CAREER CENTERS

BROADWAY

915 Broadway Sacramento, CA 95818 (916) 324-6202

CITRUS HEIGHTS

7011 Sylvan Rd, Suite A Citrus Heights, CA 95610 (916) 676-2540

FRANKLIN

7000 Franklin Blvd., Suite 540 Sacramento, CA 95823 (916) 262-3200

GALT

1000 C Street, Suite 100 Galt, CA 95632 (209) 744-7702

GREATER SACRAMENTO URBAN LEAGUE

3725 Marysville Blvd. Sacramento, CA 95838 (916) 286-8600

HILLSDALE

5655 Hillsdale Blvd., Suite 8 Sacramento, CA 95842 (916) 263-4100

LA FAMILIA

5523 34th Street Sacramento, CA 95820 (916) 452-3601

LEMON HILL

5451 Lemon Hill Avenue Sacramento, CA 95824 (916) 433-2620

MARK SANDERS

2901 50th Street Sacramento, CA 95817 (916) 227-1395

MATHER

10638 Schirra Avenue Mather, CA 95655 (916) 228-3127

RANCHO CORDOVA

10381 Old Placerville Rd., Suite 150 Sacramento, CA 95827 (916) 255-3255

SOUTH COUNTY

8401 - A Gerber Road Sacramento, CA 95828 (916) 525-4717

<u>Administrative Offices</u> <u>& Employer Services</u>

925 Del Paso Blvd. Sacramento, CA 95815 (916) 263-3800

Website: http://www.seta.net



REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, November 18, 2009

TIME: 8:00 a.m.

LOCATION: SETA Board Room

925 Del Paso Blvd.

Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

AGENDA

- I. <u>Call to Order/Roll Call</u> (15 minutes)
 - → Presentation by Ryan Sharp, Center for Strategic Economic Research
 - Summer Youth Employment Video (Christine Welsch and Terri Carpenter)
- II. <u>Consent Item</u> (5 minutes)
- A. Approval of Minutes of the September 23, 2009 Meeting
- III. Discussion/Action Items (20 minutes)
- Approval of Sacramento Works Strategic Plan Goals, Strategies, Outputs and Outcomes

- 2. Approval to Submit Regional Clusters of Opportunity Proposal to the California Workforce Investment Board
- IV. <u>Information Items</u> (30 Minutes)
- 1. Sacramento Works Career Center First Quarter Reports (Robin Purdy)
- 2. Recovery Act First Quarter Reports (Robin Purdy)
- 3. California's Forgotten Middle-Skill Jobs (Robin Purdy)
- 4. Unemployment Rates (Robin Purdy)
- 5. Dislocated Worker Report (William Walker)
- 6. Committee Updates
 - Youth Council
 - Planning/Oversight Committee
 - Employer Outreach Committee
 - Board Development Committee
- V. Other Reports (5 minutes)
- 1. Chair
- 2. Members of the Board
- Counsel
- 4. Public Participation

VI. <u>Adjournment</u>

DISTRIBUTION DATE: THURSDAY, NOVEMBER 12, 2009

Role of Sacramento Works, Inc., the Local Workforce Investment Board

Sacramento Works, Inc., the local Workforce Investment Board is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Sac. Works, Inc. Nov. 12, 2009



Goals

Goal 1 (Planning/Oversight Committee)
Prepare workers for high wage, high demand, critical occupational clusters that provide:

- -self-sufficiency wages
- -employer paid benefits
- -career advancement/career ladders

Goal 2 (Employer Outreach Committee) Engage and Support Regional Employers

Goal 3 (Youth Council)

Prepare youth to succeed and thrive in the regional workforce

Goal 4 (Planning/Oversight Committee) Continuously improve the One-Stop Career Center system.

Sac. Works, Inc. Nov. 12, 2009

ITEM II-A - CONSENT

APPROVAL OF MINUTES OF THE SEPTEMBER 23, 2009 MEETING

BACKGROUND:

Attached are the minutes of the September 23, 2009 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room 925 Del Paso Blvd. Sacramento, California Wednesday, September 23, 2009 8:00 a.m.

I. Call to Order/Roll Call: Mr. Ingram called the meeting to order at 8:07 a.m.

<u>Members Present</u>: Lynn Conner, Mike Dourgarian, Mike Egan, Patrick Godwin David Gordon, Lisa Harr, Mark Ingram, Matt Kelly, Kathy Kossick, Frank Louie, Matt Mahood, Elizabeth McClatchy, James Pardun, Deborah Portela, Lorenda Sanchez, Dan Throgmorton, Kingman Tsang, Kim Parker, Bruce Wagstaff, Terry Wills, David Younger and Thomas Zender.

Members Absent: Larry Booth, Bill Camp, May Cha, Mark Erlichman, Diane Ferrari, Barbara Hayes, William Karns, Gary King, James Lambert, Michael Micciche, Dennis Morin, Maurice Read, Anette Smith-Dohring, and Mike Testa.

II. Consent Item

A. Approval of Minutes of the July 22, 2009 Meeting

Minutes were reviewed; no questions or corrections.

Moved/Mahood, second/Egan, to approve the July 22 minutes. Voice Vote: Unanimous approval.

III. <u>Discussion/Action Items</u>

A. Approval of Funding Recommendations for the American Recovery and Reinvestment Act of 2009 (Recovery Act)/Workforce Investment Act (WIA) Youth Employment Services for Year-Round Services for 2009-2010

Ms. Christine Welsch reported that 960 young people were employed this summer; there was great employer participation. There is about \$500,000 in funds available. Ms. Welsch reviewed the criteria for providers.

Those recommended for funding:

- → California Human Development: Recommended funding of \$127,300 to serve 30 youth.
- → Crossroads Diversified services: Recommended funding of \$118,925 to serve 30 youth.
- → Lao Family Community Development: Recommended funding of \$120,550 to serve 30 youth.

→ Mutual Assistance Network: Recommended funding of \$114,520 to serve 30 youth.

The Youth Council reviewed and approved these recommendations two weeks ago. The amount of \$481,295 in WIA funds beginning October 1 through June 30 will serve an additional 120 young people. Summer funding recommendations will be brought forward next spring for the Summer 2010 Summer Youth Program.

Ms. Welsch stated that 280 businesses participated and \$1.4 million was earned by the kids enrolled in the summer program. Ms. Welsch reviewed the listing of employers. Plenty of employers stepped up to participate in the program. Some of the projects included a neighborhood beautification project, habitat restoration, and garden projects. There was also a video of the summer youth program which will be shown at the November WIB meeting.

Mr. Cunningham asked for disclosure of any conflict of interest with respect to this item; no board members indicated a conflict of interest.

Moved/Kelly, second/ McClatchy, to approve the staff recommendation funding for the Recovery Act / WIA, Year-round Youth Services 2009 in the amount of \$481,295 for the four listed providers

Roll Call Vote: Aye: 22, Nay: 0, Abstentions: 0

IV. Information Items

1. Review of Strategic Plan Metrics

The Board is going through a three-phase process of updating the metrics. Staff will be drafting a slightly revised plan based upon the meetings. Real performance measurements will be added. The ultimate goal to have this board item back to the board at the November meeting.

2. Review of the Temporary Assistance to Needy Families (TANF) Emergency Contingency Fund (ECF) Recovery Act 80/20 Program

Ms. Purdy stated that several board members contacted staff regarding Recovery Act funds through the Department of Human Assistance (DHA). DHA has applied for \$12.1 million in TANF funds. Any family that makes 200% of the poverty level would be eligible for services. DHA is using \$4 million for subsidized employment programs and \$2 million will take what they now provide as community work experience; they will convert that into a subsidized employment program. For the other \$2 million, DHA will contract with SETA to increase the number of OJT slots in the private sector. Staff is in the process of planning this now. Staff is recommending that the Employer Outreach

Committee take a role to publicize this program to the private sector to increase the numbers of employers and participants.

Mr. Wagstaff stated that DHA has worked with Ms. Purdy to develop the subsidized portion of the program. The state has received \$1 billion of ECF funds so there may be more funds available to assist low income families. This is a new opportunity to provide services to be utilized for people who are homeless or at risk of being homeless.

Mr. Dourgarian stated that \$4 million is a small amount of \$1 billion. Mr. Wagstaff agreed and stated that there may be additional opportunities for more money. The planning efforts are not yet over. He will provide updates to the board.

Mr. Kelly asked if there was any way to seek out employers that can contract employees for longer than 6 months. Ms. Purdy stated that there will be a subsidized match to assist employers to retain employees.

3. ARRA Funding Charts of Phase I and Phase II

The Planning/Oversight Committee has been very heavily involved in the Recovery Act funding decisions. There was great committee participation.

Ms. Conner stated that it was a difficult process. There were a lot of proposals committee members reviewed: some good and some bad. By the middle of October, the first quarter stats should be available.

4. <u>Final Summary of California Clean Energy Workforce Training Program Proposals</u>

Ms. Purdy stated that SETA submitted three proposals in response to the solicitation for California Clean Energy Workforce Training Grants. She thanked the team leaders for their efforts on of the proposals. There have been some great partnerships developed with labor and community organizations.

Dr. Throgmorton commended Ms. Purdy and the team; the proposal required a significant number of groups. Everyone did a great job!

5. Unemployment Rates

Ms. Purdy stated that staff asked Mr. Ryan Sharp to find cities that are competitors with Sacramento in unemployment rates; Sacramento is pretty high.

Mr. Sharp stated that the report include in the board packet was calculated by using the last census numbers so the number in the board packet is not really the number of the unemployed people since it is based on the last census.

Mr. Sharp was asked about any projection. Mr. Sharp stated that the regional unemployment rate is not developed based on estimates. Sacramento has one of the highest unemployment rates in the state. Over the next 12 months, Mr. Sharp said to expect a 4.5% job loss in the region; the unemployment rate could rise to 14-15%.

Mr. Gordon stated that this report does not take into account the furloughs or loss of income. Many people are being forced into part-time employment. Our labor force is growing older and staying in the labor force a lot longer.

6. Dislocated Worker Report

Mr. William Walker reported that there has been an increase of employers requesting services. A new employer coming to town, Northern Sheets, will be a supplier for cardboard boxes. Staff will work with them for Enterprise Zone tax credits. Nestle Water is another employer hiring 40-60 employees.

7. <u>Committee Updates</u>

- Youth Council: The Youth Council met on September 9 to discuss youth funding; members also heard about what took place over the summer. The staff did a fabulous job in getting employers and dealing with the kids over the summer.
 - Mr. Gordon stated that the funds that were provided to SCOE was great; they built a community garden and most of the kids came back for the grand opening with County Supervisor Don Nottoli. They are very appreciative of the support and it was great for the kids.
- Planning/Oversight Committee: Ms. Conner commended staff and board members that participated in the reading the proposals; all did a good job.
- Employer Outreach Committee: The Committee members will be meeting with Ryan Sharp today. Ms. Parker stated that she was at the Meeting of the Minds Workforce conference in Monterey. The thing she came out with is that it is important to give job seekers hope. We can be a voice of hope in spite of all of the negativity. There were 320 people in attendance and the next one will be in Newport in April.
- Board Development Committee: Mr. Tsang commended all of the board members that we re-upped for another term. There will be a lot of challenges ahead and it is great to have the continuity going. The committee will be meeting in the near future to discuss the three private sector openings.

V. Other Reports

- 1. Chair: Mr. Ingram thanked everyone for renewing their commitment to the board.
- 2. Members of the Board: Ms. Kossick thanked everyone for re-engaging for another three years. Ms. Kossick thanked staff and partners for the last six months of work. In addition, Ms. Kossick thanked staff and Ms. Purdy for the clean green proposals submissions.

Ms. Kossick urged board members to visit a career center; staff would love to give board members a personal tour of a career center. It is important to actually see what happens at a center.

Ms. McClatchy invited everyone to 75th anniversary at the Safety Center on September 26; there will be food and tour opportunities.

- 3. Counsel: None.
- 4. Public Participation: None.
- VI. Adjournment: Meeting adjourned at 8:56 a.m.

ITEM III-A - ACTION

APPROVAL OF SACRAMENTO WORKS STRATEGIC PLAN GOALS, STRATEGIES, OUTPUTS AND OUTCOMES

BACKGROUND:

At the Sacramento Works, Inc. Board Retreat last spring, the board began a strategic planning process that has resulted in the creation of three strategic goals:

- 1. Support regional employers efforts to hire, train and transition employees by enhancing and communicating the availability and value of Sacramento Work Business Services.
- Prepare customers for viable employment and career pathways in the region by improving and enhancing the services provided through the Sacramento Works Career Center system.
- Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

Each of the Sacramento Work's, Inc. Committees (Employer Outreach, Planning/ Oversight, and Youth Council) has reviewed and approved the goal, strategies, planned activities, outputs and outcomes developed by their committees. The final Strategic Goals and Strategies are attached for review and approval by the full board.

RECOMMENDATION:

Review and approve the Sacramento Works, Inc. strategic planning goals, strategies, outputs and outcomes.

Goal: Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Strategy #1

Target employer services to promote economic recovery



Planned Activities

- Develop and distribute informational materials on newly-approved and funded short-term programs benefitting employers (e.g. ARRA, ECF, and youth employment)
- Create and implement a short-term marketing and communications plan targeting industries most affected by the recession and those with immediate support service needs
- Summarize and track performance measures agreed-upon in funded Business Retention and Expansion activities
- Identify occupations with labor surplus and match dislocated workers' transferrable skills to employers who are hiring

Outputs

- Production and distribution of informational materials for newly-approved and short-term programs by December 30, 2009
- Creation of short-term marketing plan by November 30, 2009
- Development of internal reports to track progress on funded Business Retention and Expansion activities by October 31, 2009
- List of occupations with labor surplus and transferrable skills by November 30, 2009

Indicators

 Number of informational materials distributed—measured quarterly

Outcomes

- Use of layoff aversion and rapid response services by employers in industries most affected by the recession
- Use of employer services by those industries with immediate service needs
- Execution of agreed-upon Business Retention and Expansion activities

- Job orders—hold level at least constant over a 12-month period
- Hires—hold level at least constant over a 12-month period
- Layoff aversion and rapid response increase level of activities by at least 15% over a 12-month period
- Business Retention and Expansion providers meeting agreed-upon performance measures—achieve performance in at least 85% of funded activities over the duration of the contracts



Strategy #2

Communicate availability and value of Sacramento Works services



Planned Activities

- Purchase media advertising to promote the benefits of services
- Produce and distribute marketing materials
- Explore and implement strategies making use of social networking
- Create a WIB member speaking schedule to promote Sacramento Works services for a 12-month period
- Target sponsorships to events and activities reaching employers supporting Critical Occupation Clusters and small businesses
- Test effectiveness of communications efforts through employer feedback (refer to Strategy #3) and adjust efforts appropriately

Outputs

- Purchase (or schedule) media advertising by October 31, 2009
- Produce and distribute (or create distribution schedule) marketing materials by November 30, 2009
- Develop strategies to utilize social networking by February 28, 2010
- Creation of Committee member 12-month speaking schedule with 10 assignments by February 28, 2010
- Targeted sponsorships—ongoing based on allocated funding

Indicators

- Financial investment in advertising and sponsorships—measured quarterly
- Number of attendees at WIB member speaking engagements—measured annually
- Number of recipients or attendees of sponsored activities—measured annually
- Financial investment per recipient/attendee of sponsored activities—measured annually
- Number of affiliated individuals through social networking efforts—measured quarterly
- Proportion of employers that participate in feedback system (refer to Strategy #3) measured quarterly

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Outcomes

- * Employer use of services
- * Visibility of services among employers



- Number of new employers using services—attract 20 new employers by February 28, 2011
- Level of employer services—increase use of services by at least 10% over a 12-month period
- Audience reached with advertising and marketing materials—increase number by at least 10% over a 12-month period
- Financial investment per audience reached from advertising—establish a baseline for annual analysis
- Results of employer feedback related to awareness and marketing (refer to Strategy #3)—establish a baseline for annual analysis and adjust communications efforts
- Proportion of services provided to employers supporting Critical Occupation Clusters—establish a baseline for annual analysis

Strategy #3

Enhance Sacramento Works delivery of employer services



Planned Activities

- Implement a more comprehensive employer feedback system (in collaboration with Planning and Oversight Committee) to gather opinions on program satisfaction, service needs, employee retention, and marketing effectiveness
- Design and implement a more comprehensive quarterly dashboard report on employer service activity for the Committee (i.e. one-page data/graphicfocused report summarizing key information)
- Develop an employer service improvement plan based on analysis of program activities, employer/staff feedback, and best practices

Outputs

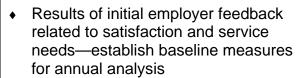
- Creation and implementation of employer feedback system by January 31, 2010 invite all employers to participate at conclusion of service and create a 9-month follow-up mechanism
- Development of quarterly dashboard report by February 28, 2010
- List of potential employer service improvements and related best practices by August 31, 2010
- Completion of employer service improvement plan by February 28, 2011

Indicators

 Proportion of employers that participate in feedback system—measured quarterly

Outcomes

- * Employer service improvement
- Employer satisfaction



- Results of follow-up employer feedback related to employee retention and service needs—establish baseline measure for annual analysis
- Number of returning employers increase repeat customers by at least 10% in a 12-month period



Goal: Prepare customers for viable employment opportunities and career pathways in the region by improving the One-Stop Career Center system.

Strategy #1

Utilize ARRA funding for programs to mitigate effects of recession

Planned Activities

- Analyze labor market information to identify industries and occupations most affected by the recession and those with immediate support service needs
- Analyze labor market information to identify high growth/high wage and emerging occupations mine findings along with Critical Occupation Clusters for viable immediate employment opportunities
- Target ARRA funding to re-employment services for employees in industries and occupations most affected by the recession and training and employment services for viable immediate employment opportunities
- Summarize and track performance measures agreed-upon in ARRA-funded organizations and activities
- Implement an internal and external transparency, audit, and reporting systems for ARRA funding and results
- Realign resources to ensure investments result in jobs and employment opportunities

Outputs

- List of industries and occupations most affected by the recession those with immediate support service needs by November 30, 2009
- Summary of viable immediate employment opportunities by December 30, 2009
- Creation of internal reports and audit procedures for ARRA funding by November 30, 2009
- Development of external communication tools to report on ARRA funding and related results by January 31, 2010

Indicators

- Proportion of ARRA funding aligned with transitional services for employees in industries most affected by the recession—measured monthly
- Proportion of ARRA funding aligned with employment and training activities in viable immediate employment opportunities—measured monthly
- Number of viewers of external communications (e.g. recipients of reports and web site hits) on ARRA funding and results—measured quarterly
- Proportion of ARRA-funded activities reviewed through internal audit procedure—measured quarterly
- Proportion of participants served by ARRA-funded activities with initial and transitional unemployment claims

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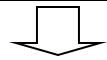
Outcomes

- Jobs in viable immediate employment opportunities
- Easing of labor market deterioration
- Execution of agreed-upon ARRA-funded activities

- Number of initial unemployment claims among participants served by ARRAfunded activities—slowing in number of claims for participants over a 12-month period
- Entered employment rates—achieve a rate of at least 50% in a 12-month period
- Proportion of jobs in viable immediate employment opportunities—direct at least 50% of participants entering employment to jobs in immediate viable opportunities in a 12-month period
- Proportion of ARRA-funded providers meeting agreed-upon performance measures—oversee recipients to achieve performance in at least 85% of funded activities over the duration of the contracts
- Financial investment in ARRA-funded provider programs per job created establish a baseline for quarterly analysis and adjust investments

Strategy #2

Target services to viable career pathways in critical occupations



Planned Activities

- Analyze labor market information to identify high growth/high wage and emerging occupations mine findings along with Critical Occupation Clusters for viable career pathways that provide self-sufficiency wages, employer paid benefits, and career advancement
- Align adult and dislocated worker employment programs with Critical Occupation Clusters, high growth/high wage jobs, and emerging career pathways
- Develop a plan to update regional industry and occupation forecasts, CareerGPS.com information, and Critical Occupation Clusters
- Ensure adult and dislocated worker programs are appropriately serving a diverse range of residents and those with multiple barriers/at-risk
- Develop a targeted marketing and communication plan based on analysis of program participant diversity
- Work with Sacramento State to revise the workforce development professionals assessment to capture understanding of viable career pathways

Outputs

- List of viable career pathways and dissemination with briefings to key staff by November 30, 2009
- Creation of occupational data update plan by March 31, 2010
- Comparisons of participant diversity with regional diversity—ongoing
- Completion of targeted marketing and communication plan by May 31, 201
- Revision of workforce development professionals assessment by August 31, 2010

Indicators

- Participant demographics compared to the general population and services in the prior year—measure quarterly
- Proportion of key staff that understand viable career pathways—measured bi-annually

Outcomes

- Training and employment in viable career pathways
- Customer job success

- Proportion of training and employment services in viable career pathways— provide training and employment services in viable career pathways to at least 75% of participants in a 12-month period
- Comparison of entered employment or advanced training/education rates in viable career pathways to other opportunities—rates more than 10% higher for those in viable career pathways in the 12-month period following completion
- Comparison of earnings increase rates in viable career pathways to other opportunities—rates more than 10% higher for those in viable career pathways in the 12-month period following completion

Strategy #3

Enhance One Stop Career Center system service delivery

Planned Activities

- Design and implement a brief quarterly dashboard report on One Stop service activity for the Committee (i.e. one-page data/graphic-graphic focused report summarizing key information)
- Implement a more comprehensive participant, employer (in collaboration with Employer Outreach Committee), and staff feedback system to gather opinions on program effectiveness, capacity building needs, and service gaps
- Develop a One Stop program improvement plan based on analysis of program activities; participant, employer, and staff feedback; identified needs; and state/national Learning Lab best practices
- Create a summary reference guide of workforce development partners that defines roles and services
- Distribute workforce development partners information to One Stop staff for referrals and among partners for external outreach

Outputs

- Development of quarterly dashboard report by February 28, 2010 (should contain additional performance measures)
- Creation and implementation of feedback system by November 30, 2009—invite all participants and employers to participate at conclusion of service and staff to participate on a quarterly basis
- List of potential One Stop program improvements and related best practices by August 31, 2010
- Completion of program improvement plan by February 28, 2011
- Production and distribution of workforce development partner compendium by February 28, 2010
- One Stop staff and resource development ongoing based on feedback and identified needs

Indicators

- Number of workforce partner reference guides delivered to partners—measured annually
- Proportion of key staff that are aware of workforce development partners reference guide measured bi-annually
- Proportion of employers that participate in feedback system—measured bi-annually
- Proportion of participants that participate in feedback system—measured bi-annually
- Proportion of staff that participate in feedback system—measured bi-annually

Outcomes

- * One Stop service improvement
- Participant and employer satisfaction

- Results of participant feedback establish baseline measures for annual analysis
- Results of employer feedback establish baseline measures for annual analysis
- Results of staff feedback—establish baseline measures for annual analysis
- Entered employment or advanced training/education rates—hold rates at least constant over a 12-month period
- Job retention rates—hold rates at least constant over a 12-month period
- Earnings increase rates—hold rates at least constant over a 12-month period





Youth Council

Goal: Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

Strategy #1

Enhance youth employability through soft skills & work readiness training



Planned Activities

- Develop plan to incorporate soft skills into work readiness training
- Revise and implement pre- and post-tests for all youth employment programs that more appropriately capture work readiness and soft skills concepts
- Implement employer and youth feedback system to gather opinions on work readiness and job success
- Provide ongoing technical assistance based on program outcomes and best practices
- Ensure youth employment programs are appropriately serving a diverse range of youth and those with multiple barriers/atrisk
- Develop a targeted marketing and communication plan to promote youth employability (related to attainment of soft skills) and ensure serving a diverse range of youth

Outputs

- Implementation of planned soft skills curriculum into WIA youth program design by May 31, 2010
- Delivery of work readiness training modules—ongoing
- Revision and implementation of pre & posttests by March 30, 2010
- Comparisons of program participant diversity with regional diversity-quarterly
- Creation of youth and employer feedback system by March 30, 2010
- Completion of targeted marketing and communication plan by May 31, 2010

Indicators

- Proportion of youth applicants that receive soft skills training—measured through SMARTware quarterly
- Proportion of employers participate in feedback system—measured bi-annually
- Proportion of youth that participate in feedback system—measured bi-annually
- Youth participant demographics compared to the general population and services in previous year—measured bi-annually

Outcomes

- * Youth acquisition of soft skills
- Youth employability
- Youth job success
- * Youth and employer satisfaction



- Pre- and post-test scores and comparisons of summer and year-round employment programs—improvement over pre-test scores in at least 75% of youth participants receiving work readiness training in a 12-month period and less than 5% gap in score improvement rates between summer and yearround participants in a 12-month period
- Results of youth feedback and comparisons of employment programs—establish baseline measures for annual analysis
- Results of employer feedback and comparisons of employment programs—establish baseline measures for annual analysis



Strategy #2

Engage employers and academia to create employment opportunities for youth



Planned Activities

- Develop a plan to coordinate employer-academia connections for youth employment and training
- Identify career preparation programs and occupational pathways for youth
- Work with regional partners to recruit employers to provide youth employment aligned with career technical education programs
- Continue relationship with the Employer Outreach Committee to publicize youth employment programs and minimize duplication of effort in employer outreach
- Work with regional partners to produce a guide for employers on youth development

Outputs

- Development of plan for regional employeracademia system by February 28, 2011
- Coordinated employer contact efforts with Employer Outreach Committee by May 31, 2010
- Production and delivery of employer guide by February 28, 2010
- List of career preparation programs and occupational pathways by February 28, 2010

Indicators

- Number of employer guides distributed electronically—measured biannually
- Number of employer contact to establish relationships—measured bi-annually

Outcomes

- Employer engagement in career preparation programs
- Youth employment opportunities relevant to career preparation programs

- Number of employer relationships—add 20 employers by February 28, 2011
- Proportion of youth employment aligned with applicable career preparation programs or critical occupational clusters—75% of youth have participated in career preparation programs or placed in jobs within critical occupational clusters



Strategy #3

Target youth services to viable career pathways



Planned Activities

- In coordination with the Planning and Oversight Committee, analyze labor market information to identify high growth/high wage and emerging occupations
- Create a plan to inform youth of opportunities in critical occupations clusters, high growth/high wage jobs, and emerging career pathways
- Share summaries of viable career pathway information and service learning opportunities with schools for career preparation program planning
- Align youth employment programs with Critical Occupation Clusters, high growth/high wage jobs, and emerging career pathways

Outputs

- List of high growth/high wage and emerging occupations by January 31, 2010
- Creation of youth marketing and communications plan by March 31, 2010
- Production and delivery of career pathway summaries to schools by March 31, 2010



 Number of career pathway summaries delivered or provided access electronically—measured annually



 Youth training and employment in viable career pathways

- Proportion of youth employment in viable career pathways—provide opportunities in viable career pathways to at least 50% of youth participants in a 12-month period
- Catalog number of school preparation program aligned with viable career pathways—establish baseline for annual analysis
- Enrollment in school preparation programs aligned with viable career pathways and comparison of aligned and other career programs—establish baseline measurement at June 30, 2010



ITEM III-B - ACTION

APPROVAL TO SUBMIT REGIONAL CLUSTERS OF OPPORTUNITY PROPOSAL TO THE CALIFORNIA WORKFORCE INVESTMENT BOARD

BACKGROUND:

On October 22, 2009, the California Workforce Investment Board, the California Energy Commission, and the California Economic Strategy Panel announced the availability of approximately \$3 million to develop and implement regional clusters of opportunity strategies.

SETA/Sacramento Works, Yolo County Workforce Investment Board, SACTO, the Sacramento Metropolitan Chamber of Commerce, Linking Education to Economic Development (LEED), the Center for Strategic Economic Research, the Green Capital Alliance, Valley Vision and the Los Rios Community College District Center for Excellence are developing a proposal that will focus on the clean energy technology cluster which is emerging in our region. The funds will be utilized for:

Clean Energy Cluster Diagnosis:

The Center for Excellence and the Center for Strategic Economic Research will conduct quantitative cluster research, qualitative value chain analysis; and analysis of cluster occupational categories and skill-set requirements to develop an understanding of the emerging importance of the clean energy cluster in the region's transforming economy.

Collaborative Priority-Setting:

The Center for Excellence and the Center for Strategic Economic Research will design and implement a collaborative cluster engagement process based on the results of the research and analyses described above. This activity will engage cluster employers and community stakeholders, including the Sacramento Metropolitan Chamber of Commerce, the local Workforce Investment Boards, Linking Education and Economic Development and the Green Capital Alliance to identify shared priorities for an overall cluster of opportunity strategy.

Cluster of Opportunity Investment Strategy:

The Green Capital Alliance will facilitate the investment strategy by identifying and connecting specific investments and other commitments among partners to advance the competitive position of the clean energy clusters of opportunity. This activity will produce an overall strategy with specific organizational commitments and champions organized around shared cluster priorities.

<u>ITEM III-B – ACTION</u> (Continued) Page 2

Sustainable Implementation:

Support the long-term sustainability and growth of the Clean Energy Technology cluster by creating a GreenPrint for the region. This activity will produce a set of broader organizational and policy changes to sustain and expand regional cluster of opportunity strategies, as well as a lasting mechanism to support ongoing collaboration among all the partners.

The maximum award for this grant opportunity is \$250,000 and the due date is December 3, 2009. Staff is requesting approval for SETA/Sacramento Works to be the fiscal agent and applicant for this grant and, if awarded, approval to contract funds to participating partners to complete the research, investment strategy and implementation

RECOMMENDATION:

Approve the submission of a proposal in response to the Regional Industry Cluster of Opportunity Solicitation for Proposal and, if awarded approve contracts with collaborating partners to complete the research, investment strategy and implementation.

<u>ITEM IV-1 - INFORMATION</u>

SACRAMENTO WORKS CAREER CENTER FIRST QUARTER REPORTS

BACKGROUND:

Attached are First Quarter reports (July 1, 2009 through September 30, 2009) for both the Workforce Investment Act and the American Recovery and Reinvestment Act programs. Included in this packet is a summary of career center performance, an overview of the Learning Lab measures (Process Measures), information on the numbers of customers receiving Scholarships and Support Services, Job Seeker Customer Satisfaction and Employer Outreach Activities. Additionally included are data outlining Universal Services and the demographics of the customers the career centers served during this time period.

Sacramento Works One Stop Career Center System Summary of 1st Quarter Performance 2009-2010

1. Career Center System Activity (Universal Services)

• For First Quarter, (July 1st, 2008- September 30th, 2009) the Career Center system continues to see record numbers of job seeking customers. A total of 25,418 customers were served system-wide which represents 63% of the overall planned goals for the entire Fiscal Year. These numbers reflect visits to multiple career centers by individual customers, however a total of 21,672 distinct customers were served. If these numbers continue at this rate, projected numbers could more than double the annual planned goals for this fiscal year.

• Learning Lab Process Measures (JTA enrollments)

In comparison to First Quarter of last fiscal year, the numbers of customers who completed an initial assessment and participated in a coaching session this fiscal year has increased from 3,942 to 7,502, an increase at the rate of 47%. For those customers returning to a career center for a staff assisted service within 30 days of enrollment, a 40% increase was seen. The numbers of customers participating in a skill development or training service activity increased by 49%.

A majority of customer demographics had no significant change during the
First Quarter of this fiscal year. Employment characteristics which include
services to Ex-Offenders, Seasonal Farm Workers and Veterans have not
deviated significantly against Fourth Quarter data from last Fiscal Year.
Those customers who were Laid Off were served at a rate 5% over that of
Fourth Quarter and those receiving Cash Public Assistance increased at a
rate of 4%. These statistics are hardly surprising considering that the
Unemployment Rate during this period for Sacramento County was well
over 11%.

2. Scholarship and Supportive Services Reports (ITA and JTA)

- Overall, scholarship obligations (occupational skills training) in the 1st quarter of 2009-2010 increased by more than 380% compared to the same period last fiscal year (101 in 2008-2009 and 385 in 2009-2010), primarily due to the change in the service delivery model and a bad economy (this data increase does not reflect ARRA scholarship obligations). In addition, supportive services obligations for the 1st quarter of 2009-2010 increased by more than 1,000% compared to the same period last fiscal year (\$28,000+ in 2008-2009 and \$280,000+ in 2009-2010).
- Approximately 94% of the scholarship obligations were for training in critical occupational clusters. The most significant numerical increases were in the Healthcare & Support Services, Transportation & Production, and Installation, Maintenance, and Repair occupational clusters.

 Actual new WIA training enrollments increased by more than 40% from the same period last fiscal year (189 at the end of the 1st quarter of fiscal year 2008-2009 and 265 at the end of the 1st quarter of fiscal year 2009-2010). The enrollments reflected by JTA include, but are not limited to scholarship obligations made by One-Stop coaches.

3. Job Seeker Customer Satisfaction Report

Job Seeker Customer Satisfaction ratings – career centers consistently rank
 4.39 or better out of a scale of 1 to 5, 5 being the highest.

4. Employer Services and Employer Satisfaction

- Reports continue to indicate a decrease in recruitment events, job orders and hires.
- Recruitment events For the first quarter were 27 events.
- The total number of Job Orders for the first quarter was 132 orders.
- Hires for employers using pre-screening and interview services provided by Sacramento Works was 543 and the average wage at placement is \$11.09 The unemployment rate for Sacramento is 12.3%, the state unemployment rate is at 12.1% and the national unemployment rate is 9.7%. While employer-hiring activities have slowed for the region several new employers to the region have used SETA/Sacramento Works to recruit and hire individuals such as Nestle Water, North Sheets a supplier to Sacramento Containers and Micro semi a long time supplier of components to military and aerospace customers.
- Substantial Services provided to employers decreased by 65%, from 256 to 90.
- Number of employers receiving Substantial Services decreased by 57%, from 77 to 33.
- Of the 33 employers served, 23, or 70%, were asked to participate in the Employer Customer Satisfaction Survey Sampling. Of those 23 employers, 19, or 83%, participated in the survey.
- Average score across all questions decreased slightly from 8.27 to 8.25.
- Two of the nine question categories had average scores of 9+ and five categories had scores of 8+.

Sacramento Works One Stop Career Center Universal Services Report

July 1, 2009 - September 30, 2009

Sacramento Works One Stop Career Center	Annual Planned Goals	Customers Served	% of Planned Goals
Broadway Asian Resources, Inc.	3,773	2,494	66%
Citrus Heights Crossroads	2,297	1,752	76%
Franklin SETA	4,035	3,273	81%
Galt SETA	1,556	767	49%
Hillsdale SETA	4,035	4,229	105%
La Familia La Familia Counseling Center	3,017	1,346	45%
Lemon Hill Sacramento City USD	3,773	1,538	41%
Mark Sanders Employment Development Department	4,618	4,216	91%
Mather County of Sacramento	2,303	960	42%
Rancho Cordova SETA	2,297	1,387	60%
South County Elk Grove USD	3,773	2,163	57%
Urban League Greater Sacramento Urban League	2,447	1,293	53%
SYSTEM TOTALS	37,924	25,418	67%

21,672 Distinct customers served 25,418 Distinct customers served at multiple career centers

Universal Youth Specialist Report 7/1/2009 - 9/30/2009

		Broadway	Citrus Heights	Franklin	Galt	Hillsdale	La Familia	Lemon Hill	Mark Sanders	Rancho Cordova	South County	Urban League
	YS Workshops						2					
	YS Orientation/ First Visit	134	134	350	109	194	124	65		100	192	201
Core Service	Foster Youth Referral Services	1	2	13		6	18	2	13	1	31	7
	YS School & Community Links	158	15		36		124	61		6	169	6
	YS Services	194	213	651	166	75	80	68		182	318	3
Core Workshop	YS Workshops	259	111	253	223	58	90		2	29	138	126

Process Measures 7/1/2009 - 9/30/2009

	Process Measure 1	Process Measure 2	% Process Measure 2	Process Measure 3	% Process Measure 3
SWCC					
Broadway	942	254	27.0%	108	11.5%
Citrus Heights	373	167	44.8%	179	48.0%
Franklin	1,066	322	30.2%	188	17.6%
Galt	313	134	42.8%	48	15.3%
Hillsdale	1,962	729	37.2%	705	35.9%
La Familia	591	166	28.1%	519	87.8%
Lemon Hill	817	235	28.8%	187	22.9%
Mark Sanders	1,464	398	27.2%	369	25.2%
Mather	209	49	23.4%	36	17.2%
Rancho Cordova	659	238	36.1%	154	23.4%
South County	534	176	33.0%	192	36.0%
Urban League	335	104	31.0%	150	44.8%
System Totals	7,502	2,705	36.1%	2,645	35.3%

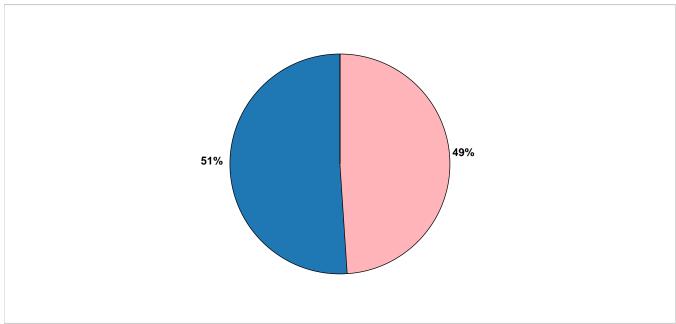
Measure 1: Number of customers who complete an initial assessment (Skill Review) and coaching session (Action Plan)

Measure 2: Number of customers returning to the career center for a staff assisted service within 30 days of enrollment.

Measure 3: Number of customers participating in a skill development or training service.

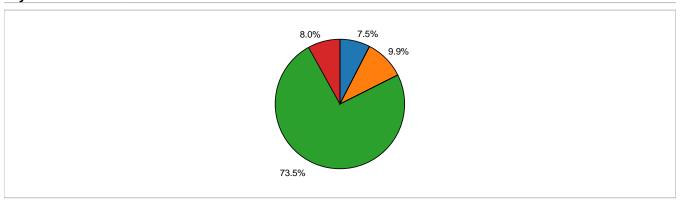
NOTE: A single customer may be served at more than one center. In order to avoid duplicate customer counts, the system totals will reflect one count per customer served.

	Gender Breakout 7/1/2009 - 9/30/2009	
Career Center	Female	Male
Broadway	47%	53%
Citrus Heights	49%	51%
Franklin	51%	49%
Galt	47%	53%
Hillsdale	51%	49%
La Familia	52%	48%
Lemon Hill	60%	40%
Mark Sanders	41%	59%
Mather	43%	57%
Rancho Cordova	46%	54%
South County	46%	54%
Urban League	52%	48%
System Totals	49%	51%



Gender Female
Male

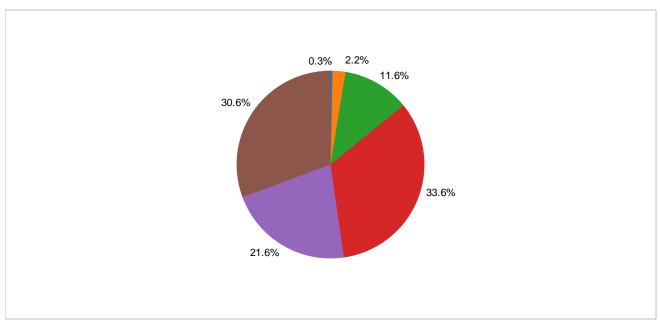
		SETA - Age Breakout 7/1/2009 - 9/30/2009		
Career Center	% Age 14-18	% Age 19-21	% Age 22-54	% Age 55 and Over
Broadway	5.8%	9.0%	78.7%	5.8%
Citrus Heights	7.6%	8.8%	68.6%	13.3%
Franklin	10.2%	12.5%	71.7%	5.1%
Galt	16.8%	11.0%	65.7%	5.2%
Hillsdale	5.4%	9.3%	74.6%	9.3%
La Familia	8.7%	11.7%	73.8%	5.3%
Lemon Hill	4.3%	13.5%	77.0%	4.6%
Mark Sanders	2.7%	5.1%	79.0%	11.4%
Mather	1.2%	5.5%	80.9%	11.0%
Rancho Cordova	5.6%	8.6%	75.7%	8.4%
South County	6.7%	10.1%	73.7%	8.2%
Urban League	14.4%	11.5%	67.4%	6.3%
System Totals	7.5%	9.9%	73.5%	8.0%





Ethnicity
7/1/2009 - 9/30/2009

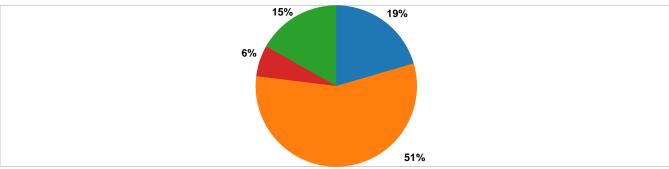
Career Center	No Ethnic Choice	American Indian/Alaskan Native	Asian or Pacific Islander	Black (Non-Hispanic)	Hispanic or Latino	White
Broadway	0.4%	2.3%	13.5%	42.9%	17.3%	23.6%
Citrus Heights	0.4%	2.4%	6.2%	13.7%	12.6%	64.7%
Franklin	0.4%	2.1%	16.2%	51.2%	16.6%	13.5%
Galt		2.0%	5.8%	6.2%	45.5%	40.4%
Hillsdale		2.4%	6.2%	30.9%	16.3%	44.2%
La Familia	0.2%	1.6%	9.3%	25.8%	53.1%	10.0%
Lemon Hill	0.3%	2.5%	20.0%	35.3%	22.3%	19.5%
Mark Sanders	0.3%	1.9%	10.4%	37.0%	23.3%	27.1%
Mather	1.4%	2.3%	7.9%	33.7%	12.9%	41.8%
Rancho Cordova		2.3%	9.9%	27.0%	15.8%	45.0%
South County	0.2%	1.9%	17.1%	37.4%	22.8%	20.5%
Urban League	0.2%	3.0%	7.9%	47.9%	19.0%	22.0%
Grand Total	0.3%	2.2%	11.6%	33.6%	21.6%	30.6%





Education Breakout 7/1/2009 - 9/30/2009

Career Center	Student/11th and Under	GED/HS Diploma	Some College or AA Degree	Bachelors, Masters or PhD	Total Measured
Broadway	16%	55%	15%	5%	2,448
Citrus Heights	12%	52%	19%	7%	1,724
Franklin	20%	54%	14%	4%	3,217
Galt	33%	46%	13%	5%	756
Hillsdale	15%	48%	20%	7%	3,758
La Familia	31%	54%	8%	3%	1,317
Lemon Hill	17%	63%	14%	3%	1,482
Mark Sanders	14%	53%	18%	8%	4,081
Mather	13%	44%	20%	6%	946
Rancho Cordova	14%	51%	20%	9%	1,315
South County	20%	46%	14%	8%	2,124
Urban League	26%	47%	10%	4%	1,256
System Totals	19%	51%	15%	6%	20,767



NOTE: A single customer may be served at more than one center. In order to avoid duplicate customer counts, the system totals will reflect one count per customer served.

In addition, some cusomers in the population of those measured did not denote an education level. Consequently the system totals will not add up to 100%

Education Categories

Student/11th and Under

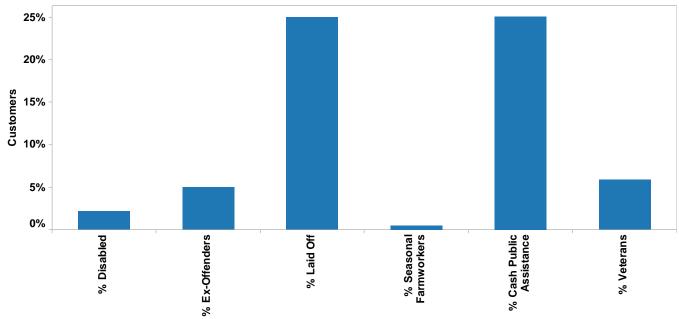
GED/HS Diploma

Bachelors, Masters or PhD

Some College or AA Degree

Employment Characteristics 7/1/2009 - 09/30/2009

Career Center	% Disabled	% Ex-Offenders	% Laid Off	% Seasonal Farmworkers	% Cash Public Assistance	% Veterans	Total Measured
Broadway	3.2%	8.7%	21.4%	0.2%	27.7%	5.5%	2,448
Citrus Heights	2.6%	2.1%	24.0%	0.1%	15.8%	5.2%	1,724
Franklin	2.0%	5.8%	23.0%	0.4%	30.1%	4.3%	3,217
Galt	2.0%	2.0%	34.5%	3.2%	19.8%	4.4%	756
Hillsdale	2.6%	3.9%	25.2%	0.2%	29.5%	6.0%	3,758
La Familia	0.8%	3.7%	21.8%	1.1%	36.1%	1.6%	1,317
Lemon Hill	1.0%	5.3%	21.9%	0.4%	35.2%	3.4%	1,482
Mark Sanders	2.0%	6.0%	34.4%	0.4%	18.3%	11.8%	4,081
Mather	4.7%	5.0%	19.5%	0.3%	22.8%	12.6%	946
Rancho Cordova	2.1%	3.7%	33.8%	0.4%	23.6%	7.0%	1,315
South County	1.9%	10.6%	23.5%	0.7%	20.2%	4.1%	2,124
Urban League	1.5%	6.0%	21.3%	0.1%	27.9%	4.1%	1,256
System Totals	2.2%	5.0%	25.0%	0.5%	25.1%	5.9%	20,767



SCHOLARSHIPS - 2009-2010

1st Quarter (7-1-09 thru 9-30-09)

	\ \& \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		Holments July 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	noinents real
	e Provider ID Training Provider	4	Holling of the	Holling June 30
Sta	Traffill	Training	Training I	Trainin
2237	AcademyX	0	0	0
1483	Allied Business Schools	26	5	3
1740	American River College (ARC)	50	48	5
175	Bauman College	1	0	0
1971	Bryan College	2	1	0
447	California Institute of Jewelry Training	1	0	0
613	California Motel Training	0	0	0
1996	California Paralegal College	1	1	1
1466	California Security Training Academy	15	2	4
917	CSUS, College of Continuing Education	45	8	15
69	Center for Employment Training (CET)	33	3	9
903	Contractors State License Services	15	6	3
2125	Cosumnes River College (CRC)	8	6	0
67	Elk Grove Adult & Community Ed – Career Tech Program	43	8	20
1575	Fair Oaks Massage Institute	5	0	0
756	Federico Beauty Institute	8	0	3
2321	Folsom Lake College (FLC)	0	0	0
1978	Greater Sacramento Urban League	12	8	0
2105	Heald College - Roseville	1	0	0
450	High-Tech Institute	36	7	12
1747	Institute of Technology	8	2	1
1238	Kaplan College	3	0	0
60	MTI College	37	10	11
677	Modoc Railroad Academy	0	0	0
2173	My Beauty College	5	2	0
1724	Napoli Culinary Academy	5	1	1
758	National Career Education	12	2	2
681	Northern California Teamsters	5	3	4
1821	OSC Computer Training	122	16	33
2046	Precision Technical Institute	3	0	2
1818	SATI of Sacramento	25	5	12
2252	Sacramento City College (SCC)	0	0	0
989	Sacramento City USD (Old Marshall & Charles A. Jones)	343	41	127
1925	San Joaquin Valley College	1	0	0
176	Tech Skills	91	23	47
53	Truck Driving Academy	101	21	27
1871	Universal Technical Institute (UTI)	1	1	0
64	Western Career College	6	2	2
2096	Western Electrical Contractors Association	1	0	0
54	Western Pacific Truck School	103	22	35
58	Western Truck School	72	11	25
	Totals	1246	265	404

Scholarships and Supportive Services Authorized by Critical Occupational Cluster 1st Quarter (2009 – 2010)

(July 1, 2009 to September 30, 2009)

Critical Occupational Cluster	Number of Scholarships	Scholarships Obligated	Supportive Services Obligated	Average Supportive Services	Training Cost Range	Average Training Cost
Administrative & Support Services	64	\$140,145	\$33,940	\$870	\$335 - \$5,000	\$2,190
Architecture & Engineering	3	\$7,885	\$1,105	\$550	\$1,245 - \$3,320	2,630
Construction	25	\$59,800	\$36,525	\$600	\$510 - \$5,000	\$2,390
Healthcare & Support Services	110	\$311,000	\$58,780	\$725	\$395 - \$10,000	\$2,830
Human Services	3	\$2,780	\$7,410	\$530	\$705 - \$1,245	\$925
Information Technology	26	\$73,270	\$13,310	\$1,210	\$525 - \$7,950	\$2,820
Installation, Maintenance, & Repair	36	\$85,210	\$11,365	\$945	\$380 - \$5,000	\$2,365
Tourism & Hospitality	4	\$8,255	\$6,865	\$980	\$1,260 - \$4,000	\$2,065
Transportation & Production	91	\$326,035	\$18,995	\$1,000	\$275 - \$5,000	\$3,585
Other	23	\$57,300	\$91,760	\$840	\$630 - \$5,000	\$2,490
	385	\$1,071,680	\$280,055			

\$1,351,735	Sub-Total
\$16,830	Scrip Authorized
\$1,505	Workshops Authorized
\$1,370,070	Total

Key Points

(scholarship comparisons to 1st qtr 2008-2009 fiscal year)

- Administrative & Support Services 300% increase
- Construction 250% increase
- Healthcare & Support Services 214% increase
- Information Technology 225% increase
- Installation, Maintenance, & Repair 620% increase
- Tourism & Hospitality 55% decrease
- Transportation & Production 250% increase
- 280% overall increase in total scholarships
- 94% of the enrollments in Critical Occupational Clusters

WIA/ARRA Grants (Formula and Discretionary) 1st Quarter (July 1, 2009 to September 30, 2009)

	A dii‡		Dislocated Worker			Construction	Talent Transfer	Navigator	Summer Youth	CalGRIP		Youth
	ARRA WIA		ARRA WIA 15%		WIA 15%	WIA 15%	WIA 15%	ARRA	In School Youth	Out of School Youth	WIA	
	102	201	105	306	429	671	425	776	107	437	436	301
Total Customers	3,216	8,317	1,082	142	325	4	57	10	942	13	20	435
UI Claimants	548	2,394	608	107	201	2	34	0	23	0	1	6
Low Income Individuals	1,684	3,575	428	65	155	1	15	10	915	13	20	420
Public Assistance Individuals	956	2,005	185	18	68	0	6	1	138	2	1	52
TANF Recipients	526	1,122	89	9	25	0	1	2	299	5	2	102
Veterans	77	248	46	10	15	1	5	0	0	0	0	0
Individuals with disabilities	224	714	62	32	25	1	9	0	51	0	1	21
Staff Assisted Services	3,215	8,315	1,081	142	91	4	57	10	5	13	20	435
Skill Development	15	7,450	1	0	0	0	0	0	0	0	13	0
Training	186	1,047	116	0	1	0	3	0	0	0	13	0
OST	134	931	104	0	1	0	3	0	0	0	0	0
ОЈТ	39	50	11	0	0	0	0	0	0	0	0	0
WEX	13	88	1	0	0	0	0	0	0	0	13	0
Supportive Services	14	648	16	0	0	3	55	0	413	0	9	178

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Includes participants carried in from previous fiscal year.
Funding sources with no activity will not be reflected in this report.

WIA/ARRA Youth Grants (Formula and Discretionary) 1st Quarter (July 1, 2009 to September 30, 2009)

	Summer Youth	aiasiks	CalGRIP	
	ARRA	In School Youth	Out of School Youth	WIA
	107	437	436	301
Total Customers	942	13 20		435
Work Readiness Compl Rate	93%	0% 0%		59%
Summer Empl Compl Rate	92%	0%		100%

Rundate/Time: 11/12/2009 12:01:06 PM

Includes participants carried in from previous fiscal year. Funding sources with no activity will not be reflected in this report.

Capital Area Investment Zone Overall Job Seeker Customer Satisfaction Survey F/Y 09-10 1st Quarter Report

07/01/2009 – 09/30/2009

All Ages

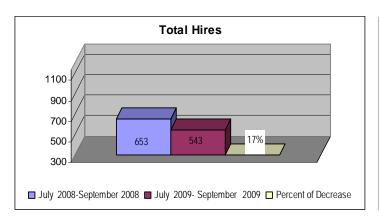
Question	CAIZ Region		LWI	LWIA		
Question	CAIZ Region	SETA	Golden Sierra	Yolo County DESS		
Career Center Staff						
Available	4.62	4.62	5	5		
Helpful	4.68	4.68	5	5		
Knowledgeable	4.68	4.68	4	4.90		
Professional	4.71	4.71	5	5		
Receptive	4.71	4.71	5	5		
Ease of Use						
Equipment	4.55	4.55	4	4.80		
Materials	4.60	4.60	5	4.70		
Software	4.54	4.53	5	4.60		
Helpfulness of Services						
FAX/Copier/Phone	4.69	4.69	4	5		
Informational Session Workshops	4.67	4.67	5	4.80		
Job Search Activities	4.66	4.66	4	4.78		
Resume Assistance	4.67	4.67	4	4.89		
Training Information	4.67	4.66	5	4.89		
U.I. Q&A/Information	4.63	4.63	5	4.88		
Disabled						
Accessibility of Facility	4.67	4.67	5	4.75		
Total No. of Records	2141	2130	1	10		

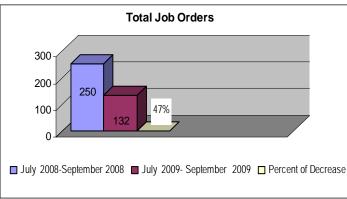
Note: 19 One-Stops are located in the CAIZ Region (SETA 12, Golden Sierra 5, Yolo County 2)

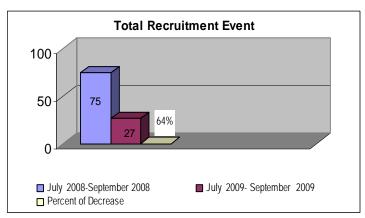
CAIZ - SETA Job Seeker Customer Satisfaction Survey Summary - All Ages F/Y 09-10 1st Quarter Report 07/01/2009 - 9/30/2009

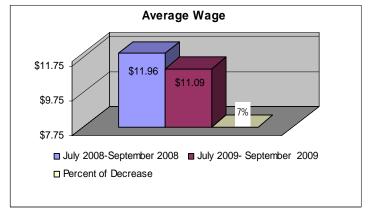
-		C	AREER CENT	ER STAFF		EA	SE OF USE			HELPF	JLNESS (OF SERVIC	ES		DISABLED	
swcc	Available	Helpful	Knowledge	Professional	Receptive	Equipment	Materials	Software	Phone/fax/ copier	Sessions/ Workhops	Job Search	Resume	Tng. Info.	UI Info.	Access	Total Surveys
Broadway	4.50	4.61	4.61	4.64	4.68	4.41	4.50	4.45	4.73	4.70	4.69	4.71	4.71	4.70	4.66	587
Citrus Heights	4.65	4.77	4.71	4.77	4.75	4.52	4.53	4.52	4.44	4.84	4.69	4.79	4.82	4.52	4.39	98
Franklin	4.69	4.75	4.75	4.79	4.81	4.64	4.66	4.59	4.67	4.72	4.71	4.69	4.62	4.66	4.82	108
Galt	4.89	4.90	4.86	4.86	4.92	4.75	4.79	4.75	4.90	4.82	4.69	4.74	4.79	4.46	4.85	63
Hillsdale	4.68	4.79	4.82	4.86	4.82	4.58	4.59	4.53	4.65	4.74	4.64	4.68	4.68	4.65	4.57	87
La Familia	4.46	4.46	4.50	4.52	4.53	4.58	4.54	4.59	4.60	4.50	4.55	4.46	4.57	4.59	4.67	103
Lemon Hill	4.92	4.82	4.93	4.87	4.91	4.79	4.75	4.78	4.81	4.78	4.87	4.87	4.81	4.86	4.86	130
Mark Sanders Complex	4.61	4.64	4.62	4.65	4.61	4.57	4.55	4.47	4.64	4.55	4.51	4.51	4.50	4.54	4.57	625
Mather	4.48	4.60	4.60	4.68	4.65	4.14	4.70	4.24	4.41	4.41	4.70	4.78	4.65	4.34	4.55	84
Rancho Cordova	4.89	4.95	4.95	4.99	4.99	4.91	4.97	4.88	4.96	4.94	4.96	4.97	4.98	4.95	4.82	81
South County	4.79	4.88	4.88	4.87	4.83	4.79	4.76	4.80	4.78	4.56	4.67	4.67	4.63	4.61	4.78	62
Greater Sacramento Urban League	4.64	4.73	4.70	4.78	4.78	4.55	4.66	4.62	4.74	4.76	4.76	4.76	4.81	4.67	4.79	102
SETA	4.62	4.68	4.68	4.71	4.71	4.55	4.60	4.53	4.69	4.67	4.66	4.67	4.66	4.63	4.67	2130

Employer Outreach Activity Report Sacramento Works Employer Services July 2008 –September 2008 Compared to July 2009-September 2009









Reports continue to indicate a decrease in all activities:

- Recruitment events For the first quarter were 27 events.
- The total number of Job Orders for the first guarter was 132 orders.
- Hires for employers using pre-screening and interview services provided by Sacramento Works was 543 and the average wage at placement is \$11.09

The unemployment rate for Sacramento is 12.2%, the state unemployment rate is at 12.2% and the national unemployment rate is 10.2%. While employer-hiring activities have slowed considerably in the region several new employers have used SETA/Sacramento Works to recruit and hire individuals such as Nestle Water, Northern Sheets-a supplier to Sacramento Containers and MicroSemi-a long time supplier of components to military and aerospace customers.

Sacramento Works

Employer Customer Substantial Services & Satisfaction Survey 1st Quarter of Fiscal Year 09-10 Report

July 1, 2009 – September 30, 2009

- Total Number of Employer "Substantial Services" provided throughout the Sacramento Works system: **90**. A decrease of **65**% from F/Y 08-09, 256 substantial services reported.
- Total Number of Individual Employers at different locations who received these substantial services: 33. A decrease of 57% from F/Y 08-09, 77 employers reportedly served.
- Of the <u>33</u> Employers who received substantial services, <u>23</u> or <u>70</u>%, were requested to participate in the Employer Customer Satisfaction Survey Sampling.
- Of the 23 employers, 19 or 83% participated in the Employer Customer Satisfaction Survey Sampling.

Survey Questions 1 – 9 Response Averages and Questions 10 – 12 Totals

	•							
Q1	Q2	Q3	Q4	Q5	Q6	Q7	Q8	Q9
9.16	8.47	8.21	9.00	7.56	8.18	6.93	8.20	8.53

Q10 Would you recommend Sacramento Works services to another employer?

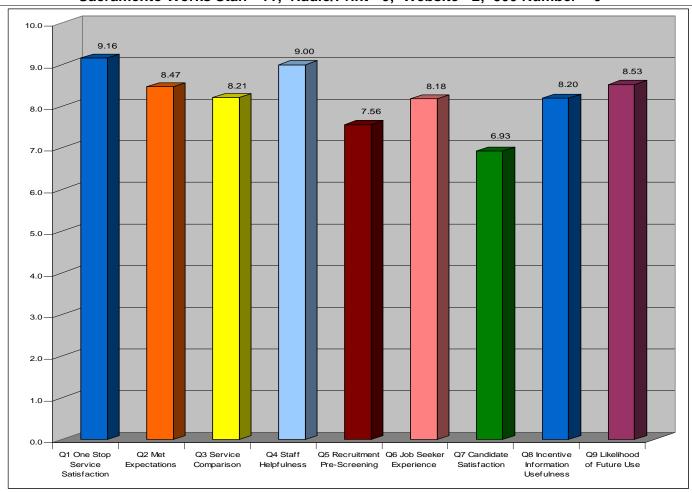
Yes 18 No 1

Q11 Will you be hiring in the next six months?

Yes 17 No 2

Q12 How did you hear about us? Another Employer - 1; Previous Use - 5;

Sacramento Works Staff - 11; Radio/Print - 0; Website - 2; 800 Number - 0



Employer Substantial Services Local Learning Lab Measures F/Y 09-10 1st Quarter Performance Report

This is the summary of WIA – EED forms submitted reflecting "substantial services" provided to employers July 1, 2009 – September 30, 2009.

NOTE: Both the SWCC and the Employer Services Dept. received credit for Joint Recruitment Events.

S.W.C.C.	7/1/09 – 9/30/09 1 st Quarter	10/1/09 – 12/31/09 2 nd Quarter	1/1/10 – 3/31/10 3 rd Quarter	Learning Lab Measures Actual Current TOTALS	Local Learning Lab Measures F/Y 08-09 GOAL	Learning Lab Measures Current Percentage of GOAL
Broadway (B)	0	0	0	0	30	0%
Citrus Heights (CH)	0	0	0	0	30	0%
Franklin (F)	1 (1 with ESD)	0	0	1 (1 with ESD)	30	3%
Galt (G)	0	0	0	0	60	0%
Greater Sacramento Urban League (UL)	12	0	0	12	60	20%
Hillsdale (H)	26	0	0	26	100	26%
La Familia (LF)	14	0	0	14	14 40	
Lemon Hill (LH)	0	0	0	0	30	0%
Mark Sanders (MS)	0	0	0	0	125	0%
Mather (M)	0	0	0	0	30	0%
Rancho Cordova (RC)	29	0	0	29	115	25%
South County (SC)	6	0	0	6	110	5%
Local Learning Lab Measures F/Y 08-09 Totals (With ESD)	88 (1 with ESD)	0	0	88 (1 w/ESD)	760	12%
Employer Services Dept. (ESD)	2	0	0	ESD TOTAL 2		
System-Wide Quarterly Totals	90	0	0	90		

11/12/2009 Edld

Occupational Skills Training 1st Quarter (7/1/09 - 9/30/09)

		Funding	Source	
Provider	ARRA Adult (102)	ARRA Dislocated Worker (105)	WIA Adult (201)	Total by Provider
Allied Business	1	1	23	25
American River College	58	23	53	133
Bauman College			1	1
Bryan College			3	3
California Paralegal College			1	1
California Security Training Academy			14	14
CET	4	1	28	33
Consumnes River College	8	15	12	35
Contractor's State License Services			17	17
CSUS, College of Continuing Education		2	34	36
EGUSD Bus & Tech Tng Inst			33	33
Fair Oaks Massage Institute			4	4
Federico College of Hairstyling			4	4
Greater Sacramento Urban League	9	8	10	27
Heald College, Roseville			1	1
High-Tech Institute			29	29
Institute of Technology			10	10
Kaplan College			3	3
MTI College	10	20	21	51
My Beauty College			6	6
Napoli Culinary Academy			5	5
National Career Education			10	10
Northern California Teamsters	4	2	2	8
OSC Computer Training			83	83
San Joaquin Valley College			1	1
SATI			15	15
SCUSD, Old Marshall, Charles A. Jones	19	7	242	268
Tech Skills	16	23	44	83
Truck Driving Academy	1		83	84
Twin Rivers Adult School			8	8
Universal Technical Institute			2	2
Western Career College			4	4
Western Electrical Contractor's Association			1	1
Western Pacific Truck School		1	76	76
Western Truck School	1		49	50
Totals by Funding Source	131	103	930	1,159

This report shows customers served during the report period. It includes those enrolled during the period as well as those who enrolled prior to but are still receiving services during the period.

The total reflects a distinct count of customers. Those being served by more than one program or agency are only counted once in the totals. Therefore, it is possible that the totals for each funding source will not equal the sum of those for each grant column.

On-the-Job Training 1st Quarter (7/1/09 - 9/30/09)

	Funding Source				
Agency/Program	ARRA Adult (102)	ARRA Dislocated Worker (105)			
Asian Resources, Inc.	10	2			
Bach Viet Association	17				
Chinese Community Service Center	6	1			
La Familia Counselling Center	6	8			
Grand Total	39	11			

This report shows customers served during the report period. It includes those enrolled during the period as well as those who enrolled prior to but are still receiving services during the period.

The total reflects a distinct count of customers. Those being served by more than one program or agency are only counted once in the totals. Therefore, it is possible that the totals for each funding source will not equal the sum of those for each grant column.

Work Experience 1st Quarter (7/1/09 - 9/30/09)

	Funding	Source
Agency/Program	ARRA Adult (102)	ARRA Dislocated Worker (105)
Asian Resources, Inc.	10	1
Conservation Corps	3	
Distinct Count of Customers Served	13	1

This report shows customers served during the report period. It includes those enrolled during the period as well as those who enrolled prior to but are still receiving services during the period.

The total reflects a distinct count of customers. Those being served by more than one program or agency are only counted once in the totals. Therefore, it is possible that the totals for each funding source will not equal the sum of those for each grant column.

ITEM IV-2 – INFORMATION

RECOVERY ACT FIRST QUARTER REPORT

BACKGROUND:

Staff has compiled the Recovery Act summary for the period May 1, 2009 to September 30, 2009.

Jobs Created (staff for SETA and Training Providers):

- 1. Number of jobs created at summer youth providers: 34
- 2. Number of jobs created at WIA Adult/Dislocated Worker providers: 24
- 3. Number of jobs created in SETA's Workforce Development Department: 9
- 4. Number of jobs created in SETA's Children and Family Services Department: 11
- 5. Number of jobs to be created October 1 in SETA Head Start Expansion: 17
- 6. Total jobs created: 95

Summer Jobs Created for low-income Youth

- 1. Summer jobs created: 942 part-time jobs for 942 youth (equivalent of **713 full time equivalent jobs**).
- 2. Work readiness goal attained: 873 youth or 93%
- 3. Youth employed after summer: 46
- 4. Youth returning to school after summer: 668
- 5. Wages earned: over \$1.4 million

Employment Activities for Adult and Dislocated Workers

- 1. Adults receiving staff-assisted employment services: 3,077
- 2. Dislocated Workers receiving staff-assisted employment services: 1,041
- 3. Adults enrolled in Job Training programs: 216
- 4. Dislocated Workers enrolled in Job Training programs: 104

Recovery Act Expenditures through September 30, 2009:

SETA Program	Amount	Amount
_	Received	Expended
WIA - Summer Youth	\$5,884,992	\$2,376,532
WIA - Adult services	\$2,539,534	\$438,008
WIA – Dislocated Worker	\$5,142,800	\$247,458
CSBG – Community Services	\$2,692,561	0
Head Start – COLA/Quality	\$3,095,210	\$218,398
Improvement		
Head Start - Expansion	\$1,034,433	0
Total	\$20,389,530.00	\$3,280,396.00

^{*}SETA has obligated approximately <u>60</u>% of Recovery Act funds to contracts/delegate agreements.

<u>ITEM IV-3 – INFORMATION</u> (Continued) Page 2

Services and Activities Planned for Second Quarter:

- 1. Implementation of Homeless Prevention and Rapid Re-Housing Program (HPRP) with Community Services Block Grant (CSBG) funds.
- 2. 150 additional children enrolled in Head Start programs
- 3. Additional 500 adults and dislocated workers served in job training programs
- 4. Additional 3,000 job seekers served at Sacramento Works One Stop Career Centers
- 5. Additional 120 youth enrolled in year-round individualized youth employment programs.

Staff will be available to answer questions.

ARRA Subgrantees – Phases I & II

Occupational Skills Training and OJT/WEX Providers

OCCUPATIONAL SKILLS TRAINING PROVIDER	PROGRAM	CLUSTER CODE *	COST	LENGTH	CODE
California State University, Sacramento – College of Continuing Education (Provider Code - 917) 3000 State University Drive East Sacramento, CA 95819 Contact: Arlene Hernandez or Babette Jimenez Phone: 916-278-5988 or 916-278-6108 Fax: 916-278-4500	Sustainable Facilities Management	1	\$4,219	141 hours	46040112340000
Center for Employment Training (CET) (Provider Code – 69) 6853 – 65th Street Sacramento, CA 95828	Medical Administrative Assistant - pending **	4	\$8,060	720 hours	51071612340000
Contact: Shirley Johnson or Greg Williams Phone: 916-393-7401 Fax: 916-393-7347	Medical Assistant - pending **	4	\$9,307	900 hours	51080112340000
	Solar Thermal Systems Installer	7	\$5,269	300 hours	15050512340000
	Weatherization and Retrofitting Technician	7	\$2,995	160 hours	47020112340401
Galt Joint Union High School District (Provider Code – 1977) 150 Camellia Way Galt, CA 95632 Contact: Sibba Alexanders	EMT - Basic	4	\$1,250	360 hours	51090412340000

OCCUPATIONAL SKILLS TRAINING PROVIDER	PROGRAM	CLUSTER CODE *	COST	LENGTH	CODE
	Medical Assistant- Administrative	4	\$500	332 hours	51071412340101
Greater Sacramento Urban League (Provider Code – 1978) 3725 Marysville Blvd. Sacramento, CA 95838 Contact: Gricelda Ocegueda Phone: 916-286-8630 Fax: 916-286-8610	Computer & Business Technologies	1	\$3,858	310 hours	11030112340000
Los Rios Community College District American River College (ARC)	Bookkeeping, Junior Level (SCC) - pending **	1	\$1,860	684 hours	52020412340000
(Provider Code – 1740) 4700 College Oak Drive Sacramento, CA 95841 Contact: Jennifer Scalzi	Certified Nursing Assistant (ARC)	4	\$3,358	198 hours	51161412340000
Phone: 916-484-8274 Fax: 916-484-8721 Cosumnes River College (CRC)	Health Care Interpreter (ARC)	4	\$5,654	768 hours	13020112340000
(Provider Code – 2125) 8401 Center Parkway Sacramento, CA 95823 Contact: Judy Beachler	Helpdesk/PC Support (SCC) - pending **	6	\$2,123	603 hours	15120312340000
Phone: 916-691-7205 Fax: 916-691-7375 Folsom Lake College (FLC) (Provider Code – 2321) 10 College Parkway Folsom, CA 95630 Contact: Stuart Van Horn or Ellen Holmsen	Home Energy Auditor (CRC) - pending **	1	\$2,519	In Development	Pending
	Phlebotomy (FLC)	4	\$2,958	80 hours	51080112340000
Phone: 916-608-6686 or 916-608-6535 Fax: 916-608-6761 Sacramento City College (SCC)	Solar Technology/Energy Sales (ARC)	7	\$4,545	468 hours	47010112340200

OCCUPATIONAL SKILLS TRAINING PROVIDER	PROGRAM	CLUSTER CODE *	COST	LENGTH	CODE
	Weatherization Specialist (CRC) - pending **	7	\$2,419	In Development	Pending
	Welding (CRC)	3	\$8,410	288 hours	48050812340000
MTI College (Provider Code – 60)	A+ Computer Technician	6	\$5,808	360 hours	11030112340000
5221 Madison Avenue Sacramento, CA 95841 Contact: Eric Patterson	Accounting Assistant	1	\$6,384	340 hours	52030112340001
Phone: 916-339-1500 ext. 230 Fax: 916-339-0305	Accounting Technician	1	\$14,377	760 hours	52030112340101
	Administrative Office Professional	1	\$13,749	750 hours	52020112340000
	Business Office Assistant	1	\$6,307	370 hours	52040112340001
	Computer Applications Specialist	1	\$6,217	380 hours	52040712340000
	Information Technology Network Administrator - Diploma	6	\$13,609	560 hours	15040212340000
	Legal Administrative Assistant	1	\$13,061	580 hours	52040312340101
	Legal Receptionist/Document Administrator	1	\$6,298	360 hours	52040312340001
	Medical Assistant w/Phlebotomy	4	\$14,962	1000 hours	51080112340201
	Medical Assisting	4	\$12,555	780 hours	51080112340000

OCCUPATIONAL SKILLS TRAINING PROVIDER	PROGRAM	CLUSTER CODE *	COST	LENGTH	CODE
	Medical Billing/Coding Specialist	4	\$13,752	760 hours	51080112340100
	Paralegal Studies - Certificate	1	\$15,253	504 hours	22030212340000
	Technical Support Specialist	6	\$13,924	720 hours	11999912340000
Northern California Teamsters Apprenticeship (Provider Code – 681) P O Box 1404	Truck Driving – Transportation Logistics	9	\$8,594	280 hours	49020511340901
Rancho Murieta, CA 95683 Contact: Shelly Hinkle Phone: 916-354-2122 Fax: 916-354-2234	Truck Driving – Transportation Construction	9	\$8,594	280 hours	49020511341001
Sacramento City USD – Charles A. Jones Skills Business Education Center (Provider Code – 989) 5451 Lemon Hill Avenue	Heating Ventilation, and Air Conditioning (HVAC)	7	\$3,571	1260 hours	47020112340000
Sacramento, CA 95824 Contact: Rudy Meza Phone: 916-433-2630 ext. 1055 Fax: 916-433-2635	Nurse Assistant-CNA/HHA	4	\$3,571	242 hours	51169912340000
Stride Center, The (Provider Code – 1115) 2300 El Portal Drive, Suites F & G San Pablo, CA 94806 Contact: Michelle Shutzer Phone: 510-234-1300 ext. 4 Fax: 510-234-1300	A+ PC Technician - pending **	6	\$2,995	240 hours	11010112070000

OCCUPATIONAL SKILLS TRAINING PROVIDER	PROGRAM	CLUSTER CODE *	COST	LENGTH	CODE
Tech Skills (Provider Code – 176) 1215 Howe Avenue, Suite 101 Sacramento, CA 95825 Contact: Linda Freeman or Scott King Phone: 916-649-9600 Fax: 916-649-9700 Please contact provider before making ARRA referrals. These programs may be closed.	Cisco Certified Network Professional	6	\$11,450	775 hours	52120452340201
	MCDBA	6	\$9,450	735 hours	52120452340401
	Medical Administrative Specialist	4	\$7,950	490 hours	52120412340200
	Medical Coding Associate	4	\$10,950	890 hours	52120412340300
Tech Skills (cont.) (Provider Code – 176) 1215 Howe Avenue, Suite 101 Sacramento, CA 95825 Contact: Linda Freeman or Scott King Phone: 916-649-9600 Fax: 916-649-9700	Medical Transcriptionist	4	\$9,950	640 hours	51070812340100
	Microsoft Certified Systems Engineer	6	\$11,950	865 hours	52120412340000
	Office Administrator	1	\$8,950	600 hours	52040112340000
Please contact provider before making ARRA referrals. These programs may be closed.	PC & Networking Technologies	6	\$11,450	840 hours	52120452340501
	Pharmacy Technician	4	\$9,950	820 hours	51080512340000

^{*} refers to the related Critical Occupational Cluster as defined by Sacramento Works (http://www.seta.net/pdfs/employer/clusters09-10.pdf)

^{**} These programs are pending contractual approval. Do not make referrals until further notice.

ON-THE-JOB TRAINING (OJT) & WORK EXPERIENCE (WEX) PROVIDERS

Asian Resources, Inc.

5709 Stockton Blvd.

Sacramento, CA 95824

Contact: Jose Lott – Work Experience (WEX)

Phone: 916-324-6202

Contact: Asael Sala – On-the-Job Training (OJT)

Phone: 916-324-6217

Bach Viet Association, Inc.

1050 Fulton Avenue, Suite 110

Sacramento, CA 95825

Contact: Olga Arbuzova – On-the-Job Training (OJT)

Phone: 916-481-0340

Crossroads Diversified Services, Inc.

9300 Tech Center Drive, Suite 160

Sacramento, CA 95826

Contact: Danny Marquez – Work Experience (WEX)

Phone: 916-568-5230

or

Contact: Dee Gavaldon – Work Experience (WEX)

Phone: 916-676-2540

Folsom Cordova Community Partnership

10455 Investment Circle

Rancho Cordova, CA 95670

Contact: Paul Shane – On-the-Job Training (OJT)

Phone: 916-361-8684 ext. 227

ON-THE-JOB TRAINING (OJT) & WORK EXPERIENCE (WEX) PROVIDERS

La Familia Counseling Center

5523 34th Street

Sacramento, CA 95820

Contact: Tammy Pacheco or Debra Watkins – On-the-Job Training (OJT)

Phone: 916-452-3601

Lao Family Community Development, Inc.

6901 Stockton Blvd., Suite 340

Sacramento, CA 95823

Contact: Chaosarn Chao – On-the-Job Training (OJT)

Phone: 916-393-7501

North State Building Industry Association

1536 Eureka Road

Roseville, CA 95661

Contact: Rick Larkey - On-the-Job Training (OJT)

Phone: 916-751-2760

Sacramento Chinese Community Service Center

420 I Street, Suite 5

Sacramento, CA 95814

Contact: Nai Saeteurn – On-the-Job Training (OJT)

Phone: 916-442-4228 ext. 113

Tech Skills of Sacramento

1215 Howe Avenue

Sacramento, CA 95825

Contact: Heather Bermudez – On-the-Job Training (OJT)

Phone: 916-649-9600

Volunteers of America of Greater Sacramento & Northern Nevada

1900 Point West Way, Suite 270

Sacramento, CA 95815

Contact: Amani Sawires – Work Experience (WEX)

Phone: 916-442-3691

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Business Development and Innovations

Bestco, a Division of Beutler Corporation

4700 Lange Ave. McClellan, Ca. 95652

Creation of training and jobs to manufacture FlashCool, a clean technology energy efficient air cooling system

Sacramento Area Regional Technical Alliance (SARTA)

Power Inn Road, Sacramento 95819

Creation of Sacramento Venture Lab to accelerate the growth of 12 developing companies and creation of 120 jobs in the clean technology industry

Tree of Hope Funding, Inc.

2701 Cottage Way #23

Sacramento, Ca. 95825

Creation and support of small business and job creation

Sacramento Regional Conservation Corps

8460 Belvedere Avenue #7

Sacramento, Ca. 95826

Creation of the Re-Use Store and 20 jobs specializing in recycling lumber, fixtures, appliances, doors, windows, cabinets and flooring.

Opening Doors

2118 K Street

Sacramento, Ca 95816

Creation of World Kitchen program, creating jobs by supporting the development of small scale food preparation and service businesses in the hospitality industry

Mutual Assistance Network

811 Grand Avenue

Sacramento, Ca. 95838

Creation of the Firehouse Café and Produce Market in DelPaso Heights and creation of 15 jobs

Sacramento Asian Pacific Chamber of Commerce

2012 H Street Suite 202

Sacramento, Ca. 95811

Link small businesses by assisting them to identify and acquire contracts to provide green services and products to local government and private industry through a website.

SACRAMENTO WORKS ONE-STOP CAREER CENTERS - CONTACT LIST

BROADWAY ONE-STOP CAREER CENTER

915 Broadway

Sacramento, CA 95818

Tel: (916) 324-6202; Fax: (916) 324-6230

(hours: **M-TH** 8:00 a.m.-4:15 p.m.; **F** 8:00 a.m.-12:00 p.m.)

Contact(s): **Stephanie Nguyen** Phone: **916-324-0304**

CITRUS HEIGHTS ONE-STOP CAREER CENTER

7011 Sylvan Rd, Suite A Citrus Heights, CA 95610

Tel: (916) 676-2540; Fax: (916) 676-0144

(hours: **M,W,TH** 9:00 a.m.-4:30 p.m.; **TU** 9:00 a.m.-7: p.m.; **F** 9:00 a.m.-2:00 p.m.)

Contact(s): **Kathy Sexton** Phone: **916-676-2540**

FRANKLIN ONE-STOP CAREER CENTER

7000 Franklin Blvd, Suite 540 Sacramento, CA 95823

Tel: (916) 262-3200; Fax: (916) 262-3202

(hours: **M-TH** 8:30 a.m.-4:30 p.m.; **F** 8:30 a.m.-1:00 p.m.)

Contact(s): **Diana Douglas**Phone: **916-262-3217**

GALT ONE-STOP CAREER CENTER

1000 "C" Street, Suite 100 Galt, CA 95632

Tel: (209) 744-7702; Fax: (209) 744-7719

(hours: **M-TH** 8:30 a.m.-4:30 p.m.; **F** 8:30 a.m.-1:00 p.m.)

Contact(s): **Patty Perez** Phone: **209-744-7710**

or

Maria Castaneda Phone: 209-744-7713

GREATER SACRAMENTO URBAN LEAGUE ONE-STOP CAREER CENTER

3725 Marysville Blvd. Sacramento, CA 95838

Tel: (916) 286-8623; Fax: (916) 286-8620

(hours: **M-TH** 9:00 a.m.-4:00 p.m.; **F** 9:00 a.m.-12:00 p.m.)

Contact(s): **Taurus Jackson** Phone: **916-286-8623**

HILLSDALE ONE-STOP CAREER CENTER

5655 Hillsdale Blvd, Suite 8

Sacramento, CA 95842

Tel: (916) 263-4100; Fax: (916) 263-4076

(hours: **M-TH** 8:30am-4:30pm; **F** 8:30am-12:00pm)

Contact(s): **Toni Curso** Phone: **916-263-4142**

or

Maquoo Anderson (Solar/Green Energy)

Phone: 916-263-3998

LA FAMILIA ONE-STOP CAREER CENTER

5523 34th Street

Sacramento, CA 95820

Tel: (916) 452-3601; Fax: (916) 452-7628

(hours: **M,W,F** 8:30 a.m.-6:00 p.m.; **TU,TH** 8:30 a.m.-7:00 p.m.)

Contact(s): Oralia Bermudez or Antonio Villava

Phone: 916-452-3601

LEMON HILL ONE-STOP CAREER CENTER

5451 Lemon Hill Ave

Sacramento, CA 95824

Tel: (916) 433-2620; Fax: (916) 433-2636

(hours: **M-TH** 8:30 a.m.-4:30 p.m.; **F** 8:30 a.m.-1:00 p.m.)

Contact(s): **Rudy Meza**Phone: **916-433-2620 ext. 1055**

MARK SANDERS ONE-STOP CAREER CENTER

2901 50th Street

Sacramento, CA 95817

Tel: (916) 227-0301; Fax: (916) 227-0208

(hours: **M-F** 8:00 a.m.-5:00 p.m.)

Contact(s): **Antwan Billoups**

Phone: 916-227-2219

MATHER ONE-STOP CAREER CENTER

10638 Schirra Ave.

Mather, CA 95655

Tel: (916) 228-3127; Fax: (916) 228-3132

(hours: **M,W,TH** 8:30 a.m.-5:00 p.m.; **TU** 10:00 a.m.-5:00 p.m.; **F** 8:30 a.m.-4:45 p.m.)

Contact(s): Lois Baer Phone: 916-228-3121

RANCHO CORDOVA ONE-STOP CAREER CENTER

10381 Old Placerville Road, Suite 150

Sacramento, CA 95827

Tel:(916) 255-3255; Fax: (916) 255-3932

(hours: **M-TH** 8:30 a.m.-4:00 p.m; **F** 8:30 a.m.-1:00 p.m.)

Contact(s): Mario Montes
Phone: 916-255-3233

alternate contacts: **Hector Perez – 916-255-3901** or **Mohsen Ghahremani – 916-255-3254**

SOUTH COUNTY ONE-STOP CAREER CENTER

8401-A Gerber Road Sacramento, CA 95828

Tel: (916) 525-4717; Fax: (916) 688-0984

(hours: **M-TH** 8:30 a.m.-4:00 p.m.; **F** 8:30 a.m.-12:00 p.m.)

Contact(s): **Juanita Sendejas-Lopez** Phone: **916-525-4717 ext. 7964**

<u>ITEM IV-3 – INFORMATION</u>

CALIFORNIA'S FORGOTTEN MIDDLE-SKILL JOBS

BACKGROUND:

Enclosed under separate cover is a copy of a publication from *The Workforce Alliance*.

Staff will be available to answer questions.

<u>ITEM IV-5 – INFORMATION</u>

UNEMPLOYMENT RATES FOR SACRAMENTO COUNTY

BACKGROUND:

In September, 2009, the unemployment rate for Sacramento County was 12.2%. Attached is a listing of the unemployment rates by City and Census Designated Places provided to SETA by the California Employment Development Department.

Also attached is a chart that indicates the financial effect of the furloughs on our economy.

Staff will be available to answer questions.

Employment Development Department Labor Market Information Division http://www.labormarketinfo.edd.ca.gov (916) 262-2162

Monthly Labor Force Data for Cities and Census Designated Places (CDP) September 2009 - Preliminary Data Not Seasonally Adjusted

	Labor	Employ-	Unemployment		Census Ratios	
Area Name	Force	ment	Number	Rate	Emp	Unemp
Sacramento County	687,900	604,200	83,700	12.2%	1.000000	1.000000
Arden Arcade CDP	57,000	50,200	6,700	11.8%	0.083158	0.080285
Carmichael CDP	29,300	26,700	2,600	9.0%	0.044186	0.031493
Citrus Heights city	50,800	46,400	4,400	8.6%	0.076838	0.052031
Elk Grove CDP	35,500	32,000	3,500	9.9%	0.052995	0.042014
Fair Oaks CDP	17,200	16,100	1,200	6.8%	0.026612	0.013988
Florin CDP	12,900	10,500	2,300	18.1%	0.017437	0.027771
Folsom city	27,200	25,700	1,500	5.6%	0.042525	0.018086
Foothill Farms CDP	9,700	8,200	1,500	15.5%	0.013603	0.017967
Galt city	10,900	8,900	2,000	18.3%	0.014758	0.023844
Gold River CDP	4,800	4,700	100	2.1%	0.007790	0.001181
Isleton city	400	400	100	13.0%	0.000597	0.000642
La Riviera CDP	6,900	6,500	500	6.7%	0.010732	0.005544
Laguna CDP	20,500	19,200	1,300	6.3%	0.031743	0.015451
Laguna West Lakeside CDP	5,300	4,900	400	8.2%	0.008067	0.005210
North Highlands CDP	22,700	18,700	4,100	17.8%	0.030900	0.048382
Orangevale CDP	16,000	14,600	1,400	8.7%	0.024187	0.016709
Parkway South Sacramento CD	16,200	12,900	3,300	20.2%	0.021411	0.039219
Rancho Cordova City	31,300	27,000	4,400	13.9%	0.044619	0.052031
Rancho Murieta CDP	2,300	2,200	100	3.8%	0.003612	0.001027
Rio Linda CDP	5,800	4,800	1,000	17.7%	0.007917	0.012294
Rosemont CDP	13,900	12,600	1,300	9.6%	0.020836	0.016042
Sacramento city	218,800	187,700	31,100	14.2%	0.310678	0.371731
Vineyard CDP	5,900	5,500	300	5.7%	0.009153	0.003978
Walnut Grove CDP	500	300	100	26.5%	0.000566	0.001463
Wilton CDP	2,800	2,600	200	7.5%	0.004226	0.002464

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census. of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

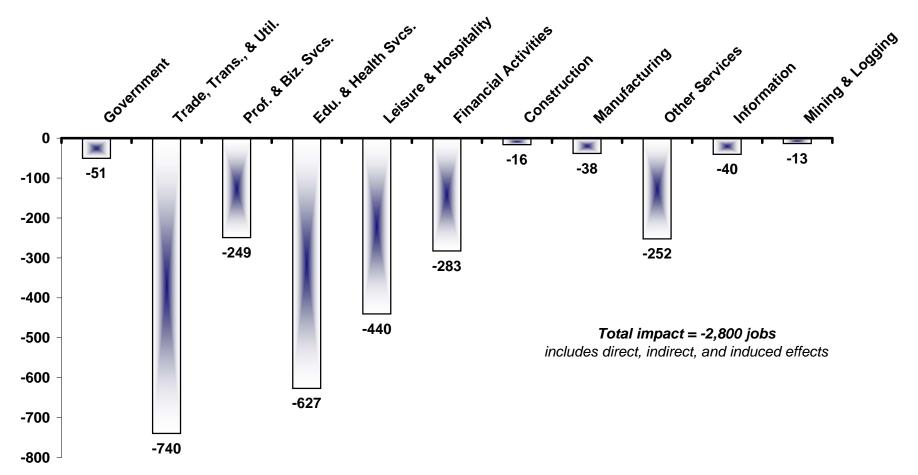
Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of



Figure of the Month - July 2009 Potential Job Impacts from Three-Day State Worker Furloughs in the Sacramento Region

All Major Industries (sorted by sector size)



Data Sources: Modernizing state's workforce/7-27-09/Sacramento Bee and CSER estimates using IMPLAN

ITEM IV- 6 – INFORMATION

DISLOCATED WORKER UPDATE

BACKGROUND:

The most current dislocated worker update will be distributed at the meeting and staff will be available to answer questions.

Dislocated Worker Information PY 2009/2010

The following is an update of information as of October 27, 2009 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
	- /00/0000	COUNTY OF SACRAMENTO	0/00/0000		
Unofficial	7/20/2009	SACRAMENTO, CA	9/23/2009	417	Ongoing
		USAA 2201 Harvard St.			
Official	8/4/2009	Sacramento, CA 95815	10/5/2009	261	Pending
Unofficial		Health Net, Inc. 12033 Foundation Place Rancho Cordova, CA 95670	10/1/2009	25	9/09 Services Ongoing
Official		Calpine Corporation 1180 Iron Point Rd Folsom, CA 95630	11/4/2009	88	Coordinating Services
Official	6/12/2009	Crossmark	11/4/2009	00	10/09
Official	8/12/2009	4541 Florin Rd Sacramento, CA 95823	10/31/2009	15	Pending
		SMUD			Ü
Unofficial	8/14/2009	6210 Street Sacramento, CA 95817	4/1/2010	120	On-Going
Unofficial	9/17/2000	Kaiser Permanente Sacramento, CA	10/15/2009	50	11/12/2009
Unomiciai	6/17/2009	Safe Credit Union	10/15/2009	50	11/12/2009
l la official	40/0/2000	12519 Folsom Blvd Rancho Cordova 95652	10/28/2009	20	10/28/2009
Unofficial	10/6/2009	Twin Rivers USD	10/28/2009	20	10/26/2009
Unofficial	10/15/2000	5115 Dudley Blvd McClellan, CA 95660	1/10/2010	150	Pending
Onomiciai	10/13/2009	Widolchan, OA 30000	Total # of	150	i Glidilig
			Affected		
			Workers	1146	

ITEM IV-7 - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council Matt Kelly
- Planning/Oversight Committee Lynn Conner Employer Outreach Committee Kim Parker
- Board Development Committee Kingman Tsang

ITEM V - OTHER REPORTS

1. <u>CHAIR'S REPORT</u>: The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. <u>MEMBERS OF THE BOARD</u>

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

- 3. <u>COUNSEL REPORT</u>: The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities
- 4. <u>PUBLIC PARTICIPATION</u>: Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.