

WIB BOARD MEMBERS

LARRY BOOTH
Frank M. Booth, Inc.

LESLIE BOTOS
Blood Source

BRIAN BROADWAY
Sacramento Job Corps

BILL CAMP
Sacramento Central Labor Council

PAUL CASTRO
California Human Development Corporation

COREENA CONLEY
Sacramento Veterans Resource Center

LYNN R. CONNER
Parasec

MICHAEL DOURGARIAN
MDDV, Inc.

MARK ERLICHMAN
California Department of Rehabilitation

DIANE FERRARI
Employment Development Department

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

BERNADETTE HALBROOK
CSUS

JASON HANSON
Sierra Pacific Home and Comfort, Inc.

LISA HARR
Vision Service Plan

BARBARA HAYES
Sacramento Area Commerce & Trade
Organization

MATTHEW KELLY
Sacramento Sierra Building & Construction
Trades Council

GARY R. KING
SMUD

DANIEL KOEN
California Teachers Association

KATHY KOSSICK
Sacramento Employment & Training Agency

STEVEN M. LADD, Ed.D
Elk Grove Unified School District

PAUL LAKE
County Department of Human Assistance

JAMES E. LAMBERT
Sacramento Builder's Exchange

FRANK A. LOUIE
Xerox Corporation

JOANNE MAHANEY-BUEHLER
Area 4 Agency on Aging

ELIZABETH MCCLATCHY
The Safety Center, Inc.

DENNIS MORIN
Sacramento Area Electrical Training Center

KIM PARKER
California Employers Association

MARTHA PENRY
California School Employees Association

DEBORAH PORTELA
Casa Coloma Health Care Center

MAURICE READ
Sacramento Sierra Building & Construction
Trades Council

LOREANDA T. SANCHEZ
California Indian Manpower Consortium

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA
Sacramento Convention & Visitors Bureau

DR. DAN THROGMORTON
Los Rios Community College District

KINGMAN TSANG
East West Bank

TERRY A. WILLS, ESQ.
Cook Brown, LLP

RICK WYLIE
Beutler Corporation

DAVID P. YOUNGER
Lionakis Beaumont Design Group



SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, January 25, 2012

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

➔ **Member Spotlight** (5 minutes): Leslie Botos, BloodSource

➔ **Presentation on Higher Education Industry** (15 minutes):
(Ryan Sharp)

➔ **Outcomes from CareerGPS Event** (5 minutes): (Dave Butler)

II. Consent Item (2 minutes)

A. Approval of Minutes of the November 30, 2011 Meeting 2-7

III. Discussion/Action Items (20 minutes)

A. Approval of Local Eligible Training Provider List Policy 8-9
(J. E. Harden)

IV. Information Items (30 Minutes)

A.	Update on Regional Strategic Plan (Robin Purdy)	10
B.	Sacramento Works Career Center Quarterly Reports (Robin Purdy/Edward Proctor)	11
C.	Workforce Innovation Fund Solicitation for Proposal (Robin Purdy)	12-13
D.	Dislocated Worker Report (William Walker)	14-15
E.	Employer Recruitment Activity Report (William Walker)	16-19
F.	Unemployment Update/Press Release from the Employment Development Department (Robin Purdy)	20-27
G.	Committee Updates	28

V. Other Reports (5 minutes) 29

1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: WEDNESDAY, JANUARY 18, 2012

Sacramento Works, Inc., Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE NOVEMBER 30, 2011 MEETING

BACKGROUND:

Attached are the minutes of the November 30, 2011 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, November 30, 2011
8:00 a.m.

I. Call to Order/Roll Call: Mr. Bill Camp called the meeting to order at 8:00 a.m.

Members Present: Leslie Botos, Brian Broadway, Bill Camp, Paul Castro, Coreena Conley, Mike Dourgarian, Mark Erlichman, David Gordon, Bernadette Halbrook, Jason Hanson, Lisa Harr, Daniel Koen, Kathy Kossick, Steven Ladd, Paul Lake, James Lambert, Frank Louie, Elizabeth McClatchy, Dennis Morin, Martha Penry, Mike Testa, Dan Throgmorton, David Younger.

Members Absent: Larry Booth, Lynn Conner, Diane Ferrari, Troy Givans, Barbara Hayes, Matt Kelly, Gary King, Kim Parker, Deborah Portela, Maurice Read, Lorenda Sanchez, Anette Smith-Dohring, Kingman Tsang, Terry Wills, Rick Wylie.

➔ **Introduction of New Board Member:** Mr. Paul Castro, California Human Development Corporation, was recently appointed to a Required Partner seat. Mr. Castro reported that he oversees youth and adult workforce programs.

➔ **Member Spotlight:** Mike Dourgarian, MDDV, Inc. Mr. Dourgarian has been a Private Business representative on the Workforce Investment Board since 2000. Mr. Dourgarian is currently part-owner of MDDV, Inc. –Tech Skills, Inc. Training is provided in Microsoft Certified Database Administrator, Cisco Certified Network Professional, Medical Administrative Specialist, Medical Billing and Coding, and Pharmacy Technician with a 77% placement rate.

II. Consent Item

A. Approval of Minutes of the September 28, 2011 Meeting

There were no questions or corrections.

Moved/Throgmorton, second/McClatchy, to approve the minutes of the September 28, 2011 meeting.

Voice Vote: Unanimous approval.

III. Discussion/Action Items

A. Approval of Augmentation of Sacramento Chinese Community Services Center WIA Youth Services Contract to Support Youth Advocate Position

This is a concurrence item with the Youth Council. Ms. Christine Welsch reported that the Youth Specialist works to make the career centers more youth friendly. Ms. Welsch reviewed the duties of the Youth Advocate and how important they are to the youth customers.

Moved/Dourgarian, second/Morin, to approve the augmentation of Sacramento Chinese Community Services Center contract for \$15,000 to support the Youth Advocate position.

Roll Call vote: Aye: 23, Nay: 0, Abstentions: 0

B. Approval of Funding Recommendations for 2011 – 2012 Board Initiative Activities

The following board members stated a conflict of interest on this board item and left the room: Mr. Jim Lambert, Dr. Dan Throgmorton, and Ms. Coreena Conley.

Proposals were received that supported partnerships, business expansion, job creation and job retention. Members from the Executive Committee and staff reviewed 14 proposals.

There were two proposals that were recommended for funding:

1. Valley Vision for Workforce Research for \$10,000. Dr. Halbrook inquired what the \$10,000 is to be used for; Ms. Purdy replied that the proposal summaries are included in the board packet and that the Valley Vision proposal is for undertaking a cluster analysis. The actual research portion will be done through the Center for Strategic Economic Research (Ryan Sharp).

2. Vietnam Veterans Business Outreach Center to provide direct services to veteran businesses. The Center proposed to create 15 new jobs. The Review Committee is recommending funding for the very strong job creation proposal. Of the 14 proposals, 10 were repeats of programs that have been funded in the past or have already been funded. Two proposals included economic development activities which under the Workforce Investment Act is an unallowable use of funds and could not be recommended for funding. The objective of the RFP was that the Board was looking for innovative proposals. Ms. Purdy stated that all of the proposals responded to the RFP. Six proposals were under business walks and the Review Committee felt it was a lot of money for a one-day business walk.

Moved/Dourgarian, second/McClatchy, to approve the Committee's recommendation to fund Valley Vision for \$10,000 and the Vietnam Veterans Business Outreach Center for \$15,000.

Roll call vote: Aye: 20, Nay: 0, Abstentions: 3 (Conley, Lambert & Throgmorton).

IV. Information Items

A. PG&E PowerPathways Program

Ms. Keni Addison and Mr. Joshua Woodson reported that this was the fourth Power Pathways program in which SETA and American River College has partnered. There was a third program for PG & E customer service staff. The first program was training for utility line person; second program training for power apprenticeship alternative fuels; and the third program for utility lineman. This program is geared to veterans. There were 375 applicants, 94 came in to take the Work keys assessment. There were 49 selected to be drug tested, background review and Work keys assessment.

Ms. Addison reported that the students were provided soft skills training and assessment and resume writing. The students also participated in mock interviews with PG & E, SMUD and Caltrans. Gas cards for transportation were provided to the students. Ms. Addison reviewed the various students that have been hired around the region.

Ms. Susan Wheeler from SMUD was introduced.

B. Update on Sacramento Region Higher Education Asset Map Report

This report will be presented in more detail at the January 25, 2012 meeting. It is an on-going effort and will have several phases. A gap analysis will be done which will provide information on the growing occupations in the future and how institutions can train future workers.

C. Gold Card Initiative – Summary

The Department of Labor has packaged services to veterans. This is the marketing of existing services to veterans.

D. Regional Workforce Investment Board Strategic Plan Update - Timeline and Template

Ms. Purdy reviewed the timeline for the regional strategic plan. Staff will be sending out a list of all of the volunteers participating in subcommittees that will be refining the action plans for all of the goals. Ms. Purdy encouraged board members to participate on the various work groups.

Mr. Camp stated that this is an opportunity for new board members to participate. Anyone that wants to participate is encouraged to contact the conveners for questions.

E. Sacramento Works Career Center System First Quarter Reports

Mr. Ed Proctor, IT Department Chief, reported that the Planning/Oversight Committee reviewed the report in detail. The report includes information on the career centers listing the performance goals. Staff can pull the information out

to monitor the progress of each career center. The reports will be a blueprint for future reports.

Mr. Camp asked if there is any way to compare other regions that SETA competes with in terms of employers and business opportunities. Mr. Proctor will review this and report back.

Mr. Morin commended SETA staff for the customer satisfaction numbers that are up considerably from last year. Mr. Camp suggested that a letter be sent to staff from the board recognizing their outstanding work.

F. Dislocated Worker Report

Mr. William Walker reported that the PG&E layoffs are mostly IT jobs.

Ms. Purdy stated that staff has requested information from EDD on the approximate number of people that will be affected by their unemployment checks being discontinued.

G. Employer Recruitment Activity Report

Mr. Walker reported that a new grocery store, Fresh and Easy, will be opening three stores in the area: Watt & El Camino, Elk Grove, and Mack Road and Franklin. The company will be hiring about 28 individuals per store. Recruitment will begin December 1-2 and interviews will be done December 19-20. Employees will receive benefits, and wages are \$10.00 per hour part time. This company does meet the sustainability wage and there will not be any wage subsidies utilized.

H. Unemployment Update/Press Release from the Employment Development Department

Ms. Purdy reviewed the October reports. The unemployment rate is staying steady, and staff is hopeful that the unemployment rate will be lower soon. Staff has information for those on UI by age if needed.

I. Committee Updates

Youth Council: Mr. Morin reported that the Youth Council continues to meet regularly every other month. At the last Youth Council meeting, Youth Advocates and Youth Specialists were in attendance. There will be two Youth Advocates appointed to serve on the Youth Council.

Planning/Oversight: Ms. Purdy reported that staff will be doing a deeper dive on the numbers of the career center system. Staff is developing some web-based tools to be reviewed at the January meeting. In addition, career center line staff will be

invited to attend the next committee meeting to report what is going on at the front line and how it can be changed.

Employer Outreach: Ms. Carpenter reported that the next series of commercials have been filmed and will be running on Comcast. Staff will be launching a Facebook campaign at the first of the year. The Employer Outreach Committee is trying to identify organizations that are provided to employers. She sent out a “survey monkey” to board members to find out the type of involvement for board members. To see the website go to www.Sacramentoworks.org

Board Development: Ms. Kossick reported that there are two private sector vacancies. It is expected that Roger Niello, the new Metro Chamber President, will be in place by January. Mr. Lambert requested a listing of what sectors and critical industries board members represent.

V. Other Reports

1. Chair: No report.
2. Members of the Board: Mr. Camp there's a big debate in Congress regarding WIA funding. Mr. Camp inquired whether staff could meet with the local Congressional delegate to let them know we are doing a good job. Mr. Cunningham stated that staff could not advocate on behalf of the program but board members could.
3. Counsel: No report.
4. Public Participation: No comments.

The next board meeting will be January 25, 2012.

VI. Adjournment: The meeting was adjourned 9:01 a.m.

ITEM III-A - ACTION

APPROVAL OF LOCAL ELIGIBLE TRAINING PROVIDER LIST POLICY

BACKGROUND:

The Sacramento Employment & Training Agency (SETA) and Sacramento Works accept applications from qualified schools and institutions for inclusion on the Statewide Eligible Training Provider List (ETPL) on an on-going basis. Schools and institutions applying for the ETPL must be physically located in the Sacramento region (El Dorado, Placer, Sacramento, Sutter, Yolo, and Yuba counties) to be considered. In addition, qualified schools and institutions that offer on-line or distance learning training programs are also eligible to apply. Qualification(s) necessary for SETA/Sacramento Works to nominate a school or institution for inclusion on the statewide ETPL must meet one, or more, of the following criteria:

1. Schools/institutions either possess current approval, or be verified as “exempt”, by the California Department of Consumer Affairs, Bureau for Private Postsecondary Education (BPPE), or;
2. Schools/institutions possess current accreditation by a recognized regional or national accrediting body, or;
3. Schools/institutions are accredited, approved, or licensed by a state board, department, or agency (such as the Calif. Department of Education or the Chancellors Office of California Community College).

Schools/institutions wishing to have their program(s) nominated to the approved statewide list must submit a completed Provider Application and a separate Program Application for each education/training program submitted. Eligibility of program(s) will be determined in accordance with the State of California Directive(s) and Sacramento Works, Inc./SETA’s ETPL/LTPL Policies and Procedures.

Private postsecondary schools operating in California are under the jurisdiction of the California Department of Consumer Affairs, Bureau for Private Postsecondary Education (BPPE) and are subject to the requirements of the Private Postsecondary Education Act of 2009 (http://www.leginfo.ca.gov/pub/09-10/bill/asm/ab_0001-0050/ab_48_bill_20091011_chaptered.pdf) unless they are exempt pursuant to sections 94874, 94874.1, or 94927.5 of the Act. All private postsecondary schools wishing to submit an application for inclusion on the State of California’s Eligible Training Provider List (ETPL), through Sacramento Works, Inc./SETA, must meet specific criteria as defined by the BPPE.

Qualified schools/institutions in the Sacramento region that are added to the statewide ETPL by Sacramento Works, Inc./SETA are eligible to receive referrals for subsidized training under the Workforce Investment Act (WIA). When a One-Stop Career Center individual/customer receiving Workforce Investment Act funds for training expresses an interest in enrolling in a program offered by an eligible ETPL school/institution, the

ITEM III-A – ACTION (continued)

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school/institution will be offered the opportunity to enter into a formal Local Training Provider Service Agreement Contract. Once a signed contract is in place, it will be included on SETA/Sacramento Works Local Training Provider List (LTPL) and will be eligible to receive additional career center customer referrals.

The Planning/Oversight Committee reviewed and approved this item at their January 18, 2012 meeting. Staff will be available to answer questions.

RECOMMENDATION:

Staff is proposing that all programs added to the local training provider list conform to the following policy.

All new education/training program(s) submitted for inclusion on the LTPL must prepare program completers for employment in a "demand" occupation. "Demand" is defined as those occupations that are forecast to grow by 40 jobs or more (based on absolute growth only) over the 5 year forecast period as reflected in the current Occupational Forecast (Employment Change – Numerical) included in CareerGPS.com (http://www.careergps.com/occupation_forecast_data.asp?seta_check=&w=1250&h=800&t=Occupation_Forecast_Data).

In addition, Schools/institutions who submit an LTPL packet and meet SETA/Sacramento Works current LTPL contract qualifications must also agree to the following guidelines:

1. Schools/institutions must maintain and submit, as requested, necessary insurance documentation and endorsements as outlined in the LTPL Packet contract requirements. Failure to maintain and submit all necessary contractual documentation will result in the school/institution being placed on an LTPL Hold Status (schools/institutions will not be able to receive any additional training referrals from any of the One-Stop Career Centers) until the necessary documentation is submitted;
2. Schools/institutions must submit Customer/Student Progress Reports on a monthly basis;
3. Schools/institutions must submit Customer/Student Placement Form(s), as they occur, for training program completers who enter into unsubsidized employment;
4. Schools/institutions must demonstrate that they provide customer/student placement services. In addition, schools/institutions must maintain an overall Program Completion Rate of 80% and an Entered Employment (Placement) Rate of 60%. The completion and placement rates will be calculated and evaluated on an annual basis.

ITEM IV-A - INFORMATION

UPDATE ON REGIONAL STRATEGIC PLAN

BACKGROUND:

Various committees are continuing to finalize recommendations for the regional workforce plan. An update on the progress will be provided at the meeting.

ITEM IV-B - INFORMATION

SACRAMENTO WORKS CAREER CENTER QUARTERLY REPORTS

BACKGROUND:

Reports for the quarter ending December 31, 2011 will be available at the meeting. In addition, there will be a brief demonstration of web-based reports on the training activities in the system.

ITEM IV-C - INFORMATION

WORKFORCE INNOVATION FUND SOLICITATION FOR PROPOSAL

BACKGROUND:

The U.S. Department of Labor announced a Solicitation for Grant Applications (SGA) for approximately \$98.5 million available through the Workforce Innovation Fund to support innovative employment and training service approaches. The fund invests in programs that support, evaluate and enhance workforce investment strategies, particularly for vulnerable populations. The grants will be administered by the Department of Labor, working closely with the Departments of Education and Health and Human Services.

SETA/Sacramento Works, Inc., Golden Sierra Job Training Agency, Yolo County Workforce Investment Board, North Central Counties Consortium, and Northern Rural Training and Employment Consortium are in discussions to form a Northern California Consortium to respond to this funding opportunity. Partners in the consortium will include Community College Districts, welfare and social service agencies, employers and industry associations, and economic development entities.

The proposal will be developed to test the theory that stronger cooperation and braided funding across funding streams (the workforce system, community colleges, welfare departments, and economic development entities) will result in:

- *Better results for job seekers and employers -- higher job placement rates, increased wages and better retention.*
- *Improved methods of identifying and promoting transferable skills and providing short-term work ready services to return unemployment insurance recipients to the labor force.*
- *Increased efficiency in the delivery of quality services*

The proposed initiatives and services will test

1. The impact of skills certification and paid work experience on the job placement rate, wages and job retention of low-income youth and adults.
2. The impact that wage subsidies and tax incentives to employers have on long-term job retention.
3. Whether wage subsidies and tax incentives spur job creation by decreasing the risk small businesses take when hiring new workers.
4. Whether wage subsidies increase job creation by increasing the customers served by, and the products produced by, small business.
5. The impact of identifying transferable skills at the point of unemployment on the average length of unemployment.

The Northern California/Sacramento region proposes to invest in strategies that deliver services more efficiently and achieve better outcomes, particularly for vulnerable

ITEM IV-C – INFORMATION (continued)

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populations (e.g. low-wage and less-skilled workers) and dislocated workers, especially those who have been unemployed for many months through implementation of:

1. A policy fostering collaboration between Community Colleges and approved apprenticeship programs to provide training in apprenticeship and certificate programs through Individual Training Accounts (ITA). (AB554)
2. Subsidized Employment and On-the-Job Training programs offering wage subsidies to employers hiring low-income youth and adults and welfare recipients. (TANF ECF and DOL Waivers on OJT)
3. Intensive Work Ready Services for unemployed professionals who have been on unemployment insurance for at least 10 weeks.

The proposed initiative will support both system reform and innovation that facilitate cooperation across programs and funding streams in the delivery of client-centered services to jobseekers, youth, and employers by:

1. Facilitating cooperation between WIA, Apprenticeships, and Community Colleges by addressing administrative barriers to adding community college certificate programs and apprenticeship programs to the State Eligible Training Provider list and using Individual Training Accounts to partially fund training in community colleges and apprenticeship training programs.
2. Facilitating cooperation across programs and funding streams to leverage WIA and TANF ECF funds to create and promote to employers, a subsidized employment/on-the-job training program providing up to 90% wage subsidies to employers who agree to hire, train and retain workers.
3. Facilitating cooperation between WIBs, EDD, industry associations, and economic development partners in business development, expansion and job creation activities and in matching dislocated workers who have been on UI longer than 10 weeks to jobs open in the region by using technology and work readiness services.

A proposal development team is being created to reach out to partners and complete the proposal. The grant is due March 22, 2012.

ITEM IV-D – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

Dislocated Worker Information PY 2011/2012

The following is an update of information as of December 13, 2011 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	5/9/2011	First Data	8/31/2011	145	6/9/11 6/16/11
Unofficial	5/23/2011	County of Sacramento	7/1/2011	275	6/22-23/11 6/29-30/11
Official	6/2/2011	First Banks, Inc. 110 Woodmere Rd, Ste. 150 Folsom, CA 95630	9/30/2011	20	9/15/2011
Unofficial	6/11/2011	CSAA	7/30/2011	25	7/14/2011
Unofficial	7/19/2011	Borders Books 2765 East Bidwell Folsom, CA		75	6/19/11 8/29-31/11
Official	8/1/2011	Valley Aggregate Transport, Inc. 5121 Hedge Avenue Sacramento, CA	9/27/2011	111	Declined Services
Official	8/2/2011	Cisco 2868 Prospect Rd Rancho Cordova, CA	8/19/2011	78	Packets Delivered
Official	8/26/2011	BLT Enterprises of Sacramento, LLC 8491 Fruitridge Rd Sacramento, CA 95826	11/2/2011	0	Rescinded
Official	10/3/2011	Hewlett-Packard Company Rancho Cordova, CA	12/2/2011	76	Declined Services
Official	10/4/2011	Foster Farms Dairy 1221 66th Street Sacramento, CA 95819	12/2/2011	96	12/8/2011
Official	11/7/2011	Hewlett-Packard Company Rancho Cordova, CA	12/2/2011	39	Declined Services
Official	11/1/2011	A1 Door and Building Solutions 4300 Jetway Ct. North Highlands, CA 95660	12/31/2011	97	Declined Services
Official	11/10/2011	PG&E Sacramento, CA	1/9/2012	8	Declined Services
Unofficial	12/2/2011	SCIF 2450 Venture Oaks Drive Sacramento, CA 95833	1/9/2011	200	12/8/11 12/14/11
Official	12/8/2011	BLT Enterprises of Sacramento, LLC 8491 Fruitridge Rd Sacramento, CA 95826	12/30/2011	106	Pending
			Total # of Affected Workers	1,351	

ITEM IV-E- INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

Employer Recruitment Activity Report

July 1 - December 12, 2011

Employer	Jobs	No of Positions
Accentcare	CAN/Caregiver	55
ACS Roofing	Bookkeeper/Accountant	1
	Window Cleaner - Gutter Cleaner	1
Aerotek	General Laborer	1
ALSCO, Inc.	Accounts Receivable	1
Ahern Rentals	Class A CDL Driver	1
	Field Mechanic	1
American River Parkway Foundation	Chemical Plant Mechanic	1
	Marketing Fundraising Coordinator	1
	Plant Supervisor	1
Apria Healthcare	Billing Representative	1
Area 4 Agency on Aging	Snr. Employment Program Manager	1
Baygell Properties	Commercial Property Manager	1
Berkeley Farms	Truck Driver Class A	1
Bissell Brothers	Cleaner	1
Brookside Restaurant and Bar	Bartender/Server Position	2
California Green Clean	Housekeeper/Cleaner	1
California Redevelopment Association	Member Services Associate PT	1
Bread of Life	Office Manager	1
Campbell Soup Company	Certified Forklift Driver	14
Capitol Autism Services	Behavior Tutor	10
Carmellia Network	Accounting and Executive Assistant	1
Carmichael Oaks Assisted Living	Caregiver	1
	Concierge/Receptionist	1
	Medication Aide	1
Child Care Careers	Infant/Preschool/School-Age Teachers	10
Circle K Stores	Store Manager	5
Citrus Heights Career Center	Shop Foreman	1
CVL Inc. dba Folsom Lake RV	Parts Manager	1
Downtown Sacramento Partnership, Inc.	Administrative Assistant to the DSPI	1
Dr. Pepper Snapple Group	Forklift Operator	2
	Full Service Driver	1
	Loader-Warehouse	5
	Merchandiser	10
	Production Supervisor	1
	Quality Control Technician	1
	Quality Supervisor	1
	Relief Account Manager	1
Folsom Cordova Community Partnership	Employment Services Case Manager	1
Fresh & Easy Neighborhood Market	Team Leader	4
	Customer Assistant	10
	Kitchen Table/Bakery Coordinator	3
G & K Services	General Laborer	1
	Route Manager	1
General Produce Company	Inside Sales Representative	1
	Receptionist	1
Geolog Inc	Driver/Shop Technician	1
	Data Digitizer/Marketing	1
Goodwill Industries	Assistant Manager	1
	Key Holder/Supervisor	1
	Manager in Training	1

Employer Recruitment Activity Report

July 1 - December 12, 2011

Employer	Jobs	No of Positions
H & R Block	Client Services Professional	15
	Office Manager	20
	Tax Professional	20
HR to Go	Administrative Support	1
Hand Biomechanics Lab, Inc	Manufacturing Operations/FDA Regulatory Compliance	1
Indecare Home Care & Living Assistance	Caregiver	10
Jack Frost Design	Administrative Assistant	1
KVIE	Leadership Giving Officer	1
KlickNation	3D Animator/Rigger	1
	Controller	1
	Data Analytics Specialist	1
	Producer	1
La Tapatia Tortilleria, INC.	Delivery Driver/Vendor	1
Labor Ready	Construction Laborers	10
LexisNexis	General Clerk I	15
Los Rios Community College District	Account Clerk II	1
	Accountant	1
	Accountant Clerk I	1
	Administrative Service Analyst	1
	Associate Vice President of Enrollment and Student Services	1
	Audio/Visual Production Technician	1
	Campus Patrol On Call	1
	Clerk III	1
	Clerk III PT	1
	College Safety Officer	1
	College Safety Officer (Temporary)	1
	Confidential Chancellor's Executive Assistant	1
	Custodian	1
	Dean, Business Division	1
	Director of Human Resources	1
	Electronic Calibration & Repair Technician	1
	Environmental Technician	1
	Environmental Technician-Water Management	1
	Financial Aid Clerk	1
	Graphic Designer	1
	Groundskeeper	1
	Healthcare Interpreting Adjunct Professor	1
	HVAC Mechanic	1
	Information Technology Assistant III	1
	Instructional Assistant - Learning Resources	1
	Instructional Asst. - Sign Language Studies	1
	Instructional Asst.-Microcomputer Laboratory for Assistive Technology	1
	Librarian Adjunct Pool	
	Library Media Technical Asst.	1
	Operations Technician	1
	Outreach Clerk	1
	Physical Education/Athletic Attendant	1
	Police Communication Dispatcher	1
	Purchasing Supervisor	1
	Special Project Assistant to Exec. Director	1
	Srn. Information Technology Technician	2
	Student Personnel Asst. - Davis Outreach Program	1
	Student Personnel Asst. - Disabled Student Programs & Services Center	1
	Student Personnel Asst. -Student Affairs	1
	Welding Adjunct Asst. Professor	1
	Vice Chancellor, Resource and Economic Development	1

Employer Recruitment Activity Report

July 1 - December 12, 2011

Employer	Jobs	No of Positions
Loving Companions Senior Services	Caregiver	20
Mallicoat Electric, Inc	Electrical Apprentice	1
Manpower	Production Packager	5
	General Laborer	2
Mathnasium of Elk Grove	Instructor	2
Mettler-Toledo, inc.	Retail Field Service Technician	1
Nestle#233; Waters North America	Production Technician	24
Northern Sheets, LLC.	Industrial Electro Mechanic	1
On My Own	Direct Service Provider	10
Opening Doors, Inc.	Survivors of Human Trafficking Program	1
PMSR Technologies	Line Operator	5
Progressive Insurance	Customer Service Representative	10
Public Relations Specialists	Communications Manager	1
REC Solar, Inc.	Events Coordinator	1
Red Dog Shred	Document Shredder	1
Relationship Skills Center	Operations Coordinator	1
Rezolve Group, Inc.	Communications Manager	1
	Sales Specialists	14
Rite Aid	Shift Supervisor	3
S-N-T Company	Window Installer	1
	Receptionist/Bookkeeper	1
Sacramento CASA	Case Manager	1
	Family Finding Social Worker	1
Sacramento Children's Home	Maintenance Supervisor	1
Sacramento Container Corporation	Corrugate Experience Machine Operators & Asst. Operators	3
	Forklift Operator	1
Sacramento Region Community Foundation	Accountant	1
Salvation Army Sac Metro	Employment Specialist	1
	Kitchen Aide	1
	Monitor	1
	Office Assistant	1
	Program Aide	1
Self Storage	Part-time Manager	1
	Accountant I	1
SETA	Children and Family Services Quality Assurance	1
	Workforce System Administrator	1
	Workforce System Analyst	1
	Teacher, Head Start	1
Sierra Pacific	Sale Representative	10
Solar Depot	Sales/Order Administrator	1
St. John's Shelter Program for Women and Children	Accounting and Executive Assistant	1
Sullivan Learning Systems	Tutor	25
Sumrall Solutions LLC	Fund Accountant - Associate I	15
Support For Home	Caregiver	10
	Personal Care Aides	10
Surety Solutions Insurance Services, Inc	Customer Service Representative	1
United Way California Capital Region	Front Desk Coordinator	1
	Administrative Manager	1
Volt Staffing Services	Warehouse Person	20
	Warehouse Specialist	20
Wild Hawk Grille	Cart Attendant/Cashier	1
Xerox Corporation	Print Operator and Driver	1
TOTAL		551

ITEM IV-F– INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

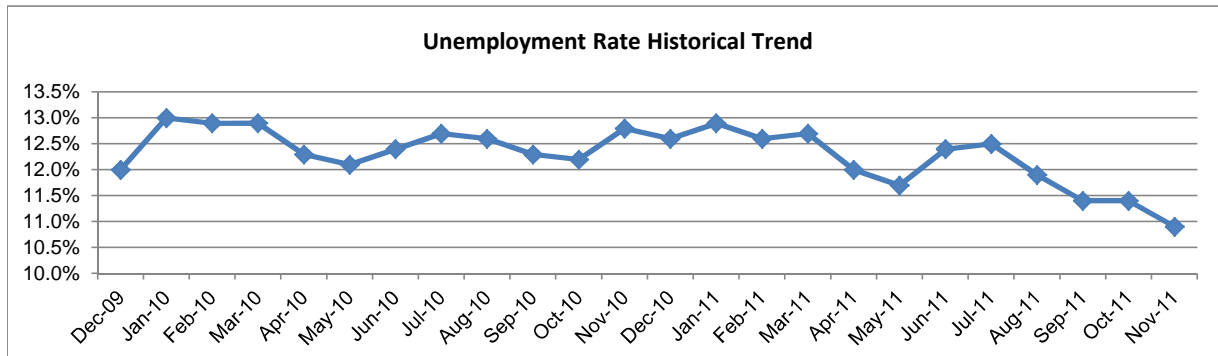
The unemployment rate for Sacramento County for the month November is 11.1%

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

IMMEDIATE RELEASE
SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 10.9 percent in November 2011, down from a revised 11.4 percent in October 2011, and below the year-ago estimate of 12.8 percent. This compares with an unadjusted unemployment rate of 10.9 percent for California and 8.2 percent for the nation during the same period. The unemployment rate was 10.8 percent in El Dorado County, 9.8 percent in Placer County, 11.1 percent in Sacramento County, and 12.2 percent in Yolo County.



Industry	Oct-2011	Nov-2011	Change		Nov-2010	Nov-2011	Change
	Revised	Prelim				Prelim	
Total, All Industries	815,800	819,800	4,000		812,800	819,800	7,000
Total Farm	9,100	7,700	(1,400)		7,700	7,700	0
Total Nonfarm	806,700	812,100	5,400		805,100	812,100	7,000
Mining and Logging	400	400	0		400	400	0
Construction	40,300	39,900	(400)		37,700	39,900	2,200
Manufacturing	31,400	31,800	400		33,300	31,800	(1,500)
Trade, Transportation & Utilities	130,200	134,700	4,500		134,500	134,700	200
Information	16,700	16,700	0		16,800	16,700	(100)
Financial Activities	48,000	48,300	300		46,600	48,300	1,700
Professional & Business Services	102,800	103,000	200		101,500	103,000	1,500
Educational & Health Services	104,300	104,000	(300)		99,300	104,000	4,700
Leisure & Hospitality	78,600	78,700	100		78,600	78,700	100
Other Services	27,400	27,800	400		28,300	27,800	(500)
Government	226,600	226,800	200		228,100	226,800	(1,300)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

REPORT 400 C
Monthly Labor Force Data for Counties
November 2011 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,185,300	16,206,500	1,978,800	10.9%
ALAMEDA	14	751,900	680,000	72,000	9.6%
ALPINE	47	450	380	70	15.4%
AMADOR	31	16,550	14,490	2,060	12.5%
BUTTE	27	106,200	93,500	12,700	11.9%
CALAVERAS	40	19,370	16,670	2,700	13.9%
COLUSA	57	11,120	8,920	2,190	19.7%
CONTRA COSTA	12	519,900	470,600	49,300	9.5%
DEL NORTE	33	11,520	10,040	1,480	12.8%
EL DORADO	22	89,600	79,900	9,700	10.8%
FRESNO	50	429,700	362,500	67,300	15.7%
GLENN	39	12,610	10,860	1,750	13.8%
HUMBOLDT	18	60,900	54,700	6,200	10.2%
IMPERIAL	58	76,200	55,500	20,700	27.2%
INYO	9	9,410	8,550	860	9.1%
KERN	37	370,300	320,700	49,600	13.4%
KINGS	45	61,400	52,400	9,000	14.7%
LAKE	54	23,830	19,840	3,990	16.7%
LASSEN	31	13,160	11,510	1,650	12.5%
LOS ANGELES	25	4,868,300	4,306,800	561,500	11.5%
MADERA	43	64,600	55,300	9,300	14.3%
MARIN	1	133,700	124,500	9,300	6.9%
MARIPOSA	26	9,170	8,100	1,070	11.7%
MENDOCINO	17	42,560	38,280	4,280	10.1%
MERCED	55	104,600	86,900	17,600	16.9%
MODOC	37	3,940	3,410	530	13.4%
MONO	19	8,040	7,190	850	10.6%
MONTEREY	23	213,900	190,300	23,600	11.0%
NAPA	6	73,800	67,400	6,400	8.6%
NEVADA	15	50,450	45,500	4,940	9.8%
ORANGE	4	1,591,000	1,462,600	128,400	8.1%
PLACER	15	175,000	157,800	17,200	9.8%
PLUMAS	44	9,450	8,080	1,370	14.5%
RIVERSIDE	33	915,600	798,400	117,100	12.8%
SACRAMENTO	24	666,300	592,500	73,800	11.1%
SAN BENITO	35	25,400	22,100	3,300	13.0%
SAN BERNARDINO	28	855,300	751,600	103,700	12.1%
SAN DIEGO	11	1,587,600	1,442,100	145,500	9.2%
SAN FRANCISCO	3	464,000	427,800	36,200	7.8%
SAN JOAQUIN	48	296,300	250,300	46,000	15.5%
SAN LUIS OBISPO	7	136,100	124,100	12,000	8.8%
SAN MATEO	2	378,600	350,200	28,400	7.5%
SANTA BARBARA	5	221,300	203,000	18,200	8.2%
SANTA CLARA	9	888,500	808,000	80,500	9.1%
SANTA CRUZ	19	152,800	136,600	16,200	10.6%
SHASTA	36	84,700	73,600	11,100	13.1%
SIERRA	42	1,470	1,260	210	14.1%
SISKIYOU	52	18,430	15,380	3,040	16.5%
SOLANO	19	212,100	189,700	22,400	10.6%
SONOMA	8	253,200	230,500	22,600	8.9%
STANISLAUS	48	233,200	197,100	36,000	15.5%
SUTTER	56	42,300	35,000	7,300	17.4%
TEHAMA	40	24,260	20,890	3,370	13.9%
TRINITY	52	4,930	4,120	810	16.5%
TULARE	46	208,000	176,700	31,300	15.0%
TUOLUMNE	30	25,440	22,320	3,120	12.3%
VENTURA	12	431,400	390,600	40,900	9.5%
YOLO	29	97,800	85,900	11,900	12.2%
YUBA	51	28,000	23,600	4,400	15.9%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2010 benchmark and Census 2000 population controls at the state level.

REPORT 400 M
Monthly Labor Force Data for California
Counties and Metropolitan Statistical Areas
November 2011 - Preliminary
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,185,300	16,206,500	1,978,800	10.9%
BAKERSFIELD DELANO MSA (Kern Co.)	42	370,300	320,700	49,600	13.4%
CHICO MSA (Butte Co.)	31	106,200	93,500	12,700	11.9%
EL CENTRO MSA (Imperial Co.)	64	76,200	55,500	20,700	27.2%
FRESNO MSA (Fresno Co.)	55	429,700	362,500	67,300	15.7%
HANFORD CORCORAN MSA (Kings Co.)	50	61,400	52,400	9,000	14.7%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	29	4,868,300	4,306,800	561,500	11.5%
MADERA CHOWCHILLA MSA (Madera Co.)	48	64,600	55,300	9,300	14.3%
MERCED MSA (Merced Co.)	61	104,600	86,900	17,600	16.9%
MODESTO MSA (Stanislaus Co.)	53	233,200	197,100	36,000	15.5%
NAPA MSA (Napa Co.)	7	73,800	67,400	6,400	8.6%
OAKLAND FREMONT HAYWARD MD	14	1,271,800	1,150,600	121,200	9.5%
Alameda Co.	17	751,900	680,000	72,000	9.6%
Contra Costa Co.	14	519,900	470,600	49,300	9.5%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	14	431,400	390,600	40,900	9.5%
REDDING MSA (Shasta Co.)	41	84,700	73,600	11,100	13.1%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	35	1,770,800	1,550,000	220,800	12.5%
Riverside Co.	38	915,600	798,400	117,100	12.8%
San Bernardino Co.	32	855,300	751,600	103,700	12.1%
SACRAMENTO ARDEN ARCADE ROSEVILLE MSA	26	1,028,700	916,100	112,600	10.9%
El Dorado Co.	25	89,600	79,900	9,700	10.8%
Placer Co.	18	175,000	157,800	17,200	9.8%
Sacramento Co.	28	666,300	592,500	73,800	11.1%
Yolo Co.	33	97,800	85,900	11,900	12.2%
SALINAS MSA (Monterey Co.)	27	213,900	190,300	23,600	11.0%
SAN DIEGO CARLSBAD SAN MARCOS MSA (San Diego Co.)	12	1,587,600	1,442,100	145,500	9.2%
SAN FRANCISCO SAN MATEO REDWOOD CITY MD	3	976,300	902,400	73,800	7.6%
Marin Co.	1	133,700	124,500	9,300	6.9%
San Francisco Co.	4	464,000	427,800	36,200	7.8%
San Mateo Co.	2	378,600	350,200	28,400	7.5%
SAN JOSE SUNNYVALE SANTA CLARA MSA	12	913,900	830,100	83,800	9.2%
San Benito Co.	40	25,400	22,100	3,300	13.0%
Santa Clara Co.	10	888,500	808,000	80,500	9.1%
SAN LUIS OBISPO PASO ROBLES MSA (San Luis Obispo Co.)	8	136,100	124,100	12,000	8.8%
SANTA ANA ANAHEIM IRVINE MD (Orange Co.)	5	1,591,000	1,462,600	128,400	8.1%
SANTA BARBARA SANTA MARIA GOLETA MSA (Santa Barbara Co.)	6	221,300	203,000	18,200	8.2%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	22	152,800	136,600	16,200	10.6%
SANTA ROSA PETALUMA MSA (Sonoma Co.)	9	253,200	230,500	22,600	8.9%
STOCKTON MSA (San Joaquin Co.)	53	296,300	250,300	46,000	15.5%
VALLEJO FAIRFIELD MSA (Solano Co.)	22	212,100	189,700	22,400	10.6%
VISALIA PORTERVILLE MSA (Tulare Co.)	51	208,000	176,700	31,300	15.0%
YUBA CITY MSA	60	70,300	58,500	11,800	16.8%
Sutter Co.	62	42,300	35,000	7,300	17.4%
Yuba Co.	56	28,000	23,600	4,400	15.9%
Alpine Co.	52	450	380	70	15.4%
Amador Co.	35	16,550	14,490	2,060	12.5%
Calaveras Co.	45	19,370	16,670	2,700	13.9%
Colusa Co.	63	11,120	8,920	2,190	19.7%
Del Norte Co.	38	11,520	10,040	1,480	12.8%
Glenn Co.	44	12,610	10,860	1,750	13.8%
Humboldt Co.	21	60,900	54,700	6,200	10.2%
Inyo Co.	10	9,410	8,550	860	9.1%
Lake Co.	59	23,830	19,840	3,990	16.7%
Lassen Co.	35	13,160	11,510	1,650	12.5%
Mariposa Co.	30	9,170	8,100	1,070	11.7%
Mendocino Co.	20	42,560	38,280	4,280	10.1%
Modoc Co.	42	3,940	3,410	530	13.4%
Mono Co.	22	8,040	7,190	850	10.6%
Nevada Co.	18	50,450	45,500	4,940	9.8%
Plumas Co.	49	9,450	8,080	1,370	14.5%
Sierra Co.	47	1,470	1,260	210	14.1%
Siskiyou Co.	57	18,430	15,380	3,040	16.5%
Tehama Co.	45	24,260	20,890	3,370	13.9%
Trinity Co.	57	4,930	4,120	810	16.5%
Tuolumne Co.	34	25,440	22,320	3,120	12.3%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2010 benchmark and Census 2000 population controls at the state level.

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2010 Benchmark

Data Not Seasonally Adjusted

	Nov 10	Sep 11	Oct 11 Revised	Nov 11 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,030,500	1,026,400	1,027,100	1,028,700	0.2%	-0.2%
Civilian Employment	898,800	909,300	910,400	916,100	0.6%	1.9%
Civilian Unemployment	131,700	117,100	116,700	112,600	-3.5%	-14.5%
Civilian Unemployment Rate	12.8%	11.4%	11.4%	10.9%		
(CA Unemployment Rate)	12.5%	11.4%	11.2%	10.9%		
(U.S. Unemployment Rate)	9.3%	8.8%	8.5%	8.2%		

Total, All Industries (2)	812,800	814,500	815,800	819,800	0.5%	0.9%
Total Farm	7,700	10,000	9,100	7,700	-15.4%	0.0%
Total Nonfarm	805,100	804,500	806,700	812,100	0.7%	0.9%
Total Private	577,000	584,000	580,100	585,300	0.9%	1.4%
Goods Producing	71,400	73,900	72,100	72,100	0.0%	1.0%
Mining and Logging	400	400	400	400	0.0%	0.0%
Construction	37,700	41,100	40,300	39,900	-1.0%	5.8%
Construction of Buildings	8,700	10,100	9,900	9,700	-2.0%	11.5%
Construction - Residual	5,100	7,100	7,400	6,600	-10.8%	29.4%
Specialty Trade Contractors	23,900	23,900	23,000	23,600	2.6%	-1.3%
Building Foundation & Exterior Contractors	5,600	5,900	5,900	5,900	0.0%	5.4%
Building Equipment Contractors	10,100	10,300	10,100	9,900	-2.0%	-2.0%
Building Finishing Contractors	5,500	4,800	4,900	4,700	-4.1%	-14.5%
Specialty Trade Contractors - Residual	2,700	2,900	2,100	3,100	47.6%	14.8%
Manufacturing	33,300	32,400	31,400	31,800	1.3%	-4.5%
Durable Goods	22,000	21,000	20,500	20,900	2.0%	-5.0%
Computer & Electronic Product Manufacturing	6,900	6,900	6,700	6,900	3.0%	0.0%
Durable Goods - Residual	15,100	14,100	13,800	14,000	1.4%	-7.3%
Nondurable Goods	11,300	11,400	10,900	10,900	0.0%	-3.5%
Food Manufacturing	4,500	5,100	4,700	4,400	-6.4%	-2.2%
Non-Durable Goods - Residual	6,800	6,300	6,200	6,500	4.8%	-4.4%
Service Providing	733,700	730,600	734,600	740,000	0.7%	0.9%
Private Service Producing	505,600	510,100	508,000	513,200	1.0%	1.5%
Trade, Transportation & Utilities	134,500	129,600	130,200	134,700	3.5%	0.1%
Wholesale Trade	22,300	21,900	21,900	21,900	0.0%	-1.8%
Merchant Wholesalers, Durable Goods	11,500	11,500	11,500	11,500	0.0%	0.0%
Merchant Wholesalers, Nondurable Goods	8,500	8,400	8,400	8,400	0.0%	-1.2%
Wholesale Trade - Residual	2,300	2,000	2,000	2,000	0.0%	-13.0%
Retail Trade	89,700	85,400	86,000	90,400	5.1%	0.8%
Motor Vehicle & Parts Dealer	10,100	10,100	10,000	10,000	0.0%	-1.0%
Building Material & Garden Equipment Stores	7,100	7,100	6,900	7,000	1.4%	-1.4%
Grocery Stores	16,500	16,700	16,700	16,800	0.6%	1.8%
Health & Personal Care Stores	5,200	5,100	5,000	5,100	2.0%	-1.9%
Clothing & Clothing Accessories Stores	7,000	6,600	6,500	7,300	12.3%	4.3%
Sporting Goods, Hobby, Book & Music Stores	4,700	4,400	4,300	4,600	7.0%	-2.1%
General Merchandise Stores	20,200	18,800	19,200	20,900	8.9%	3.5%
Retail Trade - Residual	35,400	33,300	34,100	35,500	4.1%	0.3%
Transportation, Warehousing & Utilities	22,500	22,300	22,300	22,400	0.4%	-0.4%
Information	16,800	16,700	16,700	16,700	0.0%	-0.6%
Publishing Industries (except Internet)	2,900	2,800	2,900	2,900	0.0%	0.0%
Telecommunications	9,100	8,800	8,800	8,900	1.1%	-2.2%
Information - Residual	4,800	5,100	5,000	4,900	-2.0%	2.1%
Financial Activities	46,600	47,700	48,000	48,300	0.6%	3.6%
Finance & Insurance	34,800	35,800	36,400	36,600	0.5%	5.2%
Credit Intermediation & Related Activities	12,500	12,700	12,700	12,800	0.8%	2.4%
Depository Credit Intermediation	8,200	8,400	8,300	8,400	1.2%	2.4%
Nondepository Credit Intermediation	2,200	2,300	2,300	2,400	4.3%	9.1%
Credit Intermediation and Related Activities -	2,100	2,000	2,100	2,000	-4.8%	-4.8%
Finance and Insurance - Residual	4,400	5,100	5,700	5,600	-1.8%	27.3%
Insurance Carriers & Related	17,900	18,000	18,000	18,200	1.1%	1.7%

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2010 Benchmark

Data Not Seasonally Adjusted

	Nov 10	Sep 11	Oct 11	Nov 11	Percent Change	
			Revised	Prelim	Month	Year
Real Estate & Rental & Leasing	11,800	11,900	11,600	11,700	0.9%	-0.8%
Real Estate	8,900	9,100	9,000	9,000	0.0%	1.1%
Real Estate and Rental and Leasing - Residual	2,900	2,800	2,600	2,700	3.8%	-6.9%
Professional & Business Services	101,500	103,700	102,800	103,000	0.2%	1.5%
Professional, Scientific & Technical Services	51,400	51,300	50,000	50,500	1.0%	-1.8%
Architectural, Engineering & Related Services	8,600	8,400	8,400	8,400	0.0%	-2.3%
Professional, Scientific, and Technical Services	42,800	42,900	41,600	42,100	1.2%	-1.6%
Management of Companies & Enterprises	9,600	9,600	9,600	9,700	1.0%	1.0%
Administrative & Support & Waste Services	40,500	42,800	43,200	42,800	-0.9%	5.7%
Administrative & Support Services	38,600	40,700	41,200	40,800	-1.0%	5.7%
Employment Services	14,900	14,600	15,100	15,100	0.0%	1.3%
Services to Buildings & Dwellings	10,300	10,500	10,600	10,500	-0.9%	1.9%
Administrative and Support Services - Residual	13,400	15,600	15,500	15,200	-1.9%	13.4%
Administrative and Support and Waste Management	1,900	2,100	2,000	2,000	0.0%	5.3%
Educational & Health Services	99,300	102,400	104,300	104,000	-0.3%	4.7%
Education and Health Services - Residual	12,200	12,300	12,600	13,100	4.0%	7.4%
Health Care & Social Assistance	87,100	90,100	91,700	90,900	-0.9%	4.4%
Ambulatory Health Care Services	37,800	38,400	38,700	38,900	0.5%	2.9%
Hospitals	22,700	23,000	23,000	23,100	0.4%	1.8%
Nursing & Residential Care Facilities	14,500	14,600	14,700	14,700	0.0%	1.4%
Health Care and Social Assistance - Residual	12,100	14,100	15,300	14,200	-7.2%	17.4%
Leisure & Hospitality	78,600	82,000	78,600	78,700	0.1%	0.1%
Arts, Entertainment & Recreation	12,200	11,700	11,100	11,100	0.0%	-9.0%
Accommodation & Food Services	66,400	70,300	67,500	67,600	0.1%	1.8%
Accommodation	8,100	9,400	9,100	8,900	-2.2%	9.9%
Food Services & Drinking Places	58,300	60,900	58,400	58,700	0.5%	0.7%
Full-Service Restaurants	27,000	28,900	28,000	28,000	0.0%	3.7%
Limited-Service Eating Places	29,000	29,300	28,700	28,600	-0.3%	-1.4%
Food Services and Drinking Places - Residual	2,300	2,700	1,700	2,100	23.5%	-8.7%
Other Services	28,300	28,000	27,400	27,800	1.5%	-1.8%
Repair & Maintenance	7,700	7,700	7,700	7,600	-1.3%	-1.3%
Other Services - Residual	20,600	20,300	19,700	20,200	2.5%	-1.9%
Government	228,100	220,500	226,600	226,800	0.1%	-0.6%
Federal Government	13,900	14,000	13,900	13,600	-2.2%	-2.2%
Department of Defense	1,800	1,700	1,700	1,700	0.0%	-5.6%
Federal Government excluding Department of Defense	12,100	12,300	12,200	11,900	-2.5%	-1.7%
State & Local Government	214,200	206,500	212,700	213,200	0.2%	-0.5%
State Government	112,200	107,700	110,300	109,900	-0.4%	-2.0%
State Government Education	27,600	25,400	28,200	28,100	-0.4%	1.8%
State Government Excluding Education	84,600	82,300	82,100	81,800	-0.4%	-3.3%
Local Government	102,000	98,800	102,400	103,300	0.9%	1.3%
Local Government Education	58,800	56,300	60,700	61,800	1.8%	5.1%
County	18,600	17,800	17,600	17,600	0.0%	-5.4%
City	9,900	10,000	9,700	9,600	-1.0%	-3.0%
Special Districts plus Indian Tribes	14,700	14,700	14,400	14,300	-0.7%	-2.7%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

December 16, 2011
Employment Development Department
Labor Market Information Division
(916) 262-2162

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2010 Benchmark

Data Not Seasonally Adjusted

	Nov 10	Sep 11	Oct 11 Revised	Nov 11 Prelim	Percent Change Month Year
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These data are produced by the Labor Market Information Division of the California
Employment Development Department (EDD). Questions should be directed to:
Diane Patterson 916/262-2286 or Justin Wehner 916/227-0298

These data, as well as other labor market data, are available via the Internet
at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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**SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

Sacramento region payrolls up compared to month-ago and year-ago levels

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 10.9 percent in November 2011, down from a revised 11.4 percent in October 2011, and below the year-ago estimate of 12.8 percent. This compares with an unadjusted unemployment rate of 10.9 percent for California and 8.2 percent for the nation during the same period. The unemployment rate was 10.8 percent in El Dorado County, 9.8 percent in Placer County, 11.1 percent in Sacramento County, and 12.2 percent in Yolo County.

Between October 2011 and November 2011, the total number of jobs located in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 4,000 to reach 819,800 jobs.

- Trade, transportation, and utilities led the region in month-over job growth (up 4,500 jobs). Retail trade accounted for the bulk of the growth (up 4,400 jobs). Transportation, warehousing, and utilities added 100 jobs, while wholesale trade reported no change.
- Manufacturing reported an unseasonable 400-job upswing, counter to usual November employment decline reported over the past 21 years. The gains were concentrated in durable goods manufacturing, including computer and electronic product manufacturing (up 200 jobs) and residual durable goods manufacturing (up 200 jobs).
- Government registered lower-than-average growth, up 200 jobs. Local government (up 900 jobs) offset declines in state government (down 400 jobs) and federal government (down 300 jobs).
- Construction was down 400 jobs, a less-than-average seasonal decline. A slowdown in residual construction (down 800 jobs) and construction of buildings (down 200 jobs) offset a 600-job gain in specialty trade contractors.

Between November 2010 and November 2011, total wage and salary employment in the region advanced by 7,000 jobs or 0.86 percent.

- Education and health services reported the largest year-over employment gain of 4,700 jobs, due primarily to growth in health care and social assistance (up 3,800 jobs).
- Construction rose by 2,200 jobs, with residual construction up 1,500 jobs and construction of buildings up 1,000 jobs. Specialty trade contractors edged down by 300 jobs.
- Financial activities was up 1,700 jobs. Finance and Insurance (up 1,800 jobs) more than offset a downturn in real estate and rental and leasing (down 100 jobs).
- Manufacturing, down 1,500 jobs, registered the largest downturn compared to year-ago levels, with cuts in both durable goods (down 1,100 jobs) and nondurable goods (down 400 jobs).

ITEM IV-G– INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Terry Wills
- Board Development Committee – Kingman Tsang

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.