

**WIB BOARD MEMBERS**

LARRY BOOTH  
Frank M. Booth, Inc.

LESLIE BOTOS  
Blood Source

BRIAN BROADWAY  
Sacramento Job Corps

BILL CAMP  
Sacramento Central Labor Council

COREENA CONLEY  
Sacramento Veterans Resource Center

LYNN R. CONNER  
Parasec

MICHAEL DOURGARIAN  
MDDV, Inc.

MARK ERLICHMAN  
California Department of Rehabilitation

DIANE FERRARI  
Employment Development Department

TROY GIVANS  
County of Sacramento, Economic  
Development

DAVID W. GORDON  
Sacramento County Office of Education

BERNADETTE HALBROOK  
CSUS

JASON HANSON  
Sierra Pacific Home and Comfort, Inc.

LISA HARR  
Vision Service Plan

BARBARA HAYES  
Sacramento Area Commerce & Trade  
Organization

MATTHEW KELLY  
Sacramento Sierra Building & Construction  
Trades Council

GARY R. KING  
SMUD

DANIEL KOEN  
California Teachers Association

KATHY KOSSICK  
Sacramento Employment & Training  
Agency

STEVEN M. LADD, Ed.D  
Elk Grove Unified School District

PAUL LAKE  
County Department of Human Assistance

JAMES E. LAMBERT  
Sacramento Builder's Exchange

FRANK A. LOUIE  
Xerox Corporation

ELIZABETH MCCLATCHY  
The Safety Center, Inc.

DENNIS MORIN  
Sacramento Area Electrical Training Center

KIM PARKER  
California Employers Association

MARTHA PENRY  
California School Employees Association

DEBORAH PORTELA  
Casa Coloma Health Care Center

MAURICE READ  
Sacramento Sierra Building & Construction  
Trades Council

LORENDA T. SANCHEZ  
California Indian Manpower Consortium

ANETTE SMITH-DOHRING  
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA  
Sacramento Convention & Visitors Bureau

DR. DAN THROGMORTON  
Los Rios Community College District

KINGMAN TSANG  
First Bank

TERRY A. WILLS, ESQ.  
Cook Brown, LLP

RICK WYLIE  
Beutler Corporation

DAVID P. YOUNGER  
Lionakis Beaumont Design Group



**SACRAMENTOWORKS**

**REGULAR MEETING OF THE  
SACRAMENTO WORKS, INC. BOARD**

**DATE:** Wednesday, September 28, 2011

**TIME:** 8:00 a.m.

**LOCATION:** SETA Board Room  
925 Del Paso Blvd.  
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net).

**AGENDA**

**PAGE NUMBER**

- I. Call to Order/Roll Call**
  - ➔ **Introduction of New Board Member:** Dr. Steven Ladd
  - ➔ **Acknowledgement of Rapid Response Staff**  
(William Walker)
  - ➔ **Presentation by U.C. Davis Center for Regional Change on the Healthy Youth/Healthy Regions Study** 2  
(10-15 minutes)
  - ➔ **Member Spotlight (5 minutes)**
    - Martha Penry, California School Employees Association
- II. Consent Item (2 minutes)**
  - A. Approval of Minutes of the July 27, 2011 Meeting 3-8
- III. Discussion/Action Item (20 minutes)**
  - A. Approval to Participate in a Regional Workforce Investment Board Planning Effort 9-17

B. Approval to Submit a Request to Transfer Workforce Investment Act (WIA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2011-12 18-19

**IV. Information Items (20 Minutes)**

1. The American Jobs Act: Impact for California (Robin Purdy) 20-25

2. Sacramento Works One Stop Career Center Annual Report 2010-2011 (Robin Purdy) 26

3. Sacramento Is One Of Two Regions In The Nation Selected For Energy Upgrade Financing (Robin Purdy) 27-29

4. Dislocated Worker Report (William Walker) 30-31

5. Employer Recruitment Activity Report (William Walker) 32-35

6. Unemployment Update from the Employment Development Department (Robin Purdy) 36-45

7. Committee Updates 46

**V. Other Reports (5 minutes) 47**

1. Chair

2. Members of the Board

3. Counsel

4. Public Participation

**VI. Adjournment**

**DISTRIBUTION DATE: WEDNESDAY, SEPTEMBER 21, 2011**

# Sacramento Works, Inc., Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Council):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

*(Adopted 5/25/11)*

## PRESENTATION

### HEALTHY YOUTH/HEALTHY REGIONS STUDY

#### BACKGROUND:

The interconnected prospects for Sacramento youth and this region have been examined by Healthy Youth/Healthy Regions (HY/HR), a two-year, multimethod study commissioned by Sierra Health Foundation with additional funding from The California Endowment and conducted by the U.C. Davis Center for Regional Change.

The Executive Summary of the study begins with the question: “Will the Sacramento Capital Region prosper, thrive and ultimately grow into its full potential in coming years?” To answer this question, we have to look carefully at the well-being of young people who now inhabit the Capital Region’s nine counties. As go today’s young people – tomorrow’s workers, parents, neighbors and leaders – so goes the region. “

A copy of the study is provided under separate cover. Staff from the U.C. Davis Center for Regional Change will present the findings of the study.

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JULY 27, 2011 MEETING

BACKGROUND:

Attached are the minutes of the July 27, 2011 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

## REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

### Minutes/Synopsis

SETA Board Room  
925 Del Paso Blvd.  
Sacramento, California

Wednesday, July 27, 2011  
8:00 a.m.

I. **Call to Order/Roll Call:** Ms. Parker called the meeting to order at 8:03 a.m.

Members Present: Larry Booth, Brian Broadway, Lynn Conner, Diane Ferrari, Troy Givans, David Gordon, Bernadette Halbrook, Jason Hanson, Matt Kelly, Daniel Koen, Kathy Kossick, Paul Lake, James Lambert, Elizabeth McClatchy, Dennis Morin, Kim Parker, Tanja Poley, Lorenda Sanchez, Anette Smith-Dohring, Terry Wills, Rick Wylie.

Members Absent: Leslie Botos, Bill Camp, Coreena Conley, Mike Dourgarian, Mark Erlichman, Lisa Harr, Barbara Hayes, Gary King, Steven Ladd, Frank Louie, Martha Penry, Deborah Portela, Maurice Read, Mike Testa, Dan Throgmorton, Kingman Tsang, David Younger.

➔ **Member Spotlight**

- Elizabeth McClatchy: **Safety Center, Inc.:** Ms. McClatchy reported that the Safety Center is a 501(c)3 organization founded in 1934. The Mayor and city officials came together to found the Safety Center because traffic crashes were out of hand. Their mission is to reduce injuries and save lives, and promote life-long safety and health. Fees for services are 93% of their revenue. Four event fundraisers are planned during the year:
  - May: Taste of the Little City including food and beverages
  - June: Family Safety and Health Expo
  - October: Fire Fighters Chili Cook-off
  - October: Halloween Haunt
- Larry Booth: **Frank M. Booth, Inc.:** Mr. Booth stated that next year this company will be in business for 100 years. This company designs, manufactures and installs complex mechanical systems. Mr. Booth showed a Power Point presentation highlighting various projects his company has worked on.
- ➔ Presentation on Solar Standards Research Project - Julia Burrows: Ms. Burrows provided an overview of this solar research project. Ms. Burrows thanked Sacramento Works for funding this research project which was the result of a request by solar industry employers who were having difficulty financing photovoltaic manufacturing and installation projects based on inconsistent industry standards and warranties. These issues have inhibited the growth of small and medium sized solar manufacturers in the region and inhibited job creation. Mr. Kelly stated that he believes there should be solar on every rooftop,

but who will do the work? Are there enough training programs? Also, many of the roofs are not able to support a solar system.

## **II. Consent Item**

### **A. Approval of Minutes of the May 25, 2011 Meeting**

Minutes were reviewed. Two modifications were requested:

Mr. Morin stated that he was present at the meeting. He asked that the minutes be modified to reflect that he was present but recused himself during the discussions and vote on the Item III-C.

Ms. Tanja Poley asked that the name of her organization under “member spotlight” be modified.

Moved/Camp, second/Kelly, to approve the May 25 minutes as corrected.  
Voice Vote: Unanimous approval.

## **III. Discussion/Action Items**

### **A. Approval of the Revised Definitions of the Workforce Investment Act Sacramento Works Resource Allocation Plan 2011-2012**

Ms. Purdy stated that this item went through the Planning/Oversight Committee and was approved. Through some draft legislation with the State of California and the draft WIA Reauthorization, more emphasis is being put on training customers. Staff will come back to modify the definitions. This item requests approval to take the funds that are now invested in OJT activity, and move it to Talent Development.

Moved/Camp, second/McClatchy, to approve the Revised Resource Allocation Plan for 2011-12.

Voice Vote: Unanimous approval.

### **B. Approval of the 2011-2012 Employer Outreach Budget**

This item was reviewed by the Employer Outreach Committee; the Executive committee reviewed and approved this. There were no questions or comments.

Moved/Kelly, second/Camp, to approve the allocation of \$120,116 of Board Initiative funds to the Employer Outreach Budget for FY 2011-2012.

Voice Vote: Unanimous approval.

### C. Approval of Release of a Request for Proposals for Board Initiative Funds

This item is coming from the Executive Committee. The Board has \$54,000 that could be used for Board Initiative programs for next year. There are three areas of potential focus: Workforce Research, Employer Outreach, and Business Retention. The Executive Committee reviewed this and recommended that it be considered by the full board for discussion and whether or not to release an RFP.

Ms. Parker stated that the question before the board was whether or not an RFP should be released to see what comes in. If \$10,000 can keep a company here maybe it is worth it.

Ms. Conner stated that it was also discussed that there are two years available to use the money. The Board receives requests for money from time to time.

Mr. Camp stated that there is a crisis at the national level. He would prefer to wait to see what is going on in Congress before deciding on distributing the funds. Mr. Camp stated that he is comfortable waiting for a while to see the direction of the federal government.

Mr. Larry Booth is recommending the release of an RFP and see what is out there. It is incumbent on us as a board to find out what is out there; hopefully by August 1 there will be a decision as to funding.

Ms. Purdy stated that the board has done individual studies. The Agency has a current contract with an organization that provides staff with quarterly updates so there is pretty good data for Career GPS. In 2005/2006, the board looked at all of the clusters. The Partnership for Prosperity study has not been updated.

Ms. Wills left at 9:15 a.m.

Moved/Booth, second/Lake, to release the Request for Proposals for Sacramento Works, Inc. Board initiative funds.

Unanimous approval with one abstention: Camp

### IV. **Information Items**

1. **Workforce Investment Act Reauthorization Update:** Ms. Purdy is hoping by the next meeting to have information that Congress is working on something. There is more of a focus on training people. There is some thought that the board membership will be more streamlined, still with a private sector majority.
2. **New and Pending Grants:** Ms. Purdy introduced Gabriel Garcia, the local EDD contact. SETA is being augmented with \$300,000 for OJT funds targeting the clean energy sector. Ms. Kossick acknowledged Ms. Purdy, Christine Welsch and William Walker for their outstanding work on the grants. A coalition of 21



local workforce investment boards pulled together to apply for \$40 million as a state-wide National Emergency Grant request. This was funded to target workers that were laid off; Sacramento's portion is \$1.8 million. Mr. Walker stated that these funds will also include assistance to state assembly staffers laid off.

The Department of Human Assistance (DHA) has completed their contract with SETA for one-stop share of costs. It is a great support to the career center system. DHA has been a great partner. This increases the number of training opportunities.

Ms. Welsch spoke of three grants targeting youth. The CALGRIP grant, in the amount of \$300,000, targets income eligible youth. Another grant in the amount of \$490,000 targets the gang problem in Sacramento County. Staff is working on how to continue the momentum in light of the probation/parole staff layoffs. SETA is working with SMUD to run a program for young people preparing them for work and put them to work at SMUD. SMUD wants to grow their future workforce in a variety of areas. The Agency also received a Human Trafficking grant of \$300,000 a year for three years.

Mr. Walker stated that the New Start program received additional funding in the amount of \$192,000. The Department of Corrections is also facing challenges with the possible layoff of probation officers.

3. Summary of Media Coverage received for SETA and Sacramento Works from January 1, 2011 through June 30, 2011: Ms. Parker commented that the amount of media coverage is amazing. She commended Ms. Carpenter on her hard work.
4. Dislocated Worker Report: Mr. William Walker reported that Borders book store is going out of business in Sacramento which will impact 120 employees.

Ms. Kossick stated that both of the reports are year to date reports; the next report received will be for the new fiscal year.

The public sector is not required to file WARN notices.

5. Employer Recruitment Activity Report: No additional report.
6. Unemployment Update from the Employment Development Department: Ms. Purdy stated that the most recent report shows that the unemployment rate is back up to 12.3%.

7. Committee Updates

- ◆ Youth Council: Mr. Kelly stated that the Youth Council has not met since the last board meeting.
- ◆ Planning/Oversight Committee: Ms. Conner reported that the committee heard a presentation on the Gold Standard study being done with DOL. A lot of the initial concerns have been addressed. The study will be starting between November and March.
- ◆ Employer Outreach Committee: Ms. Wills stated that the committee approved a two year strategic plan which includes a board survey. Terri Carpenter will send out a survey to board members asking for their various board affiliations.
- ◆ Board Development Committee: This committee has not met recently. There are two private sector vacancies due to a resignation from Stephanie Leach and Matt Mahood.

V. Other Reports

1. Chair: No report.
2. Members of the Board: No comments.
3. Counsel: No report.
4. Public Participation: No comments.

VI. Adjournment: The meeting was adjourned at 9:34 a.m.

ITEM III-A - ACTION

APPROVAL TO PARTICIPATE IN A REGIONAL WORKFORCE INVESTMENT  
BOARD PLANNING EFFORT

BACKGROUND:

On August 2, 2011 the Executive Committees and staff of the four Workforce Investment Boards in the region (Sacramento Works, Inc., Golden Sierra Workforce Investment Board, Yolo County Workforce Investment Board, and North Central Counties Workforce Investment Board) met to share locally developed goals. The Workforce Investment Boards identified five common goals and brainstormed action areas and conveners for each goal:

1. Conducting regional outreach to employers
2. Providing high quality services through the One Stop Career Center system
3. Preparing youth to thrive and succeed
4. Gathering and using workforce intelligence to improve outcomes
5. Getting ready for future changes in workforce development policy

The Sacramento Works, Inc. Planning Committee reviewed the draft Regional Strategic goals at their meeting on September 21, 2011.

RECOMMENDATION:

Approve the Regional Workforce Strategic Plan and direct conveners to move forward working with the other Workforce Investment Boards to develop a time line and meeting schedule.

**Regional Workforce Strategic Plan  
Golden Sierra, North Central Counties, Sacramento and Yolo Local  
Workforce Investment Boards  
August 2, 2011**

**Regional Workforce Investment Board Mission Statements**

**Sacramento Works, Inc.**

Building a dynamic workforce for the Sacramento Region.

**Golden Sierra**

Striving to be the premier provider of business and job seeker services  
within the region we serve

**Yolo County**

Yolo County is a place where existing and new businesses have their employment  
needs met by a trained and motivated workforce and where residents have the  
opportunity for a fulfilling and motivated career.

**North Central Counties Consortium**

Supporting economic vitality in the counties  
of Colusa, Glenn, Sutter and Yuba

## **Regional Workforce Investment Board Goals**

### **Goal 1: Conduct Regional Outreach to Employers**

#### **ACTION AREAS:**

##### **Create a “Regional Brand”**

- Create one simple tagline to create regional identity
- Present a clear message to employers on value of services

##### **Collect, track and publicize workforce system successes**

- Showcase employers who have hired great workers in high wage jobs

##### **Employer outreach**

- Develop a tiered outreach strategy (regional, county, one-stop career center and staff strategies to reach employers)
- Develop a common message and promote specific programs and services

##### **Communicate workforce system value and availability**

- Conduct employer focus groups to assess employer needs, define employer perception of the workforce system, and identify what works to make the WIBs visible

#### **RESPONSIBLE LEADERSHIP:**

- A Committee made up of one staff and one private sector Board members from each local Board
- Convener: Terri Carpenter, Sacramento

## **Goal 2: Provide high-quality services through the One-Stop System**

### **ACTION AREAS:**

#### **Improve and market the value of the One-stop system**

- Regionally promote the One Stop Career Center system
- Focus on capacity building and training for staff and partners
- Promote specific services (Tax Credits, OJT, Employer recruitment)

#### **Design, improve and market the virtual one-stop system website and technology**

- Develop a regional Virtual One Stop (VOS) User Group
- Utilize social media and internet tools
- Recommend technology improvements

### **RESPONSIBLE LEADERSHIP:**

- Capital Area Investment Zone (CAIZ) Training Team will add members representing all four WIBs and focus on capacity building. (Convener: Sandra Brown and Ellen Franz, Sacramento)
- A roster of VOS Users made up of VOS coordinators from each local Board will be developed to share information, identify training needs, and coordinate technical assistance. (Convener: Ed Proctor, Sacramento)

## **Goal 3: Prepare Youth to Thrive and Succeed**

### **ACTION AREAS:**

#### **Engage regional employers and academia**

- Share information on regional strategies to develop career pathways and promote attainment of diplomas and degrees

#### **Market and deliver work readiness credentials**

- Review work readiness credential systems in the region
- Make a recommendation on a minimum standards for work readiness credentials for the region

### **RESPONSIBLE LEADERSHIP:**

Youth Council Chairs and lead staff will meet to make recommendations on work readiness credential

Convener – Janice Holt, Yolo County

## **Goal 4: Gather and Utilize Workforce Intelligence**

### **ACTION AREAS:**

#### **Identify critical economic development and workforce issues and trends**

- Share policies and directives on financial assistance awards and training activities
- Make recommendations for regional policies for training and financial assistance

#### **Update critical occupational cluster report**

- Use a sector/cluster approach to training
- Focus on career pathways
- Focus training funds on critical occupational clusters

#### **Identify employer and job seeker training and career path needs and gaps**

- Conduct research on job loss and emerging jobs
- Identify transferable skills of workers and market to employers

### **RESPONSIBLE LEADERSHIP:**

A Committee made up of staff from each local Board

- Convener: Jason Buckingham, Golden Sierra



## **Goal 5: Get Ready for the Future**

### **ACTION AREAS:**

#### **Policy Analysis and Planning**

- Research and educate stakeholders regarding policy changes affecting workforce development
  - WIA Reauthorization
  - The American Jobs Act
- Participation in Next Economy, Capital Area Prosperity Planning process

#### **Regional grant writing**

- Get ready for Workforce Innovation Grants: Identify clusters (Small Business/Entrepreneurs) and partners (Community Colleges, Welfare system, business, banks)
  - Regional grant management
  - Shared responsibility for grant management (oversight and benefit shared)
- Fundraising from corporations, individuals and foundations

### **RESPONSIBLE LEADERSHIP:**

- Start with staff workgroup and report back to WIB Executive Committees
- Convener: Robin Purdy, SETA

**Regional Workforce Investment Board  
Action Team Membership**

<b>Goal 1: Employer Outreach</b>		
Terri Carpenter , Sacramento Works (Convener)	916-263-7891	Terri@delpaso.seta.net
Laurel Andrews, Golden Sierra	916-865-2438	landrews@edd.ca.gov
Richard Thornhill, EDD	916-227-0367	rthornhill@edd.ca.gov
Jason Buckingham, Golden Sierra	530 823-4635	buckingham@goldensierra.com
Frank Louie, Sacramento Works	916-561-6108	Frank.louie@xerox.com
Coreena Conley, Sacramento Works	916-393-1690	cconley@vboc-ca.org
Joe Verandez		

<b>Goal 2: High Quality Services – Staff Development</b>		
Sandra Brown Sacramento Works (Convenor)	916-717-7692	SDBrown@delpaso.seta.net
Ellen Franz, Sacramento Works	916 263-3907	<a href="mailto:Ellen@delpaso.seta.net">Ellen@delpaso.seta.net</a>
Wendy Martinez NCCC	530-749-4894	Wendy.martinez@edd.ca.gov
Carmen Garcia, EDD	916-965-2453	Carmen.garcia@edd.ca.gov
Darlene Galipo, Golden Sierra	916-746-7722	galipo@goldensierra.com

<b>Goal 2: High Quality Services - Virtual One Stop User Group</b>		
Ed Proctor, Sacramento Works (Convener)	916-263-4020	EJProcto@delpaso.seta.net
Tom Livingston, Golden Sierra	916-227-5156	Livingston,Thomas.edd.ca.gov
Robert Myers, EDD	916-227-0327	Myers,robert@edd.ca.gov
Ralph Giddings, Sacramento Works	916-263-0563	Ralph@delpaso.seta.net

<b>Goal 3 - Youth Work Readiness</b>		
Janice Holt, Yolo YC (Convener)		
Christine Welsch Sacramento	916-263-3866	Christine@delpaso.seta.net
Matt Kelly, Sacramento YC	916-924-0424	Labor4@calweb.com
T.A. McAuley Golden Sierra	916-227-5153	Valderamma- McAuley,T.A.@edd.ca.gov
Mary Renteria EDD	916-227-0341	Renteria,mary@edd.ca.gov
Noramah Burch, Golden Sierra	530-823-4635	burch@goldensierra.com
Christina Nicholson		

<b>Goal 4 - Workforce Intelligence</b>		
Jason Buckingham, Golden Sierra (Convener)	530-823-4631	Buckingham@goldensierra.com
John Harden, SETA	916-263-3893	JEHarden@delpaso.seta.net
Robyn Stalcup, EDD	530-661-2606	Stalcup,robin@edd.ca.gov
Debra Mills, EDD	530-749-4806	dmills@edd.ca.gov

<b>Goal 5 - Future Thoughts....</b>		
Robin Purdy, SETA (Convener)	916-263-3860	Robin@delpaso.seta.net
Jerry Egloff, Golden Sierra	916-965-2470	jegloff@edd.ca.gov
Diana Barry, NCCC	530-749-4875	dbarry@edd.ca.gov
Jason Buckingham, Golden Sierra	530-823-4635	buckingham@goldensierra.com
Paul Lake, Sacramento Works	916-875-3611	lakepg@saccounty.net
Bernadette Halbrook, Sacramento Works	916-278-8758	halbrookB@csus.edu

### ITEM III-B – ACTION

#### APPROVAL TO SUBMIT A REQUEST TO TRANSFER WORKFORCE INVESTMENT ACT (WIA) DISLOCATED WORKER FUNDS TO ADULT FUNDS, PROGRAM YEAR (PY) 2011-12

##### BACKGROUND:

This item addresses the transfer of Workforce Investment Act (WIA) Adult and Dislocated Workers funds for Program Year (PY) 2011-12. Based on a waiver submitted by the Employment Development Department (EDD) and approved by the Department of Labor (DOL) on June 27, 2011, the Local Workforce Investment Areas (LWIA) may transfer up to 50 percent of the WIA formula adult funds and up to 50 percent of the dislocated worker funds allocated to the local area between the adult and dislocated worker funding streams. The DOL granted California an extension of the waiver through June 30, 2012 to permit an increase in the funds transfer limitation found in WIA Section 133(b)(4).

The WIA allows the transfer of funds between adult and dislocated worker funding streams in order to maximize customer service and provide local boards with greater flexibility to respond to changes in their local labor markets.

Staff is recommending that the Board approve a continuation of the transfer of 50 percent of dislocated worker funds to the adult funding allocation for PY 2011-12. The authorization to transfer funds will provide SETA the flexibility to support programs and allocate resources to best serve the employment and training needs of adults and dislocated workers in this region.

The amount of funds to be transferred is \$2,062,289.

The Planning/Oversight Committee approved this action at their September 21 meeting.

##### RECOMMENDATION:

Approve the submission to the State of California, EDD of the request to transfer \$2,062,290 in WIA Dislocated Worker funds into the WIA Adult funding stream for PY 2011-12.

# TRANSFER REQUEST BUDGET PLAN

	Local area: <u>SETA</u>
	Date: <u>9/7/2011</u>

## TITLE IB BUDGET PLAN SUMMARY (Adult and Dislocated Worker Funds)

WIA 118; 20 CFR 661.350(a)(13)

Subgrant # K282495	Grant Code	Adult to Dislocated Worker	Dislocated Worker to Adult
Year of Appropriation 2011		<input type="checkbox"/> 201 → 299 <input type="checkbox"/> 202 → 200	<input type="checkbox"/> 501 → 499 <input checked="" type="checkbox"/> 502 → 500

FUNDING IDENTIFICATION	ADULT	DISLOCATED
1. Formula Allocation	3,446,944	4,124,579
2. Prior Adjustments - Plus or Minus	0	0
3. Previous Amounts Transferred	0	0
4. Current Amount to be Transferred	2,062,289	(2,062,289)
5. TOTAL FUNDS AVAILABLE (Lines 1 thru 4)	5,509,233	2,062,290

TOTAL ALLOCATION COST CATEGORY PLAN		
6. Program Services (Lines 6A through 6E)	5,096,041	1,907,618
A. Core Self Services	1,487,493	556,818
B. Core Registered Services		
C. Intensive Services	964,116	360,901
D. Training Services	2,534,247	948,653
E. Other	110,185	41,246
7. Administration	413,192	154,672
8. TOTAL (Lines 6 plus 7)	5,509,233	2,062,290

QUARTERLY TOTAL EXPENDITURE PLAN (Cumulative)		
9. September 2011	1,377,308	515,573
10. December 2011	2,754,617	1,031,145
11. March 2011	4,131,925	1,546,718
12. June 2011	5,509,233	2,062,290
13. September 20__		
14. December 20__		
15. March 20__		
16. June 20__		
17. September 20__		
18. December 20__		
19. March 20__		
20. June 20__		

COST COMPLIANCE PLAN (maximum 10%)		
21. % for Administration Expenditures (Line 7/Line 5)	7.50%	7.50%

Roy Kim, Fiscal Chief	916/263-3814	9/7/2011
Contact Person, Title	Telephone Number	Date Prepared

Comments:


## ITEM IV-1 - INFORMATION

### THE AMERICAN JOBS ACT

#### BACKGROUND:

On September 8, 2011 President Barack Obama introduced the American Jobs Act.

The proposal focuses on relief to the long term unemployed, tax credits to small business, job creation through construction of roads, bridges and schools, and tax cuts for the middle class. The proposal also includes funding for job training and summer youth employment programs.

The American Jobs Act has five components:

1. Tax cuts to help America's small businesses hire and grow
2. Putting workers back on the job while rebuilding and modernizing America
3. Pathways back to work for Americans looking for jobs
4. Tax relief for every American worker and family
5. Fully paid for as part of the President's long-term deficit reduction plan

Attached is an analysis of the impact this legislation would have on the State of California, developed from materials provided by the National Association of Counties and the U.S. Conference of Mayors.

# **THE AMERICAN JOBS ACT**

## **1. Tax Cuts to Help America's Small Businesses Hire and Grow**

- ◆ Cutting the payroll tax in half for 98 percent of businesses: The President's plan will cut in half the taxes paid by businesses on their first \$5 million in payroll, targeting the benefit to the 98 percent of firms that have payroll below this threshold.
- ◆ A complete payroll tax holiday for added workers or increased wages: The President's plan will completely eliminate payroll taxes for firms that increase their payroll by adding new workers or increasing the wages of their current worker (the benefit is capped at the first \$50 million in payroll increases).
- ◆ Extending 100% expensing into 2012: This continues an effective incentive for new investment.
- ◆ Reforms and regulatory reductions to help entrepreneurs and small businesses access capital.

## **2. Putting Workers Back on the Job While Rebuilding and Modernizing America**

- ◆ A "Returning Heroes" hiring tax credit for veterans: This provides tax credits from \$5,600 to \$9,600 to encourage the hiring of unemployed veterans.
- ◆ Preventing up to 280,000 teacher layoffs, while keeping cops and firefighters on the job.
- ◆ Modernizing at least 35,000 public schools across the country, supporting new science labs, Internet-ready classrooms and renovations at schools across the country, in rural and urban areas.
- ◆ Immediate investments in infrastructure and a bipartisan National Infrastructure Bank, modernizing our roads, rail, airports and waterways while putting hundreds of thousands of workers back on the job.
- ◆ A New "Project Rebuild", which will put people to work rehabilitating homes, businesses and communities, leveraging private capital and scaling land banks and other public-private collaborations.
- ◆ Expanding access to high-speed wireless as part of a plan for freeing up the nation's spectrum.

## **3. Pathways Back to Work for Americans Looking for Jobs.**

- ◆ The most innovative reform to the unemployment insurance program in 40 years: As part of an extension of unemployment insurance to prevent 5 million Americans looking for work from losing their benefits, the President's plan includes innovative work-based reforms to prevent layoffs and give states greater flexibility to use UI funds to best support job-seekers, including:
  - ✓ *Work-Sharing*: UI for workers whose employers choose work-sharing over layoffs.

- ✓ *A new "Bridge to Work" program:* The plan builds on and improves innovative state programs where those displaced take temporary, voluntary work or pursue on-the-job training.
- ✓ *Innovative entrepreneurship and wage insurance programs:* States will also be empowered to implement wage insurance to help reemploy older workers and programs that make it easier for unemployed workers to start their own businesses'
- ◆ A \$4,000 tax credit to employers for hiring long-term unemployed workers.
- ◆ Prohibiting employers from discriminating against unemployed workers when hiring.
- ◆ Expanding job opportunities for low-income youth and adults through a fund for successful approaches for subsidized employment, innovative training programs and summer/year-round jobs for youth.

#### 4. **Tax Relief for Every American Worker and Family**

- ◆ Cutting payroll taxes in half for 160 million workers next year: The President's plan will expand the payroll tax cut passed last year to cut workers payroll taxes in half in 2012 providing a \$1,500 tax cut to the typical American family, without negatively impacting the Social Security Trust Fund.
- ◆ Allowing more Americans to refinance their mortgages at today's near 4 percent interest rates, which can put more than \$2,000 a year in a family's pocket.

#### 5. **Fully Paid for as a Part of the President's Long-Term Debt Reduction Plan.**

*To ensure that the American Jobs Act is fully paid for, the President will call on the Joint Committee to come up with additional deficit reduction necessary to pay for the Act and still meet its deficit target. The President will, in the coming days, release a detailed plan that will show how we can do that while achieving the additional deficit reduction necessary to meet the President's broader goal of stabilizing our debt as a share of the economy.*



## **THE AMERICAN JOBS ACT: IMPACT FOR CALIFORNIA**

The American people understand that the economic crisis and the deep recession weren't created overnight and won't be solved overnight. The economic security of the middle class has been under attack for decades. That's why President Obama believes we need to do more than just recover from this economic crisis – we need to rebuild the economy the American way, based on balance, fairness, and the same set of rules for everyone from Wall Street to Main Street. We can work together to create the jobs of the future by helping small business entrepreneurs, by investing in education, and by making things the world buys. The President understands that to restore an American economy that's built to last we cannot afford to outsource American jobs and encourage reckless financial deals that put middle class security at risk.

To create jobs, the President unveiled the American Jobs Act – nearly all of which is made up of ideas that have been supported by both Democrats and Republicans, and that Congress should pass right away to get the economy moving now. The purpose of the American Jobs Act is simple: put more people back to work and put more money in the pockets of working Americans. And it would do so without adding a dime to the deficit. The American Jobs Act has five components:

### **1. Tax Cuts to Help America's Small Businesses Hire and Grow**

- The President's plan will cut the payroll tax in half to 3.1% for employers on the first \$5 million in wages, providing broad tax relief to all businesses but targeting it to the 98 percent of firms with wages below this level. **In California, 710,000 firms will receive a payroll tax cut under the American Jobs Act.**

### **2. Putting Workers Back on the Job While Rebuilding and Modernizing America**

- The President's plan includes \$50 billion in immediate investments for highways, transit, rail and aviation, helping to modernize an infrastructure that now receives a grade of "D" from the American Society of Civil Engineers and putting hundreds of thousands of construction workers back on the job. **Of the investments for highway and transit modernization projects, the President's plan will make immediate investments of at least \$3,963,800,000 in California that could support a minimum of approximately 51,500 local jobs.**
- The President is proposing to invest \$35 billion to prevent layoffs of up to 280,000 teachers, while supporting the hiring of tens of thousands more

and keeping cops and firefighters on the job. These funds would help states and localities avoid and reverse layoffs now, **and will provide \$3,621,300,000 in funds to California to support up to 37,300 educator and first responder jobs.**

- The President is proposing a \$25 billion investment in school infrastructure that will modernize at least 35,000 public schools – investments that will create jobs, while improving classrooms and upgrading our schools to meet 21<sup>st</sup> century needs. **California will receive \$2,812,600,000 in funding to support as many as 36,600 jobs.**
- The President is proposing to invest \$15 billion in a national effort to put construction workers on the job rehabilitating and refurbishing hundreds of thousands of vacant and foreclosed homes and businesses. **California could receive about \$1,853,700,000 to revitalize and refurbish local communities, in addition to funds that would be available through a competitive application.**
- The President's plan proposes \$5 billion of investments for facilities modernization needs at community colleges. Investment in modernizing community colleges fills a key resource gap, and ensures these local, bedrock education institutions have the facilities and equipment to address current workforce demands in today's highly technical and growing fields. **California could receive \$1,131,100,000 in funding in the next fiscal year for its community colleges.**

### **3. Pathways Back to Work for Americans Looking for Jobs.**

- Drawing on the best ideas of both parties and the most innovative states, the President is proposing the most sweeping reforms to the unemployment insurance (UI) system in 40 years help those without jobs transition to the workplace. **This could help put the 1,023,000 long-term unemployed workers in California back to work.**
- Alongside these reforms, the President is reiterating his call to extend unemployment insurance, **preventing 356,900 people looking for work in California from losing their benefits in just the first 6 weeks.** And, across the country, the number saved from losing benefits would triple by the end of the year.
- The President is proposing a new **Pathways Back to Work Fund** to provide hundreds of thousands of low-income youth and adults with opportunities

to work and to achieve needed training in growth industries. **Pathways Back to Work could place 19,800 adults and 58,600 youths in jobs in California.**

#### **4. Tax Relief for Every American Worker and Family**

- The President's plan will *expand the payroll tax cut passed last December by cutting workers payroll taxes in half next year.* **A typical household in California, with a median income of around \$56,000, will receive a tax cut of around \$1,740.**

#### **5. Fully Paid for as Part of the President's Long-Term Deficit Reduction Plan.**

- To ensure that the American Jobs Act is fully paid for, the President will call on the Joint Committee to come up with additional deficit reduction necessary to pay for the Act and still meet its deficit target. The President will, in the coming days, release a detailed plan that will show how we can do that while achieving the additional deficit reduction necessary to meet the President's broader goal of stabilizing our debt as a share of the economy.

ITEM IV-2 - INFORMATION

SACRAMENTO WORKS ONE STOP CAREER CENTER ANNUAL REPORT 2010-  
2011

BACKGROUND:

Under separate cover, board members will receive the annual report for the Sacramento Works One Stop Career Center.

Staff will be available to answer questions.

## ITEM IV-3 – INFORMATION

### SACRAMENTO IS ONE OF TWO REGIONS IN THE NATION SELECTED FOR ENERGY UPGRADE FINANCING

#### BACKGROUND:

From the New York Times, September 20, 2011

A business consortium that includes Lockheed Martin and Barclays bank plans to invest as much as \$650 million over the next few years to slash the energy consumption of buildings in the Miami and Sacramento areas. It is the most ambitious effort yet to jump-start a national market for energy upgrades that many people believe could eventually be worth billions.

Focusing mainly on commercial property at first, the group plans to exploit a new tax arrangement that allows property owners to upgrade their buildings at no upfront cost, typically cutting their energy use and their utility bills by a third. The building owners would pay for the upgrades over five to 20 years through surcharges on their property-tax bills, but that would be less than the savings.

The consortium is led by a company called Ygrene Energy Fund of Santa Rosa, Calif., which has already won an exclusive contract to manage a retrofit program for a half-dozen communities in the Miami area, with the city expected to join in a few weeks. It is in the late stages of completing a contract with Sacramento, and is seeking deals in other cities.

State and city officials are optimistic they may have found a way to tackle one of the nation's biggest energy problems — waste in older buildings — without new money from Washington. If enough building owners sign on, private capital would be put to work paying for retrofit projects that promise to save local businesses money while creating thousands of new construction jobs.

“We are so used to reaching our hand out and saying, ‘Washington, we need this,’ and ‘Tallahassee, give us that,’ ” said Edward MacDougall, the mayor of Cutler Bay, Fla., a Miami suburb that took the lead in setting up the deal in that region. “This is really a home-grown mechanism where we don’t need to do that.”

The consortium was put together by the Carbon War Room, a nonprofit environmental group based in Washington set up by Richard Branson, the British entrepreneur and billionaire, to tackle the world's climate and energy problems in cost-saving ways. With the United States government nearly paralyzed on climate policy, he said, his group is seeking a way forward.

“We see this as the first of hopefully many, many, many projects, and a big step in the right direction,” Mr. Branson said in an interview last weekend in New York.

In the past three years, half the states have passed legislation permitting energy retrofits financed by property-tax surcharges, and hundreds of cities and counties are considering such programs. While the situation poses some risks, and programs aimed specifically at homeowners have run into a snag, many jurisdictions are moving forward with plans to focus on commercial properties.

Environmental groups have lauded the trend as one of the most exciting developments in years regarding climate change. They point out that wide use of such programs could cut emissions of heat-trapping carbon dioxide from power plants by reducing electricity demand.

“It’s a big deal,” said James D. Marston, head of energy programs for the Environmental Defense Fund, a group that has worked with Carbon War Room in developing the approach. Over the long haul, he said, “we’re talking about tens of billions of dollars in investments, and energy savings that are 10 times that amount. If you do this correctly, you would be able to shut down a third of the coal plants in the country.”

While that may take a while, there seems to be little question that the new approach could draw substantial private capital into the market for energy upgrades, which have historically been difficult for many midsize and smaller businesses to finance.

As envisioned for Miami and Sacramento, the plans will work like this:

Ygrene and its partners will gain exclusive rights for five years to offer this type of energy upgrade to businesses in a particular community. They will market the plan aggressively, helping property owners figure out what kinds of upgrades make sense for them. Lockheed Martin is expected to do the engineering work on many larger projects.

The retrofits might include new windows and doors, insulation, and more efficient lights and mechanical systems. In some cases, solar panels or other renewable power might be included. For factories, the retrofits might include new motors or other gear.

Short-term loans provided by Barclays Capital will be used to pay for the upgrades. Contractors will offer a warranty that the utility savings they have promised will actually materialize, and an insurance underwriter, Energi, of Peabody, Mass., will back up that warranty. Those insurance contracts, in turn, will be backed by Hannover Re, one of the world’s largest reinsurance companies.

## ITEM IV-3 – INFORMATION (continued)

Page 3

As projects are completed, the upgrade loans, typically carrying interest rates of 7 percent, will be bundled into long-term bonds resembling those routinely issued by governmental taxing districts. Barclays will market the bonds. Retirement funds have expressed interest in buying these bonds, which will be repaid by tax surcharges on each property that undergoes a retrofit.

“This is a game-changer,” said John D. Kinney, whose company, Clean Fund of San Rafael, Calif., has raised \$250 million to invest in such projects. The company just used the technique to help finance a large solar installation at a development called Sonoma Mountain Village in Rohnert Park, Calif.

Experts point out that, with modern techniques and equipment, a retrofit can typically cut a building’s energy use so much that the project pays for itself in as little as five years. The most famous recent example was the refurbishment of the Empire State Building, which cut energy use by nearly 40 percent, turning it into one of New York’s greenest buildings.

The new financing approach is called Property Assessed Clean Energy, or PACE.

For decades, cities and counties have created special taxing districts to finance improvements that benefit private property, such as street lights or sewers. Bonds are issued to pay for the projects, then repaid with surcharges on tax bills. If an owner sells, the surcharge stays with the property.

Several years ago, the city of Berkeley, Calif., hit on the idea of using that approach to finance energy upgrades on private homes. The idea took off, and 25 states and the District of Columbia soon passed PACE legislation. One of the most successful programs to date has been in Sonoma County, Calif., where retrofit projects exceeding \$50 million have been financed.

While the initial focus was on homeowners, those programs slowed last year when an arm of the federal government that oversees the mortgage market took a hostile stance toward such projects on residential property, on the grounds that they add risk to mortgages. In most states, a lien associated with a retrofit project would have to be paid ahead of the mortgage if the property went into foreclosure.

A legal and political battle is under way to try to force the Federal Housing Finance Agency to reverse its stand. So far, it appears that PACE programs for commercial properties pose fewer legal complications.

ITEM IV-4 – INFORMATION  
DISLOCATED WORKER UPDATE

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.



## Dislocated Worker Information PY 2011/2012

The following is an update of information as of September 19, 2011 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	5/9/2011	<b>First Data</b>	8/31/2011	145	6/9/11 6/16/11
Unofficial	5/23/2011	<b>County of Sacramento</b>	7/1/2011	275	6/22-23/11 6/29-30/11
Official	6/2/2011	<b>First Banks, Inc.</b> 110 Woodmere Rd, Ste. 150 Folsom, CA 95630	9/30/2011	20	9/15/2011
Unofficial	6/11/2011	<b>CSAA</b>	7/30/2011	25	7/14/2011
Unofficial	7/19/2011	<b>Borders Books</b> 2765 East Bidwell Folsom, CA		75	6/19/11 8/29-31/11
Official	8/1/2011	<b>Valley Aggregate Transport, Inc.</b> 5121 Hedge Avenue Sacramento, CA	9/27/2011	111	Pending
Official	8/2/2011	<b>Cisco</b> 2868 Prospect Rd Rancho Cordoca, CA	8/19/2011	78	Packets Delivered
Official	8/26/2011	<b>BLT Enterprises of Sacramento, LLC</b> 8491 Fruitridge Rd Sacramento, CA 95826	11/2/2011	106	Pending
			<b>Total # of Affected Workers</b>	835	

ITEM IV-5- INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

## Employer Recruitment Activity Report

July 1 - September 16, 2011

Employer	Jobs	No of Positions
Accentcare	CAN/Caregiver	55
Aerotek	General Laborer	1
American River Parkway Foundation	Chemical Plant Mechanic	1
American River Parkway Foundation	Marketing Fundraising Coordinator	1
American River Parkway Foundation	Plant Supervisor	1
Apria Healthcare	Billing Representative	1
Area 4 Agency on Aging	Snr. Employment Program Manager	1
Berkeley Farms	Truck Driver Class A	1
Bissell Brothers	Cleaner	1
Bread of Life	Office Manager	1
Campbell Soup Company	Certified Forklift Driver	14
Capitol Autism Services	Behavior Tutor	10
Carmichael Oaks Assisted Living	Caregiver	1
Carmichael Oaks Assisted Living	Concierge/Receptionist	1
Carmichael Oaks Assisted Living	Medication Aide	1
Circle K Stores	Store Manager	5
Citrus Heights Career Center	Shop Foreman	1
CVL Inc. dba Folsom Lake RV	Parts Manager	1
Downtown Sacramento Partnership, Inc.	Administrative Assistant to the DSPI	1
Dr. Pepper Snapple Group	Forklift Operator	2
Dr. Pepper Snapple Group	Full Service Driver	1
Dr. Pepper Snapple Group	Loader-Warehouse	5
Dr. Pepper Snapple Group	Merchandiser	10
Dr. Pepper Snapple Group	Production Supervisor	1
Dr. Pepper Snapple Group	Quality Control Technician	1
Dr. Pepper Snapple Group	Quality Supervisor	1
Dr. Pepper Snapple Group	Relief Account Manager	1
G & K Services	General Laborer	1
G & K Services	Route Manager	1
General Produce Company	Inside Sales Representative	1
General Produce Company	Receptionist	1
Goodwill Industries	Assistant Manager	1
Goodwill Industries	Key Holder/Supervisor	1
Goodwill Industries	Manager in Training	1
H & R Block	Client Services Professional	15
H & R Block	Office Manager	20
H & R Block	Tax Professional	20
HR to Go	Administrative Support	1
Indecare Home Care & Living Assistance	Caregiver	10
KVIE	Leadership Giving Officer	1
La Tapatia Tortilleria, INC.	Delivery Driver/Vendor	1
Labor Ready	Construction Laborers	10
Los Rios Community College District	Account Clerk II	1
Los Rios Community College District	Accountant	1
Los Rios Community College District	Accountant	1

## Employer Recruitment Activity Report

July 1 - September 16, 2011

Employer	Jobs	No of Positions
Los Rios Community College District	Accountant Clerk I	1
Los Rios Community College District	Audio/Visual Production Technician	1
Los Rios Community College District	Campus Patrol On Call	1
Los Rios Community College District	Clerk III	1
Los Rios Community College District	Clerk III PT	1
Los Rios Community College District	College Safety Officer	1
Los Rios Community College District	College Safety Officer (Temporary)	1
Los Rios Community College District	Director of Human Resources	1
Los Rios Community College District	Electronic Calibration & Repair Technician	1
Los Rios Community College District	Environmental Technician	1
Los Rios Community College District	Environmental Technician-Water Management	1
Los Rios Community College District	Financial Aid Clerk	1
Los Rios Community College District	Graphic Designer	1
Los Rios Community College District	Groundskeeper	1
Los Rios Community College District	Healthcare Interpreting Adjunct Professor	1
Los Rios Community College District	HVAC Mechanic	1
Los Rios Community College District	Information Technology Assistant III	1
Los Rios Community College District	Instructional Asst.-Microcomputer Laboratory for Assistive Technology	1
Los Rios Community College District	Library Media Technical Asst.	1
Los Rios Community College District	Police Communication Dispatcher	1
Los Rios Community College District	Purchasing Supervisor	1
Los Rios Community College District	Special Project Assistant to Exec. Director	1
Los Rios Community College District	Student Personnel Asst. -Student Affairs	1
Los Rios Community College District	Welding Adjunct Asst. Professor	1
Loving Companions Senior Services	Caregiver	10
Loving Companions Senior Services	Caregiver	10
Manpower	Production Packager	5
Nonprofit Resource Center	Program Assistant	1
Northern Sheets, LLC.	Industrial Electro Mechanic	1
On My Own	Direct Service Provider	10
PMSR Technologies	Line Operator	5
Progressive Insurance	Customer Service Representative	10
Public Relations Specialists	Communications Manager	1
REC Solar, Inc.	Events Coordinator	1
Red Dog Shred	Document Shredder	1
Rezolve Group, Inc.	Communications Manager	1
Rezolve Group, Inc.	Sales Specialists	14
Sacramento CASA	Case Manager	1
Sacramento CASA	Family Finding Social Worker	1
Sacramento Children's Home	Maintenance Supervisor	1

## Employer Recruitment Activity Report

July 1 - September 16, 2011

Employer	Jobs	No of Positions
Sacramento Container Corporation	Corrugate Experience Machine Operators & Asst. Operators	3
Sacramento Container Corporation	Forklift Operator	1
Sacramento Region Community Foundation	Accountant	1
Salvation Army Sac Metro	Kitchen Aide	1
Salvation Army Sac Metro	Monitor	1
Salvation Army Sac Metro	Office Assistant	1
Salvation Army Sac Metro	Program Aide	1
Self Storage	Part-time Manager	1
SETA	Workforce System Administrator	1
SETA	Workforce System Analyst	1
Sierra Pacific	Sale Representative	10
Support For Home	Caregiver	10
Volt Staffing Services	Warehouse Person	20
Wild Hawk Grille	Cart Attendant/Cashier	1
Xerox Corporation	Print Operator and Driver	1
<b>TOTAL</b>		<b>360</b>

ITEM IV-6- INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of August is 11.9 %.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

**SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)  
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

**Local government education led month-over job gains**

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 11.9 percent in August 2011, down from a revised 12.5 percent in July 2011, and below the year-ago estimate of 12.6 percent. This compares with an unadjusted unemployment rate of 11.9 percent for California and 9.1 percent for the nation during the same period. The unemployment rate was 11.3 percent in El Dorado County, 10.8 percent in Placer County, 12.4 percent in Sacramento County, and 11.2 percent in Yolo County.

**Between July 2011 and August 2011**, the total number of jobs located in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 6,200 to total 816,400 jobs.

- Government increased by 3,400 jobs, with gains in local government (up 3,100 jobs) and state government (up 400 jobs) more than offsetting a 100-job decline in federal government. The growth was concentrated in local government education (up 4,000 jobs) and state government education (up 1,000 jobs).
- Construction rose by 2,300 jobs, a larger gain than its average 800-job increase from July to August over the last 21 years. Construction of buildings (up 2,300 jobs) and residual construction (up 200 jobs) offset a 200-job decrease in specialty trade contractors.
- Other services expanded by 700 jobs. Residual other services increased by 700 jobs, and repair and maintenance remained unchanged.
- On the downside, leisure and hospitality declined by 900 jobs, and professional and business services shrank by 400 jobs.

**Between August 2010 and August 2011**, total wage and salary employment in the region increased by 2,800 jobs or 0.34 percent.

- Education and health services gained 3,200 jobs. Health care and social assistance (up 3,100 jobs) and residual education and health services (up 100 jobs) accounted for the increase.
- Leisure and hospitality increased by 3,100 jobs. Accommodation and food services (up 3,300 jobs) offset a loss in arts, entertainment, and recreation (down 200 jobs).
- Construction expanded by 2,000 jobs. Residual construction (up 2,500 jobs) and construction of buildings (up 1,600 jobs) offset a 2,100-job decline in specialty trade contractors.
- Trade, transportation, and utilities contracted by 2,600 jobs, and financial activities lost 1,300 jobs.

**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**August 2011 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>18,115,600</b>	<b>15,958,000</b>	<b>2,157,600</b>	<b>11.9%</b>
ALAMEDA	16	749,000	668,900	80,100	10.7%
ALPINE	46	440	370	70	15.8%
AMADOR	29	16,860	14,710	2,150	12.8%
BUTTE	36	101,000	87,000	13,900	13.8%
CALAVERAS	42	19,420	16,490	2,930	15.1%
COLUSA	50	12,090	10,150	1,940	16.0%
CONTRA COSTA	15	517,600	462,900	54,700	10.6%
DEL NORTE	34	11,320	9,770	1,550	13.7%
EL DORADO	24	89,400	79,300	10,100	11.3%
FRESNO	46	437,100	367,800	69,300	15.8%
GLENN	53	12,690	10,630	2,060	16.3%
HUMBOLDT	22	59,900	53,200	6,700	11.1%
IMPERIAL	58	78,800	53,300	25,500	32.4%
INYO	7	9,360	8,460	910	9.7%
KERN	39	373,600	319,900	53,700	14.4%
KINGS	43	59,900	50,700	9,200	15.3%
LAKE	54	25,120	20,950	4,170	16.6%
LASSEN	30	13,370	11,650	1,720	12.9%
LOS ANGELES	27	4,863,400	4,247,900	615,500	12.7%
MADERA	39	66,400	56,800	9,600	14.4%
MARIN	1	132,000	121,700	10,300	7.8%
MARIPOSA	11	10,150	9,120	1,030	10.2%
MENDOCINO	16	42,340	37,830	4,510	10.7%
MERCED	56	106,900	88,200	18,700	17.5%
MODOC	32	3,990	3,480	520	13.0%
MONO	13	8,030	7,200	830	10.3%
MONTEREY	16	218,600	195,100	23,400	10.7%
NAPA	3	75,600	68,900	6,700	8.8%
NEVADA	16	50,490	45,100	5,390	10.7%
ORANGE	6	1,573,800	1,432,000	141,800	9.0%
PLACER	21	175,600	156,600	18,900	10.8%
PLUMAS	34	9,910	8,560	1,360	13.7%
RIVERSIDE	41	899,700	767,800	131,800	14.7%
SACRAMENTO	26	671,200	588,200	83,000	12.4%
SAN BENITO	30	25,100	21,800	3,200	12.9%
SAN BERNARDINO	33	836,300	722,800	113,500	13.6%
SAN DIEGO	11	1,569,400	1,409,800	159,600	10.2%
SAN FRANCISCO	3	458,600	418,400	40,200	8.8%
SAN JOAQUIN	52	300,500	252,100	48,300	16.1%
SAN LUIS OBISPO	7	135,600	122,300	13,200	9.7%
SAN MATEO	2	373,600	342,600	31,000	8.3%
SANTA BARBARA	3	219,300	200,100	19,200	8.8%
SANTA CLARA	9	886,100	798,200	87,900	9.9%
SANTA CRUZ	16	150,700	134,600	16,100	10.7%
SHASTA	37	83,500	71,600	11,900	14.2%
SIERRA	38	1,590	1,360	230	14.3%
SISKIYOU	44	19,200	16,180	3,020	15.7%
SOLANO	25	212,600	188,000	24,600	11.6%
SONOMA	10	252,000	226,800	25,100	10.0%
STANISLAUS	50	238,900	200,700	38,200	16.0%
SUTTER	46	42,300	35,600	6,700	15.8%
TEHAMA	49	24,370	20,500	3,860	15.9%
TRINITY	55	4,820	3,980	840	17.3%
TULARE	44	208,400	175,600	32,800	15.7%
TUOLUMNE	27	25,690	22,420	3,270	12.7%
VENTURA	14	427,000	382,400	44,700	10.5%
YOLO	23	96,000	85,300	10,700	11.2%
YUBA	57	29,500	24,000	5,500	18.7%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2010 benchmark and Census 2000 population controls at the state level.



**Sacramento Arden Arcade Roseville MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
Industry Employment & Labor Force  
March 2010 Benchmark

Data Not Seasonally Adjusted

	Aug 10	Jun 11	Jul 11 Revised	Aug 11 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,041,700	1,028,200	1,029,200	1,032,100	0.3%	-0.9%
Civilian Employment	910,900	901,200	900,800	909,400	1.0%	-0.2%
Civilian Unemployment	130,800	127,000	128,400	122,700	-4.4%	-6.2%
Civilian Unemployment Rate (CA Unemployment Rate)	12.6%	12.4%	12.5%	11.9%		
(U.S. Unemployment Rate)	9.5%	9.3%	9.3%	9.1%		

Total, All Industries (2)	813,600	820,700	810,200	816,400	0.8%	0.3%
Total Farm	9,900	9,800	10,100	10,200	1.0%	3.0%
Total Nonfarm	803,700	810,900	800,100	806,200	0.8%	0.3%
Total Private	585,200	582,000	586,000	588,700	0.5%	0.6%
Goods Producing	74,800	71,700	73,300	75,800	3.4%	1.3%
Mining and Logging	500	300	400	400	0.0%	-20.0%
Construction	40,400	39,500	40,100	42,400	5.7%	5.0%
Construction of Buildings	9,200	8,400	8,500	10,800	27.1%	17.4%
Construction - Residual	4,900	7,200	7,200	7,400	2.8%	51.0%
Specialty Trade Contractors	26,300	23,900	24,400	24,200	-0.8%	-8.0%
Building Foundation & Exterior Contractors	6,000	5,900	6,000	6,000	0.0%	0.0%
Building Equipment Contractors	10,700	10,200	10,400	10,400	0.0%	-2.8%
Building Finishing Contractors	5,800	5,000	5,000	4,900	-2.0%	-15.5%
Specialty Trade Contractors - Residual	3,800	2,800	3,000	2,900	-3.3%	-23.7%
Manufacturing	33,900	31,900	32,800	33,000	0.6%	-2.7%
Durable Goods	22,200	21,200	21,600	21,400	-0.9%	-3.6%
Computer & Electronic Product Manufacturing	6,900	6,800	6,900	7,000	1.4%	1.4%
Durable Goods - Residual	15,300	14,400	14,700	14,400	-2.0%	-5.9%
Nondurable Goods	11,700	10,700	11,200	11,600	3.6%	-0.9%
Food Manufacturing	5,000	4,300	4,700	5,200	10.6%	4.0%
Non-Durable Goods - Residual	6,700	6,400	6,500	6,400	-1.5%	-4.5%
Service Providing	728,900	739,200	726,800	730,400	0.5%	0.2%
Private Service Producing	510,400	510,300	512,700	512,900	0.0%	0.5%
Trade, Transportation & Utilities	133,100	129,100	130,100	130,500	0.3%	-2.0%
Wholesale Trade	22,600	22,000	22,000	22,000	0.0%	-2.7%
Merchant Wholesalers, Durable Goods	11,600	11,600	11,600	11,600	0.0%	0.0%
Merchant Wholesalers, Nondurable Goods	8,500	8,500	8,500	8,400	-1.2%	-1.2%
Wholesale Trade - Residual	2,500	1,900	1,900	2,000	5.3%	-20.0%
Retail Trade	87,800	85,000	85,900	86,300	0.5%	-1.7%
Motor Vehicle & Parts Dealer	10,300	10,100	10,000	10,100	1.0%	-1.9%
Building Material & Garden Equipment Stores	7,400	7,300	7,300	7,300	0.0%	-1.4%
Grocery Stores	16,500	16,500	16,600	16,600	0.0%	0.6%
Health & Personal Care Stores	5,200	5,000	5,000	5,100	2.0%	-1.9%
Clothing & Clothing Accessories Stores	6,900	6,500	6,600	6,700	1.5%	-2.9%
Sporting Goods, Hobby, Book & Music Stores	4,300	4,300	4,300	4,300	0.0%	0.0%
General Merchandise Stores	19,300	18,500	18,600	18,700	0.5%	-3.1%
Retail Trade - Residual	34,400	33,300	34,100	34,100	0.0%	-0.9%
Transportation, Warehousing & Utilities	22,700	22,100	22,200	22,200	0.0%	-2.2%
Information	16,900	16,700	16,700	16,700	0.0%	-1.2%
Publishing Industries (except Internet)	2,900	2,900	2,900	2,900	0.0%	0.0%
Telecommunications	9,100	8,900	8,900	8,900	0.0%	-2.2%
Information - Residual	4,900	4,900	4,900	4,900	0.0%	0.0%
Financial Activities	48,400	47,000	47,100	47,100	0.0%	-2.7%
Finance & Insurance	36,100	35,200	35,200	35,200	0.0%	-2.5%
Credit Intermediation & Related Activities	13,400	12,400	12,500	12,600	0.8%	-6.0%
Depository Credit Intermediation	8,200	8,300	8,400	8,400	0.0%	2.4%
Nondepository Credit Intermediation	3,200	2,200	2,200	2,300	4.5%	-28.1%
Credit Intermediation and Related Activities -	2,000	1,900	1,900	1,900	0.0%	-5.0%
Finance and Insurance - Residual	4,900	5,000	4,800	4,700	-2.1%	-4.1%
Insurance Carriers & Related	17,800	17,800	17,900	17,900	0.0%	0.6%

**Sacramento Arden Arcade Roseville MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
Industry Employment & Labor Force  
March 2010 Benchmark

Data Not Seasonally Adjusted

	Aug 10	Jun 11	Jul 11	Aug 11	Percent Change	
			Revised	Prelim	Month	Year
Real Estate & Rental & Leasing	12,300	11,800	11,900	11,900	0.0%	-3.3%
Real Estate	9,200	9,000	9,100	9,100	0.0%	-1.1%
Real Estate and Rental and Leasing - Residual	3,100	2,800	2,800	2,800	0.0%	-9.7%
Professional & Business Services	103,200	103,800	103,400	103,000	-0.4%	-0.2%
Professional, Scientific & Technical Services	52,100	51,500	51,000	50,800	-0.4%	-2.5%
Architectural, Engineering & Related Services	8,900	8,500	8,500	8,500	0.0%	-4.5%
Professional, Scientific, and Technical Services	43,200	43,000	42,500	42,300	-0.5%	-2.1%
Management of Companies & Enterprises	9,500	9,500	9,500	9,500	0.0%	0.0%
Administrative & Support & Waste Services	41,600	42,800	42,900	42,700	-0.5%	2.6%
Administrative & Support Services	39,700	40,800	40,900	40,600	-0.7%	2.3%
Employment Services	14,500	14,200	14,100	14,300	1.4%	-1.4%
Services to Buildings & Dwellings	10,700	10,500	10,600	10,600	0.0%	-0.9%
Administrative and Support Services - Residual	14,500	16,100	16,200	15,700	-3.1%	8.3%
Administrative and Support and Waste Management	1,900	2,000	2,000	2,100	5.0%	10.5%
Educational & Health Services	98,500	101,500	101,300	101,700	0.4%	3.2%
Education and Health Services - Residual	11,300	12,600	12,000	11,400	-5.0%	0.9%
Health Care & Social Assistance	87,200	88,900	89,300	90,300	1.1%	3.6%
Ambulatory Health Care Services	37,600	38,200	38,300	38,400	0.3%	2.1%
Hospitals	22,400	22,900	22,900	22,900	0.0%	2.2%
Nursing & Residential Care Facilities	14,400	14,600	14,600	14,600	0.0%	1.4%
Health Care and Social Assistance - Residual	12,800	13,200	13,500	14,400	6.7%	12.5%
Leisure & Hospitality	82,000	84,100	86,000	85,100	-1.0%	3.8%
Arts, Entertainment & Recreation	13,500	13,400	13,500	13,300	-1.5%	-1.5%
Accommodation & Food Services	68,500	70,700	72,500	71,800	-1.0%	4.8%
Accommodation	8,800	9,700	9,900	9,800	-1.0%	11.4%
Food Services & Drinking Places	59,700	61,000	62,600	62,000	-1.0%	3.9%
Full-Service Restaurants	27,800	28,800	29,800	29,900	0.3%	7.6%
Limited-Service Eating Places	29,000	29,300	29,800	29,400	-1.3%	1.4%
Food Services and Drinking Places - Residual	2,900	2,900	3,000	2,700	-10.0%	-6.9%
Other Services	28,300	28,100	28,100	28,800	2.5%	1.8%
Repair & Maintenance	8,000	7,900	7,800	7,800	0.0%	-2.5%
Other Services - Residual	20,300	20,200	20,300	21,000	3.4%	3.4%
Government	218,500	228,900	214,100	217,500	1.6%	-0.5%
Federal Government	14,600	13,900	14,100	14,000	-0.7%	-4.1%
Department of Defense	1,800	1,700	1,700	1,700	0.0%	-5.6%
Federal Government excluding Department of Defense	12,800	12,200	12,400	12,300	-0.8%	-3.9%
State & Local Government	203,900	215,000	200,000	203,500	1.8%	-0.2%
State Government	109,200	110,900	108,000	108,400	0.4%	-0.7%
State Government Education	24,500	27,700	25,100	26,100	4.0%	6.5%
State Government Excluding Education	84,700	83,200	82,900	82,300	-0.7%	-2.8%
Local Government	94,700	104,100	92,000	95,100	3.4%	0.4%
Local Government Education	49,900	60,000	48,000	52,000	8.3%	4.2%
County	18,800	18,200	18,100	17,700	-2.2%	-5.9%
City	10,800	10,700	10,800	10,500	-2.8%	-2.8%
Special Districts plus Indian Tribes	15,200	15,200	15,100	14,900	-1.3%	-2.0%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

September 16, 2011  
 Employment Development Department  
 Labor Market Information Division  
 (916) 262-2162

**Sacramento Arden Arcade Roseville MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
 Industry Employment & Labor Force  
 March 2010 Benchmark

Data Not Seasonally Adjusted

	Aug 10	Jun 11	Jul 11 Revised	Aug 11 Prelim	Percent Change Month    Year
--	--------	--------	-------------------	------------------	---------------------------------

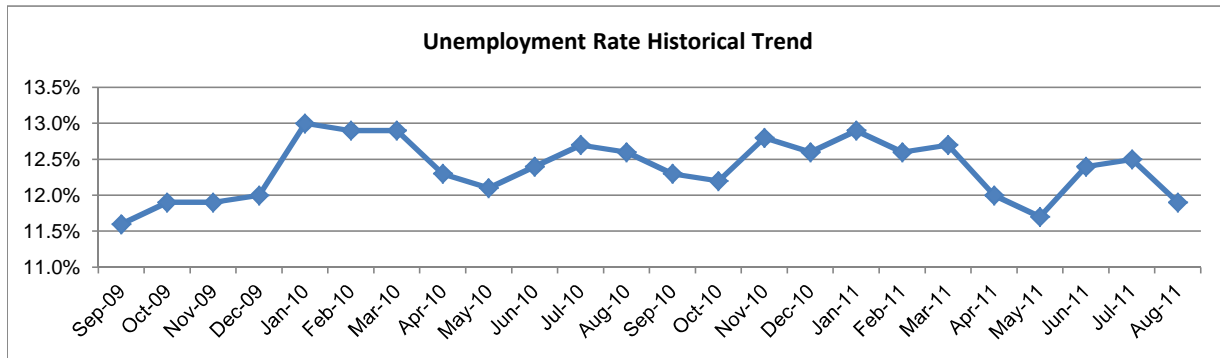
These data are produced by the Labor Market Information Division of the California  
 Employment Development Department (EDD). Questions should be directed to:  
 Justin Wehner 916/227-0298 or Diane Patterson 916/262-2286

These data, as well as other labor market data, are available via the Internet  
 at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

**IMMEDIATE RELEASE**  
**SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 11.9 percent in August 2011, down from a revised 12.5 percent in July 2011, and below the year-ago estimate of 12.6 percent. This compares with an unadjusted unemployment rate of 11.9 percent for California and 9.1 percent for the nation during the same period. The unemployment rate was 11.3 percent in El Dorado County, 10.8 percent in Placer County, 12.4 percent in Sacramento County, and 11.2 percent in Yolo County.



Industry	Jul-2011	Aug-2011	Change		Aug-2010	Aug-2011	Change
	Revised	Prelim				Prelim	
Total, All Industries	810,200	816,400	6,200		813,600	816,400	2,800
Total Farm	10,100	10,200	100		9,900	10,200	300
Total Nonfarm	800,100	806,200	6,100		803,700	806,200	2,500
Mining and Logging	400	400	0		500	400	(100)
Construction	40,100	42,400	2,300		40,400	42,400	2,000
Manufacturing	32,800	33,000	200		33,900	33,000	(900)
Trade, Transportation & Utilities	130,100	130,500	400		133,100	130,500	(2,600)
Information	16,700	16,700	0		16,900	16,700	(200)
Financial Activities	47,100	47,100	0		48,400	47,100	(1,300)
Professional & Business Services	103,400	103,000	(400)		103,200	103,000	(200)
Educational & Health Services	101,300	101,700	400		98,500	101,700	3,200
Leisure & Hospitality	86,000	85,100	(900)		82,000	85,100	3,100
Other Services	28,100	28,800	700		28,300	28,800	500
Government	214,100	217,500	3,400		218,500	217,500	(1,000)

Notes: Data not adjusted for seasonality. Data may not add due to rounding  
 Labor force data are revised month to month  
 Additional data are available on line at [www.labormarketinfo.edd.ca.gov](http://www.labormarketinfo.edd.ca.gov)

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)  
 August 2011 - Preliminary  
 Data Not Seasonally Adjusted**

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios Emp</b>	<b>Census Ratios Unemp</b>
Sacramento County	671,200	588,200	83,000	12.4%	1.000000	1.000000
Arden Arcade CDP	55,800	49,000	6,900	12.3%	0.083249	0.082638
Carmichael CDP	28,800	26,000	2,800	9.6%	0.044196	0.033389
Citrus Heights city	49,500	45,200	4,300	8.7%	0.076838	0.052031
Elk Grove CDP	34,700	31,200	3,500	10.1%	0.052995	0.042014
Fair Oaks CDP	16,800	15,700	1,100	6.7%	0.026690	0.013634
Florin CDP	12,700	10,200	2,400	19.1%	0.017414	0.029215
Folsom city	26,500	25,000	1,500	5.7%	0.042525	0.018086
Foothill Farms CDP	9,600	8,000	1,600	16.8%	0.013648	0.019477
Galt city	10,800	8,700	2,100	19.8%	0.014787	0.025876
Gold River CDP	4,700	4,600	100	2.4%	0.007807	0.001391
Isleton city	400	400	100	16.2%	0.000606	0.000835
La Riviera CDP	6,800	6,300	500	7.4%	0.010764	0.006121
Laguna CDP	20,100	18,700	1,400	6.8%	0.031834	0.016416
Laguna West Lakeside CDP	5,200	4,800	500	8.9%	0.008082	0.005565
North Highlands CDP	22,500	18,200	4,300	19.0%	0.030952	0.051475
Orangevale CDP	15,600	14,300	1,300	8.5%	0.024229	0.015860
Parkway South Sacramento CD	16,000	12,600	3,400	21.4%	0.021400	0.041180
Rancho Cordova City	30,600	26,200	4,300	14.1%	0.044619	0.052031
Rancho Murieta CDP	2,200	2,100	100	4.1%	0.003619	0.001113
Rio Linda CDP	5,800	4,700	1,100	19.2%	0.007917	0.013356
Rosemont CDP	13,700	12,300	1,400	10.4%	0.020867	0.017251
Sacramento city	213,600	182,700	30,900	14.4%	0.310678	0.371731
Vineyard CDP	5,800	5,400	400	6.4%	0.009185	0.004452
Walnut Grove CDP	500	300	100	29.3%	0.000569	0.001669
Wilton CDP	2,700	2,500	200	8.5%	0.004225	0.002782

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

**Notes:**

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

**Methodology:**

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of

### Data Not Seasonally Adjusted

<b>Area Name</b>	<b>Labor Force</b>	<b>Employment</b>	<b>Unemployment Number</b>	<b>Unemployment Rate</b>	<b>Census Ratios</b>	
					<b>Emp</b>	<b>Unemp</b>

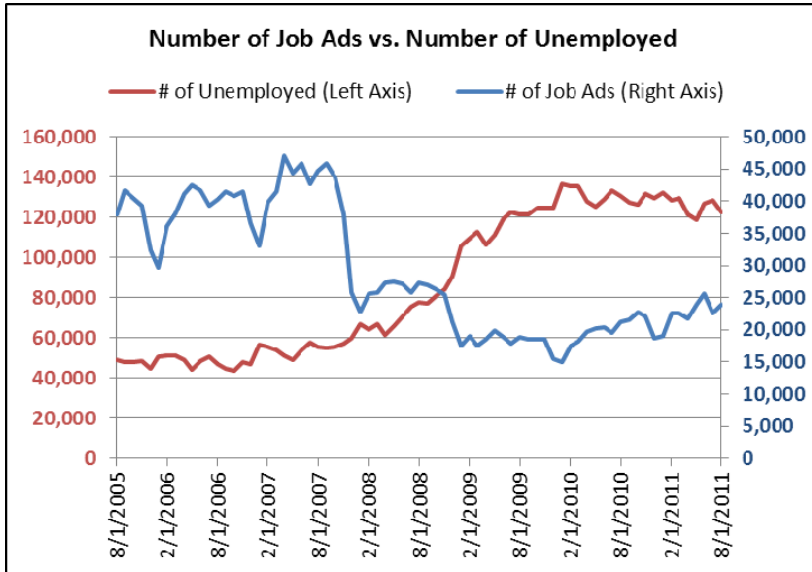
each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

# Recent Job Ads for Sacramento Arden Arcade Roseville MSA

## August 2011

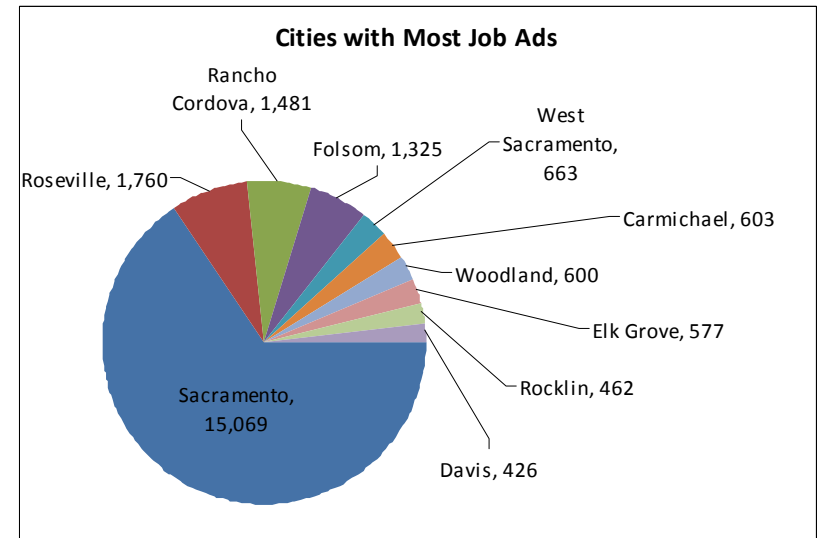


### Employers with Most Job Ads

Catholic Healthcare West	673
Kaiser Permanente	461
Sutter Health	255
Allegis Group	221
ACS, A Xerox Company	199
Sapphire Technologies	159
Intel	153
Aerotek	149
Sapphire Technologies U. S.	118
Staples	115

### Occupations with Most Job Ads

Registered Nurses	1547
Computer Systems Analysts	702
First-Line Supervisors/Managers of Retail Sales Workers	636
Retail Salespersons	546
Customer Service Representatives	506
Truck Drivers, Heavy and Tractor-Trailer	450
Medical and Health Services Managers	433
Web Developers	411
Computer Support Specialists	403
Executive Secretaries and Administrative Assistants	388



Sources: Employment Development Department, Labor Market Information Division; Help Wanted Online from The Conference Board and WANTED Technologies

## ITEM IV-7– INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Terry Wills
- Board Development Committee – Kingman Tsang



## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.