocker Art Museum	Marketing and Communication Coordinator	1
	Museum Store Manager	1
Crossroads Diversified Services	Community Support Coordinator	1
	Community Support Specialists	1
CVL Inc. dba Folsom Lake RV	Parts Manager	1

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions
Del Oro Caregiver Resource Center	Project Manager	1
DBA International	Bookkeeper/Administrative Asst.	1
Department of Motor Vehicle	Youth Aid	20
Downtown Sacramento Partnership, Inc.	Administrative Assistant to the DSPI	1
Dr. Pepper Snapple Group	Forklift Operator	2
	Full Service Driver	1
	Loader-Warehouse	5
	Merchandiser	10
	Production Supervisor	1
	Quality Control Technician	1
	Quality Supervisor	1
	Relief Account Manager	1
El Hogar Community Services, Inc.	Administrative Assistant	1
	Service Coordinator	1
Fairytale Town	Guest Services Representative Program	1
Folsom Cordova Community Partnership	Employment Services Case Manager	1
Folsom OK Tire Stores, Inc.	Tire Changer	1
Foltz Ophthalmology	Optician	1
	Optician Manager	1
Fresh & Easy Neighborhood Market	Team Leader	4
	Customer Assistant	10
	Kitchen Table/Bakery Coordinator	3
Frontline Marketing, Inc.	Entry Level Management Trainee	15
	Entry Level Marketing	15
	Entry Level Sales	15
FRSTeam	Restoration Technician	1
G & K Services	General Laborer	1
	Route Manager	1
General Produce Company	Inside Sales Representative	1
	Receptionist	1
	Repacker	1
Geolog Inc.	Driver/Shop Technician	1
	Data Digitizer/Marketing	1
Global Blue DVBE, Inc.	Claims Service Representative	25
Goodwill Industries	Assistant Manager	1
	Key Holder/Supervisor	1
	Manager in Training	1
	Program Manager	1
	Receptionist/Office Clerk	1
Green Haven Capital, Inc.	Loan Officer	3
	Real Estate Agent	50
Greener Solutions	Construction Office Manager	1
	Executive Assistant	1
	Production Manager	1
	Sales Associate	1
Grindco, Inc.	Concrete Grinding Specialist	1
H & R Block	Client Services Professional	15
	Office Manager	20
	Tax Professional	20
HR to Go	Administrative Support	1
Hand Biomechanics Lab, Inc.	Manufacturing Operations/FDA Regulatory Compliance	1
Hialeah Terrace	Caregiver	1
Indecare Home Care & Living Assistance	Caregiver	10
J & L Staffing	Legal Assistant	1
Jack Frost Design	Administrative Assistant	1
Kelley Amerit Fleet Services	Fleet Maintenance Manager	1
KVIE	Leadership Giving Officer	1
KlickNation	3D Animator/Rigger	1
	Controller	1
	Data Analytics Specialist	1
	Producer	1
Knorr Systems, Inc.	Field Service Technician, Aquatic	1

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions
L-3 Narda Microwave-West	Engineering Technician	1
	Inspection Specialist	1
	Mechanical Engineer	1
	New Product Introduction+B202 Manager	1
	Painter/Finisher	1
	Quality Assurance Administrative	1
	Quality Assurance Administrative Assistant	1
	Receiving Inspector	1
	RF Technician	1
	System and Network Administrator	1
La Tapatia Tortilleria, INC.	Delivery Driver/Vendor	1
Labor Ready	Construction Laborers	10
LexisNexis		
LexisNexis	General Clerk I	15
Los Rios Community College District	Account Clerk II	2
	Accountant	1
	Accountant (Temporary)	1
	Accountant Clerk I	1
	Administrative Service Analyst	1
	Admissions/Records Clerk	1
	Admissions/Records Evaluator I	1
	Anthropology Assistant Professor	1
	Associate Vice President of Enrollment and Student Services	1
	Athletic Trainer	1
	Audio/Visual Production Technician	1
	Biotechnology Adjunct Assistant Professor	1
	Business Assistant Professor	1
	Business/Business Law Assistant Professor	1
	Campus Operations Supervisor	1
	Campus Patrol On Call	1
	Chief of Police	1
	Chemist Assistant Professor	1
	Clerk III	2
	Clerk III PT	1
	College Safety Officer	1
	College Safety Officer (Temporary)	1
	Confidential Chancellor's Executive Assistant	1
	Confidential Administrative Assistant I	2
	Confidential Deputy Chancellor's Executive Assistant	1
	Cooperative Work Experience and Internship Coordinator	1
	Counselor	1
	Custodian	1
	Dean, Behavioral and Social Science	1
	Dean, Business Division	1
	Dean, Communication, Visual and Performing Arts	1
	Dean, Counseling and Student Services	1
	Dental Hygiene Assistant Professor	1
	Diagnostic Medical Sonography Program Coordinator	1
	Director of College Advancement	1
	Director of Human Resources	1
	Director of Technical Services Information Technology	1
	Early Childhood Education Assistant Professor	1
	Economics Assistant Professor	1
	Electronic Calibration & Repair Technician	1
	English Assistant Professor	2
	Environmental Technician	1
	Environmental Technician-Water Management	1
	Financial Aid Clerk	1
	Financial Aid Officer	1
	Fiscal Services Accounting Specialist	1
	Graphic Designer	1
	Groundskeeper	1

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions	
Los Rios Community College District	Healthcare Interpreting Adjunct Professor	1	
	HVAC Mechanic	1	
	Information Technology Assistant III	1	
	Instructional Assistant - Learning Resources	1	
	Instructional Asst. - Foreign Language	1	
	Instructional Asst. - Sign Language Studies	1	
	Instructional Asst.-Biology	1	
	Instructional Asst.-Microcomputer Laboratory for Assistive Technology	1	
	Instructional Development Coordinator	1	
	Interim Dean, Kinesiology and Athletics	1	
	Interim Director, Diagnostic Medical Sonography	1	
	Laboratory Technician - Science (Biology)	1	
	Learning Resources Center Coordinator	1	
	Librarian Adjunct Pool		
	Library Media Technical Asst.	1	
	Maintenance Technician Temporary	1	
	Mathematics Assistant Professor	2	
	Mechanical Electrical Technology Assistant Professor	1	
	Nursing (RVN/LVN) Assistant Professor	1	
	Operations Technician	1	
	Outreach Clerk	1	
	Philosophy Assistant Professor	1	
	Physical Education/Athletic Attendant	1	
	Physics/Astronomy Assistant Professor	1	
	Police Communication Dispatcher	1	
	President, Folsom Lake College	1	
	Project Assistant	1	
	Psychology Assistant Professor	1	
	Purchasing Supervisor	1	
	Recruitment Training Officer	1	
	Sociology Assistant Professor	1	
	Special Project Assistant to Exec. Director	1	
	Special Project Artist Relations Assistant	1	
	Special Project Web/Social Media Developer	1	
	Speech Language Pathology Assistant	1	
	Srn. Information Technology Technician	3	
	Student Personnel Asst. - Career Job Opportunity Center	1	
	Student Personnel Asst. - Davis Outreach Program	1	
	Student Personnel Asst. -Student Services	1	
	Snr. Information Technology Technician	1	
	Student Personnel Asst. - Disables Student Programs & Services Center	1	
	Student Personnel Asst. -Student Affairs	1	
	Theater Arts Assistant Professor	1	
	Vice Chancellor, Resource and Economic Development	1	
	Welding Adjunct Asst. Professor	1	
	Loving Companions Senior Services	Caregiver	20
	Magnetic Consulting Group, Inc.	Entry Level Sales & Customer Service	10
Customer Service & Sales		10	
Mallicoat Electric, Inc.	Electrical Apprentice	1	
Manpower	Production Packager	5	
	General Laborer	2	
Mathnasium of Elk Grove	Instructor	2	
Mettler-Toledo, Inc.	Retail Field Service Technician	1	
Mori Seiki Manufacturing USA Inc.	Procurement Specialist	1	
	Receptionist	1	
Mountain West Financial	Document Technician	2	
	Loan Officer	2	

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions
Nestleé Waters North America	Production Technician	24
Northern Sheets, LLC.	Industrial Electro Mechanic	1
On My Own	Direct Service Provider	10
Opening Doors, Inc.	Survivors of Human Trafficking Program Associates	1
Pacific Gas & Electric Co.	Utility Worker, Maintenance and Construction Gas	1
Paramount Equity	Financial Specialist	1
	Legacy Accountant Manager	1
Paramount Solar	Solar Sales Canvasser	1
	Solar Sales Specialist	1
Phoenix Marketing Group	Sales & Marketing Associate	7
PMSR Technologies	Line Operator	5
Progressive Insurance	Customer Service Representative	10
Prometic Testing	Test Center Administrator	2
PTP	Help Desk Operators	2
Public Relations Specialists	Communications Manager	1
Quality First Home Improvement Inc.	Sales, Solar-Coating-Telemarketing	20
REC Solar, Inc.	Events Coordinator	1
Red Dog Shred	Document Shredder	1
Red Rover	Program Assistant	1
Relationship Skills Center	Case Manager	2
	Operations Coordinator	1
Rezolve Group, Inc.	Communications Manager	1
	Sales Specialists	14
Risk-Based Decisions, Inc.	Environmental Geologist-Professional Geologist	1
	Registration Required	1
Rite Aid	Shift Supervisor	3
S-N-T Company	Window Installer	1
	Receptionist/Bookkeeper	1
Sacramento CASA	Case Manager	1
Sacramento Children's Home	Family Finding Social Worker	1
Sacramento Container Corporation	Maintenance Supervisor	1
	Corrugate Experience Machine Operators & Asst. Operators	3
	Forklift Operator	1
Sacramento Housing Alliance	Regional Equity Coordinator	1
Sacramento Metro Chamber	Sr. Event Manager	1
Sacramento Native American Health Center, Inc.	Custodian	1
	Human Resources Manager	1
Sacramento Region Community Foundation	Accountant	1
Salvation Army Sac Metro	Employment Specialist	1
	Kitchen Aide	1
	Monitor	1
	Office Assistant	1
	Program Aide	1
Samarrah Independent Living Services	Independent Living Specialist	1
Self Storage	Part-time Manager	1
	Accountant I	1
SETA	Children and Family Services Quality Assurance Analyst	1
	Facilities Coordinator	1
	Family Services Worker Range II & III	3
	Head Start Coordinator-Education Supervisory	1
	Head Start Courier/Maintenance	1
	Staff Support Officer	1
	Teacher, Head Start	1
	Web Innovation Engineer	1
	Workforce Development Operational Program Officer	1
	Workforce System Administrator	1
	Workforce System Analyst	1
	SFN Group	Customer Service - Call Center
Sierra Pacific	Sale Representative	10
Solar Depot	Sales/Order Administrator	1

Employment Recruitment Activity

4/16 - 5/7, 2012

Employer	Jobs	No of Positions
St. John's Shelter Program for Women and Children	Accounting and Executive Assistant	1
Sullivan Learning Systems	Tutor	25
Sumrall Solutions LLC	Fund Accountant - Associate I	15
Support For Home	Caregiver	10
	Personal Care Aides	10
Surety Solutions Insurance Services, Inc.	Customer Service Representative	1
Therapeutic Pathways	Instructional Assistant	1
Tony's Fine Food	Class A Feeder Driver	1
	IT Software Support	1
	Pricing Analyst	1
	Router	1
Tri Tool Inc.	Senior Mechanical Engineer	1
Twining, Inc.	Construction Field Technicians	3
United Way California Capital Region	Front Desk Coordinator	1
	Administrative Manager	1
US Fish and Wildlife Services	Support Assistant	2
Visions Paint Recycling, Inc.	Paint Sorter	3
Vision Service Plan	Vice President Sales and Marketing	1
Volt Staffing Services	Warehouse Person	20
	Warehouse Specialist	20
Wild Hawk Grille	Cart Attendant/Cashier	1
Women's Empowerment	Program Assistant	1
Xerox Corporation	Print Operator and Driver	1
TOTAL		1123

ITEM IV – F – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month March was 11.6%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

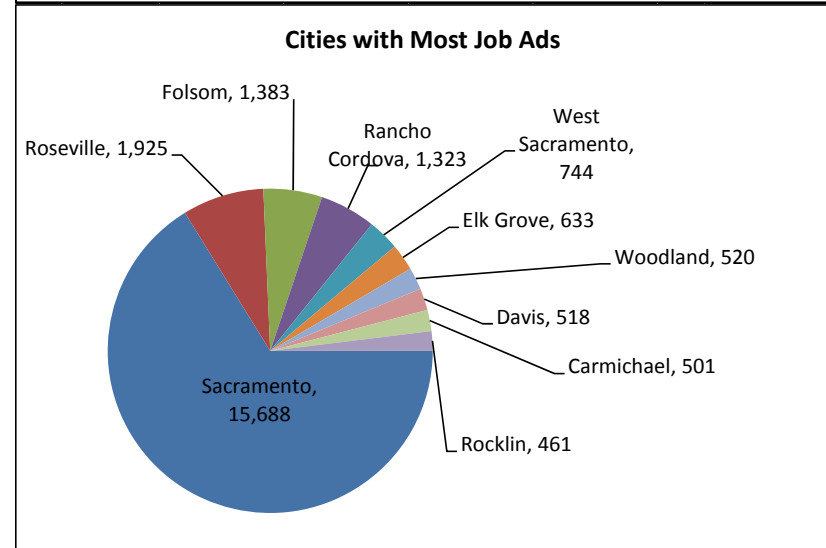
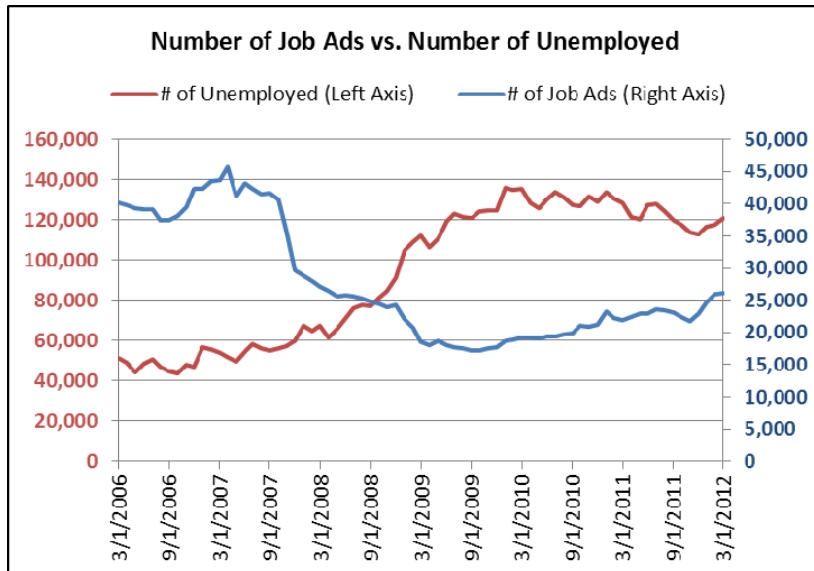
REPORT 400 C
Monthly Labor Force Data for Counties
March 2012 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,500,700	16,379,200	2,121,500	11.5%
ALAMEDA	12	772,800	697,700	75,200	9.7%
ALPINE	24	530	470	70	12.3%
AMADOR	27	16,680	14,430	2,250	13.5%
BUTTE	30	102,000	87,900	14,100	13.8%
CALAVERAS	35	19,690	16,780	2,910	14.8%
COLUSA	57	11,650	8,590	3,060	26.2%
CONTRA COSTA	14	533,100	480,400	52,700	9.9%
DEL NORTE	33	11,510	9,860	1,660	14.4%
EL DORADO	22	91,600	80,700	10,900	11.9%
FRESNO	45	444,300	366,800	77,500	17.4%
GLENN	48	13,000	10,700	2,300	17.7%
HUMBOLDT	21	61,400	54,300	7,100	11.6%
IMPERIAL	57	77,000	56,800	20,100	26.2%
INYO	15	9,550	8,550	990	10.4%
KERN	39	380,700	320,000	60,700	15.9%
KINGS	45	62,400	51,500	10,900	17.4%
LAKE	43	25,920	21,550	4,370	16.8%
LASSEN	37	13,230	11,190	2,050	15.5%
LOS ANGELES	22	4,898,800	4,318,200	580,600	11.9%
MADERA	41	65,800	54,900	10,900	16.6%
MARIN	1	137,900	128,300	9,600	7.0%
MARIPOSA	31	9,070	7,790	1,280	14.1%
MENDOCINO	20	42,490	37,620	4,870	11.5%
MERCED	55	111,000	88,600	22,400	20.2%
MODOC	44	3,740	3,110	630	16.9%
MONO	12	8,990	8,120	880	9.7%
MONTEREY	34	220,700	188,300	32,400	14.7%
NAPA	7	76,100	69,300	6,900	9.0%
NEVADA	15	51,470	46,120	5,350	10.4%
ORANGE	3	1,626,100	1,493,800	132,300	8.1%
PLACER	17	175,500	157,100	18,400	10.5%
PLUMAS	53	9,550	7,720	1,830	19.2%
RIVERSIDE	26	946,200	825,200	121,000	12.8%
SACRAMENTO	19	674,700	597,500	77,200	11.4%
SAN BENITO	49	27,900	22,900	5,000	17.8%
SAN BERNARDINO	25	870,800	760,600	110,200	12.7%
SAN DIEGO	9	1,593,800	1,441,700	152,100	9.5%
SAN FRANCISCO	3	470,900	432,600	38,200	8.1%
SAN JOAQUIN	42	306,400	255,200	51,200	16.7%
SAN LUIS OBISPO	5	140,800	128,300	12,400	8.8%
SAN MATEO	2	387,300	358,400	28,900	7.5%
SANTA BARBARA	6	229,900	209,500	20,400	8.9%
SANTA CLARA	7	915,300	832,900	82,400	9.0%
SANTA CRUZ	29	151,900	131,100	20,800	13.7%
SHASTA	36	84,900	72,200	12,700	15.0%
SIERRA	38	1,720	1,450	270	15.6%
SISKIYOU	52	19,680	16,000	3,680	18.7%
SOLANO	18	219,600	195,200	24,400	11.1%
SONOMA	9	260,300	235,700	24,600	9.5%
STANISLAUS	45	236,200	195,100	41,200	17.4%
SUTTER	56	45,000	35,500	9,400	21.0%
TEHAMA	40	25,220	21,150	4,070	16.1%
TRINITY	54	4,960	3,970	990	20.0%
TULARE	50	206,600	168,900	37,700	18.3%
TUOLUMNE	27	26,120	22,600	3,530	13.5%
VENTURA	11	441,500	399,100	42,400	9.6%
YOLO	32	100,400	86,100	14,200	14.2%
YUBA	50	28,300	23,200	5,200	18.3%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2011 benchmark and Census 2000 population controls at the state level.

Recent Job Ads for Sacramento Arden Arcade Roseville MSA March 2012



Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2011 Benchmark

Data Not Seasonally Adjusted

	Mar 11	Jan 12	Feb 12	Mar 12	Percent Change	
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,045,800	1,031,000	1,034,600	1,042,200	0.7%	-0.3%
Civilian Employment	917,200	914,300	917,000	921,400	0.5%	0.5%
Civilian Unemployment	128,700	116,700	117,600	120,800	2.7%	-6.1%
Civilian Unemployment Rate	12.3%	11.3%	11.4%	11.6%		
(CA Unemployment Rate)	12.1%	11.3%	11.4%	11.5%		
(U.S. Unemployment Rate)	9.2%	8.8%	8.7%	8.4%		

Total, All Industries (2)	810,900	798,400	803,000	807,800	0.6%	-0.4%
Total Farm	7,200	6,600	6,500	6,900	6.2%	-4.2%
Total Nonfarm	803,700	791,800	796,500	800,900	0.6%	-0.3%
Total Private	573,400	568,600	571,100	573,200	0.4%	0.0%
Goods Producing	66,600	64,600	64,900	64,900	0.0%	-2.6%
Mining and Logging	400	400	400	400	0.0%	0.0%
Construction	33,600	32,000	31,600	31,900	0.9%	-5.1%
Construction of Buildings	8,000	9,300	9,300	9,200	-1.1%	15.0%
Specialty Trade Contractors	22,000	21,000	21,600	22,500	4.2%	2.3%
Building Foundation & Exterior Contractors	4,700	4,600	4,800	5,100	6.3%	8.5%
Building Equipment Contractors	9,500	9,000	9,000	8,900	-1.1%	-6.3%
Building Finishing Contractors	4,900	5,100	5,000	5,300	6.0%	8.2%
Manufacturing	32,600	32,200	32,900	32,600	-0.9%	0.0%
Durable Goods	22,100	21,800	22,300	22,100	-0.9%	0.0%
Computer & Electronic Product Manufacturing	7,400	7,300	7,400	7,400	0.0%	0.0%
Nondurable Goods	10,500	10,400	10,600	10,500	-0.9%	0.0%
Food Manufacturing	4,200	4,100	4,200	4,100	-2.4%	-2.4%
Service Providing	737,100	727,200	731,600	736,000	0.6%	-0.1%
Private Service Producing	506,800	504,000	506,200	508,300	0.4%	0.3%
Trade, Transportation & Utilities	130,900	133,800	132,600	132,200	-0.3%	1.0%
Wholesale Trade	22,700	22,800	22,800	22,800	0.0%	0.4%
Merchant Wholesalers, Durable Goods	11,900	11,900	11,900	12,000	0.8%	0.8%
Merchant Wholesalers, Nondurable Goods	8,600	8,700	8,700	8,700	0.0%	1.2%
Retail Trade	87,300	90,300	89,500	89,200	-0.3%	2.2%
Motor Vehicle & Parts Dealer	10,700	10,800	10,800	10,900	0.9%	1.9%
Building Material & Garden Equipment Stores	6,900	6,900	7,000	7,000	0.0%	1.4%
Grocery Stores	16,800	16,700	16,700	16,700	0.0%	-0.6%
Health & Personal Care Stores	5,300	5,400	5,500	5,500	0.0%	3.8%
Clothing & Clothing Accessories Stores	6,600	7,200	7,000	7,100	1.4%	7.6%
Sporting Goods, Hobby, Book & Music Stores	4,200	4,300	4,300	4,300	0.0%	2.4%
General Merchandise Stores	18,700	20,300	19,400	19,300	-0.5%	3.2%
Transportation, Warehousing & Utilities	20,900	20,700	20,300	20,200	-0.5%	-3.3%
Information	16,800	16,700	16,700	16,600	-0.6%	-1.2%
Publishing Industries (except Internet)	2,900	2,800	2,800	2,700	-3.6%	-6.9%
Telecommunications	9,100	8,900	9,000	8,900	-1.1%	-2.2%
Financial Activities	46,200	47,000	46,900	46,800	-0.2%	1.3%
Finance & Insurance	34,300	35,500	35,400	35,200	-0.6%	2.6%
Credit Intermediation & Related Activities	12,500	12,400	12,400	12,400	0.0%	-0.8%
Depository Credit Intermediation	7,900	7,700	7,700	7,700	0.0%	-2.5%
Nondepository Credit Intermediation	2,400	2,500	2,500	2,600	4.0%	8.3%
Insurance Carriers & Related	18,200	18,600	18,500	18,500	0.0%	1.6%
Real Estate & Rental & Leasing	11,900	11,500	11,500	11,600	0.9%	-2.5%
Real Estate	8,900	8,900	8,900	8,900	0.0%	0.0%
Professional & Business Services	101,300	99,400	100,400	102,100	1.7%	0.8%
Professional, Scientific & Technical Services	51,500	50,100	50,100	50,900	1.6%	-1.2%
Architectural, Engineering & Related Services	8,400	8,300	8,300	8,300	0.0%	-1.2%
Management of Companies & Enterprises	9,600	9,800	9,700	9,800	1.0%	2.1%
Administrative & Support & Waste Services	40,200	39,500	40,600	41,400	2.0%	3.0%
Administrative & Support Services	38,200	37,400	38,600	39,400	2.1%	3.1%
Employment Services	13,700	14,300	14,600	14,400	-1.4%	5.1%

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2011 Benchmark

Data Not Seasonally Adjusted

	Mar 11	Jan 12	Feb 12 Revised	Mar 12 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	9,700	9,900	9,800	9,900	1.0%	2.1%
Educational & Health Services	101,800	104,400	105,100	104,900	-0.2%	3.0%
Education Services	13,100	12,800	13,400	13,500	0.7%	3.1%
Health Care & Social Assistance	88,700	91,600	91,700	91,400	-0.3%	3.0%
Ambulatory Health Care Services	38,000	38,700	39,000	39,300	0.8%	3.4%
Hospitals	22,900	23,000	23,100	23,100	0.0%	0.9%
Nursing & Residential Care Facilities	14,500	14,400	14,500	14,500	0.0%	0.0%
Leisure & Hospitality	82,200	75,500	76,700	77,200	0.7%	-6.1%
Arts, Entertainment & Recreation	15,100	11,600	11,600	11,900	2.6%	-21.2%
Accommodation & Food Services	67,100	63,900	65,100	65,300	0.3%	-2.7%
Accommodation	8,800	7,500	7,500	7,400	-1.3%	-15.9%
Food Services & Drinking Places	58,300	56,400	57,600	57,900	0.5%	-0.7%
Full-Service Restaurants	27,100	26,000	25,900	26,000	0.4%	-4.1%
Limited-Service Eating Places	28,400	27,700	28,000	28,000	0.0%	-1.4%
Other Services	27,600	27,200	27,800	28,500	2.5%	3.3%
Repair & Maintenance	7,600	7,400	7,400	7,500	1.4%	-1.3%
Government	230,300	223,200	225,400	227,700	1.0%	-1.1%
Federal Government	13,800	13,400	13,300	13,400	0.8%	-2.9%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	216,500	209,800	212,100	214,300	1.0%	-1.0%
State Government	111,400	108,000	108,800	109,400	0.6%	-1.8%
State Government Education	27,800	27,100	27,700	28,100	1.4%	1.1%
State Government Excluding Education	83,600	80,900	81,100	81,300	0.2%	-2.8%
Local Government	105,100	101,800	103,300	104,900	1.5%	-0.2%
Local Government Education	62,300	60,000	61,600	63,200	2.6%	1.4%
County	18,500	18,100	17,800	17,800	0.0%	-3.8%
City	9,900	9,400	9,500	9,500	0.0%	-4.0%
Special Districts plus Indian Tribes	14,400	14,300	14,400	14,400	0.0%	0.0%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

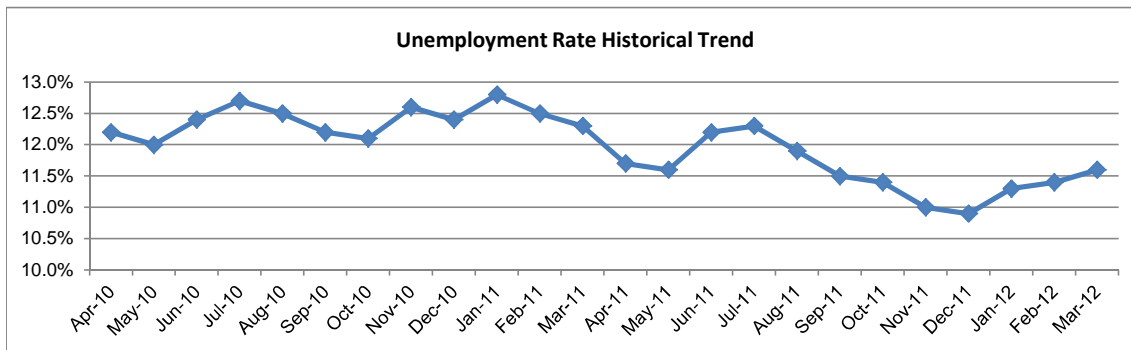
These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Justin Wehner 916/227-0298 or Diane Patterson 916/262-2286

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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IMMEDIATE RELEASE
 SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 11.6 percent in March 2012, up from a revised 11.4 percent in February 2012, but below the year-ago estimate of 12.3 percent. This compares with an unadjusted unemployment rate of 11.5 percent for California and 8.4 percent for the nation during the same period. The unemployment rate was 11.9 percent in El Dorado County, 10.5 percent in Placer County, 11.4 percent in Sacramento County, and 14.2 percent in Yolo County.



Industry	Feb-2012	Mar-2012	Change		Mar-2011	Mar-2012	Change
	Revised	Prelim				Prelim	
Total, All Industries	803,000	807,800	4,800		810,900	807,800	(3,100)
Total Farm	6,500	6,900	400		7,200	6,900	(300)
Total Nonfarm	796,500	800,900	4,400		803,700	800,900	(2,800)
Mining and Logging	400	400	0		400	400	0
Construction	31,600	31,900	300		33,600	31,900	(1,700)
Manufacturing	32,900	32,600	(300)		32,600	32,600	0
Trade, Transportation & Utilities	132,600	132,200	(400)		130,900	132,200	1,300
Information	16,700	16,600	(100)		16,800	16,600	(200)
Financial Activities	46,900	46,800	(100)		46,200	46,800	600
Professional & Business Services	100,400	102,100	1,700		101,300	102,100	800
Educational & Health Services	105,100	104,900	(200)		101,800	104,900	3,100
Leisure & Hospitality	76,700	77,200	500		82,200	77,200	(5,000)
Other Services	27,800	28,500	700		27,600	28,500	900
Government	225,400	227,700	2,300		230,300	227,700	(2,600)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

**SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

Government led month-over job gains

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 11.6 percent in March 2012, up from a revised 11.4 percent in February 2012, but below the year-ago estimate of 12.3 percent. This compares with an unadjusted unemployment rate of 11.5 percent for California and 8.4 percent for the nation during the same period. The unemployment rate was 11.9 percent in El Dorado County, 10.5 percent in Placer County, 11.4 percent in Sacramento County, and 14.2 percent in Yolo County.

Between February 2012 and March 2012, total wage and salary employment located in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 4,800 to total 807,800 jobs.

- Government reported a higher than average increase of 2,300 jobs. Local government accounted for the majority of the increase (up 1,600 jobs). State government gained 600 jobs, and federal government added 100 jobs.
- Professional and business services reported a larger than average increase of 1,700 jobs. The majority of the increase occurred in administrative and support and waste management and remediation services (up 800 jobs) and professional, scientific, and technical services (up 800 jobs).
- Other services expanded by 700 jobs, leisure and hospitality grew by 500 jobs, and total farm picked up 400 jobs.
- On the downside, trade, transportation, and utilities declined by 400 jobs. Retail trade (down 300 jobs) and transportation, warehousing, and utilities (down 100 jobs) accounted for the decrease.

Between March 2011 and March 2012, the total number of jobs located in the region decreased by 3,100 or 0.38 percent.

- Leisure and hospitality contracted by 5,000 jobs. Arts, entertainment, and recreation (down 3,200 jobs) and accommodation and food services (down 1,800 jobs) accounted for the loss.
- Government shrank by 2,600 jobs. State government (down 2,000 jobs), federal government (down 400 jobs), and local government (down 200 jobs) accounted for the decline.
- Construction reported a net overall loss of 1,700 jobs, in spite of gains in construction of buildings (up 1,200 jobs) and specialty trade contractors (up 500 jobs).
- On the upside, education and health services increased by 3,100 jobs. Health care and social assistance (up 2,700 jobs) accounted for the majority of the increase.

ITEM IV – G – INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Terry Wills
- Board Development Committee – Kingman Tsang

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.